1958

CENSUS OF BUSINESS

WHOLESALE TRADE-
PRELIMINARY AREA REPORT

UNITED STATES SUMMARY
AND
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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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August 1960 BC-58(P)-WA1

Advance United States Summary

(This is the last report in the series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. However, the statistics in this report for the United States are final 1958 Census figures published in advance of the final U. S. Summary Report. The data in this report along with other data will be reprinted in the final U. S. Summary for Wholesale Trade.)

Sales of wholesale trade establishments in the United States during the year 1958 totaled $283,760,900,000, an increase of $48,786,478,000 or 20.8 percent since 1954. This was announced today by the Bureau of the Census, U.S. Department of Commerce. This total includes the establishments in the area now known as the conterminous United States, i. e., the 48 States other than Alaska and Hawaii plus the District of Columbia.

These wholesale trade establishments had a total of 2,796,476 employees during the workweek ended nearest November 15, 1958, an increase of 206,240 compared with the same week in 1954. The annual payroll of these wholesale establishments amounted to $13,195,182,000, compared with $11,021,450,000 in 1954, an increase of 19.7 percent.

For explanation of procedures and definitions, see pages 6-10.

Table A.—WHOLESALE TRADE—1958 AND 1954—UNITED STATES[1]

SIC Code	Type of operation and kind of business	Establishments		Sales		Percent change in sales 1954 to 1958
		1958 (number)	1954 (number)	1958 ($1,000)	1954 ($1,000)	
50	Wholesale trade, total	285 996	252 318	283 760 900	234 974 422	20.8
	Merchant wholesalers	189 728	165 153	121 706 617	101 100 941	20.4
	Manufacturers' sales branches, sales offices	25 181	22 590	87 699 783	69 533 784	26.1
	Petroleum bulk plants, terminals	30 424	29 189	20 130 812	16 038 372	25.5
	Merchandise agents, brokers	26 567	22 131	45 225 048	39 250 509	15.2
	Assemblers of farm products	14 096	13 255	8 998 640	9 050 816	-0.6
	MERCHANT WHOLESALERS					
501	Motor vehicles, automotive equipment	20 823	15 540	7 098 422	3 977 513	78.5
502	Drugs, chemicals, allied products	7 097	5 837	4 640 771	3 369 865	37.7
503	Dry goods, apparel	9 199	9 389	6 359 355	5 689 652	11.8
504	Groceries and related products	30 022	29 795	24 973 909	22 057 824	13.2
505	Farm products—raw materials	4 195	3 853	9 593 808	9 231 941	3.9
506	Electrical goods	9 488	7 123	7 928 191	6 337 718	25.1
507	Hardware; plumbing, heating equipment, supplies	9 492	8 043	5 964 649	4 881 781	22.2
508	Machinery, equipment, supplies	30 627	25 290	12 646 808	9 555 782	32.3
5091	Metals, minerals (except petroleum products, scrap)	4 792	3 935	5 562 790	4 156 774	33.8
5093	Scrap, waste materials	9 491	8 189	2 859 314	2 405 590	18.9
5094	Tobacco, tobacco products	2 759	2 858	3 668 291	3 208 929	14.3
5095	Beer, wine, distilled alcoholic beverages	7 325	7 309	6 530 233	5 686 934	14.8
5096	Paper, paper products, except wallpaper	5 182	4 864	3 564 104	2 915 424	22.2
5097	Furniture, home furnishings	5 359	4 815	2 510 073	2 082 475	20.5
5098	Lumber, construction materials	9 463	[2]10 314	6 271 527	[2]6 586 207	(X)
5099	Other miscellaneous products	24 414	17 999	11 534 372	8 956 532	28.8

(X) Not applicable.
[1]Conterminous United States (excluding Alaska and Hawaii).
[2]Includes 1,996 ready-mixed concrete distributors with sales of $998,370,000 not classified in wholesale trade in 1958.

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PREFACE

AUTHORITY AND SCOPE

The 1958 Census of Business along with the 1958 Censuses of Manufactures and Mineral Industries was required by law under 13 U.S.C., section 131 and 224. These censuses covered businesses operated in the continental United States, Alaska, Hawaii, Guam, and the Virgin Islands. A separate Census of Business and Manufactures for 1958 was also conducted in Puerto Rico jointly with the Commonwealth Government.

The 1958 Census of business covered Retail Trade, Wholesale Trade, Selected Service Trades, and Public Warehousing. This report provides findings for that portion of the 1958 Census of Business which relates to Wholesale Trade. The figures in this report supersede those issued previously in Preliminary Reports, Series BC58(P)-WA.

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two censuses is limited by the following factors:

1. The physical area of a number of urban places in the 1958 Census is not the same as it was in 1954 because of annexations and other boundary changes which have occurred since the 1954 Census. This factor should be taken into consideration in evaluating changes in census findings from 1954, as in each census the statistics for urban places are in accordance with the boundaries for those places in the census year.

2. Revisions made in the 1957 edition of the Standard Industrial Classification (SIC) Manual have necessitated the following changes in establishment classifications used in the 1954 Census:

a. "Air Conditioning, Commercial Refrigeration Equipment" has been shifted from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

b. Wholesale coal establishments have been shifted from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

c. Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

d. Wallpaper wholesale establishments have been shifted from "Paper, Paper Products" to "Other Miscellaneous Products."

The 1954 data in this report have been adjusted to put them on a comparable basis with the data for 1958 insofar as items "a" and "b" are concerned. No adjustments have been made in the 1954 data for differences caused by items "c" and "d."

CENSUS DISCLOSURE RULES

In accordance with census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

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Table 1.–WHOLESALE TRADE: 1958–UNITED STATES

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales: by Kind of Business

SIC code	Kind of business	Total						Merchant wholesalers		Other operating types	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)	Establishments (number)	Sales ($1,000)
50	Wholesale trade, total	285 996	283 760 900	13 195 182	269 050 752	2 796 476	157 462	189 728	121 706 617	96 268	162 054 283
501	Motor vehicles, automotive equipment, total	23 054	23 492 091	1 131 605	23 262 779	244 259	14 833	20 823	7 098 422	2 231	16 393 669
5012	Automobiles, other motor vehicles	3 915	15 764 153	390 739	7 865 543	73 363	2 074	2 963	2 291 354	952	13 472 799
5013	Automotive equipment	17 046	5 660 040	616 866	12 851 860	145 072	11 440	16 111	4 154 170	935	1 505 870
5014	Tires, tubes	2 093	2 067 898	124 000	2 545 376	25 824	1 319	1 749	652 898	344	1 415 000
502	Drugs, chemicals, allied products, total	10 257	16 581 866	759 810	15 240 512	144 030	3 621	7 097	4 640 771	3 160	11 941 095
5022	Drugs, drug proprietaries, druggists' sundries	3 769	5 955 366	359 766	7 407 154	75 286	1 703	3 042	2 827 082	727	3 128 284
5028	Paints, varnishes	2 316	1 195 537	95 883	1 882 886	19 354	719	1 250	318 078	1 066	877 459
5029	Other chemicals, allied products	4 172	9 430 963	304 161	5 950 472	49 390	1 199	2 805	1 495 611	1 367	7 935 352
503	Dry goods, apparel, total	12 014	14 140 383	597 936	11 631 195	111 159	6 995	9 199	6 359 355	2 815	7 781 028
5032	Dry goods, piece goods, notions	5 389	7 965 381	306 120	5 923 535	53 263	2 750	4 410	3 827 259	979	4 138 122
5035	Apparel and accessories, hosiery, lingerie	5 822	5 232 595	237 590	4 685 471	47 895	3 802	4 173	2 117 944	1 649	3 114 651
5039	Footwear	803	942 407	54 226	1 022 189	10 001	443	616	414 152	187	528 255
504	Groceries and related products, total	42 555	48 215 989	1 989 037	40 660 517	477 713	32 963	30 022	24 973 909	12 533	23 242 080
5042	General-line groceries	2 253	8 281 482	314 151	6 169 404	70 572	958	2 253	8 281 588	...	...
5043	Dairy products	4 450	4 646 728	246 630	5 018 944	51 443	2 294	3 067	1 934 067	1 383	2 712 661
5044	Poultry, poultry products	4 026	2 574 032	97 785	2 073 110	30 684	3 767	2 082	1 462 340	1 944	1 111 692
5045	Confectionery	2 454	1 342 453	64 864	1 347 420	16 796	2 232	2 113	719 267	341	623 186
5046	Fish, seafoods	1 677	761 177	44 442	972 985	13 541	1 579	1 591	621 635	86	139 542
5047	Meats, meat products	5 132	6 540 533	272 514	5 395 542	57 626	4 407	4 459	3 826 992	673	2 713 541
5048	Fresh fruits, vegetables	9 554	6 404 210	364 418	7 696 954	112 320	9 012	6 291	3 092 438	3 263	3 311 772
5049	Other groceries and related products	13 009	17 665 374	584 238	11 986 158	124 731	8 714	8 166	5 035 582	4 843	12 629 792
505	Farm products—raw materials, total	17 311	27 930 842	390 358	8 658 262	116 896	11 099	4 195	9 593 808	13 116	18 337 034
	Cotton	957	3 227 033	37 095	709 989	7 968	829	492	2 199 826	465	1 027 207
	Grain	9 278	9 421 141	180 054	3 819 834	45 605	3 556	1 693	5 072 618	7 585	4 348 523
	Livestock, except horses and mules	4 192	11 332 418	84 345	1 898 563	29 822	4 298	635	758 862	3 557	10 573 556
	Miscellaneous farm products	2 884	3 950 250	88 864	2 229 876	33 501	2 416	1 375	1 562 502	1 509	2 387 748
506	Electrical goods, total	13 228	16 445 911	934 706	18 841 566	179 073	5 260	9 488	7 928 191	3 740	8 517 720
5062,3 (	General-line electrical supplies, apparatus	633	582 024	44 082	897 047	9 275	208	633	582 024	...	...
(	Specialty-line electrical supplies, apparatus	5 720	8 954 398	452 763	8 982 919	81 342	2 209	3 450	2 860 745	2 270	6 093 653
5064	Electrical appliances, TV, Radio sets	2 925	4 354 012	286 797	5 748 870	56 608	908	2 403	3 431 731	522	922 281
5065	Electronic parts, equipment	3 950	2 555 477	151 064	3 212 730	31 848	1 935	3 002	1 053 691	948	1 501 786
507	Hardware: plumbing, heating equip. supplies, total	11 485	7 932 942	665 735	13 180 403	136 306	5 529	9 492	5 964 649	1 993	1 968 293
5072	Hardware	3 172	2 770 773	262 906	5 089 750	56 100	1 644	2 628	2 255 169	544	515 604
5074	Plumbing and heating equipment, supplies	5 913	3 987 822	304 243	5 972 267	60 986	2 547	4 898	3 052 224	1 015	935 598
5077	Air conditioning, refrigerator equipment, supplies	2 400	1 174 347	98 586	2 118 386	19 220	1 338	1 966	657 256	434	517 091
508	Machinery, equipment, supplies, total	41 623	25 915 829	2 274 310	46 485 482	435 686	18 577	30 627	12 646 808	10 996	13 269 021
5082	Commercial, industrial machinery, equip., supplies:										
	Commercial machines, equipment	7 129	3 338 194	535 324	11 270 718	100 073	3 285	4 258	1 009 616	2 871	2 328 578
	Construction machinery, equipment	2 436	2 705 548	232 757	4 588 813	42 406	618	2 143	2 006 390	293	699 158
	Industrial machinery, equipment	11 610	7 381 348	534 482	11 068 615	98 887	4 641	7 682	3 331 836	3 928	4 049 512
	Industrial supplies	7 934	5 073 541	355 098	7 039 322	66 019	3 596	6 180	2 562 050	1 754	2 511 491
5083	Farm and garden machinery, equipment	1 606	2 219 796	111 818	2 209 637	21 006	792	1 300	740 783	306	1 479 013
5086	Professional equipment, supplies	4 881	2 280 519	270 302	5 387 529	57 804	2 078	3 663	1 339 817	1 218	940 702
5087	Service-establishment equipment, supplies	4 326	1 335 529	147 631	2 987 207	32 559	2 858	4 014	1 039 841	312	295 688
5088	Transportation equip., supplies, ex. automotive	1 701	1 581 354	86 898	1 933 641	16 932	709	1 387	616 475	314	964 879
5091	Metals, minerals (ex. petrol. prod., scrap), total	7 466	22 056 578	600 659	12 397 055	104 736	2 223	4 792	5 562 790	2 674	16 493 788
	Coal	1 040	2 217 375	49 383	1 117 603	9 816	384	696	996 600	344	1 220 775
	Iron, steel, and products	4 998	15 511 181	449 884	9 206 694	76 661	1 478	3 247	3 199 882	1 751	12 311 299
	Nonferrous metals	1 428	4 328 022	101 392	2 072 758	18 259	361	849	1 366 308	579	2 961 714
5092	Petroleum bulk stations, terminals, total	30 424	20 130 812	649 411	12 880 081	139 366	7 985	...	...	30 424	20 130 812
	Gasoline, kerosene, fuel oils	29 623	19 877 454	629 191	12 442 865	134 612	7 789	...	...	29 623	19 877 454
	Liquefied petroleum (LP) gas	801	253 358	20 220	437 216	4 754	196	...	...	801	253 358
5093	Scrap, waste materials, total	9 642	3 080 980	258 398	5 576 159	73 649	9 068	9 491	2 859 314	151	221 666
	Iron, steel scrap	5 047	1 843 850	144 021	3 080 914	38 717	4 733	4 948	1 706 125	99	137 725
	Waste materials	4 595	1 237 130	114 377	2 495 245	34 932	4 335	4 543	1 153 189	52	83 941
5094	Tobacco, tobacco products	2 953	5 439 250	137 614	2 596 652	33 093	2 304	2 759	3 668 291	194	1 770 959
5095	Beer, wine, distilled alcoholic beverages, total	7 829	8 725 614	464 372	8 996 601	87 199	5 633	7 325	6 530 233	504	2 195 381
	Beer	6 090	3 054 633	241 552	4 601 034	48 731	5 092	5 879	2 730 853	211	323 780
	Wines, distilled spirits	1 739	5 670 981	222 820	4 395 567	38 468	541	1 446	3 799 380	293	1 871 601
5096	Paper, paper products, ex. wallpaper, total	6 512	6 658 826	409 105	8 291 071	79 728	2 870	5 182	3 564 104	1 330	3 094 722
	Fine and coarse paper	479	880 037	76 736	1 501 177	14 424	100	471	834 930	8	45 107
	Printing and fine paper	714	1 567 049	67 174	1 288 712	11 174	189	597	976 582	117	590 467
	Coarse paper and paper products	2 954	3 257 269	149 833	2 991 949	28 917	1 401	2 270	1 201 890	684	2 055 379
	Stationery, office supplies	2 365	954 471	115 362	2 509 233	25 213	1 180	1 844	550 702	521	403 769
5097	Furniture, home furnishings, total	6 946	4 847 742	328 197	6 795 554	69 077	3 699	5 359	2 510 073	1 587	2 337 669
	Furniture—household, office	2 848	1 506 239	115 388	2 291 918	23 339	1 539	2 045	745 421	803	760 818
	Home furnishings, floor coverings	4 098	3 341 503	212 809	4 503 636	45 738	2 160	3 314	1 764 652	784	1 576 851
5098	Lumber, construction materials, total	11 689	10 553 058	590 814	12 655 050	126 884	5 147	9 463	6 271 527	2 226	4 281 531
	Lumber, millwork	5 785	5 294 968	278 698	5 826 898	59 968	2 853	4 996	4 220 096	789	1 074 872
	Construction materials	5 904	5 258 090	312 116	6 828 152	66 916	2 294	4 467	2 051 431	1 437	3 206 659
5099 (	Amusement, sporting goods	3 899	2 698 576	179 002	3 547 054	37 708	2 195	3 257	1 354 231	642	1 344 345
(	Books, magazines, newspapers	2 164	1 243 691	110 964	2 236 619	27 662	1 404	1 750	839 866	414	403 825
(	Farm supplies	3 436	2 876 236	125 750	2 576 351	30 341	1 874	2 385	1 703 941	1 051	1 172 295
(	Jewelry	2 840	1 033 829	85 626	1 727 072	17 882	1 996	2 644	847 967	196	185 862
(	Petroleum products, ex. bulk stations, terminals	4 723	3 533 604	122 973	2 591 603	27 705	3 288	4 225	2 259 504	498	1 274 100
(	Gifts, art goods, greeting cards	1 377	530 012	35 365	822 170	10 375	945	1 150	248 268	227	281 744
(	Flowers, bulbs, plants	1 201	390 951	33 383	731 651	9 154	857	903	202 051	298	188 900
(	Other products	11 368	9 305 288	320 052	6 669 293	76 795	7 097	8 100	4 078 544	3 268	5 226 744

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–UNITED STATES BY REGIONS, GEOGRAPHIC DIVISIONS AND STATES

Total Wholesale Trade—Establishments, Sales, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

United States, regions, geographic divisions and States	Total						Merchant wholesalers		Other operating types	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)	Establishments (number)	Sales ($1,000)
United States, total*	285 996	283 760 900	13 195 182	269 050 752	2 796 476	157 462	189 728	121 706 617	96 268	162 054 283
Regions:										
The Northeastern States	80 627	93 151 177	4 179 005	83 214 317	823 296	42 334	62 310	41 840 281	18 317	51 310 896
The North Central States	88 473	86 714 373	3 937 216	79 884 114	811 985	46 930	50 660	32 986 235	37 813	53 728 138
The South	72 178	62 531 918	2 962 216	60 870 588	715 007	42 375	47 645	28 072 342	24 533	34 459 576
The West	44 718	41 363 432	2 116 745	45 081 733	446 188	25 823	29 113	18 807 759	15 605	22 555 673
The Northeastern States	80 627	93 151 177	4 179 005	83 214 317	823 296	42 334	62 310	41 840 281	18 317	51 310 896
New England	15 848	13 730 104	751 238	14 696 502	159 428	6 623	12 025	6 472 086	3 823	7 258 018
Middle Atlantic	64 779	79 421 073	3 427 767	68 517 815	663 868	35 711	50 285	35 368 195	14 494	44 052 878
The North Central States	88 473	86 714 373	3 937 216	79 884 114	811 985	46 930	50 660	32 986 235	37 813	53 728 138
East North Central	55 253	58 976 101	2 788 811	56 621 946	560 237	29 961	35 116	22 608 426	20 137	36 367 675
West North Central	33 220	27 738 272	1 148 405	23 262 168	251 748	16 969	15 544	10 377 809	17 676	17 360 463
The South	72 178	62 531 918	2 962 216	60 870 588	715 007	42 375	47 645	28 072 342	24 533	34 459 576
South Atlantic	31 767	28 473 856	1 389 706	28 488 552	337 500	16 985	21 434	11 627 512	10 333	16 846 344
East South Central	13 367	11 912 300	521 111	10 647 002	131 880	9 042	8 680	5 522 089	4 687	6 390 211
West South Central	27 044	22 145 762	1 051 399	21 735 034	245 627	16 348	17 531	10 922 741	9 513	11 223 021
The West	44 718	41 363 432	2 116 745	45 081 733	446 188	25 823	29 113	18 807 759	15 605	22 555 673
Mountain	11 860	7 872 614	389 641	8 220 154	92 978	6 032	6 759	3 481 812	5 101	4 390 802
Pacific	32 858	33 490 818	1 727 104	36 861 579	353 210	19 791	22 354	15 325 947	10 504	18 164 871
New England	15 848	13 730 104	751 238	14 696 502	159 428	6 623	12 025	6 472 086	3 823	7 258 018
Maine	1 494	847 517	49 161	967 885	12 783	685	1 069	441 882	425	405 635
New Hampshire	759	396 157	25,327	498 204	5 906	349	553	224 282	206	171 875
Vermont	492	230 503	14 685	282 329	3 697	256	340	126 129	152	104 374
Massachusetts	8 441	8 652 739	437 579	8 486 306	88 417	3 304	6 400	3 852 000	2 041	4 800 739
Rhode Island	1 353	1 005 206	56 289	1 113 952	12 811	593	1 125	517 827	228	487 379
Connecticut	3 309	2 597 982	168 197	3 347 826	35 814	1 436	2 538	1 309 966	771	1 288 016
Middle Atlantic	64 779	79 421 073	3 427 767	68 517 815	663 868	35 711	50 285	35 368 195	14 494	44 052 878
New York	40 125	54 627 662	2 175 784	43 192 183	405 104	19 440	31 357	24 995 772	8 768	29 631 890
New Jersey	8 236	8 477 140	451 248	9 015 971	87 794	4 303	6 602	3 902 543	1 634	4 574 597
Pennsylvania	16 418	16 316 271	800 735	16 309 661	170 970	11 968	12 326	6 469 880	4 092	9 846 391
East North Central	55 253	58 976 101	2 788 811	56 621 946	560 237	29 961	35 116	22 608 426	20 137	36 367 675
Ohio	13 520	14 389 093	709 731	14 451 772	142 722	6 397	8 926	5 282 422	4 594	9 106 671
Indiana	6 697	5 208 561	271 859	5 432 817	58 824	3 437	3 892	2 095 527	2 805	3 113 034
Illinois	17 916	23 190 185	1 023 930	21 014 626	201 418	10 324	11 437	8 978 847	6 479	14 211 338
Michigan	10 797	11 652 065	547 329	10 928 371	105 273	6 784	7 021	4 167 209	3 776	7 484 856
Wisconsin	6 323	4 536 197	235 962	4 794 360	52 000	3 019	3 840	2 084 421	2 483	2 451 776
West North Central	33 220	27 738 272	1 148 405	23 262 168	251 748	16 969	15 544	10 377 809	17 676	17 360 463
Minnesota	6 773	6 515 039	278 692	5 688 856	58 742	3 181	3 359	2 645 032	3 414	3 870 007
Iowa	6 286	4 396 485	162 821	3 292 859	39 158	3 633	2 682	1 572 287	3 604	2 824 198
Missouri	8 428	9 460 542	426 051	8 533 802	86 702	4 437	4 873	3 516 578	3 555	5 943 964
North Dakota	2 142	1 004 190	39 042	778 583	9 202	624	567	338 189	1 575	666 001
South Dakota	1 828	953 444	32 923	671 112	8 553	749	606	242 467	1 222	710 977
Nebraska	3 186	2 863 284	95 964	1 921 715	22 850	1 798	1 446	910 733	1 740	1 952 551
Kansas	4 577	2 545 288	112 912	2 375 241	26 541	2 547	2 011	1 152 523	2 566	1 392 765
South Atlantic	31 767	28 473 856	1 389 706	28 488 552	337 500	16 985	21 434	11 627 512	10 333	16 846 344
Delaware	542	804 480	46 311	884 843	7 459	225	380	175 762	162	628 718
Maryland	3 363	3 313 203	165 804	3 311 029	37 297	1 925	2 475	1 317 124	888	1 996 079
District of Columbia	1 202	1 676 138	91 367	1 806 852	17 882	478	867	708 324	335	967 814
Virginia	3 817	3 488 917	169 996	3 457 990	42 800	1 927	2 523	1 517 561	1 294	1 971 356
West Virginia	2 038	1 320 798	79 043	1 594 019	18 879	909	1 519	654 246	519	666 552
North Carolina	5 741	5 025 891	211 304	4 467 062	54 441	3 557	3 635	1 854 970	2 106	3 170 921
South Carolina	2 387	1 605 362	72 593	1 467 002	20 027	1 493	1 535	769 098	852	836 264
Georgia	5 445	5 727 168	253 966	5 261 074	58 337	2 954	3 310	1 926 626	2 135	3 800 542
Florida	7 232	5 511 899	299 322	6 238 681	80 378	3 517	5 190	2 703 801	2 042	2 808 098
East South Central	13 367	11 912 300	521 111	10 647 002	131 880	9 042	8 680	5 522 089	4 687	6 390 211
Kentucky	3 220	2 563 976	119 860	2 518 804	31 554	2 188	2 069	1 149 604	1 151	1 414 372
Tennessee	4 490	5 106 533	208 154	4 154 468	50 095	3 064	2 980	2 357 846	1 510	2 748 687
Alabama	3 393	2 853 286	134 465	2 769 323	34 059	2 320	2 241	1 303 325	1 152	1 549 961
Mississippi	2 264	1 388 505	58 632	1 204 407	16 172	1 470	1 390	711 314	874	677 191
West South Central	27 044	22 145 762	1 051 399	21 735 034	245 627	16 348	17 531	10 922 741	9 513	11 223 021
Arkansas	2 298	1 163 741	55 357	1 132 596	15 114	1 464	1 364	609 879	934	553 862
Louisiana	4 301	3 928 345	191 609	4 015 942	46 473	2 603	3 145	2 030 605	1 356	1 897 740
Oklahoma	3 990	2 664 152	126 062	2 665 386	29 330	2 538	2 438	1 223 069	1 552	1 441 083
Texas	16 255	14 389 524	678 371	13 921 110	154 710	9 743	10 584	7 059 188	5 671	7 330 336
Mountain	11 860	7 872 614	389 641	8 220 154	92 978	6 032	6 759	3 481 812	5 101	4 390 802
Montana	1 606	762 943	35 084	677 536	8 366	495	678	314 061	928	448 882
Idaho	1 468	668 587	33 927	840 735	11 131	655	652	253 404	816	415 183
Wyoming	632	211 059	11 071	243 123	2 730	300	333	114 120	299	96 939
Colorado	3 325	2 955 309	132 045	2 731 507	29 912	1 920	1 879	1 064 982	1 446	1 890 327
New Mexico	1 270	664 858	36 928	786 227	8 641	722	849	412 271	421	252 587
Arizona	1 748	1 214 066	67 553	1 470 857	16 330	960	1 202	670 393	546	543 673
Utah	1 402	1 196 680	60 729	1 229 502	13 388	738	884	515 852	518	680 828
Nevada	409	199 112	12 304	240 667	2 480	242	282	136 729	127	62 383
Pacific	32 858	33 490 818	1 727 104	36 861 579	353 210	19 791	22 354	15 325 947	10 504	18 164 871
Washington	5 267	4 352 649	230 675	4 829 467	49 198	2 571	3 237	2 075 729	2 030	2 276 920
Oregon	3 501	3 245 321	147 952	3 069 003	30 663	2 046	2 261	1 755 628	1 240	1 489 693
California	24 090	25 892 848	1 348 477	28 963 109	273 349	15 174	16 856	11 494 590	7 234	14 398 258
Territories*	1 047	756 097	45 264	959 159	10 320	467	764	398 942	283	357 155
Alaska*	254	137 942	8 872	181 906	1 478	89	168	67 592	86	70 350
Hawaii*	793	618 155	36 392	777 253	8 842	378	596	331 350	197	286 805

*Territories not included in Region, Division, or the U. S. totals.

PROCEDURES AND DEFINITIONS

KINDS OF BUSINESS COVERED

This report covers all establishments with one or more paid employees included in Wholesale trade in accordance with the principles of the 1957 edition of the *Standard Industrial Classification (SIC) Manual* issued by the Bureau of the Budget, Executive Office of the President. Also included are wholesale liquor establishments operated by State and local governments. This report does not include data for administrative offices, warehouses, and other units which service and are auxiliary to wholesale establishments of the same organizations. Data for these units will be included in later reports. (See KIND-OF-BUSINESS CLASSIFICATIONS for definitions of the kind-of-business categories for which data are shown in this report.)

TYPES OF AREAS COVERED

This series of reports presents data by kind of business for (1) the State as a whole; (2) each Standard Metropolitan Statistical Area; (3) each county; and (4) each "city" of 5,000 inhabitants or more. The term "city" for purposes of this report includes places having 5,000 inhabitants or more in the 1950 Census of Population (or later special censuses) and which have incorporated as cities, boroughs, villages or towns (except towns in New England, New York, and Wisconsin which are not considered "incorporated places" for Census Bureau purposes). In addition, data are shown for the following areas not classified as "incorporated places:"

1. Towns in the New England States which had an urban population, by Census of Population rules, of 5,000 inhabitants or more, or which had a total population of 10,000 or more.

2. Townships in New Jersey and Pennsylvania which had 10,000 inhabitants or more.

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age Survivors Insurance (BOASI) as wholly or partially engaged in retail, wholesale, manufacturing, and mineral industries. Also included were those classified in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78, and 79 of the service industries portion of the *SIC Manual*, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business prior to mailing of census report forms. Each establishment was mailed a report form appropriate to its BOASI classification (for those cases for which BOASI classification had not yet been established, a general purpose form was used), but its census classification was determined by replies to questions on the census report form.

EXPLANATION OF TERMS

Establishments.— Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the physical location at or from which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment, and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, in cases where distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the *SIC Manual* for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the censuses.

The "number of establishments" shown in this report is the number in business at the end of the census year.

Sales.—Sales include the total of merchandise sold, and receipts from repairs and from other services to customers, whether or not payment was received in 1958. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes and Federal excise taxes which are collected by the wholesale establishment directly from customers and paid directly by the establishment to a local, State, or Federal taxing agency. Gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed along to the wholesaler also are included.

The sales figures, therefore, represent total sales and receipts of all establishments primarily engaged in wholesale trade. They do not include wholesale sales made by manufacturers, retailers, service establishments, and other businesses whose primary activity is other than wholesale trade. They do, however, include receipts other than from the sale of merchandise at wholesale (e.g., retail sales service receipts, etc.) by establishments primarily engaged in wholesale trade. Although the count of establishments as tabulated in this report represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year.

Sales as shown in this report for merchandise agents and brokers represent the value of the goods involved in the sales transaction negotiated rather than commissions received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who de-

voted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the SIC Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial and professional users; or to other wholesalers; or in negotiating as agents in buying merchandise for or selling merchandise to such persons or companies. Importers selling merchandise at wholesale in the United States market and exporters are included in wholesale trade.

Establishments covered by the census were assigned a kind-of-business classification in accordance with the provisions of the 1957 edition of the *SIC Manual*. However, because in some instances a more detailed classification is required for Census purposes than is available in the SIC Manual, additional kinds of business have been identified within the SIC categories.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes establishments selling some food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of nonfood products.

The data in this report for a number of SIC groups have been subdivided, making it necessary to arrive at SIC major group totals by addition (see description below for these major groups).

The material which follows includes descriptions of those kinds of business for which separate information is provided.

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Automobiles, other motor vehicles (SIC 5012).—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other motor vehicles. Dealers primarily engaged in selling road-type commercial trucks, truck-tractors, truck-trailers, buses, semi-trailers, and related vehicles are included. Automotive establishments primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale are classified in retail trade.

Automotive equipment (SIC 5013).—Establishments primarily engaged in the wholesale distribution of new and used automotive parts and accessories, and filling station and garage service equipment. Establishments primarily engaged in the wholesale sale of tires and tubes are classified separately as outlined below.

Tires and tubes (SIC 5014).—Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnishes in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastic materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Drugs, drug proprietaries, druggists' sundries (SIC 5022).—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. For surgical, medical, and hospital supply houses see SIC Code 5086 below.

Paints, varnishes (SIC 5028).—Establishments primarily engaged in the wholesale distribution of paints and varnishes in paste or powder form or ready for use. Glass and wallpaper are frequently handled as important secondary lines.

Other chemicals, allied products (SIC 5029).—Establishments primarily engaged in the wholesale distribution of industrial chemicals such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastic materials, rosin, turpentine, and related products.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie, and footwear.

Dry goods, piece goods, notions (SIC 5032).—Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions. Establishments primarily engaged in selling textile home furnishings (curtains, draperies, domestics, etc.) are included in "Home furnishings, floor coverings," SIC Code 5097.

Apparel and accessories, hosiery, lingerie (SIC 5035).—Establishments primarily engaged in the wholesale distribution of apparel (except footwear) and accessories, hosiery, and lingerie. Clothing jobbers having garments made on contract by others are classified as manufacturers, not here.

Footwear (SIC 5039).—Establishments primarily engaged in the wholesale distribution of footwear of leather, rubber, and other materials.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea foods; meats and meat products; fresh fruits and vegetables; and such spe-

cialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc., are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

General-line groceries (SIC 5042).—Establishments engaged in the wholesale distribution of a general line of groceries—canned foods, coffee, flour, sugar, tea, spices, etc.

Dairy products (SIC 5043).—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. Establishments primarily engaged in pasteurizing, bottling, and selling milk are classified as manufacturers, not here.

Poultry, poultry products (SIC 5044).—Establishments primarily engaged in the wholesale distribution of poultry and poultry products. Establishments primarily engaged in killing, dressing, and selling poultry are classified as manufacturers, not here.

Confectionery (SIC 5045).—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted nuts, popcorn, and fountain syrups.

Fish and sea foods (SIC 5046).—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured (but not canned) fish and sea foods. The preparation of fresh or frozen packaged fish or other sea food and the shucking of oysters are classified as manufacturing, not here.

Meat, meat products (SIC 5047).—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard.

Fresh fruits, fresh vegetables (SIC 5048).—Establishments primarily engaged in the wholesale distribution of fresh fruits, vegetables, berries, etc.

Other groceries and related products (SIC 5049).—Establishments primarily engaged in the wholesale distribution of groceries and related products not elsewhere classified, such as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, fruit peel, packaged frozen foods, oleomargarine, pickles, preserves, jams, jellies, sauces, spices, refined sugar, tea, and yeast. Establishments primarily engaged in roasting and shelling nuts, in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters are also classified in this industry. Establishments primarily engaged in bottling and selling soft drinks are classified as manufacturers, not here. Likewise, establishments primarily engaged in roasting coffee, blending tea, and in grinding and packaging spices are classified as manufacturers.

Farm Products—Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of farm products raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins, and raw furs; raw silk; leaf tobacco; wool and mohair; livestock; and horses and mules.

Cotton (part of SIC 505).—Establishments primarily engaged in marketing raw cotton and cotton linters.

Grain (part of SIC 505).—Establishments primarily engaged in marketing corn, wheat, oats, sorghum, soybeans, barley, and other grains. Grain exporters and grain elevators buying and selling grain are included here as well as other grain merchants.

Livestock, except horses and mules (part of SIC 505).—Establishments primarily engaged in marketing cattle, calves, hogs, sheep, lambs, goats, and other livestock except horses and mules.

Miscellaneous farm products (part of SIC 505).—Establishments primarily engaged in marketing farm products such as leaf tobacco; hides, skins, and pelts; horses and mules; bristles; broomcorn; feathers; hops; hair; moss; unroasted peanuts, oil kernels, oil nuts, raw silk, straw, vegetable fibers, etc.

Electrical Goods (SIC 506)

Establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical commercial and industrial machines (i.e., those in which electricity does the work directly, such as heating, turning a shaft, or ionizing a substance), or electrically powered commercial and industrial machines which are classified in SIC 508.

Electrical merchandise, general line (SIC 5062) and electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063):

1. General-line electrical supplies, apparatus (part of SIC 5062 plus 5063).—Wholesale establishments engaged in selling electrical wiring supplies and construction materials; electrical apparatus and equipment; and also major electrical appliances such as radio sets, television sets, refrigerators, freezers, etc.

2. Specialty-line electrical supplies, apparatus (part of SIC 5062 plus 5063).—Establishments primarily engaged in the wholesale distribution of electrical wiring supplies, construction materials, apparatus and equipment, but not such major appliances as radio sets, television sets, refrigerators, freezers, etc.

Electrical appliances, TV, radio sets (SIC 5064).—Establishments primarily engaged in the wholesale distribution of radio and television sets, self-contained air-conditioning units, and household electrical appliances. Gas clothes dryers and gas household refrigerators are also included here.

Electronic parts, equipment (SIC 5065).—Establishments primarily engaged in wholesale distribution of electronic parts and equipment, such as radio and television receiving and transmitting, and industrial electronic tubes; electronic intercommunication equipment; radio parts and accessories; and electronic sound equipment.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air-conditioning units are classified in SIC 506.

Hardware (SIC 5072).—Establishments primarily engaged in the wholesale distribution of hardware.

Plumbing and heating equipment, supplies (SIC 5074).—Establishments primarily engaged in the wholesale distribution of plumbing and heating equipment and supplies to be installed in residential and commercial buildings.

Air conditioning, refrigeration equipment, supplies (SIC 5077).—Establishments primarily engaged in the wholesale distribution of air conditioning, refrigeration, and ventilating equipment and supplies, except self-contained air-conditioning units—SIC Code 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in selling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 5072; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Commercial, industrial machinery, equipment, supplies (SIC 5082):

Commercial machines, equipment (part of SIC 5082).—Establishments primarily engaged in the marketing of office, store, and business machines and equipment (except furniture); commercial food-service equipment and supplies; fountain and store fixtures and equipment; and tanks, pumps, compressors, etc., for marketing petroleum products.

Construction machinery, equipment (part of SIC 5082).—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor mounted equipment, and other construction machinery and equipment.

Industrial machinery, equipment (part of SIC 5082).—Establishments primarily engaged in marketing such industrial machinery and parts as metal-working tools; food products manufacturing machinery and equipment; dairy products manufacturing machinery; oil well machinery and supplies; industrial fans; industrial tractors and trailers; and other industrial machinery, parts and attachments.

Industrial supplies (part of SIC 5082).—Establishments primarily engaged in marketing abrasives and materials; rope and cordage; mechanical rubber goods; welding supplies; mechanical power transmission equipment; industrial valves and fittings; industrial leather; used drums, barrels, and other metal containers which have been cleaned or reprocessed; also other special or general industrial supplies such as industrial storage batteries, bort, industrial diamonds, and miscellaneous mill supplies.

Farm machinery and equipment (SIC 5083).—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or in the garden; and dairy farm machinery and equipment.

Professional equipment, supplies (SIC 5086).—Establishments primarily engaged in the distribution of mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups.

Service-establishment equipment, supplies (SIC 5087).—Establishments primarily engaged in marketing equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, janitors, shoe repairers, upholsterers, undertakers, and related service establishments.

Transportation equipment, supplies (except motor vehicles) (SIC 5088).—Establishments primarily engaged in marketing air, marine, and railroad transportation equipment and supplies.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products, scrap (SIC 5091):

Coal (part of SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke. Included are establishments which have products shipped direct from mine to customer, and establishments operating yards and dock space, and making deliveries therefrom at wholesale as well as other coal merchants.

Iron, steel, and products (part of SIC 5091).—Establishments primarily engaged in marketing iron and steel products—bars, rods, plates, sheet, wire, nails, spikes, shapes, pipe, tubing, containers, etc.

Nonferrous metals (part of SIC 5091).—Establishments primarily engaged in marketing nonferrous metals (except precious metals)—copper, brass, aluminum, etc.—and miscellaneous non-metallic minerals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and package goods distributors primarily engaged in marketing petroleum products at wholesale, but without bulk storage facilities, are classified in Industry 5099.

Gasoline, kerosene, fuel oils (part of SIC 5092).—Bulk stations and terminals primarily engaged in wholesale distribution of gasoline, kerosene, distillate or residual fuel oils.

Liquefied petroleum (LP) gas (part of SIC 5092).—Bulk stations and terminals primarily engaged in wholesale distribution of liquefied gases for fuel or power purposes.

Scrap and waste materials (SIC 5093):

Iron, steel scrap (part of SIC 5093).—Establishments primarily engaged in assembling; breaking up, sorting and marketing all forms of scrap iron and steel. This industry includes auto wreckers engaged in dismantling automobiles for scrap. Those dismantling used cars for the sale of parts are not included here.

Waste materials (part of SIC 5093).—Establishments primarily engaged in marketing, but not smelting (except for pot-melting of lead) nonferrous scrap, a wide variety of scrap materials or a particular line of scrap materials such as waste paper and waste paper products; wiping cloth, waste rags, textile waste, linters; scrap rubber; etc.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in wholesale distribution of manufactured tobacco products—cigarettes, cigars, smoking tobacco. Marketers of leaf tobacco are classified in SIC Industry 5051.

Beer, wine, distilled alcoholic beverages (SIC 5095):

Beer (part of SIC 5095).—Establishments primarily engaged in wholesale distribution of beer, ale, porter, and other fermented malt liquors.

Wines, distilled spirits (part of SIC 5095).—Establishments primarily engaged in wholesale distribution of distilled

spirits, including neutral spirits and ethyl alcohol used in blending, wines, and distilled liquids.

Paper, paper products, except wallpaper (SIC 5096):

Fine and coarse paper (part of SIC 5096).—Establishments engaged in marketing both fine and coarse paper and products.

Printing and fine paper (part of SIC 5096).—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper, fine paper, groundwood, etc.; printing and rotogravure paper—but not coarse paper.

Coarse paper and paper products (part of SIC 5096).—Establishments primarily engaged in wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products such as bags, boxes, dishes, napkins, shipping supplies—but not fine paper.

Stationery, office supplies (part of SIC 5096).—Establishments primarily engaged in wholesale distribution of commercial stationery; office supplies including envelopes, typewriter and mimeograph paper, file cards and folders, pens, calendars, etc.; social stationery, including envelopes.

Furniture, home furnishings (SIC 5097):

Furniture—household, office (part of SIC 5097).—Establishments primarily engaged in wholesale distribution of household furniture, including bedsprings, mattresses and all such component parts; office furniture, professional furniture, public furniture (for public parks and building, etc.)

Home furnishings, floor coverings (part of SIC 5097).—Wholesale establishments primarily engaged in selling antiques; china, glassware, and earthenware; curtains and draperies; table linens, towels; carpets, linoleum, and all other types of hard and soft surface floor coverings; and all other general home furnishings and homewares.

Lumber, construction materials (SIC 5098):

Lumber, millwork (part of SIC 5098).—Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber; plywood; door and window frames (wooden or metal), and all other varieties of wooden and metal millwork.

Construction materials (part of SIC 5098).—Establishments primarily engaged in marketing such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, window glass, roofing materials, and sand.

Other miscellaneous wholesalers (SIC 5099):

Amusement, sporting goods (part of SIC 5099).—Establishments primarily engaged in wholesale distribution of all types of amusement and sporting goods and accessories—billiard and pool supplies; cameras and photographic equipment; coin-operated game machines; games, toys; etc.

Books, magazines, newspapers (part of SIC 5099).—Establishments primarily engaged in the wholesale distribution of books, lithographed matter, magazines, newspapers, and all other forms of reading material.

Farm supplies (part of SIC 5099).—Establishments primarily engaged in wholesale distribution of animal feeds, fertilizers, agricultural chemicals, seeds, and other farm supplies.

Jewelry (part of SIC 5099).—Establishments primarily engaged in wholesale distribution of jewelry including precious stones and metals, costume jewelry, clocks, silverware, etc.

Petroleum products (except bulk stations, terminals) (part of SIC 5099).—Establishments primarily engaged in wholesale distribution of liquefied petroleum gases; petroleum products such as gasoline, lubricants, fuel oil. This classification differs from SIC industry 5092 in that establishments included here do not have storage capacity for bulk liquid products.

Gifts, art goods, greeting cards (part of SIC 5099).—Establishments primarily engaged in wholesale distribution of art goods, souvenirs, gifts, novelties, and similar products; greeting cards.

Flowers, bulbs, plants (part of SIC 5099).—Establishments primarily engaged in wholesale distribution of cut flowers, potted plants, and florists' supplies; bulbs, plantings, nursery stock, etc.

Other products (part of SIC 5099).—Establishments primarily engaged in wholesale distribution of advertising novelties and specialties; timber products such as ties, logs, cordwood, wooden barrels, crates, sawdust, and other forest products except lumber; saddlery and other leather products (except footwear, apparel, and belting); industrial yarn; musical instruments, musicians' supplies, records; textiles, canvas products, felt, burlap (bags); basic food and beverage materials as malt, hops, raw sugar, industrial molasses; wallpaper; a general line of merchandise; and specialty lines not included elsewhere such as cork, animal and vegetable oils, crude rubber, etc.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be published in the form of separate reports for each of these trade segments and a separate report for public warehouses. These final reports will supersede the preliminary reports.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of two parts—(1) Area Reports, and (2) Subject Reports. For retail trade and hotels and motion picture theaters, a third series of reports relating to Central Business Districts of large metropolitan centers will also be issued.

Subsequent to the issuance of the separate final reports, findings of the 1958 Census will be consolidated and issued as Census volumes. Announcements concerning the report series and the volumes may be obtained by writing to the Bureau of the Census, Washington 25, D. C.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sales offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants and for each county. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports provide data for such subjects as sales-size of wholesale establishments, receivables and bad debt losses, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as wholesale trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

CENTRAL BUSINESS DISTRICT REPORTS

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses—hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business districts, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

U. S. DEPARTMENT OF COMMERCE

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All publications of the Bureau of the Census may be examined and ordered at any of the addresses listed below.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

February 1960 BC58(P)-WA2

Alabama

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Alabama totaled $2,928,229,000 during the year 1958, an increase of $601,001,000 or 25.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 34,283 paid employees during the workweek ended nearest November 15, 1958, an increase of 13.8 percent compared with the same week in 1954. In addition, 2,426 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $133,356,000 compared with $104,257,000 in 1954, an increase of 27.9 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,312,166,000 an increase of $291,265,000 or 28.5 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 10-12.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

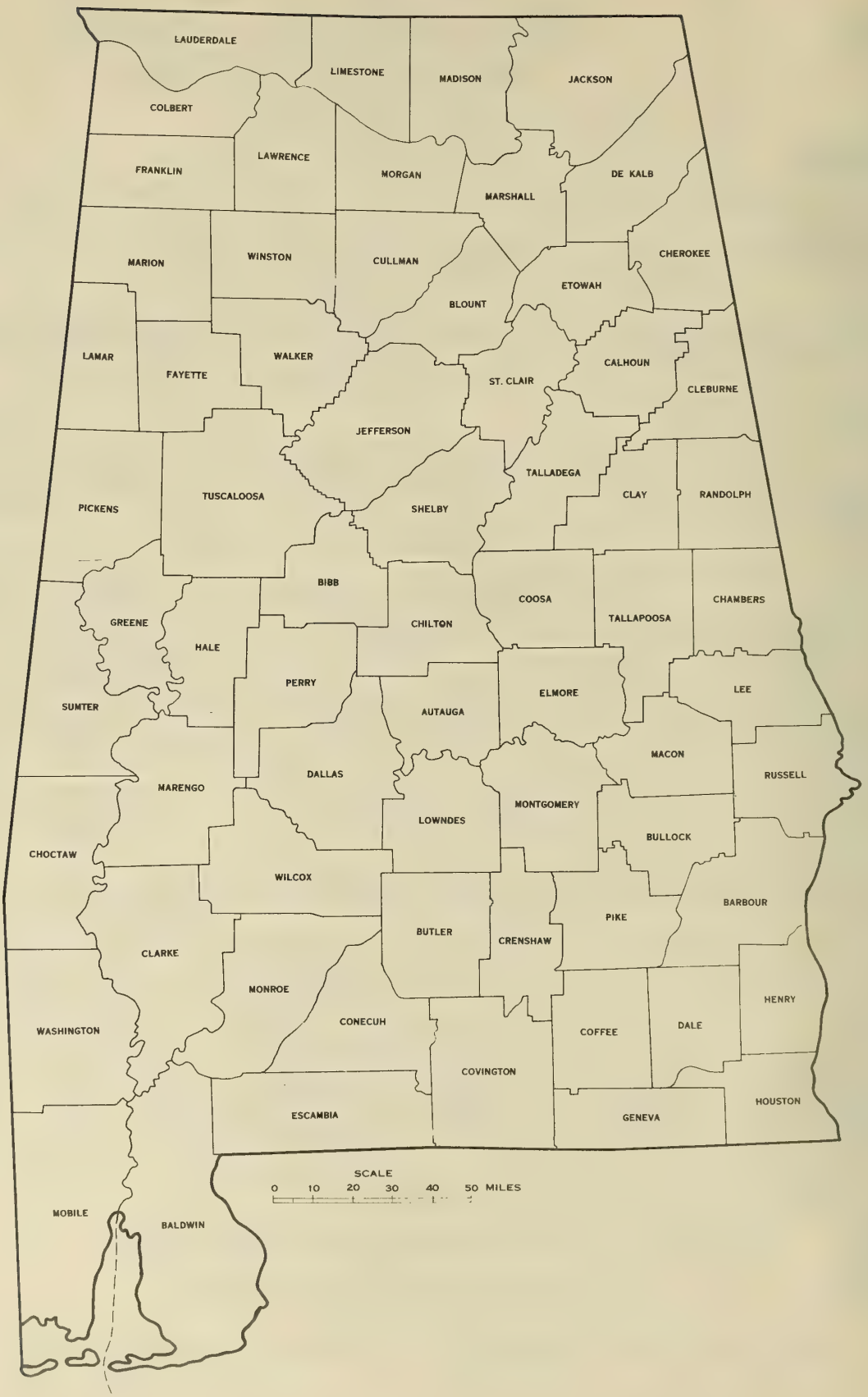
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	3,315	2,928,229	133,356	34,283	2,818	2,327,228	104,257	30,135	25.8	27.9
MERCHANT WHOLESALERS	2,171	1,312,166	89,448	24,168	1,814	1,020,901	68,790	20,693	28.5	30.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	301	826,185	26,978	5,259	264	740,013	22,921	5,106	11.6	17.7
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	463	322,459	8,412	2,188	423	240,040	7,098	2,194	34.3	18.5
MERCHANDISE AGENTS, BROKERS	286	369,184	5,996	1,528	245	268,095	3,886	1,413	37.7	54.3
ASSEMBLERS OF FARM PRODUCTS	94	98,235	2,522	1,140	72	58,179	1,562	729	68.8	61.5

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	3,315	2,928,229	133,356	2,648,056	34,283	2,426	2,171	1,312,166
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	2,171	1,312,166	89,448	1,730,671	24,168	1,744	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	301	826,185	26,978	555,722	5,259	8	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	463	322,459	8,412	169,959	2,188	318	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	286	369,184	5,996	135,249	1,528	270	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	94	98,235	2,522	56,455	1,140	86	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	361	179,504	12,134	243,113	3,212	325	339	83,184
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	94	115,272	5,384	102,787	1,229	46	61	44,224
503	DRY GOODS, APPAREL	62	34,800	1,977	40,471	502	55	51	21,638
504	GROCERIES AND RELATED PRODUCTS	570	516,329	24,400	523,753	7,030	497	412	285,516
505	FARM PRODUCTS--RAW MATERIALS	176	276,208	3,770	97,426	1,752	195	69	96,173
506	ELECTRICAL GOODS	128	145,085	6,409	112,875	1,425	52	103	83,571
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	128	124,828	10,992	208,080	2,696	79	112	116,884
508	MACHINERY, EQUIPMENT, SUPPLIES	420	284,166	23,015	436,481	4,786	207	284	146,905
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	78	320,221	6,579	133,562	1,386	27	43	46,256
5092	PETROLEUM BULK STATIONS, TERMINALS	463	322,459	8,412	169,959	2,188	318	...	...
5093	SCRAP, WASTE MATERIALS	105	56,562	4,031	86,280	1,404	97	97	48,027
5094	TOBACCO, TOBACCO PRODUCTS	45	97,627	2,418	45,928	688	34	41	66,475
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	51	35,641	2,212	44,089	613	34	50	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	63	34,658	3,946	60,572	827	25	51	27,919
5097	FURNITURE, HOME FURNISHINGS	45	26,011	2,310	39,626	502	39	37	19,402
5098	LUMBER, CONSTRUCTION MATERIALS	179	211,354	8,074	160,000	1,966	113	131	79,022
5099	OTHER MISCELLANEOUS PRODUCTS	347	147,504	7,293	143,054	2,077	283	290	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ALABAMA, TOTAL	3,315	2,928,229	133,356	2,648,056	34,283	2,426	2,171	1,312,166
AUTAUGA COUNTY	4	2,310	85	1,675	28	4	3	(D)
PRATTVILLE	3	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
BALDWIN COUNTY	51	21,418	852	17,537	292	31	30	9,156
BARBOUR COUNTY	32	12,381	498	11,536	192	34	19	3,965
EUFAULA	21	8,757	380	8,051	105	18	12	3,088
REMAINDER OF COUNTY	11	3,624	118	3,485	87	16	7	877
BIBB COUNTY	8	5,248	78	1,639	20	6	3	(D)
BLOUNT COUNTY	12	2,633	94	1,963	39	14	5	634
BULLOCK COUNTY	12	4,710	103	2,135	42	12	7	3,267
BUTLER COUNTY	21	5,379	289	5,813	107	19	14	2,752
GREENVILLE	16	(D)	(D)	(D)	(D)	(D)	10	(D)
REMAINDER OF COUNTY	5	(D)	(D)	(D)	(D)	(D)	4	(D)
CALHOUN COUNTY	76	46,517	2,860	53,995	739	58	52	30,967
ANNISTON	54	37,111	2,550	48,174	629	39	41	26,659
REMAINDER OF COUNTY	22	9,406	310	5,821	110	19	11	4,308
CHAMBERS COUNTY	11	2,366	95	2,037	47	12	9	(D)
LANETT	3	(D)	(D)	(D)	(D)	(D)	3	(D)
REMAINDER OF COUNTY	8	(D)	(D)	(D)	(D)	(D)	6	(D)
CHEROKEE COUNTY	6	3,879	50	1,396	25	5	2	(D)
CHILTON COUNTY	21	7,284	261	6,765	114	16	12	3,567
CHOCTAW COUNTY	9	1,777	45	632	11	8	5	336
CLARKE COUNTY	25	8,494	362	7,639	122	23	13	2,330
CLAY COUNTY	10	4,371	193	4,026	70	12	5	1,195
CLEBURNE COUNTY	3	498	20	463	8	3	2	(D)
COFFEE COUNTY	25	7,275	217	4,162	77	27	16	1,723
ENTERPRISE	17	5,242	156	2,440	54	19	11	1,197
REMAINDER OF COUNTY	8	2,033	61	1,722	23	8	5	526
COLBERT COUNTY	50	34,705	2,334	52,072	677	36	35	14,457
SHEFFIELD	39	30,712	2,075	47,197	607	28	27	13,284
TUSCUMBIA	9	(D)	(D)	(D)	(D)	(D)	5	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
CONECUH COUNTY	9	4,169	174	5,222	83	6	5	2,266
COOSA COUNTY	3	623	12	225	3	1	1	(D)
COVINGTON COUNTY	38	31,056	939	19,613	285	35	23	16,343
ANDALUSIA	22	13,105	491	9,753	131	20	13	(D)
OPP	12	16,282	369	8,361	125	9	8	11,074
REMAINDER OF COUNTY	4	1,669	79	1,499	29	6	2	(D)
CRENSHAW COUNTY	22	10,220	291	6,976	165	36	13	2,876
CULLMAN COUNTY	42	17,524	591	13,411	213	47	25	8,979
CULLMAN	36	16,026	538	12,086	194	41	21	(D)
REMAINDER OF COUNTY	6	1,498	53	1,325	19	6	4	(D)
DALE COUNTY	15	6,685	219	3,293	53	18	7	(D)
OZARK	14	(D)	(D)	(D)	(D)	(D)	7	(D)
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	(D)
DALLAS COUNTY	56	42,773	1,690	31,879	486	58	42	28,125
SELMA	52	42,187	1,652	31,533	477	53	38	27,539
REMAINDER OF COUNTY	4	586	38	346	9	5	4	586
DE KALB COUNTY	30	9,393	324	6,655	118	28	20	5,253
FORT PAYNE	20	5,053	170	3,909	67	18	12	(D)
REMAINDER OF COUNTY	10	4,340	154	2,746	51	10	8	(D)
ELMORE COUNTY	14	2,912	174	6,122	80	14	9	1,809
ESCAMBIA COUNTY	41	18,215	724	17,927	274	26	27	6,894
ATMORE	23	11,733	461	8,862	144	14	13	3,079
BREWTON	16	(D)	(D)	(D)	(D)	(D)	12	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
ETOWAH COUNTY	87	32,108	1,952	41,131	580	67	68	22,880
ATTALLA	11	3,976	264	5,902	82	7	8	2,986
GADSDEN	73	27,967	1,669	34,658	488	58	57	19,729
REMAINDER OF COUNTY	3	165	19	571	10	2	3	165
FAYETTE COUNTY	14	4,363	254	4,855	87	20	7	1,850
FRANKLIN COUNTY	18	7,904	517	12,164	155	17	11	5,612
RUSSELLVILLE	12	2,303	162	5,097	62	11	8	(D)
REMAINDER OF COUNTY	6	5,601	355	7,067	93	6	3	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
GENEVA COUNTY	24	14,013	284	5,860	121	23	9	5,765
GREENE COUNTY	8	7,095	107	2,656	56	6	3	(D)
HALE COUNTY	7	2,371	85	1,672	32	5	3	(D)
HENRY COUNTY	11	4,088	110	2,185	48	8	6	567
HOUSTON COUNTY	105	56,474	3,047	60,881	925	105	76	37,930
DOTHAN	98	54,694	3,001	60,085	906	97	72	(D)
REMAINDER OF COUNTY	7	1,780	46	796	19	8	4	(D)
JACKSON COUNTY	23	10,428	358	6,304	111	25	13	6,038
SCOTTSBORO	13	7,693	236	4,025	64	14	8	5,220
REMAINDER OF COUNTY	10	2,735	122	2,279	47	11	5	816
JEFFERSON COUNTY	972	1,510,024	64,337	1,243,828	14,443	490	620	535,872
BESSEMER	20	14,764	851	17,043	254	14	15	11,645
BIRMINGHAM	882	1,194,602	59,861	1,156,986	13,455	437	575	499,933
FAIRFIELD	5	(D)	(D)	(D)	(D)	(D)	2	(D)
HOMEWOOD	18	22,719	418	10,284	88	10	3	(D)
LEEDS (PART)[1]	7	3,103	112	3,046	37	3	6	(D)
MOUNTAIN BROOK	8	(D)	(D)	(D)	(D)	(D)	2	(D)
TARRANT CITY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	30	99,117	1,918	36,760	427	20	16	10,873
LAMAR COUNTY	8	1,950	93	3,130	57	8	3	1,075
LAUDERDALE COUNTY	54	24,133	1,467	28,926	420	41	40	15,996
FLORENCE	51	23,836	1,452	28,421	411	38	38	(D)
REMAINDER OF COUNTY	3	297	15	505	9	3	2	(D)
LAWRENCE COUNTY	7	1,505	61	1,119	26	7	2	(D)
LEE COUNTY	44	26,695	830	16,536	282	41	29	12,722
AUBURN	5	(D)	(D)	(D)	(D)	(D)	4	(D)
OPELIKA	36	23,642	769	15,177	258	33	23	11,018
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	2	(D)
LIMESTONE COUNTY	22	7,154	339	7,075	132	17	15	4,486
ATHENS	17	6,115	232	5,226	89	15	10	3,447
REMAINDER OF COUNTY	5	1,039	107	1,849	43	2	5	1,039
LOWNDES COUNTY	3	718	52	2,051	44	4	1	(D)
MACON COUNTY	10	4,492	149	2,588	59	12	5	2,313
TUSKEGEE	6	2,668	107	1,807	46	7	3	(D)
REMAINDER OF COUNTY	4	1,824	42	781	13	5	2	(D)
MADISON COUNTY	77	52,995	2,109	47,926	641	67	57	32,664
HUNTSVILLE	71	50,162	1,941	45,424	608	63	54	(D)
REMAINDER OF COUNTY	6	2,833	168	2,502	33	4	3	(D)
MARENGO COUNTY	24	24,441	643	18,562	283	24	10	15,487
DEMOPOLIS	19	(D)	(D)	(D)	(D)	(D)	7	(D)
REMAINDER OF COUNTY	5	(D)	(D)	(D)	(D)	(D)	3	(D)
MARION COUNTY	14	3,518	108	2,330	34	13	7	1,165
MARSHALL COUNTY	75	50,863	1,569	32,946	447	65	51	34,928
ALBERTVILLE	30	25,047	759	13,619	177	27	23	20,014
GUNTERSVILLE	24	18,771	490	12,254	170	20	15	11,507
REMAINDER OF COUNTY	21	7,045	320	7,073	100	18	13	3,407
MOBILE COUNTY	381	321,113	19,685	391,001	4,939	245	284	178,384
MOBILE	327	290,372	18,078	351,604	4,417	209	246	161,734
PRICHARD	20	3,449	434	8,860	109	11	16	2,161
REMAINDER OF COUNTY	34	27,292	1,173	30,537	413	25	22	14,489
MONROE COUNTY	13	8,056	182	5,942	86	11	5	(D)
MONTGOMERY COUNTY	255	243,043	12,789	248,343	3,272	151	181	125,241
MONTGOMERY	241	239,031	12,419	241,702	3,182	142	170	(D)
REMAINDER OF COUNTY	14	4,012	370	6,641	90	9	11	(D)
MORGAN COUNTY	58	41,744	1,841	34,666	482	46	36	27,838
DECATUR	45	37,932	1,682	30,287	417	33	27	25,577
REMAINDER OF COUNTY	13	3,812	159	4,379	65	13	9	2,261
PERRY COUNTY	9	3,936	77	1,219	21	7	4	2,572
PICKENS COUNTY	16	4,680	115	2,269	39	17	7	1,422
PIKE COUNTY	34	14,468	569	12,569	192	26	17	5,808
TROY	21	8,330	445	8,651	129	15	13	(D)
REMAINDER OF COUNTY	13	6,138	124	3,918	63	11	4	(D)
RANDOLPH COUNTY	21	5,857	184	3,868	61	21	13	2,128
ROANOKE	15	5,136	136	2,717	43	16	8	(D)
REMAINDER OF COUNTY	6	721	48	1,151	18	5	5	(D)
RUSSELL COUNTY	15	5,026	313	5,416	112	13	14	(D)
PHENIX CITY	10	3,093	263	4,516	80	10	10	3,093
REMAINDER OF COUNTY	5	1,933	50	900	32	3	4	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]Leeds is in Jefferson and St. Clair Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ST CLAIR COUNTY	12	2,426	83	1,871	27	8	4	500
LEEDS (PART)[1]	1	(D)	(D)	(D)	(D)	(D)	...	...
REMAINDER OF COUNTY	11	(D)	(D)	(D)	(D)	(D)	4	500
SHELBY COUNTY	12	7,237	157	2,951	37	11	7	1,319
REMAINDER OF COUNTY	12	7,237	157	2,951	37	11	7	1,319
SUMTER COUNTY	13	5,981	79	4,180	58	12	2	(D)
TALLADEGA COUNTY	48	13,978	766	15,591	238	42	33	8,375
CHILDERSBURG	2	(D)	(D)	(D)	(D)	(D)	2	(D)
SYLACAUGA	18	7,282	432	8,915	133	15	12	4,618
TALLADEGA	20	5,565	232	4,958	78	24	14	3,230
REMAINDER OF COUNTY	8	(D)	(D)	(D)	(D)	(D)	5	(D)
TALLAPOOSA COUNTY	29	7,454	416	8,384	131	24	18	4,086
ALEXANDER CITY	17	4,061	229	5,490	85	19	12	(D)
REMAINDER OF COUNTY	12	3,393	187	2,894	46	5	6	(D)
TUSCALOOSA COUNTY	77	45,963	2,930	54,421	853	69	59	30,700
TUSCALOOSA	69	44,172	2,815	51,814	817	63	52	(D)
REMAINDER OF COUNTY	8	1,791	115	2,607	36	6	7	(D)
WALKER COUNTY	32	20,544	532	12,586	214	36	23	16,291
JASPER	28	20,003	486	11,549	199	34	19	15,750
REMAINDER OF COUNTY	4	541	46	1,037	15	2	M	541
WASHINGTON COUNTY	11	4,408	282	3,775	53	11	7	2,944
WILCOX COUNTY	10	4,844	121	1,865	39	6	6	1,550
WINSTON COUNTY	16	5,324	190	5,606	76	16	10	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1] Leeds is in Jefferson and St. Clair Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
	(Number)	($1,000)	Payroll (Dollars)	Employees (Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Alabama, total	2,818	104,257	2,034,290	30,135	2,041	1,814	1,020,901	1,004	[1]1,306,327
Autauga County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Baldwin County	44	461	8,887	218	45	29	6,561	15	8,843
Barbour County	23	173	3,420	117	16	9	1,978	14	5,351
Eufaula	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Bibb County	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Blount County	13	138	2,690	95	11	10	1,087	3	777
Bullock County	10	56	1,324	34	17	4	4,653	6	1,392
Butler County	12	127	2,413	52	11	7	1,836	5	1,784
Greenville	12	127	2,413	52	11	7	1,836	5	1,784
Remainder of County	...	...	...	...	...	...	...	...	...
Calhoun County	65	2,365	44,679	734	38	44	22,024	21	14,028
Anniston	52	2,165	40,442	623	28	37	20,381	15	12,602
Remainder of County	13	200	4,237	111	10	7	1,643	6	1,426
Chambers County	9	38	794	18	9	5	369	4	2,097
Lanett	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Cherokee County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Chilton County	18	158	2,797	85	14	8	1,479	10	3,087
Choctaw County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Clarke County	15	152	2,573	51	10	7	1,535	8	3,193
Clay County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Cleburne County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Coffee County	21	219	3,794	96	21	13	2,392	8	3,931
Enterprise	11	116	1,701	43	10	6	1,278	5	2,592
Remainder of County	10	103	2,093	53	11	7	1,114	3	1,339
Colbert County	45	1,286	26,105	417	42	32	10,395	13	16,717
Sheffield	31	1,136	22,762	346	31	22	9,775	9	14,967
Tuscumbia	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Conecuh County	10	74	1,371	31	13	6	2,901	4	3,622
Coosa County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Covington County	38	662	13,657	310	28	21	13,184	17	11,731
Andalusia	21	416	8,178	143	18	15	4,398	6	6,864
Opp	10	(D)	(D)	(D)	(D)	5	(D)	5	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Crenshaw County	16	252	4,371	128	16	10	2,850	6	4,388
Cullman County	42	647	12,175	277	54	26	10,875	16	6,802
Cullman	38	(D)	(D)	(D)	(D)	23	(D)	15	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Dale County	14	184	4,228	116	15	7	3,423	7	2,968
Ozark	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Dallas County	60	1,381	26,769	491	56	48	20,686	12	10,045
Selma	56	(D)	(D)	(D)	(D)	45	(D)	11	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
De Kalb County	26	271	5,535	127	26	16	4,444	10	4,210
Fort Payne	19	(D)	(D)	(D)	(D)	11	(D)	8	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Elmore County	14	111	2,390	55	13	11	1,699	3	872
Escambia County	38	719	13,542	252	25	21	4,787	17	10,443
Atmore	17	341	6,493	120	14	8	2,158	9	7,406
Brewton	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Etowah County	74	1,437	26,311	452	55	57	16,553	17	8,401
Attalla	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Gadsden	51	(D)	(D)	(D)	(D)	45	(D)	16	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	5	(D)	...	...
Fayette County	14	236	4,901	103	14	9	2,448	5	1,578
Franklin County	12	131	2,640	55	13	7	2,831	5	1,645
Russellville	9	(D)	(D)	(D)	(D)	6	(D)	3	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Geneva County	20	243	3,939	122	19	9	1,770	11	7,461

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Not comparable with information in 1948 and previous wholesale Census publications due to differences in reporting sales offices of steel companies.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Greene County	7	86	1,353	30	5	4	1,740	3	569
Hale County	10	116	2,226	41	5	3	650	7	2,647
Henry County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Houston County	87	2,120	41,703	744	71	63	24,980	24	14,433
Dothan	80	(D)	(D)	(D)	(D)	58	(D)	22	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Jackson County	12	219	4,199	88	11	6	4,380	6	3,991
Jefferson County	813	52,489	1,009,973	12,848	429	511	385,534	302	[1]817,235
Bessemer	17	946	16,589	284	12	13	12,472	4	1,780
Birmingham	749	49,421	956,094	12,005	391	483	367,978	266	575,298
Fairfield	4	(D)	(D)	(D)	...	...	...	4	(D)
Homewood	9	(D)	(D)	(D)	(D)	3	(D)	6	(D)
Mountain Brook	3	47	1,095	7	1	...	...	3	1,584
Tarrant City	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	29	(D)	(D)	(D)	(D)	11	(D)	18	(D)
Lamar County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Lauderdale County	47	824	17,115	297	39	34	12,782	13	7,961
Florence	45	(D)	(D)	(D)	(D)	32	(D)	13	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Lawrence County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Lee County	34	685	13,016	262	30	21	15,550	13	6,532
Auburn	3	(D)	(D)	(D)	(D)	3	(D)	...	...
Opelika	27	606	11,236	229	22	17	15,069	10	5,843
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Limestone County	17	197	3,891	113	15	9	5,699	8	3,674
Athens	13	(D)	(D)	(D)	(D)	8	(D)	5	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Lowndes County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Macon County	13	150	2,678	57	15	9	4,307	4	762
Tuskegee	10	(D)	(D)	(D)	(D)	7	(D)	3	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Madison County	45	971	20,110	389	43	36	28,291	9	8,629
Huntsville	42	(D)	(D)	(D)	(D)	34	(D)	8	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Marengo County	18	459	8,881	202	22	7	6,016	11	6,562
Demopolis	15	432	8,291	193	16	7	6,016	8	6,299
Remainder of County	3	27	590	9	6	...	...	3	263
Marion County	9	46	923	19	9	3	419	5	2,356
Marshall County	49	604	13,029	239	54	30	30,353	19	10,580
Albertville	20	232	4,730	80	25	15	15,135	5	2,312
Guntersville	18	287	6,469	110	15	9	13,840	9	5,510
Remainder of County	11	85	1,829	49	14	6	1,378	5	2,758
Mobile County	340	16,097	334,224	4,444	204	258	152,257	82	115,094
Mobile	284	14,815	306,899	3,950	168	213	137,870	71	105,807
Prichard	12	223	4,993	87	5	9	2,994	3	2,425
Remainder of County	44	1,059	22,332	407	30	36	11,393	8	6,862
Monroe County	11	97	1,950	37	9	4	660	7	4,402
Montgomery County	242	10,803	206,650	3,132	149	167	111,856	75	90,191
Montgomery	235	10,459	200,081	3,037	147	164	111,221	71	84,770
Remainder of County	7	344	6,569	95	2	3	635	4	5,421
Morgan County	57	1,338	26,543	500	49	36	23,784	21	12,885
Decatur	49	1,276	25,272	473	42	32	22,124	17	11,660
Remainder of County	8	62	1,271	27	7	4	1,660	4	1,225
Perry County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Pickens County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Pike County	34	454	9,147	198	31	17	3,727	17	8,525
Troy	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Randolph County	16	132	2,730	64	11	9	1,552	7	2,079
Roanoke	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Russell County	13	(D)	(D)	(D)	(D)	12	(D)	1	(D)
Phenix City	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	5	(D)	...	(D)
St. Clair County	9	45	843	18	6	3	237	6	1,299
Shelby County	9	122	2,300	42	8	4	353	5	3,869
Sumter County	13	69	1,616	64	9	5	491	8	2,283

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Not comparable with information in 1948 and previous wholesale Census publications due to differences in reporting sales offices of steel companies.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Talladega County	41	643	12,529	211	41	28	8,228	13	5,116
Sylacauga	22	364	7,929	123	21	15	4,480	7	2,684
Talladega	14	(D)	(D)	(D)	(D)	9	(D)	5	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Tallapoosa County	26	413	8,327	182	22	17	6,046	9	2,080
Alexander City	13	220	4,153	92	11	9	3,282	4	949
Remainder of County	13	193	4,174	90	11	8	2,764	5	1,131
Tuscaloosa County	55	1,897	33,803	625	46	43	24,564	12	11,831
Tuscaloosa	52	(D)	(D)	(D)	(D)	41	(D)	11	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Walker County	29	406	8,830	175	33	18	6,300	11	3,915
Jasper	23	(D)	(D)	(D)	(D)	14	(D)	9	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Washington County	11	156	3,845	89	5	8	1,197	3	910
Wilcox County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Winston County	12	122	2,245	51	8	7	4,041	5	1,429

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products—Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

January 1960 BC58(P)-WA3

Arizona

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Arizona totaled $1,232,536,000 during the year 1958, an increase of $456,281,000 or 58.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U.S. Department of Commerce. Wholesale trade establishments in the State had a total of 16,239 paid employees during the workweek ended nearest November 15, 1958, an increase of 32.3 percent compared with the same week in 1954. In addition, 1,017 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $68,960,000 compared with $44,361,000 in 1954, an increase of 55.5 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $666,029,000 an increase of $247,241,000 or 59.0 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 6-8.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

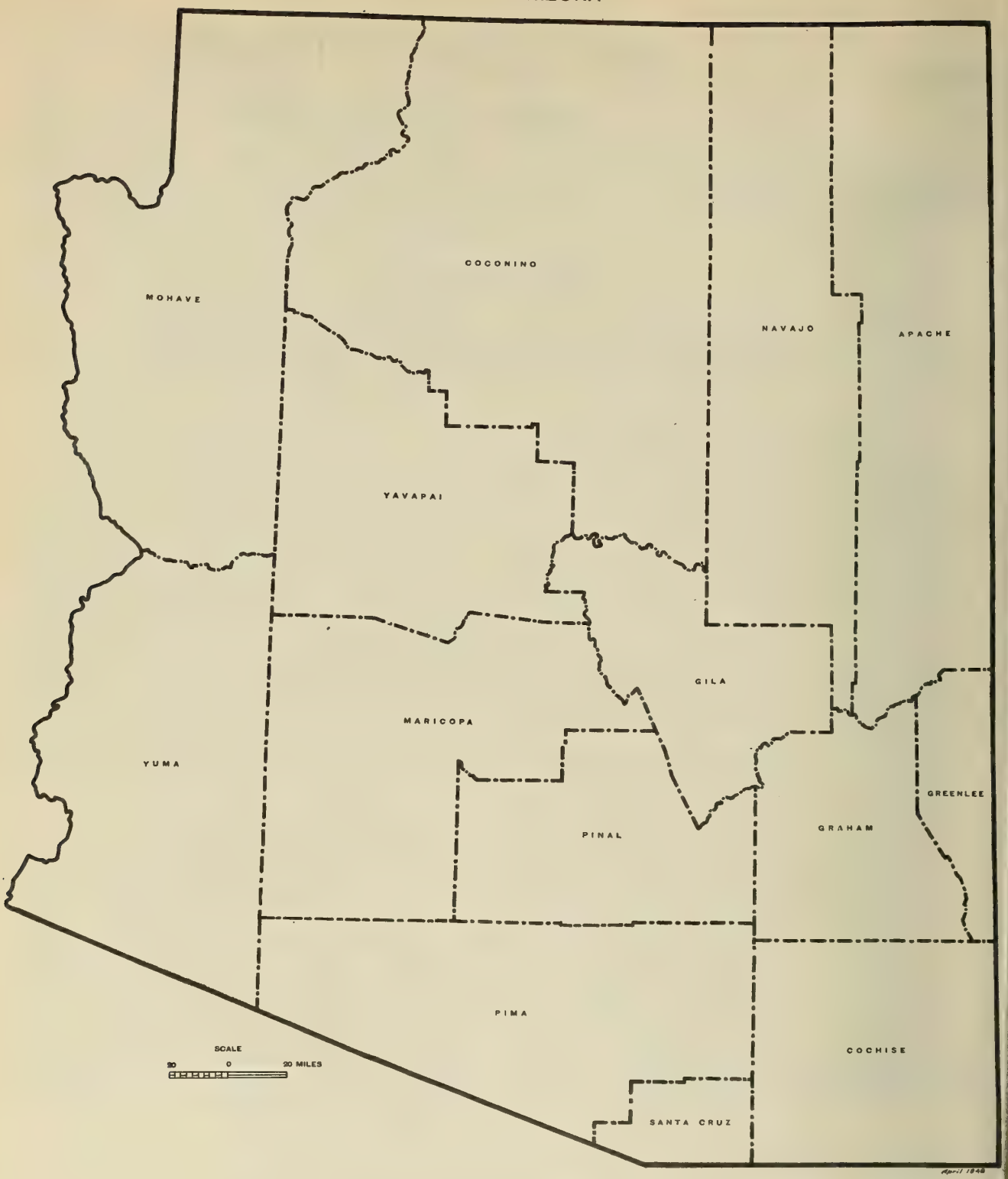
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	1,716	1,232,536	68,960	16,239	1,285	776,255	44,361	12,270	58.8	55.5
MERCHANT WHOLESALERS	1,169	666,029	47,630	10,836	848	418,788	31,132	8,024	59.0	53.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	121	148,850	9,174	1,664	86	89,771	4,904	1,101	65.8	87.1
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	230	156,565	3,311	694	212	110,368	3,480	734	41.9	-4.9
MERCHANDISE AGENTS, BROKERS	133	186,947	3,071	749	90	109,940	1,157	353	70.0	165.4
ASSEMBLERS OF FARM PRODUCTS	63	74,145	5,774	2,296	49	47,388	3,688	2,058	56.5	56.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

ARIZONA


COCONINO
MOHAVE
NAVAJO
APACHE
YAVAPAI
GILA
MARICOPA
YUMA
GREENLEE
GRAHAM
PINAL
PIMA
COCHISE
SANTA CRUZ
SCALE
20 0 20 MILES
April 1948

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	1,716	1,232,536	68,960	1,449,484	16,239	1,017	1,169	666,029
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	1,169	666,029	47,630	988,593	10,836	753	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	121	148,850	9,174	183,544	1,664	3	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	230	156,565	3,311	65,968	694	129	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	133	186,947	3,071	64,332	749	96	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	63	74,145	5,774	147,047	2,296	36	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	204	77,173	7,712	154,977	1,751	131	189	54,508
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	48	25,833	2,001	41,549	441	19	39	20,832
503	DRY GOODS, APPAREL	22	15,417	648	16,411	175	14	18	(D)
504	GROCERIES AND RELATED PRODUCTS	310	347,283	17,480	384,279	4,986	226	208	190,325
505	FARM PRODUCTS--RAW MATERIALS	50	107,502	2,124	47,104	656	36	15	31,695
506	ELECTRICAL GOODS	95	78,007	4,364	89,812	946	56	72	46,296
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	96	74,680	4,403	81,058	852	44	83	62,305
508	MACHINERY, EQUIPMENT, SUPPLIES	247	97,465	11,706	248,177	2,346	108	198	73,230
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	26	25,900	1,286	27,961	272	9	19	11,858
5092	PETROLEUM BULK STATIONS, TERMINALS	230	156,565	3,311	65,968	694	129	...	...
5093	SCRAP, WASTE MATERIALS	41	7,147	856	18,325	259	38	41	7,147
5094	TOBACCO, TOBACCO PRODUCTS	13	21,940	355	6,585	113	10	12	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	48	50,056	3,254	63,645	587	21	48	50,056
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	27	22,359	1,245	26,102	258	10	21	9,604
5097	FURNITURE, HOME FURNISHINGS	37	14,771	1,232	25,406	285	26	29	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	78	53,625	3,341	70,897	708	41	62	43,231
5099	OTHER MISCELLANEOUS PRODUCTS	144	56,813	3,642	81,228	910	99	115	35,148

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ARIZONA, TOTAL	1,716	1,232,536	68,960	1,449,484	16,239	1,017	1,169	666,029
APACHE COUNTY	8	2,986	202	4,366	50	8	4	(D)
COCHISE COUNTY	54	15,484	779	16,325	203	35	29	6,053
DOUGLAS	10	2,157	88	2,340	34	9	8	(D)
REMAINDER OF COUNTY	44	13,327	691	13,985	169	26	21	(D)
COCONINO COUNTY	49	18,035	923	17,356	187	26	32	11,912
FLAGSTAFF	35	12,729	803	14,398	161	19	28	(D)
REMAINDER OF COUNTY	14	5,306	120	2,958	26	7	4	(D)
GILA COUNTY	29	6,721	313	6,119	79	20	17	3,193
GLOBE	17	3,767	272	5,629	68	13	14	3,037
REMAINDER OF COUNTY	12	2,954	41	490	11	7	3	156
GRAHAM COUNTY	19	5,331	261	7,637	90	17	12	2,844
GREENLEE COUNTY	7	1,090	37	1,006	11	4	3	257
MARICOPA COUNTY	1,021	905,586	51,395	1,077,369	11,874	567	721	482,261
GLENDALE	23	10,733	713	16,220	213	14	15	(D)
MESA	35	17,616	1,089	27,092	532	31	24	8,532
PHOENIX	778	683,607	41,458	845,525	8,731	411	571	379,803
TEMPE	6	1,112	137	3,687	97	4	5	(D)
REMAINDER OF COUNTY	179	192,518	7,998	184,845	2,301	107	106	(D)
MOHAVE COUNTY	16	3,315	138	2,246	29	9	8	923
NAVAJO COUNTY	33	10,767	476	9,005	99	20	19	5,968
WINSLOW	10	2,138	135	2,733	32	6	6	1,178
REMAINDER OF COUNTY	23	8,629	341	6,272	67	14	13	4,790
PIMA COUNTY	264	161,095	10,022	206,028	2,345	157	207	111,991
TUCSON	219	141,588	8,686	182,904	2,054	122	176	101,931
REMAINDER OF COUNTY	45	19,507	1,336	23,124	291	35	31	10,060
PINAL COUNTY	55	16,995	817	17,307	198	39	27	6,063
SANTA CRUZ COUNTY	38	31,071	595	11,535	161	37	23	10,310
NOGALES	31	28,620	511	10,285	139	30	18	(D)
REMAINDER OF COUNTY	7	2,451	84	1,250	22	7	5	(D)
YAVAPAI COUNTY	46	15,927	783	19,065	218	31	24	8,081
PRESCOTT	25	9,658	602	15,184	169	20	19	(D)
REMAINDER OF COUNTY	21	6,269	181	3,881	49	11	5	(D)
YUMA COUNTY	77	38,133	2,219	54,120	695	47	43	(D)
YUMA	49	27,239	1,457	27,799	358	23	35	13,083
REMAINDER OF COUNTY	28	10,894	762	26,321	337	24	8	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Arizona, total	1,285	44,361	954,607	12,270	802	848	418,788	437	357,467
Apache County	3	...	...	...	3	...	...	3	763
Cochise County	43	479	9,277	142	29	21	2,652	22	6,246
Douglas	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	35	(D)	(D)	(D)	(D)	14	(D)	21	(D)
Coconino County	35	497	10,632	134	26	21	8,036	14	4,310
Flagstaff	24	455	9,759	120	17	17	7,463	7	2,709
Remainder of County	11	42	873	14	9	4	573	7	1,601
Gila County	23	368	8,170	94	14	13	3,521	10	3,191
Globe	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	3	(D)	8	(D)
Graham County	20	274	5,933	86	12	13	2,619	7	2,196
Greenlee County	8	50	1,051	16	6	4	319	4	908
Maricopa County	721	32,361	701,261	9,054	443	492	300,691	229	256,192
Glendale	8	107	1,993	25	5	5	809	3	4,427
Mesa	26	717	17,306	280	18	12	3,274	14	6,021
Phoenix	549	25,988	541,885	6,382	313	394	252,905	155	199,678
Tempe	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	134	(D)	(D)	(D)	(D)	78	(D)	56	(D)
Mohave County	15	63	1,130	17	17	8	642	7	1,601
Navajo County	27	285	5,715	83	22	13	1,824	14	5,966
Winslow	10	121	2,074	28	10	5	816	5	1,112
Remainder of County	17	164	3,641	55	12	8	1,008	9	4,854
Pima County	207	6,480	138,251	1,676	99	161	69,334	46	29,486
Tucson	175	5,838	125,610	1,508	73	139	63,525	36	24,884
Remainder of County	32	642	12,641	168	26	22	5,809	10	4,602
Pinal County	41	664	16,487	182	33	19	3,965	22	7,454
Santa Cruz County	37	389	5,975	138	27	17	5,439	20	14,072
Nogales	36	(D)	(D)	(D)	(D)	17	(D)	19	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	(D)	1	(D)
Yavapai County	44	603	14,905	166	35	26	5,021	18	5,194
Prescott	21	465	12,231	129	17	17	4,355	4	1,829
Remainder of County	23	138	2,674	37	18	9	666	14	3,365
Yuma County	61	1,848	35,820	482	36	40	14,725	21	19,888
Yuma	35	996	20,495	269	16	25	8,354	10	15,592
Remainder of County	26	852	15,325	213	20	15	6,371	11	4,296

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

JAN 21 '60

January 1960 BC58(P)-WA4

Arkansas

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Arkansas totaled $1,145,681,000 during the year 1958, an increase of $146,832,000 or 14.7 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 15,051 paid employees during the workweek ended nearest November 15, 1958, an increase of 4.3 percent compared with the same week in 1954. In addition, 1,566 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $55,548,000 compared with $47,869,000 in 1954, an increase of 16.0 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $606,539,000 an increase of $99,160,000 or 19.5 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 10-12.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

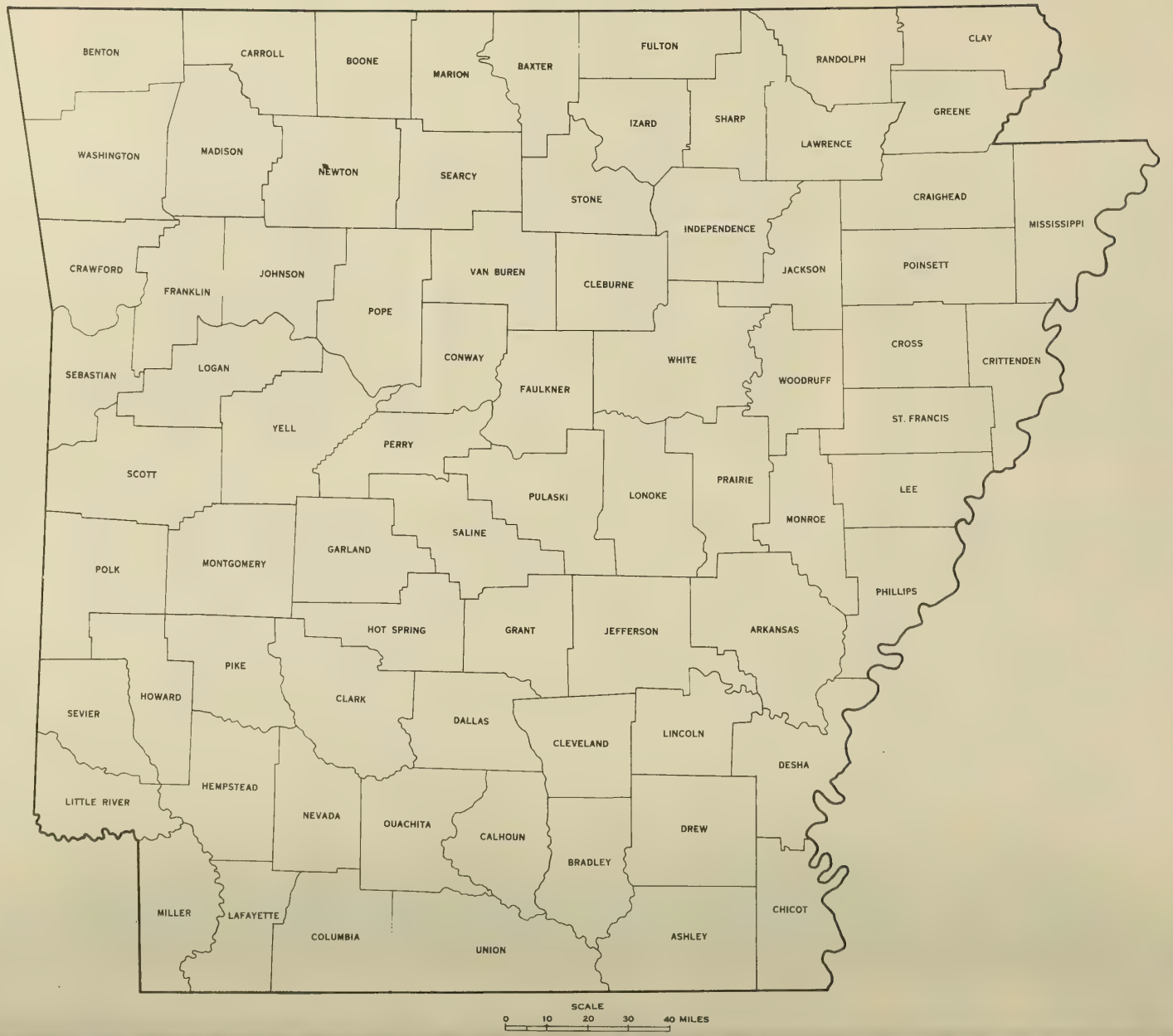
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	2,267	1,145,681	55,548	15,051	1,965	998,849	47,869	14,427	14.7	16.0
MERCHANT WHOLESALERS	1,337	606,539	40,100	10,786	1,140	507,379	34,888	10,270	19.5	14.9
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	118	125,120	6,887	1,434	101	118,231	6,166	1,532	5.8	11.7
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	516	157,912	4,030	1,120	492	137,531	3,871	1,194	14.8	4.1
MERCHANDISE AGENTS, BROKERS	175	186,706	2,703	770	124	160,566	1,387	668	16.3	94.9
ASSEMBLERS OF FARM PRODUCTS	121	69,404	1,828	941	108	75,142	1,557	763	-7.6	17.4

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

ARKANSAS


BENTON
CARROLL
BOONE
MARION
BAXTER
FULTON
RANDOLPH
CLAY
WASHINGTON
MADISON
NEWTON
SEARCY
IZARD
SHARP
LAWRENCE
GREENE
STONE
INDEPENDENCE
CRAIGHEAD
MISSISSIPPI
CRAWFORD
FRANKLIN
JOHNSON
POPE
VAN BUREN
CLEBURNE
JACKSON
POINSETT
SEBASTIAN
LOGAN
YELL
CONWAY
FAULKNER
WHITE
WOODRUFF
CROSS
CRITTENDEN
ST. FRANCIS
SCOTT
PERRY
PULASKI
LONOKE
PRAIRIE
LEE
MONROE
POLK
MONTGOMERY
GARLAND
SALINE
PHILLIPS
HOT SPRING
GRANT
JEFFERSON
ARKANSAS
SEVIER
HOWARD
PIKE
CLARK
DALLAS
CLEVELAND
LINCOLN
DESHA
LITTLE RIVER
HEMPSTEAD
NEVADA
OUACHITA
CALHOUN
BRADLEY
DREW
CHICOT
MILLER
LAFAYETTE
COLUMBIA
UNION
ASHLEY
SCALE
0 10 20 30 40 MILES

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Table 1.—WHOLESALE TRADE: 1958—THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	2,267	1,145,681	55,548	1,113,433	15,051	1,566	1,337	606,539
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	1,337	606,539	40,100	787,026	10,786	1,037	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	118	125,120	6,887	133,721	1,434	2	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	516	157,912	4,030	80,293	1,120	251	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	175	186,706	2,703	62,397	770	181	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	121	69,404	1,828	49,996	941	95	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	241	67,915	5,925	115,297	1,547	154	235	57,019
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	52	41,596	2,943	57,483	665	25	42	30,531
503	DRY GOODS, APPAREL	22	9,221	631	15,145	189	15	17	8,117
504	GROCERIES AND RELATED PRODUCTS	371	258,878	12,378	248,556	3,806	291	252	151,013
505	FARM PRODUCTS--RAW MATERIALS	213	189,104	2,494	63,998	1,035	235	57	41,939
506	ELECTRICAL GOODS	68	35,736	2,690	49,878	576	25	62	32,990
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	64	37,536	3,493	66,345	883	42	57	34,308
508	MACHINERY, EQUIPMENT, SUPPLIES	210	81,066	7,939	155,145	1,723	105	166	57,641
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	20	11,632	507	11,445	148	15	15	5,396
5092	PETROLEUM BULK STATIONS, TERMINALS	516	157,912	4,030	80,293	1,120	251	...	...
5093	SCRAP, WASTE MATERIALS	58	7,361	781	16,035	292	69	57	(D)
5094	TOBACCO, TOBACCO PRODUCTS	36	48,696	1,582	27,599	425	24	34	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	53	35,499	1,688	31,622	388	49	52	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	24	8,529	881	15,925	205	15	20	7,300
5097	FURNITURE, HOME FURNISHINGS	17	15,674	1,060	19,294	144	12	14	5,759
5098	LUMBER, CONSTRUCTION MATERIALS	85	46,210	2,697	52,939	692	62	63	30,603
5099	OTHER MISCELLANEOUS PRODUCTS	217	93,116	3,829	86,434	1,213	177	194	67,299

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ARKANSAS, TOTAL	2,267	1,145,681	55,548	1,113,433	15,051	1,566	1,337	606,539
ARKANSAS COUNTY	51	14,871	931	17,323	236	24	26	9,919
STUTTGART	28	9,080	529	10,401	128	15	16	7,001
REMAINDER OF COUNTY	23	5,791	402	6,922	108	9	10	2,918
ASHLEY COUNTY	19	4,323	239	5,053	72	11	10	2,552
CROSSETT	5	2,026	156	2,986	36	1	3	(D)
REMAINDER OF COUNTY	14	2,297	83	2,067	36	10	7	(D)
BAXTER COUNTY	7	2,684	49	2,528	29	3	3	729
BENTON COUNTY	43	18,764	798	16,868	312	32	23	9,629
ROGERS	15	7,489	296	6,278	98	9	10	6,390
REMAINDER OF COUNTY	28	11,275	502	10,590	214	23	13	3,239
BOONE COUNTY	38	22,680	1,082	23,450	299	37	23	9,896
HARRISON	34	21,125	1,074	23,251	296	33	23	(D)
REMAINDER OF COUNTY	4	1,555	8	199	3	4	...	(D)
BRADLEY COUNTY	19	3,483	147	3,980	62	14	9	1,542
WARREN	13	2,361	107	2,832	39	8	6	1,199
REMAINDER OF COUNTY	6	1,122	40	1,148	23	6	3	343
CALHOUN COUNTY	...	...	...	...	...	...	...	...
CARROLL COUNTY	12	4,820	81	2,325	33	9	4	(D)
CHICOT COUNTY	23	15,754	426	8,434	184	14	9	5,112
CLARK COUNTY	20	6,825	179	3,810	53	19	10	1,470
ARKADELPHIA	13	(D)	(D)	(D)	(D)	(D)	7	(D)
REMAINDER OF COUNTY	7	(D)	(D)	(D)	(D)	(D)	3	(D)
CLAY COUNTY	33	9,585	204	6,192	109	27	11	1,661
CLEBURNE COUNTY	12	2,712	101	2,579	35	10	7	2,026
CLEVELAND COUNTY	3	(D)	(D)	(D)	(D)	(D)	2	(D)
COLUMBIA COUNTY	31	8,025	368	8,695	133	13	20	3,903
MAGNOLIA	25	5,322	308	7,024	90	10	17	3,439
REMAINDER OF COUNTY	6	2,703	60	1,671	43	3	3	464
CONWAY COUNTY	16	4,896	167	3,242	56	18	10	2,090
MORRILTON	15	(D)	(D)	(D)	(D)	(D)	10	(D)
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	(D)
CRAIGHEAD COUNTY	73	26,410	1,488	30,852	418	52	42	15,022
JONESBORO	56	22,658	1,298	26,180	360	42	37	13,777
REMAINDER OF COUNTY	17	3,752	190	4,672	58	10	5	1,245
CRAWFORD COUNTY	14	4,448	326	6,702	203	12	6	2,288
VAN BUREN	8	1,707	111	3,070	92	7	3	(D)
REMAINDER OF COUNTY	6	2,741	215	3,632	111	5	3	(D)
CRITTENDEN COUNTY	44	11,959	811	15,455	204	24	24	7,940
WEST MEMPHIS	26	8,170	638	11,878	156	14	20	(D)
REMAINDER OF COUNTY	18	3,789	173	3,577	48	10	4	(D)
CROSS COUNTY	18	5,540	226	5,241	74	13	5	1,845
DALLAS COUNTY	13	3,440	160	3,320	48	9	6	1,593
DESHA COUNTY	33	12,321	455	10,328	167	29	20	8,530
DREW COUNTY	11	3,262	91	2,022	34	11	5	1,624
FAULKNER COUNTY	24	6,075	228	4,418	79	15	13	3,828
CONWAY	19	5,033	191	3,669	66	13	11	(D)
REMAINDER OF COUNTY	5	1,042	37	749	13	2	2	(D)
FRANKLIN COUNTY	8	829	38	694	11	9	4	392
FULTON COUNTY	3	4,452	82	2,481	24	3	1	(D)
GARLAND COUNTY	50	20,267	1,208	20,840	328	47	37	16,460
HOT SPRINGS	44	20,074	1,187	20,118	316	41	31	(D)
REMAINDER OF COUNTY	6	193	21	722	12	6	6	(D)
GRANT COUNTY	5	786	15	242	4	9	2	(D)
GREENE COUNTY	33	10,541	683	12,147	202	21	21	7,523
PARAGOULD	28	9,768	651	11,382	185	17	20	(D)
REMAINDER OF COUNTY	5	773	32	765	17	4	1	(D)
HEMPSTEAD COUNTY	22	16,952	386	8,002	120	14	9	7,684
HOPE	19	15,311	360	7,267	112	12	8	(D)
REMAINDER OF COUNTY	3	1,641	26	735	8	2	1	(D)
HOT SPRING COUNTY	21	6,837	314	6,648	93	18	12	4,191
MALVERN	16	5,744	248	5,531	77	15	9	(D)
REMAINDER OF COUNTY	5	1,093	66	1,117	16	3	3	(D)
HOWARD COUNTY	11	4,993	160	3,029	54	8	5	1,315

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
INDEPENDENCE COUNTY	37	11,770	552	12,017	200	26	24	6,834
BATESVILLE	30	10,142	422	9,643	164	23	19	(D)
REMAINDER OF COUNTY	7	1,628	130	2,374	36	3	5	(D)
IZARD COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)
JACKSON COUNTY	32	8,055	339	6,620	100	18	21	3,741
NEWPORT	23	6,598	253	4,911	75	12	14	(D)
REMAINDER OF COUNTY	9	1,457	86	1,709	25	6	7	(D)
JEFFERSON COUNTY	86	74,162	2,171	42,997	509	76	52	21,095
PINE BLUFF	81	72,591	2,065	41,024	583	75	51	(D)
REMAINDER OF COUNTY	5	1,571	106	1,973	26	1	1	(D)
JOHNSON COUNTY	11	1,989	81	1,506	19	9	4	232
LAFAYETTE COUNTY	5	1,514	82	1,616	20	2	1	(D)
LAWRENCE COUNTY	21	5,893	179	4,418	67	23	11	3,043
LEE COUNTY	19	7,061	148	3,640	58	24	7	1,362
LINCOLN COUNTY	5	2,303	11	203	4	4	2	(D)
LITTLE RIVER COUNTY	7	1,217	33	792	11	2	3	427
LOGAN COUNTY	15	2,543	105	4,911	60	13	7	1,492
LONOKE COUNTY	21	2,365	155	3,197	57	13	6	446
MADISON COUNTY	4	2,293	38	642	16	7	2	(D)
MARION COUNTY	3	1,645	10	203	5	4	...	(D)
MILLER COUNTY	49	26,859	1,550	30,668	448	28	33	17,389
TEXARKANA	46	26,137	1,527	30,018	436	27	31	(D)
REMAINDER OF COUNTY	3	722	23	650	12	1	2	(D)
MISSISSIPPI COUNTY	74	31,574	1,193	23,118	353	51	44	21,047
BLYTHEVILLE	49	26,462	870	16,142	246	35	33	19,872
OSCEOLA	7	1,093	57	1,187	21	5	4	585
REMAINDER OF COUNTY	18	4,019	266	5,789	86	11	7	590
MONROE COUNTY	19	5,261	172	4,364	65	10	10	3,352
MONTGOMERY COUNTY	4	1,735	16	343	6	3	1	(D)
NEVADA COUNTY	9	4,608	217	3,765	63	6	4	3,743
NEWTON COUNTY	...	...	...	...	...	...	...	...
OUACHITA COUNTY	35	10,427	671	13,691	188	23	24	7,720
CAMDEN	32	10,093	647	13,108	182	22	22	(D)
REMAINDER OF COUNTY	3	334	24	583	6	1	2	(D)
PERRY COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	(D)
PHILLIPS COUNTY	41	29,354	1,022	20,459	283	29	19	14,645
HELENA	28	20,291	826	16,739	229	16	15	9,004
WEST HELENA	6	5,916	150	2,919	40	4	4	(D)
REMAINDER OF COUNTY	7	3,147	46	801	14	9	...	(D)
PIKE COUNTY	5	1,150	16	298	5	3	1	(D)
POINSETT COUNTY	26	6,624	336	6,350	106	16	8	2,297
POLK COUNTY	17	2,205	73	1,516	24	13	7	547
POPE COUNTY	33	11,763	485	11,486	137	23	18	6,136
RUSSELLVILLE	27	6,886	294	7,115	87	19	15	3,275
REMAINDER OF COUNTY	6	4,877	191	4,371	50	4	3	2,861
PRAIRIE COUNTY	7	1,661	108	2,177	28	3	1	(D)
PULASKI COUNTY	481	408,078	23,296	448,100	5,426	251	344	238,214
JACKSONVILLE	2	(D)	(D)	(D)	(D)	(D)	2	(D)
LITTLE ROCK	377	336,951	20,041	380,911	4,647	179	265	200,878
NORTH LITTLE ROCK	90	63,970	2,751	57,743	678	61	66	32,980
REMAINDER OF COUNTY	12	(D)	(D)	(D)	(D)	(D)	11	(D)
RANDOLPH COUNTY	14	3,144	122	2,222	40	8	6	1,202
ST FRANCIS COUNTY	37	13,048	468	11,639	209	29	19	7,076
FORREST CITY	26	10,022	405	9,228	174	21	16	6,451
REMAINDER OF COUNTY	11	3,026	63	2,411	35	8	3	625
SALINE COUNTY	15	2,501	95	2,039	29	14	9	1,119
BENTON	14	(D)	(D)	(D)	(D)	(D)	9	(D)
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	(D)
SCOTT COUNTY	8	1,435	16	319	5	4	2	(D)
SEARCY COUNTY	11	5,960	89	1,980	35	15	5	812

Standard Notes: .. Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
SEBASTIAN COUNTY	160	90,258	6,144	121,679	1,429	103	116	56,863
FORT SMITH	152	89,040	6,079	119,564	1,405	95	109	55,791
REMAINDER OF COUNTY	8	1,218	65	2,115	24	8	7	(D)
SEVIER COUNTY	16	6,558	177	3,998	73	10	7	3,088
SHARP COUNTY	3	450	43	1,165	11	2	...	(D)
STONE COUNTY	3	256	4	128	2	1	1	(D)
UNION COUNTY	86	43,933	1,772	34,553	460	68	67	22,854
EL DORADO	68	30,637	1,436	28,713	384	54	56	18,190
REMAINDER OF COUNTY	18	13,296	336	5,840	76	14	11	4,664
VAN BUREN COUNTY	4	609	10	418	5	2	1	(D)
WASHINGTON COUNTY	69	34,606	1,261	28,960	440	49	40	14,790
FAYETTEVILLE	34	12,223	404	9,054	134	24	21	7,471
SPRINGDALE	25	19,167	697	16,390	254	11	14	6,898
REMAINDER OF COUNTY	10	3,216	160	3,516	52	14	5	421
WHITE COUNTY	42	13,658	554	11,739	183	30	23	5,895
SEARCY	24	9,326	398	7,957	125	18	13	3,913
REMAINDER OF COUNTY	18	4,332	156	3,782	58	12	10	1,982
WOODRUFF COUNTY	11	3,529	61	2,075	27	10	3	1,551
YELL COUNTY	7	(D)	(D)	(D)	(D)	(D)	4	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Arkansas, total.....1954..	1,965	47,869	915,681	14,427	1,437	1,140	507,379	825	491,470
Arkansas County	42	506	9,091	172	28	19	4,979	23	4,545
Stuttgart	23	341	6,337	111	16	10	3,863	13	2,388
Remainder of County	19	165	2,754	61	12	9	1,116	10	2,157
Ashley County	14	140	3,395	54	9	5	1,832	9	1,396
Baxter County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Benton County	46	571	10,131	240	37	23	7,053	23	5,504
Boone County	31	500	12,273	195	25	16	5,839	15	4,688
Harrison	24	(D)	(D)	(D)	(D)	14	(D)	10	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Bradley County	17	156	3,165	74	16	6	1,284	11	1,872
Calhoun County	...	...	...	...	...	...	...	...	...
Carroll County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Chicot County	19	320	6,277	124	10	8	4,617	11	3,994
Clark County	18	103	2,171	68	19	9	1,365	9	2,836
Arkadelphia	8	50	991	17	6	4	254	4	840
Remainder of County	10	53	1,180	51	13	5	1,111	5	1,996
Clay County	22	154	2,815	92	14	6	1,328	16	4,026
Cleburne County	9	44	996	25	10	3	1,248	6	1,355
Cleveland County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Columbia County	25	274	5,518	76	18	13	3,916	12	3,301
Magnolia	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Conway County	21	193	4,412	93	13	13	3,079	8	2,106
Morrilton	19	(D)	(D)	(D)	(D)	12	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Craighead County	56	1,266	25,657	473	48	36	16,990	20	9,352
Jonesboro	46	1,184	24,122	428	40	33	16,801	13	6,592
Remainder of County	10	82	1,535	45	8	3	189	7	2,760
Crawford County	9	324	4,627	150	7	5	1,232	4	1,139
Van Buren	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Crittenden County	36	553	13,384	184	29	22	7,655	14	4,514
West Memphis	18	308	7,509	88	13	14	5,013	4	2,295
Remainder of County	18	245	5,875	96	16	8	2,642	10	2,219
Cross County	16	172	3,278	67	10	7	1,347	9	2,362
Dallas County	11	92	2,015	32	11	4	1,038	7	1,336
Desha County	24	330	6,138	120	25	15	5,004	9	5,186
Drew County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Faulkner County	27	216	5,094	117	29	11	3,231	16	5,321
Conway	25	(D)	(D)	(D)	(D)	11	(D)	14	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Franklin County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Fulton County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Garland County	48	1,239	22,102	414	40	35	15,948	13	5,576
Hot Springs	46	(D)	(D)	(D)	(D)	33	(D)	13	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Grant County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Greene County	36	630	11,870	233	19	20	5,674	16	3,366
Paragould	32	(D)	(D)	(D)	(D)	19	(D)	13	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Hempstead County	21	507	9,355	146	16	10	7,855	11	5,578
Hope	17	(D)	(D)	(D)	(D)	7	(D)	10	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hot Spring County	18	261	4,859	101	12	10	3,582	8	4,222
Malvern	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Howard County	14	160	2,767	58	9	6	2,959	8	1,963
Independence County	30	388	7,380	134	26	19	4,852	11	3,962
Batesville	27	(D)	(D)	(D)	(D)	18	(D)	9	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Izard County	2	(D)	(D)	(D)	(D)	...	...	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Jackson County	22	272	5,049	104	15	10	3,541	12	4,101
Newport	19	255	4,601	92	13	10	3,541	9	3,750
Remainder of County	3	17	(Z)	12	2	...	...	3	343
Jefferson County	82	1,852	41,384	592	78	54	18,744	28	55,807
Pine Bluff	74	1,704	38,334	533	70	50	17,158	24	55,199
Remainder of County	8	148	3,050	59	8	4	1,586	4	608
Johnson County	16	224	3,273	53	13	7	3,814	9	1,634
Lafayette County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Lawrence County	21	118	2,562	60	14	12	2,697	9	3,346
Lee County	14	85	1,789	45	20	5	3,149	9	2,801
Lincoln County	4	19	(Z)	8	2	...	...	4	562
Little River County	10	65	1,404	32	6	6	970	4	502
Logan County	14	26	(Z)	14	14	5	292	9	1,357
Lonoke County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Madison County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Marion County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Miller County	38	1,638	29,449	493	20	25	16,982	13	7,153
Texarkana	35	(D)	(D)	(D)	(D)	23	(D)	12	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Mississippi County	66	1,065	23,744	396	49	37	15,039	29	18,001
Blytheville	45	594	13,812	230	37	31	10,827	14	14,062
Osceola	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	4	(D)	11	(D)
Monroe County	17	186	3,684	69	14	9	2,971	8	2,928
Montgomery County	4	16	(Z)	21	3	...	...	4	1,010
Nevada County	8	118	2,173	51	4	4	2,064	4	696
Newton County	...	...	...	...	...	...	...	...	...
Ouachita County	33	587	11,954	201	22	24	8,596	9	3,090
Camden	30	538	11,067	175	20	21	7,238	9	3,090
Remainder of County	3	49	889	26	2	3	1,268	...	...
Perry County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Phillips County	43	865	17,545	283	35	23	14,271	20	18,918
Helena	28	710	13,567	235	22	20	13,440	8	11,569
West Helena	8	98	1,910	34	6	3	831	5	3,022
Remainder of County	7	57	2,068	14	7	...	...	7	4,327
Pike County	7	90	1,866	39	9	4	1,005	3	508
Poinsett County	20	155	2,601	58	10	8	1,196	12	2,289
Polk County	16	89	1,565	33	10	8	1,707	8	916
Pope County	27	308	5,144	123	15	13	4,874	14	3,461
Russellville	23	(D)	(D)	(D)	(D)	10	(D)	13	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Prairie County	9	58	1,364	23	5	4	1,352	5	553
Pulaski County	385	20,677	366,126	4,888	207	270	179,306	115	169,230
Little Rock	312	18,844	328,956	4,345	139	215	160,956	97	146,610
North Little Rock	62	(D)	(D)	(D)	(D)	46	(D)	16	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Randolph County	13	85	1,450	50	3	6	1,195	7	1,886
St. Francis County	29	349	6,829	149	25	16	8,350	13	2,749
Forrest City	19	223	6,147	100	12	11	6,181	8	1,973
Remainder of County	10	126	682	49	13	5	2,169	5	776
Saline County	13	60	1,679	21	8	6	407	7	1,621
Benton	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Scott County	7	21	1,087	18	10	...	...	7	864
Searcy County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Sebastian County	150	5,972	124,458	1,641	89	113	51,076	37	32,301
Fort Smith	145	(D)	(D)	(D)	(D)	110	(D)	35	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Sevier County	15	133	4,198	76	11	8	1,927	7	2,114
Sharp County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Stone County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Union County	78	1,657	31,147	505	58	58	18,998	20	28,339
El Dorado	64	(D)	(D)	(D)	(D)	49	(D)	15	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	9	(D)	5	(D)
Van Buren County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Washington County	74	1,210	25,205	520	74	47	20,408	27	15,760
Fayetteville	37	459	9,769	178	30	24	6,215	13	4,556
Springdale	26	643	13,466	257	27	17	12,685	9	7,620
Remainder of County	11	108	1,970	85	17	6	1,508	5	3,584
White County	23	336	6,365	132	24	12	3,718	11	3,758
Searcy	17	301	5,658	111	19	9	3,475	8	3,276
Remainder of County	6	35	707	21	5	3	243	3	482
Woodruff County	8	24	518	13	10	...	...	8	1,486
Yell County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

March 1960 BC58(P)-WA5

California

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in California totaled $25,779,842,000 during the year 1958, an increase of $7,162,490,000 or 38.5 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 269,714 paid employees during the workweek ended nearest November 15, 1958, an increase of 16.6 percent compared with the same week in 1954. In addition, 15,216 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $1,330,202,000 compared with $1,034,404,000 in 1954, an increase of 28.6 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $11,297,299,000 an increase of $2,883,839,000 or 34.3 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 12-14.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	23,365	25,779,842	1,330,202	269,714	19,876	18,617,352	1,034,404	231,333	38.5	28.6
MERCHANT WHOLESALERS	16,261	11,297,299	824,744	172,975	13,831	8,413,460	646,549	145,408	34.3	27.6
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	2,479	7,843,622	327,476	55,257	2,066	5,599,783	240,687	46,511	40.1	36.1
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	1,387	1,572,217	36,891	6,825	1,378	1,232,051	33,007	7,020	27.6	11.8
MERCHANDISE AGENTS, BROKERS	2,436	4,293,824	81,105	15,097	1,914	2,522,327	50,264	9,970	70.2	61.4
ASSEMBLERS OF FARM PRODUCTS	802	772,880	59,986	19,560	687	849,731	63,897	22,424	-9.0	-6.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

CALIFORNIA


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LASSEN
TEHAMA
PLUMAS
GLENN
BUTTE
SIERRA
MENDOCINO
NEVADA
LAKE
COLUSA
YUBA
SUTTER
PLACER
YOLO
EL DORADO
SONOMA
NAPA
SACRAMENTO
ALPINE
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SOLANO
MARIN
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TUOLUMNE
CONTRA COSTA
SAN JOAQUIN
MONO
SAN FRANCISCO
ALAMEDA
STANISLAUS
MARIPOSA
SAN MATEO
SANTA CLARA
MERCED
MADERA
SANTA CRUZ
FRESNO
INYO
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TULARE
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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	23,365	25,779,842	1,330,202	27,828,859	269,714	15,216	16,261	11,297,299
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	16,261	11,297,299	824,744	17,457,378	172,975	11,772	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	2,479	7,843,622	327,876	6,637,870	55,257	73	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	1,387	1,572,217	36,891	744,458	6,825	793	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	2,436	4,293,824	81,105	1,677,416	15,097	1,961	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	802	772,880	59,986	1,311,737	19,560	617	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	2,145	2,220,915	111,069	2,380,986	23,230	1,756	1,949	791,926
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	1,045	1,496,177	75,309	1,539,974	14,158	458	622	397,237
503	DRY GOODS, APPAREL	879	722,728	32,960	662,189	6,424	597	583	293,976
504	GROCERIES AND RELATED PRODUCTS	3,878	5,946,081	261,601	5,531,159	60,799	3,169	2,426	2,741,334
505	FARM PRODUCTS--RAW MATERIALS	374	830,947	14,066	332,728	4,149	256	169	340,049
506	ELECTRICAL GOODS	1,321	1,852,929	97,303	1,935,401	17,799	665	895	749,858
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	1,028	860,066	67,176	1,400,734	12,870	584	812	580,092
508	MACHINERY, EQUIPMENT, SUPPLIES	4,062	2,521,329	236,500	5,003,100	44,946	2,208	3,090	1,243,790
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	628	1,805,746	58,158	1,206,430	9,931	215	418	478,626
5092	PETROLEUM BULK STATIONS, TERMINALS	1,387	1,572,217	36,898	744,737	6,831	795	...	...
5093	SCRAP, WASTE MATERIALS	647	204,262	17,809	383,644	4,385	649	637	192,210
5094	TOBACCO, TOBACCO PRODUCTS	135	313,053	6,275	126,550	1,363	133	120	214,795
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	549	933,994	53,562	1,090,901	9,210	374	503	742,622
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	509	697,747	46,763	936,163	8,409	251	378	370,536
5097	FURNITURE, HOME FURNISHINGS	779	529,869	38,095	795,573	7,889	515	588	302,200
5098	LUMBER, CONSTRUCTION MATERIALS	1,064	1,156,168	64,316	1,384,518	12,598	520	859	730,779
5099	OTHER MISCELLANEOUS PRODUCTS	2,935	2,115,614	112,342	2,374,072	24,723	2,071	2,212	1,127,269

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
CALIFORNIA, TOTAL	23,365	25,779,842	1,330,202	27,828,859	269,714	15,216	16,261	11,297,299
ALAMEDA COUNTY	1,335	1,681,417	91,032	1,942,341	17,786	853	1,006	674,843
ALAMEDA	26	15,340	1,122	20,048	212	14	20	8,155
ALBANY	7	(D)	(D)	(D)	(D)	(D)	4	(D)
BERKELEY	132	98,975	6,332	127,362	1,205	80	94	45,959
FREMONT	10	2,818	145	4,911	53	10	5	1,099
HAYWARD	40	28,444	1,928	49,140	415	31	33	20,046
LIVERMORE	8	1,041	115	2,122	23	5	4	552
NEWARK	5	9,744	220	5,302	41	2	4	(D)
OAKLAND	913	1,167,790	59,921	1,296,877	11,866	591	715	469,758
PIEDMONT	2	(D)	(D)	(D)	(D)	(D)	1	(D)
SAN LEANDRO	81	199,138	11,896	238,616	2,202	51	56	47,291
REMAINDER OF COUNTY	111	154,359	9,235	196,226	1,750	63	70	77,540
ALPINE COUNTY	...	...	...	...	...	...	...	...
AMADOR COUNTY	10	2,565	82	2,709	25	9	6	835
BUTTE COUNTY	107	41,088	2,904	79,737	884	79	65	18,270
CHICO	46	17,789	1,538	35,570	373	33	36	10,835
OROVILLE	12	3,235	112	2,329	27	9	8	1,040
REMAINDER OF COUNTY	49	20,064	1,254	41,838	484	37	21	6,395
CALAVERAS COUNTY	15	2,953	204	5,665	82	12	8	1,484
COLUSA COUNTY	27	11,885	490	9,339	98	16	13	4,644
CONTRA COSTA COUNTY	203	172,413	8,748	216,259	2,099	139	141	58,429
ANTIOCH	5	1,446	137	3,773	46	5	4	(D)
CONCORD	17	7,050	451	8,885	77	12	13	4,262
EL CERRITO	13	6,407	233	7,017	69	13	11	(D)
MARTINEZ	3	1,502	33	686	11	2	2	(D)
PITTSBURG	15	5,806	502	12,240	125	10	13	(D)
RICHMOND	55	116,571	5,336	131,243	1,202	34	38	32,587
SAN PABLO	3	157	26	656	7	3	3	157
WALNUT CREEK	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	92	33,474	2,030	51,759	562	60	57	13,891
DEL NORTE COUNTY	28	10,999	468	8,967	118	23	16	4,101
EL DORADO COUNTY	26	13,747	1,025	13,074	148	16	12	2,161
FRESNO COUNTY	636	539,251	31,093	681,710	7,988	451	409	325,492
COALINGA	17	2,562	147	3,409	30	13	9	849
FRESNO	408	387,457	22,600	474,951	4,957	270	293	241,030
REEDLEY	21	4,510	253	6,979	145	20	6	380
SANGER	19	10,458	1,460	38,104	813	11	6	3,437
SELMA	5	1,979	130	1,051	12	1	1	(D)
REMAINDER OF COUNTY	166	132,285	6,503	157,216	2,031	134	94	(D)
GLENN COUNTY	32	19,212	582	19,874	250	27	13	5,524
HUMBOLDT COUNTY	168	129,883	6,137	120,967	1,259	116	120	70,860
EUREKA	94	60,459	3,849	77,213	832	67	75	46,283
REMAINDER OF COUNTY	74	69,424	2,288	43,754	427	49	45	24,577
IMPERIAL COUNTY	142	121,111	5,174	145,408	2,013	82	83	50,019
BRAWLEY	22	20,518	356	6,412	74	13	10	5,656
CALEXICO	13	20,498	198	4,911	50	7	10	15,938
EL CENTRO	59	47,243	2,171	69,200	832	43	35	11,947
REMAINDER OF COUNTY	48	32,852	2,449	64,885	1,057	19	28	16,478
INYO COUNTY	21	6,163	240	5,107	46	17	9	1,738
KERN COUNTY	427	322,187	16,473	342,182	3,966	328	294	134,210
BAKERSFIELD	233	121,265	8,381	184,462	1,819	171	183	90,081
DELANO	20	8,232	700	16,045	349	27	9	1,752
WASCO	15	5,885	347	5,255	62	11	4	270
REMAINDER OF COUNTY	159	186,805	7,045	136,420	1,736	119	98	42,107
KINGS COUNTY	72	31,650	1,140	28,840	330	48	37	13,339
HANFORD	26	8,800	395	9,001	89	20	17	5,931
REMAINDER OF COUNTY	46	22,850	745	19,839	241	28	20	7,408
LAKE COUNTY	27	10,367	569	5,382	83	23	14	5,214
LASSEN COUNTY	17	4,980	127	2,839	29	14	4	387
SUSANVILLE	7	947	47	900	10	4	3	(D)
REMAINDER OF COUNTY	10	4,033	80	1,939	19	10	1	(D)
LOS ANGELES COUNTY	10,664	12,625,697	665,782	13,632,802	128,191	6,737	7,869	5,602,048
ALHAMBRA	73	37,968	2,474	49,703	479	60	57	15,778
ARCADIA	28	45,280	643	13,173	126	18	18	3,215
AZUSA	14	10,702	858	15,384	144	13	12	(D)
BALDWIN PARK	15	7,919	421	16,045	147	7	11	4,007
BELL	35	12,609	961	20,388	223	28	32	(D)
BELLFLOWER	35	11,716	805	20,225	169	34	30	9,928
BEVERLY HILLS	140	254,611	6,595	145,842	1,123	84	103	88,508
BURBANK	169	88,254	9,901	222,344	2,164	108	146	61,759
CLAREMONT	7	3,810	572	14,510	153	5	5	(D)
COMPTON	70	33,596	2,572	57,886	611	46	59	26,708
COVINA	20	6,137	660	16,095	165	15	17	(D)
CULVER CITY	98	93,563	8,941	177,289	1,799	61	78	65,863

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
LOS ANGELES COUNTY–CON.								
DOWNEY	58	40,160	3,173	69,352	599	26	46	26,710
EL MONTE	77	45,516	3,172	75,398	681	45	69	28,656
EL SEGUNDO	35	86,254	2,857	59,852	592	11	23	13,586
GARDENA	58	16,405	1,401	29,804	346	48	54	12,098
GLENDALE	191	136,427	9,740	217,420	2,123	119	147	59,451
GLENDORA	7	3,958	318	5,816	69	6	6	(D)
HAWTHORNE	35	33,991	1,478	34,341	344	13	27	13,253
HERMOSA BEACH	10	2,922	200	8,102	79	9	8	(D)
HUNTINGTON PARK	77	52,170	3,996	80,634	786	46	60	41,233
INGLEWOOD	85	50,036	4,001	82,822	740	39	73	33,548
LAKEWOOD	5	355	22	1,078	13	4	5	355
LA PUENTE	9	4,361	387	9,241	119	8	9	4,361
LA VERNE	7	3,796	491	10,031	123	...	1	193,632
LONG BEACH	411	321,382	23,113	484,649	4,521	285	342	(D)
LOS ANGELES	6,866	8,356,404	416,421	8,422,757	79,571	4,371	4,862	3,397,159
LYNWOOD	50	18,903	1,142	26,931	300	40	45	12,794
MANHATTAN BEACH	4	1,376	45	1,154	15	4	3	(D)
MAYWOOD	21	37,534	1,611	32,354	292	11	16	4,800
MONROVIA	29	11,850	746	15,867	162	18	23	7,274
MONTEBELLO	50	45,550	3,423	73,866	603	30	39	22,741
MONTEREY PARK	35	15,399	1,227	25,766	247	28	28	10,808
NORWALK	26	11,710	714	14,964	226	10	22	9,165
PALOS VERDES ESTATES	3	(D)	(D)	(D)	(D)	(D)	1	(D)
PARAMOUNT	35	38,170	951	21,923	236	39	28	5,960
PASADENA	236	169,180	10,604	227,602	2,301	152	166	85,540
PICO RIVERA	23	125,052	1,401	32,953	290	14	18	3,841
POMONA	89	44,767	3,219	61,163	635	58	67	24,022
REDONDO BEACH	21	6,100	520	10,890	129	17	20	(D)
SAN FERNANDO	26	29,681	1,141	23,098	189	10	17	8,210
SAN GABRIEL	48	38,483	1,415	30,028	341	35	39	9,476
SAN MARINO	21	23,626	649	12,630	93	17	7	2,001
SANTA FE SPRINGS	30	39,197	3,123	64,853	699	9	20	20,625
SANTA MONICA	113	93,004	6,520	125,675	1,097	77	94	35,155
SIERRA MADRE	1	(D)	(D)	(D)	(D)	(D)	1	(D)
SOUTH GATE	86	72,177	4,213	83,226	752	45	71	37,774
SOUTH PASADENA	25	34,100	1,591	32,776	318	13	18	23,200
TORRANCE	35	15,932	786	16,284	161	20	28	7,547
WEST COVINA	8	5,961	181	3,769	43	8	7	(D)
WHITTIER	47	72,239	2,596	51,553	487	30	38	19,623
REMAINDER OF COUNTY	967	1,913,249	111,723	2,282,467	20,562	539	753	1,116,169
MADERA COUNTY	37	16,035	888	32,517	349	36	21	8,173
MADERA	26	8,828	373	15,689	171	26	17	6,190
REMAINDER OF COUNTY	12	7,207	515	16,828	178	10	4	1,983
MARIN COUNTY	92	50,148	3,317	69,215	652	68	67	28,687
MILL VALLEY	5	(D)	(D)	(D)	(D)	(D)	5	(D)
SAN ANSELMO	2	(D)	(D)	(D)	(D)	(D)	2	(D)
SAN RAFAEL	66	38,181	2,370	50,629	445	50	46	24,278
REMAINDER OF COUNTY	19	9,438	869	16,721	180	11	14	3,465
MARIPOSA COUNTY	6	2,282	111	2,104	24	6	1	(D)
MENDOCINO COUNTY	87	26,635	1,090	25,129	291	63	50	15,456
UKIAH	33	11,457	494	10,965	130	23	16	4,142
REMAINDER OF COUNTY	54	15,178	596	14,164	161	40	34	11,314
MERCED COUNTY	112	49,161	2,129	42,754	516	91	56	14,761
ATWATER	5	1,214	69	1,644	25	2	1	(D)
LOS BANOS	18	3,995	269	5,461	87	19	9	(D)
MERCED	52	19,725	1,282	25,916	264	44	35	10,605
REMAINDER OF COUNTY	37	24,227	509	9,733	140	26	11	3,173
MODOC COUNTY	17	5,711	164	3,277	36	11	8	3,917
MONO COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
MONTEREY COUNTY	242	150,340	9,249	217,863	3,037	167	135	60,787
MONTEREY	41	19,069	1,180	24,545	268	34	30	10,068
PACIFIC GROVE	1	(D)	(D)	(D)	(D)	(D)	1	(D)
SALINAS	112	70,659	5,693	124,793	1,968	72	58	32,312
SEASIDE	13	(D)	(D)	(D)	(D)	(D)	13	(D)
REMAINDER OF COUNTY	75	57,860	2,205	64,843	753	48	33	15,655
NAPA COUNTY	50	18,180	1,098	21,791	242	45	33	10,181
NAPA	30	11,716	845	17,224	195	32	22	8,322
REMAINDER OF COUNTY	20	6,464	253	4,567	47	13	11	1,859
NEVADA COUNTY	39	10,285	961	19,854	226	29	28	6,028
GRASS VALLEY	7	751	45	1,248	15	5	6	(D)
REMAINDER OF COUNTY	32	9,534	916	18,606	211	24	22	(D)
ORANGE COUNTY	431	345,236	18,696	400,022	4,060	255	310	124,547
ANAHEIM	72	91,556	3,352	73,635	694	40	53	19,141
BREA	2	(D)	(D)	(D)	(D)	(D)	2	(D)
BUENA PARK	5	1,101	100	2,184	24	4	5	1,101
COSTA MESA	26	10,891	603	11,767	113	20	23	(D)
FULLERTON	40	37,262	1,422	26,604	272	21	24	7,582
GARDEN GROVE	20	3,701	450	9,750	104	18	19	(D)
HUNTINGTON BEACH	9	5,713	322	11,836	109	4	5	1,010

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ORANGE COUNTY–CON.								
LAGUNA BEACH	5	1,772	95	1,696	20	4	4	(D)
LA HABRA	7	1,635	146	3,190	51	2	5	(D)
NEWPORT BEACH	24	17,114	656	11,116	133	19	23	(D)
ORANGE	21	6,152	447	8,582	92	17	16	4,842
SAN CLEMENTE	3	493	59	1,544	15	3	3	493
SANTA ANA	132	75,488	6,880	154,206	1,399	76	97	49,709
STANTON	3	1,451	229	5,189	34	1	2	(D)
WESTMINSTER	1	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	61	88,693	3,874	77,600	991	25	28	9,395
PLACER COUNTY	72	30,983	1,116	22,006	284	57	32	5,016
ROSEVILLE	12	9,920	294	7,618	122	11	8	1,199
REMAINDER OF COUNTY	60	21,063	822	14,388	162	46	24	3,817
PLUMAS COUNTY	15	3,252	156	3,329	39	16	7	1,600
RIVERSIDE COUNTY	284	238,932	11,479	246,380	2,530	211	172	137,898
BANNING	17	9,804	633	21,812	178	13	13	6,608
BLYTHE	21	6,593	238	5,090	50	13	9	1,968
CORONA	18	12,243	449	6,665	94	12	8	1,114
INDIO	23	12,667	962	20,084	214	15	13	6,080
PALM SPRINGS	9	1,814	109	2,599	29	8	9	1,814
RIVERSIDE	90	148,879	6,663	137,036	1,337	70	62	107,919
REMAINDER OF COUNTY	106	46,932	2,425	53,094	628	80	58	12,395
SACRAMENTO COUNTY	530	534,701	34,816	686,753	6,471	338	404	354,559
NORTH SACRAMENTO	26	17,179	1,299	28,604	277	23	22	9,178
SACRAMENTO	413	430,519	27,408	551,074	5,156	261	316	286,683
REMAINDER OF COUNTY	91	87,003	6,109	107,075	1,038	54	66	58,698
SAN BENITO COUNTY	20	4,087	232	7,330	87	18	11	1,927
HOLLISTER	10	1,285	96	4,414	52	7	8	(D)
REMAINDER OF COUNTY	10	2,802	136	2,916	35	11	3	(D)
SAN BERNARDINO COUNTY	462	344,596	20,691	426,197	4,354	285	319	188,078
BARSTOW	16	7,067	189	3,479	45	12	10	2,110
CHINO	11	2,458	178	5,918	63	5	8	2,014
COLTON	27	39,959	1,785	36,577	369	22	21	33,632
FONTANA	10	5,825	604	11,723	131	5	8	(D)
MONCLAIR	...	...	...	...	...	...	...	...
ONTARIO	54	40,583	1,884	38,921	383	33	43	26,977
REDLANDS	30	36,624	1,122	18,719	192	18	13	2,022
RIALTO	13	13,777	811	15,925	152	7	10	(D)
SAN BERNARDINO	165	124,001	8,813	189,535	1,847	96	132	76,317
UPLAND	10	15,537	1,031	14,908	259	8	3	1,837
REMAINDER OF COUNTY	126	59,265	4,274	90,492	913	79	71	30,276
SAN DIEGO COUNTY	904	680,452	45,580	937,660	9,368	563	708	444,031
CARLSBAD	6	1,551	185	3,797	42	8	3	1,056
CHULA VISTA	26	8,938	852	16,683	251	15	21	6,274
CORONADO	2	(D)	(D)	(D)	(D)	(D)	2	(D)
EL CAJON	21	11,053	585	11,741	113	15	18	5,932
ESCONDIDO	26	14,377	1,065	16,099	348	17	12	3,261
IMPERIAL BEACH	3	(D)	(D)	(D)	(D)	(D)	3	158
LA MESA	18	9,100	649	13,422	121	10	16	(D)
NATIONAL CITY	28	70,653	2,416	46,867	425	19	25	69,074
OCEANSIDE	27	13,485	748	15,272	172	16	19	7,871
SAN DIEGO	657	521,367	36,930	764,346	7,238	390	533	328,765
REMAINDER OF COUNTY	90	29,604	2,122	49,126	651	68	56	13,292
SAN FRANCISCO COUNTY (COEXT. WITH SAN FRANCISCO CITY)	2,923	4,898,098	210,439	4,355,199	38,754	1,882	1,884	1,872,727
SAN JOAQUIN COUNTY	390	397,592	17,509	422,812	4,406	285	242	166,654
LODI	43	33,772	1,499	30,094	330	30	22	4,687
MANTECA	8	2,103	142	3,410	38	7	5	600
STOCKTON	250	290,668	13,168	329,131	3,331	177	168	144,174
TRACY	9	5,184	381	7,130	105	7	5	2,900
REMAINDER OF COUNTY	80	65,865	2,319	53,047	602	64	41	14,293
SAN LUIS OBISPO COUNTY	87	42,071	2,500	51,587	622	57	52	24,126
EL PASO DE ROBLES	14	7,710	418	8,191	126	11	7	(D)
SAN LUIS OBISPO	40	18,743	1,143	22,318	225	22	25	13,361
REMAINDER OF COUNTY	33	15,618	939	21,078	271	24	20	(D)
SAN MATEO COUNTY	437	565,592	28,939	583,111	5,077	247	279	238,714
ATHERTON	...	...	...	...	...	...	...	...
BELMONT	13	4,330	374	7,882	70	7	11	(D)
BURLINGAME	58	95,797	6,285	108,075	961	26	33	34,559
DALY CITY	14	4,514	237	4,853	53	13	13	(D)
HILLSBOROUGH	...	...	...	...	...	...	...	12,400
MENLO PARK	27	40,536	1,802	36,812	326	10	15	(D)
MILLBRAE	6	9,210	566	15,393	123	2	2	(D)
PACIFICA	3	(D)	(D)	(D)	(D)	(D)	3	(D)
REDWOOD CITY	62	51,227	3,213	67,082	578	40	44	31,589
SAN BRUNO	11	(D)	(D)	(D)	(D)	(D)	8	(D)
SAN CARLOS	46	28,497	1,194	30,462	250	29	30	13,504
SAN MATEO	77	98,280	3,760	75,517	678	43	41	11,012
SOUTH SAN FRANCISCO	62	135,196	8,479	176,087	1,502	37	42	74,416
WOODSIDE	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	58	93,991	2,719	55,244	482	28	37	53,247

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
SANTA BARBARA COUNTY	203	105,409	8,870	212,394	2,660	120	123	47,771
LOMPOC	11	3,345	135	4,720	45	7	3	1,354
SANTA BARBARA	104	60,923	4,192	106,718	1,043	58	76	32,185
SANTA MARIA	47	22,537	1,339	39,815	456	31	27	9,816
REMAINDER OF COUNTY	41	18,604	3,204	61,141	1,116	24	17	4,416
SANTA CLARA COUNTY	556	610,537	26,796	581,866	5,581	390	395	213,685
GILROY	14	(D)	(D)	(D)	(D)	(D)	9	1,745
LOS ALTOS	11	7,784	266	4,961	42	9	4	907
MOUNTAIN VIEW	21	24,669	924	20,407	187	10	14	15,449
PALO ALTO	66	51,362	2,589	50,661	461	46	42	13,051
SAN JOSE	323	330,422	18,000	382,361	3,632	238	244	149,087
SANTA CLARA	42	30,108	2,555	57,410	510	16	32	23,662
SARATOGA	3	(D)	(D)	(D)	(D)	(D)	3	(D)
SUNNYVALE	18	10,082	721	14,301	147	12	9	2,394
REMAINDER OF COUNTY	58	149,913	1,548	47,837	554	43	38	(D)
SANTA CRUZ COUNTY	100	51,299	3,045	67,115	813	76	59	19,188
SANTA CRUZ	35	21,323	772	19,132	215	26	19	4,169
WATSONVILLE	27	16,082	1,103	21,549	303	22	19	8,978
REMAINDER OF COUNTY	38	13,894	1,170	26,434	295	28	21	6,041
SHASTA COUNTY	92	44,715	2,626	65,272	694	76	68	23,936
REDDING	53	23,835	1,653	43,511	462	51	45	16,708
REMAINDER OF COUNTY	39	20,880	973	21,761	232	25	23	7,228
SIERRA COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
SISKIYOU COUNTY	51	28,823	2,513	116,029	1,310	44	22	15,597
SOLANO COUNTY	85	42,349	2,109	44,778	493	71	57	18,909
BENICIA	2	(D)	(D)	(D)	(D)	(D)	2	(D)
FAIRFIELD	5	(D)	(D)	(D)	(D)	(D)	5	(D)
VACAVILLE	8	3,687	187	3,647	40	10	6	(D)
VALLEJO	34	19,233	1,095	28,947	285	29	28	12,375
REMAINDER OF COUNTY	35	18,167	691	9,932	144	22	15	3,137
SONOMA COUNTY	234	92,906	5,637	136,760	1,459	190	150	53,309
PETALUMA	29	14,560	711	16,039	213	34	24	10,487
SANTA ROSA	90	39,037	3,259	65,381	607	61	59	24,174
REMAINDER OF COUNTY	115	39,309	1,667	55,340	639	95	67	18,648
STANISLAUS COUNTY	210	120,000	6,686	145,891	1,617	159	124	61,232
MODESTO	89	60,058	3,441	74,173	726	63	58	38,811
TURLOCK	19	8,691	452	8,313	104	23	12	4,068
REMAINDER OF COUNTY	102	51,251	2,793	63,405	787	73	54	18,353
SUTTER COUNTY	38	34,979	1,102	26,288	310	17	15	24,196
YUBA CITY	18	27,336	806	17,375	192	5	8	21,963
REMAINDER OF COUNTY	20	7,643	296	8,913	118	12	7	2,233
TEHAMA COUNTY	28	20,059	1,010	20,116	208	18	12	5,026
RED BLUFF	11	13,808	701	13,636	132	12	4	1,143
REMAINDER OF COUNTY	17	6,251	309	6,480	76	6	8	3,883
TRINITY COUNTY	6	1,343	39	766	9	3	1	(D)
TULARE COUNTY	230	193,397	9,039	217,329	3,729	133	108	33,475
DINUBA	14	10,772	395	14,375	151	13	2	(D)
LINDSAY	23	43,481	1,483	36,527	815	8	10	4,389
PORTERVILLE	20	19,076	591	12,627	188	7	7	(D)
TULARE	32	13,828	1,097	23,502	249	19	19	9,452
VISALIA	48	40,348	2,140	43,911	486	30	35	10,870
REMAINDER OF COUNTY	93	65,892	3,333	86,387	1,840	56	35	6,925
TUOLUMNE COUNTY	20	3,914	172	3,399	38	20	13	1,311
VENTURA COUNTY	200	182,140	13,639	280,887	3,325	107	116	77,677
OXNARD	36	30,710	3,608	55,974	645	24	24	18,543
PORT HUENEME	8	3,370	1,041	22,194	245	4	7	(D)
SAN BUENAVENTURA	74	33,802	2,097	49,704	457	43	51	21,805
SANTA PAULA	20	46,683	1,494	23,061	391	8	7	(D)
REMAINDER OF COUNTY	61	64,585	5,055	119,918	1,470	28	27	34,523
YOLO COUNTY	74	65,354	2,230	44,577	429	49	34	12,629
DAVIS	3	1,743	10	345	4	2	3	1,743
WOODLAND	22	6,674	296	6,503	72	17	10	1,647
REMAINDER OF COUNTY	49	56,937	1,924	37,729	353	30	21	9,239
YUBA COUNTY	41	19,704	1,245	24,875	215	21	25	7,331
MARYSVILLE	38	18,162	1,124	22,383	196	21	24	7,287
REMAINDER OF COUNTY	3	1,542	121	2,492	19	...	1	44

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
California, total	19,876	1,034,404	21,513,210	231,333	13,640	13,831	8,413,460	6,045	10,203,892
Alameda County	1,103	67,059	1,400,575	14,533	744	846	490,711	257	623,153
Alameda	21	615	11,089	154	22	17	3,511	4	9,238
Albany	8	385	8,251	100	2	8	2,764	...	...
Berkeley	93	4,410	97,181	983	54	66	28,148	27	32,306
Hayward	32	1,212	22,996	264	26	25	8,904	7	4,411
Livermore	7	168	3,796	40	5	4	1,057	3	769
Oakland	773	46,657	978,733	10,140	541	612	359,874	161	463,522
Piedmont	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
San Leandro	52	3,845	79,782	806	24	34	27,115	18	22,021
Remainder of County	115	(D)	(D)	(D)	(D)	79	(D)	36	(D)
Alpine County	...	...	...	...	...	...	...	...	...
Amador County	11	121	2,094	31	9	6	868	5	1,242
Butte County	90	2,115	52,848	689	64	51	14,484	39	16,222
Chico	40	1,061	25,231	268	27	29	6,780	11	4,668
Oroville	15	302	10,205	150	11	6	950	9	4,003
Remainder of County	35	752	17,412	271	26	16	6,754	19	7,551
Calaveras County	10	184	3,584	51	15	5	1,044	5	1,404
Colusa County	24	187	3,804	62	20	7	356	17	8,083
Contra Costa County	159	6,278	128,310	1,382	110	117	35,538	42	66,997
Antioch	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Concord	15	402	8,089	95	9	8	2,565	7	2,994
El Cerrito	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Martinez	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Pittsburg	17	(D)	(D)	(D)	(D)	16	(D)	1	(D)
Richmond	42	3,159	63,985	667	18	34	14,164	8	48,709
San Pablo	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	62	1,615	34,424	382	54	42	9,089	20	11,816
Del Norte County	22	206	4,510	47	21	14	1,960	8	2,619
El Dorado County	24	853	9,929	100	23	11	6,378	13	3,951
Fresno County	533	24,609	493,943	6,694	370	326	249,790	207	200,419
Coalinga	16	118	2,481	32	7	8	739	8	1,825
Fresno	351	17,845	366,938	4,607	219	247	175,850	104	153,707
Sanger	16	760	9,547	194	9	4	697	12	6,333
Selma	6	183	2,619	178	5	3	464	3	359
Remainder of County	144	5,703	112,358	1,683	130	64	72,040	80	38,195
Glenn County	33	398	10,866	152	32	13	1,730	20	6,497
Humboldt County	126	4,348	98,819	1,121	103	90	47,673	36	27,248
Eureka	75	2,879	63,316	699	56	62	38,400	13	9,723
Remainder of County	51	1,469	31,503	422	47	28	9,273	23	17,525
Imperial County	131	7,906	128,802	2,041	107	70	49,618	61	49,631
Brawley	23	752	13,451	133	17	7	4,632	16	18,276
Calexico	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
El Centro	60	3,954	65,974	1,151	46	33	26,187	27	17,943
Remainder of County	36	(D)	(D)	(D)	(D)	20	(D)	16	(D)
Inyo County	22	237	6,436	64	22	11	2,039	11	4,419
Kern County	345	11,588	249,187	2,782	213	239	119,252	106	123,080
Bakersfield	211	8,061	179,836	1,917	116	169	91,112	42	35,242
Delano	17	394	4,508	62	14	6	1,260	11	4,306
Wasco	10	95	1,826	25	9	3	311	7	3,751
Remainder of County	107	3,038	63,017	778	74	61	26,569	46	79,781
Kings County	62	803	15,818	219	53	37	10,743	25	9,786
Hanford	21	369	7,245	98	17	13	2,602	8	3,173
Remainder of County	41	434	8,573	121	36	24	8,141	17	6,613
Lake County	21	560	3,805	61	20	7	886	14	6,529
Lassen County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Susanville	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Los Angeles County	8,863	505,254	10,731,664	107,556	5,863	6,688	4,096,987	2,175	4,903,994
Alhambra	61	2,046	56,059	525	48	51	9,786	10	16,335
Arcadia	18	357	8,456	85	14	15	6,504	3	1,472
Azusa	10	347	6,850	75	4	7	4,499	3	3,733
Bell	34	(D)	(D)	(D)	(D)	30	(D)	4	(D)
Beverly Hills	108	4,056	92,807	714	49	90	54,964	18	17,496
Burbank	145	7,595	147,052	1,500	98	127	43,394	18	18,916
Claremont	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Compton	49	2,194	48,176	463	33	44	19,344	5	8,971
Covina	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Culver City	85	4,580	95,225	924	51	71	48,299	14	10,866
El Monte	38	1,246	25,863	291	33	30	8,896	8	7,236
El Segundo	16	1,413	28,900	275	7	10	3,681	6	66,531
Gardena	33	1,295	28,334	297	26	30	9,010	3	1,792
Glendale	155	6,708	165,085	1,498	101	124	41,419	31	40,421
Glendora	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hawthorne	27	861	21,905	216	21	22	6,762	5	4,447
Hermosa Beach	6	260	5,490	63	3	6	3,012	...	...
Huntington Park	82	2,953	63,371	621	52	65	27,658	17	12,891
Inglewood	63	1,887	37,221	394	45	55	21,173	8	5,133

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Los Angeles County—Con.									
La Verne	4	929	8,425	235	...	...	...	4	6,199
Long Beach	357	17,270	363,930	3,882	214	302	168,962	55	65,508
Los Angeles	5,926	344,481	7,285,123	73,444	3,908	4,282	2,545,660	1,644	4,008,632
Lynwood	48	1,699	40,096	391	32	42	10,804	6	16,579
Manhattan Beach	4	24	523	8	5	4	188	...	...
Maywood	29	1,744	36,628	355	14	20	4,413	9	30,336
Monrovia	26	877	20,660	191	9	21	9,693	5	4,992
Montebello	29	(D)	(D)	(D)	(D)	28	(D)	1	(D)
Monterey Park	10	306	6,279	77	9	6	1,277	4	2,715
Pasadena	185	7,812	167,472	1,964	127	142	71,090	43	67,967
Pomona	57	2,271	53,454	539	36	40	10,937	17	14,147
Redondo Beach	12	186	3,548	40	11	12	3,185	...	...
San Fernando	20	787	16,147	201	13	15	6,931	5	6,739
San Gabriel	39	813	15,014	188	26	32	9,253	7	3,531
San Marino	9	172	3,365	31	10	3	4,553	6	11,590
Santa Monica	93	3,575	75,236	752	71	77	30,821	16	17,530
Sierra Madre	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
South Gate	73	2,877	68,609	570	55	65	29,954	8	3,755
South Pasadena	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Torrance	22	674	14,950	156	17	18	5,731	4	2,835
West Covina	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Whittier	37	1,299	29,718	331	21	28	10,675	9	13,235
Remainder of County	918	75,507	1,617,716	15,392	620	748	841,596	170	379,935
Madera County	37	486	10,915	148	30	15	1,781	22	9,602
Madera	24	275	6,650	81	20	12	1,596	12	5,754
Remainder of County	13	211	4,265	67	10	3	185	10	3,848
Marin County	79	1,719	36,295	406	60	59	16,481	20	12,739
Mill Valley	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
San Anselmo	3	20	(Z)	5	1	3	196	...	...
San Rafael	53	1,435	28,750	327	40	41	12,937	12	7,236
Remainder of County	18	(D)	(D)	(D)	(D)	12	(D)	6	(D)
Mariposa County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Mendocino County	82	1,217	24,870	312	53	45	12,577	37	14,386
Ukiah	26	347	6,350	67	16	13	2,571	13	7,988
Remainder of County	56	870	18,520	245	37	32	10,006	24	6,398
Merced County	91	2,389	45,135	605	85	44	10,698	47	24,746
Merced	31	759	19,894	182	36	19	5,159	12	4,640
Remainder of County	60	1,630	25,241	423	49	25	5,539	35	20,106
Modoc County	14	102	1,896	24	9	4	431	10	2,585
Mono County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Monterey County	207	13,784	276,323	4,358	156	116	58,717	91	66,011
Monterey	40	1,747	28,634	376	33	33	9,495	7	3,619
Pacific Grove	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Salinas	96	8,148	149,903	2,454	70	48	28,278	48	45,529
Remainder of County	69	(D)	(D)	(D)	(D)	33	(D)	36	(D)
Napa County	40	739	13,082	156	32	25	6,920	15	7,375
Napa	18	391	5,799	77	16	13	4,644	5	2,213
Remainder of County	22	348	7,283	79	16	12	2,276	10	5,162
Nevada County	31	355	8,349	117	23	18	3,721	13	3,179
Grass Valley	8	81	1,742	20	5	5	856	3	1,148
Remainder of County	23	274	6,607	97	18	13	2,865	10	2,031
Orange County	330	13,811	253,587	3,272	223	233	82,417	97	92,670
Anaheim	43	1,571	26,741	314	31	30	18,872	13	16,124
Fullerton	21	875	10,237	115	13	15	2,610	6	3,693
Huntington Beach	5	55	1,117	12	3	5	796	...	...
Laguna Beach	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
La Habra	8	415	4,770	142	8	3	135	5	1,318
Newport Beach	20	283	5,833	70	17	17	3,214	3	1,276
Orange	21	1,161	19,627	372	11	14	4,868	7	22,787
Santa Ana	106	4,626	110,037	1,012	62	85	36,012	21	15,927
Remainder of County	99	(D)	(D)	(D)	(D)	58	(D)	41	(D)
Placer County	53	985	20,970	240	39	23	12,205	30	13,589
Roseville	7	318	10,012	118	4	4	1,614	3	4,059
Remainder of County	46	667	10,958	122	35	19	10,591	27	9,530
Plumas County	20	204	2,328	38	21	6	1,446	14	2,080
Riverside County	251	10,138	201,417	2,750	209	148	87,855	103	76,511
Banning	14	419	10,488	199	12	11	4,411	3	1,470
Corona	12	528	8,619	158	12	5	792	7	9,047
Indio	20	986	23,020	378	11	12	4,804	8	5,111
Palm Springs	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Riverside	82	5,067	95,399	1,093	66	52	63,794	30	38,533
Remainder of County	114	(D)	(D)	(D)	(D)	60	(D)	54	(D)
Sacramento County	441	24,907	526,624	5,929	293	331	242,730	110	104,864
North Sacramento	23	785	16,958	203	13	18	5,268	5	5,485
Sacramento	339	19,812	429,497	4,725	212	258	181,130	81	87,190
Remainder of County	79	4,310	80,169	1,001	68	55	56,332	24	12,189
San Benito County	20	203	4,876	139	19	6	930	14	2,960
San Bernardino County	392	15,709	305,552	3,747	300	269	109,285	123	103,857
Barstow	16	272	5,483	72	14	10	1,529	6	4,199
Chino	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)

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Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
San Bernardino County—Con.									
Colton	24	746	16,810	166	17	19	8,937	5	1,693
Ontario	43	565	12,681	170	43	34	5,749	9	10,586
Redlands	36	1,831	28,887	380	19	15	3,389	21	31,943
San Bernardino	142	7,160	159,188	1,635	100	117	61,615	25	23,836
Upland	11	1,824	25,753	544	7	5	1,756	6	11,890
Remainder of County	112	(D)	(D)	(D)	(D)	62	(D)	50	(D)
San Diego County	683	29,684	601,216	7,076	474	523	266,874	160	145,071
Chula Vista	10	695	12,685	292	5	6	2,566	4	2,411
Coronado	3	54	1,216	19	2	3	484	...	...
El Cajon	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Escondido	26	668	19,586	212	19	12	2,579	14	8,417
La Mesa	13	231	4,520	59	7	10	2,848	3	2,018
National City	15	1,251	26,212	346	6	12	34,232	3	1,889
Oceanside	26	487	10,035	135	21	16	3,700	10	4,887
San Diego	503	24,243	493,564	5,428	340	411	212,191	92	113,092
Remainder of County	80	(D)	(D)	(D)	(D)	48	(D)	32	(D)
San Francisco County (coextensive with San Francisco city)	2,991	197,191	4,104,920	40,125	1,934	1,877	1,762,669	1,114	2,629,621
San Joaquin County	324	12,771	255,290	3,121	247	199	113,518	125	121,944
Lodi	29	1,336	26,319	388	16	14	4,777	15	12,883
Stockton	213	8,529	171,789	1,970	159	146	88,248	67	72,346
Tracy	9	217	4,899	51	7	5	1,708	4	1,785
Remainder of County	73	2,689	52,283	712	65	34	18,785	39	34,930
San Luis Obispo County	73	1,913	47,866	565	37	42	12,993	31	15,421
El Paso de Robles	13	264	6,500	95	5	4	1,519	9	3,708
San Luis Obispo	31	862	21,813	200	13	22	8,335	9	4,580
Remainder of County	29	787	19,553	270	19	16	3,139	13	7,133
San Mateo County	271	10,079	202,438	2,160	204	189	67,793	82	111,347
Belmont	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Burlingame	30	597	12,687	130	17	22	4,127	8	5,778
Daly City	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Hillsborough	...	...	...	...	...	...	...	...	...
Menlo Park	9	748	14,217	150	6	6	1,903	3	3,746
Millbrae	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Redwood City	51	2,164	47,522	490	46	38	14,305	13	16,458
San Bruno	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
San Carlos	29	373	7,809	81	22	23	4,427	6	4,599
San Mateo	44	2,071	34,661	379	34	25	9,416	19	30,339
South San Francisco	39	2,333	50,510	490	25	24	20,158	15	31,089
Remainder of County	44	1,108	22,162	272	34	29	9,762	15	16,677
Santa Barbara County	199	8,441	149,796	2,892	127	118	43,545	81	49,832
Lompoc	11	68	1,309	22	9	5	589	6	807
Santa Barbara	93	3,485	65,885	1,030	55	67	31,620	26	19,414
Santa Maria	40	1,529	30,216	515	28	20	5,333	20	12,567
Remainder of County	55	3,359	52,386	1,325	35	26	6,003	29	17,044
Santa Clara County	430	16,802	343,475	4,048	323	329	138,023	101	139,632
Mountain View	12	1,208	19,338	210	7	9	5,498	3	3,896
Palo Alto	43	1,540	34,515	377	23	33	8,406	10	8,422
San Jose	253	10,496	212,935	2,580	197	198	98,164	55	80,007
Santa Clara	33	1,433	31,453	333	19	27	11,413	6	3,488
Sunnyvale	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Remainder of County	82	(D)	(D)	(D)	(D)	58	(D)	24	(D)
Santa Cruz County	99	2,449	40,825	599	73	59	17,189	40	16,306
Santa Cruz	37	683	14,714	179	27	26	6,093	11	5,423
Watsonville	32	887	15,822	267	21	19	6,693	13	5,013
Remainder of County	30	879	10,289	153	25	14	4,403	16	5,870
Shasta County	72	1,893	42,944	483	50	50	25,623	22	10,520
Redding	48	1,382	27,953	298	32	42	23,026	6	5,612
Remainder of County	24	511	14,991	185	18	8	2,597	16	4,908
Sierra County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Siskiyou County	43	724	11,690	301	36	16	5,716	27	7,925
Solano County	89	2,113	35,897	472	69	55	14,046	34	22,409
Benicia	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Fairfield	2	(D)	(D)	(D)	(D)	2	(D)	...	(D)
Vallejo	38	1,111	20,170	237	28	28	7,652	10	8,216
Remainder of County	47	(D)	(D)	(D)	(D)	23	(D)	24	(D)
Sonoma County	208	4,690	85,304	1,248	185	139	38,811	69	32,347
Petaluma	34	486	9,121	125	31	25	4,630	9	4,117
Santa Rosa	74	2,015	38,857	465	64	52	20,570	22	7,813
Remainder of County	100	2,189	37,326	658	90	62	13,611	38	20,417
Stanislaus County	155	4,797	94,465	1,414	139	96	42,313	59	31,683
Modesto	73	2,449	52,533	682	56	52	28,015	21	9,395
Turlock	17	806	10,189	183	18	12	2,044	5	7,349
Remainder of County	65	1,542	31,743	549	65	32	12,254	33	14,939
Sutter County	32	852	19,337	300	23	10	1,568	22	11,642
Yuba City	19	643	14,298	179	11	7	1,081	12	6,886
Remainder of County	13	209	5,039	121	12	3	487	10	4,756
Tehama County	28	396	8,835	103	23	13	3,939	15	3,841
Trinity County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Tulare County	216	6,996	160,584	2,868	152	96	30,865	120	96,556
Lindsay	20	999	36,864	739	9	6	2,372	14	6,390
Porterville	22	700	18,434	341	12	13	3,595	9	14,669
Tulare	30	888	17,597	215	20	18	4,761	12	8,411
Visalia	36	970	18,142	222	29	26	7,745	10	7,623
Remainder of County	108	3,439	69,547	1,351	82	33	12,392	75	59,472
Tuolumne County	15	179	3,475	50	11	8	882	7	1,684
Ventura County	166	9,987	172,402	3,048	91	88	31,527	78	92,549
Oxnard	22	3,185	42,320	672	7	10	4,483	12	21,374
Port Hueneme	1	(D)	(D)	(D)	(D)	...	...	1	(D)
San Buenaventura	67	2,066	45,629	472	33	44	17,871	23	10,460
Santa Paula	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Remainder of County	64	(D)	(D)	(D)	(D)	32	(D)	32	(D)
Yolo County	60	1,526	31,054	332	55	25	7,476	35	55,805
Woodland	22	281	5,283	61	24	9	2,569	13	14,790
Remainder of County	38	1,245	25,771	271	31	16	4,907	22	41,015
Yuba County	29	1,289	24,991	266	23	15	9,197	14	8,634
Marysville	24	(D)	(D)	(D)	(D)	12	(D)	12	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts—(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses—hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
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Massachusetts				West Virginia			
Michigan				Wisconsin			
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Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

Jan 13 4 09 PM '60

January 1960 BC58(P)-WA6

Colorado

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Colorado totaled $2,953,986,000 during the year 1958, an increase or $739,687,000 or 33.4 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 29,562 paid employees during the workweek ended nearest November 15, 1958, an increase of 15.6 percent compared with the same week in 1954. In addition, 1,958 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $132,357,000 compared with $100,540,000 in 1954, an increase of 31.6 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,045,543,000 an increase of $210,972,000 or 25.3 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 8-10.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	3,237	2,953,986	132,357	29,562	2,897	2,214,299	100,540	25,583	33.4	31.6
MERCHANT WHOLESALERS	1,794	1,045,543	79,699	18,090	1,545	834,571	59,935	15,493	25.3	33.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	340	980,471	34,798	6,491	303	646,058	25,956	5,391	51.8	34.1
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	497	171,324	5,375	1,280	500	142,864	5,188	1,464	20.0	3.6
MERCHANDISE AGENTS, BROKERS	332	602,518	6,302	1,678	279	456,267	4,228	1,448	32.1	49.1
ASSEMBLERS OF FARM PRODUCTS	274	154,130	6,183	2,023	270	134,539	5,233	1,787	14.6	18.2

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	3,237	2,953,986	132,357	2,704,241	29,562	1,958	1,794	1,045,543
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	1,794	1,045,543	79,699	1,596,821	18,090	1,257	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	340	980,471	34,798	708,731	6,491	12	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	497	171,324	5,375	107,740	1,280	225	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	332	602,518	6,302	141,789	1,678	329	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	274	154,130	6,183	149,160	2,023	135	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	315	429,081	17,130	361,695	3,839	190	265	85,667
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	109	122,481	7,485	143,406	1,511	42	63	51,502
503	DRY GOODS, APPAREL	42	36,447	2,288	42,755	482	26	30	21,193
504	GROCERIES AND RELATED PRODUCTS	426	436,268	15,364	338,686	4,203	429	262	225,415
505	FARM PRODUCTS--RAW MATERIALS	300	453,340	6,545	155,032	2,010	154	62	53,220
506	ELECTRICAL GOODS	150	198,045	12,476	236,644	2,491	85	90	87,970
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	119	82,473	5,402	109,905	1,153	60	81	51,547
508	MACHINERY, EQUIPMENT, SUPPLIES	486	335,048	27,499	531,526	5,211	220	340	163,971
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	80	212,565	5,459	106,018	1,007	27	44	30,512
5092	PETROLEUM BULK STATIONS, TERMINALS	497	171,324	5,375	107,740	1,280	225	...	...
5093	SCRAP, WASTE MATERIALS	67	18,167	1,363	29,841	454	77	66	(D)
5094	TOBACCO, TOBACCO PRODUCTS	29	47,146	1,210	25,145	301	24	28	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	65	74,801	3,718	67,487	733	58	60	56,928
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	50	55,558	3,330	61,669	657	22	35	29,118
5097	FURNITURE, HOME FURNISHINGS	85	51,347	3,466	79,192	804	52	52	23,015
5098	LUMBER, CONSTRUCTION MATERIALS	119	113,355	6,441	135,455	1,423	49	87	56,839
5099	OTHER MISCELLANEOUS PRODUCTS	298	116,540	7,806	172,045	2,003	218	229	58,283

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
COLORADO, TOTAL	3,237	2,953,986	132,357	2,704,241	29,562	1,958	1,794	1,045,543
ADAMS COUNTY	68	75,325	5,262	88,856	905	32	39	42,432
AURORA (PART)	7	1,722	144	2,605	30	5	5	(D)
REMAINDER OF COUNTY	61	73,603	5,118	86,251	875	27	34	(D)
ALAMOSA COUNTY	32	7,701	369	11,274	163	32	18	2,686
ALAMOSA	27	7,224	329	10,560	149	26	15	(D)
REMAINDER OF COUNTY	5	477	40	714	14	6	3	(D)
ARAPAHOE COUNTY	72	65,977	2,009	46,252	523	42	45	27,021
AURORA (PART)	6	2,184	90	1,974	21	3	2	(D)
ENGLEWOOD	26	12,140	739	17,693	201	13	22	(D)
REMAINDER OF COUNTY	40	51,653	1,180	26,585	301	26	21	17,148
ARCHULETA COUNTY	3	549	10	284	5	2	1	(D)
BACA COUNTY	27	5,780	196	4,083	71	15	4	(D)
BENT COUNTY	11	1,714	117	2,493	28	5	1	(D)
BOULDER COUNTY	66	16,549	1,037	22,865	273	48	43	7,450
BOULDER	31	5,352	453	9,632	121	22	25	3,517
LONGMONT	24	6,787	323	7,910	102	17	12	(D)
REMAINDER OF COUNTY	11	4,410	261	5,323	50	9	6	(D)
CHAFFEE COUNTY	15	8,011	140	3,597	68	13	6	316
CHEYENNE COUNTY	11	3,050	266	5,018	63	4	2	(D)
CLEAR CREEK COUNTY	8	1,239	117	1,915	26	6	3	204
CONEJOS COUNTY	8	2,506	150	4,879	92	7	1	(D)
COSTILLA COUNTY	5	247	11	240	5	1	1	(D)
CROWLEY COUNTY	5	590	18	321	8	3	1	(D)
CUSTER COUNTY	...	(D)	(D)	(D)	(D)	(D)	...	...
DELTA COUNTY	28	10,579	271	7,078	102	17	5	1,095
DENVER COUNTY (COEXTENSIVE WITH DENVER CITY)	1,563	2,190,131	96,375	1,940,913	20,062	878	957	723,602
DOLORES COUNTY	7	4,514	103	1,839	21	6	...	...
DOUGLAS COUNTY	7	629	19	372	7	7	3	151
EAGLE COUNTY	3	368	8	167	2	1	...	...
ELBERT COUNTY	11	1,711	25	1,259	15	5	3	(D)
EL PASO COUNTY	136	56,219	3,876	83,506	960	79	106	42,488
COLORADO SPRINGS	110	43,607	3,032	65,386	749	66	88	32,388
REMAINDER OF COUNTY	26	12,612	844	18,120	211	13	18	10,100
FREMONT COUNTY	19	4,739	219	4,327	48	18	12	(D)
CANON CITY	15	3,571	150	2,791	28	13	10	(D)
REMAINDER OF COUNTY	4	1,168	69	1,536	20	5	2	(D)
GARFIELD COUNTY	25	6,325	160	3,822	49	20	8	1,437
GILPIN COUNTY	...	...	...	...	...	...	...	...
GRAND COUNTY	13	2,064	79	1,637	16	8	2	(D)
GUNNISON COUNTY	6	864	10	191	5	3	3	(D)
HINSDALE COUNTY	...	...	...	...	...	...	...	...
HUERFANO COUNTY	11	3,224	175	3,380	53	12	6	1,425
WALSENBURG	11	3,224	175	3,380	53	12	6	1,425
REMAINDER OF COUNTY	...	...	...	...	...	...	...	...
JACKSON COUNTY	5	537	7	105	2	2	2	(D)
JEFFERSON COUNTY	67	18,421	1,081	23,792	322	61	44	7,072
GOLDEN	3	699	7	177	2	2	2	(D)
REMAINDER OF COUNTY	64	17,722	1,074	23,615	320	59	42	(D)
KIOWA COUNTY	18	1,941	68	1,222	19	3	2	(D)
KIT CARSON COUNTY	26	6,998	202	8,576	106	10	7	(D)
LAKE COUNTY	5	1,201	24	511	6	3	1	(D)
LA PLATA COUNTY	35	13,633	825	17,611	234	16	24	5,394
DURANGO	29	11,097	722	15,167	195	11	22	(D)
REMAINDER OF COUNTY	6	2,536	103	2,444	39	5	2	(D)
LARIMER COUNTY	69	27,336	773	15,560	223	51	33	16,894
FORT COLLINS	26	12,888	264	5,443	77	26	17	10,524
LOVELAND	18	4,627	147	2,895	40	12	8	2,208
REMAINDER OF COUNTY	25	9,821	362	7,222	106	13	8	4,162

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
LAS ANIMAS COUNTY	24	6,227	272	6,088	84	26	18	5,001
TRINIDAD	21	5,846	257	5,830	78	21	15	4,620
REMAINDER OF COUNTY	3	381	15	258	6	5	3	381
LINCOLN COUNTY	16	(D)	(D)	(D)	(D)	(D)	7	(D)
LOGAN COUNTY	64	29,746	1,512	35,763	435	32	30	8,116
STERLING	36	13,005	793	15,254	181	19	21	6,474
REMAINDER OF COUNTY	28	16,741	719	20,509	254	13	9	1,642
MESA COUNTY	95	83,575	3,960	92,028	985	64	72	34,404
GRAND JUNCTION	72	73,996	3,225	77,107	806	49	57	27,904
REMAINDER OF COUNTY	23	9,579	735	14,921	179	15	15	6,500
MINERAL COUNTY	...	...	...	...	...	...	...	...
MOFFAT COUNTY	21	6,930	222	5,520	57	18	12	4,584
MONTEZUMA COUNTY	27	12,449	484	10,621	118	17	15	6,202
MONTROSE COUNTY	26	8,367	461	12,108	151	20	13	2,471
MORGAN COUNTY	48	24,755	878	16,853	278	21	21	6,053
FORT MORGAN	26	8,846	549	10,246	127	14	12	4,121
REMAINDER OF COUNTY	22	15,909	329	6,607	151	7	9	1,932
OTERO COUNTY	50	39,138	671	16,121	287	27	22	4,678
LA JUNTA	20	4,319	224	4,801	69	5	11	3,306
REMAINDER OF COUNTY	30	34,819	447	11,320	218	22	11	1,372
OURAY COUNTY	...	...	...	...	...	...	...	...
PARK COUNTY	3	691	32	540	7	2	...	...
PHILLIPS COUNTY	20	7,908	305	6,145	70	7	1	(D)
PITKIN COUNTY	...	...	...	...	...	...	...	...
PROWERS COUNTY	47	13,767	694	14,307	193	25	18	3,083
LAMAR	27	8,831	303	6,437	97	17	15	2,501
REMAINDER OF COUNTY	20	4,936	391	7,870	96	8	3	582
PUEBLO COUNTY	137	89,316	4,930	99,419	1,151	98	100	64,342
PUEBLO	120	80,134	4,412	89,310	1,003	75	88	(D)
REMAINDER OF COUNTY	17	9,182	518	10,109	148	23	12	(D)
RIO BLANCO COUNTY	10	1,398	78	2,056	22	4	5	859
RIO GRANDE COUNTY	27	14,554	538	15,602	295	26	11	2,300
ROUTT COUNTY	13	1,681	46	773	11	7	4	136
SAGUACHE COUNTY	9	2,762	127	3,181	99	11	1	(D)
SAN JUAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
SAN MIGUEL COUNTY	4	578	30	635	8	2	...	...
SEDGWICK COUNTY	18	3,266	198	2,968	36	13	5	(D)
SUMMIT COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
TELLER COUNTY	7	749	18	389	6	6	5	(D)
WASHINGTON COUNTY	16	5,854	155	2,671	26	5	1	(D)
WELD COUNTY	142	(D)	(D)	(D)	(D)	(D)	44	11,908
GREELEY	50	20,615	1,053	19,823	278	44	28	8,462
REMAINDER OF COUNTY	92	(D)	(D)	(D)	(D)	(D)	16	3,446
YUMA COUNTY	25	8,798	247	3,705	62	12	6	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Colorado, total	2,897	100,540	2,079,138	25,583	1,919	1,545	834,571	1,352	1,379,728
Adams County	52	1,477	32,897	379	34	24	9,338	28	11,846
Aurora (part)[1]	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County	45	(D)	(D)	(D)	(D)	19	(D)	26	(D)
Alamosa County	32	327	7,343	140	27	18	2,689	14	2,597
Alamosa	28	(D)	(D)	(D)	(D)	15	(D)	13	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Arapahoe County	44	1,249	28,688	406	26	27	10,434	17	35,176
Aurora (part)[1]	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Englewood	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	11	(D)	15	(D)
Archuleta County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Baca County	26	146	2,807	53	10	3	504	23	2,205
Bent County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Boulder County	57	732	17,020	274	50	36	7,002	21	6,497
Boulder	24	320	6,654	102	17	20	3,896	4	1,261
Longmont	23	272	6,812	115	21	10	949	13	4,505
Remainder of County	10	140	3,554	57	12	6	2,157	4	731
Chaffee County	13	107	2,609	63	8	4	460	9	5,326
Cheyenne County	10	68	2,194	18	4	...	...	10	1,351
Clear Creek County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Conejos County	8	72	1,404	22	4	3	281	5	786
Costilla County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Crowley County	6	74	1,514	23	2	...	...	6	1,359
Custer County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Delta County	28	421	7,617	199	24	9	1,643	19	7,109
Denver County (coextensive with Denver city)	1,418	74,844	1,550,573	17,379	846	880	611,763	538	1,057,301
Dolores County	5	39	725	14	4	...	...	5	1,500
Douglas County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Eagle County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Elbert County	10	16	(Z)	11	8	...	...	10	1,052
El Paso County	126	2,940	57,684	824	89	88	31,174	38	17,992
Colorado Springs	112	2,829	55,697	786	77	83	30,384	29	13,780
Remainder of County	14	111	1,987	38	12	5	790	9	4,212
Fremont County	21	210	3,897	72	23	16	2,840	5	813
Canon City	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Garfield County	22	118	2,387	65	23	5	1,156	17	2,390
Gilpin County	...	...	...	...	...	...	...	...	...
Grand County	6	18	(Z)	5	6	...	...	6	935
Gunnison County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Hinsdale County	...	...	...	...	...	...	...	...	...
Huerfano County	11	144	3,065	46	14	6	1,145	5	1,347
Walsenburg	11	144	3,065	46	14	6	1,145	5	1,347
Remainder of County	...	...	...	...	...	...	...	...	...
Jackson County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Jefferson County	42	719	15,424	197	35	27	6,598	15	3,934
Golden	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County	41	(D)	(D)	(D)	(D)	27	(D)	14	(D)
Kiowa County	16	82	1,660	27	6	...	...	16	1,358
Kit Carson County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Lake County	6	84	1,764	28	6	3	1,039	3	1,056
La Plata County	33	638	13,579	203	14	22	4,888	11	4,960
Durango	26	(D)	(D)	(D)	(D)	20	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Larimer County	62	1,389	30,100	389	50	26	4,682	36	12,701
Fort Collins	25	307	6,753	102	24	13	3,449	12	4,484
Loveland	14	124	2,669	37	10	5	632	9	2,131
Remainder of County	23	958	20,678	250	16	8	601	15	6,086

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Aurora is in Adams and Arapahoe counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Las Animas County	30	282	5,214	105	29	21	4,320	9	1,232
Trinidad	27	(D)	(D)	(D)	(D)	19	(D)	8	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lincoln County	17	116	2,065	58	12	3	320	14	5,386
Logan County	55	1,224	26,777	342	35	19	10,588	36	22,576
Sterling	35	938	21,066	252	16	16	9,562	19	14,623
Remainder of County	20	286	5,711	90	19	3	1,026	17	7,953
Mesa County	78	2,432	49,256	674	67	50	21,701	28	14,284
Grand Junction	66	(D)	(D)	(D)	(D)	48	(D)	18	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Mineral County	...	...	...	...	...	...	...	...	...
Moffat County	22	244	5,745	77	15	13	3,330	9	2,630
Montezuma County	18	168	4,099	65	16	6	1,065	12	4,532
Montrose County	21	285	4,476	107	16	10	3,616	11	3,214
Morgan County	42	870	17,267	270	22	14	10,856	28	15,549
Fort Morgan	25	(D)	(D)	(D)	(D)	10	(D)	15	(D)
Remainder of County	17	(D)	(D)	(D)	(D)	4	(D)	13	(D)
Otero County	59	743	15,732	379	39	20	7,095	39	23,620
La Junta	26	320	6,340	114	20	12	5,271	14	6,170
Remainder of County	33	423	9,392	265	19	8	1,824	25	17,450
Ouray County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Park County	3	(D)	(D)	(D)	(D)	...	...	3	(D)
Phillips County	21	(D)	(D)	(D)	(D)	1	(D)	20	(D)
Pitkin County	...	...	...	...	...	...	...	...	...
Prowers County	34	304	5,998	108	24	14	2,256	20	6,462
Lamar	22	(D)	(D)	(D)	(D)	13	(D)	9	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Pueblo County	126	3,998	78,438	1,042	94	90	48,906	36	20,850
Pueblo	119	3,666	71,924	954	87	86	47,535	33	19,887
Remainder of County	7	332	6,514	88	7	4	1,371	3	963
Rio Blanco County	9	41	1,029	22	9	4	392	5	466
Rio Grande County	22	432	8,518	198	16	6	683	16	5,383
Routt County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Saguache County	8	116	2,900	110	6	3	759	5	1,089
San Juan County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
San Miguel County	3	10	(Z)	3	3	...	...	3	467
Sedgwick County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Summit County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Teller County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Washington County	17	149	2,145	36	11	...	...	17	5,195
Weld County	131	2,085	38,663	717	94	52	13,036	79	34,987
Greeley	53	1,068	21,028	354	43	37	4,956	16	10,917
Remainder of County	78	1,017	17,635	363	51	15	3,080	63	24,070
Yuma County	27	(D)	(D)	(D)	(D)	1	(D)	26	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts—(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

February 1960 BC58(P)-WA7

Connecticut

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Connecticut totaled $2,560,692,000 during the year 1958, an increase of $445,525,000 or 21.1 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 36,210 paid employees during the workweek ended nearest November 15, 1958, an increase of 11 percent compared with the same week in 1954. In addition, 1,405 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $173,489,000 compared with $139,592,000 in 1954, an increase of 24.3 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,311,097,000 an increase of $178,933,000 or 15.8 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 6-8.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change–	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	3,235	2,560,692	173,489	36,210	2,912	2,115,167	139,592	32,454	21.1	24.3
MERCHANT WHOLESALERS	2,469	1,311,097	114,031	24,960	2,260	1,132,164	93,754	22,471	15.8	21.6
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	327	563,318	35,595	6,331	303	507,986	27,764	5,755	10.9	28.2
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	134	396,931	14,839	2,660	122	295,984	12,581	2,592	34.1	17.9
MERCHANDISE AGENTS, BROKERS	258	254,111	6,308	1,022	188	152,157	3,656	686	67.0	72.5
ASSEMBLERS OF FARM PRODUCTS	47	35,235	2,716	1,237	39	26,876	1,837	950	31.1	47.8

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

CONNECTICUT



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Table 1.—WHOLESALE TRADE: 1958—THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	3,235	2,560,692	173,489	3,358,089	36,210	1,405	2,469	1,311,097
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	2,469	1,311,097	114,031	2,192,875	24,960	1,194	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	327	563,318	35,595	711,634	6,331	3	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	134	396,931	14,839	276,683	2,660	20	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	258	254,111	6,308	118,223	1,022	152	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	47	35,235	2,716	58,674	1,237	36	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	283	100,673	11,226	228,321	2,510	148	263	62,891
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	97	81,185	6,281	114,405	1,285	25	81	58,973
503	DRY GOODS, APPAREL	78	41,823	2,882	72,764	792	41	64	25,076
504	GROCERIES AND RELATED PRODUCTS	522	500,646	24,880	476,939	5,202	328	396	282,152
505	FARM PRODUCTS--RAW MATERIALS	28	33,655	5,704	99,722	2,759	17	15	15,818
506	ELECTRICAL GOODS	200	180,291	13,661	260,230	2,375	64	142	105,283
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	222	108,598	9,724	175,500	1,887	74	200	92,525
508	MACHINERY, EQUIPMENT, SUPPLIES	605	257,382	29,308	554,800	5,389	209	425	135,376
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	102	180,047	7,780	172,691	1,511	12	62	56,124
5092	PETROLEUM BULK STATIONS, TERMINALS	134	396,931	14,839	276,683	2,660	20	...	...
5093	SCRAP, WASTE MATERIALS	165	61,770	5,687	118,539	1,357	111	162	(D)
5094	TOBACCO, TOBACCO PRODUCTS	51	85,548	2,148	39,596	524	26	48	71,601
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	80	157,021	10,592	217,497	2,021	18	67	106,904
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	104	77,916	6,892	130,510	1,206	33	77	37,201
5097	FURNITURE, HOME FURNISHINGS	91	36,249	3,414	69,771	769	42	77	29,363
5098	LUMBER, CONSTRUCTION MATERIALS	155	103,522	8,493	151,846	1,576	52	128	79,676
5099	OTHER MISCELLANEOUS PRODUCTS	318	157,435	9,978	198,275	2,387	185	262	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
CONNECTICUT, TOTAL	3,235	2,560,692	173,489	3,358,089	36,210	1,405	2,469	1,311,097
FAIRFIELD COUNTY	785	552,509	42,546	853,087	8,638	346	619	318,962
BRIDGEPORT	317	276,748	22,882	467,454	4,648	121	258	163,821
DANBURY	51	25,493	1,991	37,968	403	30	46	18,302
NORWALK	84	44,906	2,979	61,453	662	34	69	25,487
SHELTON	7	3,754	352	6,327	70	4	4	2,653
STAMFORD	153	110,063	7,060	135,252	1,382	71	122	69,699
REMAINDER OF COUNTY	173	91,545	7,282	144,633	1,473	86	120	39,000
DANBURY TOWN BALANCE	11	4,177	361	6,785	69	2	8	(D)
DARIEN TOWN	11	9,889	348	7,837	109	4	8	3,387
FAIRFIELD TOWN	34	19,200	1,737	31,592	292	16	22	6,554
GREENWICH TOWN	35	23,716	1,530	30,646	308	21	24	10,920
STRATFORD TOWN	27	15,706	1,530	30,890	319	15	20	(D)
WESTPORT TOWN	16	2,427	310	5,767	64	6	13	(D)
HARTFORD COUNTY	1,047	906,898	65,227	1,222,506	14,058	437	779	486,317
BRISTOL	19	6,174	452	8,638	91	10	13	2,732
HARTFORD	573	498,894	41,054	755,695	9,245	235	436	271,876
NEW BRITAIN	60	29,998	2,566	46,049	538	35	58	(D)
REMAINDER OF COUNTY	395	371,832	21,155	412,124	4,184	157	272	(D)
EAST HARTFORD TOWN	83	109,515	6,367	119,437	1,275	33	67	64,983
ENFIELD TOWN	10	2,569	195	3,883	45	4	8	(D)
MANCHESTER TOWN	33	9,506	747	17,989	144	24	23	4,770
NEWINGTON TOWN	14	14,075	649	19,152	182	1	5	4,010
PLAINVILLE TOWN	12	12,363	531	9,919	87	6	10	(D)
SOUTHINGTON TOWN	12	5,038	382	7,709	79	6	11	(D)
WEST HARTFORD TOWN	105	80,417	4,355	79,219	720	46	64	38,941
WETHERSFIELD TOWN	27	35,612	1,797	34,674	366	3	15	8,766
WINDSOR TOWN	12	12,966	1,081	16,699	249	5	7	4,036
LITCHFIELD COUNTY	91	55,282	2,502	56,413	677	46	62	22,702
TORRINGTON	46	35,554	1,452	30,343	332	29	38	18,653
WINSTED	8	4,106	336	8,543	134	1	4	(D)
REMAINDER OF COUNTY	37	15,622	714	17,527	211	16	20	3,207
WATERTOWN TOWN	3	892	55	4,234	46	...	1	(D)
WINCHESTER TOWN BALANCE	...	...	...	...	...	...	...	...
MIDDLESEX COUNTY	79	49,423	2,953	59,737	642	25	59	15,442
MIDDLETOWN	30	13,432	1,052	19,744	215	9	25	6,101
REMAINDER OF COUNTY	49	35,991	1,901	39,993	427	16	34	9,341
NEW HAVEN COUNTY	978	857,750	50,643	976,406	9,997	441	763	393,740
ANSONIA	17	10,352	301	5,680	70	14	16	(D)
DERBY	22	18,546	1,091	21,283	224	5	18	13,235
MERIDEN	37	18,049	1,340	28,340	305	15	26	9,099
NAUGATUCK BOROUGH	4	469	60	917	19	2	4	469
NEW HAVEN	469	478,841	26,891	503,035	5,108	215	363	200,290
WALLINGFORD BOROUGH	9	8,565	852	19,206	187	3	8	5,042
WATERBURY	164	123,471	7,377	139,699	1,540	80	134	62,282
REMAINDER OF COUNTY	256	199,457	12,731	258,246	2,544	107	195	(D)
BRANFORD TOWN BALANCE	1	(D)	(D)	(D)	(D)	(D)	...	...
EAST HAVEN TOWN	5	2,558	236	5,376	55	3	5	2,558
HAMDEN TOWN	68	71,470	3,747	74,099	704	25	46	24,916
MILFORD TOWN	46	33,239	1,919	42,349	436	11	34	21,674
SEYMOUR TOWN	3	640	43	1,153	22	2	3	640
WALLINGFORD TOWN BALANCE	16	10,043	852	15,774	174	9	13	7,567
WEST HAVEN TOWN	52	56,521	3,979	82,333	810	20	44	27,305
NEW LONDON COUNTY	184	105,652	7,612	148,565	1,665	72	140	62,814
GROTON BOROUGH	13	11,535	587	11,481	129	5	8	(D)
NEW LONDON	69	33,894	2,647	53,973	627	22	54	23,619
NORWICH	55	35,944	2,682	49,290	534	20	43	20,970
REMAINDER OF COUNTY	47	24,279	1,696	33,821	375	25	35	(D)
GROTON TOWN BALANCE	2	(D)	(D)	(D)	(D)	(D)	2	(D)
STONINGTON TOWN	10	(D)	(D)	(D)	(D)	(D)	9	(D)
TOLLAND COUNTY	19	4,108	309	7,378	105	14	11	2,563
ROCKVILLE	2	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	17	(D)	(D)	(D)	(D)	(D)	9	(D)
MANSFIELD TOWN	3	(D)	(D)	(D)	(D)	(D)	2	(D)
VERNON TOWN BALANCE	...	(D)	(D)	(D)	(D)	(D)	...	(D)
WINDHAM COUNTY	52	29,070	1,697	33,997	428	24	36	8,557
PUTNAM	11	2,038	186	3,686	44	5	10	(D)
WILLIMANTIC	19	13,783	808	17,654	218	9	14	4,886
REMAINDER OF COUNTY	22	13,249	703	12,657	166	10	12	(D)
KILLINGLY TOWN BALANCE	4	2,002	183	2,921	40	1	3	(D)
PUTNAM TOWN BALANCE	...	...	...	...	...	...	...	...
WINDHAM TOWN BALANCE	3	1,163	66	1,071	12	2	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Connecticut, total	2,912	139,592	2,680,006	32,454	1,366	2,260	1,132,164	652	983,003
Fairfield County	748	36,568	693,577	7,769	325	596	301,513	152	188,650
Bridgeport	320	18,751	364,178	4,036	132	261	164,067	59	87,897
Danbury	54	1,692	32,459	359	32	47	16,679	7	10,197
Norwalk	58	1,925	36,798	434	20	52	17,332	6	11,091
Shelton	9	157	2,549	35	6	6	1,236	3	1,258
Stamford	144	7,782	142,060	1,648	74	112	68,729	32	28,832
Remainder of County	163	6,261	115,533	1,257	61	118	33,470	45	49,375
Hartford County	895	48,465	918,484	11,544	408	669	413,870	226	324,990
Bristol	22	406	7,614	104	17	17	2,051	5	2,890
Hartford	543	32,727	638,955	8,378	234	407	287,983	136	221,621
New Britain	57	1,788	30,723	410	32	53	20,079	4	3,987
Remainder of County	273	13,544	241,192	2,652	125	192	103,757	81	96,492
Litchfield County	78	1,946	36,329	543	39	57	17,447	21	14,004
Torrington	42	1,077	18,978	301	21	35	13,386	7	6,662
Winsted	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County	29	(D)	(D)	(D)	(D)	17	(D)	12	(D)
Middlesex County	64	2,404	47,323	695	36	49	11,609	15	14,337
Middletown	28	794	14,439	183	12	23	5,094	5	2,893
Remainder of County	36	1,610	32,884	512	24	26	6,515	10	11,444
New Haven County	683	41,488	817,433	9,684	446	705	319,616	178	376,711
Ansonia	18	(D)	(D)	(D)	(D)	16	(D)	2	(D)
Derby	14	425	7,848	112	4	11	4,592	3	2,787
Meriden	35	1,076	20,973	245	20	29	7,752	6	6,946
Naugatuck	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
New Haven	471	23,185	464,024	5,372	243	383	186,119	88	228,248
Wallingford	14	537	10,602	137	9	11	7,002	3	848
Waterbury	143	6,489	128,510	1,523	77	111	47,347	32	59,538
Remainder of County	184	8,865	170,091	2,102	77	141	62,079	43	54,770
New London County	176	6,753	127,900	1,718	86	139	56,735	37	36,023
Groton	7	314	7,469	87	1	4	1,540	3	2,866
New London	70	2,157	41,101	550	30	55	21,237	15	11,472
Norwich	67	3,428	63,638	868	38	56	24,501	11	16,163
Remainder of County	32	854	15,692	213	17	24	9,457	8	5,522
Tolland County	17	258	4,809	65	6	8	1,506	9	5,787
Rockville	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	5	(D)	8	(D)
Windham County	51	1,710	34,151	436	20	37	9,868	14	22,501
Putnam	13	206	3,659	61	6	10	2,433	3	631
Willimantic	23	893	17,286	201	8	17	5,012	6	15,211
Remainder of County	15	611	13,206	174	6	10	2,423	5	6,659

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

January 1960 BC58(P)-WA3

Delaware

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Delaware totaled $824,071,000 during the year 1958, an increase of $17,300,000 or 2.1 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 7,554 paid employees during the workweek ended nearest November 15, 1958, an increase of 7.5 percent compared with the same week in 1954. In addition, 229 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $47,098,000 compared with $35,900,000 in 1954, an increase of 31.2 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $189,865,000 an increase of $46,503,000 or 32.4 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A form for requesting announcements of final reports and for ordering copies of the preliminary area reports is provided at the end of this publication.

For explanation of procedures and definitions, see pages 5-7.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	532	824,071	47,098	7,554	417	806,771	35,900	7,025	2.1	31.2
MERCHANT WHOLESALERS	374	189,865	15,000	3,426	284	143,362	11,779	2,999	32.4	27.3
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	62	505,978	28,755	3,298	59	569,575	21,644	3,229	-11.2	32.9
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	45	68,489	2,264	601	38	40,419	1,407	327	69.4	60.9
MERCHANDISE AGENTS, BROKERS	26	37,301	713	129	18	22,951	318	60	62.5	124.2
ASSEMBLERS OF FARM PRODUCTS	25	22,438	366	100	18	30,464	752	410	-26.3	-51.3

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

DELAWARE



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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	532	824,071	47,098	887,961	7,554	229	374	189,865
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	374	189,865	15,000	301,713	3,426	184	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	62	505,978	28,755	522,017	3,298	2	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	45	68,489	2,264	43,951	601	18	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	26	37,301	713	13,311	129	10	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	25	22,438	366	6,969	100	15	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	45	13,370	2,018	40,679	456	27	43	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	25	385,389	23,855	427,362	2,488	8	13	3,551
503	DRY GOODS, APPAREL	8	8,789	381	7,051	51	2	5	(D)
504	GROCERIES AND RELATED PRODUCTS	100	143,202	3,789	77,147	831	70	71	35,837
505	FARM PRODUCTS--RAW MATERIALS	23	7,871	324	7,275	102	8	6	(D)
506	ELECTRICAL GOODS	19	18,975	1,256	23,262	262	3	17	(D)
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	26	12,440	1,334	24,970	257	6	26	12,440
508	MACHINERY, EQUIPMENT, SUPPLIES	79	39,205	4,733	95,119	939	11	53	22,852
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	13	10,760	628	12,549	103	3	7	2,833
5092	PETROLEUM BULK STATIONS, TERMINALS	45	68,489	2,264	43,951	601	18	...	...
5093	SCRAP, WASTE MATERIALS	27	3,702	390	8,572	128	23	27	3,702
5094	TOBACCO, TOBACCO PRODUCTS	6	10,061	274	5,102	74	5	6	10,061
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	17	24,512	1,932	36,601	387	10	17	24,512
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	11	6,852	438	8,397	103	3	9	(D)
5097	FURNITURE, HOME FURNISHINGS	15	5,463	457	8,050	88	4	14	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	30	39,247	1,893	37,755	368	6	24	14,827
5099	OTHER MISCELLANEOUS PRODUCTS	43	25,744	1,132	24,119	316	22	36	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.—WHOLESALE TRADE: 1958—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

	County and city	Total wholesale trade						Merchant wholesalers		
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)	
51	DELAWARE, TOTAL	532	824,071	47,098	887,961	7,554	229	374	189,865	51
001	KENT COUNTY	72	32,325	2,045	42,291	484	37	44	17,723	001
001001	DOVER	28	16,460	1,055	22,369	228	10	18	11,434	001001
001005	MILFORD (PART)	7	3,955	310	5,343	68	2	6	(D)	001005
001999	REMAINDER OF COUNTY	37	11,910	680	14,579	188	25	20	(D)	001999
002	NEW CASTLE COUNTY	356	726,329	42,570	799,158	6,469	133	267	149,566	002
002002	ELSMERE	2	(D)	(D)	(D)	(D)	(D)	1	(D)	002002
002006	NEWARK	4	(D)	(D)	(D)	(D)	(D)	3	(D)	002006
002007	NEW CASTLE	3	(D)	(D)	(D)	(D)	(D)	3	(D)	002007
002009	WILMINGTON	294	567,794	36,721	662,688	5,177	107	219	124,607	002009
002999	REMAINDER OF COUNTY	53	134,748	3,435	78,319	788	20	41	19,336	002999
003	SUSSEX COUNTY	104	65,417	2,483	46,512	601	59	63	22,576	003
003005	MILFORD (PART)	14	4,925	476	8,224	103	6	11	3,752	003005
003999	REMAINDER OF COUNTY	90	60,492	2,007	38,288	498	53	52	18,824	003999

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Delaware, total	417	35,900	670,833	7,025	193	284	143,362	133	663,409
Kent County	62	2,088	41,388	606	30	35	16,523	27	23,025
Dover	23	824	16,515	219	3	14	8,867	9	5,777
Milford (part)[1]	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	33	(D)	(D)	(D)	(D)	16	(D)	17	(D)
New Castle County	271	31,805	592,157	5,805	111	195	108,632	76	610,576
Elsmere	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Newark	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
New Castle	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Wilmington	236	26,120	469,802	4,342	95	174	99,853	62	530,560
Remainder of County	28	2,936	76,133	869	15	18	7,769	10	52,404
Sussex County	84	2,007	37,288	614	52	54	18,207	30	29,808
Milford (part)[1]	10	296	4,605	77	4	7	3,964	3	1,599
Remainder of County	74	1,711	32,683	537	48	47	14,243	27	28,209

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Milford is in Kent and Sussex counties.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products—Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

FORM 3-104
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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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District of Columbia

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in D. C. totaled $1,671,713,000 during the year 1958, an increase of $251,644,000 or 17.7 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the District of Columbia had a total of 17,652 paid employees during the workweek ended nearest November 15, 1958, an increase of 5.5 percent compared with the same week in 1954. In addition, 473 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $91,405,000 compared with $76,748,000 in 1954, an increase of 19.1 percent.

The sales of the merchant wholesaler segment of wholesale trade in the District of Columbia totaled $687,212,000 an increase of $103,381,000 or 14.7 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A form for requesting announcements of final reports and for ordering copies of the preliminary area reports is provided at the end of this publication.

For explanation of procedures and definitions, see pages 4-6.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

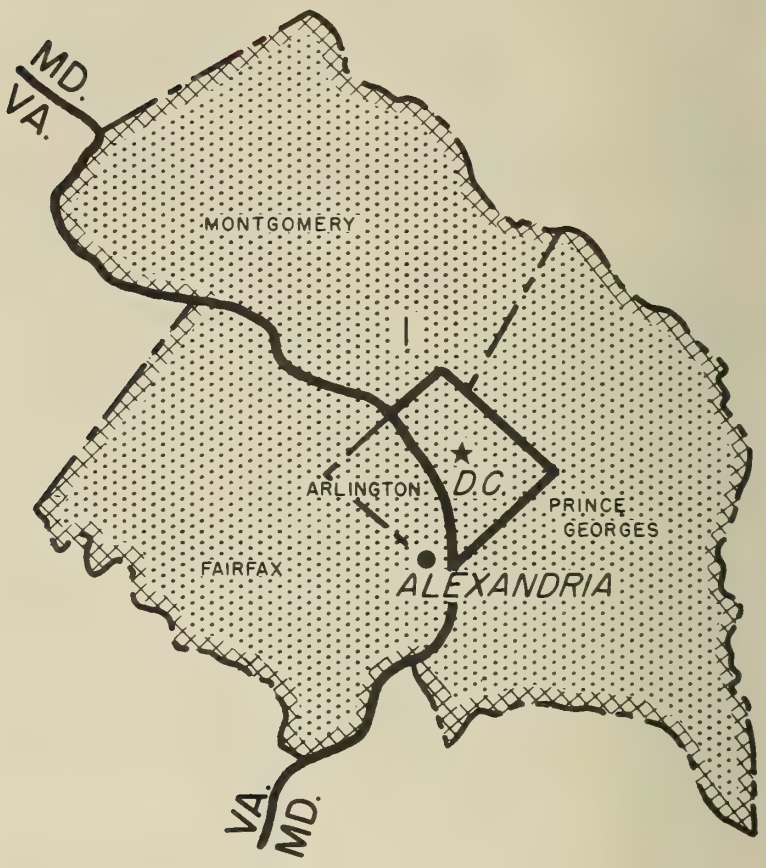
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	1,156	1,671,713	91,405	17,652	1,090	1,420,069	76,748	16,733	17.7	19.1
MERCHANT WHOLESALERS	833	687,212	54,339	11,506	761	583,831	47,384	11,056	17.7	14.7
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	183	702,432	29,769	4,879	190	598,075	24,188	4,659	17.4	23.1
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	9	69,408	2,455	471	7	46,278	1,648	385	50.0	49.0
MERCHANDISE AGENTS, BROKERS	126	206,334	4,603	736	126	185,850	3,185	550	11.0	44.5
ASSEMBLERS OF FARM PRODUCTS	5	6,327	239	60	6	6,035	343	83	4.8	-30.3

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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DISTRICT OF COLUMBIA



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STANDARD METROPOLITAN STATISTICAL AREA

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	1,156	1,671,713	91,405	1,743,066	17,652	473	833	687,212
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	833	687,212	54,339	1,036,368	11,506	378	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	183	702,432	29,769	575,225	4,879	...	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	9	69,408	2,455	48,279	471	...	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	126	206,334	4,603	78,450	736	91	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	5	6,327	239	4,744	60	4	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	88	174,771	5,360	107,665	1,144	47	70	35,259
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	47	46,396	4,099	69,491	768	9	37	30,525
503	DRY GOODS, APPAREL	13	4,915	347	6,353	74	7	9	37,736
504	GROCERIES AND RELATED PRODUCTS	165	266,224	12,474	231,029	2,692	98	133	152,078
505	FARM PRODUCTS--RAW MATERIALS	...	...	...	...	...	...	...	...
506	ELECTRICAL GOODS	99	324,461	8,305	157,949	1,420	22	64	78,930
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	63	63,373	5,475	102,049	1,079	29	49	4,524
508	MACHINERY, EQUIPMENT, SUPPLIES	228	244,150	23,325	452,776	4,085	73	134	53,721
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	22	37,665	1,467	28,159	216	7	9	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS	9	69,408	2,455	48,279	471	...	...	...
5093	SCRAP, WASTE MATERIALS	43	(D)	(D)	(D)	(D)	(D)	42	9,615
5094	TOBACCO, TOBACCO PRODUCTS	9	40,462	1,124	22,146	269	6	9	40,462
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	27	104,176	4,928	100,403	832	1	21	79,514
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	66	72,054	5,521	110,705	1,029	13	51	48,721
5097	FURNITURE, HOME FURNISHINGS	48	37,438	2,866	55,308	562	22	34	17,723
5098	LUMBER, CONSTRUCTION MATERIALS	53	76,045	5,807	101,890	1,090	9	36	47,928
5099	OTHER MISCELLANEOUS PRODUCTS	176	(D)	(D)	(D)	(D)	(D)	135	(D)

Standard Notes: ... Represents zero: (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts--(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
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If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

January 1960

BC58(P)-WA10

Florida

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Florida totaled $5,467,379,000 during the year 1958, an increase of $2,065,338,000 or 60.7 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 79,682 paid employees during the workweek ended nearest November 15, 1958, an increase of 22.9 percent compared with the same week in 1954. In addition, 3,602 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $298,987,000 compared with $207,427,000 in 1954, an increase of 44.1 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $2,646,012,000 an increase of $910,203,000 or 52.4 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 10-12.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	7,016	5,467,379	298,987	79,682	5,309	3,402,041	207,427	64,857	60.7	44.1
MERCHANT WHOLESALERS	5,019	2,646,012	199,131	49,894	3,699	1,735,809	131,226	37,590	52.4	51.7
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	488	1,270,826	45,819	9,601	411	646,136	28,573	6,653	96.7	60.4
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	608	661,988	16,834	3,676	557	421,910	14,258	3,854	56.9	18.1
MERCHANDISE AGENTS, BROKERS	606	645,444	12,223	2,827	379	392,413	7,805	2,448	64.5	56.6
ASSEMBLERS OF FARM PRODUCTS	295	243,109	24,980	13,684	263	205,773	25,565	14,312	18.1	-2.3

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.


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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	7,016	5,467,379	298,987	6,102,572	79,682	3,602	5,019	2,646,012
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	5,019	2,646,012	199,131	3,952,900	49,894	2,790	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	488	1,270,826	45,819	926,805	9,601	8	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	608	661,988	16,834	326,801	3,676	267	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	606	645,444	12,223	245,115	2,827	387	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	295	243,109	24,980	650,951	13,684	150	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	655	580,037	27,052	533,503	6,362	393	616	210,310
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	252	199,342	12,125	241,416	2,820	90	180	121,665
503	DRY GOODS, APPAREL	140	58,657	3,653	74,106	875	81	112	38,055
504	GROCERIES AND RELATED PRODUCTS	1,508	1,353,502	73,111	1,639,954	27,841	1,036	956	601,191
505	FARM PRODUCTS--RAW MATERIALS	86	98,950	2,290	73,437	1,420	61	31	12,577
506	ELECTRICAL GOODS	405	378,743	23,315	442,362	4,998	107	343	270,803
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	356	213,160	16,698	300,780	3,594	140	313	171,174
508	MACHINERY, EQUIPMENT, SUPPLIES	1,008	412,255	46,056	911,763	9,458	405	825	291,097
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	130	215,960	6,029	127,479	1,411	33	97	53,074
5092	PETROLEUM BULK STATIONS, TERMINALS	608	661,988	16,834	326,801	3,676	267	...	...
5093	SCRAP, WASTE MATERIALS	121	23,254	2,682	55,750	943	86	120	(D)
5094	TOBACCO, TOBACCO PRODUCTS	64	159,452	5,131	93,420	1,301	34	59	120,407
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	169	362,016	13,960	264,981	2,660	80	156	275,702
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	142	62,342	7,562	141,181	1,712	56	119	50,973
5097	FURNITURE, HOME FURNISHINGS	204	75,463	7,045	150,033	1,813	96	176	55,183
5098	LUMBER, CONSTRUCTION MATERIALS	420	287,563	18,034	385,423	4,501	154	325	179,718
5099	OTHER MISCELLANEOUS PRODUCTS	748	324,695	17,410	340,183	4,297	483	591	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
FLORIDA, TOTAL	7,016	5,467,379	298,987	6,102,572	79,682	3,602	5,019	2,646,012
ALACHUA COUNTY	80	40,771	2,451	47,513	706	44	50	22,180
GAINESVILLE	56	29,502	1,980	38,923	573	33	39	20,922
REMAINDER OF COUNTY	24	11,269	471	8,590	133	11	11	1,258
BAKER COUNTY	8	2,870	68	2,580	53	6	4	1,209
BAY COUNTY	82	53,000	2,590	49,183	661	60	61	22,491
PANAMA CITY	74	50,842	2,483	46,986	631	54	56	21,660
REMAINDER OF COUNTY	8	2,158	107	2,197	30	6	5	831
BRADFORD COUNTY	8	2,719	80	1,594	25	8	3	354
BREVARD COUNTY	65	34,199	2,240	49,751	663	37	42	11,930
BROWARD COUNTY	346	251,810	11,746	222,352	2,664	169	272	117,574
DANIA	6	1,363	161	3,667	40	2	6	1,363
FORT LAUDERDALE	203	126,401	6,799	134,404	1,554	88	172	73,498
HALLANDALE	3	822	54	1,258	17	1	2	(D)
HOLLYWOOD	39	35,230	1,711	29,633	338	19	33	19,902
POMPANO BEACH	48	24,135	589	14,349	229	40	23	8,083
REMAINDER OF COUNTY	47	63,859	2,432	39,041	486	19	36	(D)
CALHOUN COUNTY	8	2,204	91	1,808	26	5	4	1,107
CHARLOTTE COUNTY	12	3,207	243	5,070	96	7	7	1,715
CITRUS COUNTY	13	1,952	142	3,049	73	11	7	511
CLAY COUNTY	5	908	66	923	14	4	1	(D)
COLLIER COUNTY	30	7,934	649	19,898	402	16	17	2,275
COLUMBIA COUNTY	32	17,831	501	7,161	108	22	20	4,708
LAKE CITY	25	6,278	278	5,037	70	15	16	(D)
REMAINDER OF COUNTY	7	11,553	223	2,124	38	7	4	(D)
DADE COUNTY	1,907	1,452,964	87,192	1,710,510	19,641	783	1,515	857,034
CORAL GABLES	48	28,570	1,054	22,082	232	25	33	11,476
HIALEAH	117	71,554	4,444	114,650	1,255	39	91	36,299
HOMESTEAD	21	8,347	512	9,724	113	7	15	6,121
MIAMI	1,333	1,037,157	65,600	1,261,939	14,368	557	1,073	623,052
MIAMI BEACH	68	56,459	1,689	30,122	340	31	56	20,394
MIAMI SHORES	3	(D)	(D)	(D)	(D)	(D)	2	(D)
MIAMI SPRINGS	21	7,433	828	15,599	170	1	15	(D)
NORTH MIAMI	29	17,792	890	17,465	193	9	23	11,427
NORTH MIAMI BEACH	12	7,600	403	7,645	84	6	9	4,958
OPALOCKA	6	2,084	116	1,183	20	3	4	(D)
SOUTH MIAMI	9	1,661	125	2,419	31	6	7	(D)
WEST MIAMI	2	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	238	212,825	11,459	225,450	2,808	98	185	135,531
DE SOTO COUNTY	15	4,615	393	17,300	316	13	5	(D)
DIXIE COUNTY	5	748	13	217	5	3	2	(D)
DUVAL COUNTY	824	1,320,983	54,011	1,059,182	12,038	376	578	477,232
JACKSONVILLE	725	1,173,191	49,636	976,696	11,040	305	500	440,226
JACKSONVILLE BEACH	6	3,968	139	2,666	28	3	1	(D)
REMAINDER OF COUNTY	93	143,824	4,236	79,820	970	68	77	(D)
ESCAMBIA COUNTY	173	131,328	8,199	147,644	1,872	78	133	97,487
PENSACOLA	137	102,385	6,476	115,205	1,437	50	105	73,102
REMAINDER OF COUNTY	36	28,943	1,723	32,439	435	28	28	24,385
FLAGLER COUNTY	5	630	24	681	13	3	3	(D)
FRANKLIN COUNTY	21	4,393	315	7,680	138	28	16	2,441
GADSDEN COUNTY	34	19,634	1,005	44,914	727	29	24	14,778
CHATTAHOOCHEE	1	(D)	(D)	(D)	(D)	(D)	1	(D)
QUINCY	27	18,097	880	38,868	588	21	17	13,241
REMAINDER OF COUNTY	6	(D)	(D)	(D)	(D)	(D)	6	(D)
GILCHRIST COUNTY	5	1,123	15	450	7	2	...	...
GLADES COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
GULF COUNTY	10	2,535	154	4,187	78	5	8	(D)
HAMILTON COUNTY	6	1,923	74	1,453	16	3	2	(D)
HARDEE COUNTY	20	14,406	825	17,460	252	16	6	829
HENDRY COUNTY	9	2,708	122	2,577	36	6	2	(D)
HERNANDO COUNTY	12	10,693	575	11,821	254	3	3	(D)
HIGHLANDS COUNTY	27	12,301	856	29,854	522	16	16	3,454
SEBRING	12	4,926	166	10,257	188	10	7	921
REMAINDER OF COUNTY	15	7,375	690	19,597	334	6	9	2,533

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
HILLSBOROUGH COUNTY	779	755,016	41,116	801,370	9,412	407	581	384,444
PLANT CITY	26	8,137	481	9,674	145	21	13	4,195
TAMPA	718	709,696	39,579	767,765	8,954	353	543	367,991
REMAINDER OF COUNTY	35	37,183	1,056	23,931	313	33	25	12,258
HOLMES COUNTY	9	(D)	(D)	(D)	(D)	(D)	6	(D)
INDIAN RIVER COUNTY	30	16,392	951	20,732	356	13	13	6,502
JACKSON COUNTY	36	22,972	873	17,437	232	20	20	6,893
MARIANNA	21	12,637	549	10,841	121	12	10	(D)
REMAINDER OF COUNTY	15	10,335	324	6,596	111	8	10	(D)
JEFFERSON COUNTY	11	3,996	191	3,139	53	8	3	(D)
LAFAYETTE COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
LAKE COUNTY	71	36,103	3,694	88,233	1,682	45	26	4,959
LEESBURG	25	14,482	690	22,653	392	16	11	2,047
REMAINDER OF COUNTY	46	21,621	3,004	65,580	1,290	29	15	2,912
LEE COUNTY	99	33,836	2,148	50,829	703	70	69	19,036
FORT MYERS	79	30,202	1,957	44,137	591	53	53	15,759
REMAINDER OF COUNTY	20	3,634	191	6,692	112	17	16	3,277
LEON COUNTY	110	44,356	3,182	61,816	793	56	81	30,041
TALLAHASSEE	99	41,199	2,920	56,940	717	49	74	28,589
REMAINDER OF COUNTY	11	3,157	262	4,876	76	7	7	1,452
LEVY COUNTY	16	4,647	100	3,517	43	11	4	(D)
LIBERTY COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
MADISON COUNTY	12	4,992	76	3,228	76	12	3	577
MANATEE COUNTY	68	19,453	1,206	27,395	398	56	48	10,178
BRADENTON	40	14,312	761	17,085	220	26	27	8,130
REMAINDER OF COUNTY	28	5,141	445	10,310	178	30	21	2,048
MARION COUNTY	65	39,788	1,899	43,923	707	36	37	21,356
OCALA	47	33,879	1,389	30,250	375	27	28	18,033
REMAINDER OF COUNTY	18	5,909	510	13,673	332	9	9	3,323
MARTIN COUNTY	15	3,156	80	1,747	27	11	8	348
MONROE COUNTY	42	18,039	917	17,641	254	25	33	13,853
KEY WEST	32	14,343	745	13,951	187	19	26	10,825
REMAINDER OF COUNTY	10	3,696	172	3,690	67	6	7	3,028
NASSAU COUNTY	18	8,263	439	9,291	114	11	12	4,157
OKALOOSA COUNTY	21	5,558	314	6,415	99	16	16	3,229
CRESTVIEW	7	2,860	74	2,104	26	5	4	1,025
FORT WALTON BEACH	6	1,291	98	1,671	21	3	5	(D)
VALPARAISO	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	8	1,407	142	2,640	52	8	7	(D)
OKEECHOBEE COUNTY	10	4,464	155	3,037	63	6	7	1,943
ORANGE COUNTY	425	304,457	21,087	445,994	6,779	198	301	169,894
ORLANDO	310	225,367	14,772	294,926	3,756	144	227	142,913
WINTER PARK	17	3,493	318	6,711	68	6	12	1,547
REMAINDER OF COUNTY	98	75,597	5,997	144,357	2,955	48	62	25,434
OSCEOLA COUNTY	17	20,421	619	12,888	191	13	8	579
PALM BEACH COUNTY	282	139,015	8,514	179,880	2,573	132	205	82,421
BELLE GLADE	17	8,243	278	6,633	111	7	8	4,133
BOYNTON BEACH	5	771	18	463	6	3	4	(D)
DELRAY BEACH	18	3,658	238	5,207	72	16	11	1,596
LAKE WORTH	18	(D)	(D)	(D)	(D)	(D)	13	(D)
PALM BEACH	6	(D)	(D)	(D)	(D)	(D)	2	(D)
RIVIERA BEACH	8	2,280	171	5,635	67	4	5	(D)
WEST PALM BEACH	151	83,826	5,713	110,523	1,406	66	126	62,426
REMAINDER OF COUNTY	59	31,203	1,681	42,276	802	27	35	9,585
PASCO COUNTY	22	29,961	1,077	13,357	317	17	11	2,239
PINELLAS COUNTY	333	145,043	9,946	204,054	2,691	198	267	89,841
CLEARWATER	51	21,579	1,367	26,403	374	23	35	11,484
ST PETERSBURG	210	102,137	7,020	143,512	1,806	117	177	69,334
REMAINDER OF COUNTY	72	21,327	1,559	34,139	511	58	55	9,023
POLK COUNTY	251	179,104	12,270	311,608	5,394	154	153	57,508
BARTOW	11	3,483	204	3,592	52	9	5	1,224
HAINES CITY	9	4,549	392	16,822	313	12	5	1,996
LAKELAND	91	58,984	4,232	83,425	1,683	45	67	31,418
LAKE WALES	10	6,635	325	12,614	124	9	5	1,416
WINTER HAVEN	41	46,904	1,748	37,673	634	29	22	7,769
REMAINDER OF COUNTY	89	58,549	5,369	157,482	2,588	50	49	13,685
PUTNAM COUNTY	35	8,817	665	10,686	195	31	19	3,442
PALATKA	22	5,587	374	6,720	101	19	14	2,363
REMAINDER OF COUNTY	13	3,230	291	3,966	94	12	5	1,079
ST JOHNS COUNTY	39	14,822	821	15,868	262	30	23	4,282
ST AUGUSTINE	24	5,625	307	6,225	96	20	17	2,823
REMAINDER OF COUNTY	15	9,197	514	9,643	166	10	6	1,459

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ST LUCIE COUNTY	71	28,359	2,369	62,545	1,153	36	44	10,329
FORT PIERCE	58	25,559	2,197	53,008	1,021	30	36	9,019
REMAINDER OF COUNTY	13	2,800	172	9,537	132	6	8	1,310
SANTA ROSA COUNTY	10	2,498	65	1,453	25	9	7	1,096
SARASOTA COUNTY	84	33,817	2,151	44,019	739	44	63	20,846
SARASOTA	61	23,942	1,632	29,977	427	34	48	17,135
REMAINDER OF COUNTY	23	9,875	519	14,042	312	10	15	3,711
SEMINOLE COUNTY	51	45,519	2,876	66,914	1,442	24	26	10,205
SANFORD	36	23,833	1,269	34,031	630	16	18	9,282
REMAINDER OF COUNTY	15	21,686	1,607	32,883	812	8	8	923
SUMTER COUNTY	14	6,665	149	7,394	120	11	5	(D)
SUWANNEE COUNTY	13	7,596	166	3,878	62	13	3	(D)
TAYLOR COUNTY	19	7,279	244	10,220	114	12	10	2,854
PERRY	18	(D)	(D)	(D)	(D)	(D)	9	(D)
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
UNION COUNTY	3	(D)	(D)	(D)	(D)	(D)	2	(D)
VOLUSIA COUNTY	141	47,257	3,372	68,757	968	90	94	28,666
DAYTONA BEACH	64	27,565	1,966	37,876	497	34	49	20,319
DE LAND	19	4,308	196	5,940	75	11	8	844
NEW SMYRNA BEACH	7	2,113	94	2,379	36	7	3	369
REMAINDER OF COUNTY	51	13,271	1,116	22,562	360	38	34	7,134
WAKULLA COUNTY	6	10,524	224	8,328	101	5	2	(D)
WALTON COUNTY	15	7,766	125	2,809	45	10	5	294
WASHINGTON COUNTY	7	2,281	105	2,051	34	4	3	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Florida, total	5,309	207,427	4,111,701	64,857	2,982	3,699	1,735,809	1,610	1,666,232
Alachua County	65	1,477	29,536	590	41	33	14,245	32	14,489
Gainesville	51	(D)	(D)	(D)	(D)	31	(D)	20	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Baker County	9	55	1,158	26	6	5	366	4	1,206
Bay County	63	2,035	38,947	625	51	45	14,865	18	21,485
Panama City	56	1,988	38,045	610	47	41	14,161	15	20,659
Remainder of County	7	47	902	15	4	4	704	3	826
Bradford County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Brevard County	46	1,300	27,753	684	30	22	2,941	24	16,830
Broward County	204	6,420	130,580	1,640	102	155	52,820	49	55,631
Fort Lauderdale	128	3,859	79,109	972	56	112	39,328	16	18,679
Hollywood	24	1,094	21,854	294	10	18	7,358	6	12,831
Pompano Beach	26	308	4,381	51	19	5	1,505	21	17,561
Remainder of County	26	1,159	25,236	323	17	20	4,629	6	6,560
Calhoun County	10	83	2,104	31	9	3	913	7	1,540
Charlotte County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Citrus County	11	34	733	54	8	6	572	5	1,032
Clay County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Collier County	23	440	15,351	294	13	10	2,073	13	2,683
Columbia County	19	222	4,781	101	16	8	1,941	11	3,539
Lake City	18	(D)	(D)	(D)	(D)	7	(D)	11	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Dade County	1,324	54,398	1,057,254	13,646	624	1,058	567,534	266	274,497
Coral Gables	36	948	20,503	272	23	28	12,644	8	2,776
Hialeah	38	1,422	29,446	415	15	35	14,998	3	1,603
Miami	1,019	43,547	845,400	10,831	476	829	463,567	190	202,805
Miami Beach	61	1,501	27,588	368	38	48	20,744	13	15,638
Miami Shores	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Miami Springs	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
North Miami	20	381	6,334	86	9	15	2,393	5	2,394
Opalocka	4	40	939	24	...	4	318	...	...
Remainder of County	136	(D)	(D)	(D)	(D)	91	(D)	45	(D)
De Soto County	12	507	15,675	397	8	4	491	8	3,875
Dixie County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Duval County	715	40,473	791,168	10,391	350	506	334,276	209	487,962
Jacksonville	661	38,422	747,383	9,777	306	466	313,437	195	476,961
Jacksonville Beach	3	8	(Z)	3	7	...	...	3	1,372
Remainder of County	51	2,043	43,635	611	37	40	20,839	11	9,629
Escambia County	127	4,704	96,025	1,390	66	93	56,970	34	25,131
Pensacola	103	4,030	80,794	1,170	44	76	47,276	27	21,811
Remainder of County	24	674	15,231	220	22	17	9,694	7	3,320
Flagler County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Franklin County	30	278	6,188	255	24	27	1,841	3	1,076
Gadsden County	24	362	8,903	246	33	13	5,715	11	5,866
Chattahoochee	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Quincy	21	(D)	(D)	(D)	(D)	11	(D)	10	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Gilchrist County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Glades County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Gulf County	6	106	2,203	66	3	3	624	3	3,352
Hamilton County	7	47	817	25	14	3	805	4	1,522
Hardee County	18	285	6,303	159	16	5	748	13	10,945
Hendry County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Hernando County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Highlands County	26	2,052	54,818	1,071	9	10	3,708	16	19,334
Sebring	13	660	15,064	226	4	7	3,046	6	2,941
Remainder of County	13	1,392	39,754	845	5	3	662	10	16,393
Hillsborough County	641	28,368	557,691	7,617	347	472	269,633	169	247,364
Plant City	20	343	8,926	140	17	9	2,274	11	4,489
Tampa	605	27,063	531,177	7,160	320	457	266,069	148	226,464
Remainder of County	16	962	17,588	317	10	6	1,290	10	16,411
Holmes County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Indian River County	22	981	21,441	507	14	9	1,834	13	7,946

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Jackson County	35	751	16,070	390	27	19	4,710	16	10,663
Marianna	26	550	11,339	267	19	14	3,313	12	9,087
Remainder of County	9	201	4,731	123	8	5	1,397	4	1,576
Jefferson County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Lafayette County	...	...	...	...	...	...	...	...	...
Lake County	72	3,364	71,114	1,950	46	23	2,877	49	25,158
Leesburg	27	791	18,855	430	13	11	1,837	16	7,774
Remainder of County	45	2,573	52,259	1,520	33	12	1,040	33	17,384
Lee County	65	1,415	27,652	536	59	47	12,379	18	7,298
Fort Myers	57	(D)	(D)	(D)	(D)	41	(D)	16	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Leon County	84	2,224	43,450	710	51	62	24,907	22	10,708
Tallahassee	76	(D)	(D)	(D)	(D)	55	(D)	21	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Levy County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Liberty County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Madison County	9	118	2,163	62	6	3	490	6	3,638
Manatee County	57	1,152	29,406	510	45	39	5,056	18	7,484
Bradenton	29	492	13,051	192	23	20	2,938	9	4,056
Remainder of County	28	660	16,355	318	22	19	2,118	9	3,428
Marion County	63	1,734	33,826	708	35	37	15,418	26	13,711
Ocala	47	1,193	22,684	339	20	31	13,239	16	10,487
Remainder of County	16	541	11,142	369	15	6	2,179	10	3,224
Martin County	8	38	732	16	7	4	263	4	1,194
Monroe County	33	1,173	22,534	338	19	25	11,147	8	3,561
Key West	26	734	13,464	185	12	21	9,856	5	2,801
Remainder of County	7	439	9,070	153	7	4	1,291	3	760
Nassau County	15	141	2,824	43	20	10	1,449	5	1,542
Okaloosa County	18	406	9,366	175	15	12	3,312	6	3,806
Crestview	8	71	1,294	40	8	5	600	3	1,580
Remainder of County	10	335	8,072	135	7	7	2,712	3	2,226
Okeechobee County	10	60	1,278	27	7	7	1,012	3	351
Orange County	307	15,706	295,184	5,435	153	223	105,897	84	69,161
Orlando	243	10,146	195,772	2,933	126	190	93,487	53	39,297
Winter Park	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	57	(D)	(D)	(D)	(D)	27	(D)	30	(D)
Osceola County	13	326	4,569	269	11	4	228	9	4,583
Palm Beach County	187	4,714	88,649	1,424	98	137	45,150	50	29,593
Belle Glade	11	74	1,601	27	7	7	1,984	4	2,607
Delray Beach	13	153	3,249	42	8	9	1,117	4	856
Lake Worth	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
West Palm Beach	108	3,230	58,493	889	48	85	27,865	23	14,439
Remainder of County	45	(D)	(D)	(D)	(D)	28	(D)	17	(D)
Pasco County	16	(D)	(D)	(D)	(D)	9	(D)	7	(D)
Pinellas County	225	5,964	113,582	1,899	126	178	46,632	47	34,783
Clearwater	33	891	17,593	292	10	24	4,281	9	3,987
St. Petersburg	150	4,139	78,854	1,207	89	126	38,622	24	24,090
Remainder of County	42	934	17,135	400	27	28	3,729	14	6,706
Polk County	213	10,945	227,751	4,874	136	127	62,505	86	99,277
Bartow	10	95	1,859	33	10	5	1,085	5	1,760
Haines City	11	(D)	(D)	(D)	(D)	6	(D)	5	(D)
Lake Wales	15	654	14,795	353	8	8	1,487	7	4,048
Lakeland	83	2,071	39,759	624	52	61	24,196	22	12,617
Winter Haven	31	1,926	30,884	806	20	18	8,650	13	41,379
Remainder of County	63	(D)	(D)	(D)	(D)	29	(D)	34	(D)
Putnam County	32	401	8,682	191	26	14	2,097	18	5,866
Palatka	14	144	2,890	61	12	6	909	8	2,443
Remainder of County	18	257	5,792	130	14	8	1,188	10	3,423
St. Johns County	39	806	13,787	239	29	22	4,798	17	9,258
St. Augustine	27	454	9,538	155	25	18	4,101	9	3,755
Remainder of County	12	352	4,249	84	4	4	697	8	5,503
St. Lucie County	57	2,381	45,252	1,065	27	28	5,527	29	28,433
Fort Pierce	46	2,211	43,276	994	21	25	5,139	21	27,258
Remainder of County	11	170	1,976	71	6	3	388	8	1,175
Santa Rosa County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Sarasota County	56	1,066	20,367	379	33	41	9,823	15	4,584
Sarasota	43	677	13,754	219	23	35	7,602	8	2,599
Remainder of County	13	389	6,613	160	10	6	2,221	7	1,985
Seminole County	42	2,881	60,701	1,741	22	18	5,118	24	19,843
Sanford	33	1,349	27,314	664	18	15	4,605	18	10,668
Remainder of County	9	1,532	33,387	1,077	4	3	513	6	9,175

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Sumter County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Suwannee County	15	200	2,965	52	14	5	678	10	8,833
Taylor County	14	154	3,053	61	11	8	1,338	6	1,811
Union County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Volusia County	117	2,297	43,983	834	61	77	18,686	40	11,976
Daytona Beach	57	1,218	22,965	347	25	42	12,642	15	5,357
De Land	15	212	4,188	90	10	7	1,045	8	2,860
New Smyrna Beach	8	152	4,522	58	5	4	321	4	1,322
Remainder of County	37	715	12,308	339	21	24	4,678	13	2,437
Wakulla County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Walton County	14	148	2,855	56	11	6	1,298	8	3,211
Washington County	10	104	2,393	55	9	6	1,013	4	1,180

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment; Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Georgia

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Georgia totaled $5,682,254,000 during the year 1958, an increase of $1,134,679,000 or 25.0 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 57,276 paid employees during the workweek ended nearest November 15, 1958, an increase of 5.6 percent compared with the same week in 1954. In addition, 3,137 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $252,958,000 compared with $200,798,000 in 1954, an increase of 26.0 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,905,462,000 an increase of $306,589,000 or 19.2 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 14-16.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

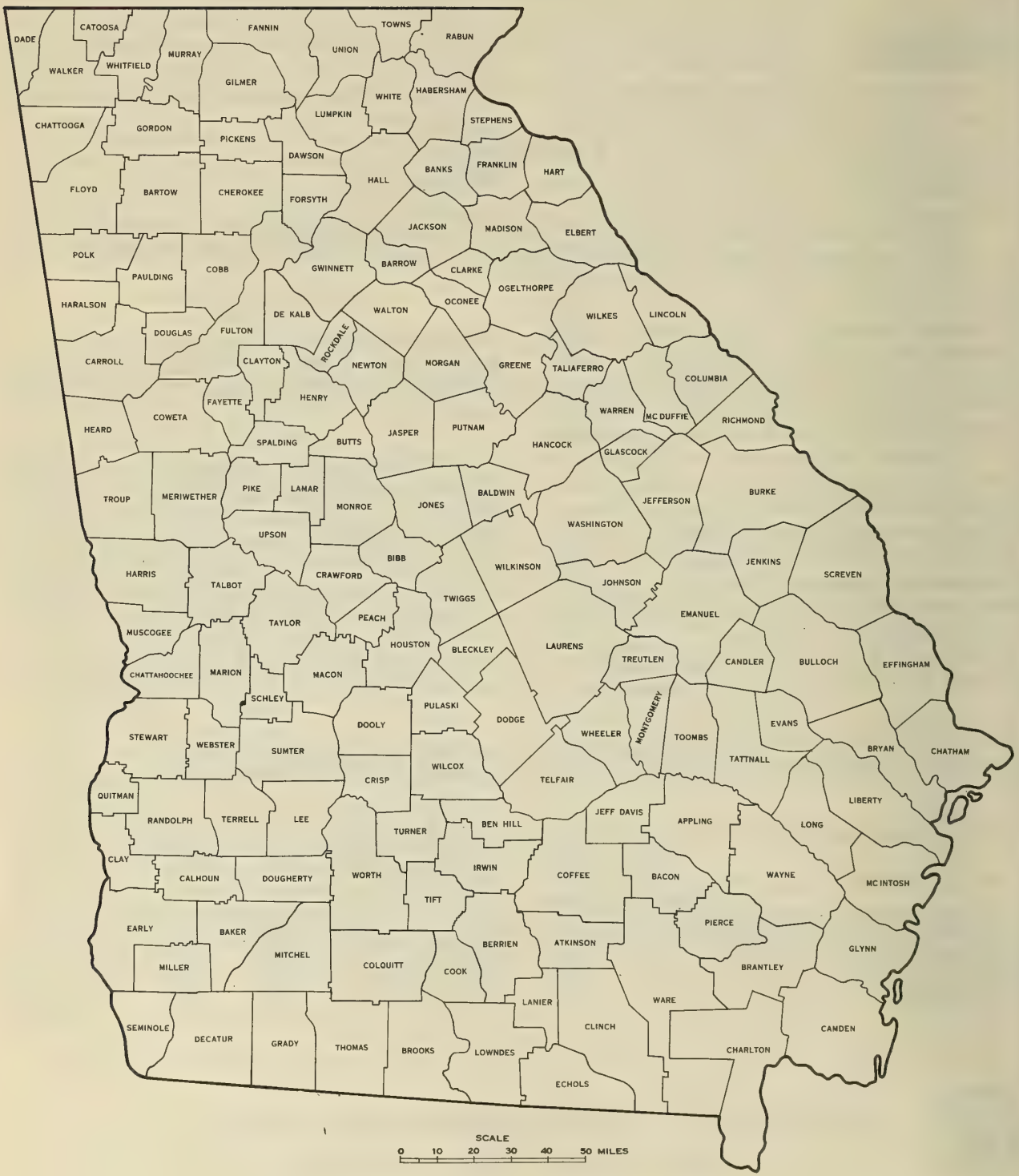
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	5,294	5,682,254	252,958	57,276	4,496	4,547,575	200,798	54,247	25.0	26.0
MERCHANT WHOLESALERS	3,168	1,905,462	138,057	34,188	2,658	1,598,873	111,405	32,306	19.2	23.9
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	707	2,389,523	88,289	15,528	671	1,833,686	68,038	14,348	30.3	29.8
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	646	413,165	9,791	2,556	568	301,766	8,831	2,653	36.9	10.9
MERCHANDISE AGENTS, BROKERS	606	850,137	12,834	3,402	482	679,040	9,057	3,316	25.2	41.7
ASSEMBLERS OF FARM PRODUCTS	167	123,967	3,987	1,602	117	134,210	3,467	1,624	-7.6	15.0

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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FULTON
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ROCKDALE
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TREUTLEN
CANDLER
BULLOCH
EFFINGHAM
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MARION
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MONTGOMERY
WHEELER
TOOMBS
EVANS
BRYAN
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STEWART
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QUITMAN
CRISP
JEFF DAVIS
APPLING
LIBERTY
RANDOLPH
TERRELL
LEE
TURNER
BEN HILL
LONG
CLAY
CALHOUN
DOUGHERTY
WORTH
IRWIN
COFFEE
BACON
WAYNE
MC INTOSH
TIFT
EARLY
BAKER
MITCHEL
BERRIEN
ATKINSON
PIERCE
GLYNN
MILLER
COLQUITT
COOK
BRANTLEY
LANIER
WARE
SEMINOLE
DECATUR
GRADY
THOMAS
BROOKS
LOWNDES
CLINCH
CHARLTON
CAMDEN
ECHOLS
SCALE
0 10 20 30 40 50 MILES

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	5,294	5,682,254	252,958	5,134,254	57,276	3,137	3,168	1,905,462
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	3,168	1,905,462	138,057	2,774,837	34,188	2,073	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	707	2,389,523	88,289	1,767,537	15,528	11	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	646	413,165	9,791	198,367	2,556	377	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	606	850,137	12,834	302,217	3,402	559	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	167	123,967	3,987	91,296	1,602	117	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	529	646,841	28,079	567,919	6,127	330	464	127,276
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	209	501,951	20,494	423,357	4,002	47	102	89,395
503	DRY GOODS, APPAREL	179	252,952	9,861	186,510	2,021	128	125	105,071
504	GROCERIES AND RELATED PRODUCTS	790	929,981	32,547	665,170	8,565	639	564	352,044
505	FARM PRODUCTS--RAW MATERIALS	308	397,689	8,797	242,155	3,754	252	90	95,275
506	ELECTRICAL GOODS	256	424,818	19,750	377,143	3,533	97	141	138,050
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	192	161,040	12,138	236,936	2,499	74	150	109,844
508	MACHINERY, EQUIPMENT, SUPPLIES	752	525,434	43,989	869,430	8,577	313	483	211,077
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	104	287,361	9,166	189,003	1,685	26	51	67,189
5092	PETROLEUM BULK STATIONS, TERMINALS	646	413,165	9,791	198,367	2,556	377	...	...
5093	SCRAP, WASTE MATERIALS	126	57,971	4,645	89,687	1,447	107	124	(D)
5094	TOBACCO, TOBACCO PRODUCTS	69	118,934	3,110	57,941	818	53	63	84,662
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	81	118,840	5,272	93,469	1,110	62	75	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	121	119,588	7,273	149,128	1,589	38	78	45,853
5097	FURNITURE, HOME FURNISHINGS	108	112,250	5,931	139,839	1,507	43	68	38,427
5098	LUMBER, CONSTRUCTION MATERIALS	217	206,914	12,087	253,018	2,843	122	153	79,355
5099	OTHER MISCELLANEOUS PRODUCTS	607	406,525	20,028	395,182	4,643	429	438	192,895

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
GEORGIA, TOTAL	5,294	5,682,254	252,958	5,134,254	57,276	3,137	3,168	1,905,462
APPLING COUNTY	13	6,230	154	2,985	48	9	6	1,368
ATKINSON COUNTY	3	2,051	72	1,189	14	3	2	(D)
BACON COUNTY	9	5,035	151	3,625	56	7	4	(D)
BAKER COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
BALDWIN COUNTY	14	5,794	175	3,885	57	15	8	2,109
MILLEDGEVILLE	12	(D)	(D)	(D)	(D)	(D)	7	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
BANKS COUNTY	3	603	3	179	2	2	...	...
BARROW COUNTY	15	5,980	170	3,665	52	11	9	2,480
BARTOW COUNTY	21	12,910	495	9,288	132	15	11	3,919
CARTERSVILLE	17	8,986	396	7,355	111	12	10	(D)
REMAINDER OF COUNTY	4	3,924	99	1,933	21	3	1	(D)
BEN HILL COUNTY	25	8,412	303	6,165	102	17	13	2,312
FITZGERALD	16	(D)	(D)	(D)	(D)	(D)	9	(D)
REMAINDER OF COUNTY	9	(D)	(D)	(D)	(D)	(D)	4	(D)
BERRIEN COUNTY	16	8,176	214	11,695	146	19	8	3,225
BIBB COUNTY	201	130,702	8,976	176,440	2,196	100	156	85,043
MACON	172	113,027	8,028	149,063	1,886	84	132	70,256
REMAINDER OF COUNTY	29	17,675	948	27,377	310	16	24	14,787
BLECKLEY COUNTY	8	1,971	83	1,399	22	7	7	(D)
BRANTLEY COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)
BROOKS COUNTY	12	4,773	199	3,638	49	10	3	(D)
BRYAN COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
BULLOCH COUNTY	32	13,510	532	12,860	219	37	19	6,365
STATESBORO	26	10,591	467	11,337	196	32	16	5,927
REMAINDER OF COUNTY	6	2,919	65	1,523	23	5	3	438
BURKE COUNTY	17	7,341	323	9,820	146	7	6	(D)
BUTTS COUNTY	8	3,198	81	3,855	40	4	3	(D)
CALHOUN COUNTY	7	3,484	110	2,064	56	4	3	(D)
CAMDEN COUNTY	11	2,758	123	5,220	65	14	7	687
CANDLER COUNTY	12	9,160	128	3,407	60	13	6	(D)
CARROLL COUNTY	27	11,627	491	10,823	176	25	17	5,455
CARROLLTON	18	(D)	(D)	(D)	(D)	(D)	10	(D)
REMAINDER OF COUNTY	9	(D)	(D)	(D)	(D)	(D)	7	(D)
CATOOSA COUNTY	4	341	20	442	9	3	4	341
CHARLTON COUNTY	7	1,841	62	1,039	20	7	5	(D)
CHATHAM COUNTY	294	307,028	13,941	283,549	3,399	176	217	125,283
SAVANNAH	250	244,178	11,351	227,594	2,773	149	189	118,183
REMAINDER OF COUNTY	44	62,850	2,590	55,955	626	27	28	7,100
CHATTAHOOCHEE COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
CHATTOOGA COUNTY	13	9,514	210	4,568	65	9	9	(D)
CHEROKEE COUNTY	21	16,670	473	9,021	136	14	14	11,879
CLARKE COUNTY	74	44,621	2,810	54,790	704	47	49	29,595
ATHENS	65	39,757	2,545	49,559	648	43	45	27,752
REMAINDER OF COUNTY	9	4,864	265	5,231	56	4	4	1,843
CLAY COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
CLAYTON COUNTY	36	19,115	865	16,957	205	29	30	13,727
COLLEGE PARK (PART)[1]	1	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	35	(D)	(D)	(D)	(D)	(D)	29	(D)
CLINCH COUNTY	7	1,753	34	696	9	4	1	(D)
COBB COUNTY	51	24,839	1,096	27,096	352	36	33	11,239
MARIETTA	33	16,537	686	14,815	202	24	22	7,028
REMAINDER OF COUNTY	18	8,302	410	12,281	150	12	11	4,211
COFFEE COUNTY	25	12,280	398	7,951	133	21	14	4,004
DOUGLAS	21	10,777	354	6,987	109	17	11	3,312
REMAINDER OF COUNTY	4	1,503	44	964	24	4	3	(D)
COLQUITT COUNTY	32	20,604	484	9,666	158	25	19	3,690
MOULTRIE	27	(D)	(D)	(D)	(D)	(D)	17	(D)
REMAINDER OF COUNTY	5	(D)	(D)	(D)	(D)	(D)	2	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
[1]College Park is in Clayton and Fulton counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
COLUMBIA COUNTY	6	2,483	300	9,105	164	3	3	(D)
COOK COUNTY	20	9,139	299	9,344	169	11	9	2,911
COWETA COUNTY	25	21,693	395	9,113	125	17	16	19,036
NEWNAN	22	(D)	(D)	(D)	(D)	(D)	14	(D)
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	2	(D)
CRAWFORD COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)
CRISP COUNTY	22	6,469	379	7,154	127	15	13	4,202
CORDELE	20	(D)	(D)	(D)	(D)	(D)	11	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
DADE COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
DAWSON COUNTY	3	738	31	585	8	3	3	738
DECATUR COUNTY	23	14,202	569	11,147	168	12	14	6,066
BAINBRIDGE	23	(D)	(D)	(D)	(D)	(D)	14	(D)
REMAINDER OF COUNTY	...	(D)	(D)	(D)	(D)	(D)	...	(D)
DE KALB COUNTY	244	584,417	19,071	387,508	3,850	108	112	117,986
ATLANTA (PART)[2]	84	175,598	7,317	148,123	1,460	17	33	57,201
DECATUR	55	(D)	(D)	(D)	(D)	(D)	27	(D)
NORTH ATLANTA	1	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	104	331,027	9,508	193,212	1,952	62	51	45,848
DODGE COUNTY	17	8,563	540	11,604	156	15	12	5,313
DOOLY COUNTY	13	4,089	150	3,251	53	13	3	1,477
DOUGHERTY COUNTY	119	95,296	4,569	92,198	1,202	64	87	53,079
ALBANY	113	(D)	(D)	(D)	(D)	(D)	82	(D)
REMAINDER OF COUNTY	6	(D)	(D)	(D)	(D)	(D)	5	(D)
DOUGLAS COUNTY	5	1,299	53	1,322	17	3	3	(D)
EARLY COUNTY	13	6,449	281	6,559	114	7	5	(D)
ECHOLS COUNTY	...	...	...	...	...	...	...	...
EFFINGHAM COUNTY	4	557	13	188	3	2	1	(D)
ELBERT COUNTY	29	7,286	249	4,297	72	21	16	4,400
ELBERTON	28	(D)	(D)	(D)	(D)	(D)	15	(D)
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
EMANUEL COUNTY	21	9,425	279	17,477	173	16	11	4,137
EVANS COUNTY	15	6,841	142	14,001	141	10	7	1,205
FANNIN COUNTY	12	2,994	162	3,531	76	8	8	1,776
FAYETTE COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
FLOYD COUNTY	87	40,873	2,293	42,711	523	52	59	25,683
ROME	78	37,971	2,070	38,462	463	51	54	24,558
REMAINDER OF COUNTY	9	2,902	223	4,249	60	1	5	1,125
FORSYTH COUNTY	11	4,055	153	3,102	56	13	8	2,933
FRANKLIN COUNTY	10	3,282	122	3,335	58	4	7	2,290
FULTON COUNTY	1,900	3,310,399	149,049	2,956,109	29,226	851	1,054	885,883
ATLANTA (PART)[2]	1,827	3,098,095	142,819	2,817,666	27,751	817	1,011	825,398
COLLEGE PARK (PART)[1]	3	(D)	(D)	(D)	(D)	(D)	3	(D)
EAST POINT	39	141,420	5,101	117,287	1,269	10	24	57,052
HAPEVILLE	8	(D)	(D)	(D)	(D)	(D)	5	(D)
REMAINDER OF COUNTY	23	19,509	465	9,783	114	14	11	1,125
GILMER COUNTY	8	1,250	67	1,213	20	8	6	(D)
GLASCOCK COUNTY	...	...	...	...	...	...	...	...
GLYNN COUNTY	48	22,082	1,207	26,112	336	30	37	14,765
BRUNSWICK	41	19,148	1,088	23,812	306	26	32	(D)
REMAINDER OF COUNTY	7	2,934	119	2,300	30	4	5	(D)
GORDON COUNTY	20	4,784	158	3,513	60	20	15	2,727
GRADY COUNTY	19	11,189	587	12,009	199	13	15	9,260
CAIRO	16	11,125	582	11,544	187	10	12	9,196
REMAINDER OF COUNTY	3	64	5	465	12	3	3	64
GREENE COUNTY	5	2,783	60	1,345	20	4	1	(D)
GWINNETT COUNTY	26	9,739	423	14,005	172	21	18	5,631
HABERSHAM COUNTY	12	5,132	192	3,721	67	9	6	3,073
HALL COUNTY	84	52,977	3,056	56,059	766	49	60	26,380
GAINESVILLE	70	38,399	2,499	46,567	647	38	52	(D)
REMAINDER OF COUNTY	14	14,578	557	9,492	119	11	8	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
[1]College Park is in Clayton and Fulton counties. [2]Atlanta is in De Kalb and Fulton counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
HANCOCK COUNTY	10	1,098	59	1,348	18	6	3	353
HARALSON COUNTY	10	4,183	199	3,997	59	8	6	2,741
HARRIS COUNTY	7	999	50	1,638	30	3	4	381
HART COUNTY	6	3,575	130	2,740	45	6	4	(D)
HEARD COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
HENRY COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
HOUSTON COUNTY	9	2,888	119	2,713	37	5	6	1,658
WARNER ROBINS	3	523	38	910	16	1	3	523
REMAINDER OF COUNTY	6	2,365	81	1,803	21	4	3	1,135
IRWIN COUNTY	6	2,748	77	1,839	31	3	1	(D)
JACKSON COUNTY	11	4,384	78	1,767	31	8	3	176
JASPER COUNTY	3	(D)	(D)	(D)	(D)	(D)	2	(D)
JEFF DAVIS COUNTY	13	4,405	115	1,971	35	12	6	(D)
JEFFERSON COUNTY	14	4,159	157	3,207	55	12	5	2,000
JENKINS COUNTY	9	3,775	80	1,205	24	10	5	(D)
JOHNSON COUNTY	8	1,612	86	1,742	35	5	4	823
JONES COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
LAMAR COUNTY	3	257	29	767	18	3	2	(D)
LANIER COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
LAURENS COUNTY	40	31,110	1,167	23,369	354	24	25	10,087
DUBLIN	35	29,985	1,082	21,212	321	22	22	(D)
REMAINDER OF COUNTY	5	1,125	85	2,157	33	2	3	(D)
LEE COUNTY	5	1,512	140	1,678	45	4	3	(D)
LIBERTY COUNTY	7	3,510	85	2,302	35	7	3	(D)
LINCOLN COUNTY	4	703	63	962	20	3	4	703
LONG COUNTY	...	...	...	...	...	...	...	...
LOWNDES COUNTY	73	36,169	1,826	50,186	827	50	50	19,754
VALDOSTA	63	26,637	1,657	44,708	722	39	46	(D)
REMAINDER OF COUNTY	10	9,532	169	5,478	105	11	4	(D)
LUMPKIN COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
MCDUFFIE COUNTY	16	6,379	165	6,704	103	19	11	4,529
MCINTOSH COUNTY	10	1,688	91	3,675	60	7	7	944
MACON COUNTY	10	4,480	144	3,211	51	8	5	2,454
MADISON COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
MARION COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
MERIWETHER COUNTY	13	3,190	134	2,592	42	10	5	755
MILLER COUNTY	5	5,561	76	1,971	38	3	1	(D)
MITCHELL COUNTY	27	16,994	721	11,368	176	18	11	6,970
MONROE COUNTY	8	2,293	59	1,344	32	12	4	678
MONTGOMERY COUNTY	3	(D)	(D)	(D)	(D)	(D)	3	(D)
MORGAN COUNTY	8	6,457	307	5,548	95	3	4	3,448
MURRAY COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
MUSCOGEE COUNTY	171	112,411	7,019	137,608	1,600	89	123	57,540
COLUMBUS	162	104,752	6,796	133,515	1,553	86	120	56,940
REMAINDER OF COUNTY	9	7,659	223	4,093	47	3	3	(D)
NEWTON COUNTY	18	8,600	241	6,170	101	15	9	3,362
COVINGTON	16	(D)	(D)	(D)	(D)	(D)	8	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
OCONEE COUNTY	4	512	54	1,633	22	4	4	512
OGLETHORPE COUNTY	4	727	41	747	19	3	2	(D)
PAULDING COUNTY	6	1,464	49	843	12	5	3	596
PEACH COUNTY	16	10,404	350	6,343	94	8	5	(D)
FORT VALLEY	16	10,404	350	6,343	94	8	5	(D)
REMAINDER OF COUNTY	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
PICKENS COUNTY	7	2,160	95	1,883	32	8	3	817
PIERCE COUNTY	8	3,751	90	4,984	74	7	4	662
PIKE COUNTY	...	...	...	...	...	...	...	...
POLK COUNTY	22	14,129	487	9,445	138	15	15	10,206
CEDARTOWN	17	(D)	(D)	(D)	(D)	(D)	10	(D)
REMAINDER OF COUNTY	5	(D)	(D)	(D)	(D)	(D)	5	(D)
PULASKI COUNTY	16	4,619	212	5,712	93	12	6	1,041
PUTNAM COUNTY	10	3,830	55	1,299	27	6	8	(D)
QUITMAN COUNTY	...	...	...	...	...	...	...	...
RABUN COUNTY	5	1,185	27	601	12	5	2	(D)
RANDOLPH COUNTY	17	8,153	323	5,831	134	11	10	4,855
RICHMOND COUNTY	198	123,500	6,985	138,582	1,851	139	146	80,249
AUGUSTA	170	112,209	6,036	120,549	1,610	124	128	74,146
REMAINDER OF COUNTY	28	11,291	949	18,033	241	15	18	6,103
ROCKDALE COUNTY	4	687	21	745	20	2	1	(D)
SCHLEY COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
SCREVEN COUNTY	14	6,208	174	5,810	109	18	8	2,627
SEMINOLE COUNTY	7	4,696	73	1,337	36	3	3	(D)
SPALDING COUNTY	41	22,514	1,668	32,807	455	33	28	14,874
GRIFFIN	37	21,669	1,614	31,815	433	29	25	(D)
REMAINDER OF COUNTY	4	845	54	992	22	4	3	(D)
STEPHENS COUNTY	19	5,250	253	5,965	90	14	14	2,669
TOCCOA	15	4,316	212	4,708	68	9	11	(D)
REMAINDER OF COUNTY	4	934	41	1,257	22	5	3	(D)
STEWART COUNTY	6	2,042	56	726	14	5	3	(D)
SUMTER COUNTY	28	14,027	712	15,300	190	15	15	6,050
AMERICUS	25	13,581	694	14,406	180	13	13	(D)
REMAINDER OF COUNTY	3	446	18	894	10	2	2	(D)
TALBOT COUNTY	3	1,378	66	1,081	13	1	1	(D)
TALIAFERRO COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
TATTNALL COUNTY	6	1,799	46	1,319	27	4	3	(D)
TAYLOR COUNTY	8	1,871	76	1,535	27	7	3	(D)
TELFAIR COUNTY	16	8,177	284	5,984	101	10	8	(D)
TERRELL COUNTY	11	2,525	95	2,325	40	8	7	986
THOMAS COUNTY	54	20,251	1,201	27,414	383	43	36	11,345
THOMASVILLE	43	16,533	1,072	22,752	302	28	31	9,925
REMAINDER OF COUNTY	11	3,718	129	4,662	81	15	5	1,420
TIFT COUNTY	35	21,052	947	18,130	276	23	18	9,931
TIFTON	27	14,733	715	13,742	204	18	15	(D)
REMAINDER OF COUNTY	8	6,319	232	4,388	72	5	3	(D)
TOOMBS COUNTY	36	15,418	543	13,721	169	32	21	7,332
VIDALIA	31	11,665	503	12,536	145	27	20	(D)
REMAINDER OF COUNTY	5	3,753	40	1,185	24	5	1	(D)
TOWNS COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
TREUTLEN COUNTY	3	754	53	942	16	...	2	(D)
TROUP COUNTY	49	22,248	1,459	28,012	361	37	36	16,585
LA GRANGE	26	11,917	771	13,464	185	24	18	8,316
REMAINDER OF COUNTY	23	10,331	688	14,548	176	13	18	8,269
TURNER COUNTY	8	3,801	72	1,909	47	7	2	(D)
TWIGGS COUNTY	4	416	16	337	7	3	1	(D)
UNION COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
UPSON COUNTY	22	6,495	378	8,204	109	13	15	2,964
THOMASTON	19	(D)	(D)	(D)	(D)	(D)	13	(D)
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	2	(D)
WALKER COUNTY	22	7,444	161	3,419	48	23	7	3,152
WALTON COUNTY	14	5,042	197	3,681	52	7	7	2,138
WARE COUNTY	54	21,826	937	21,468	283	36	32	10,202
WAYCROSS	45	17,687	715	16,410	221	32	26	8,553
REMAINDER OF COUNTY	9	4,139	222	5,058	62	4	6	1,649

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
WARREN COUNTY	4	880	6	112	1	1	...	...
WASHINGTON COUNTY	14	(D)	(D)	(D)	(D)	(D)	6	(D)
WAYNE COUNTY	20	11,389	578	11,391	149	20	13	6,916
WEBSTER COUNTY	...	...	...	...	...	...	...	...
WHEELER COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
WHITE COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
WHITFIELD COUNTY	48	25,859	1,203	27,034	270	35	34	12,412
DALTON	40	24,342	1,108	24,483	236	27	28	(D)
REMAINDER OF COUNTY	8	1,517	95	2,551	34	8	6	(D)
WILCOX COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
WILKES COUNTY	14	5,434	177	5,631	55	6	5	421
WILKINSON COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
WORTH COUNTY	12	6,973	155	2,946	82	10	4	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Georgia, total	4,496	200,798	3,909,557	54,247	2,724	2,658	1,598,873	1,838	2,948,702
Appling County	8	56	1,084	34	8	3	676	5	3,243
Atkinson County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Bacon County	8	140	2,979	62	9	5	3,336	3	1,181
Baker County	1	(D)	(D)	(D)	(D)	...	(D)	1	(D)
Baldwin County	13	153	3,138	63	15	7	2,496	6	1,864
Milledgeville	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Banks County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Barrow County	13	130	2,305	52	9	7	1,427	6	3,263
Bartow County	18	314	6,267	98	15	10	4,162	8	4,264
Cartersville	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Ben Hill County	23	257	5,199	150	20	11	1,929	12	4,127
Fitzgerald	17	(D)	(D)	(D)	(D)	9	(D)	8	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Berrien County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Bibb County	167	7,095	133,393	2,101	87	127	66,917	40	35,701
Macon	154	6,525	119,952	1,943	80	118	62,870	36	31,791
Remainder of County	13	570	13,441	158	7	9	4,047	4	3,910
Bleckley County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Brantley County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Brooks County	14	74	1,449	123	17	3	95	11	5,141
Bryan County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Bulloch County	30	670	13,651	301	27	14	6,184	16	10,047
Statesboro	26	(D)	(D)	(D)	(D)	12	(D)	14	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Burke County	19	277	6,050	131	10	5	1,430	14	5,638
Butts County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Calhoun County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Camden County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Candler County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Carroll County	15	429	8,012	183	20	8	7,161	7	2,776
Carrollton	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Catoosa County	6	63	843	12	7	6	873	...	...
Charlton County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Chatham County	272	11,679	213,138	3,018	153	203	107,232	69	134,857
Savannah	242	9,775	177,721	2,555	140	184	95,884	58	110,739
Remainder of County	30	1,904	35,417	463	13	19	11,348	11	24,118
Chattahoochee County	...	...	...	...	...	...	...	...	...
Chattooga County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Cherokee County	17	250	5,435	89	11	10	3,446	7	4,027
Clarke County	65	2,418	46,134	825	47	50	36,130	15	13,298
Athens	59	(D)	(D)	(D)	(D)	48	(D)	11	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Clay County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Clayton County	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
College Park (part)[1]	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Clinch County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Cobb County	34	563	11,610	198	30	23	8,460	11	8,890
Marietta	24	467	9,875	156	19	17	7,594	7	6,279
Remainder of County	10	96	1,735	42	11	6	866	4	2,611
Coffee County	29	720	12,154	262	20	17	7,144	12	8,706
Douglas	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Colquitt County	17	317	7,057	175	13	10	4,107	7	5,571
Moultrie	16	(D)	(D)	(D)	(D)	10	(D)	6	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Columbia County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]College Park is in Clayton and Fulton counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Cook County	12	117	2,114	54	16	4	1,883	8	3,346
Coweta County	26	460	9,139	182	25	16	24,695	10	2,048
Newnan	24	(D)	(D)	(D)	(D)	15	(D)	9	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Crawford County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Crisp County	25	467	10,017	215	15	16	4,906	9	2,395
Cordele	22	452	9,665	202	14	13	4,737	9	2,395
Remainder of County	3	15	(Z)	13	1	3	169	...	...
Dade County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Dawson County	...	...	...	...	...	...	...	...	...
Decatur County	24	962	15,754	339	16	14	5,916	10	5,037
Bainbridge	16	281	5,280	108	13	9	2,813	7	2,947
Remainder of County	8	681	10,474	531	3	5	3,103	3	2,090
De Kalb County	127	6,988	144,302	1,678	56	61	55,713	66	115,935
Atlanta (part)[2]	38	1,633	31,553	378	11	17	12,467	21	21,246
Decatur	33	1,125	23,770	271	9	17	4,032	16	24,323
North Atlanta	...	...	...	...	...	...	...	...	...
Remainder of County	56	4,230	88,979	1,029	36	27	39,214	29	70,366
Dodge County	17	198	2,957	61	18	11	5,272	6	3,740
Dooly County	10	159	3,081	44	11	3	639	7	2,725
Dougherty County	104	4,370	82,184	1,342	56	76	48,221	28	36,305
Albany	99	(D)	(D)	(D)	(D)	72	(D)	27	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Douglas County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Early County	12	204	4,850	123	14	7	1,725	5	2,343
Echols County	...	...	...	...	...	...	...	...	...
Effingham County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Elbert County	25	225	4,531	98	24	17	3,142	8	2,449
Elberton	23	(D)	(D)	(D)	(D)	15	(D)	8	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Emanuel County	16	195	4,217	104	14	7	2,883	9	4,445
Evans County	12	93	1,680	84	8	5	782	7	3,678
Fannin County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Fayette County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Floyd County	72	1,793	32,287	478	36	47	19,874	25	15,486
Rome	65	(D)	(D)	(D)	(D)	45	(D)	20	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Forsyth County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Franklin County	9	91	1,722	43	5	4	1,100	5	2,292
Fulton County	1,674	124,893	2,448,260	28,354	759	897	795,803	777	2,150,969
Atlanta (part)[2]	1,636	122,206	2,391,562	27,754	746	876	784,237	760	2,126,122
College Park (part)[1]	2	(D)	(D)	(D)	(D)	2	(D)	...	...
East Point	19	2,345	48,911	526	5	11	9,848	8	17,927
Hapeville	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	4	(D)	8	(D)
Gilmer County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Glascock County	...	...	...	...	...	...	...	...	...
Glynn County	40	1,082	20,343	406	24	27	11,628	13	3,733
Brunswick	35	(D)	(D)	(D)	(D)	23	(D)	12	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Gordon County	12	146	2,317	47	6	8	1,464	4	1,905
Grady County	19	494	10,523	219	8	12	6,707	7	2,263
Cairo	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Greene County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Gwinnett County	19	127	2,791	57	14	12	1,780	7	3,611
Habersham County	17	170	3,539	85	12	11	2,689	6	1,685
Hall County	68	1,333	24,428	475	43	53	17,625	15	10,688
Gainesville	61	(D)	(D)	(D)	(D)	47	(D)	14	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Hancock County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Haralson County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Harris County	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]College Park is in Clayton and Fulton counties. [2]Atlanta is in De Kalb and Fulton counties.

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Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Hart County	7	66	1,259	28	6	4	2,196	3	609
Heard County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Henry County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Houston County	9	134	2,517	45	6	6	1,153	3	864
Warner Robins	4	(D)	(D)	(D)	(D)	4	(D)	...	...
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Irwin County	3	24	(Z)	22	3	...	...	3	1,433
Jackson County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Jasper County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Jeff Davis County	6	57	979	28	5	3	543	3	2,240
Jefferson County	14	73	1,550	38	15	6	1,114	8	1,557
Jenkins County	10	123	2,004	49	12	5	2,829	5	888
Johnson County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Jones County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Lamar County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Lanier County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Laurens County	38	929	20,808	339	23	26	9,558	12	13,158
Dublin	35	(D)	(D)	(D)	(D)	24	(D)	11	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lee County	3	49	1,165	64	...	3	879	...	...
Liberty County	6	56	1,261	24	2	3	185	3	1,194
Lincoln County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Long County	...	...	...	...	...	...	...	...	...
Lowndes County	77	2,078	42,055	853	40	50	19,810	27	16,650
Valdosta	67	1,930	37,801	716	36	43	17,758	24	13,128
Remainder of County	10	148	4,254	137	4	7	2,052	3	3,522
Lumpkin County	...	...	...	...	...	...	...	...	...
McDuffie County	13	145	2,712	58	19	6	3,605	7	4,703
McIntosh County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Macon County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Madison County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Marion County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Meriwether County	10	44	796	29	7	5	403	5	1,074
Miller County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Mitchell County	26	655	14,342	357	17	13	8,169	13	3,809
Monroe County	6	53	1,078	19	5	3	406	3	2,376
Montgomery County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Morgan County	11	246	4,471	93	11	7	4,790	4	3,823
Murray County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Muscogee County	153	6,719	126,072	1,832	77	113	56,875	40	45,795
Columbus	148	(D)	(D)	(D)	(D)	111	(D)	37	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Newton County	14	126	2,489	90	13	7	1,210	7	2,850
Covington	11	(D)	(D)	(D)	(D)	6	(D)	5	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Oconee County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Oglethorpe County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Paulding County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Peach County	11	207	2,825	61	7	5	3,659	6	1,464
Fort Valley	10	(D)	(D)	(D)	(D)	4	(D)	6	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Pickens County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Pierce County	8	72	1,575	95	8	5	386	3	2,755
Pike County	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Polk County	17	412	8,698	139	13	12	8,799	5	2,637
Cedartown	15	(D)	(D)	(D)	(D)	10	(D)	5	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Pulaski County	11	158	3,621	95	7	4	1,030	7	2,470
Putnam County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Quitman County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Rabun County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Randolph County	17	176	3,666	131	10	10	4,393	7	2,983
Richmond County	185	6,232	115,560	1,766	137	141	64,863	44	42,740
Augusta	167	5,661	104,270	1,603	112	126	60,042	41	40,760
Remainder of County	18	571	11,290	163	25	15	4,821	3	1,980
Rockdale County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Schley County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Screven County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Seminole County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Spalding County	38	1,226	22,941	449	20	27	17,404	11	6,370
Griffin	27	1,015	19,281	358	13	21	13,600	6	2,873
Remainder of County	11	211	3,660	91	7	6	3,804	5	3,497
Stephens County	15	186	3,646	67	14	11	2,627	4	1,961
Toccoa	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Stewart County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Sumter County	19	355	6,305	114	9	11	4,160	8	2,272
Americus	15	(D)	(D)	(D)	(D)	9	(D)	6	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Talbot County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Taliaferro County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Tattnall County	8	66	1,328	34	5	3	429	5	2,653
Taylor County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Telfair County	15	263	10,182	115	16	8	3,437	7	3,089
Terrell County	9	93	1,810	44	3	4	1,090	5	2,836
Thomas County	46	1,019	19,134	352	39	30	7,402	16	9,301
Thomasville	39	(D)	(D)	(D)	(D)	25	(D)	14	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Tift County	37	837	18,624	546	20	17	7,244	20	12,710
Tifton	34	(D)	(D)	(D)	(D)	15	(D)	19	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Toombs County	36	488	7,727	442	27	18	7,978	18	13,804
Vidalia	27	398	6,397	392	15	15	6,652	12	6,310
Remainder of County	9	90	1,330	50	12	3	1,326	6	7,494
Towns County	...	...	...	...	...	...	...	...	...
Treutlen County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Troup County	45	1,147	19,831	389	34	33	15,068	12	4,235
La Grange	28	714	12,229	217	24	19	9,548	9	3,232
Remainder of County	17	433	7,602	172	10	14	5,520	3	1,003
Turner County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Twiggs County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Union County	...	...	...	...	...	...	...	...	...
Upson County	20	178	3,579	88	12	12	2,081	8	2,722
Thomaston	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Walker County	15	157	3,669	55	11	5	582	10	3,515
Walton County	11	114	2,226	37	8	5	1,255	6	3,272
Ware County	47	756	15,140	264	41	28	7,298	19	9,827
Waycross	39	698	13,974	232	35	24	7,112	15	8,157
Remainder of County	8	58	1,166	32	6	4	186	4	1,670
Warren County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Washington County	13	79	1,494	46	10	6	921	7	1,892
Wayne County	16	490	9,046	156	9	9	4,762	7	4,258

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Webster County	...	...	...	...	...	...	...	...	...
Wheeler County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
White County	4	23	(Z)	13	5	4	667	...	...
Whitfield County	36	721	15,827	266	29	25	6,093	11	7,628
Dalton	32	(D)	(D)	(D)	(D)	23	(D)	9	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Wilcox County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Wilkes County	14	125	2,579	50	8	8	1,084	6	2,054
Wilkinson County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Worth County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

USCOMM--DC

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

January 1960

BC58(P)-WA12

Idaho

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Idaho totaled $665,916,000 during the year 1958, an increase of $182,647,000 or 37.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 10,489 paid employees during the workweek ended nearest November 15, 1958, an increase of 4.9 percent compared with the same week in 1954. In addition, 757 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $34,963,000 compared with $27,220,000 in 1954, an increase of 28.4 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $252,586,000 an increase of $64,830,000 or 34.5 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 8-10.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	1,444	665,916	34,963	10,489	1,273	483,269	27,220	10,003	37.8	28.4
MERCHANT WHOLESALERS	637	252,586	19,184	4,959	527	187,756	15,229	4,844	34.5	26.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	69	34,478	2,920	677	51	19,613	1,552	358	75.8	88.1
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	394	119,860	3,329	864	399	99,307	2,408	664	20.7	38.2
MERCHANDISE AGENTS, BROKERS	59	106,804	1,006	470	33	67,048	668	580	59.3	50.6
ASSEMBLERS OF FARM PRODUCTS	285	152,188	8,524	3,519	263	109,545	7,163	3,557	38.9	19.0

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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IDAHO


BOUNDARY
BONNER
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BENEWAH
LATAH
CLEARWATER
NEZ PERCE
LEWIS
IDAHO
SCALE
20 0 20 MILES
ADAMS
VALLEY
LEMHI
WASHINGTON
CUSTER
YELLOWSTONE NAT'L PARK
CLARK
FREMONT
PAYETTE
GEM
BOISE
JEFFERSON
MADISON
TETON
CANYON
BUTTE
ADA
CAMAS
BLAINE
ELMORE
BONNEVILLE
BINGHAM
GOODING
LINCOLN
CARIBOU
JEROME
MINIDOKA
POWER
BANNOCK
OWYHEE
TWIN FALLS
CASSIA
BEAR LAKE
ONEIDA
FRANKLIN

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	1,444	665,916	34,963	749,250	10,489	757	637	252,586
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	637	252,586	19,184	382,503	4,959	391	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	69	34,478	2,920	58,284	677	...	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	394	119,860	3,329	70,287	864	173	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	59	106,804	1,006	23,824	470	45	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	285	152,188	8,524	214,352	3,519	148	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	112	21,402	2,684	54,943	678	71	111	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	17	4,790	524	9,203	106	4	8	3,931
503	DRY GOODS, APPAREL	1	(D)	(D)	(D)	(D)	(D)	1	(D)
504	GROCERIES AND RELATED PRODUCTS	237	145,774	9,317	227,998	3,725	187	106	61,527
505	FARM PRODUCTS--RAW MATERIALS	208	161,761	4,014	80,276	1,253	80	21	10,227
506	ELECTRICAL GOODS	25	19,373	1,161	21,285	240	6	22	17,047
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	36	16,639	1,401	27,076	308	20	35	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES	101	48,970	5,030	94,431	1,021	35	[illegible]	40,948
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	12	7,603	451	8,931	96	[illegible]	10	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS	394	119,860	3,329	70,287	864	173	...	...
5093	SCRAP, WASTE MATERIALS	23	2,345	280	6,610	103	14	23	2,345
5094	TOBACCO, TOBACCO PRODUCTS	15	10,917	303	5,745	76	12	14	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	49	13,025	1,027	18,630	237	42	49	13,025
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	13	3,713	382	7,775	79	4	11	(D)
5097	FURNITURE, HOME FURNISHINGS	[illegible]	1,603	158	3,005	51	4	6	1,603
5098	LUMBER, CONSTRUCTION MATERIALS	46	22,756	1,517	30,905	386	16	41	20,899
5099	OTHER MISCELLANEOUS PRODUCTS	149	(D)	(D)	(D)	(D)	(D)	96	27,595

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
IDAHO, TOTAL	1,444	665,916	34,963	749,250	10,489	757	637	252,586
ADA COUNTY	242	146,200	9,324	178,109	2,163	95	167	86,639
BOISE CITY	186	109,650	7,605	144,060	1,753	71	132	72,698
REMAINDER OF COUNTY	56	36,550	1,719	34,049	410	24	35	13,941
ADAMS COUNTY	5	683	28	534	9	2	...	...
BANNOCK COUNTY	87	63,989	2,604	53,385	648	35	51	28,441
ALAMEDA	2	(D)	(D)	(D)	(D)	(D)	...	...
POCATELLO (PART)[1]	71	59,226	2,464	49,763	612	31	50	(D)
REMAINDER OF COUNTY	14	(D)	(D)	(D)	(D)	(D)	1	(D)
BEAR LAKE COUNTY	11	1,834	61	1,512	20	4	4	542
BENEWAH COUNTY	12	1,809	66	1,349	17	8	5	854
BINGHAM COUNTY	54	16,504	1,137	28,358	582	28	10	2,981
BLACKFOOT	25	8,421	519	12,981	214	8	8	(D)
REMAINDER OF COUNTY	29	8,083	618	15,377	368	20	2	(D)
BLAINE COUNTY	7	1,221	18	601	11	6	1	(D)
BOISE COUNTY	5	1,840	127	2,304	34	3	4	(D)
BONNER COUNTY	31	7,779	322	6,750	82	20	14	4,123
BONNEVILLE COUNTY	109	74,263	3,980	81,672	1,094	54	62	28,301
IDAHO FALLS	84	66,429	3,326	64,202	852	34	54	26,486
REMAINDER OF COUNTY	25	7,834	654	17,470	242	20	8	1,815
BOUNDARY COUNTY	14	2,682	115	3,714	45	10	6	829
BUTTE COUNTY	5	890	87	2,735	49	2	2	(D)
CAMAS COUNTY	10	1,600	79	1,106	13	8	...	...
CANYON COUNTY	92	54,373	2,388	49,550	792	57	39	8,874
CALDWELL	31	18,887	884	18,441	245	19	13	4,939
NAMPA	36	21,936	957	21,848	318	17	17	3,061
REMAINDER OF COUNTY	25	13,550	547	9,261	229	21	9	874
CARIBOU COUNTY	23	6,036	140	3,948	68	7	6	996
CASSIA COUNTY	38	16,353	923	29,622	316	19	12	2,970
BURLEY	26	9,302	662	14,950	168	17	11	(D)
REMAINDER OF COUNTY	12	7,051	261	14,672	148	2	1	(D)
CLARK COUNTY	3	536	14	304	4	1	...	...
CLEARWATER COUNTY	10	2,064	65	1,092	14	5	2	(D)
CUSTER COUNTY	8	1,839	62	1,161	16	2	1	(D)
ELMORE COUNTY	10	4,218	56	1,170	16	7	2	(D)
FRANKLIN COUNTY	17	8,153	157	3,382	37	10	5	1,055
FREMONT COUNTY	28	7,636	459	9,313	165	15	3	(D)
GEM COUNTY	10	3,270	96	1,819	23	6	4	614
GOODING COUNTY	21	11,752	406	8,069	138	5	6	1,259
IDAHO COUNTY	21	8,153	317	6,117	73	13	2	(D)
JEFFERSON COUNTY	32	9,368	728	21,538	402	20	8	2,082
JEROME COUNTY	25	8,844	484	10,488	182	15	8	2,744
KOOTENAI COUNTY	45	9,248	573	11,051	125	36	26	4,612
COEUR D ALENE	31	7,429	522	9,960	110	24	21	4,327
REMAINDER OF COUNTY	14	1,819	51	1,091	15	12	5	285
LATAH COUNTY	55	17,344	827	16,227	214	25	16	8,148
MOSCOW	25	9,069	566	11,366	152	14	10	5,090
REMAINDER OF COUNTY	30	8,275	261	4,861	62	11	6	3,058
LEMHI COUNTY	15	2,661	67	2,376	33	8	6	902
LEWIS COUNTY	16	5,607	252	5,112	64	3	2	(D)
LINCOLN COUNTY	8	2,137	86	1,738	28	4	2	(D)
MADISON COUNTY	27	7,099	264	14,620	206	19	7	1,483
MINIDOKA COUNTY	21	8,380	468	13,538	221	13	2	(D)
NEZ PERCE COUNTY	74	29,546	1,939	36,389	448	49	48	17,269
LEWISTON	64	26,566	1,740	33,272	404	44	44	(D)
REMAINDER OF COUNTY	10	2,980	199	3,117	44	5	4	(D)
ONEIDA COUNTY	11	2,851	78	1,461	17	5	1	(D)
OWYHEE COUNTY	9	1,792	142	4,174	72	4	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]Pocatello is in Bannock and Power counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
PAYETTE COUNTY	23	8,251	632	10,279	249	12	7	2,205
POWER COUNTY	13	6,105	164	3,782	41	1	4	3,546
POCATELLO (PART)[1]	1	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	12	(D)	(D)	(D)	(D)	(D)	3	(D)
SHOSHONE COUNTY	31	10,393	777	15,406	192	19	19	6,968
KELLOGG	13	2,781	167	3,061	30	8	10	1,602
REMAINDER OF COUNTY	18	7,612	610	12,345	162	11	9	5,366
TETON COUNTY	6	1,249	20	396	6	2	...	...
TWIN FALLS COUNTY	132	77,861	4,163	97,716	1,434	81	62	26,290
TWIN FALLS	86	52,980	2,836	64,628	913	49	50	22,357
REMAINDER OF COUNTY	46	24,881	1,327	33,088	521	32	12	3,933
VALLEY COUNTY	9	1,630	47	980	15	6	3	508
WASHINGTON COUNTY	19	9,873	221	4,303	111	13	7	2,067
YELLOWSTONE NATIONAL PARK (PART)[2]	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
[1]Pocatello is in Bannock and Power counties. [2]Yellowstone National Park is in Idaho, Montana, and Wyoming.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Idaho, total	1,273	27,220	586,413	10,003	824	527	187,756	746	295,513
Ada County	181	6,584	131,105	1,683	74	124	67,914	57	38,780
Boise City	145	5,693	111,959	1,397	56	104	58,301	41	21,548
Remainder of County	36	891	19,146	286	18	20	9,613	16	17,232
Adams County	6	7	(Z)	1	5	...	...	6	1,017
Bannock County	95	2,147	46,092	643	36	53	20,465	42	19,672
Pocatello (part)[1]	72	1,949	40,784	532	24	49	20,092	23	13,787
Remainder of County	23	198	5,308	111	12	4	373	19	5,885
Bear Lake County	13	64	1,333	21	8	3	400	10	2,789
Benewah County	12	73	1,278	20	7	3	661	9	1,325
Bingham County	54	1,404	34,276	721	40	5	1,493	49	13,660
Blackfoot	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Remainder of County	33	(D)	(D)	(D)	(D)	3	(D)	30	(D)
Blaine County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Boise County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Bonner County	23	125	2,566	37	21	9	1,031	14	2,382
Bonneville County	66	3,171	68,811	1,353	41	43	15,417	43	35,377
Idaho Falls	69	2,893	62,017	1,187	31	39	14,622	30	32,516
Remainder of County	17	278	6,794	166	10	4	795	13	2,861
Boundary County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Butte County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Camas County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Canyon County	81	2,113	45,559	938	58	39	11,201	42	25,764
Caldwell	24	686	13,411	258	15	12	4,831	12	12,205
Nampa	35	982	23,141	459	25	19	5,973	16	7,388
Remainder of County	22	445	9,007	221	18	8	397	14	6,171
Caribou County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Cassia County	40	493	9,693	237	27	13	1,784	27	10,304
Burley	29	(D)	(D)	(D)	(D)	12	(D)	17	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Clark County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Clearwater County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Custer County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Elmore County	11	44	807	12	11	4	689	7	1,477
Franklin County	13	123	2,571	65	12	3	1,101	10	4,309
Fremont County	30	466	12,775	255	21	3	780	27	8,071
Gem County	17	294	3,982	103	9	6	1,328	11	4,264
Gooding County	25	343	7,206	126	13	9	1,514	16	6,358
Idaho County	21	260	6,152	62	17	7	1,887	14	2,942
Jefferson County	23	372	10,283	255	21	4	3,056	19	4,273
Jerome County	23	458	9,989	233	18	7	1,403	16	8,622
Kootenai County	40	493	8,915	127	35	15	2,578	25	4,476
Coeur D'Alene	28	(D)	(D)	(D)	(D)	13	(D)	15	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Latah County	46	618	16,950	228	43	18	5,918	28	4,495
Moscow	28	365	7,942	154	24	14	4,375	14	1,980
Remainder of County	18	253	9,008	74	19	4	1,543	14	2,515
Lemhi County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Lewis County	14	169	3,265	44	5	4	999	10	2,403
Lincoln County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Madison County	28	272	7,659	220	20	5	396	23	4,621
Minidoka County	20	507	11,066	255	10	7	962	13	5,398
Nez Perce County	57	1,584	35,227	467	51	42	15,824	15	7,560
Lewiston	52	(D)	(D)	(D)	(D)	39	(D)	13	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Oneida County	12	44	846	15	8	4	326	8	1,897
Owyhee County	5	98	1,432	29	4	...	...	5	1,098
Payette County	22	480	7,447	222	12	9	1,586	13	3,428

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Pocatello is in Bannock and Power counties

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Power County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Pocatello (part)[1]	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	...	...	9	(D)
Shoshone County	33	675	14,076	186	25	15	5,275	18	3,217
Teton County	9	19	(Z)	5	5	...	...	9	1,320
Twin Falls County	110	2,998	69,483	1,165	73	50	17,689	60	45,651
Twin Falls	70	1,799	39,112	658	47	41	15,566	29	27,412
Remainder of County	40	1,199	30,371	507	26	9	2,123	31	18,239
Valley County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Washington County	22	125	2,744	74	18	9	1,346	13	2,458
Yellowstone National Park (part)[2]	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Pocatello is in Bannock and Power counties. [2]Yellowstone National Park is in Idaho, Montana, and Wyoming.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts--(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
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Florida				Oklahoma			
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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

March 1960

BC58(P)-WA13

Illinois

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Illinois totaled $23,212,244,000 during the year 1958, an increase of $2,822,590,000 or 13.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 198,023 paid employees during the workweek ended nearest November 15, 1958, an increase of 6.4 percent compared with the same week in 1954. In addition, 10,225 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $1,000,633,000 compared with $890,165,000 in 1954, an increase of 12.4 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $8,894,404,000 an increase of $1,267,168,000 or 16.6 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 14-16.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	17,487	23,212,244	1,000,633	198,023	16,493	20,389,654	890,165	186,178	13.8	12.4
MERCHANT WHOLESALERS	11,119	8,894,404	597,395	125,739	10,452	7,627,236	554,357	120,696	16.6	7.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1,714	8,472,482	301,296	51,215	1,620	7,006,115	243,403	45,726	20.9	23.8
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	1,699	1,005,564	39,884	7,602	1,655	756,976	28,657	6,633	32.8	39.2
MERCHANDISE AGENTS, BROKERS	1,879	3,820,500	42,956	8,504	1,695	3,903,068	43,886	7,570	-2.1	-2.1
ASSEMBLERS OF FARM PRODUCTS	1,076	1,019,294	19,102	4,963	1,071	1,096,259	19,862	5,553	-7.0	-3.8

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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Table 1.—WHOLESALE TRADE: 1958—THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	17,487	23,212,244	1,000,633	19,973,446	198,023	10,225	11,119	8,894,404
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	11,119	8,894,404	597,395	11,873,817	125,739	7,332	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1,714	8,472,482	301,296	6,133,640	51,215	38	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	1,699	1,005,564	39,884	737,118	7,602	531	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	1,879	3,820,500	42,956	853,303	8,504	1,615	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	1,076	1,019,294	19,102	375,568	4,963	709	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	1,221	1,443,727	66,313	1,317,289	13,009	803	1,101	373,841
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	681	1,633,607	64,386	1,293,315	11,860	279	455	389,053
503	DRY GOODS, APPAREL	624	621,095	27,341	617,471	6,339	436	403	208,045
504	GROCERIES AND RELATED PRODUCTS	2,437	3,602,995	134,101	2,686,225	27,585	2,070	1,800	1,925,352
505	FARM PRODUCTS--RAW MATERIALS	1,414	2,930,673	33,697	655,841	7,885	1,019	292	846,565
506	ELECTRICAL GOODS	772	1,554,279	77,798	1,598,190	15,193	330	497	647,414
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	684	524,304	39,390	748,949	7,555	344	556	333,877
508	MACHINERY, EQUIPMENT, SUPPLIES	2,539	2,223,648	167,740	3,337,909	31,263	1,161	1,805	832,244
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	571	2,449,700	77,893	1,571,736	12,995	188	371	572,845
5092	PETROLEUM BULK STATIONS, TERMINALS	1,699	1,005,564	39,884	737,118	7,602	531	...	...
5093	SCRAP, WASTE MATERIALS	600	309,109	22,306	454,127	5,622	594	582	275,411
5094	TOBACCO, TOBACCO PRODUCTS	139	311,592	9,848	164,546	1,887	112	128	247,939
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	501	765,840	38,371	737,652	6,991	335	459	459,911
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	474	782,287	38,063	797,450	8,000	213	361	307,095
5097	FURNITURE, HOME FURNISHINGS	543	628,262	26,027	522,674	5,197	318	362	299,701
5098	LUMBER, CONSTRUCTION MATERIALS	688	794,932	47,021	952,219	9,029	273	547	544,717
5099	OTHER MISCELLANEOUS PRODUCTS	1,900	1,630,630	90,454	1,780,735	20,011	1,219	1,400	790,792

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ILLINOIS, TOTAL	17,487	23,212,244	1,000,633	19,973,446	198,023	10,225	11,119	8,894,404
ADAMS COUNTY	120	69,988	4,171	83,947	1,022	81	72	45,604
QUINCY	91	49,143	3,657	73,572	906	60	64	35,843
REMAINDER OF COUNTY	29	20,845	514	10,375	116	21	8	9,761
ALEXANDER COUNTY	45	22,749	1,123	22,224	302	34	33	18,475
CAIRO	42	20,999	1,113	22,025	297	30	33	18,475
REMAINDER OF COUNTY	3	1,750	10	199	5	4	...	...
BOND COUNTY	25	10,991	343	7,012	112	10	11	3,832
BOONE COUNTY	28	8,297	497	9,503	133	26	18	5,869
BELVIDERE	19	5,715	358	7,652	104	15	13	3,883
REMAINDER OF COUNTY	9	2,582	139	1,851	29	11	5	1,986
BROWN COUNTY	14	9,906	143	2,897	63	13	4	565
BUREAU COUNTY	82	45,154	920	19,973	250	63	29	14,201
PRINCETON	21	10,238	326	7,518	93	12	10	1,305
REMAINDER OF COUNTY	61	34,916	594	12,455	157	51	19	12,896
CALHOUN COUNTY	8	(D)	(D)	(D)	(D)	(D)	2	(D)
CARROLL COUNTY	32	12,985	182	3,419	48	16	5	158
SAVANNA	4	2,699	43	712	8	1	2	(D)
REMAINDER OF COUNTY	28	10,286	139	2,707	40	15	3	(D)
CASS COUNTY	24	10,981	326	6,980	96	15	7	683
BEARDSTOWN	10	1,425	81	1,896	26	9	6	(D)
REMAINDER OF COUNTY	14	9,556	245	5,084	70	6	1	(D)
CHAMPAIGN COUNTY	203	138,939	5,766	111,284	1,272	119	108	92,959
CHAMPAIGN	92	89,217	4,276	81,511	918	61	71	80,014
RANTOUL	5	425	25	712	8	2	3	(D)
URBANA	21	5,816	458	9,007	100	16	14	(D)
REMAINDER OF COUNTY	85	43,481	1,007	20,054	246	40	20	8,824
CHRISTIAN COUNTY	61	20,837	655	14,349	192	38	26	4,986
PANA	13	2,197	105	2,772	39	6	7	822
TAYLORVILLE	17	2,738	206	4,319	61	14	11	998
REMAINDER OF COUNTY	31	15,902	344	7,258	92	18	8	3,166
CLARK COUNTY	33	8,960	207	3,966	71	27	9	1,025
CLAY COUNTY	35	9,215	417	10,228	116	26	17	4,396
FLORA	13	2,957	119	2,462	31	9	5	1,196
REMAINDER OF COUNTY	22	6,258	298	7,766	85	17	11	3,200
CLINTON COUNTY	37	12,166	503	10,334	136	30	13	2,783
CENTRALIA (PART)[1]	3	(D)	(D)	(D)	(D)	(D)	...	...
REMAINDER OF COUNTY	34	(D)	(D)	(D)	(D)	(D)	13	2,783
COLES COUNTY	86	65,124	1,420	28,920	360	54	46	14,022
CHARLESTON	13	4,276	172	3,178	46	10	5	(D)
MATTOON	53	46,767	1,070	20,679	256	31	38	12,956
REMAINDER OF COUNTY	20	14,081	178	5,063	58	13	3	(D)
COOK COUNTY	10,343	18,431,942	799,316	15,937,295	152,624	5,937	7,253	6,862,161
ARLINGTON HEIGHTS	16	7,962	678	12,178	123	10	14	7,752
BELLWOOD	11	26,215	2,121	34,616	296	6	7	10,538
BERKELEY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
BERWYN	48	61,600	2,428	47,984	378	36	39	12,086
BLUE ISLAND	43	86,412	2,606	53,345	513	25	39	62,084
BROADVIEW	13	14,810	759	15,676	162	6	12	(D)
BROOKFIELD	15	6,783	723	11,635	116	12	12	(D)
CALUMET CITY	16	9,554	840	16,445	173	9	14	(D)
CALUMET PARK	3	979	49	1,023	10	5	2	(D)
CHICAGO	9,010	16,099,787	680,747	13,595,634	130,407	5,259	6,294	5,935,442
CHICAGO HEIGHTS	45	27,554	2,009	35,394	354	39	38	17,363
CICERO	79	109,353	7,003	128,194	1,331	35	61	59,859
DES PLAINES	36	76,309	3,346	84,827	840	20	29	57,237
DOLTON	9	6,218	317	6,351	61	4	8	(D)
ELGIN (PART)[2]	2	(D)	(D)	(D)	(D)	(D)	1	(D)
ELK GROVE	1	(D)	(D)	(D)	(D)	(D)	1	(D)
ELMWOOD PARK	8	4,598	445	10,663	106	4	7	(D)
EVANSTON	101	170,777	10,609	209,175	1,953	35	71	73,040
EVERGREEN PARK	17	5,230	569	9,761	114	9	17	5,230
FOREST PARK	27	55,048	2,966	51,746	532	14	19	27,107
FRANKLIN PARK	42	103,373	8,357	151,677	1,386	10	31	73,787
GLENCOE	...	...	...	...	...	...	...	...
GLENVIEW	6	1,153	107	2,891	30	3	5	(D)
HARVEY	18	9,387	816	14,474	145	15	14	7,824
HILLSIDE	9	5,942	394	7,768	70	4	5	2,239
HINSDALE (PART)[3]	...	...	...	...	...	...	...	...
HOMETOWN	1	(D)	(D)	(D)	(D)	(D)	1	(D)
HOMEWOOD	1	(D)	(D)	(D)	(D)	(D)	1	(D)
LA GRANGE	19	20,809	537	11,375	179	11	12	6,113
LA GRANGE PARK	5	2,198	135	2,750	23	6	4	(D)
LANSING	12	3,207	213	5,259	52	6	10	(D)
LINCOLNWOOD	32	107,605	4,982	93,701	755	15	21	32,617
LYONS	8	3,209	409	7,666	85	3	7	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
[1]Centralia is in Clinton and Marion Counties. [2]Elgin is in Cook and Kane Counties. [3]Hinsdale is in Cook and Du Page Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
COOK COUNTY–CON.								
MARKHAM	1	(D)	(D)	(D)	(D)	(D)	1	(D)
MAYWOOD	24	8,209	630	15,469	173	15	21	(D)
MELROSE PARK	54	319,055	8,531	160,909	1,349	22	37	48,437
MORTON GROVE	17	35,290	3,479	82,669	831	11	14	(D)
MOUNT PROSPECT	15	9,674	530	8,318	101	5	13	(D)
NILES	9	39,203	1,488	26,122	208	2	5	10,459
NORRIDGE	4	5,027	401	7,735	92	6	4	3,382
NORTHBROOK	6	17,708	661	14,129	135	3	5	(D)
NORTH LAKE	5	72,167	4,474	93,609	1,113	1	3	(D)
NORTH RIVERSIDE	1	(D)	(D)	(D)	(D)	(D)	1	(D)
OAK LAWN	16	4,684	486	15,085	172	13	16	4,577
OAK PARK	103	95,201	4,450	87,199	846	55	58	23,801
PALATINE	4	1,230	114	2,034	21	3	3	(D)
PARK FOREST (PART)[4]	2	(D)	(D)	(D)	(D)	(D)	2	(D)
PARK RIDGE	30	47,054	1,571	33,503	274	16	18	7,120
RIVERDALE	5	2,696	1,400	1,560	17	2	1	(D)
RIVER FOREST	12	32,649	2,566	59,394	486	3	7	2,347
RIVER GROVE	9	57,453	5,016	98,216	1,035	2	5	42,335
RIVERSIDE	6	3,541	116	2,512	21	7	3	(D)
ROLLING MEADOWS	1	(D)	(D)	(D)	(D)	(D)	...	...
SKOKIE	97	163,210	5,136	103,464	1,032	43	64	33,013
SOUTH HOLLAND	8	2,219	121	2,400	26	9	6	(D)
STEGER (PART)[5]	...	...	...	...	...	...	...	...
SUMMIT	11	22,628	456	9,131	84	5	8	2,010
TINLEY PARK	5	1,374	68	1,355	11	3	4	(D)
WESTCHESTER	4	1,494	277	5,189	65	2	4	1,494
WESTERN SPRINGS	2	(D)	(D)	(D)	(D)	(D)	1	(D)
WHEELING	9	2,803	168	5,311	53	4	5	734
WILMETTE	16	4,318	280	5,563	54	8	10	1,781
WINNETKA	1	(D)	(D)	(D)	(D)	(D)	1	(D)
WORTH	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	212	431,546	21,511	449,327	4,019	90	136	187,830
CRAWFORD COUNTY	24	23,222	639	13,735	158	17	14	4,302
ROBINSON	11	3,513	244	5,695	71	8	9	(D)
REMAINDER OF COUNTY	13	19,709	395	8,040	87	9	5	(D)
CUMBERLAND COUNTY	9	11,248	439	7,375	125	5	...	...
DE KALB COUNTY	77	57,804	1,637	29,440	332	47	33	35,539
DE KALB	24	31,116	630	11,768	146	14	16	28,212
SYCAMORE	11	4,370	359	5,733	60	5	5	1,785
REMAINDER OF COUNTY	42	22,318	648	11,939	126	28	12	5,542
DE WITT COUNTY	37	21,572	433	8,239	109	26	7	11,557
CLINTON	11	2,847	72	1,911	26	4	3	(D)
REMAINDER OF COUNTY	26	18,725	361	6,328	83	22	4	(D)
DOUGLAS COUNTY	41	20,363	431	9,248	137	20	13	2,665
DU PAGE COUNTY	167	73,004	4,575	85,293	902	97	124	39,477
BENSENVILLE	8	5,962	508	9,605	104	3	7	(D)
DOWNERS GROVE	23	8,282	402	7,693	83	16	18	5,735
ELMHURST	21	15,475	1,097	18,628	180	9	17	7,395
GLEN ELLYN	10	4,165	261	5,766	63	6	5	1,914
HINSDALE (PART)[3]	7	1,152	56	1,063	17	8	6	(D)
LOMBARD	8	4,086	105	2,686	27	3	4	862
NAPERVILLE	5	1,299	86	1,770	20	2	1	(D)
VILLA PARK	10	5,762	295	5,242	44	5	8	(D)
WEST CHICAGO	10	5,732	148	2,870	30	5	7	(D)
WHEATON	15	5,155	224	4,026	54	9	7	1,959
REMAINDER OF COUNTY	50	15,934	1,393	25,944	280	31	44	14,703
EDGAR COUNTY	49	31,108	722	13,891	207	34	22	20,571
PARIS	31	23,791	515	10,023	136	25	15	17,675
REMAINDER OF COUNTY	18	7,317	207	3,868	71	9	7	2,496
EDWARDS COUNTY	15	4,606	364	8,505	97	12	4	804
EFFINGHAM COUNTY	51	25,011	1,128	20,263	261	33	21	9,091
EFFINGHAM	30	10,850	535	9,285	119	17	14	4,512
REMAINDER OF COUNTY	21	14,161	593	10,978	142	16	7	4,579
FAYETTE COUNTY	38	17,255	885	18,331	268	23	13	5,070
VANDALIA	20	6,159	275	5,287	72	16	8	2,435
REMAINDER OF COUNTY	18	11,096	610	13,044	196	7	5	2,635
FORD COUNTY	48	26,406	738	13,908	185	24	13	13,766
FRANKLIN COUNTY	66	16,376	926	19,900	268	46	42	9,495
BENTON	15	4,956	243	5,008	68	11	8	2,377
WEST FRANKFORT	31	5,565	371	7,738	107	20	21	3,496
REMAINDER OF COUNTY	20	5,855	312	7,154	93	15	13	3,622
FULTON COUNTY	52	19,159	795	16,811	241	30	19	7,117
CANTON	20	5,765	391	7,584	110	15	11	4,333
REMAINDER OF COUNTY	32	13,394	404	9,227	131	15	8	2,784
GALLATIN COUNTY	13	4,715	211	4,021	61	12	3	816
GREENE COUNTY	27	7,426	249	5,553	68	13	7	617

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[3]Hinsdale is in Cook and Du Page Counties. [4]Park Forest is in Cook and Will Counties. [5]Steger is in Cook and Will Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
GRUNDY COUNTY	36	21,660	667	11,536	174	16	12	12,034
MORRIS	18	17,015	358	6,710	84	8	10	(D)
REMAINDER OF COUNTY	18	4,645	309	4,826	90	8	2	(D)
HAMILTON COUNTY	13	3,060	95	1,623	22	7	5	1,527
HANCOCK COUNTY	55	32,133	699	12,886	159	23	13	6,633
HARDIN COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
HENDERSON COUNTY	13	7,433	133	2,287	26	6	4	793
HENRY COUNTY	79	35,961	1,297	24,340	323	46	35	10,923
KEWANEE	28	(D)	(D)	(D)	(D)	(D)	16	3,110
REMAINDER OF COUNTY	51	(D)	(D)	(D)	(D)	(D)	19	7,813
IROQUOIS COUNTY	97	52,522	1,101	23,739	324	62	30	10,590
JACKSON COUNTY	59	16,107	1,060	23,487	262	29	30	7,595
CARBONDALE	20	5,228	402	9,186	96	12	11	2,214
MURPHYSBORO	22	6,299	424	9,283	107	12	13	3,677
REMAINDER OF COUNTY	17	4,580	234	5,018	59	5	6	1,704
JASPER COUNTY	20	8,859	264	4,212	67	16	8	1,799
JEFFERSON COUNTY	68	22,673	1,508	31,003	379	40	45	14,852
MT VERNON	54	19,080	1,349	27,426	327	32	38	13,774
REMAINDER OF COUNTY	14	3,593	159	3,577	52	8	7	1,078
JERSEY COUNTY	14	5,978	274	5,194	67	6	6	900
JERSEYVILLE	11	5,654	270	5,149	66	4	5	(D)
REMAINDER OF COUNTY	3	324	4	45	1	2	1	(D)
JO DAVIESS COUNTY	37	7,756	194	3,028	54	20	8	552
JOHNSON COUNTY	4	1,536	49	943	14	1	1	(D)
KANE COUNTY	254	157,319	9,427	189,388	2,063	152	180	91,132
AURORA	110	60,796	4,575	94,809	909	52	80	40,218
BATAVIA	5	(D)	(D)	(D)	(D)	(D)	4	(D)
CARPENTERSVILLE	2	(D)	(D)	(D)	(D)	(D)	2	(D)
ELGIN (PART)[2]	69	32,239	2,755	52,937	681	50	55	23,722
GENEVA	12	4,426	261	4,604	52	10	9	(D)
ST CHARLES	10	4,006	177	3,055	28	6	6	2,190
REMAINDER OF COUNTY	46	52,668	1,347	28,387	335	30	24	18,933
KANKAKEE COUNTY	104	127,728	3,569	70,642	745	64	59	55,748
BRADLEY	7	1,437	153	2,654	30	7	6	(D)
KANKAKEE	62	58,915	1,874	38,232	419	38	44	46,105
REMAINDER OF COUNTY	35	67,376	1,542	29,756	296	19	9	(D)
KENDALL COUNTY	25	11,763	538	10,602	122	8	12	5,606
KNOX COUNTY	89	60,349	3,135	58,732	659	48	51	37,534
GALESBURG	66	53,205	2,762	51,364	568	37	45	34,728
REMAINDER OF COUNTY	23	7,144	373	7,368	91	11	6	2,806
LAKE COUNTY	223	135,451	8,123	156,403	1,607	144	157	77,285
DEERFIELD	3	1,421	21	406	4	3	1	(D)
HIGHLAND PARK	17	10,321	462	9,245	113	12	11	3,960
LAKE FOREST	4	(D)	(D)	(D)	(D)	(D)	3	(D)
LIBERTYVILLE	10	4,488	415	6,694	99	9	8	(D)
MUNDELEIN	6	3,264	67	1,124	13	4	4	(D)
NORTH CHICAGO	10	7,625	326	5,711	54	4	7	1,442
WAUKEGAN	84	(D)	(D)	(D)	(D)	(D)	64	31,047
ZION	7	(D)	(D)	(D)	(D)	(D)	6	(D)
REMAINDER OF COUNTY	82	32,724	2,151	41,006	407	56	53	17,016
LA SALLE COUNTY	219	113,534	4,524	97,972	1,128	112	120	48,777
LA SALLE	30	8,752	865	17,776	191	16	20	5,742
MENDOTA	21	16,282	287	5,924	62	17	9	8,660
OTTAWA	37	13,028	814	20,499	244	21	26	7,045
PERU	11	8,148	384	8,341	84	6	9	(D)
STREATOR (PART)[6]	30	14,387	866	17,732	207	18	27	(D)
REMAINDER OF COUNTY	90	52,937	1,308	27,700	340	34	29	13,584
LAWRENCE COUNTY	23	11,901	459	9,505	121	11	15	8,884
LAWRENCEVILLE	9	5,555	222	4,472	61	5	8	(D)
REMAINDER OF COUNTY	14	6,346	237	5,033	60	6	7	(D)
LEE COUNTY	57	27,802	1,144	23,207	288	33	23	9,043
DIXON	23	9,454	532	11,809	152	20	14	6,145
REMAINDER OF COUNTY	34	18,348	612	11,398	136	13	9	2,898
LIVINGSTON COUNTY	96	37,579	930	19,004	262	68	31	14,687
PONTIAC	23	(D)	(D)	(D)	(D)	(D)	13	8,528
STREATOR (PART)[6]	2	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	71	25,359	675	14,200	194	52	17	(D)
LOGAN COUNTY	65	22,930	719	13,087	188	41	25	10,574
LINCOLN	22	7,592	310	5,465	80	19	14	6,761
REMAINDER OF COUNTY	43	15,338	409	7,622	108	22	11	3,813
MCDONOUGH COUNTY	71	42,045	1,070	18,367	273	55	31	8,273
MACOMB	29	7,971	557	8,125	118	25	21	5,911
REMAINDER OF COUNTY	42	34,074	513	10,242	155	30	10	2,362

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
[2]Elgin is in Cook and Kane Counties. [6]Streator is in La Salle and Livingston Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MCHENRY COUNTY	83	34,620	2,224	53,457	513	61	51	15,908
CRYSTAL LAKE	11	7,509	355	9,611	101	3	7	5,093
WOODSTOCK	13	3,460	267	6,453	61	7	8	1,369
REMAINDER OF COUNTY	59	23,651	1,602	37,393	351	51	36	9,446
MCLEAN COUNTY	172	124,477	6,006	111,525	1,292	101	85	44,863
BLOOMINGTON	87	79,931	4,466	81,719	951	56	63	33,790
NORMAL	6	868	78	1,693	22	5	4	(D)
REMAINDER OF COUNTY	79	43,678	1,462	28,113	319	40	18	(D)
MACON COUNTY	208	155,810	7,468	147,895	1,723	119	130	82,497
DECATUR	156	125,276	6,423	128,637	1,498	96	119	80,655
REMAINDER OF COUNTY	52	30,534	1,045	19,258	225	23	11	1,842
MACOUPIN COUNTY	64	21,905	742	12,872	184	44	25	5,937
CARLINVILLE	14	3,167	80	1,490	22	8	5	424
REMAINDER OF COUNTY	50	18,738	662	11,382	162	36	20	5,513
MADISON COUNTY	163	108,785	5,460	107,515	1,169	101	121	53,053
ALTON	39	29,062	1,433	28,500	288	27	35	15,595
COLLINSVILLE (PART)[7]	8	1,436	72	1,557	20	8	7	(D)
EAST ALTON	5	1,775	117	3,122	31	5	3	(D)
EDWARDSVILLE	16	10,490	696	15,471	167	5	3	2,414
GRANITE CITY	21	15,044	1,222	19,912	241	15	19	(D)
MADISON	11	4,035	301	5,726	67	11	10	(D)
VENICE	2	(D)	(D)	(D)	(D)	(D)	2	(D)
WOOD RIVER	9	10,866	429	8,937	88	3	7	(D)
REMAINDER OF COUNTY	52	(D)	(D)	(D)	(D)	(D)	29	15,096
MARION COUNTY	98	31,531	2,572	53,755	591	51	65	21,047
CENTRALIA (PART)[1]	39	14,793	1,214	23,336	290	23	30	9,937
SALEM	24	5,359	290	8,722	75	10	13	2,897
REMAINDER OF COUNTY	35	11,379	1,068	21,697	226	18	22	8,213
MARSHALL COUNTY	25	15,002	608	11,982	143	9	6	9,665
MASON COUNTY	39	18,564	335	6,061	81	12	10	8,628
MASSAC COUNTY	21	7,237	210	5,728	94	17	12	1,916
METROPOLIS	16	2,917	174	4,809	76	12	10	(D)
REMAINDER OF COUNTY	5	4,320	36	919	18	5	2	(D)
MENARD COUNTY	22	7,242	155	3,610	49	10	2	(D)
MERCER COUNTY	30	16,380	254	5,307	59	11	8	1,011
MONROE COUNTY	16	5,740	307	5,270	81	8	4	404
MONTGOMERY COUNTY	66	32,987	1,046	20,721	269	48	27	13,876
LITCHFIELD	20	12,799	376	6,916	92	13	10	7,940
REMAINDER OF COUNTY	46	20,188	670	13,805	177	35	17	5,936
MORGAN COUNTY	70	50,924	1,225	23,094	324	51	37	16,686
JACKSONVILLE	45	19,649	871	15,691	226	32	29	14,915
REMAINDER OF COUNTY	25	31,275	354	7,403	98	19	8	1,771
MOULTRIE COUNTY	27	12,886	297	6,342	77	12	4	680
OGLE COUNTY	68	24,838	1,240	24,122	273	36	20	5,201
ROCHELLE	17	5,608	453	8,710	91	5	7	1,669
REMAINDER OF COUNTY	51	19,230	787	15,412	182	31	13	3,532
PEORIA COUNTY	401	575,503	24,658	479,846	4,835	195	264	208,426
PEORIA	348	514,286	21,948	429,352	4,295	167	236	193,805
PEORIA HEIGHTS	5	1,214	157	2,861	24	3	3	(D)
REMAINDER OF COUNTY	48	60,003	2,553	47,633	516	25	25	(D)
PERRY COUNTY	26	5,907	354	8,697	108	23	14	4,144
DU QUOIN	16	4,328	290	7,584	90	14	9	3,195
REMAINDER OF COUNTY	10	1,579	64	1,113	18	9	5	949
PIATT COUNTY	37	8,899	291	6,055	81	7	6	805
PIKE COUNTY	39	14,071	415	8,576	108	24	13	3,735
POPE COUNTY	...	...	...	...	...	...	...	...
PULASKI COUNTY	13	4,959	157	3,645	46	9	4	771
PUTNAM COUNTY	11	7,399	132	2,475	33	5	2	(D)
RANDOLPH COUNTY	39	11,896	571	13,649	172	20	17	6,413
CHESTER	2	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	37	(D)	(D)	(D)	(D)	(D)	15	(D)
RICHLAND COUNTY	36	12,091	569	13,079	149	23	23	4,514
OLNEY	30	10,039	490	10,359	115	18	17	2,482
REMAINDER OF COUNTY	6	2,052	79	2,720	34	5	6	2,032
ROCK ISLAND COUNTY	213	226,125	10,451	211,211	2,165	120	144	92,781
EAST MOLINE	8	1,742	120	2,054	21	10	4	442
MOLINE	85	127,453	5,538	110,790	1,052	37	53	37,331
ROCK ISLAND	98	79,138	4,257	86,467	959	57	75	47,431
REMAINDER OF COUNTY	22	17,792	536	11,900	133	16	12	7,607

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]Centralia is in Clinton and Marion Counties. [7]Collinsville is in Madison and St. Clair Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ST CLAIR COUNTY	290	486,043	10,703	228,512	2,479	217	201	150,916
BELLEVILLE	52	(D)	(D)	(D)	(D)	(D)	40	10,200
COLLINSVILLE (PART)[7]	...	...	...	...	...	...	...	...
EAST ST LOUIS	117	69,172	5,107	105,627	1,105	69	103	51,285
WASHINGTON PARK	1	(D)	(D)	(D)	(D)	(D)	...	...
REMAINDER OF COUNTY	120	394,015	3,459	82,572	949	115	58	89,431
SALINE COUNTY	36	12,064	438	8,854	118	43	26	6,513
HARRISBURG	18	3,808	157	3,037	43	16	12	1,476
REMAINDER OF COUNTY	18	8,256	281	5,817	75	27	14	5,037
SANGAMON COUNTY	284	205,676	11,049	226,443	2,481	145	169	109,523
SPRINGFIELD	209	171,205	9,892	202,321	2,207	108	148	104,344
REMAINDER OF COUNTY	75	34,471	1,157	24,122	274	37	21	5,179
SCHUYLER COUNTY	11	8,763	145	2,825	38	4	3	(D)
SCOTT COUNTY	12	7,516	310	6,435	105	6	3	3,030
SHELBY COUNTY	36	15,611	343	7,265	89	17	9	2,771
STARK COUNTY	14	8,669	201	3,762	55	5	3	1,196
STEPHENSON COUNTY	71	33,712	1,437	26,683	343	43	40	13,751
FREEPORT	46	21,404	1,230	22,554	282	30	34	10,731
REMAINDER OF COUNTY	25	12,308	207	4,129	61	13	6	3,020
TAZEWELL COUNTY	82	68,190	2,836	55,491	553	46	38	15,193
CREVECOEUR	1	(D)	(D)	(D)	(D)	(D)	...	...
EAST PEORIA	11	(D)	(D)	(D)	(D)	(D)	5	1,678
PEKIN	29	26,197	1,294	26,462	244	19	23	7,444
REMAINDER OF COUNTY	41	25,866	919	16,624	194	23	10	6,071
UNION COUNTY	24	7,833	668	13,339	162	19	11	4,079
VERMILION COUNTY	169	65,743	3,914	78,015	919	135	90	31,756
DANVILLE	93	39,241	3,159	61,899	699	66	69	25,325
HOOPESTON	11	2,117	125	2,633	35	10	7	1,061
REMAINDER OF COUNTY	65	24,385	630	13,483	185	59	14	5,370
WABASH COUNTY	21	5,484	245	6,586	70	17	10	2,362
MOUNT CARMEL	16	3,541	162	3,466	44	14	7	(D)
REMAINDER OF COUNTY	5	1,943	83	3,120	26	3	3	(D)
WARREN COUNTY	38	25,949	741	13,928	184	25	13	5,075
MONMOUTH	17	4,714	361	6,302	90	13	11	(D)
REMAINDER OF COUNTY	21	21,235	380	7,626	94	12	2	(D)
WASHINGTON COUNTY	21	10,071	250	5,985	78	19	5	286
WAYNE COUNTY	29	(D)	(D)	(D)	(D)	(D)	17	7,244
FAIRFIELD	20	(D)	(D)	(D)	(D)	(D)	14	5,566
REMAINDER OF COUNTY	9	5,711	161	2,883	42	14	3	1,678
WHITE COUNTY	60	25,431	1,257	24,771	266	37	37	18,980
CARMI	17	5,794	663	12,620	134	12	11	4,309
REMAINDER OF COUNTY	43	19,637	594	12,151	132	25	26	14,671
WHITESIDE COUNTY	73	34,836	1,362	27,151	340	47	37	13,509
ROCK FALLS	15	3,616	241	4,459	45	7	7	1,432
STERLING	20	9,524	532	10,738	146	12	16	7,450
REMAINDER OF COUNTY	38	21,696	589	11,954	149	28	14	4,627
WILL COUNTY	175	134,552	7,682	157,342	1,612	97	122	76,660
JOLIET	104	71,860	5,092	103,831	1,106	57	80	54,400
PARK FOREST (PART)[4]	...	...	...	...	...	...	...	...
STEGER (PART)[5]	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	71	62,692	2,590	53,511	506	40	42	22,260
WILLIAMSON COUNTY	59	23,376	1,215	24,777	322	40	43	17,866
HERRIN	15	4,389	291	5,171	72	13	12	(D)
MARION	27	9,986	492	11,936	155	16	20	8,535
REMAINDER OF COUNTY	17	9,001	432	7,670	95	11	11	(D)
WINNEBAGO COUNTY	344	267,819	15,805	329,783	3,376	158	248	130,301
LOVES PARK	10	1,196	156	2,941	30	10	8	(D)
ROCKFORD	286	226,678	14,040	298,444	3,032	124	214	113,546
REMAINDER OF COUNTY	48	39,945	1,609	28,398	314	24	26	(D)
WOODFORD COUNTY	38	13,784	507	9,150	113	18	11	2,921

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
[4]Park Forest is in Cook and Will Counties. [5]Steger is in Cook and Will Counties. [7]Collinsville is in Madison and St. Clair Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Illinois, total	16,493	890,165	17,299,891	186,178	10,117	10,452	7,627,236	6,041	12,762,418
Adams County	125	4,017	73,428	1,143	96	79	42,912	46	37,776
Quincy	98	3,641	65,972	1,028	71	73	39,587	25	25,798
Remainder of County	27	376	7,456	115	25	6	3,325	21	11,978
Alexander County	44	1,374	28,337	406	33	30	14,632	14	7,730
Cairo	38	(D)	(D)	(D)	(D)	26	(D)	12	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Bond County	22	303	6,147	109	15	10	2,237	12	3,394
Boone County	28	600	12,486	163	22	16	3,606	12	7,111
Belvidere	17	290	6,343	88	13	11	2,608	6	3,866
Remainder of County	11	310	6,143	75	9	5	998	6	3,245
Brown County	13	(D)	(D)	(D)	(D)	4	(D)	9	(D)
Bureau County	72	622	12,703	215	51	22	4,729	50	18,903
Princeton	15	134	2,675	57	11	4	478	11	2,948
Remainder of County	57	486	10,028	158	40	18	4,251	39	15,955
Calhoun County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Carroll County	32	178	3,564	64	20	10	3,308	22	10,249
Savanna	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	6	(D)	20	(D)
Cass County	28	266	5,033	82	20	9	621	19	10,398
Beardstown	12	(D)	(D)	(D)	(D)	8	(D)	4	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Champaign County	166	3,386	67,889	876	100	85	54,192	81	42,472
Champaign	76	2,214	44,327	548	50	54	47,517	22	13,955
Rantoul	6	103	2,641	31	5	3	589	3	1,608
Urbana	19	(D)	(D)	(D)	(D)	17	(D)	2	(D)
Remainder of County	65	(D)	(D)	(D)	(D)	11	(D)	54	(D)
Christian County	74	763	14,915	279	43	30	6,147	44	15,281
Pana	17	182	4,628	94	13	10	1,623	7	1,444
Taylorville	15	187	3,189	57	11	10	1,329	5	1,427
Remainder of County	42	394	7,098	128	19	10	3,195	32	12,410
Clark County	32	282	5,790	93	34	9	1,096	23	7,891
Clay County	36	580	11,492	145	26	18	7,329	18	10,300
Flora	17	155	3,198	44	15	9	1,359	8	1,960
Remainder of County	19	425	8,294	101	11	9	5,970	10	8,340
Clinton County	49	545	10,270	129	36	20	2,989	19	6,046
Centralia (part)[1]	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	36	(D)	(D)	(D)	(D)	18	(D)	18	(D)
Coles County	84	1,248	22,136	422	58	44	13,785	40	15,942
Charleston	16	(D)	(D)	(D)	(D)	8	(D)	8	(D)
Mattoon	49	978	17,121	338	28	35	13,180	14	5,538
Remainder of County	19	(D)	(D)	(D)	(D)	1	(D)	18	(D)
Cook County	9,872	719,753	13,918,876	142,979	5,730	6,972	5,974,897	2,900	10,311,016
Arlington Heights	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Bellwood	10	1,767	41,505	321	5	7	8,486	3	4,990
Berwyn	25	398	7,134	98	35	25	7,457	...	...
Blue Island	26	(D)	(D)	(D)	(D)	24	(D)	2	(D)
Broadview	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Brookfield	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Calumet City	14	(D)	(D)	(D)	(D)	12	(D)	2	(D)
Chicago	9,021	664,519	12,808,324	131,412	5,268	6,348	5,553,837	2,673	9,873,133
Chicago Heights	42	1,504	29,935	313	36	35	10,599	7	5,949
Cicero	64	4,642	97,324	941	34	51	25,100	13	32,782
Des Plaines	28	1,295	23,942	260	20	23	11,527	5	3,369
Dolton	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Elgin (part)[2]	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Elmwood Park	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Evanston	88	11,384	219,815	2,389	24	58	75,873	30	68,902
Evergreen Park	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Forest Park	15	1,103	23,084	252	4	7	3,558	8	11,675
Franklin Park	19	(D)	(D)	(D)	(D)	16	(D)	3	(D)
Glencoe	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Glenview	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Harvey	15	677	12,061	137	9	12	5,710	3	799
Hinsdale (part)[3]	...	...	...	...	...	...	...	...	...
Homewood	2	(D)	(D)	(D)	(D)	2	(D)	...	...
La Grange	11	465	8,276	79	9	8	3,953	3	2,463
La Grange Park	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lansing	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Lincolnwood	14	(D)	(D)	(D)	(D)	9	(D)	5	(D)
Lyons	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Maywood	31	753	15,078	168	14	27	6,769	4	1,958
Melrose Park	28	3,560	71,928	628	10	19	7,221	9	13,383
Morton Grove	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Mount Prospect	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Niles	4	(D)	(D)	(D)	(D)	4	(D)	...	...
Norridge	...	...	...	...	...	...	...	...	...
Northbrook	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
North Lake	...	...	...	...	...	...	...	...	...
North Riverside	...	...	...	...	...	...	...	...	...
Oak Lawn	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Centralia is in Clinton and Marion Counties. [2]Elgin is in Cook and Kane Counties. [3]Hinsdale is in Cook and Du Page Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Cook County—Con.									
Oak Park	63	2,228	42,150	438	27	42	17,745	21	26,148
Park Forest	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Park Ridge	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Riverdale	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
River Forest	9	1,056	12,247	130	7	6	1,262	3	8,574
River Grove	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Riverside	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Skokie	46	1,831	40,496	384	14	30	13,000	16	64,384
South Holland	6	88	1,572	20	11	3	325	3	1,117
Summit	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Westchester	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Western Springs	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Wilmette	17	(D)	(D)	(D)	(D)	15	(D)	2	(D)
Winnetka	...	...	...	...	...	...	...	...	...
Remainder of County	141	10,149	210,232	2,329	82	86	126,072	55	102,082
Crawford County	27	755	11,534	192	23	14	5,066	13	12,979
Robinson	14	429	7,824	109	10	9	2,711	5	1,364
Remainder of County	13	326	3,710	83	13	5	2,355	8	11,615
Cumberland County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
De Kalb County	74	4,672	135,048	1,258	68	37	33,372	37	19,465
De Kalb	26	3,822	114,316	1,039	22	18	27,599	8	1,925
Sycamore	12	216	3,998	53	10	7	1,871	5	1,949
Remainder of County	36	634	16,734	166	36	12	3,902	24	15,591
De Witt County	32	291	6,113	95	24	8	7,272	24	5,766
Clinton	9	(D)	(D)	(D)	(D)	4	(D)	5	(D)
Remainder of County	23	(D)	(D)	(D)	(D)	4	(D)	19	(D)
Douglas County	46	530	9,981	164	26	11	3,240	35	24,357
Du Page County	112	2,187	41,542	524	67	78	17,627	34	21,154
Downers Grove	8	205	3,704	46	3	5	1,452	3	2,405
Elmhurst	23	382	7,788	93	10	17	2,963	6	5,716
Glen Ellyn	8	172	3,425	42	4	4	1,254	4	2,842
Hinsdale (part)[3]	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lombard	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Naperville	9	100	1,764	25	3	3	461	6	851
Villa Park	5	321	6,526	56	2	5	2,916	...	...
Wheaton	7	62	1,293	18	9	4	593	3	1,098
Remainder of County	41	707	13,308	193	30	32	5,723	9	5,268
Edgar County	46	590	12,438	217	32	15	14,962	31	17,723
Paris	27	(D)	(D)	(D)	(D)	13	(D)	14	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Edwards County	13	240	4,379	57	11	3	651	10	4,178
Effingham County	46	707	12,854	212	37	18	6,813	28	13,218
Effingham	25	509	9,421	157	15	9	2,649	16	9,896
Remainder of County	21	198	3,433	55	22	9	4,164	12	3,322
Fayette	34	704	20,149	217	24	9	6,541	25	7,682
Vandalia	20	(D)	(D)	(D)	(D)	6	(D)	14	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	3	(D)	11	(D)
Ford County	42	655	13,332	218	29	12	6,086	30	11,452
Franklin County	62	819	17,007	254	36	36	9,154	26	7,188
Benton	21	291	6,889	99	14	12	3,879	9	3,984
West Frankfort	25	279	5,602	87	12	14	2,838	11	1,808
Remainder of County	16	249	4,516	68	10	10	2,437	6	1,396
Fulton County	47	755	15,252	244	33	14	5,810	33	8,011
Canton	19	392	8,567	117	12	10	2,991	9	2,133
Remainder of County	28	363	6,685	127	21	4	2,819	24	5,878
Gallatin County	13	102	2,142	43	14	...	...	13	5,701
Greene County	29	258	4,633	106	25	7	664	22	6,129
Grundy County	42	649	14,337	184	29	18	16,227	24	13,434
Morris	18	400	9,434	111	10	9	9,925	9	7,897
Remainder of County	24	249	4,903	73	19	9	6,302	15	5,537
Hamilton County	15	138	2,735	47	13	7	1,593	8	1,864
Hancock County	41	462	7,228	129	36	9	2,228	32	17,506
Hardin County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Henderson County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Henry County	78	826	16,087	263	50	26	7,900	52	22,163
Kewanee	30	397	7,286	108	17	15	4,073	15	6,912
Remainder of County	48	429	8,801	155	33	11	3,827	37	15,251
Iroquois County	86	851	19,168	313	60	23	15,307	63	28,491
Jackson County	58	1,030	18,889	303	22	29	7,475	29	7,912
Carbondale	19	322	6,089	96	9	9	1,604	10	3,531
Murphysboro	23	399	7,477	121	11	13	4,349	10	2,467
Remainder of County	16	309	5,323	86	2	7	1,482	9	1,914
Jasper County	15	180	2,897	64	14	5	1,088	10	5,036

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[3]Hinsdale is in Cook and Du Page Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Jefferson County	52	1,143	23,590	309	33	37	15,457	15	4,558
Mt. Vernon	41	934	19,819	260	28	31	12,582	10	3,299
Remainder of County	11	209	3,771	49	5	6	2,875	5	1,259
Jersey County	15	151	2,890	49	12	6	1,011	9	4,556
Jerseyville	13	(D)	(D)	(D)	(D)	5	(D)	8	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Jo Daviess County	36	200	3,813	64	27	8	745	28	7,991
Johnson County	8	65	1,472	34	6	3	420	5	1,332
Kane County	245	8,641	165,887	1,926	131	175	79,576	70	45,546
Aurora	102	4,110	77,625	890	42	72	38,726	30	15,641
Batavia	4	112	1,670	20	2	4	1,173	•••	•••
Elgin (part)[2]	70	2,485	47,213	551	49	54	17,409	16	8,134
Geneva	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
St. Charles	8	63	1,326	14	7	5	795	3	1,562
Remainder of County	49	(D)	(D)	(D)	(D)	29	(D)	20	(D)
Kankakee County	110	2,832	59,914	711	81	62	50,414	48	45,424
Bradley	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Kankakee	76	2,331	49,546	573	57	53	48,812	23	31,733
Remainder of County	29	(D)	(D)	(D)	(D)	5	(D)	24	(D)
Kendall County	19	265	5,449	75	9	6	2,208	13	4,804
Knox County	86	3,004	51,874	643	47	43	28,318	43	29,169
Galesburg	65	(D)	(D)	(D)	(D)	41	(D)	24	(D)
Remainder of County	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Lake County	169	5,623	109,508	1,167	103	123	66,279	46	33,000
Highland Park	13	515	10,059	90	4	8	4,421	5	3,054
Lake Forest	2	(D)	(D)	(D)	(D)	2	(D)	•••	•••
Libertyville	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
North Chicago	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Waukegan	71	2,872	54,866	602	41	56	41,200	15	12,748
Zion	6	(D)	(D)	(D)	(D)	6	(D)	•••	•••
Remainder of County	61	(D)	(D)	(D)	(D)	38	(D)	23	(D)
La Salle County	180	3,391	71,842	918	118	95	45,706	85	36,237
La Salle	32	799	17,055	200	15	21	5,305	11	3,783
Mendota	10	166	3,877	49	13	4	340	6	8,146
Ottawa	27	694	13,982	178	15	19	5,069	8	3,236
Peru	12	257	6,169	75	11	9	3,676	3	522
Streator (part)[4]	24	634	13,504	144	20	19	7,904	5	1,380
Remainder of County	75	841	17,255	272	44	23	23,412	52	19,170
Lawrence County	25	513	10,621	152	19	14	6,943	11	4,712
Lawrenceville	13	411	8,351	116	9	10	5,068	3	2,618
Remainder of County	12	102	2,270	36	10	4	1,875	8	2,094
Lee County	48	915	18,873	246	38	18	7,582	30	17,736
Dixon	22	578	11,686	155	21	15	7,334	7	2,607
Remainder of County	26	337	7,187	91	17	3	248	23	15,129
Livingston County	91	717	15,025	268	59	23	2,986	68	26,443
Pontiac	17	127	2,985	45	13	11	1,312	6	1,095
Streator (part)[4]	•••	•••	•••	•••	•••	•••	•••	•••	•••
Remainder of County	74	590	12,040	223	46	12	1,674	62	25,348
Logan County	62	561	10,961	166	45	16	2,861	46	16,669
Lincoln	23	321	6,706	90	23	12	2,606	11	3,015
Remainder of County	39	240	4,255	76	22	4	255	35	13,654
McDonough County	68	788	13,556	280	55	26	7,191	42	32,673
Macomb	29	387	6,575	118	24	17	4,435	12	3,146
Remainder of County	39	401	6,981	162	31	9	2,756	30	29,527
McHenry County	73	1,254	24,807	289	59	38	12,081	35	10,944
Crystal Lake	10	146	3,174	33	5	4	1,080	6	1,374
Woodstock	15	307	6,712	76	6	8	980	7	2,956
Remainder of County	48	801	14,921	180	48	26	10,021	22	6,614
McLean County	152	3,248	63,057	895	91	70	23,024	82	45,256
Bloomington	79	2,342	44,948	659	43	58	19,428	21	12,240
Normal	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Remainder of County	69	(D)	(D)	(D)	(D)	10	(D)	59	(D)
Macon County	188	7,488	130,922	1,759	114	118	75,749	70	118,146
Decatur	149	6,773	117,020	1,559	86	110	72,839	39	101,147
Remainder of County	39	715	13,902	200	28	8	2,910	31	16,999
Macoupin County	55	587	11,545	215	47	24	7,440	31	11,289
Carlinville	11	36	982	14	10	5	419	6	690
Remainder of County	44	551	10,563	201	37	19	7,021	25	10,599
Madison County	170	5,379	113,872	1,401	115	123	42,025	47	61,815
Alton	44	1,259	23,871	337	29	40	13,190	4	880
Collinsville (part)[5]	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
East Alton	5	(D)	(D)	(D)	(D)	5	(D)	•••	(D)
Edwardsville	18	600	9,359	128	9	11	4,048	7	3,135
Granite City	23	1,367	27,011	299	13	17	11,516	6	30,694
Madison	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Venice	1	(D)	(D)	(D)	(D)	1	(D)	•••	•••
Wood River	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	46	1,324	35,170	395	27	19	5,413	27	22,276

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 . Represents zero.

[2]Elgin is in Cook and Kane Counties. [4]Streator is in La Salle and Livingston Counties. [5]Collinsville is in Madison and St. Clair Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Marion County	94	2,363	47,101	626	53	65	25,631	29	10,211
Centralia (part)[1]	42	1,208	24,836	340	23	30	13,410	12	4,667
Salem	26	410	7,709	105	10	17	6,708	9	2,641
Remainder of County	26	745	14,556	181	20	18	5,513	8	2,903
Marshall County	27	444	8,817	128	22	11	8,574	16	7,783
Mason County	32	285	5,926	75	17	8	6,056	24	13,643
Massac County	20	510	10,334	212	17	12	3,567	8	6,184
Metropolis	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	10)	1	(D)
Menard County	23	158	2,705	43	14	6	1,593	17	3,390
Mercer County	34	358	7,047	112	24	8	1,184	26	18,649
Monroe County	15	146	2,748	47	7	7	694	8	1,203
Montgomery County	61	938	18,778	231	59	27	5,941	34	22,516
Litchfield	18	509	10,709	100	18	10	2,866	8	13,898
Remainder of County	43	429	8,069	131	41	17	3,075	26	8,618
Morgan County	58	1,176	22,896	310	54	29	10,423	29	30,201
Jacksonville	37	926	17,759	227	40	25	9,055	12	4,189
Remainder of County	21	250	5,137	83	14	4	1,368	17	26,012
Moultrie County	29	289	5,386	106	21	4	1,653	25	11,361
Ogle County	53	1,167	21,647	351	43	16	13,083	37	14,411
Rochelle	15	295	5,246	104	13	7	1,699	8	3,683
Remainder of County	38	872	16,401	247	30	9	11,384	29	10,728
Peoria County	368	18,473	361,325	4,225	192	240	150,422	128	282,405
Peoria	326	16,604	328,186	3,763	163	223	147,681	103	239,823
Peoria Heights	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	37	(D)	(D)	(D)	(D)	14	(D)	23	(D)
Perry County	29	253	4,447	75	27	19	2,718	10	1,602
Du Quoin	16	205	3,666	56	14	11	1,406	5	1,002
Remainder of County	13	48	781	19	13	8	1,312	5	600
Piatt County	37	287	5,775	83	18	8	908	29	10,513
Pike County	37	345	6,323	109	26	7	1,034	30	9,891
Pope County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Pulaski County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Putnam County	12	(D)	(D)	(D)	(D)	4	(D)	8	(D)
Randolph County	42	489	10,667	182	29	20	3,348	22	6,166
Chester	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	37	(D)	(D)	(D)	(D)	16	(D)	21	(D)
Richland County	26	456	9,283	114	17	12	3,382	14	4,876
Olney	24	(D)	(D)	(D)	(D)	12	(D)	12	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Rock Island County	200	9,054	181,380	2,126	128	124	49,308	76	123,181
East Moline	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Moline	71	4,984	96,457	1,019	41	44	20,970	27	76,306
Rock Island	106	3,832	80,347	1,041	68	68	26,452	38	38,362
Remainder of County	18	(D)	(D)	(D)	(D)	8	(D)	10	(D)
St. Clair County	276	10,541	197,592	2,541	194	187	130,736	89	383,761
Belleville	48	1,258	24,321	322	34	36	9,604	12	4,815
Collinsville (part)[3]	...	...	...	...	...	...	...	...	...
East St. Louis	118	5,618	108,825	1,319	65	100	51,990	18	26,668
Washington Park	...	...	...	...	...	...	...	...	...
Remainder of County	110	3,665	64,446	900	95	51	69,142	59	352,278
Saline County	34	422	8,277	131	37	20	6,653	14	4,972
Harrisburg	18	123	2,429	51	17	10	1,906	8	2,502
Remainder of County	16	299	5,848	80	20	10	4,747	6	2,470
Sangamon County	258	9,284	184,062	2,287	159	157	107,430	101	120,712
Springfield	205	8,478	170,649	2,049	112	145	99,972	60	91,916
Remainder of County	53	806	13,413	238	47	12	7,458	41	28,796
Schuyler County	14	102	1,744	38	12	4	185	10	2,849
Scott County	11	114	2,494	40	4	...	...	11	4,679
Shelby County	35	315	6,321	91	25	7	1,188	28	11,206
Stark County	15	(D)	(D)	(D)	(D)	1	(D)	14	(D)
Stephenson County	65	1,217	24,578	309	36	33	10,438	32	15,617
Freeport	43	1,056	21,264	256	20	28	9,230	15	11,008
Remainder of County	22	161	3,314	53	16	5	1,208	17	4,609
Tazewell County	75	1,829	35,141	457	46	33	10,214	42	37,465
Crevecoeur	1	(D)	(D)	(D)	(D)	...	...	1	(D)
East Peoria	12	554	11,136	124	2	5	1,014	7	11,503
Pekin	22	(D)	(D)	(D)	(D)	18	(D)	4	(D)
Remainder of County	40	809	15,439	205	32	10	3,493	30	18,378

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Centralia is in Clinton and Marion Counties. [3]Collinsville is in Madison and St. Clair Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Union County	25	439	8,942	124	18	11	3,596	14	5,104
Vermilion County	170	4,872	96,102	1,321	111	89	37,060	81	49,933
Danville	94	3,978	76,817	1,035	52	67	32,158	27	25,583
Hoopeston	10	83	1,524	28	9	5	689	5	1,938
Remainder of County	66	811	17,761	258	50	17	4,213	49	22,412
Wabash County	24	227	4,287	68	27	13	3,406	11	2,942
Mount Carmel	20	(D)	(D)	(D)	(D)	12	(D)	8	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Warren County	42	894	18,125	268	36	19	9,966	23	11,415
Monmouth	22	589	12,365	186	18	15	7,730	7	3,788
Remainder of County	20	305	5,760	82	18	4	2,236	16	7,627
Washington County	20	200	3,558	63	18	4	895	16	6,756
Wayne County	29	364	6,584	128	34	18	7,311	11	2,825
Fairfield	20	315	5,564	102	24	15	6,502	5	1,366
Remainder of County	9	49	1,020	26	10	3	809	6	1,459
White County	48	639	13,674	168	30	25	11,795	23	5,674
Carmi	13	242	4,377	47	5	8	3,060	5	822
Remainder of County	35	397	9,297	121	25	17	8,735	18	4,852
Whiteside County	69	1,459	28,729	359	44	31	9,904	38	29,220
Rock Falls	11	165	3,909	50	6	7	1,360	4	1,079
Sterling	23	670	12,787	159	13	16	6,919	7	3,415
Remainder of County	35	624	12,033	150	25	8	1,625	27	24,726
Will County	174	6,598	128,373	1,421	89	121	60,066	53	68,178
Joliet	113	4,716	90,328	1,031	56	89	39,265	24	30,005
Remainder of County	61	1,882	38,045	390	33	32	20,801	29	38,173
Williamson County	56	1,306	25,361	385	36	41	12,542	15	3,189
Herrin	19	406	7,161	116	11	14	3,938	5	931
Marion	28	677	13,606	211	22	21	6,587	7	1,846
Remainder of County	9	223	4,594	58	3	6	2,017	3	412
Winnebago County	312	12,709	257,604	2,633	141	228	108,942	84	61,108
Loves Park	6	218	3,996	42	5	6	2,292	...	...
Rockford	264	11,041	223,032	2,290	117	194	94,598	70	53,687
Remainder of County	42	1,450	30,576	301	19	28	12,052	14	7,421
Woodford County	36	587	10,823	175	28	12	3,630	24	9,803

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Indiana

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Indiana totaled $5,183,131,000 during the year 1958, an increase of $799,750,000 or 18.2 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U.S. Department of Commerce. Wholesale trade establishments in the State had a total of 57,702 paid employees during the workweek ended nearest November 15, 1958, an increase of 9.2 percent compared with the same week in 1954. In addition 3,496 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $271,832,000 compared with $224,141,000 in 1954, an increase of 21.3 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $2,045,668,000 an increase of $214,022,000 or 11.7 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 12-14.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

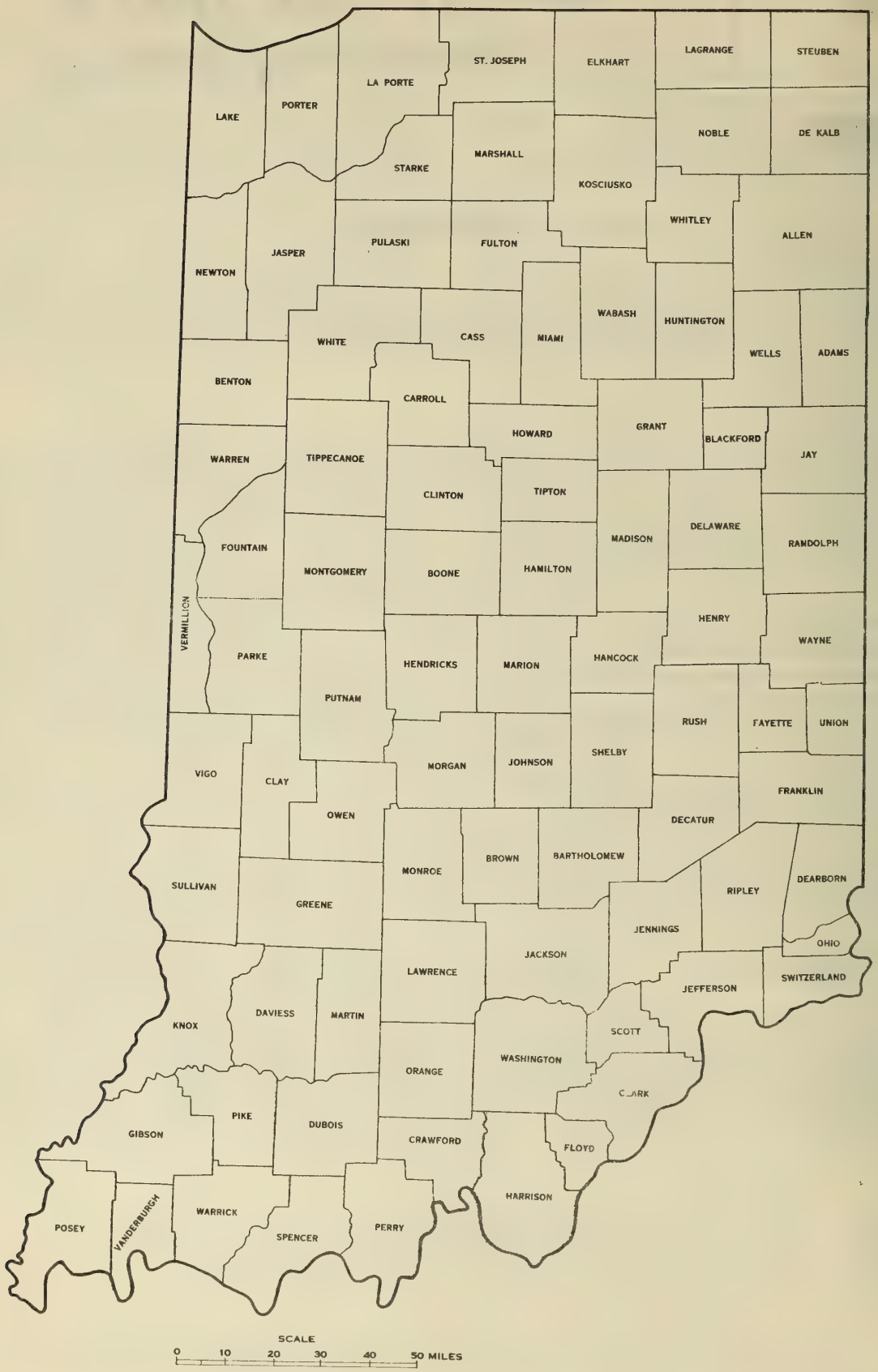
Type of operation	1958				1954				Percent change–	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	6,590	5,183,131	271,832	57,702	5,881	4,383,381	224,141	52,820	18.2	21.3
MERCHANT WHOLESALERS	3,811	2,045,668	169,942	37,130	3,399	1,831,646	150,497	35,785	11.7	12.9
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	525	1,222,713	56,695	10,639	475	852,908	39,836	8,006	43.4	42.3
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	1,226	711,530	20,584	4,221	1,156	584,153	16,157	3,804	21.8	27.4
MERCHANDISE AGENTS, BROKERS	453	801,787	11,842	2,415	387	699,974	7,399	2,044	14.5	60.0
ASSEMBLERS OF FARM PRODUCTS	575	401,433	12,769	3,297	464	414,700	10,252	3,181	-3.2	24.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

INDIANA


LAKE
PORTER
LA PORTE
ST. JOSEPH
ELKHART
LAGRANGE
STEUBEN
NOBLE
DE KALB
STARKE
MARSHALL
KOSCIUSKO
WHITLEY
ALLEN
NEWTON
JASPER
PULASKI
FULTON
WABASH
HUNTINGTON
WELLS
ADAMS
WHITE
CASS
MIAMI
BENTON
CARROLL
HOWARD
GRANT
BLACKFORD
JAY
WARREN
TIPPECANOE
CLINTON
TIPTON
MADISON
DELAWARE
RANDOLPH
FOUNTAIN
MONTGOMERY
BOONE
HAMILTON
HENRY
WAYNE
VERMILLION
PARKE
PUTNAM
HENDRICKS
MARION
HANCOCK
RUSH
FAYETTE
UNION
VIGO
CLAY
OWEN
MORGAN
JOHNSON
SHELBY
FRANKLIN
DECATUR
SULLIVAN
GREENE
MONROE
BROWN
BARTHOLOMEW
RIPLEY
DEARBORN
JENNINGS
OHIO
LAWRENCE
JACKSON
JEFFERSON
SWITZERLAND
KNOX
DAVIESS
MARTIN
SCOTT
ORANGE
WASHINGTON
CLARK
GIBSON
PIKE
DUBOIS
CRAWFORD
FLOYD
HARRISON
POSEY
VANDERBURGH
WARRICK
SPENCER
PERRY
SCALE
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Table 1.—WHOLESALE TRADE: 1958—THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	6,590	5,183,131	271,832	5,291,145	57,702	3,496	3,811	2,045,668
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	3,811	2,045,668	169,942	3,263,884	37,130	2,401	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	525	1,222,713	56,695	1,151,427	10,639	5	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	1,226	711,530	20,584	402,067	4,221	343	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	453	801,787	11,842	235,845	2,415	416	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	575	401,433	12,769	237,922	3,297	331	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	562	429,371	25,537	508,249	5,605	361	512	156,754
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	182	142,473	12,122	248,406	2,597	74	127	87,947
503	DRY GOODS, APPAREL	38	56,790	3,520	67,437	693	32	33	47,511
504	GROCERIES AND RELATED PRODUCTS	812	673,933	32,900	643,792	7,483	605	566	369,361
505	FARM PRODUCTS--RAW MATERIALS	651	857,818	15,016	292,607	3,843	410	79	145,402
506	ELECTRICAL GOODS	295	289,335	19,651	378,543	3,864	136	221	158,036
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	248	175,285	16,487	314,732	3,459	120	208	147,220
508	MACHINERY, EQUIPMENT, SUPPLIES	865	510,379	46,195	889,132	8,698	402	615	221,394
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	156	369,681	12,199	233,673	2,058	61	97	66,211
5092	PETROLEUM BULK STATIONS, TERMINALS	1,226	711,530	20,584	402,067	4,221	343	...	...
5093	SCRAP, WASTE MATERIALS	241	78,000	7,325	145,275	2,065	220	238	(D)
5094	TOBACCO, TOBACCO PRODUCTS	84	133,476	4,378	81,813	1,039	63	78	98,580
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	216	165,969	13,079	240,827	2,383	122	212	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	124	82,562	7,434	139,790	1,420	69	98	59,060
5097	FURNITURE, HOME FURNISHINGS	97	51,626	4,400	83,332	925	35	77	35,507
5098	LUMBER, CONSTRUCTION MATERIALS	295	198,000	14,216	290,045	2,967	122	244	132,744
5099	OTHER MISCELLANEOUS PRODUCTS	498	256,903	16,789	331,425	4,385	351	406	171,462

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
INDIANA, TOTAL	6,590	5,183,131	271,832	5,291,145	57,702	3,496	3,811	2,045,668
ADAMS COUNTY	45	16,434	1,306	27,785	375	18	20	9,605
DECATUR	22	9,716	880	17,142	232	13	13	7,880
REMAINDER OF COUNTY	23	6,718	426	10,643	143	5	7	1,725
ALLEN COUNTY	395	330,892	23,693	463,861	4,985	148	280	167,396
FORT WAYNE	329	262,702	20,221	393,023	4,247	124	245	143,309
REMAINDER OF COUNTY	66	68,190	3,472	70,838	738	24	35	24,087
BARTHOLOMEW COUNTY	60	21,554	1,648	31,847	382	42	39	17,079
COLUMBUS	44	19,548	1,500	29,116	344	34	33	16,488
REMAINDER OF COUNTY	16	2,006	148	2,731	38	8	6	591
BENTON COUNTY	38	14,648	358	7,141	117	22	8	1,783
BLACKFORD COUNTY	24	8,861	364	8,542	106	7	8	1,191
HARTFORD CITY	17	3,388	287	7,015	86	7	7	(D)
REMAINDER OF COUNTY	7	5,473	77	1,527	20	...	1	(D)
BOONE COUNTY	39	13,591	821	13,876	221	31	15	5,320
LEBANON	23	8,467	499	8,368	116	24	11	(D)
REMAINDER OF COUNTY	16	5,124	322	5,508	105	7	4	(D)
BROWN COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
CARROLL COUNTY	38	18,836	773	14,173	184	18	10	1,487
CASS COUNTY	79	49,600	2,400	46,961	569	33	46	21,121
LOGANSPORT	55	31,765	1,741	33,958	421	17	38	19,015
REMAINDER OF COUNTY	24	17,835	659	13,003	148	16	8	2,106
CLARK COUNTY	43	12,712	697	14,579	158	35	31	7,371
CLARKSVILLE	2	(D)	(D)	(D)	(D)	(D)	1	(D)
JEFFERSONVILLE	33	8,424	554	11,769	132	28	25	6,713
REMAINDER OF COUNTY	8	(D)	(D)	(D)	(D)	(D)	5	(D)
CLAY COUNTY	34	10,703	393	8,807	101	22	16	1,246
BRAZIL	23	7,042	319	6,506	69	18	13	(D)
REMAINDER OF COUNTY	11	3,661	74	2,301	32	4	3	(D)
CLINTON COUNTY	51	22,066	1,042	18,248	226	33	16	3,329
FRANKFORT	26	10,039	395	7,254	82	17	12	2,489
REMAINDER OF COUNTY	25	12,027	647	10,994	144	16	4	840
CRAWFORD COUNTY	3	341	2	50	1	1	...	...
DAVIESS COUNTY	34	8,014	477	11,834	158	26	20	3,471
WASHINGTON	23	5,632	342	9,024	120	18	16	3,277
REMAINDER OF COUNTY	11	2,382	135	2,810	38	8	4	194
DEARBORN COUNTY	31	9,268	628	13,203	166	23	23	4,385
DECATUR COUNTY	31	26,135	894	18,122	210	14	13	14,100
GREENSBURG	24	25,281	871	17,582	203	12	12	(D)
REMAINDER OF COUNTY	7	854	23	540	7	2	1	(D)
DE KALB COUNTY	41	11,344	608	12,672	157	27	16	5,517
AUBURN	18	5,561	329	6,789	81	15	8	3,596
REMAINDER OF COUNTY	23	5,783	279	5,883	76	12	8	1,921
DELAWARE COUNTY	143	76,035	4,228	81,527	947	80	94	30,582
MUNCIE	105	40,926	3,322	64,723	736	61	77	26,270
REMAINDER OF COUNTY	38	35,109	906	16,804	211	19	17	4,312
DUBOIS COUNTY	44	12,381	622	12,971	195	26	24	5,930
JASPER	24	8,232	367	8,644	133	14	14	4,370
REMAINDER OF COUNTY	20	4,149	255	4,327	62	12	10	1,560
ELKHART COUNTY	160	104,804	7,222	138,723	1,540	75	105	61,140
ELKHART	90	69,949	4,937	95,682	989	33	72	45,771
GOSHEN	26	16,243	1,196	23,545	249	12	14	8,666
REMAINDER OF COUNTY	44	18,612	1,089	19,496	302	30	19	6,703
FAYETTE COUNTY	25	6,397	464	8,893	125	14	15	4,547
CONNERSVILLE	25	6,397	464	8,893	125	14	15	4,547
REMAINDER OF COUNTY	...	...	...	...	...	...	...	...
FLOYD COUNTY	52	16,791	1,094	20,538	269	38	45	11,758
NEW ALBANY	48	15,777	1,029	19,241	253	33	41	10,744
REMAINDER OF COUNTY	4	1,014	65	1,297	16	5	4	1,014
FOUNTAIN COUNTY	30	8,710	226	5,112	80	16	8	941
FRANKLIN COUNTY	13	4,331	106	1,969	31	8	4	746
FULTON COUNTY	35	(D)	(D)	(D)	(D)	(D)	12	(D)
GIBSON COUNTY	36	9,547	311	6,386	83	29	16	4,637
PRINCETON	14	3,137	123	2,196	24	10	8	1,905
REMAINDER OF COUNTY	22	6,410	188	4,190	59	19	8	2,732
GRANT COUNTY	85	30,827	1,994	44,515	614	42	51	17,691
MARION	55	21,555	1,522	30,805	402	23	40	14,724
REMAINDER OF COUNTY	30	9,272	472	13,710	212	19	11	2,967

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
GREENE COUNTY	36	12,821	569	8,047	108	21	14	2,073
LINTON	13	1,884	136	2,193	30	7	9	(D)
REMAINDER OF COUNTY	23	10,937	433	5,854	78	14	5	(D)
HAMILTON COUNTY	54	31,515	1,288	25,432	329	27	19	6,998
NOBLESVILLE	22	5,205	402	8,011	100	17	13	3,615
REMAINDER OF COUNTY	32	26,310	886	17,421	229	10	6	3,383
HANCOCK COUNTY	28	6,790	355	7,977	101	24	9	981
GREENFIELD	9	3,110	165	3,519	45	7	3	(D)
REMAINDER OF COUNTY	19	3,680	190	4,458	56	17	6	(D)
HARRISON COUNTY	18	4,117	130	2,589	36	17	7	1,049
HENDRICKS COUNTY	30	12,950	672	14,266	156	16	9	2,241
HENRY COUNTY	58	13,200	637	13,335	197	37	22	3,469
NEW CASTLE	27	7,137	325	7,664	105	19	13	3,015
REMAINDER OF COUNTY	31	6,063	312	5,671	92	18	9	454
HOWARD COUNTY	83	74,823	3,099	59,817	617	37	54	30,866
KOKOMO	72	69,980	2,983	57,207	578	32	52	(D)
REMAINDER OF COUNTY	11	4,843	116	2,610	39	5	2	(D)
HUNTINGTON COUNTY	56	32,105	1,170	23,345	301	31	25	9,199
HUNTINGTON	31	12,154	606	12,076	144	17	19	8,906
REMAINDER OF COUNTY	25	19,951	564	11,269	157	14	6	293
JACKSON COUNTY	47	14,175	779	14,407	219	30	25	5,485
SEYMOUR	25	8,699	462	8,335	107	13	16	4,282
REMAINDER OF COUNTY	22	5,476	317	6,072	112	17	9	1,203
JASPER COUNTY	30	17,233	391	8,019	91	13	6	942
JAY COUNTY	37	11,203	503	9,786	135	24	14	4,670
PORTLAND	21	4,688	305	5,836	77	15	9	1,360
REMAINDER OF COUNTY	16	6,515	198	3,950	58	9	5	3,310
JEFFERSON COUNTY	32	25,132	1,119	22,251	273	30	19	15,697
MADISON	29	(D)	(D)	(D)	(D)	(D)	19	15,697
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	...	...
JENNINGS COUNTY	8	1,289	80	1,626	25	5	4	(D)
JOHNSON COUNTY	31	9,116	325	7,835	86	20	13	3,894
FRANKLIN	14	2,977	133	2,784	33	11	5	614
REMAINDER OF COUNTY	17	6,139	192	5,051	53	9	8	3,280
KNOX COUNTY	81	33,003	1,977	37,618	507	63	48	13,886
VINCENNES	56	24,826	1,583	30,595	410	43	38	12,351
REMAINDER OF COUNTY	25	8,177	394	7,023	97	20	10	1,535
KOSCIUSKO COUNTY	75	25,644	1,196	24,982	329	48	32	5,612
WARSAW	26	6,264	468	9,181	121	14	12	1,756
REMAINDER OF COUNTY	49	19,380	728	15,801	208	34	20	3,856
LAGRANGE COUNTY	19	11,483	228	6,971	102	8	5	524
LAKE COUNTY	392	433,821	22,042	419,750	4,191	194	290	166,388
CROWN POINT	15	4,342	251	5,656	71	11	8	931
EAST CHICAGO	48	82,632	4,967	92,679	861	31	41	41,983
EAST GARY	...	...	...	...	...	...	...	...
GARY	145	94,191	7,114	141,198	1,423	79	110	59,196
GRIFFITH	1	(D)	(D)	(D)	(D)	(D)	...	...
HAMMOND	123	228,057	8,722	160,666	1,582	37	92	57,907
HIGHLAND	5	(D)	(D)	(D)	(D)	(D)	4	(D)
HOBART	7	1,675	63	1,242	17	1	4	(D)
MUNSTER	6	2,191	133	2,903	31	5	6	2,191
WHITING	6	3,582	132	2,464	33	2	6	1,582
REMAINDER OF COUNTY	36	11,757	601	11,703	156	23	19	3,792
LA PORTE COUNTY	86	72,025	5,220	100,135	1,004	49	49	33,451
LA PORTE	27	25,713	2,717	52,434	531	13	14	3,655
MICHIGAN CITY	34	32,020	1,881	35,315	342	22	26	27,378
REMAINDER OF COUNTY	25	14,292	622	12,386	131	14	9	2,418
LAWRENCE COUNTY	38	12,451	837	16,098	215	28	23	8,390
BEDFORD	24	6,359	411	7,596	102	15	11	(D)
REMAINDER OF COUNTY	14	6,092	426	8,502	113	13	12	(D)
MADISON COUNTY	114	48,474	3,162	63,265	790	70	71	28,355
ALEXANDRIA	6	1,210	101	5,612	58	1	3	667
ANDERSON	72	39,502	2,552	46,964	589	46	54	25,672
ELWOOD	11	1,228	112	2,018	32	7	6	534
REMAINDER OF COUNTY	25	6,534	397	8,671	111	16	8	1,482
MARION COUNTY	1,453	2,097,821	99,586	1,918,445	19,329	740	930	777,765
BEECH GROVE	5	5,971	391	6,614	105	3	4	(D)
INDIANAPOLIS	1,356	1,948,625	93,866	1,805,269	18,036	690	868	719,768
LAWRENCE	5	(D)	(D)	(D)	(D)	(D)	4	(D)
SPEEDWAY	2	(D)	(D)	(D)	(D)	(D)	...	...
REMAINDER OF COUNTY	85	130,434	4,987	99,531	1,102	43	54	50,393

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MARSHALL COUNTY	53	24,517	884	19,877	248	30	27	7,882
PLYMOUTH	20	6,887	424	11,776	155	7	12	4,532
REMAINDER OF COUNTY	33	17,630	460	8,101	93	23	15	3,350
MARTIN COUNTY	9	1,251	32	650	15	6	4	88
MIAMI COUNTY	54	38,218	1,104	20,044	234	25	21	11,586
PERU	35	18,063	777	15,442	173	20	20	(D)
REMAINDER OF COUNTY	19	20,155	327	4,602	61	5	1	(D)
MONROE COUNTY	58	26,071	1,459	27,892	388	41	43	21,931
BLOOMINGTON	45	23,519	1,272	23,367	313	32	33	19,965
REMAINDER OF COUNTY	13	2,552	187	4,525	75	9	10	1,966
MONTGOMERY COUNTY	56	16,000	827	17,253	216	35	22	4,487
CRAWFORDSVILLE	29	8,333	552	11,621	142	18	16	4,102
REMAINDER OF COUNTY	27	7,667	275	5,632	74	17	6	385
MORGAN COUNTY	31	6,075	268	6,340	75	20	12	1,490
MARTINSVILLE	17	3,380	199	4,105	52	12	9	941
REMAINDER OF COUNTY	14	2,695	69	2,235	23	8	3	549
NEWTON COUNTY	27	15,891	554	10,285	129	7	4	504
NOBLE COUNTY	46	10,692	764	15,228	178	17	23	4,019
KENDALLVILLE	14	3,822	333	6,668	75	3	8	1,743
REMAINDER OF COUNTY	32	6,870	431	8,560	103	14	15	2,276
OHIO COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
ORANGE COUNTY	20	5,900	291	6,112	96	11	12	4,173
OWEN COUNTY	14	2,116	231	4,843	70	5	7	1,103
PARKE COUNTY	21	5,361	195	3,193	47	9	7	498
PERRY COUNTY	12	2,149	141	2,604	35	4	7	829
TELL CITY	8	(D)	(D)	(D)	(D)	(D)	5	(D)
REMAINDER OF COUNTY	4	(D)	(D)	(D)	(D)	(D)	2	(D)
PIKE COUNTY	14	4,556	211	3,640	53	7	6	1,136
PORTER COUNTY	57	21,396	1,233	22,941	276	43	31	8,039
VALPARAISO	34	10,268	597	11,718	139	29	22	5,923
REMAINDER OF COUNTY	23	11,128	636	11,223	137	14	9	2,116
POSEY COUNTY	26	12,498	437	8,749	106	20	9	5,443
MOUNT VERNON	9	2,836	119	2,146	33	7	5	1,464
REMAINDER OF COUNTY	17	9,662	318	6,603	73	13	4	3,979
PULASKI COUNTY	24	11,379	264	4,722	58	12	7	647
PUTNAM COUNTY	31	8,678	317	6,601	89	8	8	1,446
GREENCASTLE	14	2,437	145	3,004	43	4	7	(D)
REMAINDER OF COUNTY	17	6,241	172	3,597	46	4	1	(D)
RANDOLPH COUNTY	41	9,894	545	10,209	143	23	11	2,031
WINCHESTER	17	4,183	286	5,150	64	7	6	827
REMAINDER OF COUNTY	24	5,711	259	5,059	79	16	5	1,204
RIPLEY COUNTY	22	3,582	150	3,358	42	10	9	1,317
RUSH COUNTY	36	12,874	322	6,196	88	27	16	2,487
RUSHVILLE	21	4,761	220	4,110	57	13	12	(D)
REMAINDER OF COUNTY	15	8,113	102	2,086	31	14	4	(D)
ST JOSEPH COUNTY	336	391,701	23,069	462,233	4,467	148	234	160,683
MISHAWAKA	28	60,990	2,685	45,495	466	11	19	11,409
SOUTH BEND	262	292,850	18,592	372,030	3,572	103	187	138,936
REMAINDER OF COUNTY	46	37,861	1,792	44,708	429	34	28	10,338
SCOTT COUNTY	19	2,552	91	2,513	41	17	9	1,134
SHELBY COUNTY	41	10,046	716	12,835	165	11	20	4,243
SHELBYVILLE	28	6,534	515	8,901	114	8	14	2,966
REMAINDER OF COUNTY	13	3,512	201	3,934	51	3	6	1,277
SPENCER COUNTY	21	9,375	279	5,580	80	15	11	5,938
STARKE COUNTY	31	9,928	262	6,483	101	21	9	719
STEUBEN COUNTY	38	14,942	844	15,185	180	25	14	4,558
ANGOLA	20	7,136	594	10,495	123	12	10	3,402
REMAINDER OF COUNTY	18	7,806	250	4,690	57	13	4	1,156
SULLIVAN COUNTY	29	5,282	173	3,409	57	18	12	2,364
SULLIVAN	15	2,356	74	1,540	28	9	7	(D)
REMAINDER OF COUNTY	14	2,926	99	1,869	29	9	5	(D)
SWITZERLAND COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
TIPPECANOE COUNTY	116	62,938	4,099	76,039	879	42	69	25,569
LAFAYETTE	69	42,652	2,411	44,124	519	26	53	17,916
WEST LAFAYETTE	3	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	44	(D)	(D)	(D)	(D)	(D)	14	(D)

Standard Notes: ' ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
TIPTON COUNTY	25	9,970	1,126	22,992	259	12	5	4,635
TIPTON	12	6,205	966	20,644	221	8	4	(D)
REMAINDER OF COUNTY	13	3,765	160	2,348	38	4	1	(D)
UNION COUNTY	9	803	55	1,175	18	4	4	286
VANDERBURGH COUNTY	317	285,532	16,176	304,359	3,373	158	228	118,518
EVANSVILLE	297	274,181	15,353	289,017	3,213	147	214	109,312
REMAINDER OF COUNTY	20	11,351	823	15,342	160	11	14	9,206
VERMILLION COUNTY	21	6,871	252	4,495	71	21	8	2,095
CLINTON	9	2,750	127	2,530	36	13	6	(D)
REMAINDER OF COUNTY	12	4,121	125	1,965	35	8	2	(D)
VIGO COUNTY	187	111,764	9,065	177,289	2,251	83	140	51,859
TERRE HAUTE	163	99,825	8,474	164,489	2,111	68	126	47,635
REMAINDER OF COUNTY	24	11,939	591	12,800	140	15	14	4,224
WABASH COUNTY	57	24,827	772	15,662	220	37	24	3,662
WABASH	23	6,457	252	5,100	66	21	14	1,818
REMAINDER OF COUNTY	34	18,370	520	10,562	154	16	10	1,844
WARREN COUNTY	21	6,235	182	3,266	49	16	3	(D)
WARRICK COUNTY	17	4,240	188	4,444	66	13	8	1,137
BOONVILLE	11	3,360	172	3,938	60	9	4	(D)
REMAINDER OF COUNTY	6	880	16	506	6	4	4	(D)
WASHINGTON COUNTY	19	4,617	197	3,528	56	10	8	1,092
WAYNE COUNTY	103	63,299	3,818	72,834	889	59	65	39,204
RICHMOND	76	47,926	3,593	68,633	827	39	54	37,927
REMAINDER OF COUNTY	27	15,373	225	4,201	62	20	11	1,277
WELLS COUNTY	39	18,202	903	17,938	204	16	13	4,318
BLUFFTON	19	10,132	436	7,359	82	12	9	(D)
REMAINDER OF COUNTY	20	8,070	467	10,579	122	4	4	(D)
WHITE COUNTY	44	21,610	439	9,717	133	21	11	3,747
WHITLEY COUNTY	28	18,878	596	20,905	267	11	5	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

1958 CENSUS OF BUSINESS

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Indiana, total	5,881	224,141	4,250,511	52,820	3,614	3,399	1,831,646	2,482	2,551,735
Adams County	34	801	17,833	253	22	14	7,372	20	6,236
Decatur	19	513	9,554	127	16	10	5,444	9	4,043
Remainder of County	15	288	8,279	126	6	4	1,928	11	2,193
Allen County	362	19,065	364,317	4,213	151	252	154,617	110	103,474
Fort Wayne	298	16,576	311,039	3,596	123	221	129,161	77	82,439
Remainder of County	64	2,489	53,278	617	28	31	25,456	33	21,035
Bartholomew County	50	1,020	17,811	266	31	32	9,768	18	5,933
Columbus	34	882	14,578	221	20	24	8,629	10	4,215
Remainder of County	16	138	3,233	45	11	8	1,139	8	1,718
Benton County	38	299	5,835	112	22	5	827	33	11,043
Blackford County	20	252	5,316	94	15	10	1,351	10	7,173
Hartford City	15	(D)	(D)	(D)	(D)	9	(D)	6	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Boone County	47	1,216	24,840	317	38	21	7,554	26	9,160
Lebanon	31	(D)	(D)	(D)	(D)	19	(D)	12	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	2	(D)	14	(D)
Brown County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Carroll County	32	501	9,988	144	17	9	2,890	23	7,866
Cass County	66	1,758	28,703	459	42	39	14,238	27	34,435
Logansport	50	1,582	24,773	403	24	36	13,353	14	23,239
Remainder of County	16	176	3,930	56	18	3	885	13	11,196
Clark County	34	700	14,174	185	21	25	6,477	9	10,559
Clarksville	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Jeffersonville	22	424	8,360	110	12	18	4,591	4	2,017
Remainder of County	9	(D)	(D)	(D)	(D)	5	(D)	4	(D)
Clay County	28	350	7,584	103	20	14	1,302	14	6,324
Brazil	19	292	6,714	89	12	11	1,058	8	5,210
Remainder of County	9	58	870	14	8	3	244	6	1,114
Clinton County	48	600	11,821	175	44	20	2,915	28	11,757
Frankfort	24	369	7,587	93	20	14	2,373	10	4,419
Remainder of County	24	231	4,234	82	24	6	542	18	7,338
Crawford County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Daviess County	35	603	11,115	234	35	21	4,964	14	6,659
Washington	23	305	6,270	91	17	14	3,322	9	4,445
Remainder of County	12	298	4,845	143	18	7	1,642	5	2,214
Dearborn County	33	870	17,258	254	24	21	4,340	12	6,420
Decatur County	30	828	14,774	218	19	14	11,312	16	4,153
Greensburg	23	(D)	(D)	(D)	(D)	13	(D)	10	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
De Kalb County	36	670	12,930	190	21	15	6,832	21	5,407
Auburn	13	448	8,615	115	7	7	4,511	6	1,454
Remainder of County	23	222	4,315	75	14	8	2,321	15	3,923
Delaware County	131	4,083	76,710	1,041	76	89	27,701	42	34,745
Muncie	103	3,314	63,494	841	51	77	24,798	26	12,210
Remainder of County	28	769	13,216	200	25	12	2,903	16	22,535
Dubois County	36	394	7,405	120	19	21	6,664	15	4,853
Jasper	20	223	4,138	59	6	13	5,031	7	2,050
Remainder of County	16	171	3,267	61	13	8	1,633	8	2,803
Elkhart County	126	4,548	88,427	1,053	69	89	34,545	37	32,216
Elkhart	70	2,724	54,138	595	26	55	21,942	15	11,783
Goshen	19	708	13,068	157	15	14	5,808	5	5,171
Remainder of County	37	1,116	21,221	301	28	20	6,795	17	15,262
Fayette County	29	557	9,418	171	23	20	5,231	9	1,943
Connersville	26	519	8,692	149	19	17	4,742	9	1,943
Remainder of County	3	38	726	22	4	3	489	...	...
Floyd County	51	1,472	25,470	393	34	44	14,548	7	5,524
New Albany	45	(D)	(D)	(D)	(D)	39	(D)	6	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Fountain County	35	278	5,189	104	26	10	1,548	25	8,893
Franklin County	13	101	1,831	29	14	3	621	10	9,349
Fulton County	33	443	7,026	125	28	11	2,919	22	13,481
Gibson County	33	267	4,570	85	31	16	3,696	17	4,539
Princeton	15	146	2,678	43	13	10	2,954	5	937
Remainder of County	18	121	1,892	42	18	6	742	12	3,602
Grant County	93	2,117	40,398	580	59	51	16,470	42	15,557
Marion	64	1,833	34,661	486	37	43	15,571	21	7,538
Remainder of County	29	284	5,737	94	22	8	899	21	8,019

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Greene County	38	331	6,260	116	37	13	1,942	25	8,376
Linton	12	138	2,552	48	11	9	1,672	3	324
Remainder of County	26	193	3,708	68	26	4	270	22	8,052
Hamilton County	37	639	11,917	197	27	12	6,731	25	13,089
Noblesville	15	(D)	(D)	(D)	(D)	8	(D)	7	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	4	(D)	18	(D)
Hancock County	22	394	7,407	108	13	10	2,331	12	2,746
Greenfield	8	280	5,206	70	3	5	1,256	3	724
Remainder of County	14	114	2,201	38	10	5	1,075	9	2,022
Harrison County	15	160	3,918	89	13	4	383	11	2,243
Hendricks County	33	337	6,705	97	25	9	3,514	24	6,975
Henry County	49	585	9,276	180	38	19	2,891	30	9,274
New Castle	26	375	5,130	103	19	12	2,304	14	2,791
Remainder of County	23	210	4,146	77	19	7	587	16	6,483
Howard County	67	1,654	30,872	426	35	46	18,576	21	9,873
Kokomo	55	1,501	28,029	387	28	41	17,567	14	7,496
Remainder of County	12	153	2,843	39	7	5	1,009	7	2,377
Huntington County	40	460	9,328	160	24	19	5,114	21	8,474
Huntington	23	324	6,344	90	13	13	3,501	10	2,695
Remainder of County	17	136	2,984	70	11	6	1,613	11	5,779
Jackson County	44	568	11,482	186	30	19	5,476	25	10,888
Seymour	26	433	8,272	112	17	11	3,935	15	7,721
Remainder of County	18	135	3,210	74	13	8	1,541	10	3,167
Jasper County	32	533	11,324	152	24	9	2,177	23	16,811
Jay County	31	426	9,072	132	22	19	4,571	12	4,060
Portland	20	283	5,973	75	15	14	2,505	6	2,452
Remainder of County	11	143	3,099	57	7	5	2,066	6	1,608
Jefferson County	29	884	16,513	268	46	16	12,386	13	10,655
Madison	26	(D)	(D)	(D)	(D)	15	(D)	11	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Jennings County	7	67	1,231	23	4	3	109	4	1,020
Johnson County	28	321	5,862	94	20	5	920	23	7,270
Franklin	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	4	(D)	14	(D)
Knox County	65	1,238	23,452	396	48	36	8,080	29	14,347
Vincennes	44	968	18,918	325	29	28	7,079	16	10,093
Remainder of County	21	270	4,534	71	19	8	1,001	13	4,254
Kosciusko County	57	619	12,458	202	48	18	3,315	39	15,848
Warsaw	23	232	4,807	75	14	10	1,334	13	3,013
Remainder of County	34	387	7,651	127	34	8	1,481	26	12,835
LaGrange County	23	(D)	(D)	(D)	(D)	5	(D)	18	(D)
Lake County	326	18,373	356,136	3,756	187	256	150,941	70	223,893
Crown Point	7	103	1,341	23	6	3	756	4	1,344
East Chicago	40	3,648	68,677	749	25	32	28,067	8	118,126
East Gary	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Gary	135	6,762	130,295	1,372	87	109	67,677	26	25,291
Hammond	100	6,719	136,008	1,365	36	85	44,216	15	56,713
Highland	3	43	993	19	4	3	418	...	...
Hobart	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Whiting	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	25	768	13,204	161	19	11	7,337	14	5,396
La Porte County	93	2,714	50,236	630	43	57	19,986	36	21,628
La Porte	36	1,096	19,390	230	16	24	6,917	12	10,607
Michigan City	33	1,212	22,677	283	17	23	10,612	10	4,289
Remainder of County	24	406	8,169	117	10	10	2,457	14	6,732
Lawrence County	33	527	8,830	133	18	17	5,702	16	3,057
Bedford	25	471	7,783	114	14	12	5,261	13	2,695
Remainder of County	8	56	1,047	19	4	5	441	3	362
Madison County	107	2,491	47,259	681	68	65	23,042	42	15,887
Alexandria	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Anderson	66	2,059	39,022	534	39	48	20,044	18	8,472
Elwood	14	159	3,110	53	9	9	1,863	5	933
Remainder of County	20	(D)	(D)	(D)	(D)	3	(D)	17	(D)
Marion County	1,253	184,133	11,564,031	18,170	645	790	734,638	463	1,150,416
Beech Grove	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Indianapolis	1,179	80,090	1,494,681	17,279	598	744	682,684	435	1,080,376
Speedway	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Remainder of County	66	3,457	57,320	756	43	41	26,993	25	47,064
Marshall County	39	597	9,925	162	27	19	8,819	20	8,197
Plymouth	15	352	5,265	79	7	9	5,479	6	2,010
Remainder of County	24	245	4,660	83	20	10	3,340	14	6,187
Martin County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)

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Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Miami County	49	812	15,556	228	36	25	4,993	24	23,833
Peru	36	708	13,154	194	24	22	4,604	14	8,630
Remainder of County	13	104	2,402	34	12	3	389	10	15,203
Monroe County	54	1,010	17,679	294	42	39	14,622	15	4,122
Bloomington	43	(D)	(D)	(D)	(D)	30	(D)	13	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Montgomery County	55	785	15,044	229	48	26	5,999	29	10,205
Crawfordsville	29	543	9,967	159	22	17	4,649	12	4,871
Remainder of County	26	242	5,077	70	26	9	1,350	17	5,334
Morgan County	26	181	4,278	62	19	8	862	18	3,688
Martinsville	11	128	3,201	40	6	5	606	6	1,696
Remainder of County	15	53	1,077	22	13	3	256	12	1,992
Newton County	26	466	7,632	114	21	6	2,581	20	8,662
Noble County	41	508	9,281	137	27	18	2,928	23	4,469
Kendallville	13	219	4,086	51	7	6	1,412	7	1,210
Remainder of County	28	289	5,195	86	20	12	1,516	16	3,259
Ohio County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Orange County	17	204	3,369	66	10	11	3,708	6	1,077
Owen County	12	148	3,488	62	7	4	848	8	961
Parke County	16	223	4,365	82	12	5	541	11	5,040
Perry County	13	97	2,153	31	11	7	709	6	1,386
Tell City	6	46	865	16	4	3	491	3	426
Remainder of County	7	51	1,288	15	7	4	218	3	960
Pike County	10	181	3,567	48	6	5	1,706	5	1,428
Porter County	42	760	16,315	219	52	18	5,101	24	17,373
Valparaiso	27	409	9,426	114	35	15	4,255	12	6,053
Remainder of County	15	351	6,889	105	17	3	846	12	11,320
Posey County	29	390	7,284	113	25	12	4,047	17	6,832
Mount Vernon	13	239	4,074	70	9	7	1,690	6	2,985
Remainder of County	16	151	3,210	43	16	5	2,357	11	3,847
Pulaski County	26	358	6,408	105	21	7	5,462	19	10,166
Putnam County	32	362	6,643	123	20	6	1,466	26	6,724
Greencastle	12	103	1,957	43	8	3	311	9	2,160
Remainder of County	20	259	4,686	80	12	3	1,155	17	4,564
Randolph County	44	610	11,209	179	32	19	9,140	25	5,169
Winchester	17	289	5,313	83	10	7	4,229	10	1,879
Remainder of County	27	321	5,896	96	22	12	4,911	15	3,290
Ripley County	21	122	2,368	45	14	8	672	13	1,893
Rush County	30	222	4,543	84	26	11	1,972	19	7,684
Rushville	20	(D)	(D)	(D)	(D)	10	(D)	10	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
St. Joseph County	313	18,799	378,697	3,871	143	210	110,126	103	155,197
Mishawaka	30	3,066	66,927	553	14	18	6,425	12	43,183
South Bend	247	14,501	283,760	2,993	98	173	97,761	74	92,208
Remainder of County	36	1,232	28,010	325	31	19	5,940	17	19,806
Scott County	12	90	1,720	31	9	3	564	9	1,450
Shelby County	38	1,106	19,726	330	25	16	3,583	22	8,641
Shelbyville	28	997	18,006	301	17	13	3,496	15	6,203
Remainder of County	10	109	1,720	29	8	3	87	7	2,438
Spencer County	15	211	3,800	67	12	9	5,393	6	2,381
Starke County	28	300	5,870	95	22	9	1,406	19	11,205
Steuben County	29	624	17,612	185	25	15	5,126	14	6,901
Angola	16	524	15,250	136	9	11	4,837	5	1,804
Remainder of County	13	100	2,362	49	16	4	289	9	5,097
Sullivan County	25	368	7,316	124	20	9	876	16	9,278
Sullivan	18	(D)	(D)	(D)	(D)	7	(D)	11	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Switzerland County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Tippecanoe County	107	3,665	73,034	914	64	62	27,520	45	42,318
Lafayette	71	2,443	47,976	641	39	52	19,824	19	32,117
West Lafayette	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	7	(D)	24	(D)
Tipton County	18	384	7,358	92	12	6	4,479	12	4,237
Tipton	8	(D)	(D)	(D)	(D)	4	(D)	4	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Union County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)

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Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Vanderburgh County	288	14,808	273,007	3,495	143	211	113,242	77	118,428
Evansville	276	14,025	257,701	3,322	138	205	107,162	71	111,963
Remainder of County	12	783	15,306	173	5	6	6,080	6	6,465
Vermillion County	19	176	3,630	76	26	7	1,760	12	3,557
Clinton	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Vigo County	186	7,172	129,387	1,844	99	141	53,649	45	37,921
Terre Haute	167	6,906	124,169	1,765	84	131	52,581	36	32,041
Remainder of County	19	266	5,218	79	15	10	1,068	9	5,880
Wabash County	46	898	16,310	323	40	16	11,414	30	9,323
Wabash	22	598	11,303	201	21	11	8,169	11	2,867
Remainder of County	24	300	5,007	122	19	5	3,245	19	6,456
Warren County	18	158	3,033	58	11	4	1,012	14	4,841
Warrick County	14	208	4,315	81	15	6	1,736	8	2,247
Boonville	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Washington County	13	218	4,751	83	11	3	1,485	10	4,344
Wayne County	104	4,046	81,912	1,107	57	68	35,134	36	32,551
Richmond	72	3,519	68,007	924	36	55	32,662	17	9,970
Remainder of County	32	527	13,905	183	21	13	2,472	19	22,581
Wells County	38	654	13,415	186	29	15	4,395	23	5,903
Bluffton	19	(D)	(D)	(D)	(D)	13	(D)	6	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
White County	43	352	8,039	123	34	10	5,188	33	13,016
Whitley County	22	328	6,791	109	14	6	1,076	16	15,206

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PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 506; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments--wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts--(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
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Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
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Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

March 1960

BC58(P)-WA15

Iowa

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Iowa totaled $4,305,773,000 during the year 1958, an increase of $564,118,000 or 15.1 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 39,743 paid employees during the workweek ended nearest November 15, 1958, an increase of 5.2 percent compared with the same week in 1954. In addition, 3,601 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $166,470,000 compared with $138,640,000 in 1954, an increase of 20.1 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,553,079,000 an increase of $258,383,000 or 20.0 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 10-12.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change–	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	6,187	4,305,773	166,470	39,743	5,641	3,741,655	138,640	37,776	15.1	20.1
MERCHANT WHOLESALERS	2,621	1,553,079	99,327	23,445	2,184	1,294,696	84,743	21,481	20.0	17.
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	327	562,221	25,544	4,746	342	444,819	21,162	4,[illegible]	[illegible].4	20.7
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	1,723	405,039	15,559	3,683	1,667	345,514	13,475	3,[illegible]	17.4	24.7
MERCHANDISE AGENTS, BROKERS	402	957,915	7,606	2,107	331	841,454	5,[illegible]	2,741	[illegible]	[illegible]
ASSEMBLERS OF FARM PRODUCTS	1,114	827,019	18,434	5,762	1,121	815,172	14,799	5,[illegible]	[illegible]	[illegible]

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	6,187	4,305,773	166,470	3,322,630	39,743	3,601	2,621	1,553,079
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	2,621	1,553,079	99,327	1,959,296	23,445	1,856	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	327	562,221	25,544	511,810	4,746	12	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	1,723	405,539	15,559	305,600	3,683	540	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	402	957,915	7,606	166,592	2,107	453	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	1,114	827,019	18,434	379,332	5,762	740	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	424	266,791	17,105	332,564	3,921	261	395	98,989
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	130	62,181	5,460	102,804	1,203	51	95	51,796
503	DRY GOODS, APPAREL	38	16,597	1,102	23,867	288	32	31	11,182
504	GROCERIES AND RELATED PRODUCTS	861	767,017	31,054	633,915	8,774	781	439	418,299
505	FARM PRODUCTS--RAW MATERIALS	1,205	1,650,023	19,707	406,866	5,461	817	180	[illegible]
506	ELECTRICAL GOODS	156	121,761	8,352	169,690	1,764	58	127	85,297
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	133	76,074	7,381	145,707	1,581	66	116	67,357
508	MACHINERY, EQUIPMENT, SUPPLIES	461	279,235	24,307	462,420	4,612	235	332	140,960
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	50	87,585	2,785	52,324	489	19	38	21,500
5092	PETROLEUM BULK STATIONS, TERMINALS	1,723	405,539	15,559	305,600	3,683	540	...	...
5093	SCRAP, WASTE MATERIALS	151	27,273	2,431	50,005	718	146	149	(D)
5094	TOBACCO, TOBACCO PRODUCTS	56	74,730	2,414	46,217	554	49	53	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	131	46,692	3,142	59,225	670	124	124	...
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	55	27,663	3,106	58,084	616	34	47	24,123
5097	FURNITURE, HOME FURNISHINGS	46	26,446	2,748	73,084	784	29	34	17,656
5098	LUMBER, CONSTRUCTION MATERIALS	147	151,597	6,998	143,356	1,527	53	121	109,900
5099	OTHER MISCELLANEOUS PRODUCTS	420	218,569	12,819	256,902	[illegible]	[illegible]	340	[illegible]

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
IOWA: TOTAL	6,187	4,305,773	166,470	3,322,630	39,743	3,601	2,621	1,553,079
ADAIR COUNTY	27	8,566	327	7,079	101	19	6	1,839
ADAMS COUNTY	14	6,380	100	1,763	39	17	2	(D)
ALLAMAKEE COUNTY	31	16,505	298	6,614	121	17	9	3,967
APPANOOSE COUNTY	28	5,374	286	5,488	86	21	11	2,062
CENTERVILLE	19	4,470	213	3,994	52	15	8	(D)
REMAINDER OF COUNTY	9	904	73	1,494	34	6	3	(D)
AUDUBON COUNTY	30	10,622	278	6,374	127	20	10	3,143
BENTON COUNTY	55	30,221	1,159	29,595	421	38	13	4,005
BLACK HAWK COUNTY	209	133,144	7,946	145,309	1,697	115	149	73,153
CEDAR FALLS	22	5,860	416	6,854	90	15	17	3,813
WATERLOO	168	118,373	7,360	135,581	1,568	92	127	68,887
REMAINDER OF COUNTY	19	8,911	170	2,874	39	8	5	453
BOONE COUNTY	50	20,560	672	13,083	213	25	20	7,462
BOONE	29	11,484	429	8,175	132	18	16	5,277
REMAINDER OF COUNTY	21	9,076	243	4,908	81	7	4	2,185
BREMER COUNTY	52	20,232	995	25,993	358	42	19	6,447
WAVERLY	18	4,638	296	5,826	74	8	9	2,031
REMAINDER OF COUNTY	34	15,594	699	20,167	284	34	10	4,416
BUCHANAN COUNTY	51	14,058	679	14,206	234	29	14	2,747
BUENA VISTA COUNTY	72	22,911	1,037	21,714	270	32	25	5,590
STORM LAKE	30	10,061	632	13,444	160	19	17	5,138
REMAINDER OF COUNTY	42	12,850	405	8,270	110	13	8	452
BUTLER COUNTY	52	22,203	440	10,248	192	28	13	3,963
CALHOUN COUNTY	47	15,787	387	8,015	92	25	10	1,877
CARROLL COUNTY	64	23,689	760	17,218	230	42	22	10,140
CARROLL	28	14,986	542	13,078	164	20	14	5,886
REMAINDER OF COUNTY	36	8,703	218	4,140	66	22	8	4,254
CASS COUNTY	42	17,812	651	14,728	213	33	13	4,452
ATLANTIC	22	7,185	485	11,064	150	22	11	(D)
REMAINDER OF COUNTY	20	10,627	166	3,664	63	11	2	(D)
CEDAR COUNTY	40	17,415	320	6,808	103	12	7	732
CERRO GORDO COUNTY	135	136,659	5,287	101,946	1,218	74	81	49,864
MASON CITY	95	121,846	4,941	95,329	1,124	48	68	47,640
REMAINDER OF COUNTY	40	14,813	346	6,617	94	26	13	2,224
CHEROKEE COUNTY	36	16,648	371	7,101	103	19	9	1,202
CHEROKEE	17	9,516	166	3,023	41	11	7	(D)
REMAINDER OF COUNTY	19	7,132	205	4,078	62	8	2	(D)
CHICKASAW COUNTY	35	16,643	360	7,518	107	27	7	3,538
CLARKE COUNTY	20	5,473	198	3,851	66	18	6	1,030
CLAY COUNTY	65	47,204	1,264	24,975	308	40	25	11,885
SPENCER	40	36,438	887	17,574	233	30	24	(D)
REMAINDER OF COUNTY	25	10,766	377	7,401	75	10	1	(D)
CLAYTON COUNTY	47	20,160	346	6,974	106	20	12	1,087
CLINTON COUNTY	92	36,602	1,868	39,059	441	55	46	9,772
CLINTON	55	19,440	1,515	31,741	342	36	38	8,464
REMAINDER OF COUNTY	37	17,162	353	7,318	99	19	8	1,308
CRAWFORD COUNTY	49	11,740	470	9,952	147	33	11	2,489
DALLAS COUNTY	54	16,386	450	9,109	125	32	10	2,311
PERRY	15	2,662	89	1,492	20	10	6	424
REMAINDER OF COUNTY	39	13,724	361	7,617	105	22	4	1,887
DAVIS COUNTY	16	5,343	93	1,864	29	20	4	606
DECATUR COUNTY	25	16,138	252	5,092	81	15	7	3,245
DELAWARE COUNTY	40	13,268	519	9,713	125	21	11	1,873
DES MOINES COUNTY	84	69,914	4,313	84,674	944	27	53	47,717
BURLINGTON	72	62,816	4,070	80,081	890	27	51	(D)
REMAINDER OF COUNTY	12	7,098	243	4,593	54	...	2	(D)
DICKINSON COUNTY	29	9,186	439	8,175	108	16	5	4,091
DUBUQUE COUNTY	136	103,437	5,944	132,462	1,455	83	84	41,189
DUBUQUE	105	87,475	5,480	122,396	1,328	57	73	39,408
REMAINDER OF COUNTY	31	15,962	464	10,066	127	26	11	1,781
EMMET COUNTY	44	18,981	751	20,591	275	23	12	2,676
ESTHERVILLE	23	7,695	530	14,329	204	11	10	(D)
REMAINDER OF COUNTY	21	11,286	221	6,262	71	12	2	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
FAYETTE COUNTY	69	31,841	986	20,514	285	62	16	4,618
OELWEIN	24	8,440	292	6,358	91	35	10	1,796
REMAINDER OF COUNTY	45	23,401	694	14,156	194	27	6	2,822
FLOYD COUNTY	51	25,016	502	9,867	139	36	17	3,552
CHARLES CITY	25	11,302	344	6,821	96	18	10	2,385
REMAINDER OF COUNTY	26	13,714	158	3,046	43	18	7	1,167
FRANKLIN COUNTY	42	18,156	456	9,260	162	24	10	3,618
FREMONT COUNTY	25	6,369	231	4,161	71	14	6	931
GREENE COUNTY	46	9,089	392	8,815	115	25	14	2,379
GRUNDY COUNTY	38	14,023	316	5,853	87	18	5	482
GUTHRIE COUNTY	45	20,963	415	9,585	170	30	10	2,457
HAMILTON COUNTY	52	31,503	853	24,583	365	17	8	818
WEBSTER CITY	19	(D)	(D)	(D)	(D)	(D)	7	(D)
REMAINDER OF COUNTY	33	(D)	(D)	(D)	(D)	(D)	1	(D)
HANCOCK COUNTY	46	39,028	825	13,550	208	21	7	6,661
HARDIN COUNTY	87	47,494	1,254	32,274	433	40	22	8,582
HARRISON COUNTY	47	15,859	458	8,981	133	26	11	6,534
HENRY COUNTY	35	9,746	410	8,040	115	15	11	1,852
MOUNT PLEASANT	16	3,563	236	4,408	67	7	7	1,026
REMAINDER OF COUNTY	19	6,183	174	3,632	48	8	4	826
HOWARD COUNTY	33	14,519	376	7,046	104	19	5	381
HUMBOLDT COUNTY	37	18,827	269	6,240	82	7	2	(D)
IDA COUNTY	26	8,248	184	3,442	54	10	4	1,334
IOWA COUNTY	25	12,259	440	8,164	103	22	7	1,610
JACKSON COUNTY	31	13,848	250	4,684	57	15	7	1,308
JASPER COUNTY	50	27,941	1,152	18,666	261	51	19	11,166
NEWTON	25	12,571	907	14,262	197	23	13	9,335
REMAINDER OF COUNTY	25	15,370	245	4,404	64	28	6	1,831
JEFFERSON COUNTY	25	4,627	161	4,824	68	15	9	1,018
FAIRFIELD	19	3,279	123	3,925	57	13	9	1,018
REMAINDER OF COUNTY	6	1,348	38	899	11	2	...	...
JOHNSON COUNTY	62	38,298	1,874	36,584	421	30	32	14,384
IOWA CITY	41	23,398	1,426	28,295	317	18	26	10,629
REMAINDER OF COUNTY	21	14,900	448	8,289	104	12	6	3,755
JONES COUNTY	38	14,072	429	10,500	150	21	11	4,305
KEOKUK COUNTY	41	21,611	255	6,649	87	38	9	3,440
KOSSUTH COUNTY	78	68,654	973	19,034	254	43	22	4,870
ALGONA	31	52,091	553	10,590	140	28	13	2,018
REMAINDER OF COUNTY	47	16,563	420	8,444	114	15	9	2,852
LEE COUNTY	68	17,330	840	18,839	245	42	42	9,014
FORT MADISON	24	5,553	274	6,512	74	13	17	(D)
KEOKUK	29	5,599	422	9,163	114	19	22	4,334
REMAINDER OF COUNTY	15	6,178	144	3,164	57	10	3	(D)
LINN COUNTY	268	178,715	11,962	230,282	2,534	128	174	113,933
CEDAR RAPIDS	214	149,773	10,886	208,396	2,276	98	153	107,676
MARION	9	5,903	419	8,472	93	4	5	2,578
REMAINDER OF COUNTY	45	23,039	657	13,414	165	26	16	3,679
LOUISA COUNTY	19	9,308	209	4,139	68	8	2	(D)
LUCAS COUNTY	27	17,425	499	9,655	125	31	9	6,176
CHARITON	17	8,330	369	7,177	85	14	7	(D)
REMAINDER OF COUNTY	10	9,095	130	2,478	40	17	2	(D)
LYON COUNTY	38	19,711	378	7,513	112	18	5	3,082
MADISON COUNTY	22	7,811	206	3,775	77	15	6	977
MAHASKA COUNTY	47	13,970	673	14,572	242	43	24	4,796
OSKALOOSA	31	9,043	417	9,158	162	27	18	3,835
REMAINDER OF COUNTY	16	4,927	256	5,414	80	16	6	961
MARION COUNTY	37	27,147	609	11,164	162	23	12	4,040
KNOXVILLE	14	15,714	200	3,685	61	8	4	992
REMAINDER OF COUNTY	23	11,433	409	7,479	101	15	8	3,048
MARSHALL COUNTY	79	39,350	1,796	32,003	411	40	34	18,550
MARSHALLTOWN	51	28,565	1,473	26,750	342	24	31	(D)
REMAINDER OF COUNTY	28	10,785	323	5,253	69	16	3	(D)
MILLS COUNTY	20	(D)	(D)	(D)	(D)	(D)	3	(D)
MITCHELL COUNTY	36	17,111	417	9,948	146	25	9	3,342
MONONA COUNTY	36	9,756	309	6,000	83	19	9	2,680

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MONROE COUNTY	13	(D)	(D)	(D)	(D)	(D)	4	(D)
MONTGOMERY COUNTY	39	9,706	585	10,747	163	37	20	3,217
RED OAK	23	5,564	358	7,541	109	19	15	2,908
REMAINDER OF COUNTY	16	4,142	227	3,206	54	18	5	309
MUSCATINE COUNTY	48	16,439	616	12,435	160	31	22	5,380
MUSCATINE	36	10,920	540	10,992	140	27	21	(D)
REMAINDER OF COUNTY	12	5,519	76	1,443	20	4	1	(D)
OBRIEN COUNTY	47	22,316	675	13,237	208	21	11	5,171
OSCEOLA COUNTY	30	8,700	292	5,377	74	17	9	2,319
PAGE COUNTY	43	16,337	824	16,400	238	26	18	8,697
CLARINDA	19	8,254	508	11,003	158	16	10	4,965
SHENANDOAH	19	7,367	308	5,250	78	9	8	3,732
REMAINDER OF COUNTY	5	716	8	147	2	1	...	...
PALO ALTO COUNTY	49	17,300	777	16,103	227	23	7	5,450
PLYMOUTH COUNTY	54	13,382	493	10,033	157	33	13	3,405
LE MARS	18	5,249	207	4,850	80	11	8	2,432
REMAINDER OF COUNTY	36	8,133	286	5,183	77	22	5	973
POCAHONTAS COUNTY	48	33,629	684	12,416	378	24	8	22,859
POLK COUNTY	739	927,845	46,134	917,234	9,522	365	488	485,553
DES MOINES	681	881,036	43,162	862,430	8,984	347	460	464,099
WEST DES MOINES	15	5,714	394	8,317	101	3	12	2,892
REMAINDER OF COUNTY	43	41,095	2,578	46,487	437	15	16	18,562
POTTAWATTAMIE COUNTY	103	98,041	3,066	63,415	754	63	49	43,495
COUNCIL BLUFFS	61	61,084	2,387	50,181	601	37	44	42,546
REMAINDER OF COUNTY	42	36,957	679	13,234	153	26	5	949
POWESHIEK COUNTY	47	23,186	718	11,330	164	31	14	5,827
GRINNELL	18	4,303	219	4,126	62	13	8	1,623
REMAINDER OF COUNTY	29	18,883	499	7,204	102	18	6	4,204
RINGGOLD COUNTY	27	7,714	140	4,659	65	20	8	1,023
SAC COUNTY	46	15,047	473	11,746	140	27	9	5,930
SCOTT COUNTY	268	273,338	12,678	253,661	2,692	112	158	95,103
BETTENDORF	25	28,398	1,015	20,561	199	6	11	3,417
DAVENPORT	220	234,695	11,409	225,031	2,393	95	140	90,002
REMAINDER OF COUNTY	23	10,245	254	8,069	100	11	7	1,684
SHELBY COUNTY	38	11,834	463	9,650	157	19	13	6,480
SIOUX COUNTY	55	37,147	973	20,575	293	24	17	9,867
STORY COUNTY	65	19,012	729	12,743	179	36	15	3,928
AMES	24	7,303	441	8,206	115	17	11	(D)
REMAINDER OF COUNTY	41	11,709	288	4,537	64	19	4	(D)
TAMA COUNTY	44	22,236	489	9,647	149	19	9	7,222
TAYLOR COUNTY	32	11,355	376	7,655	122	35	6	618
UNION COUNTY	33	12,449	452	9,010	138	41	15	6,391
CRESTON	24	10,985	397	8,010	122	30	14	(D)
REMAINDER OF COUNTY	9	1,464	55	1,000	16	11	1	(D)
VAN BUREN COUNTY	17	5,056	178	3,374	65	14	5	1,058
WAPELLO COUNTY	75	38,829	2,403	42,121	561	48	45	21,136
OTTUMWA	64	32,190	2,268	39,558	528	39	43	(D)
REMAINDER OF COUNTY	11	6,639	135	2,563	33	9	2	(D)
WARREN COUNTY	24	7,574	299	4,957	65	13	4	(D)
INDIANOLA	15	4,275	254	4,079	56	10	4	(D)
REMAINDER OF COUNTY	9	3,299	45	878	9	3	...	...
WASHINGTON COUNTY	41	19,768	353	5,885	87	36	9	1,259
WASHINGTON	16	8,685	220	3,429	51	10	6	(D)
REMAINDER OF COUNTY	25	11,083	133	2,456	36	26	3	(D)
WAYNE COUNTY	28	10,430	159	4,579	77	26	7	671
WEBSTER COUNTY	136	80,010	4,084	72,052	819	76	80	57,519
FORT DODGE	98	65,292	3,508	62,845	719	62	71	54,067
REMAINDER OF COUNTY	38	14,718	576	9,207	100	14	9	3,452
WINNEBAGO COUNTY	38	18,722	608	10,500	129	20	11	5,560
WINNESHIEK COUNTY	50	31,067	916	16,971	254	36	19	6,259
DECORAH	29	17,348	477	8,319	99	22	16	(D)
REMAINDER OF COUNTY	21	13,719	439	8,652	155	14	3	(D)
WOODBURY COUNTY	338	653,297	14,162	275,908	3,107	239	189	151,322
SIOUX CITY	292	643,806	13,576	264,978	2,973	228	184	150,738
REMAINDER OF COUNTY	46	9,491	586	10,930	134	11	5	584
WORTH COUNTY	28	13,193	269	5,351	91	13	7	2,299
WRIGHT COUNTY	47	18,901	584	12,231	158	26	13	6,068

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Iowa, total	5,641	138,640	2,688,805	37,776	3,837	2,184	1,294,696	3,457	2,446,959
Adair County	30	286	5,317	140	25	6	1,645	24	9,047
Adams County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Allamakee County	30	366	7,258	118	16	9	3,965	21	15,104
Appanoose County	30	179	3,766	91	30	8	1,661	22	3,781
Centerville	21	(D)	(D)	(D)	(D)	6	(D)	15	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Audubon County	25	196	3,816	84	24	6	2,304	19	3,989
Benton County	51	440	7,948	134	37	11	1,024	40	16,024
Black Hawk County	183	6,471	128,869	1,543	104	119	56,100	64	38,480
Cedar Falls	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Waterloo	150	6,074	120,143	1,403	77	103	53,623	47	34,205
Remainder of County	22	(D)	(D)	(D)	(D)	7	(D)	15	(D)
Boone County	35	353	7,557	159	27	12	3,538	23	9,639
Boone	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	1	(D)	14	(D)
Bremer County	44	784	14,873	277	35	11	4,470	33	19,901
Waverly	17	275	5,023	86	9	3	785	14	12,120
Remainder of County	27	509	9,850	191	26	8	3,685	19	7,781
Buchanan County	41	332	5,820	110	33	11	3,035	30	6,473
Buena Vista County	60	565	10,689	175	40	20	6,390	40	12,413
Storm Lake	22	314	5,750	94	20	12	4,231	10	2,280
Remainder of County	38	251	4,939	81	20	8	2,159	30	10,133
Butler County	42	302	6,400	116	36	3	292	39	17,489
Calhoun County	46	(D)	(D)	(D)	(D)	2	(D)	44	(D)
Carroll County	64	1,511	27,371	317	48	18	13,210	46	23,206
Carroll	28	(D)	(D)	(D)	(D)	13	(D)	15	(D)
Remainder of County	36	(D)	(D)	(D)	(D)	5	(D)	31	(D)
Cass County	43	412	8,016	151	41	10	2,736	33	13,887
Atlantic	23	(D)	(D)	(D)	(D)	8	(D)	15	(D)
Remainder of County	20	(D)	(D)	(D)	(D)	2	(D)	18	(D)
Cedar County	35	387	8,052	220	18	8	760	27	11,535
Cerro Gordo County	126	3,795	78,449	998	60	69	30,547	57	72,826
Mason City	96	3,434	70,689	845	37	60	28,717	36	65,148
Remainder of County	30	361	7,760	153	23	9	1,830	21	7,678
Cherokee County	28	285	6,045	97	17	4	719	24	12,865
Cherokee	14	(D)	(D)	(D)	(D)	3	(D)	11	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	1	(D)	13	(D)
Chickasaw County	28	550	6,683	109	24	5	866	23	16,462
Clarke County	20	126	2,368	36	24	6	1,481	14	3,021
Clay County	57	1,317	25,489	283	36	22	6,806	35	36,713
Spencer	38	(D)	(D)	(D)	(D)	20	(D)	18	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Clayton County	41	305	6,146	111	32	14	2,385	27	15,546
Clinton County	77	1,034	21,303	302	52	37	7,297	40	15,971
Clinton	51	865	17,330	243	35	33	7,204	18	6,630
Remainder of County	26	169	3,973	59	17	4	93	22	9,341
Crawford County	53	461	10,265	175	39	12	16,840	41	13,035
Dallas County	61	503	9,182	242	48	10	3,755	51	18,546
Perry	20	(D)	(D)	(D)	(D)	7	(D)	13	(D)
Remainder of County	41	(D)	(D)	(D)	(D)	3	(D)	38	(D)
Davis County	19	104	2,005	54	29	4	902	15	3,956
Decatur County	23	134	2,268	77	19	7	4,048	16	5,514
Delaware County	32	290	5,880	99	23	5	672	27	10,888
Des Moines County	91	3,531	66,223	914	39	63	31,334	28	21,775
Burlington	83	3,456	64,967	887	36	60	30,772	23	20,696
Remainder of County	8	75	1,256	27	3	3	562	5	1,079
Dickinson County	30	180	4,055	67	28	4	1,107	26	8,701
Dubuque County	126	5,750	125,795	1,475	59	75	38,187	51	58,772
Dubuque	106	5,462	119,479	1,400	45	71	36,712	35	52,140
Remainder of County	20	288	6,316	75	14	4	1,475	16	6,632
Emmet County	38	630	14,645	256	29	11	2,701	27	17,179
Estherville	24	(D)	(D)	(D)	(D)	10	(D)	14	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	1	(D)	13	(D)
Fayette County	64	475	9,829	227	55	23	7,659	41	14,952
Oelwein	23	235	4,918	108	26	11	3,459	12	2,820
Remainder of County	41	240	4,911	119	29	12	2,195	29	12,132

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 Represents zero

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Floyd County	44	379	7,020	121	30	11	2,380	33	18,885
Charles City	24	279	4,946	86	17	8	1,780	16	14,160
Remainder of County	20	100	2,074	35	13	3	600	17	4,725
Franklin County	40	570	10,806	175	32	9	3,925	31	13,377
Fremont County	18	147	2,826	51	13	3	2,965	15	2,686
Greene County	39	255	4,906	95	32	8	2,213	31	6,999
Grundy County	30	247	4,766	74	19	3	900	27	6,423
Guthrie County	40	270	7,941	212	35	6	654	34	11,387
Hamilton County	53	423	8,577	147	33	8	1,077	45	25,661
Webster City	20	246	5,084	85	16	5	495	15	14,325
Remainder of County	33	177	3,493	62	17	3	582	30	11,336
Hancock County	38	(D)	(D)	(D)	(D)	2	(D)	36	(D)
Hardin County	72	864	17,125	303	52	18	9,377	54	23,833
Harrison County	45	226	3,932	85	31	7	1,010	38	7,182
Henry County	37	418	8,460	158	24	10	1,899	27	6,641
Mount Pleasant	18	274	5,761	95	13	6	1,435	12	2,745
Remainder of County	19	144	2,699	63	11	4	464	15	3,896
Howard County	31	361	5,819	162	20	7	3,359	24	13,741
Humboldt County	33	214	4,265	82	20	4	2,029	29	12,490
Ida County	23	(D)	(D)	(D)	(D)	1	(D)	22	(D)
Iowa County	31	575	15,956	187	23	3	646	28	21,268
Jackson County	23	282	5,348	99	18	3	573	20	12,456
Jasper County	58	2,370	42,699	680	60	22	14,369	36	14,276
Newton	28	2,115	39,857	610	27	15	12,480	13	2,971
Remainder of County	30	255	2,842	70	33	7	1,889	23	11,305
Jefferson County	28	184	3,791	84	23	10	1,048	18	5,402
Fairfield	17	(D)	(D)	(D)	(D)	9	(D)	8	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Johnson County	55	973	18,586	303	30	24	9,187	31	12,875
Iowa City	36	758	13,839	223	19	19	6,605	17	7,197
Remainder of County	19	215	4,747	80	11	5	2,582	14	5,678
Jones County	33	258	4,534	83	32	8	2,808	25	14,164
Keokuk County	36	310	6,222	139	36	6	1,975	30	15,480
Kossuth County	72	866	18,202	274	48	14	2,635	58	43,702
Algona	27	461	8,821	132	21	11	1,378	16	27,035
Remainder of County	45	405	9,381	142	27	3	1,257	42	16,667
Lee County	59	1,115	18,576	252	39	33	9,521	26	23,403
Fort Madison	18	246	4,762	62	13	11	5,431	7	4,082
Keokuk	32	777	12,032	153	20	22	4,090	10	15,957
Remainder of County	9	92	1,782	37	6	...	...	9	3,364
Linn County	254	9,610	183,663	2,353	119	157	94,983	97	79,778
Cedar Rapids	211	8,964	169,533	2,177	84	143	88,027	68	69,010
Marion	7	208	3,811	46	5	4	1,898	3	1,304
Remainder of County	36	438	10,319	130	30	10	5,058	26	9,464
Louisa County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Lucas County	29	448	8,445	161	35	8	5,623	21	7,349
Chariton	18	(D)	(D)	(D)	(D)	6	(D)	12	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Lyon County	40	399	7,938	137	29	6	977	34	19,234
Madison County	21	125	2,564	78	22	3	1,370	18	5,549
Mahaska County	44	434	8,754	168	40	14	3,296	30	20,631
Oskaloosa	25	277	5,416	86	21	11	2,794	14	3,968
Remainder of County	19	157	3,338	82	19	3	502	16	16,663
Marion County	40	391	7,209	169	28	8	1,110	32	23,539
Knoxville	15	115	2,289	54	12	3	506	12	11,929
Remainder of County	25	276	4,920	115	16	5	604	20	11,610
Marshall County	64	1,217	25,918	323	48	24	16,047	40	18,092
Marshalltown	43	(D)	(D)	(D)	(D)	22	(D)	21	(D)
Remainder of County	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Mills County	20	135	2,399	52	16	3	143	17	3,437
Mitchell County	28	314	7,353	104	29	5	2,155	23	10,289
Monona County	36	249	5,874	95	22	6	1,818	30	6,568
Monroe County	12	65	1,270	48	16	3	79	9	6,699

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Montgomery County	37	504	8,798	168	37	10	1,650	27	11,608
Red Oak	19	(D)	(D)	(D)	(D)	8	(D)	11	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	2	(D)	16	(D)
Muscatine County	45	784	15,140	219	39	19	6,564	26	18,482
Muscatine	32	719	13,957	186	30	19	6,564	13	13,734
Remainder of County	13	65	1,183	33	9	...	...	13	4,748
Obrien County	48	844	16,666	289	47	8	1,911	40	22,203
Osceola County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Page County	46	531	10,930	177	31	16	9,087	30	8,757
Clarinda	18	186	3,803	69	16	8	3,962	10	4,376
Shenandoah	21	(D)	(D)	(D)	(D)	6	(D)	15	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Palo Alto County	41	471	9,295	156	27	9	4,226	32	15,147
Plymouth County	39	352	6,881	131	40	7	2,797	32	6,681
Le Mars	16	(D)	(D)	(D)	(D)	5	(D)	11	(D)
Remainder of County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Pocahontas County	44	926	17,413	317	32	11	20,055	33	7,476
Polk County	595	35,532	682,879	8,278	284	391	358,091	204	307,827
Des Moines	551	34,581	654,628	7,931	258	376	349,504	175	290,018
West Des Moines	8	192	3,348	38	6	4	1,717	4	3,140
Remainder of County	36	759	24,903	309	20	11	6,870	25	14,669
Pottawattamie County	102	(D)	(D)	(D)	(D)	51	(D)	51	(D)
Council Bluffs	64	2,496	46,547	642	41	47	55,287	17	4,041
Remainder of County	38	(D)	(D)	(D)	(D)	4	(D)	34	(D)
Poweshiek County	50	581	12,924	227	43	11	2,846	39	15,270
Grinnell	20	279	5,311	88	20	8	1,556	12	4,122
Remainder of County	30	302	7,613	139	23	3	1,290	27	11,148
Ringgold County	18	(D)	(D)	(D)	(D)	2	(D)	16	(D)
Sac County	47	527	11,722	245	35	10	6,706	37	12,455
Scott County	243	10,832	211,474	2,498	106	146	87,111	97	113,007
Bettendorf	24	1,228	24,241	286	2	8	1,901	16	28,239
Davenport	204	9,459	183,661	2,144	94	134	84,884	70	80,166
Remainder of County	15	145	3,572	68	10	4	326	11	4,602
Shelby County	36	374	7,000	165	28	8	913	28	8,874
Sioux County	60	818	15,468	340	41	17	5,980	43	21,638
Story County	55	628	12,831	215	48	8	1,125	47	17,588
Ames	19	(D)	(D)	(D)	(D)	7	(D)	12	(D)
Remainder of County	36	(D)	(D)	(D)	(D)	1	(D)	35	(D)
Tama County	51	387	7,668	154	37	13	5,383	38	11,228
Taylor County	26	319	6,125	135	29	4	432	22	9,130
Union County	33	483	8,880	144	29	17	4,745	16	4,484
Creston	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Van Buren County	14	114	2,293	52	15	3	641	11	3,198
Wapello County	74	2,247	44,355	657	51	36	18,225	38	12,918
Ottumwa	60	(D)	(D)	(D)	(D)	34	(D)	26	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Warren County	25	(D)	(D)	(D)	(D)	2	(D)	23	(D)
Indianola	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	...	...	13	(D)
Washington County	32	179	3,450	77	29	4	665	28	15,643
Washington	15	122	2,380	40	14	4	665	11	8,471
Remainder of County	17	57	1,070	37	15	...	...	17	7,172
Wayne County	22	90	1,750	60	19	6	1,219	16	5,062
Webster County	130	3,458	65,654	946	84	66	43,972	64	37,824
Fort Dodge	92	(D)	(D)	(D)	(D)	63	(D)	29	(D)
Remainder of County	38	(D)	(D)	(D)	(D)	3	(D)	35	(D)
Winnebago County	29	291	6,292	95	17	9	4,692	20	9,519
Winneshiek County	44	615	12,092	196	27	15	3,437	29	17,598
Decorah	25	246	4,735	91	14	12	3,559	13	6,042
Remainder of County	19	369	7,357	105	13	3	278	16	11,556
Woodbury County	339	14,254	255,113	3,464	235	186	177,864	153	76,149
Sioux City	297	(D)	(D)	(D)	(D)	152	(D)	116	(D)
Remainder of County	42	(D)	(D)	(D)	(D)	2	(D)	40	(D)
Worth County	22	163	3,048	70	15	...	...	22	8,164
Wright County	52	838	19,479	282	36	9	5,856	43	20,843

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

February 1960

BC58(P)-WA16

Kansas

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Kansas totaled $2,515,848,000 during the year 1958, an increase of $475,038,000 or 23.3 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 26,211 paid employees during the workweek ended nearest November 15, 1958, an increase of 5.7 percent compared with the same week in 1954. In addition, 2,512 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $112,995,000 compared with $89,213,000 in 1954, an increase of 26.7 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,046,450,000 an increase of $93,011,000 or 9.8 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 10-12.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

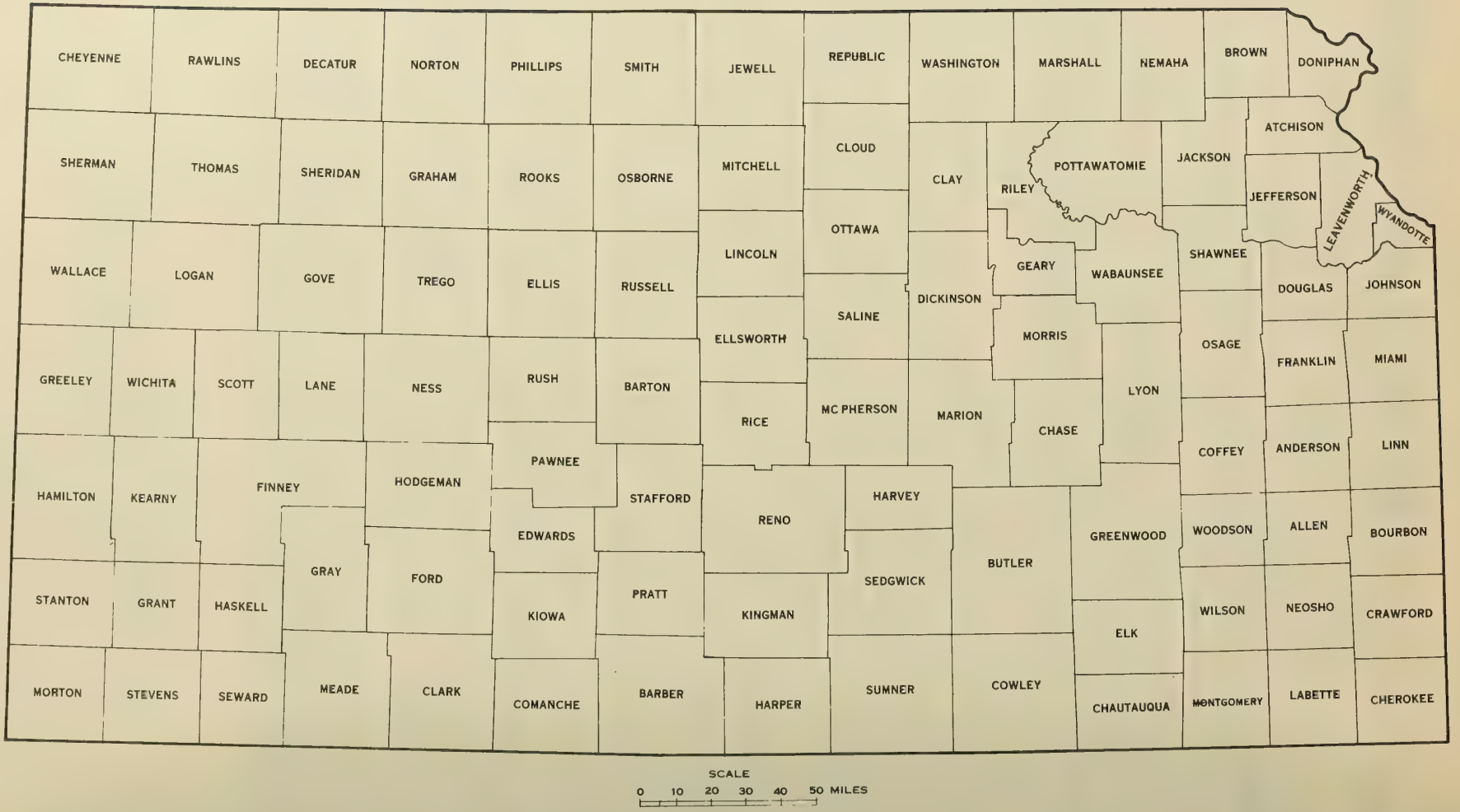
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	4,471	2,515,848	112,995	26,211	4,265	2,040,810	89,213	24,799	23.3	26.7
MERCHANT WHOLESALERS	1,942	1,046,450	69,264	16,229	1,702	953,439	58,306	15,054	9.8	18.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	182	460,923	18,045	3,215	158	238,320	12,223	2,619	93.4	47.6
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	1,194	219,982	9,255	2,296	1,251	201,829	6,896	2,049	9.0	34.2
MERCHANDISE AGENTS, BROKERS	247	446,085	4,750	1,392	210	361,848	2,818	2,022	23.3	68.6
ASSEMBLERS OF FARM PRODUCTS	906	342,408	11,681	3,079	944	285,374	8,970	3,055	20.0	30.2

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	4,471	2,515,848	112,995	2,358,616	26,211	2,513	1,942	1,046,450
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	1,942	1,046,450	69,264	1,469,034	16,229	1,420	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	182	460,923	18,045	357,174	3,215	2	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	1,194	219,982	9,255	182,270	2,096	[illegible]	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	247	446,085	4,750	111,114	1,392	[illegible]	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	906	342,408	11,681	239,024	3,079	429	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	321	184,145	11,703	262,225	4,744	240	302	74,107
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	60	41,204	3,403	66,426	752	29	44	27,410
503	DRY GOODS, APPAREL	14	4,596	374	8,393	103	7	12	(D)
504	GROCERIES AND RELATED PRODUCTS	430	353,461	17,480	339,946	4,101	[illegible]	296	270,655
505	FARM PRODUCTS--RAW MATERIALS	1,020	785,179	15,453	332,768	4,266	580	84	120,037
506	ELECTRICAL GOODS	98	171,976	7,277	148,402	1,387	41	82	(D)
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	87	60,478	4,991	125,906	1,058	46	75	49,676
508	MACHINERY, EQUIPMENT, SUPPLIES	496	277,866	20,905	426,812	4,257	242	401	153,363
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	34	74,609	1,478	34,094	271	15	23	13,791
5092	PETROLEUM BULK STATIONS, TERMINALS	1,194	219,982	9,255	[illegible]	[illegible]	[illegible]	...	...
5093	SCRAP, WASTE MATERIALS	127	16,899	1,884	35,883	532	142	125	(D)
5094	TOBACCO, TOBACCO PRODUCTS	43	45,387	986	19,124	271	37	42	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	110	67,342	3,945	76,611	846	73	107	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	49	26,269	2,162	42,258	448	28	40	14,586
5097	FURNITURE, HOME FURNISHINGS	28	15,008	1,150	27,074	310	14	23	[illegible]
5098	LUMBER, CONSTRUCTION MATERIALS	89	67,362	4,557	94,201	981	36	74	45,147
5099	OTHER MISCELLANEOUS PRODUCTS	269	104,085	5,992	136,223	1,588	[illegible]	212	76,102

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure (NA) Not available (X) Item not applicable

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
KANSAS, TOTAL	4,471	2,515,848	112,995	2,358,616	26,211	2,512	1,942	1,046,450
ALLEN COUNTY	40	10,322	386	8,635	116	30	12	3,194
IOLA	22	6,287	238	3,994	58	19	9	(D)
REMAINDER OF COUNTY	18	4,035	148	4,641	58	11	3	(D)
ANDERSON COUNTY	19	4,505	182	4,465	57	9	3	221
ATCHISON COUNTY	35	18,934	1,547	57,476	375	23	19	13,671
ATCHISON	29	16,527	1,452	56,218	360	18	19	13,671
REMAINDER OF COUNTY	6	2,407	95	1,258	15	5	...	...
BARBER COUNTY	35	10,746	340	7,316	107	13	7	3,254
BARTON COUNTY	117	37,476	2,510	50,374	557	62	65	23,184
GREAT BEND	61	23,178	1,696	33,317	367	33	41	17,586
REMAINDER OF COUNTY	56	14,298	814	17,057	190	29	24	5,598
BOURBON COUNTY	31	15,918	374	7,683	112	21	14	7,358
FORT SCOTT	25	12,551	302	6,231	95	16	13	(D)
REMAINDER OF COUNTY	6	3,367	72	1,452	17	5	1	(D)
BROWN COUNTY	31	7,573	532	11,269	195	19	4	2,544
BUTLER COUNTY	62	17,176	845	16,302	193	41	32	11,242
EL DORADO	27	8,079	503	9,593	108	21	18	5,853
REMAINDER OF COUNTY	35	9,097	342	6,709	85	20	14	5,389
CHASE COUNTY	8	792	29	406	5	7	2	(D)
CHAUTAUQUA COUNTY	11	5,723	57	1,327	33	9	3	(D)
CHEROKEE COUNTY	31	7,548	350	6,415	98	17	13	3,633
CHEYENNE COUNTY	17	5,960	127	2,811	39	10	2	(D)
CLARK COUNTY	12	5,142	148	2,749	38	3	1	(D)
CLAY COUNTY	27	9,125	167	5,059	65	21	7	895
CLOUD COUNTY	47	22,597	1,019	20,479	317	41	15	13,158
CONCORDIA	26	19,281	907	16,395	223	14	13	(D)
REMAINDER OF COUNTY	21	3,316	112	4,084	94	27	2	(D)
COFFEY COUNTY	29	5,040	151	4,008	55	19	5	368
COMANCHE COUNTY	10	(D)	(D)	(D)	(D)	(D)	1	(D)
COWLEY COUNTY	65	18,316	957	21,645	265	37	38	12,146
ARKANSAS CITY	26	5,440	336	8,397	107	15	20	4,800
WINFIELD	27	8,973	504	10,752	134	18	14	7,091
REMAINDER OF COUNTY	12	3,903	117	2,496	24	4	4	255
CRAWFORD COUNTY	80	35,605	2,277	41,739	543	62	59	29,587
PITTSBURG	49	27,941	1,964	35,093	441	41	42	25,929
REMAINDER OF COUNTY	31	7,664	313	6,646	102	21	17	3,658
DECATUR COUNTY	18	6,198	122	2,427	48	14	2	(D)
DICKINSON COUNTY	56	17,823	493	10,069	148	31	13	8,992
ABILENE	18	8,629	231	4,599	80	12	8	6,909
REMAINDER OF COUNTY	38	9,194	262	5,470	68	19	5	2,083
DONIPHAN COUNTY	15	3,032	159	2,754	35	7	2	(D)
DOUGLAS COUNTY	41	10,236	597	12,974	180	35	20	4,068
LAWRENCE	34	8,161	532	11,298	164	32	19	(D)
REMAINDER OF COUNTY	7	2,075	65	1,676	16	3	1	(D)
EDWARDS COUNTY	18	3,134	103	2,245	34	7	2	(D)
ELK COUNTY	8	1,719	36	808	12	7	2	(D)
ELLIS COUNTY	49	13,353	695	15,984	195	18	22	6,418
HAYS	30	10,926	582	12,464	150	15	19	(D)
REMAINDER OF COUNTY	19	2,427	113	3,520	45	3	3	(D)
ELLSWORTH COUNTY	19	2,810	186	3,252	46	9	3	(D)
FINNEY COUNTY	52	17,580	1,070	21,102	257	36	26	5,618
GARDEN CITY	41	15,484	816	15,943	192	25	21	4,738
REMAINDER OF COUNTY	11	2,096	254	5,159	65	11	5	880
FORD COUNTY	55	61,463	1,345	32,745	375	30	24	10,031
DODGE CITY	35	13,469	909	22,384	224	20	22	(D)
REMAINDER OF COUNTY	20	47,994	436	10,361	151	10	2	(D)
FRANKLIN COUNTY	42	8,302	396	8,195	121	26	19	3,437
OTTAWA	28	5,702	306	6,373	94	18	16	(D)
REMAINDER OF COUNTY	14	2,600	90	1,822	27	8	3	(D)
GEARY COUNTY	29	7,891	488	9,195	113	14	15	5,624
JUNCTION CITY	22	7,217	455	8,617	103	9	13	(D)
REMAINDER OF COUNTY	7	674	33	578	10	5	2	(D)
GOVE COUNTY	20	4,244	109	2,014	24	8	2	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
GRAHAM COUNTY	21	8,507	216	5,218	67	12	6	1,151
GRANT COUNTY	18	2,566	172	3,761	56	3	3	(D)
GRAY COUNTY	22	2,748	162	2,913	35	6	5	1,134
GREELEY COUNTY	13	1,602	101	1,617	34	3	2	(D)
GREENWOOD COUNTY	26	5,739	161	3,032	44	26	10	1,339
HAMILTON COUNTY	15	5,664	232	5,798	60	5	2	(D)
HARPER COUNTY	44	8,616	486	7,974	111	17	6	1,243
HARVEY COUNTY	46	9,846	536	12,974	177	23	20	5,333
NEWTON	24	5,290	315	7,017	107	17	17	(D)
REMAINDER OF COUNTY	22	4,556	221	5,957	70	6	3	(D)
HASKELL COUNTY	15	3,847	199	3,758	47	5	1	(D)
HODGEMAN COUNTY	7	857	92	2,261	27	2	1	(D)
JACKSON COUNTY	14	4,450	84	1,851	23	6	...	...
JEFFERSON COUNTY	18	2,298	109	2,063	32	7	4	651
JEWELL COUNTY	21	2,936	135	3,160	47	12	1	(D)
JOHNSON COUNTY	70	97,938	2,867	53,337	502	55	25	6,051
OLATHE	12	2,966	254	5,534	62	4	5	1,165
REMAINDER OF COUNTY	58	94,972	2,613	47,803	440	51	20	4,886
KEARNY COUNTY	9	1,383	39	945	16	5	1	(D)
KINGMAN COUNTY	35	4,419	200	3,753	47	7	3	454
KIOWA COUNTY	15	2,007	117	2,443	30	2	2	(D)
LABETTE COUNTY	57	32,577	726	13,476	174	37	22	5,412
PARSONS	31	26,325	497	9,332	113	27	17	5,042
REMAINDER OF COUNTY	26	6,252	229	4,144	61	10	5	370
LANE COUNTY	13	2,791	163	3,632	42	6	...	...
LEAVENWORTH COUNTY	32	6,504	442	7,820	106	21	21	3,545
LEAVENWORTH	26	5,509	401	7,000	94	19	19	(D)
REMAINDER OF COUNTY	6	995	41	820	12	2	2	(D)
LINCOLN COUNTY	23	6,391	137	7,381	72	12	2	(D)
LINN COUNTY	16	1,845	92	1,746	29	8	2	(D)
LOGAN COUNTY	27	10,378	171	3,266	45	8	5	306
LYON COUNTY	41	21,144	537	13,354	200	29	21	4,593
EMPORIA	26	6,735	466	9,188	139	16	19	(D)
REMAINDER OF COUNTY	15	14,409	71	4,166	61	13	2	(D)
MCPHERSON COUNTY	47	12,016	610	14,081	162	17	12	4,392
MCPHERSON	21	6,325	280	6,079	80	8	9	(D)
REMAINDER OF COUNTY	26	5,691	330	8,002	82	9	3	(D)
MARION COUNTY	40	6,570	249	4,908	66	24	6	280
MARSHALL COUNTY	43	7,960	393	9,707	113	16	9	2,653
MEADE COUNTY	22	4,517	176	4,606	48	6	4	885
MIAMI COUNTY	27	5,871	292	6,757	79	21	9	1,204
MITCHELL COUNTY	42	13,882	539	6,932	133	22	8	2,288
MONTGOMERY COUNTY	92	29,528	1,575	34,421	440	59	61	16,663
COFFEYVILLE	39	15,764	897	20,320	260	27	31	9,870
INDEPENDENCE	31	6,992	428	9,077	113	17	18	3,898
REMAINDER OF COUNTY	22	6,772	250	5,024	67	15	12	2,895
MORRIS COUNTY	12	(D)	(D)	(D)	(D)	(D)	1	(D)
MORTON COUNTY	15	4,534	122	3,328	63	9	1	(D)
NEMAHA COUNTY	36	9,293	358	8,030	111	24	9	(D)
NEOSHO COUNTY	36	10,398	594	12,070	162	25	20	5,760
CHANUTE	24	6,314	496	10,081	108	16	18	(D)
REMAINDER OF COUNTY	12	4,084	98	1,989	54	9	2	(D)
NESS COUNTY	28	4,215	182	6,014	65	16	...	...
NORTON COUNTY	27	7,877	282	4,884	72	25	10	1,[illegible]
OSAGE COUNTY	21	5,862	102	2,362	37	16	3	519
OSBORNE COUNTY	27	16,036	381	10,525	132	13	4	1,724
OTTAWA COUNTY	23	3,904	137	2,797	40	12	3	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
PAWNEE COUNTY	30	8,725	301	5,695	80	10	7	2,679
PHILLIPS COUNTY	21	4,229	174	3,885	53	19	7	2,247
POTTAWATOMIE COUNTY	20	7,891	160	3,346	61	16	2	(D)
PRATT COUNTY	33	10,442	467	8,848	114	13	9	(D)
PRATT	20	8,958	393	7,038	92	11	9	(D)
REMAINDER OF COUNTY	13	1,484	74	1,810	22	2	...	...
RAWLINS COUNTY	20	5,258	156	2,895	45	7	5	1,512
RENO COUNTY	155	99,558	4,663	98,893	1,219	77	81	35,123
HUTCHINSON	103	68,395	3,958	84,660	1,011	59	71	32,844
REMAINDER OF COUNTY	52	31,163	705	14,233	208	18	10	2,279
REPUBLIC COUNTY	27	4,687	236	4,000	72	23	8	791
RICE COUNTY	40	13,271	663	14,371	144	21	10	2,589
RILEY COUNTY	40	16,321	815	16,247	202	23	23	7,160
MANHATTAN	31	14,170	707	13,851	163	16	19	5,751
REMAINDER OF COUNTY	9	2,151	108	2,396	39	7	4	1,409
ROOKS COUNTY	34	12,419	334	7,656	92	22	11	5,322
RUSH COUNTY	24	6,382	188	4,086	51	4	1	(D)
RUSSELL COUNTY	41	12,211	483	9,690	109	23	17	8,097
RUSSELL	21	7,910	330	5,955	64	8	14	6,722
REMAINDER OF COUNTY	20	4,301	153	3,735	45	15	3	1,375
SALINE COUNTY	134	129,933	4,917	93,883	1,117	99	88	81,889
SALINA	108	100,918	4,109	78,440	936	76	80	77,346
REMAINDER OF COUNTY	26	29,015	808	15,443	181	23	8	4,543
SCOTT COUNTY	21	3,662	198	4,173	63	6	3	(D)
SEDGWICK COUNTY	709	744,750	34,433	715,363	7,332	387	494	326,707
WICHITA	639	646,665	32,235	668,107	6,861	348	468	308,909
REMAINDER OF COUNTY	70	98,085	2,198	47,256	471	39	26	17,798
SEWARD COUNTY	47	29,705	1,686	42,198	446	26	29	20,812
LIBERAL	39	27,199	1,600	33,358	353	21	25	18,745
REMAINDER OF COUNTY	8	2,506	86	8,840	93	5	4	2,067
SHAWNEE COUNTY	188	140,750	9,529	195,542	2,081	103	135	106,711
TOPEKA	171	131,669	9,286	190,336	2,015	96	127	99,250
REMAINDER OF COUNTY	17	9,081	243	5,206	66	7	8	7,461
SHERIDAN COUNTY	15	2,596	58	1,272	15	5	1	(D)
SHERMAN COUNTY	36	7,558	329	6,314	90	22	10	2,070
SMITH COUNTY	33	10,104	444	7,166	109	19	8	4,138
STAFFORD COUNTY	30	5,072	322	7,723	75	15	8	2,881
STANTON COUNTY	11	5,542	107	2,524	28	1	...	...
STEVENS COUNTY	13	3,247	87	1,614	23	8	1	(D)
SUMNER COUNTY	62	18,084	602	14,633	173	37	10	10,086
WELLINGTON	12	1,517	84	2,017	22	8	2	(D)
REMAINDER OF COUNTY	50	16,567	518	12,616	151	29	8	(D)
THOMAS COUNTY	41	15,280	735	10,376	144	23	12	7,000
TREGO COUNTY	15	4,708	184	3,640	40	6	2	(D)
WABAUNSEE COUNTY	15	1,507	93	1,447	24	6	1	(D)
WALLACE COUNTY	10	1,607	65	1,249	17	3	3	(D)
WASHINGTON COUNTY	35	9,044	477	9,543	124	17	3	(D)
WICHITA COUNTY	12	4,362	169	4,048	42	6	1	(D)
WILSON COUNTY	21	6,026	119	3,246	49	11	6	444
WOODSON COUNTY	13	1,598	42	887	14	8	2	(D)
WYANDOTTE COUNTY	240	365,666	17,626	355,321	3,398	116	168	166,779
KANSAS CITY	205	248,199	13,189	264,264	2,566	102	147	119,423
REMAINDER OF COUNTY	35	117,467	4,437	91,057	832	14	21	47,356

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Kansas, total	4,265	89,213	1,810,707	24,799	2,709	1,702	953,439	2,563	1,087,371
Allen County	31	278	4,826	92	29	12	2,860	19	3,284
Iola	16	200	3,391	59	16	9	2,770	7	1,621
Remainder of County	15	78	1,435	33	13	3	90	12	1,663
Anderson County	24	168	4,045	82	20	7	997	17	2,953
Atchison County	46	1,472	30,997	392	26	27	15,531	19	2,803
Atchison	32	1,402	29,847	368	16	23	15,099	9	1,839
Remainder of County	14	70	1,150	24	10	4	432	10	964
Barber County	33	193	5,041	90	22	5	1,229	28	8,157
Barton County	109	2,382	50,665	607	61	50	25,425	59	15,691
Great Bend	58	1,958	41,698	470	24	38	21,867	20	9,428
Remainder of County	51	424	8,967	137	37	12	3,558	39	6,263
Bourbon County	29	22-	4,654	112	25	9	2,613	20	5,072
Fort Scott	21	178	3,741	87	16	9	2,613	12	3,238
Remainder of County	8	44	913	25	9	•••	•••	8	1,834
Brown County	33	217	4,487	86	25	7	1,484	26	5,314
Butler County	51	573	10,406	156	44	25	8,719	26	5,837
El Dorado	25	417	7,908	110	19	18	5,582	7	2,015
Remainder of County	26	156	2,498	46	25	7	3,137	19	3,822
Chase County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Chautauqua County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Cherokee County	21	300	6,543	98	21	10	3,801	11	3,772
Cheyenne County	19	94	1,371	37	12	•••	•••	19	12,046
Clark County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Clay County	28	201	3,803	91	29	7	831	21	7,975
Cloud County	46	895	21,787	321	27	15	10,518	31	11,765
Concordia	21	725	15,847	249	11	12	9,671	9	5,372
Remainder of County	25	170	5,940	72	16	3	847	22	6,393
Coffey County	29	117	2,377	58	20	5	590	24	3,957
Comanche County	17	130	2,739	63	7	4	526	13	7,614
Cowley County	70	859	16,851	318	48	33	9,720	37	7,651
Arkansas City	30	333	6,853	161	19	20	5,551	10	1,788
Winfield	25	(D)	(D)	(D)	(D)	11	(D)	14	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Crawford County	75	1,614	32,181	468	51	50	19,435	25	12,396
Pittsburg	48	1,424	27,995	394	31	37	17,006	11	9,607
Remainder of County	27	190	4,186	74	20	13	2,429	14	2,789
Decatur County	21	(D)	(D)	(D)	(D)	1	(D)	20	(D)
Dickinson County	54	434	8,969	181	32	13	5,944	41	9,247
Abilene	13	(D)	(D)	(D)	(D)	4	(D)	9	(D)
Remainder of County	41	(D)	(D)	(D)	(D)	9	(D)	32	(D)
Doniphan County	11	106	2,171	40	8	•••	•••	11	2,762
Douglas County	39	526	11,551	198	27	20	5,323	19	4,133
Lawrence	32	(D)	(D)	(D)	(D)	18	(D)	14	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Edwards County	21	(D)	(D)	(D)	(D)	4	(D)	17	(D)
Elk County	11	28	553	14	11	3	707	8	921
Ellis County	46	592	10,709	196	36	21	6,730	25	6,809
Hays	29	(D)	(D)	(D)	(D)	19	(D)	10	(D)
Remainder of County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Ellsworth County	21	252	4,677	71	14	3	527	18	4,666
Finney County	32	639	14,564	194	19	17	3,270	15	6,077
Garden City	26	(D)	(D)	(D)	(D)	15	(D)	11	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Ford County	68	1,537	31,429	403	23	33	12,880	35	30,631
Dodge City	39	(D)	(D)	(D)	(D)	23	(D)	16	(D)
Remainder of County	29	(D)	(D)	(D)	(D)	10	(D)	19	(D)
Franklin County	37	375	6,023	118	38	15	2,126	22	5,386
Ottawa	25	(D)	(D)	(D)	(D)	13	(D)	12	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Geary County	28	397	6,699	119	18	13	4,976	15	3,250
Junction City	24	385	6,465	115	17	13	4,976	11	2,992
Remainder of County	4	12	(Z)	4	1	•••	•••	4	258
Gove County	21	(D)	(D)	(D)	(D)	1	(D)	20	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 Represents zero

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Graham County	20	121	3,113	62	13	6	1,357	14	3,260
Grant County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Gray County	23	158	3,117	51	10	3	993	20	2,984
Greeley County	11	68	1,310	18	2	...	...	11	1,393
Greenwood County	24	109	2,151	45	20	9	1,694	15	2,658
Hamilton County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Harper County	53	288	5,640	118	22	9	1,532	44	5,395
Harvey County	39	488	8,062	186	23	11	1,758	28	6,617
Newton	20	(D)	(D)	(D)	(D)	9	(D)	11	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Haskell County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Hodgeman County	8	83	1,775	27	5	...	...	8	1,135
Jackson County	13	170	4,021	81	10	...	...	13	4,737
Jefferson County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Jewell County	20	80	1,605	49	15	...	...	20	3,644
Johnson County	61	1,435	35,552	368	54	24	31,177	37	12,323
Olathe	17	(D)	(D)	(D)	(D)	7	(D)	10	(D)
Remainder of County	44	(D)	(D)	(D)	(D)	17	(D)	27	(D)
Kearny County	7	50	955	13	4	...	...	7	1,290
Kingman County	39	(D)	(D)	(D)	(D)	2	(D)	37	(D)
Kiowa County	19	88	1,925	24	10	3	608	16	1,783
Labette County	47	404	8,153	147	46	18	4,457	29	12,685
Parsons	27	287	5,630	92	30	15	4,250	12	7,736
Remainder of County	20	117	2,523	55	16	3	207	17	4,949
Lane County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Leavenworth County	31	326	6,611	99	24	18	3,017	13	3,499
Leavenworth	27	310	6,318	94	19	18	3,017	9	2,574
Remainder of County	4	16	(Z)	5	5	...	...	4	925
Lincoln County	26	112	2,372	56	8	6	1,596	20	3,691
Linn County	16	(D)	(D)	(D)	(D)	2	(D)	14	(D)
Logan County	28	(D)	(D)	(D)	(D)	2	(D)	26	(D)
Lyon County	59	574	9,644	190	52	27	5,658	32	9,903
Emporia	38	478	7,504	128	26	20	4,669	18	4,388
Remainder of County	21	96	2,140	62	26	7	989	14	5,515
McPherson County	51	688	13,437	223	38	14	18,062	37	8,176
McPherson	19	(D)	(D)	(D)	(D)	9	(D)	10	(D)
Remainder of County	32	(D)	(D)	(D)	(D)	5	(D)	27	(D)
Marion County	34	249	4,014	108	30	5	1,148	29	4,094
Marshall County	42	342	6,419	162	35	6	795	36	9,085
Meade County	25	180	3,452	75	10	5	1,414	20	4,043
Miami County	30	226	4,062	76	27	13	3,633	17	3,388
Mitchell County	27	214	3,833	114	21	6	2,106	21	4,731
Montgomery County	78	1,430	26,033	409	52	48	13,754	30	15,664
Coffeyville	35	933	16,524	253	25	27	8,790	8	7,343
Independence	27	351	6,551	105	16	16	4,255	11	2,955
Remainder of County	16	146	2,958	51	11	5	709	11	5,366
Morris County	18	61	1,271	46	18	3	139	15	2,920
Morton County	16	137	3,017	69	5	3	762	13	4,747
Nemaha County	33	284	5,790	128	18	5	863	28	6,341
Neosho County	38	702	17,117	198	23	21	6,592	17	3,238
Chanute	25	503	9,623	153	17	18	5,538	7	1,024
Remainder of County	13	199	7,494	45	6	3	1,054	10	2,214
Ness County	30	177	2,973	70	15	...	...	30	5,940
Norton County	33	211	4,222	92	27	9	2,549	24	6,829
Osage County	19	96	1,956	48	18	5	526	14	4,647
Osborne County	27	(D)	(D)	(D)	(D)	1	(D)	26	(D)
Ottawa County	28	155	2,861	74	14	3	564	25	6,160

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Pawnee County	29	314	6,561	126	17	4	289	25	9,938
Phillips County	27	193	3,812	84	29	4	1,949	23	6,647
Pottawatomie County	20	(D)	(D)	(D)	(D)	1	(D)	19	(D)
Pratt County	40	392	7,996	111	22	14	4,540	26	3,589
Pratt	21	(D)	(D)	(D)	(D)	12	(D)	9	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Rawlins County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Reno County	146	4,110	83,871	1,122	93	75	58,605	71	28,208
Hutchinson	102	3,569	73,552	918	66	64	46,502	38	20,508
Remainder of County	44	541	10,319	204	27	11	12,103	33	7,700
Republic County	33	187	4,222	96	22	9	683	24	4,186
Rice County	49	553	9,757	182	30	16	7,292	33	12,280
Riley County	42	672	13,156	215	28	22	7,988	20	5,968
Manhattan	30	556	10,504	170	17	18	6,594	12	4,808
Remainder of County	12	116	2,652	45	11	4	1,394	8	1,160
Rooks County	39	216	4,677	92	22	11	3,305	28	8,891
Rush County	27	202	3,946	91	13	4	1,097	23	8,053
Russell County	48	371	8,423	127	23	19	8,944	29	4,846
Russell	25	270	5,327	77	10	12	6,377	13	3,458
Remainder of County	23	101	3,096	50	13	7	2,567	16	1,390
Saline County	111	3,899	79,626	1,037	77	69	85,446	42	40,387
Salina	99	(D)	(D)	(D)	(D)	68	(D)	31	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Scott County	16	81	1,796	39	10	5	449	11	2,122
Sedgwick County	585	26,790	544,771	6,261	309	403	264,501	182	261,421
Wichita	531	25,965	528,810	6,041	276	386	250,533	145	238,952
Remainder of County	54	825	15,961	220	33	17	13,968	37	22,469
Seward County	33	622	16,167	175	18	17	21,130	16	3,302
Liberal	28	(D)	(D)	(D)	(D)	15	(D)	13	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Shawnee County	180	7,928	159,446	2,001	91	126	85,220	54	24,916
Topeka	159	7,351	143,663	1,840	79	118	81,870	41	17,093
Remainder of County	21	577	15,783	161	12	8	3,350	13	7,823
Sheridan County	11	34	616	23	5	...	...	11	3,036
Sherman County	29	230	4,959	96	23	6	1,870	23	7,558
Smith County	25	151	3,088	51	22	4	2,337	21	2,838
Stafford County	31	156	2,637	42	14	3	643	28	4,793
Stanton County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Stevens County	15	(D)	(D)	(D)	(D)	1	(D)	14	(D)
Sumner County	72	452	10,231	176	44	10	5,871	62	8,825
Wellington	18	(D)	(D)	(D)	(D)	7	(D)	11	(D)
Remainder of County	54	(D)	(D)	(D)	(D)	3	(D)	51	(D)
Thomas County	54	717	13,541	239	32	17	6,205	37	10,197
Trego County	16	75	1,413	49	9	...	...	16	6,886
Wabaunsee County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Wallace County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Washington County	34	402	7,704	158	19	5	1,070	29	9,659
Wichita County	15	142	3,626	70	5	3	858	12	7,141
Wilson County	24	150	2,501	60	21	8	490	16	4,519
Woodson County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Wyandotte County	195	13,624	271,678	3,113	102	130	119,984	65	146,547
Kansas City	169	11,343	224,070	2,592	85	117	106,609	52	110,192
Remainder of County	26	2,281	47,608	521	17	13	13,375	13	36,355

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Kentucky

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Kentucky totaled $2,536,374,000 during the year 1958, an increase of $347,792,000 or 15.9 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 30,916 paid employees during the workweek ended nearest November 15, 1958, an increase of 3.1 percent compared with the same week in 1954. In addition, 2,342 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $119,210,000 compared with $104,160,000 in 1954, an increase of 14.4 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,105,581,000 an increase of $140,867,000 or 14.6 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 12-14.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	3,148	2,536,374	119,210	30,916	2,720	2,188,582	104,160	29,997	15.9	14.4
MERCHANT WHOLESALERS	2,008	1,105,581	83,622	20,321	1,721	964,714	72,790	19,449	14.6	14.9
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	202	463,466	16,986	3,196	167	450,458	15,741	3,451	2.9	7.9
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	464	297,510	8,459	2,106	413	235,620	7,459	2,047	26.3	13.4
MERCHANDISE AGENTS, BROKERS	381	580,849	7,953	4,288	322	468,495	6,705	4,151	24.0	18.6
ASSEMBLERS OF FARM PRODUCTS	93	88,968	2,190	1,005	97	69,295	1,863	703	28.4	17.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices 15 cents

KENTUCKY


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TRIMBLE
OWEN
ROBERTSON
HENRY
HARRISON
OLDHAM
FLEMING
NICHOLAS
CARTER
BOYD
SHELBY
FRANKLIN
SCOTT
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ELLIOTT
LAWRENCE
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WOODFORD
FAYETTE
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CRITTENDEN
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HART
TAYLOR
CASEY
ROCKCASTLE
PERRY
LIVINGSTON
MUHLENBERG
BUTLER
EDMONSON
GREEN
CALDWELL
LYON
ADAIR
PULASKI
CLAY
LESLIE
LETCHER
BALLARD
MC CRACKEN
WARREN
BARREN
METCALFE
RUSSELL
LAUREL
CARLISLE
MARSHALL
CHRISTIAN
TODD
LOGAN
CUMBERLAND
KNOX
HARLAN
TRIGG
GRAVES
SIMPSON
ALLEN
MONROE
WAYNE
WHITLEY
HICKMAN
CLINTON
MC CREARY
BELL
CALLOWAY
FULTON
SCALE
0 10 20 30 40 50 MILES

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	3,148	2,536,374	119,210	2,461,183	30,916	2,342	2,008	1,105,581
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	2,008	1,105,581	83,622	1,662,823	20,321	1,555	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	202	463,466	16,986	342,555	3,196	5	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	464	297,510	8,459	170,520	2,106	312	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	381	580,849	7,953	228,535	4,288	375	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	93	88,968	2,190	56,750	1,005	95	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	330	218,984	10,078	204,630	2,458	255	318	63,226
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	78	78,204	4,282	83,444	852	32	50	37,937
503	DRY GOODS, APPAREL	51	45,238	1,833	34,687	459	40	40	27,759
504	GROCERIES AND RELATED PRODUCTS	500	408,090	16,907	333,022	4,271	443	377	245,873
505	FARM PRODUCTS--RAW MATERIALS	316	535,175	8,320	249,889	4,939	338	58	77,198
506	ELECTRICAL GOODS	115	112,354	7,023	139,406	1,627	55	94	73,727
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	85	110,525	12,786	259,408	2,909	53	78	107,026
508	MACHINERY, EQUIPMENT, SUPPLIES	392	187,039	20,176	398,099	4,083	218	316	136,486
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	93	112,846	3,719	74,019	818	38	65	34,781
5092	PETROLEUM BULK STATIONS, TERMINALS	464	297,510	8,459	170,520	2,106	312	...	...
5093	SCRAP, WASTE MATERIALS	102	19,793	2,323	51,160	759	94	102	19,793
5094	TOBACCO, TOBACCO PRODUCTS	63	87,056	2,309	50,968	752	69	48	52,226
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	115	105,394	5,690	104,546	1,020	90	107	79,823
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	37	17,307	1,750	31,015	334	19	29	14,229
5097	FURNITURE, HOME FURNISHINGS	34	11,751	997	16,542	232	25	27	6,704
5098	LUMBER, CONSTRUCTION MATERIALS	131	85,386	5,629	115,395	1,301	68	107	53,751
5099	OTHER MISCELLANEOUS PRODUCTS	242	103,722	6,929	144,433	2,002	191	192	75,042

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
KENTUCKY, TOTAL	3,148	2,536,374	119,210	2,461,183	30,916	2,342	2,008	1,105,581
ADAIR COUNTY	13	3,211	67	2,222	30	13	8	690
ALLEN COUNTY	9	10,804	155	3,153	50	6	5	8,310
ANDERSON COUNTY	6	1,674	69	1,399	18	6	3	(D)
BALLARD COUNTY	5	905	24	407	8	4	1	(D)
BARREN COUNTY	38	30,840	820	23,724	452	41	20	9,830
GLASGOW	32	25,436	714	19,115	345	29	17	(D)
REMAINDER OF COUNTY	6	5,404	106	4,609	107	12	3	(D)
BATH COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
BELL COUNTY	32	10,309	701	13,724	184	27	23	6,197
MIDDLESBOROUGH	22	8,036	513	10,033	127	17	15	(D)
REMAINDER OF COUNTY	10	2,273	188	3,691	57	10	8	(D)
BOONE COUNTY	10	2,002	145	2,865	33	10	8	(D)
BOURBON COUNTY	14	13,504	301	5,886	137	18	7	1,663
PARIS	14	13,504	301	5,886	137	18	7	1,663
REMAINDER OF COUNTY	...	...	...	...	...	...	...	...
BOYD COUNTY	53	39,745	2,557	48,874	560	31	45	27,368
ASHLAND	50	34,140	2,485	47,444	547	29	43	(D)
REMAINDER OF COUNTY	3	5,605	72	1,430	13	2	2	(D)
BOYLE COUNTY	31	26,043	798	17,638	294	26	19	5,799
DANVILLE	27	23,688	667	14,469	231	22	16	(D)
REMAINDER OF COUNTY	4	2,355	131	3,169	63	4	3	(D)
BRACKEN COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
BREATHITT COUNTY	8	1,888	118	1,415	22	5	6	(D)
BRECKINRIDGE COUNTY	7	(D)	(D)	(D)	(D)	(D)	1	(D)
BULLITT COUNTY	5	(D)	(D)	(D)	(D)	(D)	3	(D)
BUTLER COUNTY	3	810	48	1,311	18	1	2	(D)
CALDWELL COUNTY	14	4,883	71	1,528	26	12	6	495
PRINCETON	13	(D)	(D)	(D)	(D)	(D)	6	495
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
CALLOWAY COUNTY	54	34,331	621	11,922	230	49	28	10,538
MURRAY	44	26,488	548	10,645	200	40	21	9,019
REMAINDER OF COUNTY	10	7,843	73	1,277	30	9	7	(D)
CAMPBELL COUNTY	32	18,478	1,347	25,192	244	31	28	14,740
BELLEVUE	2	(D)	(D)	(D)	(D)	(D)	2	(D)
DAYTON	...	...	...	...	...	...	...	...
FORT THOMAS	2	(D)	(D)	(D)	(D)	(D)	1	(D)
NEWPORT	24	15,948	1,179	21,120	193	19	22	(D)
REMAINDER OF COUNTY	4	1,000	83	2,223	23	4	3	(D)
CARLISLE COUNTY	7	3,427	27	478	11	6	1	(D)
CARROLL COUNTY	22	23,472	600	16,821	409	18	6	5,723
CARTER COUNTY	11	3,310	97	2,023	34	13	7	1,059
CASEY COUNTY	4	779	56	1,750	21	4	3	(D)
CHRISTIAN COUNTY	59	36,063	1,102	25,769	374	58	30	11,175
HOPKINSVILLE	46	29,590	992	23,023	344	44	24	(D)
REMAINDER OF COUNTY	13	6,473	110	2,746	30	14	6	(D)
CLARK COUNTY	21	18,659	338	8,182	150	33	13	3,862
WINCHESTER	17	10,044	241	5,110	83	28	12	(D)
REMAINDER OF COUNTY	4	8,615	97	3,072	67	5	1	(D)
CLAY COUNTY	9	2,645	86	1,838	28	7	6	1,442
CLINTON COUNTY	6	2,773	37	724	21	7	5	(D)
CRITTENDEN COUNTY	6	1,652	65	1,402	22	9	3	790
CUMBERLAND COUNTY	6	3,398	64	1,250	23	2	2	(D)
DAVIESS COUNTY	85	70,284	3,770	74,402	955	71	56	23,648
OWENSBORO	74	62,715	3,518	68,632	883	64	53	22,945
REMAINDER OF COUNTY	11	7,569	252	5,770	72	7	3	703
EDMONSON COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
ELLIOTT COUNTY	...	...	...	...	...	...	...	...
ESTILL COUNTY	7	957	21	720	11	5	4	238
FAYETTE COUNTY	221	210,890	10,849	210,890	2,847	101	144	98,100
LEXINGTON	185	159,113	9,280	181,101	2,464	75	120	78,918
REMAINDER OF COUNTY	36	51,777	1,569	29,789	383	26	24	19,182

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
FLEMING COUNTY	4	3,450	53	1,106	12	6	1	(D)
FLOYD COUNTY	26	9,893	442	10,223	136	22	18	5,749
FRANKLIN COUNTY	26	7,512	568	13,120	171	15	16	4,184
FRANKFORT	22	6,049	498	11,691	153	14	15	3,858
REMAINDER OF COUNTY	4	1,463	70	1,429	18	1	1	(D)
FULTON COUNTY	22	11,348	378	6,282	101	24	12	2,693
GALLATIN COUNTY	6	1,902	37	1,295	20	5	2	(D)
GARRARD COUNTY	9	14,524	206	3,997	93	10	4	(D)
GRANT COUNTY	5	2,001	45	1,040	21	6	1	(D)
GRAVES COUNTY	29	17,761	700	12,829	209	31	13	7,874
MAYFIELD	25	16,581	641	10,984	184	27	10	(D)
REMAINDER OF COUNTY	4	1,180	59	1,845	25	4	3	(D)
GRAYSON COUNTY	10	4,640	192	2,609	53	16	3	(D)
GREEN COUNTY	8	6,651	143	15,470	335	10	4	791
GREENUP COUNTY	8	2,824	118	2,805	38	4	4	(D)
HANCOCK COUNTY	5	868	23	1,829	28	2	2	(D)
HARDIN COUNTY	31	10,046	526	10,198	150	26	21	5,001
ELIZABETHTOWN	26	8,895	453	8,875	131	20	17	(D)
REMAINDER OF COUNTY	5	1,151	73	1,323	19	6	4	(D)
HARLAN COUNTY	32	20,383	1,172	23,993	326	11	22	15,500
HARRISON COUNTY	20	12,118	319	7,179	99	15	9	1,243
HART COUNTY	22	16,630	315	10,046	206	13	3	(D)
HENDERSON COUNTY	48	24,448	1,222	22,344	303	27	32	13,866
HENDERSON	37	20,053	1,000	14,687	209	19	25	13,127
REMAINDER OF COUNTY	11	4,395	222	7,657	94	8	7	739
HENRY COUNTY	8	2,155	50	1,095	15	5	3	(D)
HICKMAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
HOPKINS COUNTY	48	18,518	732	20,868	262	34	28	6,816
MADISONVILLE	34	9,984	367	14,259	186	22	20	6,092
REMAINDER OF COUNTY	14	8,534	365	6,609	76	12	8	724
JACKSON COUNTY	...	...	...	...	...	...	...	...
JEFFERSON COUNTY	963	1,211,879	65,820	1,310,377	14,213	525	686	545,375
LOUISVILLE	873	1,064,930	61,220	1,220,969	13,232	478	625	508,904
REMAINDER OF COUNTY	90	146,949	4,600	89,408	981	47	61	36,471
JESSAMINE COUNTY	4	(D)	(D)	(D)	(D)	(D)	3	(D)
JOHNSON COUNTY	25	13,893	711	14,053	194	15	19	9,860
KENTON COUNTY	87	51,456	2,769	56,620	702	68	69	31,451
COVINGTON	67	44,346	2,167	44,554	569	53	55	27,389
LUDLOW	5	2,229	323	7,177	78	2	4	(D)
REMAINDER OF COUNTY	15	4,881	279	4,889	55	13	10	(D)
KNOTT COUNTY	3	(D)	(D)	(D)	(D)	(D)	3	(D)
KNOX COUNTY	15	2,947	165	3,180	53	20	11	2,253
CORBIN (PART)[1]	4	(D)	(D)	(D)	(D)	(D)	3	(D)
REMAINDER OF COUNTY	11	(D)	(D)	(D)	(D)	(D)	8	(D)
LARUE COUNTY	4	1,153	58	1,122	30	2	2	(D)
LAUREL COUNTY	26	24,037	639	13,759	315	40	16	12,725
LAWRENCE COUNTY	7	3,226	80	1,199	23	6	3	(D)
LEE COUNTY	7	3,085	109	2,995	43	7	3	1,660
LESLIE COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
LETCHER COUNTY	21	11,680	515	10,408	130	13	15	5,543
JENKINS	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	21	11,680	515	10,408	130	13	15	5,543
LEWIS COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
LINCOLN COUNTY	6	3,680	106	1,608	...	...	2	(D)
LIVINGSTON COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
LOGAN COUNTY	28	14,559	241	9,538	156	27	13	1,804
LYON COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1] Corbin is in Knox and Whitley Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MCCRACKEN COUNTY	113	72,957	4,398	79,767	986	87	80	40,033
PADUCAH	105	68,341	4,309	78,131	963	79	74	(D)
REMAINDER OF COUNTY	8	4,616	89	1,636	23	8	6	(D)
MCCREARY COUNTY	4	588	19	355	7	3	3	(D)
MCLEAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
MADISON COUNTY	35	24,339	707	17,285	356	28	23	7,787
RICHMOND	26	20,405	539	13,848	306	19	17	5,458
REMAINDER OF COUNTY	9	3,934	168	3,437	50	9	6	2,329
MAGOFFIN COUNTY	4	1,274	57	1,271	16	2	4	1,274
MARION COUNTY	17	9,993	259	6,841	113	18	7	2,412
MARSHALL COUNTY	15	2,086	61	1,446	29	14	10	838
MARTIN COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
MASON COUNTY	47	38,131	924	24,203	450	53	28	9,221
MAYSVILLE	42	32,106	820	19,788	386	48	27	(D)
REMAINDER OF COUNTY	5	6,025	104	4,415	64	5	1	(D)
MEADE COUNTY	3	301	19	503	7	4	2	(D)
MENIFEE COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
MERCER COUNTY	18	8,797	154	5,355	112	21	9	1,381
HARRODSBURG	17	(D)	(D)	(D)	(D)	(D)	8	(D)
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
METCALFE COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)
MONROE COUNTY	12	3,794	62	1,941	46	8	5	452
MONTGOMERY COUNTY	29	27,259	417	16,331	169	21	15	5,178
MOUNT STERLING	20	13,307	267	9,358	97	16	10	(D)
REMAINDER OF COUNTY	9	13,952	150	6,973	72	5	5	(D)
MORGAN COUNTY	5	1,999	142	3,009	49	3	3	(D)
MUHLENBERG COUNTY	30	19,115	546	13,753	185	31	19	10,174
NELSON COUNTY	18	9,410	338	9,479	157	18	11	5,866
NICHOLAS COUNTY	3	1,890	41	791	11	...	1	(D)
OHIO COUNTY	8	3,116	83	1,713	24	7	2	(D)
OLDHAM COUNTY	5	969	24	452	7	7	2	(D)
OWEN COUNTY	3	669	18	540	7	4	1	(D)
OWSLEY COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
PENDLETON COUNTY	9	2,552	92	1,599	26	14	6	1,194
PERRY COUNTY	34	17,317	1,225	23,915	292	22	24	12,252
HAZARD	17	7,394	564	11,763	148	9	13	5,848
REMAINDER OF COUNTY	17	9,923	661	12,152	144	13	11	6,404
PIKE COUNTY	44	22,900	1,071	23,875	259	27	30	11,828
PIKEVILLE	16	9,690	471	9,191	106	7	12	5,978
REMAINDER OF COUNTY	28	13,210	600	14,684	153	20	18	5,850
POWELL COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
PULASKI COUNTY	36	25,603	725	18,521	316	32	22	11,283
SOMERSET	18	16,297	484	11,273	203	16	11	6,906
REMAINDER OF COUNTY	18	9,306	241	7,248	113	16	11	4,377
ROBERTSON COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
ROCKCASTLE COUNTY	3	806	18	350	5	3	1	(D)
ROWAN COUNTY	15	6,137	188	6,927	125	13	8	2,162
RUSSELL COUNTY	6	1,493	37	694	15	6	2	(D)
SCOTT COUNTY	8	1,835	97	2,074	33	5	4	917
GEORGETOWN	8	1,835	97	2,074	33	5	4	917
REMAINDER OF COUNTY	...	...	...	...	...	...	...	...
SHELBY COUNTY	24	19,147	468	14,640	237	20	9	2,308
SIMPSON COUNTY	20	8,606	270	7,567	117	17	8	2,955
SPENCER COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)
TAYLOR COUNTY	23	13,061	375	12,823	145	25	14	(D)
CAMPBELLESVILLE	17	11,363	279	10,943	114	17	10	(D)
REMAINDER OF COUNTY	6	1,698	96	1,880	31	8	4	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
TODD COUNTY	12	4,486	150	4,530	64	10	6	2,148
TRIGG COUNTY	4	791	17	345	9	6	2	(D)
TRIMBLE COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
UNION COUNTY	19	5,790	179	3,634	57	22	11	3,685
WARREN COUNTY	65	35,218	1,592	29,097	402	59	46	23,531
BOWLING GREEN	51	30,206	1,366	24,494	349	47	37	21,608
REMAINDER OF COUNTY	14	5,012	226	4,603	53	12	9	1,923
WASHINGTON COUNTY	15	7,047	115	4,672	74	12	5	(D)
WAYNE COUNTY	11	3,462	55	1,193	27	12	7	897
WEBSTER COUNTY	11	4,787	101	1,657	27	13	5	(D)
WHITLEY COUNTY	26	6,760	383	7,804	124	20	20	4,148
CORBIN (PART)[1]	16	4,602	287	5,366	87	11	12	(D)
REMAINDER OF COUNTY	10	2,158	96	2,438	37	9	8	(D)
WOLFE COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
WOODFORD COUNTY	5	2,021	54	1,026	22	3	3	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]Corbin is in Knox and Whitley Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Kentucky, total	2,720	104,160	2,029,978	29,997	1,846	1,721	964,714	999	1,223,868
Adair County	9	40	791	28	9	5	570	4	1,633
Allen County	7	21	(Z)	22	8	3	77	4	1,442
Anderson County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Ballard County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Barren County	35	608	12,141	391	23	21	6,660	14	12,664
Glasgow	26	(D)	(D)	(D)	(D)	14	(D)	12	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Bath County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Bell County	37	632	13,918	198	23	28	7,201	9	4,502
Middlesborough	29	(D)	(D)	(D)	(D)	22	(D)	7	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Boone County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Bourbon County	20	463	10,260	273	12	10	3,076	10	12,725
Paris	20	463	10,260	273	12	10	3,076	10	12,725
Remainder of County	...	...	...	...	...	...	...	...	...
Boyd County	61	2,459	45,839	681	39	50	22,393	11	10,234
Ashland	54	(D)	(D)	(D)	(D)	45	(D)	9	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Boyle County	27	676	12,475	381	23	16	8,369	11	16,350
Danville	21	(D)	(D)	(D)	(D)	11	(D)	10	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Bracken County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Breathitt County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Breckinridge County	8	31	657	16	7	3	257	5	1,086
Bullitt County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Butler County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Caldwell County	13	112	2,076	59	14	5	915	8	3,688
Princeton	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Calloway County	41	457	8,812	191	37	24	7,753	17	11,329
Murray	32	413	7,616	169	27	18	7,140	14	10,687
Remainder of County	9	44	1,196	22	10	6	613	3	642
Campbell County	30	1,109	20,860	246	17	24	14,117	6	1,465
Bellevue	4	56	849	13	...	4	757	...	...
Dayton	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Fort Thomas	...	...	...	...	...	...	...	...	...
Newport	20	978	18,959	208	15	17	12,442	3	1,287
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Carlisle County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Carroll County	18	501	9,503	166	16	4	2,753	14	13,280
Carter County	9	69	1,319	28	7	4	1,657	5	1,636
Casey County	...	...	...	...	...	...	...	...	...
Christian County	45	749	15,687	389	34	21	6,818	24	17,509
Hopkinsville	41	(D)	(D)	(D)	(D)	20	(D)	21	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Clark County	28	402	7,991	191	21	16	3,192	12	11,240
Winchester	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Clay County	7	60	1,216	23	6	4	1,063	3	1,268
Clinton County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Crittenden County	6	79	1,113	20	6	3	569	3	1,066
Cumberland County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Daviess County	69	2,995	62,357	1,023	48	51	21,391	18	39,103
Owensboro	60	2,794	59,235	938	40	48	20,047	12	32,612
Remainder of County	9	201	3,122	85	8	3	1,344	6	6,491
Edmonson County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Elliott County	...	...	...	...	...	...	...	...	...
Estill County	7	62	1,146	21	5	4	831	3	648
Fayette County	207	8,896	166,468	2,597	96	131	86,710	76	116,714
Lexington	196	(D)	(D)	(D)	(D)	123	(D)	73	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	8	(D)	3	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Fleming County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Floyd County	21	288	6,826	125	15	15	3,559	5	2,328
Franklin County	26	364	7,980	117	20	18	3,488	8	2,674
Frankfort	23	(D)	(D)	(D)	(D)	17	(D)	6	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Fulton County	21	416	8,956	157	15	11	2,269	10	5,513
Gallatin County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Garrard County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Grant County	4	20	(Z)	8	4	...	...	4	1,277
Graves County	34	816	13,982	250	28	19	7,825	15	9,205
Mayfield	27	639	8,857	156	19	15	6,362	12	5,582
Remainder of County	7	177	5,125	94	9	4	1,463	3	3,623
Grayson County	10	200	2,996	75	13	3	3,238	7	2,375
Green County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Greenup County	7	80	2,572	29	7	3	1,716	4	592
Hancock County	4	22	(Z)	17	3	...	...	4	646
Hardin County	25	423	8,630	124	21	15	2,975	10	4,233
Elizabethtown	21	383	7,850	110	16	11	2,573	10	4,233
Remainder of County	4	40	780	14	5	4	402	...	...
Harlan County	34	1,474	27,016	384	11	28	18,206	6	3,816
Harrison County	12	143	5,018	162	8	3	188	9	8,521
Hart County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Henderson County	31	752	15,217	235	17	23	11,583	8	7,358
Henderson	28	729	14,567	222	14	20	11,035	8	7,358
Remainder of County	3	23	650	13	3	3	548	...	...
Henry County	5	20	(Z)	11	6	...	...	5	913
Hickman County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Hopkins County	30	394	9,066	134	24	20	6,551	10	3,642
Madisonville	21	269	5,981	82	17	15	3,012	6	2,476
Remainder of County	9	125	3,085	52	7	5	3,539	4	1,166
Jackson County	...	(D)	(D)	(D)	(D)	...	(D)	...	...
Jefferson County	851	60,504	1,178,039	14,540	453	613	512,422	238	621,569
Louisville	813	58,614	1,138,229	14,029	432	587	502,676	226	589,940
Remainder of County	38	1,890	39,810	511	21	26	9,746	12	31,629
Jessamine County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Johnson County	23	589	12,054	198	13	16	7,890	7	3,976
Kenton County	64	2,260	43,980	565	48	54	23,105	10	18,773
Covington	51	2,026	39,750	511	38	44	20,942	7	17,064
Ludlow	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	12	(D)	(D)	(D)	(D)	9	(D)	3	(D)
Knott County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Knox County	12	66	1,352	34	16	8	1,021	4	1,921
Corbin (part)[1]	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	7	(D)	3	(D)
Larue County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Laurel County	20	519	9,003	251	28	11	10,179	9	10,825
Lawrence County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Lee County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Leslie County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Letcher County	13	243	4,866	77	8	8	3,335	5	1,482
Jenkins	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Lewis County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Lincoln County	10	70	1,595	50	6	5	743	5	2,422
Livingston County	...	...	...	...	...	...	...	...	...
Logan County	18	146	2,642	85	16	4	631	14	6,990
Lyon County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
McCracken County	113	4,351	73,681	1,036	78	83	40,602	30	29,474
Paducah	107	(D)	(D)	(D)	(D)	79	(D)	28	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 . Represents zero

[1]Corbin is in Knox and Whitley counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
McCreary County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
McLean County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Madison County	31	551	10,568	242	29	19	5,658	12	12,931
Richmond	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Magoffin County	5	61	1,298	30	3	5	1,574	...	...
Marion County	17	141	2,941	96	14	7	906	10	7,025
Marshall County	7	46	951	34	5	3	325	4	1,243
Martin County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Mason County	43	896	23,259	604	27	23	6,527	20	25,924
Maysville	35	(D)	(D)	(D)	(D)	21	(D)	14	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Meade County	3	11	(Z)	4	4	...	...	3	632
Menifee County	...	...	...	...	...	...	...	...	...
Mercer County	16	160	2,237	74	21	5	2,038	11	8,835
Harrodsburg	15	(D)	(D)	(D)	(D)	4	(D)	11	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Metcalfe County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Monroe County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Montgomery County	17	252	5,503	145	16	8	2,243	9	8,390
Mount Sterling	17	252	5,503	145	16	8	2,243	9	8,390
Remainder of County	...	...	...	...	...	...	...	...	...
Morgan County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Muhlenberg County	25	363	6,139	139	23	15	5,729	10	2,987
Nelson County	17	335	6,621	142	15	10	4,219	7	5,580
Nicholas County	4	26	(Z)	15	2	...	...	4	1,433
Ohio County	5	19	(Z)	9	5	...	...	5	1,430
Oldham County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Owen County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Owsley County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Pendleton County	9	77	1,544	29	11	4	676	5	1,061
Perry County	24	637	15,788	159	17	19	7,467	5	2,456
Hazard	10	258	5,591	70	4	10	2,724	...	...
Remainder of County	14	379	10,197	89	13	9	4,743	5	2,456
Pike County	40	633	14,158	215	21	30	8,365	10	5,824
Pikeville	21	459	10,091	156	9	17	6,987	4	2,467
Remainder of County	19	174	4,067	59	12	13	1,378	6	3,357
Powell County	2	(D)	(D)	(D)	(D)	2	(D)	...	(D)
Pulaski County	30	615	10,983	246	21	21	7,508	9	8,992
Somerset	15	227	4,473	96	13	10	3,688	5	4,206
Remainder of County	15	388	6,510	150	8	11	3,820	4	4,786
Robertson County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Rockcastle County	3	10	(Z)	4	2	...	...	3	714
Rowan County	8	81	1,150	28	6	4	1,208	4	1,265
Russell County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Scott County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Georgetown	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	...	...	...	...	...	...	...	...	...
Shelby County	18	316	8,522	192	16	6	1,873	12	12,510
Simpson County	21	412	6,263	148	13	10	5,644	11	4,485
Spencer County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Taylor County	19	279	4,763	83	16	12	2,396	7	3,761
Todd County	10	74	1,850	44	12	3	439	7	2,078
Trigg County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Trimble County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Union County	13	148	3,007	57	14	5	1,383	8	3,096

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Warren County	61	1,303	26,266	516	36	40	13,306	21	13,812
Bowling Green	57	(D)	(D)	(D)	(D)	39	(D)	18	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Washington County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Wayne County	7	53	968	31	8	4	419	3	1,718
Webster County	10	99	1,883	38	9	6	3,026	4	684
Whitley County	19	224	4,344	91	20	13	3,114	6	2,142
Corbin (part)[1]	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Wolfe County	...	...	...	...	...	...	...	...	...
Woodford County	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Corbin is in Knox and Whitley counties.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts--(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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SS USCOMM-DC 10688-P59

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

January 1960

BC58(P)-WA18

Louisiana

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Louisiana totaled $3,908,954,000 during the year 1958, an increase of $987,389,000 or 33.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 46,144 paid employees during the workweek ended nearest November 15, 1958, an increase of 14 percent compared with the same week in 1954. In addition, 2,608 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $194,533,000 compared with $146,661,000 in 1954, an increase of 32.6 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $2,008,624,000 an increase of $342,080,000 or 20.5 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 8-10.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	4,361	3,908,954	194,533	46,144	3,634	2,921,565	146,661	40,490	33.8	32.6
MERCHANT WHOLESALERS	3,026	2,008,624	134,570	33,643	2,442	1,666,544	103,345	28,689	20.5	30.2
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	424	1,134,651	42,101	7,688	367	664,807	30,701	6,884	70.7	37.1
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	482	316,005	8,760	2,165	454	233,328	6,937	2,000	35.4	26.3
MERCHANDISE AGENTS, BROKERS	351	(D)	(D)	(D)	263	318,268	3,845	1,418	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	78	(D)	(D)	(D)	108	38,618	1,833	1,499	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

LOUISIANA


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EAST CARROLL
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WEBSTER
CADDO
LINCOLN
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CALDWELL
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ST. BERNARD
ST. MARTIN (PT.)
ST. MARY
JEFFERSON
LAFOURCHE
TERREBONNE
PLAQUEMINES
SCALE
0 10 20 30 40 50 MILES

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Table 1.—WHOLESALE TRADE: 1958—THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	4,361	3,908,954	194,533	3,982,170	46,144	2,608	3,026	2,008,624
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	3,026	2,008,624	134,570	2,772,231	33,643	1,919	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	424	1,134,651	42,101	828,057	7,688	11	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	482	316,005	8,760	185,580	2,165	278	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	351	(D)	(D)	(D)	(D)	(D)	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	78	(D)	(D)	(D)	(D)	(D)	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	351	(D)	(D)	(D)	(D)	(D)	320	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	180	205,664	10,700	218,161	2,356	55	131	85,505
503	DRY GOODS, APPAREL	50	39,606	2,755	56,987	777	49	45	34,978
504	GROCERIES AND RELATED PRODUCTS	839	992,854	35,928	745,405	9,785	723	617	516,062
505	FARM PRODUCTS--RAW MATERIALS	120	289,482	4,383	103,927	1,405	111	51	178,236
506	ELECTRICAL GOODS	191	236,803	14,788	294,421	3,069	57	138	150,979
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	176	133,603	10,081	196,001	2,272	80	143	98,895
508	MACHINERY, EQUIPMENT, SUPPLIES	827	500,952	42,786	875,755	8,762	359	605	319,439
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	102	175,996	7,378	150,392	1,582	27	67	46,185
5092	PETROLEUM BULK STATIONS, TERMINALS	482	316,005	8,760	185,580	2,165	278	...	...
5093	SCRAP, WASTE MATERIALS	98	29,888	3,286	65,573	1,092	75	96	(D)
5094	TOBACCO, TOBACCO PRODUCTS	65	84,474	2,639	50,211	680	50	62	62,497
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	120	159,475	7,443	127,637	1,577	91	110	125,139
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	83	50,458	4,407	84,123	953	44	67	33,987
5097	FURNITURE, HOME FURNISHINGS	80	40,082	3,160	57,127	699	47	68	25,120
5098	LUMBER, CONSTRUCTION MATERIALS	197	150,687	10,430	224,206	2,477	87	158	81,251
5099	OTHER MISCELLANEOUS PRODUCTS	400	(D)	(D)	(D)	(D)	(D)	348	133,110

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–PARISHES, CITIES OF 5,000 INHABITANTS OR MORE

Parish and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
LOUISIANA, TOTAL	4,361	3,908,954	194,533	3,982,170	46,144	2,608	3,026	2,008,624
ACADIA PARISH	71	39,624	1,693	46,918	571	56	43	22,056
CROWLEY	35	14,808	728	14,184	232	35	23	6,940
RAYNE	13	3,009	195	3,503	62	8	8	2,109
REMAINDER OF PARISH	23	21,807	770	29,231	277	13	12	13,007
ALLEN PARISH	8	2,083	92	1,599	25	6	3	776
OAKDALE	5	1,658	66	1,114	19	4	2	(D)
REMAINDER OF PARISH	3	425	26	485	6	2	1	(D)
ASCENSION PARISH	18	10,804	517	9,645	132	18	12	8,450
ASSUMPTION PARISH	7	2,721	111	1,526	26	11	6	(D)
AVOYELLES PARISH	33	11,393	467	11,113	159	23	22	5,799
BEAUREGARD PARISH	17	6,285	323	6,120	92	12	11	4,134
DE RIDDER	16	(D)	(D)	(D)	(D)	(D)	10	(D)
REMAINDER OF PARISH	1	(D)	(D)	(D)	(D)	(D)	1	(D)
BIENVILLE PARISH	11	1,965	127	2,429	30	2	2	(D)
BOSSIER PARISH	43	18,671	1,326	25,053	291	14	30	9,777
BOSSIER CITY	37	16,145	1,189	22,654	266	13	27	9,310
REMAINDER OF PARISH	6	2,526	137	2,399	25	1	3	467
CADDO PARISH	485	381,289	24,763	512,408	5,907	249	367	224,797
SHREVEPORT	438	355,806	23,384	478,973	5,544	222	333	209,903
REMAINDER OF PARISH	47	25,483	1,379	33,435	363	27	34	14,894
CALCASIEU PARISH	147	112,138	7,261	143,221	1,630	67	113	66,206
LAKE CHARLES	110	92,521	6,245	117,201	1,369	48	86	54,315
SULPHUR	3	933	44	897	13	4	2	(D)
REMAINDER OF PARISH	34	18,684	972	25,123	248	15	25	(D)
CALDWELL PARISH	4	436	26	613	10	3	3	(D)
CAMERON PARISH	7	(D)	(D)	(D)	(D)	(D)	4	(D)
CATAHOULA PARISH	12	1,998	76	1,979	36	12	5	528
CLAIBORNE PARISH	16	7,592	234	4,386	58	8	9	4,090
CONCORDIA PARISH	24	9,862	216	6,025	90	18	12	3,806
DE SOTO PARISH	20	7,389	211	4,645	57	17	9	823
EAST BATON ROUGE PARISH	277	189,089	14,198	298,772	3,465	111	222	133,823
BATON ROUGE	257	158,277	13,124	264,387	3,075	108	206	125,629
REMAINDER OF PARISH	20	30,812	1,074	34,385	390	3	16	8,194
EAST CARROLL PARISH	10	2,667	172	3,842	56	10	3	(D)
EAST FELICIANA PARISH	7	1,487	57	1,851	28	7	5	(D)
JACKSON	...	...	...	...	...	...	...	...
REMAINDER OF PARISH	7	1,487	57	1,851	28	7	5	(D)
EVANGELINE PARISH	17	5,967	268	6,529	94	19	10	4,176
VILLE PLATTE	7	2,326	85	1,782	36	7	6	(D)
REMAINDER OF PARISH	10	3,641	183	4,747	58	12	4	(D)
FRANKLIN PARISH	19	13,145	290	5,227	113	13	11	8,374
GRANT PARISH	11	2,359	89	1,445	32	14	7	2,038
IBERIA PARISH	86	39,991	2,392	48,364	592	53	64	28,702
NEW IBERIA	70	35,266	2,202	44,080	535	38	52	24,884
REMAINDER OF PARISH	16	4,725	190	4,284	57	15	12	3,818
IBERVILLE PARISH	21	9,985	324	7,047	94	19	11	5,539
PLAQUEMINE	7	4,762	179	3,757	56	5	5	(D)
REMAINDER OF PARISH	14	5,223	145	3,290	38	14	6	(D)
JACKSON PARISH	10	1,462	81	1,521	21	7	5	532
JEFFERSON PARISH	192	190,926	10,222	213,351	2,165	102	135	91,226
GRETNA	15	6,096	380	7,561	99	18	11	2,399
KENNER	10	6,155	298	7,906	73	2	5	(D)
WESTWEGO	8	5,137	242	6,014	112	6	6	(D)
REMAINDER OF PARISH	159	173,538	9,302	191,870	1,881	76	113	84,948
JEFFERSON DAVIS PARISH	38	14,821	699	15,466	210	34	24	9,433
JENNINGS	23	11,486	536	10,234	128	20	15	7,700
REMAINDER OF PARISH	15	3,335	163	5,232	82	14	9	1,733
LAFAYETTE PARISH	155	74,265	5,034	112,498	1,400	77	109	44,978
LAFAYETTE	124	63,762	4,327	95,778	1,112	55	89	40,233
REMAINDER OF PARISH	31	10,503	707	16,720	288	22	20	4,745
LAFOURCHE PARISH	68	30,557	1,516	29,859	459	62	46	20,663
THIBODAUX	25	(D)	(D)	(D)	(D)	(D)	19	(D)
REMAINDER OF PARISH	(D)	(D)	(D)	(D)	(D)	(D)	27	(D)
LA SALLE PARISH	10	3,037	206	4,013	48	6	6	2,030
LINCOLN PARISH	23	8,423	449	8,493	130	16	14	5,269
RUSTON	19	7,276	360	7,016	112	13	11	(D)
REMAINDER OF PARISH	4	1,147	89	1,477	18	3	3	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–PARISHES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

Parish and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
LIVINGSTON PARISH	14	3,889	152	4,243	52	13	8	1,693
MADISON PARISH	16	19,097	547	10,758	153	7	10	14,575
TALLULAH	14	(D)	(D)	(D)	(D)	(D)	9	(D)
REMAINDER OF PARISH	2	(D)	(D)	(D)	(D)	(D)	1	(D)
MOREHOUSE PARISH	20	6,871	193	3,992	58	14	12	1,987
BASTROP	16	6,283	170	3,401	47	12	9	(D)
REMAINDER OF PARISH	4	588	23	591	11	2	3	(D)
NATCHITOCHES PARISH	26	11,850	395	8,646	148	11	16	6,315
NATCHITOCHES	22	8,392	324	6,399	112	9	15	(D)
REMAINDER OF PARISH	4	3,458	71	2,247	36	2	1	(D)
ORLEANS PARISH (COEXTENSIVE WITH NEW ORLEANS CITY)	1,447	2,038,274	92,655	1,835,451	20,160	836	1,019	950,139
OUACHITA PARISH	152	109,201	7,473	143,452	1,818	92	126	88,771
MONROE	120	97,445	6,622	126,572	1,607	60	99	79,256
WEST MONROE	23	8,191	437	9,753	128	27	21	(D)
REMAINDER OF PARISH	9	3,565	414	7,127	83	5	6	(D)
PLAQUEMINES PARISH	22	9,589	517	10,322	101	12	13	5,211
POINTE COUPEE PARISH	16	6,804	228	4,545	90	9	8	2,120
RAPIDES PARISH	133	82,898	4,489	97,081	1,254	84	96	44,075
ALEXANDRIA	111	72,189	4,074	83,062	1,059	65	82	40,669
PINEVILLE	5	1,411	35	593	14	5	3	(D)
REMAINDER OF PARISH	17	9,298	380	13,426	181	14	11	(D)
RED RIVER PARISH	4	507	7	205	5	2	1	(D)
RICHLAND PARISH	11	6,303	154	3,123	56	12	3	(D)
SABINE PARISH	11	7,710	274	5,067	65	7	6	2,161
ST BERNARD PARISH	22	120,380	1,721	39,383	366	14	9	(D)
ST CHARLES PARISH	12	9,026	208	3,385	35	7	4	1,079
ST HELENA PARISH	1	(D)	(D)	(D)	(D)	(D)	1	(D)
ST JAMES PARISH	12	4,260	186	3,599	56	4	7	3,588
ST JOHN THE BAPTIST PARISH	10	1,900	94	2,324	38	7	5	799
ST LANDRY PARISH	105	44,816	2,210	47,480	866	103	57	18,704
EUNICE	24	9,560	377	7,712	104	15	16	4,929
OPELOUSAS	40	20,055	1,037	20,520	338	31	28	9,531
REMAINDER OF PARISH	41	15,201	796	19,248	424	57	13	4,244
ST MARTIN PARISH	14	2,996	179	3,544	57	10	8	1,219
ST MARY PARISH	59	(D)	(D)	(D)	(D)	(D)	44	(D)
FRANKLIN	10	5,125	273	6,770	96	6	6	3,202
MORGAN CITY	27	7,994	536	12,753	153	16	19	4,781
REMAINDER OF PARISH	22	(D)	(D)	(D)	(D)	(D)	19	(D)
ST TAMMANY PARISH	28	6,183	300	6,182	92	15	13	3,004
COVINGTON	13	3,286	167	3,633	55	8	6	1,756
REMAINDER OF PARISH	15	2,897	133	2,549	37	7	7	1,248
TANGIPAHOA PARISH	78	23,505	1,033	25,505	422	63	52	12,412
HAMMOND	29	10,606	321	7,241	108	25	18	3,459
REMAINDER OF PARISH	49	12,899	712	18,264	314	38	34	8,953
TENSAS PARISH	5	1,155	41	1,427	17	3	1	(D)
TERREBONNE PARISH	105	61,217	3,215	64,147	717	56	80	39,615
HOUMA	75	44,970	2,156	43,655	483	43	56	26,380
REMAINDER OF PARISH	30	16,247	1,059	20,492	234	13	24	13,235
UNION PARISH	11	4,808	253	8,142	68	8	6	3,550
VERMILION PARISH	46	12,673	564	13,786	191	35	25	5,455
ABBEVILLE	22	5,331	205	6,464	86	17	15	3,113
REMAINDER OF PARISH	24	7,342	359	7,322	105	18	10	2,342
VERNON PARISH	18	6,182	240	3,956	54	11	11	3,037
WASHINGTON PARISH	29	13,820	480	10,313	161	20	22	8,723
BOGALUSA	18	8,852	350	7,027	113	14	15	7,627
REMAINDER OF PARISH	11	4,968	130	3,286	48	6	7	1,096
WEBSTER PARISH	31	8,707	320	5,607	75	22	15	3,164
MINDEN	17	5,607	193	3,056	42	12	7	1,257
REMAINDER OF PARISH	14	3,100	127	2,551	33	10	8	1,907
WEST BATON ROUGE PARISH	7	(D)	(D)	(D)	(D)	(D)	6	(D)
WEST CARROLL PARISH	8	1,864	68	1,274	20	8	4	464
WEST FELICIANA PARISH	5	1,207	65	1,679	34	6	3	(D)
WINN PARISH	16	6,209	250	4,761	73	9	12	5,119
WINNFIELD	15	(D)	(D)	(D)	(D)	(D)	11	(D)
REMAINDER OF PARISH	1	(D)	(D)	(D)	(D)	(D)	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

Table 2A. WHOLESALE TRADE: 1954—PARISHES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

Parish and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Louisiana, total.....1954..	3,634	146,661	2,910,927	40,490	2,231	2,442	1,666,544	1,192	1,255,021
Acadia Parish	63	1,330	27,318	609	51	33	20,417	30	8,755
Crowley	33	640	12,796	276	33	18	8,377	15	4,862
Rayne	13	154	3,238	68	8	8	2,882	5	580
Remainder of Parish	17	536	11,284	265	10	7	9,158	10	3,303
Allen Parish	8	71	1,302	18	5	3	1,072	5	1,057
Oakdale	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Remainder of Parish	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Ascension Parish	15	295	5,235	82	11	9	4,292	6	1,825
Assumption Parish	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Avoyelles Parish	28	357	7,466	175	24	14	5,389	14	3,504
Beauregard Parish	12	140	2,853	67	16	8	2,749	4	1,744
De Ridder	9	(D)	(D)	(D)	(D)	6	(D)	3	(D)
Remainder of Parish	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Bienville Parish	11	49	939	22	7	3	207	8	1,070
Bossier Parish	35	949	20,822	318	14	19	6,494	16	8,312
Bossier City	18	532	11,013	185	3	11	4,564	7	2,453
Remainder of Parish	17	417	9,809	133	11	8	1,930	9	5,859
Caddo Parish	374	18,323	360,617	4,753	214	271	188,130	103	118,924
Shreveport	342	17,270	339,771	4,483	196	250	174,794	92	111,479
Remainder of Parish	32	1,053	20,846	270	18	21	13,336	11	7,445
Calcasieu Parish	120	5,391	104,748	1,305	57	91	62,407	29	23,766
Lake Charles	96	4,588	89,438	1,103	47	77	55,381	19	19,854
Sulphur	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Remainder of Parish	18	(D)	(D)	(D)	(D)	10	(D)	8	(D)
Caldwell Parish	...	...	...	...	...	...	...	...	...
Cameron Parish	6	121	4,355	78	6	3	860	3	908
Catahoula Parish	9	79	1,741	41	10	3	967	6	1,441
Claiborne Parish	16	202	4,001	60	9	9	4,248	7	1,284
Concordia Parish	1-	133	3,240	82	6	6	3,567	4	1,327
De Soto Parish	16	141	2,243	71	14	7	1,309	9	3,941
East Baton Rouge Parish	194	7,897	156,505	2,188	77	159	82,909	35	33,392
Baton Rouge	184	7,477	146,427	2,055	74	153	80,336	31	16,413
Remainder of Parish	10	420	10,078	133	3	6	2,573	4	16,979
East Carroll Parish	11	121	2,702	53	8	4	3,057	7	2,681
East Feliciana Parish	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Jackson	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of Parish	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Evangeline Parish	17	183	3,604	90	13	8	3,461	9	3,077
Ville Platte	9	(D)	(D)	(D)	(D)	6	(D)	3	(D)
Remainder of Parish	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Franklin Parish	18	255	5,521	128	19	8	10,787	10	5,722
Grant Parish	6	62	1,115	26	7	3	1,472	3	325
Iberia Parish	74	1,982	38,366	596	44	53	27,561	21	11,141
New Iberia	55	1,684	32,463	457	29	38	22,564	17	10,141
Remainder of Parish	19	298	5,903	139	15	15	4,997	4	1,000
Iberville Parish	21	226	4,226	65	17	11	3,141	10	2,513
Plaquemine	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of Parish	13	(D)	(D)	(D)	(D)	4	(D)	9	(D)
Jackson Parish	10	34	656	17	8	5	613	5	636
Jefferson Parish	125	5,469	107,001	1,482	86	88	73,414	37	41,406
Gretna	14	303	5,441	75	11	11	4,033	3	3,384
Kenner	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Westwego	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Remainder of Parish	94	4,528	86,807	1,074	65	67	64,274	27	32,626
Jefferson Davis Parish	35	441	9,670	230	26	17	7,710	18	3,649
Jennings	20	299	6,816	102	14	12	6,434	8	1,138
Remainder of Parish	15	142	2,854	128	12	5	1,276	10	2,511
Lafayette Parish	111	2,947	66,357	1,035	73	75	28,218	36	17,192
Lafayette	91	2,523	56,212	822	60	65	25,372	26	12,331
Remainder of Parish	20	424	10,145	213	13	10	2,846	10	4,861
Lafourche Parish	59	924	21,790	343	63	42	16,143	17	5,954
Thibodaux	23	411	7,854	161	33	17	8,273	6	2,974
Remainder of Parish	36	513	13,936	182	30	25	7,870	11	2,980
La Salle Parish	9	120	2,287	40	8	5	1,868	4	944
Lincoln Parish	27	341	6,959	132	18	18	6,610	9	2,070
Ruston	23	(D)	(D)	(D)	(D)	15	(D)	8	(D)
Remainder of Parish	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—PARISHES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

Parish and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Livingston Parish	9	157	2,297	42	7	5	2,047	4	1,502
Madison Parish	15	351	8,237	119	4	9	13,628	6	3,129
Tallulah	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Remainder of Parish	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Morehouse Parish	17	136	2,783	70	12	9	1,228	8	3,029
Bastrop	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of Parish	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Natchitoches Parish	21	323	6,154	128	10	10	5,122	11	7,144
Natchitoches	19	(D)	(D)	(D)	(D)	10	(D)	9	(D)
Remainder of Parish	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Orleans Parish (coextensive with New Orleans city)	1,299	75,260	1,471,791	18,688	738	919	845,904	380	743,190
Ouachita Parish	139	6,712	133,861	1,832	85	108	73,739	31	21,094
Monroe	114	6,149	123,673	1,661	63	86	64,903	28	19,507
West Monroe	19	(D)	(D)	(D)	(D)	17	(D)	2	(D)
Remainder of Parish	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Plaquemines Parish	13	378	7,702	99	6	7	3,534	6	2,034
Pointe Coupee Parish	11	154	3,237	64	9	8	2,501	3	1,014
Rapides Parish	123	3,772	73,212	1,247	73	89	34,979	34	28,180
Alexandria	104	3,469	65,004	1,035	58	78	34,264	26	23,390
Pineville	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of Parish	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Red River Parish	4	128	2,044	43	2	...	...	4	1,095
Richland Parish	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Sabine Parish	11	211	4,392	98	10	6	2,286	5	931
St. Bernard Parish	18	1,667	34,407	362	8	5	2,208	12	44,567
St. Charles Parish	8	(D)	(D)	(D)	(D)	4	(D)	4	(D)
St. Helena Parish	...	...	...	...	...	...	...	...	...
St. James Parish	17	381	9,188	190	7	9	3,079	8	3,349
St. John the Baptist Parish	8	58	1,004	18	6	4	548	4	1,073
St. Landry Parish	90	1,694	37,431	974	71	42	17,097	48	15,507
Eunice	19	308	5,961	138	11	11	5,448	8	3,350
Opelousas	31	732	16,206	292	21	21	7,750	10	4,567
Remainder of Parish	40	654	15,264	544	39	10	3,899	30	7,590
St. Martin Parish	11	130	2,280	41	8	5	484	6	1,124
St. Mary Parish	43	1,137	24,681	441	29	31	10,515	12	4,160
Franklin	11	139	2,694	47	6	6	2,028	5	1,496
Morgan City	20	338	7,020	130	16	16	3,193	4	868
Remainder of Parish	12	660	14,967	264	7	9	5,294	3	1,796
St. Tammany Parish	28	353	6,974	169	17	15	4,497	13	2,383
Covington	14	232	4,740	108	7	7	2,142	7	1,300
Remainder of Parish	14	121	2,234	61	10	8	2,355	6	1,083
Tangipahoa Parish	70	846	16,299	337	52	47	11,480	23	11,319
Hammond	29	303	5,747	114	27	19	4,226	10	6,721
Remainder of Parish	41	543	10,552	223	25	28	7,254	13	4,598
Tensas Parish	5	40	951	16	4	...	...	5	1,311
Terrebonne Parish	76	1,519	35,174	466	45	59	29,558	17	9,604
Houma	48	951	22,495	266	24	38	20,515	10	7,058
Remainder of Parish	28	568	12,679	200	21	21	9,043	7	2,546
Union Parish	8	223	4,813	73	7	4	4,562	4	1,067
Vermilion Parish	32	329	6,506	132	22	14	3,614	18	8,527
Abbeville	17	188	3,306	66	12	9	3,038	8	1,644
Remainder of Parish	15	141	3,200	66	10	5	576	10	6,883
Vernon Parish	13	241	4,111	90	14	7	3,171	6	1,534
Washington Parish	29	454	9,104	173	16	19	6,380	10	3,812
Bogalusa	22	(D)	(D)	(D)	(D)	18	(D)	4	(D)
Remainder of Parish	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Webster Parish	24	305	6,820	104	17	10	2,179	14	3,782
Minden	16	227	4,684	73	13	7	1,905	9	2,351
Remainder of Parish	8	78	2,136	31	4	3	273	5	1,431
West Baton Rouge Parish	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
West Carroll Parish	8	39	1,339	23	5	4	1,103	4	1,236
West Feliciana Parish	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Winn Parish	13	214	4,055	81	9	6	3,150	7	1,524
Winnfield	12	(D)	(D)	(D)	(D)	6	(D)	6	(D)
Remainder of Parish	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts--(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
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Massachusetts				West Virginia			
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If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Maine

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Maine totaled $875,590,000 during the year 1958, an increase of $221,428,000 or 33.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 12,902 paid employees during the workweek ended nearest November 15, 1958, an increase of 7.2 percent compared with the same week in 1954. In addition, 657 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $51,287,000 compared with $41,231,000 in 1954, an increase of 24.4 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $454,845,000 an increase of $95,911,000 or 26.7 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 6-8.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	1,448	875,590	51,287	12,902	1,314	654,162	41,231	12,039	33.8	24.4
MERCHANT WHOLESALERS	1,016	454,845	35,245	9,224	922	358,934	29,185	8,830	26.7	20.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	108	145,376	6,622	1,316	100	106,376	4,780	1,162	36.7	38.5
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	183	177,016	5,759	1,240	165	144,715	5,306	1,347	22.3	8.5
MERCHANDISE AGENTS, BROKERS	63	(D)	(D)	(D)	42	22,522	422	121	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	78	(D)	(D)	(D)	85	21,615	1,338	579	(D)	(D)

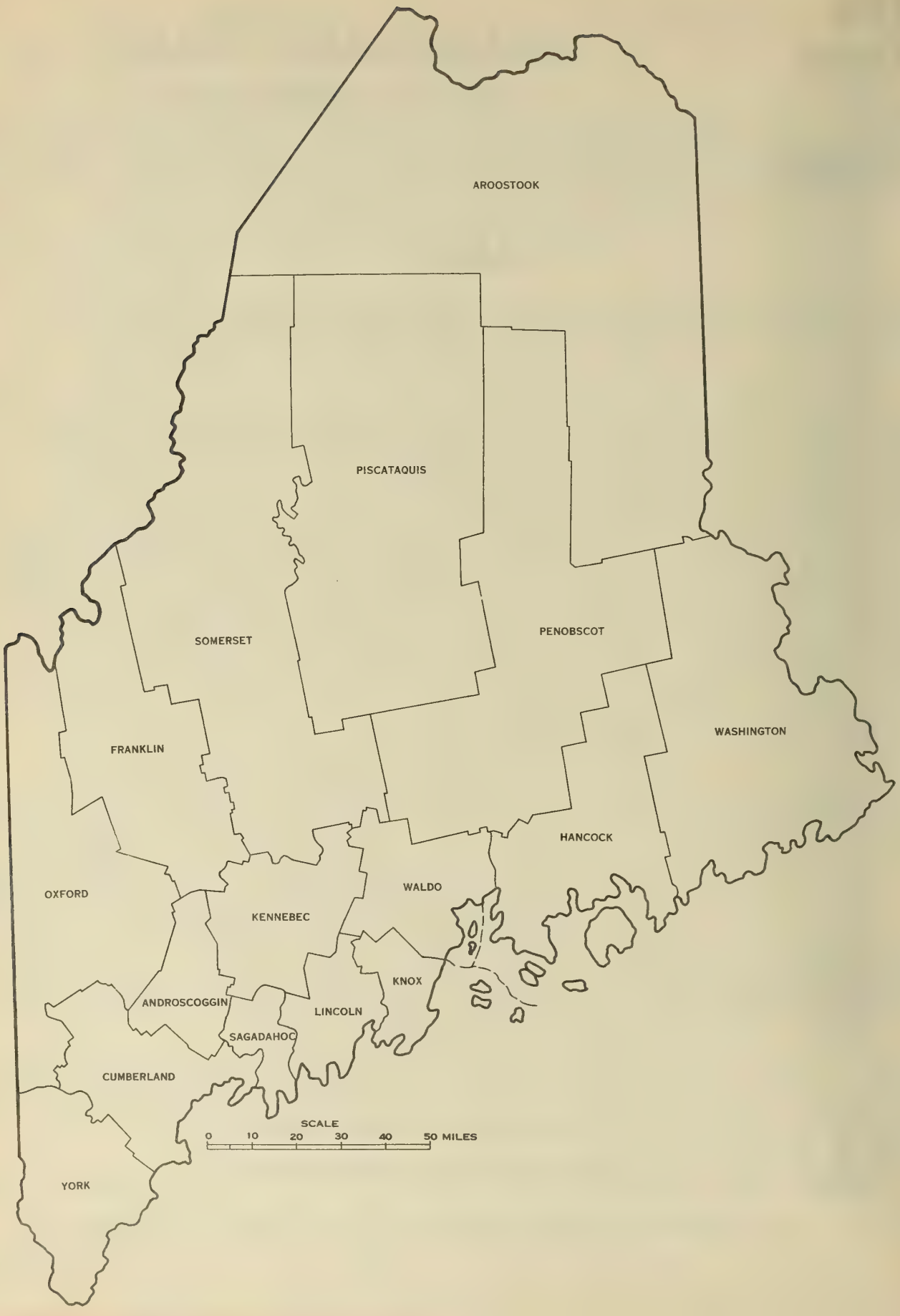
Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	1,448	875,590	51,287	975,455	12,902	657	1,016	454,845
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	1,016	454,845	35,245	661,249	9,224	522	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	108	145,376	6,622	128,901	1,316	2	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	183	177,016	5,759	109,118	1,240	43	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	63	(D)	(D)	(D)	(D)	(D)	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	78	(D)	(D)	(D)	(D)	(D)	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	88	64,323	4,788	88,725	1,167	29	84	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	29	27,588	2,700	45,810	615	4	23	26,383
503	DRY GOODS, APPAREL	28	21,248	864	17,759	224	17	24	17,644
504	GROCERIES AND RELATED PRODUCTS	437	288,644	14,157	274,215	3,943	254	304	161,921
505	FARM PRODUCTS--RAW MATERIALS	33	9,400	287	6,046	110	25	13	2,097
506	ELECTRICAL GOODS	59	34,078	2,515	45,349	548	15	54	32,612
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	45	32,695	3,399	63,292	866	12	44	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES	152	49,964	6,420	122,619	1,377	50	118	37,115
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	13	19,760	602	9,643	130	3	12	8,429
5092	PETROLEUM BULK STATIONS, TERMINALS	183	177,016	5,759	109,118	1,240	43	...	...
5093	SCRAP, WASTE MATERIALS	55	7,065	1,167	24,254	439	37	54	(D)
5094	TOBACCO, TOBACCO PRODUCTS	26	34,278	1,021	17,959	259	15	25	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	41	21,437	1,900	33,355	442	8	40	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	26	12,682	884	15,827	225	10	19	7,287
5097	FURNITURE, HOME FURNISHINGS	19	3,063	364	6,037	95	12	17	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	54	16,071	1,473	34,023	404	27	49	13,781
5099	OTHER MISCELLANEOUS PRODUCTS	160	56,278	2,987	61,424	818	96	136	32,279

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MAINE, TOTAL	1,448	875,590	51,287	975,455	12,902	657	1,016	454,845
ANDROSCOGGIN COUNTY	119	61,536	4,370	83,926	1,106	55	100	41,036
AUBURN	50	21,817	1,633	30,738	410	21	40	10,139
LEWISTON	65	39,304	2,712	51,951	681	22	56	30,482
REMAINDER OF COUNTY	4	415	25	1,237	15	12	4	415
AROOSTOOK COUNTY	206	98,543	5,382	110,451	1,627	106	100	33,755
PRESQUE ISLE	43	38,539	1,980	37,849	515	11	20	10,717
REMAINDER OF COUNTY	163	60,004	3,402	72,602	1,112	95	80	23,038
HOULTON TOWN	32	18,239	879	19,642	253	16	14	5,567
CUMBERLAND COUNTY	418	397,628	23,316	435,703	5,370	138	317	210,486
PORTLAND	334	343,638	20,729	385,388	4,750	95	257	194,662
SOUTH PORTLAND	25	27,049	919	17,027	204	8	16	4,044
WESTBROOK	10	3,416	465	9,000	114	4	8	(D)
REMAINDER OF COUNTY	49	23,525	1,203	24,288	302	31	36	(D)
BRUNSWICK TOWN	11	8,309	510	9,540	102	5	9	(D)
FRANKLIN COUNTY	10	1,870	176	4,129	45	9	9	(D)
HANCOCK COUNTY	57	17,474	561	11,379	170	43	41	6,274
KENNEBEC COUNTY	111	47,654	2,623	50,466	706	46	79	27,527
AUGUSTA	38	17,553	1,150	22,968	298	16	27	12,578
GARDINER	12	7,454	336	5,842	103	6	11	(D)
WATERVILLE	36	11,537	760	15,094	224	13	28	6,428
REMAINDER OF COUNTY	25	11,110	377	6,562	81	11	13	(D)
KNOX COUNTY	64	26,303	2,258	38,861	610	25	47	15,029
ROCKLAND	40	19,767	1,831	30,856	497	13	28	11,304
REMAINDER OF COUNTY	24	6,536	427	8,005	113	12	19	3,725
LINCOLN COUNTY	25	4,086	322	5,494	92	12	21	3,133
OXFORD COUNTY[1]	43	12,733	634	13,148	183	18	28	4,695
RUMFORD TOWN	13	4,930	290	5,501	68	6	8	1,538
PENOBSCOT COUNTY	187	129,608	8,525	160,992	2,129	61	138	79,090
BANGOR	117	99,474	6,699	125,323	1,646	34	94	64,813
BREWER	20	16,252	852	16,478	200	3	14	(D)
OLD TOWN	3	(D)	(D)	(D)	(D)	(D)	3	(D)
REMAINDER OF COUNTY	47	(D)	(D)	(D)	(D)	(D)	27	6,464
MILLINOCKET TOWN	2	(D)	(D)	(D)	(D)	(D)	...	...
PISCATAQUIS COUNTY	24	2,599	198	4,155	59	15	15	865
SAGADAHOC COUNTY	17	3,887	207	3,646	51	10	11	2,699
BATH	12	3,394	178	3,006	45	6	8	(D)
REMAINDER OF COUNTY	5	493	29	640	6	4	3	(D)
SOMERSET COUNTY[1]	30	15,025	434	8,278	131	21	15	(D)
SKOWHEGAN TOWN	7	2,727	143	2,518	33	4	6	(D)
WALDO COUNTY	20	14,083	348	6,989	82	11	8	1,570
BELFAST	9	1,577	92	1,990	23	5	2	(D)
REMAINDER OF COUNTY	11	12,506	256	4,999	59	6	6	(D)
WASHINGTON COUNTY	46	13,629	545	12,071	170	43	30	4,479
YORK COUNTY	71	28,932	1,388	25,767	371	44	57	19,877
BIDDEFORD	27	12,668	552	9,640	151	14	21	5,506
SACO	7	762	83	1,859	39	5	6	(D)
REMAINDER OF COUNTY	37	15,502	753	14,268	181	25	30	(D)
KITTERY TOWN	4	483	46	786	11	4	4	483
SANFORD TOWN	8	10,164	347	5,850	70	4	8	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]There are no cities in this county. Places shown are towns.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Maine, total	1,314	41,231	766,060	12,039	573	922	358,934	392	295,228
Androscoggin County	124	4,317	85,991	1,306	55	103	41,887	21	14,397
Auburn	51	(D)	(D)	(D)	(D)	43	(D)	8	(D)
Lewiston	67	2,413	49,840	747	28	55	29,376	12	6,689
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Aroostook County	162	3,485	62,153	1,137	80	64	23,058	98	37,653
Presque Isle	30	962	17,186	250	9	12	8,969	18	10,913
Remainder of County	132	2,523	44,967	887	71	52	14,089	80	26,740
Cumberland County	359	18,198	331,773	4,737	114	279	156,009	80	130,151
Portland	286	15,989	290,874	4,209	77	225	145,465	61	91,247
South Portland	29	(D)	(D)	(D)	(D)	19	(D)	10	(D)
Westbrook	3	55	927	16	3	3	602	...	...
Remainder of County	41	(D)	(D)	(D)	(D)	32	(D)	9	(D)
Franklin County	9	182	3,357	45	10	6	583	3	1,640
Hancock County	44	533	8,373	158	30	36	6,842	8	3,198
Kennebec County	117	4,710	48,836	821	46	82	25,126	35	23,553
Augusta	44	1,282	23,525	374	19	33	15,085	11	6,426
Gardiner	12	308	5,949	115	5	8	2,323	4	2,504
Waterville	34	661	12,152	213	12	24	5,113	10	5,225
Remainder of County	27	459	7,210	119	10	17	2,605	10	9,398
Knox County	69	1,281	22,294	428	28	47	11,676	22	9,660
Rockland	41	828	15,838	299	15	27	6,922	14	5,800
Remainder of County	28	453	6,456	129	13	20	4,754	8	3,860
Lincoln County	29	(D)	(D)	(D)	(D)	26	(D)	3	(D)
Oxford County	38	509	10,387	179	21	21	3,660	17	5,403
Penobscot County	165	6,726	124,732	1,891	50	121	60,929	44	38,564
Bangor	106	5,408	99,070	1,481	26	87	52,108	19	27,575
Brewer	18	493	9,832	155	5	11	2,359	7	5,300
Old Town	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	39	(D)	(D)	(D)	(D)	21	(D)	18	(D)
Piscataquis County	16	126	2,338	38	12	7	311	9	1,727
Sagadahoc County	15	(D)	(D)	(D)	(D)	13	(D)	2	(D)
Bath	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Somerset County	28	325	7,007	147	17	13	3,905	15	5,599
Waldo County	21	323	6,877	102	7	13	1,272	8	10,768
Belfast	10	(D)	(D)	(D)	(D)	6	(D)	4	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Washington County	39	514	10,495	324	24	27	4,102	12	4,439
York County	79	1,438	30,949	481	56	64	12,892	15	5,062
Biddeford	23	419	7,089	120	13	18	4,039	5	2,901
Saco	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	48	(D)	(D)	(D)	(D)	39	(D)	9	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

US.COMM--DC 58

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

JAN 5 9 37 PM '60

December 1959

BC58(P)-WA20

Maryland

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Maryland totaled $3,291,814,000 during the year 1958, an increase of $708,066,000 or 27.4 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U.S. Department of Commerce. Wholesale trade establishments in the State had a total of 37,176 paid employees during the workweek ended nearest November 15, 1958, an increase of 5.2 percent compared with the same week in 1954. In addition, 1,902 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $166,978,000 compared with $141,396,000 in 1954, an increase of 18.1 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,310,395,000 an increase of $205,602,000 or 18.6 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 6-8.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change–	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	3,280	3,291,814	166,978	37,176	3,038	2,583,748	141,396	35,330	27.4	18.1
MERCHANT WHOLESALERS	2,420	1,310,395	107,263	25,619	2,209	1,104,793	92,158	24,361	18.6	16.4
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	325	1,107,099	38,129	6,820	311	784,441	31,921	6,422	41.1	19.4
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	170	392,211	11,844	2,544	166	307,548	10,475	2,635	27.5	13.1
MERCHANDISE AGENTS, BROKERS	288	437,178	7,978	1,609	289	343,809	5,449	1,383	27.2	41.4
ASSEMBLERS OF FARM PRODUCTS	77	44,931	1,764	584	63	43,157	1,393	529	4.1	26.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

MARYLAND


GARRETT
ALLEGANY
WASHINGTON
FREDERICK
CARROLL
BALTIMORE
HARFORD
CECIL
BALTIMORE CITY
KENT
HOWARD
MONTGOMERY
ANNE ARUNDEL
QUEEN ANNES
CAROLINE
PRINCE GEORGES
TALBOT
CALVERT
CHARLES
DORCHESTER
WICOMICO
ST. MARYS
WORCESTER
SOMERSET
SCALE
10 0 10 MILES
April 1948

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	3,280	3,291,814	166,978	3,255,788	37,176	1,902	2,420	1,310,395
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	2,420	1,310,395	107,263	2,057,719	25,619	1,537	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	325	1,107,099	38,129	774,561	6,820	7	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	170	392,211	11,844	241,527	2,544	61	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	288	437,178	7,978	149,608	1,609	251	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	77	44,931	1,764	32,373	584	46	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	263	330,950	15,767	318,136	3,657	163	239	81,867
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	123	143,613	7,739	146,267	1,568	45	87	38,433
503	DRY GOODS, APPAREL	125	67,421	4,123	71,364	859	98	101	40,837
504	GROCERIES AND RELATED PRODUCTS	644	569,520	27,080	530,232	6,658	517	464	263,458
505	FARM PRODUCTS--RAW MATERIALS	98	144,982	2,455	52,789	727	60	35	31,691
506	ELECTRICAL GOODS	167	212,524	12,206	212,241	2,714	52	110	106,359
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	156	104,444	8,295	157,329	1,785	54	124	63,552
508	MACHINERY, EQUIPMENT, SUPPLIES	466	303,508	27,792	544,439	5,597	191	356	162,265
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	104	354,516	7,538	147,710	1,319	23	69	55,747
5092	PETROLEUM BULK STATIONS, TERMINALS	170	392,211	11,844	241,527	2,544	61	...	...
5093	SCRAP, WASTE MATERIALS	125	48,038	6,342	124,126	1,766	104	124	(D)
5094	TOBACCO, TOBACCO PRODUCTS	49	87,291	2,254	40,938	542	40	48	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	97	116,993	6,805	132,134	1,185	68	90	93,753
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	102	53,645	4,328	82,165	894	52	86	(D)
5097	FURNITURE, HOME FURNISHINGS	76	52,106	3,767	69,431	725	60	58	29,466
5098	LUMBER, CONSTRUCTION MATERIALS	154	130,091	7,818	156,575	1,703	72	123	64,481
5099	OTHER MISCELLANEOUS PRODUCTS	361	179,961	10,825	228,385	2,933	242	306	116,608
	UNCLASSIFIED BY KIND OF BUSINESS	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MARYLAND, TOTAL	3,280	3,291,814	166,978	3,255,788	37,176	1,902	2,420	1,310,395
ALLEGANY COUNTY	96	49,271	4,426	52,765	686	62	70	24,748
CUMBERLAND	68	40,616	3,934	44,586	568	39	52	21,103
FROSTBURG	9	986	60	938	16	6	7	(D)
REMAINDER OF COUNTY	19	7,669	432	7,241	102	17	11	(D)
ANNE ARUNDEL COUNTY	59	30,767	2,252	49,639	552	25	46	18,352
ANNAPOLIS	27	13,630	1,126	21,185	228	11	20	8,307
REMAINDER OF COUNTY	32	17,137	1,126	28,454	324	14	26	10,046
BALTIMORE	1,953	2,503,823	121,432	2,371,083	26,113	1,104	1,477	967,426
BALTIMORE COUNTY	141	106,251	7,208	135,384	1,563	60	102	61,715
CALVERT COUNTY	4	1,549	80	1,449	37	1	2	(D)
CAROLINE COUNTY	23	23,398	574	10,407	147	32	12	(D)
CARROLL COUNTY	40	14,413	869	17,117	244	22	28	6,638
WESTMINSTER	14	2,100	213	4,065	58	9	13	(D)
REMAINDER OF COUNTY	26	12,313	656	13,052	186	13	15	(D)
CECIL COUNTY	29	12,399	819	16,295	217	20	19	7,414
ELKTON	12	4,814	385	7,374	96	7	7	1,478
REMAINDER OF COUNTY	17	7,585	434	8,921	121	13	12	5,936
CHARLES COUNTY	35	26,038	1,268	25,442	328	29	22	7,121
DORCHESTER COUNTY	37	13,291	726	17,241	257	26	27	7,690
CAMBRIDGE	22	9,327	479	10,713	156	14	14	(D)
REMAINDER OF COUNTY	15	3,964	247	6,528	101	12	13	(D)
FREDERICK COUNTY	63	39,493	2,176	44,752	593	46	45	22,034
FREDERICK	50	26,166	1,937	37,644	493	36	37	16,464
REMAINDER OF COUNTY	13	13,327	239	7,108	100	10	8	5,570
GARRETT COUNTY	21	8,726	352	8,117	145	22	14	3,257
HARFORD COUNTY	34	16,348	864	17,889	214	24	22	6,284
HAVRE DE GRACE	4	4,548	201	3,674	45	1	2	(D)
REMAINDER OF COUNTY	30	11,800	663	14,215	169	23	20	(D)
HOWARD COUNTY	17	17,654	749	14,290	195	6	13	4,710
KENT COUNTY	19	8,426	304	7,182	116	14	8	1,069
MONTGOMERY COUNTY	155	165,957	5,570	112,404	1,150	85	106	31,143
ROCKVILLE	19	(D)	(D)	(D)	(D)	(D)	15	(D)
TAKOMA PARK (PART)	3	(D)	(D)	(D)	(D)	(D)	3	(D)
REMAINDER OF COUNTY	133	155,974	4,876	98,460	1,005	71	88	26,982
PRINCE GEORGES COUNTY	140	73,427	4,779	93,856	1,062	87	119	46,273
COLLEGE PARK	11	6,444	432	8,477	99	2	9	(D)
GREENBELT	1	(D)	(D)	(D)	(D)	(D)	...	(D)
HYATTSVILLE	18	5,898	273	5,259	84	13	16	(D)
MT RAINIER	7	4,238	265	4,696	42	4	5	(D)
RIVERDALE	3	(D)	(D)	(D)	(D)	(D)	3	(D)
TAKOMA PARK (PART)	3	399	28	534	7	3	2	(D)
REMAINDER OF COUNTY	97	54,962	3,717	73,683	816	61	84	38,520
QUEEN ANNES COUNTY	24	8,000	304	7,055	151	18	14	3,148
ST MARYS COUNTY	22	8,376	535	12,420	167	20	18	2,952
SOMERSET COUNTY	27	4,980	408	10,706	262	25	21	3,585
TALBOT COUNTY	45	16,361	885	23,520	321	30	29	6,857
WASHINGTON COUNTY	140	66,821	5,234	107,589	1,360	52	99	41,322
HAGERSTOWN	107	57,789	4,499	92,385	1,159	34	78	36,684
REMAINDER OF COUNTY	33	9,032	735	15,204	201	18	21	4,638
WICOMICO COUNTY	122	60,251	4,390	84,140	1,093	67	88	31,398
SALISBURY	92	44,413	3,748	68,706	856	43	68	25,530
REMAINDER OF COUNTY	30	15,838	642	15,434	237	24	20	5,868
WORCESTER COUNTY	34	15,794	774	15,046	203	25	19	3,515

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

[For total sales, add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Maryland, total	3,038	141,396	2,613,678	35,330	1,833	2,209	1,104,793	829	1,478,955
Allegany County	103	2,622	53,092	807	52	79	28,152	24	22,479
Cumberland	77	2,204	43,781	649	37	60	21,454	17	16,590
Frostburg	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Remainder of County	17	(D)	(D)	(D)	(D)	12	(D)	5	(D)
Anne Arundel County	55	3,205	33,709	609	25	48	15,993	7	7,148
Annapolis	28	(D)	(D)	(D)	(D)	25	(D)	3	(D)
Remainder of County	27	(D)	(D)	(D)	(D)	23	(D)	4	(D)
Baltimore City (not part of Baltimore County)	1,909	107,024	1,983,083	25,445	1,115	1,410	836,796	499	1,223,795
Baltimore County	110	4,235	73,809	946	73	84	45,866	26	23,796
Calvert County	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Caroline County	17	297	6,167	119	13	9	2,393	8	4,275
Carroll County	42	801	16,235	259	33	26	5,703	16	6,974
Westminster	15	353	7,694	118	10	12	2,678	3	387
Remainder of County	27	448	8,541	141	23	14	3,025	13	6,587
Cecil County	22	648	13,535	189	15	16	7,078	6	2,321
Elkton	13	499	10,504	140	8	10	4,126	3	1,658
Remainder of County	9	149	3,031	49	7	6	2,952	3	663
Charles County	25	657	7,595	167	16	15	2,037	10	12,728
Dorchester County	31	492	9,950	267	34	24	3,929	7	4,349
Cambridge	15	(D)	(D)	(D)	(D)	10	(D)	5	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Frederick County	69	1,974	33,746	572	53	50	16,119	19	12,968
Frederick	52	1,727	28,917	450	46	38	13,670	14	9,658
Remainder of County	17	247	4,829	122	7	12	2,449	5	3,310
Garrett County	18	201	4,054	112	12	13	1,974	5	3,153
Harford County	30	1,095	18,230	291	24	15	7,635	15	18,330
Havre de Grace	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	13	(D)	13	(D)
Howard County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Kent County	17	328	5,758	119	10	9	1,026	8	5,411
Montgomery County	80	2,688	55,437	736	34	53	15,863	27	15,521
Rockville	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Takoma Park (part)[1]	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	69	(D)	(D)	(D)	(D)	44	(D)	25	(D)
Prince Georges County	98	4,188	81,832	1,017	53	74	27,654	24	28,266
College Park	6	174	2,635	40	2	3	866	3	2,675
Greenbelt	...	...	...	...	...	...	...	...	...
Hyattsville	18	317	6,064	76	11	12	2,111	6	2,361
Mt. Rainier	3	101	2,138	37	3	3	747	...	...
Riverdale	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Takoma Park (part)[1]	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	68	3,577	70,496	854	35	53	23,524	15	23,230
Queen Annes County	25	583	10,015	226	19	16	3,236	9	5,112
St. Marys County	10	203	3,260	45	6	6	830	4	2,453
Somerset County	41	784	25,500	625	46	36	6,659	5	2,003
Talbot County	36	757	13,775	255	21	21	5,175	15	6,093
Washington County	139	4,609	90,314	1,205	65	99	40,724	40	31,989
Hagerstown	119	4,438	87,113	1,132	53	88	38,951	31	29,714
Remainder of County	20	166	3,201	73	12	11	1,773	9	2,275
Wicomico County	113	3,199	57,076	1,015	73	78	24,212	35	30,094
Salisbury	100	3,021	53,860	956	57	70	22,092	30	25,666
Remainder of County	13	178	3,216	59	16	8	2,120	5	4,428
Worcester County	34	529	11,876	194	29	19	4,327	15	6,854

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Takoma Park is in Montgomery and Prince Georges Counties.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

February 1960 BC58(P)-WA21

Massachusetts

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Massachusetts totaled $8,420,228,000 during the year 1958, an increase of $916,198,000 or 12.2 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 87,056 paid employees during the workweek ended nearest November 15, 1958, a decrease of 0.5 percent compared with the same week in 1954. In addition, 3,222 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $449,813,000 compared with $385,839,000 in 1954, an increase of 16.6 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $3,772,144,000 an increase of $450,577,000 or 13.6 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 7-9.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	8,186	8,420,228	449,813	87,056	7,934	7,504,030	385,839	87,481	12.2	16.6
MERCHANT WHOLESALERS	6,193	3,772,144	290,651	59,484	6,041	3,321,567	247,758	59,816	13.6	17.3
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	856	2,825,123	111,623	19,198	860	2,457,055	99,944	19,874	15.0	11.7
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	193	587,204	19,138	3,306	171	441,984	15,635	3,132	32.9	22.4
MERCHANDISE AGENTS, BROKERS	852	1,173,397	24,404	3,903	812	1,206,266	18,617	3,542	-2.7	31.1
ASSEMBLERS OF FARM PRODUCTS	92	62,360	3,997	1,165	50	77,158	3,885	1,087	-19.2	2.9

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

MASSACHUSETTS



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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	8,186	8,420,228	449,813	8,318,148	87,056	3,222	6,193	3,772,144
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	6,193	3,772,144	290,651	5,228,942	59,484	2,584	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	856	2,825,123	111,623	2,223,657	19,198	13	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	193	587,204	19,138	328,615	3,306	46	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	852	1,173,397	24,404	435,463	3,903	510	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	92	62,360	3,997	101,471	1,165	69	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	551	728,675	31,876	617,168	6,642	175	495	166,942
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	332	495,276	33,419	423,422	4,216	69	220	145,471
503	DRY GOODS, APPAREL	498	501,180	25,282	484,019	4,864	179	393	257,254
504	GROCERIES AND RELATED PRODUCTS	1,438	1,692,040	68,741	1,338,253	15,027	834	1,085	813,269
505	FARM PRODUCTS--RAW MATERIALS	228	413,849	9,274	140,192	1,361	93	126	227,958
506	ELECTRICAL GOODS	445	559,761	33,638	662,724	6,345	113	308	258,034
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	457	268,072	23,668	431,177	4,619	126	377	189,594
508	MACHINERY, EQUIPMENT, SUPPLIES	1,252	693,164	68,651	1,301,053	12,827	438	912	349,124
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	232	528,930	19,700	381,084	3,236	43	138	149,178
5092	PETROLEUM BULK STATIONS, TERMINALS	193	587,204	19,138	328,615	3,306	46	...	...
5093	SCRAP, WASTE MATERIALS	489	153,182	12,795	246,042	3,345	382	482	(D)
5094	TOBACCO, TOBACCO PRODUCTS	122	176,921	5,332	95,175	1,310	29	116	143,910
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	118	326,712	17,394	325,828	3,239	8	97	213,459
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	327	233,953	16,162	299,730	3,134	109	259	134,591
5097	FURNITURE, HOME FURNISHINGS	243	154,086	12,929	240,772	2,679	73	182	84,215
5098	LUMBER, CONSTRUCTION MATERIALS	294	248,794	16,938	328,132	3,240	89	232	145,662
5099	OTHER MISCELLANEOUS PRODUCTS	967	658,429	34,876	674,762	7,666	418	771	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MASSACHUSETTS, TOTAL	8,186	8,420,228	449,813	8,318,148	87,056	3,222	6,193	3,772,144
BARNSTABLE COUNTY[1]	68	21,683	1,547	29,835	404	33	50	10,830
BARNSTABLE TOWN	32	10,723	792	15,006	207	16	24	7,072
BERKSHIRE COUNTY	127	67,131	5,016	94,950	1,141	61	97	40,617
NORTH ADAMS	34	21,990	1,586	24,289	343	19	25	11,038
PITTSFIELD	78	39,924	3,138	65,674	722	35	61	26,816
REMAINDER OF COUNTY	15	5,217	292	4,987	76	7	11	2,763
ADAMS TOWN	5	2,621	185	2,836	45	1	4	(D)
WILLIAMSTOWN TOWN	...	...	...	...	...	...	...	...
BRISTOL COUNTY	428	249,570	15,192	303,534	3,784	226	359	170,187
ATTLEBORO	21	10,854	543	10,366	126	12	17	(D)
FALL RIVER	144	80,220	5,257	102,006	1,288	67	120	47,407
NEW BEDFORD	170	104,734	6,114	127,161	1,613	90	142	78,001
TAUNTON	44	33,788	1,809	36,673	435	20	37	28,080
REMAINDER OF COUNTY	49	19,974	1,469	27,328	322	37	43	(D)
DARTMOUTH TOWN	7	2,075	92	1,859	28	13	6	(D)
FAIRHAVEN TOWN	6	791	70	1,407	18	4	6	791
NORTH ATTLEBOROUGH TOWN	8	646	127	2,379	40	3	8	646
DUKES COUNTY	6	(D)	(D)	(D)	(D)	(D)	3	(D)
ESSEX COUNTY	562	348,970	21,488	408,142	4,874	254	486	239,907
BEVERLY	20	14,055	613	10,898	139	8	15	4,160
GLOUCESTER	37	16,106	1,251	24,540	320	27	33	13,394
HAVERHILL	68	40,553	2,265	42,842	518	29	52	16,598
LAWRENCE	121	87,575	6,038	110,719	1,376	48	106	72,787
LYNN	100	46,408	3,346	63,915	749	48	89	39,830
NEWBURYPORT	8	3,059	178	2,786	47	3	7	(D)
PEABODY	45	34,076	1,405	29,099	340	14	40	(D)
SALEM	64	50,334	3,359	62,064	675	18	52	30,013
REMAINDER OF COUNTY	99	56,804	3,033	61,279	710	59	92	46,715
AMESBURY TOWN	9	2,468	103	1,929	29	5	9	2,468
ANDOVER TOWN	8	(D)	(D)	(D)	(D)	(D)	8	(D)
DANVERS TOWN	14	18,847	774	15,023	163	5	14	18,847
MARBLEHEAD TOWN	5	2,561	64	1,135	15	3	3	(D)
METHUEN TOWN	8	(D)	(D)	(D)	(D)	(D)	8	(D)
NORTH ANDOVER TOWN	5	2,850	170	3,245	33	1	5	2,850
SAUGUS TOWN	8	7,636	496	10,302	102	3	5	(D)
SWAMPSCOTT TOWN	8	1,193	106	2,003	26	3	7	(D)
FRANKLIN COUNTY[1]	59	22,176	2,084	40,680	465	24	44	8,211
GREENFIELD TOWN	35	(D)	(D)	(D)	(D)	(D)	26	(D)
MONTAGUE TOWN	4	(D)	(D)	(D)	(D)	(D)	4	(D)
HAMPDEN COUNTY	582	420,044	30,531	590,608	6,606	228	483	255,089
CHICOPEE	34	26,797	1,428	26,957	336	13	31	17,173
HOLYOKE	64	31,843	3,227	64,726	748	24	59	26,758
SPRINGFIELD	393	306,785	21,604	417,060	4,520	158	320	178,957
WESTFIELD	19	15,294	1,463	26,734	448	13	15	4,379
REMAINDER OF COUNTY	72	39,325	2,809	55,131	554	20	58	27,822
AGAWAM TOWN	9	6,664	232	4,869	51	2	9	6,664
LUDLOW TOWN	3	462	49	1,052	14	1	2	(D)
WEST SPRINGFIELD TOWN	36	14,697	1,304	25,106	292	7	31	9,198
HAMPSHIRE COUNTY	46	16,648	1,823	35,121	486	30	35	10,571
NORTHAMPTON	24	9,172	765	12,353	153	15	19	8,119
REMAINDER OF COUNTY	22	7,476	1,058	22,768	333	15	16	2,452
AMHERST TOWN	2	(D)	(D)	(D)	(D)	(D)	...	...
EASTHAMPTON TOWN	5	4,648	832	17,123	248	4	4	(D)
SOUTH HADLEY TOWN	3	(D)	(D)	(D)	(D)	(D)	3	(D)
WARE TOWN	5	581	75	1,425	20	4	3	(D)
MIDDLESEX COUNTY	1,353	1,593,302	83,878	1,591,430	16,101	467	988	581,418
CAMBRIDGE	324	438,048	30,189	552,931	5,355	82	234	239,339
EVERETT	41	64,698	2,256	42,201	426	13	35	14,821
LOWELL	98	47,017	3,523	71,478	883	44	87	36,818
MALDEN	65	41,627	2,212	46,260	521	30	50	17,864
MARLBOROUGH	13	5,745	228	4,171	50	10	11	(D)
MEDFORD	60	34,445	2,554	49,161	524	18	44	17,999
MELROSE	20	9,693	412	9,168	103	7	12	3,826
NEWTON	160	228,925	9,630	184,907	1,823	57	90	37,430
SOMERVILLE	132	76,781	6,970	127,196	1,410	38	111	53,581
WALTHAM	70	93,111	4,282	83,033	843	14	41	23,086
WOBURN	22	12,861	831	15,469	169	4	17	4,938
REMAINDER OF COUNTY	348	540,351	20,791	405,455	3,994	150	256	129,637
ARLINGTON TOWN	29	7,110	528	10,586	127	14	26	4,572
BELMONT TOWN	22	20,812	1,073	20,384	219	8	12	3,365
BILLERICA TOWN	3	(D)	(D)	(D)	(D)	(D)	3	(D)
FRAMINGHAM TOWN	44	34,365	2,802	57,403	599	12	38	19,656
LEXINGTON TOWN	13	8,902	335	6,142	50	9	4	(D)
MAYNARD TOWN	6	8,225	378	7,319	90	2	4	(D)
NATICK TOWN	24	(D)	(D)	(D)	(D)	(D)	16	(D)
READING TOWN	11	8,941	488	8,851	80	5	7	(D)
STONEHAM TOWN	11	6,266	306	5,505	63	7	10	(D)
WAKEFIELD TOWN	28	41,524	1,212	23,361	212	14	23	(D)
WATERTOWN TOWN	60	177,290	8,121	164,988	1,557	14	40	30,453
WINCHESTER TOWN	9	3,530	238	4,556	42	5	7	(D)

Standard Notes: ... Represents zero (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]There are no cities in this county. Places shown are towns.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
NANTUCKET COUNTY	3	(D)	(D)	(D)	(D)	(D)	3	(D)
NORFOLK COUNTY	423	502,850	24,529	500,336	4,765	155	270	136,165
QUINCY	87	75,314	4,610	110,582	1,152	29	68	22,275
REMAINDER OF COUNTY	336	427,536	19,919	389,754	3,613	126	202	113,890
BRAINTREE TOWN	13	19,840	465	8,696	89	4	12	(D)
BROOKLINE TOWN	100	(D)	(D)	(D)	(D)	(D)	57	27,647
DEDHAM TOWN	10	14,168	1,263	23,925	240	2	5	(D)
FRANKLIN TOWN	6	6,041	529	10,192	141	...	6	6,041
MILTON TOWN	11	1,918	185	2,915	40	7	9	(D)
NEEDHAM TOWN	69	154,740	6,684	134,446	1,113	24	32	40,557
NORWOOD TOWN	23	11,688	1,051	20,605	234	7	18	(D)
STOUGHTON TOWN	5	(D)	(D)	(D)	(D)	(D)	5	(D)
WELLESLEY TOWN	33	32,158	1,444	31,341	254	17	16	7,826
WEYMOUTH TOWN	12	11,242	306	6,583	79	5	10	(D)
PLYMOUTH COUNTY	224	128,281	9,016	174,907	1,925	111	191	94,839
BROCKTON	114	93,494	6,634	128,713	1,316	47	97	65,000
REMAINDER OF COUNTY	110	34,787	2,382	46,194	609	64	94	29,839
HINGHAM TOWN	10	4,092	212	4,487	53	4	9	(D)
MIDDLEBOROUGH TOWN	7	562	80	1,480	23	5	6	(D)
PLYMOUTH TOWN	18	7,275	503	8,362	117	12	15	(D)
ROCKLAND TOWN	7	3,242	230	4,675	41	4	7	3,242
WHITMAN TOWN	11	2,357	156	3,166	49	7	9	(D)
SUFFOLK COUNTY	3,599	4,526,375	222,283	3,939,130	39,671	1,365	2,606	1,877,088
BOSTON	3,387	4,329,454	212,706	3,757,117	37,506	1,208	2,423	1,822,774
CHELSEA	170	122,611	7,167	140,168	1,756	137	153	46,942
REVERE	26	69,922	2,176	36,769	354	12	19	5,401
REMAINDER OF COUNTY	16	4,388	234	5,076	55	8	11	1,971
WINTHROP TOWN	16	4,388	234	5,076	55	8	11	1,971
WORCESTER COUNTY	706	521,402	32,298	607,339	6,808	262	578	346,566
FITCHBURG	75	56,056	3,652	71,264	807	29	61	33,488
GARDNER	25	11,743	938	18,985	195	4	20	9,720
LEOMINSTER	22	18,076	552	11,922	143	5	17	3,182
WORCESTER	422	356,580	22,512	412,208	4,609	150	349	256,500
REMAINDER OF COUNTY	162	78,947	4,644	92,960	1,054	74	131	43,676
ATHOL TOWN	11	4,396	299	5,589	80	11	11	4,396
CLINTON TOWN	11	6,728	335	6,390	83	3	10	(D)
MILFORD TOWN	10	1,592	132	3,164	46	2	8	(D)
NORTHBRIDGE TOWN	3	(D)	(D)	(D)	(D)	(D)	3	(D)
SHREWSBURY TOWN	10	3,985	385	7,219	81	3	8	(D)
SOUTHBRIDGE TOWN	15	2,590	300	6,569	87	6	15	2,590
SPENCER TOWN	1	(D)	(D)	(D)	(D)	(D)	1	(D)
WEBSTER TOWN	8	2,443	149	2,739	31	6	7	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Massachusetts, total	7,934	385,839	7,300,568	87,481	3,313	6,041	3,321,567	1,893	4,182,463
Barnstable County	50	1,604	30,744	383	26	31	9,008	19	11,795
Berkshire County	131	4,326	79,685	1,122	67	102	34,132	29	26,648
North Adams	34	1,159	20,040	349	15	27	10,314	7	8,370
Pittsfield	80	2,898	54,458	692	41	61	21,866	19	17,112
Remainder of County	17	269	5,187	81	11	14	1,952	3	1,166
Bristol County	421	14,446	266,880	4,189	216	373	162,677	48	63,403
Attleboro	22	(D)	(D)	(D)	(D)	21	(D)	1	(D)
Fall River	151	6,295	116,919	1,879	78	133	66,899	18	36,425
New Bedford	157	4,870	88,784	1,434	84	139	57,466	18	15,837
Taunton	42	1,588	32,467	459	17	35	20,262	7	8,987
Remainder of County	49	(D)	(D)	(D)	(D)	45	(D)	4	(D)
Dukes County	8	110	1,476	24	1	5	477	3	1,131
Essex County	528	17,141	324,446	4,457	277	462	198,527	66	73,972
Beverly	22	(D)	(D)	(D)	(D)	19	(D)	3	(D)
Gloucester	36	1,434	27,997	429	23	29	13,229	7	4,761
Haverhill	65	2,282	40,974	571	28	55	17,952	10	6,347
Lawrence	111	4,359	82,493	1,158	49	100	55,999	11	5,808
Lynn	107	3,435	59,858	840	64	95	36,651	12	7,987
Newburyport	10	152	2,718	40	7	7	1,254	3	1,385
Peabody	31	(D)	(D)	(D)	(D)	29	(D)	2	(D)
Salem	64	2,244	44,742	561	34	56	45,978	8	14,419
Remainder of County	82	1,637	31,008	465	52	72	16,250	10	12,792
Franklin County	47	1,070	20,417	306	19	33	5,556	14	10,853
Hampden County	571	28,945	562,170	7,031	247	458	232,357	113	157,527
Chicopee	22	1,186	22,865	273	11	16	8,587	6	8,370
Holyoke	77	3,152	68,382	807	37	70	32,893	7	6,312
Springfield	394	21,190	394,325	4,906	168	312	169,195	82	129,345
Westfield	16	1,370	40,672	436	9	13	4,466	3	4,539
Remainder of County	62	2,047	35,926	609	22	47	17,216	15	8,961
Hampshire County	43	1,745	44,009	612	28	35	10,218	8	6,533
Northampton	23	613	10,981	161	12	19	7,587	4	1,201
Remainder of County	20	1,132	33,028	451	16	16	2,631	4	5,332
Middlesex County	1,140	63,077	1,201,882	14,192	399	869	407,372	271	758,852
Cambridge	293	23,648	432,270	4,862	70	213	160,832	80	162,057
Everett	45	1,940	38,898	479	15	38	11,378	7	32,696
Lowell	105	2,772	48,049	751	36	92	27,347	13	10,560
Malden	68	2,214	43,712	625	27	53	17,051	15	22,939
Marlborough	13	158	3,011	42	8	13	1,851	...	...
Medford	44	2,058	37,881	505	16	35	10,153	9	11,701
Melrose	22	521	11,587	131	10	12	3,876	10	12,487
Newton	110	5,542	102,198	1,156	51	63	23,191	47	134,732
Somerville	117	5,355	107,309	1,288	40	107	57,350	10	9,070
Waltham	57	4,592	90,783	1,004	13	35	13,842	22	152,802
Woburn	14	541	9,450	131	4	11	2,935	3	6,276
Remainder of County	252	13,736	276,734	3,218	109	197	77,566	55	203,532
Nantucket County	...	...	...	...	...	...	...	...	...
Norfolk County	322	12,320	239,429	2,867	141	229	80,303	93	169,259
Quincy	86	2,613	49,368	708	40	64	21,782	22	32,574
Remainder of County	236	9,707	190,061	2,159	101	165	58,521	71	136,685
Plymouth County	203	6,717	126,713	1,776	137	173	58,704	30	43,555
Brockton	115	4,573	84,902	1,168	64	103	41,943	12	31,673
Remainder of County	88	2,144	41,811	608	73	70	16,761	18	11,882
Suffolk County	3,823	207,805	3,885,690	44,280	1,490	2,730	1,865,169	1,093	2,717,235
Boston	3,600	199,623	3,722,821	41,928	1,341	2,529	1,814,074	1,071	2,618,360
Chelsea	180	5,552	109,818	1,807	131	170	43,107	10	29,372
Revere	25	2,098	41,239	409	9	16	3,075	8	66,172
Remainder of County	18	532	11,812	136	9	15	4,913	3	3,331
Worcester County	647	26,533	517,027	6,242	265	541	257,067	106	141,700
Fitchburg	66	2,659	57,920	608	27	54	23,251	12	38,858
Gardner	23	991	29,653	236	9	20	13,492	3	529
Leominster	26	499	9,447	122	7	20	3,935	6	5,555
Worcester	401	18,924	340,688	4,414	156	337	189,749	64	75,912
Remainder of County	131	3,460	79,319	862	66	110	26,640	21	20,846

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts—(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

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SEATTLE 4, WASHINGTON
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7-27-59

USCOMM--DC

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Michigan

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Michigan totaled $11,432,344,000 during the year 1958, an increase of $1,345,660,000 or 13.3 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 102,846 paid employees during the workweek ended nearest November 15, 1958, an increase of 3.1 percent compared with the same week in 1954. In addition, 6,717 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $543,337,000 compared with $478,771,000 in 1954, an increase of 13.5 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $4,056,964,000 an increase of $391,779,000 or 10.7 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 12-14.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	10,558	11,432,344	543,337	102,846	9,441	10,086,684	478,771	99,793	13.3	13.5
MERCHANT WHOLESALERS	6,811	4,056,964	317,461	64,130	6,174	3,665,185	291,253	62,382	10.7	9.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	981	4,665,970	154,884	25,227	915	3,969,618	130,417	24,675	17.5	18.8
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	1,206	834,614	30,318	5,746	1,106	753,436	25,540	5,886	10.8	18.7
MERCHANDISE AGENTS, BROKERS	1,136	1,687,151	31,386	5,239	960	1,558,531	24,280	4,370	8.3	29.3
ASSEMBLERS OF FARM PRODUCTS	424	187,645	9,288	2,504	286	139,914	7,281	2,480	34.1	27.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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MICHIGAN


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MENOMINEE
SCALE
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EMMET
CHEBOYGAN
PRESQUE ISLE
CHARLEVOIX
ANTRIM
OTSEGO
MONT MORENCY
ALPENA
LEELANAU
BENZIE
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JACKSON
WASHTENAW
WAYNE
BERRIEN
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ST. JOSEPH
BRANCH
HILLSDALE
LENAWEE
MONROE

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	10,558	11,432,344	543,337	10,512,200	102,846	6,717	6,811	4,056,964
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	6,811	4,056,964	317,461	6,142,450	64,130	5,031	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	981	4,665,970	124,884	3,017,572	25,227	4	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	1,206	834,614	30,318	570,684	5,746	428	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	1,136	1,687,151	31,386	609,505	5,239	1,010	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	424	187,645	9,288	171,989	2,504	244	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	1,096	2,300,390	86,018	1,660,265	15,457	835	818	268,942
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	319	446,207	19,657	385,009	3,687	141	214	153,817
503	DRY GOODS, APPAREL	108	66,238	4,610	92,555	938	84	84	28,819
504	GROCERIES AND RELATED PRODUCTS	1,531	1,742,467	77,968	1,503,336	15,414	1,354	1,073	950,730
505	FARM PRODUCTS--RAW MATERIALS	384	404,593	9,232	183,502	2,558	212	60	88,925
506	ELECTRICAL GOODS	509	601,568	36,319	714,522	6,425	242	349	276,683
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	461	347,019	29,854	548,983	5,775	285	363	243,895
508	MACHINERY, EQUIPMENT, SUPPLIES	1,710	1,115,307	95,936	1,816,045	17,008	928	1,214	470,829
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	411	1,444,545	36,823	733,473	5,806	115	250	236,371
5092	PETROLEUM BULK STATIONS, TERMINALS	1,206	834,614	30,318	570,684	5,746	428	...	...
5093	SCRAP, WASTE MATERIALS	479	188,814	15,431	311,201	3,872	475	470	176,144
5094	TOBACCO, TOBACCO PRODUCTS	123	210,406	5,716	104,851	1,241	131	116	162,137
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	465	451,944	21,689	398,896	3,893	301	422	346,315
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	204	176,057	13,131	260,454	2,400	119	150	103,301
5097	FURNITURE, HOME FURNISHINGS	208	153,592	11,230	249,158	2,302	124	164	88,332
5098	LUMBER, CONSTRUCTION MATERIALS	489	550,342	27,076	535,348	5,079	253	392	266,323
5099	OTHER MISCELLANEOUS PRODUCTS	855	398,241	22,329	443,918	5,245	690	672	195,401

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MICHIGAN, TOTAL	10,558	11,432,344	543,337	10,512,200	102,846	6,717	6,811	4,056,964
ALCONA COUNTY	6	(D)	(D)	(D)	(D)	(D)	4	(D)
ALGER COUNTY	9	1,569	54	1,073	17	7	4	607
ALLEGAN COUNTY	60	28,353	994	19,507	266	43	20	4,757
ALPENA COUNTY	52	19,015	1,284	23,526	282	38	36	11,421
ALPENA	43	17,431	1,198	21,309	246	29	31	11,042
REMAINDER OF COUNTY	9	1,584	86	2,217	36	9	5	379
ANTRIM COUNTY	14	1,886	72	1,299	20	13	8	724
ARENAC COUNTY	21	6,763	264	4,990	60	17	8	1,161
BARAGA COUNTY	13	2,071	79	1,827	24	8	7	985
BARRY COUNTY	34	8,533	363	7,537	94	25	16	3,333
HASTINGS	15	5,584	235	4,515	58	9	9	2,282
REMAINDER OF COUNTY	19	2,949	128	3,022	36	16	7	1,051
BAY COUNTY	136	100,502	6,629	121,929	1,399	104	101	79,549
BAY CITY	96	84,231	5,621	103,526	1,196	82	80	72,304
REMAINDER OF COUNTY	40	16,271	1,008	18,403	203	22	21	7,245
BENZIE COUNTY	8	1,462	66	1,593	20	3	4	(D)
BERRIEN COUNTY	179	79,229	5,212	101,498	1,181	105	108	36,812
BENTON HARBOR	67	32,007	2,006	37,452	448	50	43	18,957
BUCHANAN	5	1,683	41	579	8	2	2	(D)
NILES	22	10,263	837	14,879	177	8	13	(D)
ST JOSEPH	15	5,275	358	8,276	82	8	12	4,358
REMAINDER OF COUNTY	70	30,001	1,970	40,312	466	37	38	9,463
BRANCH COUNTY	52	29,622	1,005	20,666	244	33	28	8,647
COLDWATER	30	24,815	714	15,125	171	18	20	7,367
REMAINDER OF COUNTY	22	4,807	291	5,541	73	15	8	1,280
CALHOUN COUNTY	166	93,847	6,320	141,426	1,432	81	113	40,318
ALBION	7	2,254	141	2,412	32	6	4	766
BATTLE CREEK	100	53,255	4,565	107,077	1,006	43	77	28,399
MARSHALL	15	10,741	566	11,706	144	5	11	5,501
REMAINDER OF COUNTY	43	26,117	965	20,231	250	27	21	5,652
CASS COUNTY	36	8,714	459	9,169	129	16	21	4,523
DOWAGIAC	16	3,132	152	2,826	37	10	11	1,965
REMAINDER OF COUNTY	20	5,582	307	6,343	92	6	10	2,558
CHARLEVOIX COUNTY	8	3,167	171	2,964	42	3	4	719
CHEBOYGAN COUNTY	30	8,132	458	8,285	104	14	16	3,135
CHEBOYGAN	21	6,469	397	7,393	87	9	14	(D)
REMAINDER OF COUNTY	9	1,663	61	892	17	5	2	(D)
CHIPPEWA COUNTY	49	17,530	1,282	24,289	307	30	31	10,774
SAULT STE MARIE	31	11,602	843	15,611	201	23	24	7,488
REMAINDER OF COUNTY	18	5,928	439	8,678	106	7	7	3,286
CLARE COUNTY	12	3,627	123	3,541	52	8	3	1,207
CLINTON COUNTY	37	12,960	413	7,795	200	25	11	891
CRAWFORD COUNTY	12	2,613	134	3,147	40	6	8	1,633
DELTA COUNTY	67	27,848	1,705	34,728	420	52	44	17,176
ESCANABA	46	24,094	1,467	28,927	332	32	31	15,868
REMAINDER OF COUNTY	21	3,754	238	5,801	88	20	13	1,308
DICKINSON COUNTY	59	25,748	1,411	32,598	334	50	43	19,568
IRON MOUNTAIN	43	15,597	1,111	23,768	251	42	32	10,441
KINGSFORD	5	1,255	67	2,216	27	2	5	(D)
REMAINDER OF COUNTY	11	8,896	233	6,614	56	6	6	(D)
EATON COUNTY	40	17,254	883	14,759	195	24	11	3,789
CHARLOTTE	12	7,824	342	6,152	88	4	3	1,959
REMAINDER OF COUNTY	28	9,430	541	8,607	107	20	8	1,830
EMMET COUNTY	33	10,322	738	14,808	188	19	23	6,402
PETOSKEY	25	9,378	669	13,897	171	14	19	(D)
REMAINDER OF COUNTY	8	944	69	911	17	5	4	(D)
GENESEE COUNTY	332	322,749	32,577	672,783	6,690	212	231	139,778
FLINT	259	202,720	17,243	345,591	3,568	159	192	120,074
REMAINDER OF COUNTY	73	120,029	15,334	327,192	3,122	53	39	19,704
GLADWIN COUNTY	10	3,095	88	1,870	22	6	2	(D)
GOGEBIC COUNTY	37	12,833	693	13,494	169	23	22	4,964
IRONWOOD	21	8,928	591	11,372	134	12	16	4,184
REMAINDER OF COUNTY	16	3,905	102	2,122	35	11	6	780

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
GRAND TRAVERSE COUNTY	71	27,219	1,675	35,252	446	50	53	19,247
TRAVERSE CITY	52	14,613	1,211	24,755	296	35	42	12,445
REMAINDER OF COUNTY	19	12,606	464	10,497	150	15	11	6,802
GRATIOT COUNTY	56	43,745	1,758	37,412	457	26	25	18,149
ALMA	19	17,877	787	15,242	152	10	13	15,642
REMAINDER OF COUNTY	37	25,868	971	22,170	305	16	12	2,507
HILLSDALE COUNTY	52	17,625	862	18,430	218	36	26	4,455
HILLSDALE	17	7,131	489	11,048	120	9	7	2,546
REMAINDER OF COUNTY	35	10,494	373	7,382	98	27	19	1,909
HOUGHTON COUNTY	49	14,479	1,574	22,324	288	43	37	10,316
HANCOCK	15	3,855	910	9,190	118	15	13	(D)
REMAINDER OF COUNTY	34	10,624	664	13,134	170	28	24	(D)
HURON COUNTY	77	31,795	1,345	24,302	329	28	24	12,872
INGHAM COUNTY	312	295,082	16,292	316,255	3,098	142	224	140,014
EAST LANSING	9	3,967	317	5,985	54	6	8	(D)
LANSING	248	261,856	14,207	278,281	2,719	105	183	121,369
REMAINDER OF COUNTY	55	29,259	1,768	31,989	325	31	33	(D)
IONIA COUNTY	41	11,125	407	9,210	137	26	15	2,608
IONIA	18	4,804	184	3,183	44	14	7	1,361
REMAINDER OF COUNTY	23	6,321	223	6,027	93	12	8	1,247
IOSCO COUNTY	21	7,039	219	6,602	67	16	12	4,452
IRON COUNTY	28	6,023	375	8,617	106	20	17	2,873
ISABELLA COUNTY	52	19,879	1,217	24,177	262	31	30	11,807
MOUNT PLEASANT	36	14,354	949	18,897	200	22	24	9,584
REMAINDER OF COUNTY	16	5,525	268	5,280	62	9	6	2,223
JACKSON COUNTY	172	120,667	7,145	134,547	1,365	93	108	48,337
JACKSON	129	91,027	5,314	101,926	1,050	67	85	37,443
REMAINDER OF COUNTY	43	29,640	1,831	32,621	315	26	23	10,894
KALAMAZOO COUNTY	253	162,304	12,006	219,404	2,255	135	169	84,465
KALAMAZOO	215	132,910	10,256	186,447	1,898	110	153	80,872
REMAINDER OF COUNTY	38	29,394	1,750	32,957	357	25	16	3,593
KALKASKA COUNTY	5	660	17	327	7	6	1	(D)
KENT COUNTY	728	608,429	35,508	684,935	6,986	431	510	299,692
EAST GRAND RAPIDS	2	(D)	(D)	(D)	(D)	(D)	2	(D)
GRAND RAPIDS	629	532,007	30,939	594,324	6,031	368	450	273,751
REMAINDER OF COUNTY	97	(D)	(D)	(D)	(D)	(D)	58	(D)
KEWEENAW COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
LAKE COUNTY	4	272	4	85	2	3	3	(D)
LAPEER COUNTY	47	23,485	933	16,795	224	28	17	4,952
LAPEER	19	7,435	395	6,443	94	10	8	3,984
REMAINDER OF COUNTY	28	16,050	538	10,352	130	18	9	968
LEELANAU COUNTY	10	5,231	348	7,117	73	6	3	(D)
LENAWEE COUNTY	95	62,584	1,932	40,501	503	54	47	15,484
ADRIAN	39	29,582	899	18,973	241	27	25	7,484
REMAINDER OF COUNTY	56	33,002	1,033	21,528	262	27	22	8,000
LIVINGSTON COUNTY	36	10,550	355	6,840	90	29	14	2,326
LUCE COUNTY	10	2,904	191	3,751	49	4	6	1,057
MACKINAC COUNTY	20	4,207	224	4,195	55	15	11	1,759
MACOMB COUNTY	230	173,881	10,142	210,396	2,049	159	168	81,656
CENTER LINE	9	(D)	(D)	(D)	(D)	(D)	7	(D)
EAST DETROIT	24	10,038	832	20,130	208	28	23	(D)
MOUNT CLEMENS	47	28,294	1,989	42,901	428	23	31	19,417
ROSEVILLE	13	3,526	377	7,930	131	15	10	2,698
ST CLAIR SHORES	13	(D)	(D)	(D)	(D)	(D)	12	(D)
REMAINDER OF COUNTY	124	83,508	5,738	113,479	1,071	78	85	46,627
MANISTEE COUNTY	30	7,859	352	6,177	85	30	18	3,328
MANISTEE	23	5,124	275	4,684	63	24	15	2,932
REMAINDER OF COUNTY	7	2,735	77	1,493	22	6	3	396
MARQUETTE COUNTY	70	26,705	1,699	35,325	429	61	45	17,439
ISHPEMING	19	8,720	504	10,172	120	17	11	6,871
MARQUETTE	33	14,935	1,065	21,846	269	32	24	9,404
NEGAUNEE	10	1,930	96	2,217	28	8	5	(D)
REMAINDER OF COUNTY	8	1,120	34	1,090	12	4	5	(D)
MASON COUNTY	31	6,930	330	5,624	81	25	18	2,783
LUDINGTON	17	4,031	214	3,299	48	15	12	2,233
REMAINDER OF COUNTY	14	2,899	116	2,325	33	10	6	550
MECOSTA COUNTY	25	6,918	392	8,049	89	13	17	4,036
BIG RAPIDS	13	2,668	126	2,896	39	7	11	(D)
REMAINDER OF COUNTY	12	4,250	266	5,153	50	6	6	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MENOMINEE COUNTY	42	14,299	889	18,543	213	31	32	11,609
MENOMINEE	26	11,963	770	15,365	170	14	20	9,848
REMAINDER OF COUNTY	16	2,336	119	3,178	43	17	12	1,761
MIDLAND COUNTY	20	8,562	765	13,736	141	19	11	3,796
MIDLAND	15	7,358	687	12,524	119	14	8	(D)
REMAINDER OF COUNTY	5	1,204	78	1,212	22	5	3	(D)
MISSAUKEE COUNTY	11	1,992	66	1,514	22	9	4	(D)
MONROE COUNTY	89	44,849	1,862	36,815	392	61	51	26,397
MONROE	37	13,496	822	15,399	171	23	27	9,482
REMAINDER OF COUNTY	52	31,353	1,040	21,416	221	38	24	16,915
MONTCALM COUNTY	73	21,448	1,055	23,043	301	42	24	7,856
GREENVILLE	17	4,282	272	5,487	60	7	7	1,762
REMAINDER OF COUNTY	56	17,166	783	17,556	241	35	17	6,094
MONTMORENCY COUNTY	3	(D)	(D)	(D)	(D)	(D)	...	...
MUSKEGON COUNTY	166	110,221	7,936	148,765	1,601	106	126	59,343
MUSKEGON	112	70,086	5,728	107,760	1,142	65	85	32,381
MUSKEGON HEIGHTS	28	9,751	776	14,953	186	27	23	7,203
REMAINDER OF COUNTY	26	30,384	1,432	26,052	273	14	18	19,759
NEWAYGO COUNTY	23	5,395	188	5,666	116	19	7	1,034
OAKLAND COUNTY	597	430,991	24,462	474,841	4,692	384	406	191,018
BERKLEY	10	2,071	166	4,129	46	9	8	(D)
BIRMINGHAM	49	55,260	1,971	36,199	328	22	19	13,456
CLAWSON	6	461	44	1,195	13	5	4	(D)
FERNDALE	90	94,822	6,082	115,092	1,081	37	61	50,266
HAZEL PARK	29	10,601	1,059	22,645	242	23	26	9,533
OAK PARK	49	14,210	1,379	27,525	259	31	45	11,559
PONTIAC	104	98,415	5,368	100,660	1,010	80	80	35,083
ROYAL OAK	85	57,695	2,549	53,141	575	53	56	30,758
REMAINDER OF COUNTY	175	97,456	5,844	114,255	1,138	124	107	38,644
OCEANA COUNTY	16	3,547	202	4,508	56	11	5	(D)
OGEMAW COUNTY	15	3,701	128	3,243	41	12	5	1,726
ONTONAGON COUNTY	12	1,849	115	2,255	26	1	4	423
OSCEOLA COUNTY	24	7,132	367	6,901	94	19	13	2,988
OSCODA COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
OTSEGO COUNTY	18	7,348	224	4,723	50	12	10	1,397
OTTAWA COUNTY	138	81,255	3,400	72,297	792	99	87	46,005
GRAND HAVEN	14	7,251	215	4,137	49	9	9	1,632
HOLLAND	45	41,463	1,823	36,437	361	32	37	30,877
REMAINDER OF COUNTY	80	33,841	1,440	33,323	412	58	41	13,496
PRESQUE ISLE COUNTY	21	3,253	168	3,492	52	9	4	582
ROSCOMMON COUNTY	18	2,474	157	3,818	49	16	15	(D)
SAGINAW COUNTY	290	226,220	15,122	280,726	3,221	170	198	154,065
SAGINAW	223	189,580	13,654	253,635	2,895	134	163	130,675
REMAINDER OF COUNTY	67	36,640	1,468	27,091	326	36	35	23,390
ST CLAIR COUNTY	119	50,412	2,752	52,021	596	75	75	29,955
PORT HURON	68	37,292	1,963	36,876	430	47	50	25,270
REMAINDER OF COUNTY	51	13,120	789	15,145	166	28	25	4,685
ST JOSEPH COUNTY	68	39,064	1,491	28,910	295	43	38	16,319
STURGIS	24	10,581	677	13,329	136	15	16	4,829
THREE RIVERS	18	5,126	288	5,088	58	10	11	3,243
REMAINDER OF COUNTY	26	23,357	526	10,493	101	18	11	8,247
SANILAC COUNTY	58	22,142	882	15,584	222	34	20	7,192
SCHOOLCRAFT COUNTY	15	3,165	141	3,189	35	11	9	1,388
MANISTIQUE	10	2,018	68	1,497	16	10	8	(D)
REMAINDER OF COUNTY	5	1,147	73	1,692	19	1	1	(D)
SHIAWASSEE COUNTY	71	29,247	1,399	26,987	318	49	37	17,494
OWOSSO	33	18,919	906	16,848	177	21	25	15,785
REMAINDER OF COUNTY	38	10,328	493	10,139	141	28	12	1,709
TUSCOLA COUNTY	73	22,281	970	20,447	267	33	19	6,437
VAN BUREN COUNTY	62	17,891	1,557	26,905	331	42	32	7,087
SOUTH HAVEN	19	5,957	530	11,090	186	11	15	4,299
REMAINDER OF COUNTY	43	11,934	1,027	15,815	145	31	17	2,788
WASHTENAW COUNTY	140	65,772	4,212	85,113	899	102	96	38,301
ANN ARBOR	70	34,884	2,395	45,441	501	58	58	29,583
YPSILANTI	22	9,044	569	14,668	153	13	16	3,516
REMAINDER OF COUNTY	48	21,844	1,248	25,004	245	31	22	5,202

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
WAYNE COUNTY	4,292	7,643,712	311,085	5,951,675	54,088	2,803	2,913	2,214,770
ALLEN PARK	14	30,441	1,141	23,512	202	10	7	2,577
DEARBORN	145	172,437	12,497	228,909	2,055	73	109	72,341
DETROIT	3,726	6,463,498	258,727	4,924,034	44,858	2,436	2,498	1,875,772
ECORSE	7	13,511	330	5,340	52	...	6	(D)
GARDEN CITY	10	7,424	342	5,543	60	7	9	(D)
GROSSE POINTE	4	13,118	750	13,030	143	5	2	(D)
GROSSE POINTE FARMS	5	(D)	(D)	(D)	(D)	(D)	3	(D)
GROSSE POINTE PARK	8	4,335	206	3,882	40	6	5	(D)
GROSSE POINTE WOODS	16	12,146	205	3,830	29	10	4	1,070
HAMTRAMCK	39	299,273	7,570	127,617	1,126	34	31	(D)
HARPER WOODS	5	5,801	183	3,490	26	2	4	(D)
HIGHLAND PARK	56	65,224	4,688	93,836	882	41	51	59,625
INKSTER	12	6,924	473	8,250	75	9	9	(D)
LINCOLN PARK	20	(D)	(D)	(D)	(D)	(D)	20	(D)
LIVONIA	25	(D)	(D)	(D)	(D)	(D)	16	(D)
MELVINDALE	9	8,265	533	10,589	119	3	7	(D)
PLYMOUTH	12	58,973	3,763	77,309	673	2	5	(D)
RIVER ROUGE	11	12,712	1,159	26,374	210	10	8	(D)
SOUTHGATE	...	...	...	...	...	...	...	...
TRENTON	8	2,564	194	5,950	72	4	7	(D)
WAYNE	14	6,216	454	8,822	96	14	12	(D)
WYANDOTTE	34	35,376	1,491	28,405	298	25	31	(D)
REMAINDER OF COUNTY	112	132,225	8,517	185,155	1,592	76	69	24,548
WEXFORD COUNTY	44	14,010	912	17,732	236	26	24	7,722
CADILLAC	28	10,502	604	11,730	162	19	14	5,520
REMAINDER OF COUNTY	16	3,508	308	6,002	74	7	10	2,202

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Michigan, total	9,441	478,771	9,307,947	99,793	6,327	6,174	3,665,185	3,267	6,421,499
Alcona County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Alger County	9	37	804	12	10	4	546	5	810
Allegan County	51	1,179	17,871	294	49	17	10,723	34	11,062
Alpena County	47	1,157	23,947	340	30	35	9,869	12	6,025
Alpena	42	(D)	(D)	(D)	(D)	32	(D)	10	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Antrim County	13	87	1,534	31	13	6	472	7	1,169
Arenac County	17	165	3,159	68	18	9	1,381	8	3,471
Baraga County	15	76	1,918	34	11	8	682	7	1,185
Barry County	29	406	7,982	90	22	15	3,753	14	4,745
Hastings	12	254	5,169	46	8	6	2,072	6	3,494
Remainder of County	17	152	2,813	44	14	9	1,681	8	1,251
Bay County	122	6,233	108,559	1,458	82	91	62,095	31	39,960
Bay City	87	5,355	93,142	1,217	63	70	53,917	17	25,142
Remainder of County	35	878	15,417	241	19	21	8,178	14	14,818
Benzie County	7	29	678	9	3	3	236	4	1,064
Berrien County	151	4,082	72,666	962	116	102	34,211	49	27,873
Benton Harbor	67	1,835	31,210	464	44	44	16,334	23	10,167
Buchanan	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Niles	23	479	9,815	118	17	18	3,913	5	2,456
St. Joseph	14	(D)	(D)	(D)	(D)	11	(D)	3	(D)
Remainder of County	45	950	15,856	221	46	28	9,517	17	5,100
Branch County	48	1,035	18,572	306	40	28	10,176	20	18,465
Coldwater	29	817	15,287	251	24	19	9,433	10	16,010
Remainder of County	19	218	3,285	55	16	9	743	10	2,455
Calhoun County	145	4,818	91,958	1,270	87	102	28,823	43	47,139
Albion	13	116	2,027	34	13	8	918	5	3,051
Battle Creek	92	3,766	71,196	950	50	71	21,587	21	27,141
Marshall	14	361	6,949	93	8	9	3,332	5	3,262
Remainder of County	26	575	11,786	193	16	14	2,986	12	13,685
Cass County	33	766	13,308	215	27	22	10,210	11	3,242
Dowagiac	13	(D)	(D)	(D)	(D)	11	(D)	2	(D)
Remainder of County	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Charlevoix County	10	183	3,346	48	4	4	883	6	2,311
Cheboygan County	20	264	5,707	92	17	12	2,204	8	4,242
Cheboygan	14	(D)	(D)	(D)	(D)	10	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Chippewa County	46	824	16,878	256	31	29	9,457	17	5,282
Sault Ste. Marie	34	679	14,168	221	23	24	8,653	10	3,651
Remainder of County	12	145	2,710	35	8	5	804	7	1,631
Clare County	15	193	3,760	71	11	4	1,057	11	4,251
Clinton County	36	1,091	71,492	793	36	14	14,495	22	11,769
Crawford County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Delta County	62	1,301	23,763	345	42	43	9,531	19	12,256
Escanaba	43	969	18,669	257	32	32	8,121	11	5,827
Remainder of County	19	332	5,094	88	10	11	1,410	8	6,429
Dickinson County	49	740	15,985	225	49	33	13,417	16	4,229
Iron Mountain	35	484	10,629	159	37	23	7,024	12	3,304
Kingsford	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	9	(D)	3	(D)
Eaton County	43	720	16,940	259	38	15	4,109	28	14,365
Charlotte	10	310	7,081	114	6	4	1,651	6	8,337
Remainder of County	33	410	9,859	145	32	11	2,458	22	6,028
Emmet County	27	632	14,198	173	20	18	5,373	9	3,920
Petoskey	22	(D)	(D)	(D)	(D)	17	(D)	5	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Genesee County	287	15,694	307,275	3,450	199	192	126,524	95	142,728
Flint	239	14,242	275,007	3,083	150	168	118,761	71	74,075
Remainder of County	48	1,452	32,268	367	49	24	7,763	24	68,653
Gladwin County	11	129	2,739	64	9	4	1,511	7	2,251
Gogebic County	41	799	15,762	240	22	26	5,928	15	6,263
Ironwood	22	534	10,315	158	9	18	4,343	4	3,532
Remainder of County	19	265	5,447	82	13	8	1,585	11	2,731
Grand Traverse County	59	1,753	41,439	642	44	43	12,849	16	8,717
Traverse City	44	1,335	34,544	517	34	34	9,585	10	5,451
Remainder of County	15	418	6,895	125	10	9	3,264	6	3,266

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Gratiot County	56	1,606	33,786	516	35	28	13,223	28	15,144
Alma	16	498	9,545	116	11	12	7,826	4	1,232
Remainder of County	40	1,108	24,241	400	24	16	5,397	24	13,912
Hillsdale County	42	433	10,860	178	43	25	4,924	17	6,217
Hillsdale	16	303	8,200	127	16	9	1,466	7	4,302
Remainder of County	26	130	2,660	51	27	16	3,458	10	1,915
Houghton County	59	905	19,035	273	41	40	10,637	19	4,615
Hancock	18	181	5,184	77	11	14	2,077	4	778
Remainder of County	41	724	13,851	196	30	26	8,560	15	3,837
Huron County	61	1,093	19,598	295	20	27	15,461	34	12,973
Ingham County	287	14,110	267,393	2,944	130	207	147,224	80	78,934
East Lansing	4	62	1,110	14	4	4	630	...	...
Lansing	231	12,550	241,278	2,630	87	174	133,626	57	69,763
Remainder of County	52	1,498	25,005	300	39	29	12,968	23	9,171
Ionia County	44	497	9,625	166	39	19	4,553	25	8,191
Ionia	14	132	2,582	40	15	7	1,840	7	2,242
Remainder of County	30	365	7,043	126	24	12	2,713	18	5,949
Iosco County	15	151	3,118	41	10	6	4,471	9	1,831
Iron County	26	265	5,271	79	17	17	2,871	9	2,024
Isabella County	47	784	14,909	234	38	22	9,759	25	7,935
Mount Pleasant	29	534	10,245	144	23	14	6,928	15	5,410
Remainder of County	18	250	4,664	90	15	8	2,831	10	2,525
Jackson County	157	7,573	135,431	1,676	83	103	51,628	54	53,179
Jackson	122	6,399	120,531	1,453	57	82	40,445	40	47,709
Remainder of County	35	1,174	14,900	223	26	21	11,183	14	5,470
Kalamazoo County	227	10,908	203,610	2,319	121	156	64,936	71	75,501
Kalamazoo	188	8,609	157,397	1,847	93	137	63,807	51	34,380
Remainder of County	39	2,299	46,213	472	28	19	1,129	20	41,121
Kalkaska County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Kent County	650	31,072	598,884	6,915	362	451	297,911	199	227,593
East Grand Rapids	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Grand Rapids	569	28,481	543,547	6,153	305	400	264,698	169	206,242
Remainder of County	79	(D)	(D)	(D)	(D)	50	(D)	29	(D)
Keweenaw County	...	...	...	...	...	...	...	...	...
Lake County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Lapeer County	43	626	12,396	176	23	17	5,087	26	7,781
Lapeer	22	340	6,927	88	13	12	4,075	10	3,633
Remainder of County	21	286	5,469	88	10	5	1,012	16	4,148
Leelanau County	10	273	5,570	65	6	3	837	7	4,318
Lenawee County	89	1,740	33,602	457	60	48	15,556	41	41,307
Adrian	44	984	18,694	263	29	31	9,175	13	29,966
Remainder of County	45	756	14,908	194	31	17	6,381	28	11,341
Livingston County	30	251	5,363	90	32	14	1,438	16	4,387
Luce County	10	149	2,969	40	3	6	781	4	1,309
Mackinac County	16	152	3,106	41	11	11	1,575	5	1,749
Macomb County	163	14,611	282,792	3,108	128	126	53,251	37	69,313
Center Line	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
East Detroit	19	881	18,720	219	25	19	8,651	...	...
Mount Clemens	40	1,380	27,641	292	31	30	13,428	10	7,361
Roseville	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
St. Clair Shores	3	33	650	11	1	3	801	...	...
Remainder of County	80	(D)	(D)	(D)	(D)	57	(D)	23	(D)
Manistee County	25	246	4,851	87	23	14	2,305	11	3,109
Manistee	17	(D)	(D)	(D)	(D)	12	(D)	5	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Marquette County	65	1,296	26,476	339	47	36	14,955	29	9,497
Ishpeming	17	408	8,585	122	14	12	7,254	5	1,222
Marquette	36	835	16,656	198	23	21	7,365	15	6,797
Negaunee	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Mason County	33	419	8,952	131	29	21	4,357	12	4,344
Ludington	18	224	4,417	58	16	14	3,765	4	1,294
Remainder of County	15	195	4,535	73	13	7	592	8	3,050
Mecosta County	17	180	3,524	55	16	10	2,172	7	1,645
Big Rapids	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Menominee County	38	667	13,674	191	28	27	8,426	11	2,977
Menominee	23	605	12,241	162	13	17	6,970	6	2,025
Remainder of County	15	<2	1,433	29	15	10	1,456	5	952

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Midland County	22	385	7,197	109	22	11	2,848	11	3,535
Midland	17	(D)	(D)	(D)	(D)	9	(D)	8	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Missaukee County	8	65	1,205	20	9	3	654	5	1,411
Monroe County	69	1,278	24,815	348	57	42	11,596	27	16,114
Monroe	35	916	17,275	220	25	27	9,076	8	4,122
Remainder of County	34	362	7,540	128	32	15	2,520	19	11,992
Montcalm County	60	873	16,073	289	45	20	6,453	40	8,614
Greenville	14	221	3,907	53	7	6	1,233	8	2,127
Remainder of County	46	652	12,166	236	38	14	5,220	32	6,487
Montmorency County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Muskegon County	135	6,648	126,530	1,434	76	106	54,014	29	26,598
Muskegon	84	5,096	98,312	1,074	34	66	36,714	18	15,450
Muskegon Heights	20	(D)	(D)	(D)	(D)	18	(D)	2	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	22	(D)	9	(D)
Newaygo County	15	96	1,861	41	16	6	1,018	9	2,169
Oakland County	426	22,708	421,070	4,386	291	286	159,829	140	[1]367,991
Berkley	11	124	2,186	33	7	5	304	6	2,483
Birmingham	39	1,302	25,848	212	27	11	14,138	28	29,208
Clawson	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Ferndale	58	3,857	69,682	655	27	41	46,977	17	42,831
Hazel Park	23	812	17,228	160	15	20	8,427	3	269
Oak Park	22	1,345	25,733	243	20	17	6,201	5	4,601
Pontiac	90	9,781	174,800	1,934	55	68	39,133	22	228,358
Royal Oak	66	2,514	49,358	486	38	48	22,051	18	23,839
Remainder of County	116	(D)	(D)	(D)	(D)	75	(D)	41	(D)
Oceana County	11	102	1,616	29	12	7	411	4	1,127
Ogemaw County	14	185	3,872	62	12	4	1,955	10	2,599
Ontonagon County	10	42	(Z)	15	8	4	443	6	1,096
Osceola County	21	274	5,012	82	15	10	2,401	11	3,375
Oscoda County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Otsego County	11	125	2,178	32	7	4	948	7	3,091
Ottawa County	115	2,747	54,246	740	94	82	36,404	33	25,693
Grand Haven	12	204	3,380	44	10	9	1,596	3	5,441
Holland	35	999	19,111	244	22	30	10,665	5	2,826
Remainder of County	68	1,544	31,755	452	62	43	24,143	25	17,426
Presque Isle County	18	146	3,144	64	15	4	684	14	2,271
Roscommon County	13	88	1,732	26	9	10	1,032	3	677
Saginaw County	266	12,751	250,179	2,886	167	172	113,435	94	75,042
Saginaw	215	11,749	229,184	2,628	131	146	95,182	69	64,181
Remainder of County	51	1,002	20,995	258	36	26	18,253	25	10,861
St. Clair County	106	4,835	89,837	1,169	85	70	21,275	36	28,155
Port Huron	62	1,745	32,413	407	53	46	15,443	16	10,942
Remainder of County	44	3,090	57,424	762	32	24	5,832	20	17,213
St. Joseph County	60	1,177	24,144	381	42	36	15,453	24	11,123
Sturgis	20	737	15,448	246	15	16	7,423	4	5,169
Three Rivers	14	225	4,415	57	9	10	4,450	4	1,570
Remainder of County	26	215	4,281	78	18	10	3,580	16	4,384
Sanilac County	56	601	11,457	234	34	16	4,168	40	10,848
Schoolcraft County	15	159	3,751	57	12	10	1,841	5	1,520
Manistique	12	(D)	(D)	(D)	(D)	9	(D)	3	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Shiawassee County	66	1,327	28,682	372	63	36	16,960	30	20,479
Owosso	36	809	16,474	232	31	24	14,356	12	14,928
Remainder of County	30	518	12,208	140	32	12	2,604	18	5,551
Tuscola County	68	837	15,854	236	43	22	6,480	46	12,538
Van Buren County	51	941	16,585	203	50	22	6,298	29	9,403
South Haven	15	404	7,489	97	17	11	4,467	4	694
Remainder of County	36	537	9,096	106	33	11	1,831	25	8,709
Washtenaw County	114	3,440	68,185	794	69	82	31,193	32	23,941
Ann Arbor	64	2,006	36,909	462	35	54	24,062	10	6,056
Ypsilanti	17	668	15,943	142	14	12	2,688	5	8,026
Remainder of County	33	766	15,333	190	20	16	4,443	17	9,859
Wayne County	4,025	281,523	5,479,760	53,357	2,656	2,762	2,038,966	1,263	4,720,580
Allen Park	6	368	10,049	93	4	6	5,453	...	...
Dearborn	120	9,237	185,540	1,715	84	90	68,853	30	66,620
Detroit	3,549	248,660	4,847,173	46,759	2,341	2,401	1,812,061	1,148	4,359,196
Ecorse	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Garden City	4	54	1,258	15	3	4	489	...	...
Grosse Pointe	13	707	16,864	151	4	9	5,294	4	3,325
Grosse Pointe Farms	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Data for 1954 not comparable with results of 1948 Wholesale Census due to difference in coverage of manufacturers sales branches and sales offices.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Wayne County--Con.									
Grosse Pointe Park	11	194	3,349	30	7	5	1,064	6	4,309
Grosse Pointe Woods	11	98	2,053	24	8	5	780	6	5,133
Hamtramck	28	(D)	(D)	(D)	(D)	25	(D)	3	(D)
Highland Park	54	4,126	71,127	787	37	45	46,280	9	6,263
Inkster	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Lincoln Park	17	(D)	(D)	(D)	(D)	16	(D)	1	(D)
Livonia	18	(D)	(D)	(D)	(D)	17	(D)	1	(D)
Melvindale	6	201	4,577	55	3	6	2,433	...	...
Plymouth	11	261	4,604	54	7	8	3,218	3	1,580
River Rouge	13	2,427	36,851	479	7	8	4,873	5	104,026
Trenton	7	351	7,941	54	3	4	2,345	3	807
Wayne	29	1,322	25,011	255	22	22	10,595	7	6,441
Wyandotte	38	2,055	43,220	432	23	30	19,991	8	26,059
Remainder of County	73	7,647	162,337	1,575	51	48	21,046	25	85,299
Wexford County	46	949	20,018	239	29	29	8,582	17	4,376
Cadillac	33	774	16,620	183	22	21	7,224	12	3,630
Remainder of County	13	175	3,398	56	7	8	1,358	5	746

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments ehgaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts--(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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USCOMM-DC 85

1958 Census of Business

WHOLESALE TRADE
Preliminary Area Report

February 1960

BC58(P)-WA23

Minnesota

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Minnesota totaled $6,447,382,000 during the year 1958, an increase of $961,137,000 or 17.5 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 58,433 paid employees during the workweek ended nearest November 15, 1958, an increase of 1.4 percent compared with the same week in 1954. In addition, 3,191 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $271,857,000 compared with $242,324,000 in 1954, an increase of 12.2 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $2,639,908,000 an increase of $387,195,000 or 17.2 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 10-12.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change–	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	6,659	6,447,382	271,857	58,433	6,099	5,486,245	242,324	57,620	17.5	12.2
MERCHANT WHOLESALERS	3,274	2,639,908	168,564	37,561	2,833	2,252,713	151,300	36,719	17.2	11.4
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	487	1,533,756	57,063	10,215	497	1,215,668	49,393	10,254	26.2	15.5
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	1,473	424,071	16,046	3,711	1,414	337,195	12,510	3,287	25.8	28.3
MERCHANDISE AGENTS, BROKERS	575	1,273,929	15,765	2,926	422	1,178,470	10,961	2,322	8.1	43.8
ASSEMBLERS OF FARM PRODUCTS	850	575,718	14,419	4,020	933	502,199	18,160	5,038	14.6	-20.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

MINNESOTA


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PENNINGTON
RED LAKE
POLK
BELTRAMI
KOOCHICHING
COOK
LAKE
ST. LOUIS
ITASCA
CLEARWATER
NORMAN
MAHNOMEN
HUBBARD
CASS
CLAY
BECKER
WADENA
CROW WING
AITKIN
CARLTON
WILKIN
OTTER TAIL
TODD
MORRISON
MILLE LACS
KANABEC
PINE
GRANT
DOUGLAS
TRAVERSE
BENTON
STEVENS
POPE
STEARNS
ISANTI
BIG STONE
SHERBURNE
CHISAGO
SWIFT
ANOKA
KANDIYOHI
MEEKER
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CHIPPEWA
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LAC QUI PARLE
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RICE
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WABASHA
BROWN
PIPESTONE
MURRAY
COTTONWOOD
WATONWAN
BLUE EARTH
WASECA
STEELE
DODGE
OLMSTED
WINONA
ROCK
NOBLES
JACKSON
MARTIN
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MOWER
FILLMORE
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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	6,659	6,447,382	271,857	5,464,054	58,433	3,191	3,274	2,639,908
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	3,274	2,639,908	168,564	3,358,810	37,561	1,923	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	487	1,533,756	57,063	1,185,777	10,215	5	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	1,473	424,071	16,046	319,996	3,711	467	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	575	1,273,929	15,765	312,911	2,926	408	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	850	575,718	14,419	286,560	4,020	388	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	390	535,308	21,917	447,344	4,684	194	345	142,611
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	156	211,284	12,183	243,326	2,375	48	104	83,043
503	DRY GOODS, APPAREL	118	69,524	3,797	74,121	811	103	91	49,102
504	GROCERIES AND RELATED PRODUCTS	891	1,102,832	39,666	776,378	9,474	607	516	613,322
505	FARM PRODUCTS--RAW MATERIALS	893	1,579,636	22,686	440,271	4,849	331	153	355,481
506	ELECTRICAL GOODS	281	354,539	19,541	422,448	3,873	131	182	153,482
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	193	247,010	26,007	465,282	4,584	68	139	197,281
508	MACHINERY, EQUIPMENT, SUPPLIES	763	558,565	45,722	960,689	9,266	335	556	232,259
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	120	265,973	7,412	139,587	1,373	29	62	55,211
5092	PETROLEUM BULK STATIONS, TERMINALS	1,473	424,071	16,046	319,996	3,711	467	...	...
5093	SCRAP, WASTE MATERIALS	141	37,545	3,731	83,185	1,047	138	138	(D)
5094	TOBACCO, TOBACCO PRODUCTS	60	89,447	2,286	56,456	615	63	57	68,234
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	208	173,285	6,022	125,983	1,388	178	195	151,065
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	113	116,393	6,472	119,847	1,213	45	88	58,216
5097	FURNITURE, HOME FURNISHINGS	92	68,455	4,876	92,228	978	34	64	38,972
5098	LUMBER, CONSTRUCTION MATERIALS	198	233,950	11,830	243,628	2,685	89	155	131,925
5099	OTHER MISCELLANEOUS PRODUCTS	569	379,565	21,663	453,285	5,507	331	429	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MINNESOTA: TOTAL	6,659	6,447,382	271,857	5,464,054	58,433	3,191	3,274	2,639,908
AITKIN COUNTY	13	2,362	78	1,629	22	6	3	872
ANOKA COUNTY	25	7,878	502	11,763	147	8	11	3,243
ANOKA	17	5,032	174	4,183	56	8	8	2,089
COLUMBIA HEIGHTS	4	2,023	286	6,792	81	...	2	(D)
REMAINDER OF COUNTY	4	823	42	788	10	...	1	(D)
BECKER COUNTY	40	7,929	267	5,288	75	23	18	3,937
DETROIT LAKES	18	4,572	156	3,183	43	14	10	2,961
REMAINDER OF COUNTY	22	3,357	111	2,105	32	9	8	976
BELTRAMI COUNTY	49	11,787	720	19,342	275	43	29	6,214
BEMIDJI	38	10,795	650	15,478	196	34	24	5,897
REMAINDER OF COUNTY	11	992	70	3,864	79	9	5	317
BENTON COUNTY	29	10,606	729	13,699	143	16	15	1,803
ST CLOUD (PART)[1]	16	7,525	543	10,602	110	8	10	1,406
REMAINDER OF COUNTY	13	3,081	186	3,097	33	8	5	397
BIG STONE COUNTY	30	6,524	257	5,154	76	10	6	1,769
BLUE EARTH COUNTY	130	63,410	3,381	62,931	781	54	69	31,911
MANKATO	83	40,225	2,893	53,200	654	35	57	29,334
REMAINDER OF COUNTY	47	23,185	488	9,731	127	19	12	2,577
BROWN COUNTY	62	21,371	869	17,104	217	33	16	5,110
NEW ULM	19	6,228	438	8,719	110	9	10	3,504
REMAINDER OF COUNTY	43	15,143	431	8,385	107	24	6	1,606
CARLTON COUNTY	24	5,104	316	7,061	78	18	6	650
CLOQUET	8	2,624	140	3,407	32	7	2	(D)
REMAINDER OF COUNTY	16	2,480	176	3,654	46	11	4	(D)
CARVER COUNTY	26	3,780	193	5,309	67	18	9	1,398
CASS COUNTY	22	1,778	72	1,368	25	16	10	484
CHIPPEWA COUNTY	50	28,910	979	19,425	286	22	17	13,996
MONTEVIDEO	23	11,203	453	8,833	136	9	9	819
REMAINDER OF COUNTY	27	17,707	526	10,592	150	13	8	13,177
CHISAGO COUNTY	22	8,338	291	6,556	99	15	10	6,367
CLAY COUNTY	78	29,785	1,663	30,450	394	36	31	8,185
MOORHEAD	42	20,059	1,367	24,876	302	26	25	7,070
REMAINDER OF COUNTY	36	9,726	296	5,574	92	10	6	1,115
CLEARWATER COUNTY	12	1,455	61	1,498	24	4	3	270
COOK COUNTY	6	1,152	58	1,976	24	4	2	(D)
COTTONWOOD COUNTY	44	14,027	433	8,427	127	25	8	700
CROW WING COUNTY	44	11,784	665	12,059	151	37	26	8,235
BRAINERD	27	8,984	557	9,659	118	23	16	6,639
REMAINDER OF COUNTY	17	2,800	108	2,400	33	14	10	1,596
DAKOTA COUNTY	102	572,551	6,499	136,075	1,297	59	35	82,584
HASTINGS (PART)[2]	7	1,764	93	2,041	21	1	2	(D)
SOUTH ST PAUL	67	561,414	5,946	125,317	1,179	41	21	77,771
WEST ST PAUL	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	28	9,373	460	8,717	97	17	12	(D)
DODGE COUNTY	28	17,110	383	7,952	103	14	6	4,761
DOUGLAS COUNTY	56	16,061	773	14,676	195	32	24	8,793
ALEXANDRIA	32	12,487	584	11,279	136	19	17	8,186
REMAINDER OF COUNTY	24	3,574	189	3,397	59	13	7	607
FARIBAULT COUNTY	68	35,374	764	16,963	234	43	14	4,932
FILLMORE COUNTY	58	31,257	657	14,447	188	32	10	1,663
FREEBORN COUNTY	66	48,021	1,528	36,247	382	29	29	31,499
ALBERT LEA	39	33,434	1,098	28,508	287	24	27	(D)
REMAINDER OF COUNTY	27	14,587	430	7,739	95	5	2	(D)
GOODHUE COUNTY	68	46,775	1,093	21,975	278	24	21	33,275
RED WING	26	34,974	595	11,840	141	14	15	32,653
REMAINDER OF COUNTY	42	11,801	498	10,135	137	10	6	622
GRANT COUNTY	27	6,451	230	4,524	76	5	4	237
HENNEPIN COUNTY	2,029	3,379,650	148,807	2,980,822	29,200	869	1,330	1,440,821
BLOOMINGTON	23	26,288	1,469	30,753	341	3	20	(D)
CRYSTAL	3	2,366	102	1,902	19	...	1	(D)
EDINA	13	4,470	140	2,884	30	10	6	501
GOLDEN VALLEY	10	17,515	1,562	27,430	257	4	6	7,379
HOPKINS	27	110,511	3,698	72,441	755	4	12	66,469
MINNEAPOLIS	1,781	3,049,676	134,267	2,694,739	26,337	753	1,192	1,289,491
MINNETONKA	6	4,483	124	2,641	28	4	1	(D)
PLYMOUTH	1	(D)	(D)	(D)	(D)	(D)	1	(D)
RICHFIELD	18	4,536	427	8,568	99	15	15	4,028
ROBBINSDALE	7	(D)	(D)	(D)	(D)	(D)	4	(D)
ST LOUIS PARK	75	122,209	5,054	105,981	956	36	39	40,921
REMAINDER OF COUNTY	65	34,423	1,823	31,650	361	33	33	12,478

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]St. Cloud is in Benton, Sherburne and Stearns Counties. [2]Hastings is in Dakota and Washington Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
HOUSTON COUNTY	28	8,613	202	4,631	68	24	7	3,008
HUBBARD COUNTY	19	2,546	98	1,895	25	19	7	562
ISANTI COUNTY	16	4,018	181	2,819	35	12	6	1,557
ITASCA COUNTY	46	9,095	449	10,402	115	25	24	4,490
GRAND RAPIDS	24	6,085	318	6,565	68	14	13	3,749
REMAINDER OF COUNTY	22	3,010	131	3,837	47	11	11	741
JACKSON COUNTY	40	21,626	947	19,044	282	20	8	7,971
KANABEC COUNTY	12	1,509	105	2,269	29	4	5	390
KANDIYOHI COUNTY	74	23,588	1,233	27,111	339	33	30	8,589
WILLMAR	36	12,626	848	19,369	232	15	23	7,683
REMAINDER OF COUNTY	38	10,962	385	7,742	107	18	7	906
KITTSON COUNTY	32	5,722	171	3,880	53	11	3	796
KOOCHICHING COUNTY	28	3,973	231	5,700	74	22	16	1,825
INTERNATIONAL FALLS	16	2,496	138	2,776	38	15	10	1,083
REMAINDER OF COUNTY	12	1,477	93	2,924	36	7	6	742
LAC QUI PARLE COUNTY	33	10,763	415	9,742	127	12	11	4,107
LAKE COUNTY	12	2,304	67	1,398	21	6	5	1,175
LAKE OF THE WOODS COUNTY	11	1,456	78	1,491	19	4	2	(D)
LE SUEUR COUNTY	35	15,488	1,007	21,673	382	15	6	6,422
LINCOLN COUNTY	27	5,105	157	3,321	45	11	2	(D)
LYON COUNTY	70	32,725	1,173	22,785	291	21	18	5,626
MARSHALL	26	17,617	618	12,195	133	8	10	4,729
REMAINDER OF COUNTY	44	15,108	555	10,590	158	13	8	897
MCLEOD COUNTY	69	14,176	495	10,965	169	51	24	5,367
MAHNOMEN COUNTY	14	1,873	65	1,009	18	7	4	(D)
MARSHALL COUNTY	44	11,282	341	8,099	119	16	6	472
MARTIN COUNTY	68	40,696	1,020	23,133	296	34	15	2,254
FAIRMONT	31	21,040	618	12,974	182	17	12	1,953
REMAINDER OF COUNTY	37	19,656	402	10,159	114	17	3	301
MEEKER COUNTY	29	5,671	321	6,290	71	13	8	1,787
MILLE LACS COUNTY	25	6,998	353	10,184	130	17	8	2,794
MORRISON COUNTY	36	8,574	298	5,602	82	30	9	4,020
LITTLE FALLS	21	5,845	216	4,195	58	15	7	(D)
REMAINDER OF COUNTY	15	2,729	82	1,407	24	15	2	(D)
MOWER COUNTY	65	25,686	1,316	27,731	365	39	31	10,260
AUSTIN	27	8,936	539	10,904	129	16	17	5,996
REMAINDER OF COUNTY	38	16,750	777	16,827	236	23	14	4,264
MURRAY COUNTY	35	9,986	265	4,489	61	14	4	617
NICOLLET COUNTY	26	8,463	494	9,493	139	16	9	3,462
ST PETER	9	3,352	190	3,617	49	7	3	(D)
REMAINDER OF COUNTY	17	5,111	304	5,876	90	9	6	(D)
NOBLES COUNTY	63	21,956	952	19,681	250	27	24	7,127
WORTHINGTON	30	12,893	606	12,660	157	17	17	4,846
REMAINDER OF COUNTY	33	9,063	346	7,021	93	10	7	2,281
NORMAN COUNTY	39	9,490	253	6,871	92	9	4	264
OLMSTED COUNTY	82	28,408	2,240	44,795	519	32	50	19,234
ROCHESTER	55	19,996	1,709	28,993	347	23	36	15,021
REMAINDER OF COUNTY	27	8,412	531	15,802	172	9	14	4,213
OTTER TAIL COUNTY	81	16,240	956	20,335	289	38	39	7,988
FERGUS FALLS	34	8,488	557	11,512	164	16	21	4,795
REMAINDER OF COUNTY	47	7,752	399	8,823	125	22	18	3,193
PENNINGTON COUNTY	36	16,360	1,017	17,648	252	15	19	12,680
THIEF RIVER FALLS	29	14,212	910	15,869	231	13	18	(D)
REMAINDER OF COUNTY	7	2,148	107	1,779	21	2	1	(D)
PINE COUNTY	21	4,137	210	4,941	72	9	10	2,821
PIPESTONE COUNTY	35	16,870	591	10,972	162	18	11	3,764
PIPESTONE	22	11,578	465	8,184	122	14	9	(D)
REMAINDER OF COUNTY	13	5,292	126	2,788	40	4	2	(D)
POLK COUNTY	98	30,941	1,463	29,222	369	31	30	9,746
CROOKSTON	22	10,066	586	10,973	141	9	12	6,061
EAST GRAND FORKS	13	7,098	243	4,573	59	8	3	280
REMAINDER OF COUNTY	63	13,777	634	13,676	169	14	15	3,405

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
POPE COUNTY	24	4,003	176	4,080	54	11	6	1,052
RAMSEY COUNTY	689	856,824	42,021	849,566	9,553	319	475	418,799
ROSEVILLE	6	13,594	260	5,369	48	2	1	(D)
ST PAUL	651	819,249	40,890	822,308	9,269	295	456	400,949
WHITE BEAR LAKE	8	1,791	140	2,631	30	8	3	(D)
REMAINDER OF COUNTY	24	22,190	731	19,258	206	14	15	17,128
RED LAKE COUNTY	14	1,409	60	1,298	17	4	1	(D)
REDWOOD COUNTY	70	24,416	841	14,669	212	33	13	3,220
RENVILLE COUNTY	62	23,716	821	18,124	241	28	13	4,311
RICE COUNTY	58	23,503	1,113	23,015	309	26	22	11,897
FARIBAULT	30	13,796	708	15,757	201	12	13	9,613
NORTHFIELD	12	2,491	131	2,739	42	7	6	1,209
REMAINDER OF COUNTY	16	7,216	274	4,519	66	7	3	1,075
ROCK COUNTY	28	11,790	437	8,699	110	13	5	4,985
ROSEAU COUNTY	23	3,848	197	3,231	54	11	1	(D)
ST LOUIS COUNTY	389	383,456	23,132	443,000	4,356	170	252	222,956
CHISHOLM	6	2,737	89	1,643	16	2	3	(D)
DULUTH	239	343,852	20,491	394,153	3,848	92	160	201,513
ELY	7	767	27	551	9	6	3	187
EVELETH	7	1,378	86	1,581	17	1	4	(D)
HIBBING	48	17,076	1,352	24,953	239	28	34	11,137
VIRGINIA	45	10,289	812	14,537	166	27	35	6,360
REMAINDER OF COUNTY	37	7,357	275	5,582	61	14	13	2,514
SCOTT COUNTY	42	36,840	865	20,825	228	21	18	28,679
SHERBURNE COUNTY	6	2,688	34	1,067	13	3	1	(D)
ST CLOUD (PART)[1]	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	6	2,688	34	1,067	13	3	1	(D)
SIBLEY COUNTY	38	13,234	597	12,732	213	42	10	1,909
STEARNS COUNTY	111	38,259	2,121	40,380	545	73	59	26,176
ST CLOUD (PART)[1]	49	20,005	1,283	25,356	358	31	38	16,040
REMAINDER OF COUNTY	62	18,254	838	15,024	187	42	21	10,136
STEELE COUNTY	40	17,880	826	15,757	218	21	18	7,764
OWATONNA	23	11,082	543	10,005	138	11	13	(D)
REMAINDER OF COUNTY	17	6,798	283	5,752	80	10	5	(D)
STEVENS COUNTY	36	11,567	405	7,942	105	21	12	3,913
SWIFT COUNTY	50	21,553	625	12,787	203	32	13	6,594
TODD COUNTY	19	3,363	160	3,269	54	8	6	1,428
TRAVERSE COUNTY	23	5,539	200	5,939	86	10	6	1,234
WABASHA COUNTY	28	5,335	216	3,978	54	12	8	2,010
WADENA COUNTY	35	16,877	736	13,927	186	20	15	5,348
WASECA COUNTY	33	12,004	518	11,295	130	14	8	1,981
WASHINGTON COUNTY	36	17,544	931	18,815	235	21	16	11,626
HASTINGS (PART)[2]	...	...	...	...	...	...	...	...
STILLWATER	16	10,378	338	7,995	99	9	8	7,503
REMAINDER OF COUNTY	20	7,166	593	10,820	136	12	8	4,123
WATONWAN COUNTY	43	19,586	451	7,817	107	16	6	1,075
WILKIN COUNTY	37	15,705	399	7,245	104	13	9	3,737
WINONA COUNTY	75	30,460	1,496	28,824	420	46	39	12,950
WINONA	51	21,022	1,158	22,223	295	34	34	9,285
REMAINDER OF COUNTY	24	9,438	338	6,601	125	12	5	3,665
WRIGHT COUNTY	54	15,533	609	12,156	180	29	15	6,435
YELLOW MEDICINE COUNTY	39	12,882	438	9,276	122	24	10	2,981

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]St. Cloud is in Benton, Sherburne and Stearns Counties. [2]Hastings is in Dakota and Washington Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Minnesota, total	6,099	242,324	4,761,351	57,620	3,500	2,833	2,252,713	3,266	3,233,532
Aitkin County	16	80	4,616	89	14	4	864	12	1,845
Anoka County	22	346	5,486	77	14	9	2,191	13	3,515
Anoka	11	173	2,348	39	8	3	1,524	8	2,150
Columbia Heights	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Becker County	34	318	8,754	107	23	12	4,205	22	3,359
Detroit Lakes	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Beltrami County	47	786	25,883	340	39	30	7,552	17	3,635
Bemidji	41	(D)	(D)	(D)	(D)	28	(D)	13	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Benton County	26	569	11,662	172	12	8	1,128	18	9,072
St. Cloud (part)[1]	11	(D)	(D)	(D)	(D)	6	(D)	5	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Big Stone County	35	(D)	(D)	(D)	(D)	2	(D)	33	(D)
Blue Earth County	125	2,548	49,407	746	70	55	25,421	70	22,471
Mankato	82	2,294	44,105	657	40	51	23,665	31	9,506
Remainder of County	43	254	5,302	89	30	4	1,756	39	12,965
Brown County	60	923	19,462	310	38	17	6,802	43	18,624
New Ulm	20	530	11,569	190	10	9	3,416	11	5,393
Remainder of County	40	393	7,893	120	28	8	3,386	32	13,231
Carlton County	25	233	5,155	74	22	7	1,414	18	3,507
Cloquet	10	125	2,772	40	8	4	1,064	6	1,806
Remainder of County	15	108	2,383	34	14	3	350	12	1,701
Carver County	22	169	3,336	54	18	6	691	16	3,110
Cass County	21	189	3,822	45	15	12	2,122	9	1,015
Chippewa County	49	798	16,883	256	35	18	9,618	31	20,990
Montevideo	19	391	7,668	110	11	9	2,555	10	6,432
Remainder of County	30	407	9,215	146	24	9	7,063	21	14,558
Chisago County	19	87	1,723	34	18	5	557	14	2,004
Clay County	76	1,598	29,041	490	26	28	11,419	48	13,194
Moorhead	40	(D)	(D)	(D)	(D)	26	(D)	14	(D)
Remainder of County	36	(D)	(D)	(D)	(D)	2	(D)	34	(D)
Clearwater County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Cook County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Cottonwood County	46	325	7,274	130	36	9	3,540	37	13,293
Crow Wing County	51	629	12,438	172	41	31	7,312	20	3,845
Brainerd	37	570	11,332	146	30	23	6,387	14	2,670
Remainder of County	14	59	1,106	26	11	8	925	6	1,175
Dakota County	105	5,214	100,644	1,135	67	37	68,133	68	436,982
Hastings (part)[2]	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
South St. Paul	75	4,668	89,783	990	47	26	65,873	49	428,861
West St. Paul	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	22	503	9,811	126	15	8	1,739	14	7,511
Dodge County	30	257	5,162	86	23	10	3,456	20	10,993
Douglas County	50	586	11,283	184	39	16	3,955	34	7,492
Alexandria	29	479	9,006	136	24	13	3,863	16	5,051
Remainder of County	21	107	2,277	48	15	3	92	18	2,441
Faribault County	56	462	9,419	176	39	11	3,851	45	21,355
Fillmore County	57	619	12,511	184	31	11	4,378	46	25,068
Freeborn County	60	1,068	21,507	320	38	27	20,345	33	8,264
Albert Lea	30	638	12,655	177	20	22	17,188	8	2,264
Remainder of County	30	430	8,852	143	18	5	3,157	25	6,000
Goodhue County	64	618	12,904	209	44	20	4,556	44	10,427
Red Wing	24	254	5,205	78	19	14	2,934	10	2,891
Remainder of County	40	364	7,699	131	25	6	1,618	34	7,536
Grant County	29	(D)	(D)	(D)	(D)	1	(D)	28	(D)
Hennepin County	1,733	127,330	2,515,937	27,409	771	1,134	1,216,745	599	1,633,228
Crystal	3	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Edina	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Golden Valley	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Hopkins	15	(D)	(D)	(D)	(D)	5	(D)	10	(D)
Minneapolis	1,604	120,758	2,387,457	25,964	704	1,071	1,135,140	533	1,555,388
Richfield	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Robbinsdale	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
St. Louis Park	42	1,582	30,979	334	24	20	8,736	22	40,113
Remainder of County	49	1,211	20,571	254	29	23	11,192	26	8,146
Houston County	28	196	4,587	89	24	6	1,357	22	9,140

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]St. Cloud is in Benton, Sherburne and Stearns Counties. [2]Hastings is in Dakota and Washington Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Hubbard County	18	103	1,802	37	19	7	541	11	1,767
Isanti County	13	94	1,536	30	13	5	452	8	2,172
Itasca County	54	414	9,328	145	36	28	5,824	26	5,171
Grand Rapids	30	258	5,312	70	21	18	4,605	12	1,762
Remainder of County	24	156	4,016	75	15	10	1,219	14	3,409
Jackson County	37	395	7,890	155	26	7	2,895	30	11,537
Kanabec County	7	58	1,215	15	2	3	306	4	552
Kandiyohi County	69	888	16,930	281	41	21	5,021	48	10,687
Willmar	35	669	12,144	194	16	18	4,710	17	4,077
Remainder of County	34	219	4,786	87	25	3	311	31	6,610
Kittson County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Koochiching County	25	142	3,429	60	21	12	940	13	2,032
International Falls	15	105	2,461	35	11	9	658	6	1,608
Remainder of County	10	37	968	25	10	3	282	7	424
Lac qui Parle County	27	(D)	(D)	(D)	(D)	3	(D)	24	(D)
Lake County	11	53	1,397	21	6	6	515	5	1,375
Lake of the Woods County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Le Sueur County	38	987	29,649	466	28	10	6,239	28	8,661
Lincoln County	16	93	1,975	31	9	...	...	16	2,889
Lyon County	59	1,360	20,012	348	37	19	7,822	40	18,322
Marshall	27	1,126	15,530	253	22	13	6,252	14	7,165
Remainder of County	32	234	4,482	95	15	6	1,570	26	11,157
McLeod County	52	354	8,221	163	50	15	3,115	37	6,571
Mahnomen County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Marshall County	48	282	5,393	93	34	4	476	44	9,082
Martin County	68	655	13,708	242	50	14	2,412	54	24,517
Fairmont	29	(D)	(D)	(D)	(D)	12	(D)	17	(D)
Remainder of County	39	(D)	(D)	(D)	(D)	2	(D)	37	(D)
Meeker County	28	(D)	(D)	(D)	(D)	4	(D)	24	(D)
Mille Lacs County	24	182	4,034	93	21	8	1,059	16	2,527
Morrison County	36	196	3,812	64	30	13	3,607	23	2,791
Little Falls	20	125	2,434	36	13	8	2,684	12	1,739
Remainder of County	16	71	1,378	28	17	5	923	11	1,052
Mower County	59	1,239	24,610	358	48	24	12,894	35	10,609
Austin	29	616	12,740	151	21	17	5,494	12	3,245
Remainder of County	30	623	11,870	207	27	7	7,400	23	7,364
Murray County	33	206	4,025	69	22	4	1,649	29	7,595
Nicollet County	28	420	10,050	151	12	10	3,317	18	3,747
St. Peter	13	182	4,599	74	8	3	1,561	10	1,685
Remainder of County	15	238	5,451	77	4	7	1,756	8	2,062
Nobles County	54	591	11,587	214	37	14	5,464	40	10,496
Worthington	22	400	7,790	152	14	9	4,366	13	5,409
Remainder of County	32	191	3,797	62	23	5	1,098	27	5,087
Norman County	35	(D)	(D)	(D)	(D)	2	(D)	33	(D)
Olmsted County	74	1,487	28,645	392	40	41	11,485	33	10,135
Rochester	56	1,289	24,393	330	29	36	10,407	20	4,794
Remainder of County	18	198	4,252	62	11	5	1,078	13	5,341
Otter Tail County	77	1,209	24,745	453	59	24	6,340	53	14,769
Fergus Falls	34	578	11,728	205	29	18	3,215	16	5,502
Remainder of County	43	631	13,017	248	30	6	3,125	37	9,267
Pennington County	33	923	23,565	312	22	18	13,394	15	5,453
Thief River Falls	29	887	22,798	298	20	18	13,394	11	4,645
Remainder of County	4	36	767	14	2	...	...	4	808
Pine County	18	142	2,951	62	12	4	359	14	2,486
Pipestone County	40	642	11,891	229	28	9	3,179	31	10,982
Pipestone	25	(D)	(D)	(D)	(D)	9	(D)	16	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	...	(D)	15	(D)
Polk County	99	1,378	24,020	425	51	27	6,203	72	19,726
Crookston	24	600	7,554	134	14	12	2,999	12	4,690
East Grand Forks	13	243	5,491	66	8	5	1,275	8	6,273
Remainder of County	62	535	10,975	225	29	10	1,929	52	8,763
Pope County	25	(D)	(D)	(D)	(D)	1	(D)	24	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Ramsey County	636	48,167	884,971	10,105	279	434	405,649	202	361,487
Roseville	1	(D)	(D)	(D)	(D)	...	...	1	(D)
St. Paul	618	46,214	838,644	9,568	260	426	399,323	192	349,349
Remainder of County	17	(D)	(D)	(D)	(D)	8	(D)	9	(D)
Red Lake County	17	(D)	(D)	(D)	(D)	1	(D)	16	(D)
Redwood County	69	446	9,574	168	47	11	3,568	58	15,717
Renville County	59	556	11,856	193	34	5	1,066	54	18,571
Rice County	49	569	12,601	174	29	17	3,775	32	9,246
Faribault	27	395	8,904	115	15	10	2,885	17	5,790
Northfield	12	111	2,466	36	8	7	890	5	1,485
Remainder of County	10	63	1,231	23	6	...	...	10	1,971
Rock County	22	184	3,328	81	19	6	1,377	16	5,156
Roseau County	28	249	5,631	80	17	3	539	25	6,282
St. Louis County	372	18,569	358,769	4,369	173	244	213,362	128	125,397
Chisholm	8	168	2,928	54	4	5	1,849	3	777
Duluth	242	15,133	295,138	3,633	85	168	187,994	74	99,423
Ely	6	22	(Z)	8	8	3	572	3	646
Eveleth	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Hibbing	46	1,173	18,741	225	30	32	13,987	14	6,012
Virginia	33	750	15,849	172	22	23	5,266	10	4,237
Remainder of County	31	(D)	(D)	(D)	(D)	9	(D)	22	(D)
Scott County	33	486	13,149	199	29	16	18,599	17	2,674
Sherburne County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
St. Cloud (part)[1]	...	...	...	...	...	...	...	...	...
Remainder of County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Sibley County	31	268	5,331	91	26	8	1,372	23	7,600
Stearns County	99	1,689	43,699	626	76	45	20,330	54	9,925
St. Cloud (part)[1]	41	996	23,563	280	36	29	11,179	12	3,363
Remainder of County	58	693	20,136	346	40	16	9,151	42	6,562
Steele County	46	650	14,068	238	36	18	6,315	28	15,226
Owatonna	27	400	8,611	124	12	14	4,181	13	9,923
Remainder of County	19	250	5,457	114	24	4	2,134	15	5,303
Stevens County	38	558	7,567	128	33	13	6,721	25	7,616
Swift County	44	398	8,285	166	27	9	4,336	35	6,328
Todd County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Traverse County	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Wabasha County	29	196	3,682	72	13	6	328	23	3,626
Wadena County	30	847	15,000	285	18	11	5,074	19	8,817
Waseca County	32	452	11,159	180	21	6	2,703	26	7,368
Washington County	34	690	13,609	219	25	17	7,477	17	6,652
Hastings (part)[2]	...	...	...	...	...	...	...	...	...
Stillwater	16	280	5,208	92	9	11	5,115	5	1,150
Remainder of County	18	410	8,401	127	16	6	2,362	12	5,502
Watonwan County	42	327	6,142	94	25	5	1,341	37	11,886
Wilkin County	29	286	5,971	96	19	7	3,646	22	5,621
Winona County	70	2,600	49,532	782	50	35	8,297	35	25,928
Winona	49	2,336	44,304	683	38	30	7,163	19	20,893
Remainder of County	21	264	5,228	99	12	5	1,134	16	5,035
Wright County	59	545	13,046	207	53	14	5,188	45	7,223
Yellow Medicine County	34	325	6,918	118	23	7	2,491	27	8,776

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[1]St. Cloud is in Benton, Sherburne and Stearns Counties. [2]Hastings is in Dakota and Washington Counties.

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PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

February 1960 BC58(P)-WA24

Mississippi

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Mississippi totaled $1,359,540,000 during the year 1958, an increase of $175,709,000 or 14.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 16,138 paid employees during the workweek ended nearest November 15, 1958, an increase of 5.8 percent compared with the same week in 1954. In addition, 1,532 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $58,090,000 compared with $46,319,000 in 1954, an increase of 25.4 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $683,264,000 an increase of $139,434,000 or 25.6 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 10-12.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

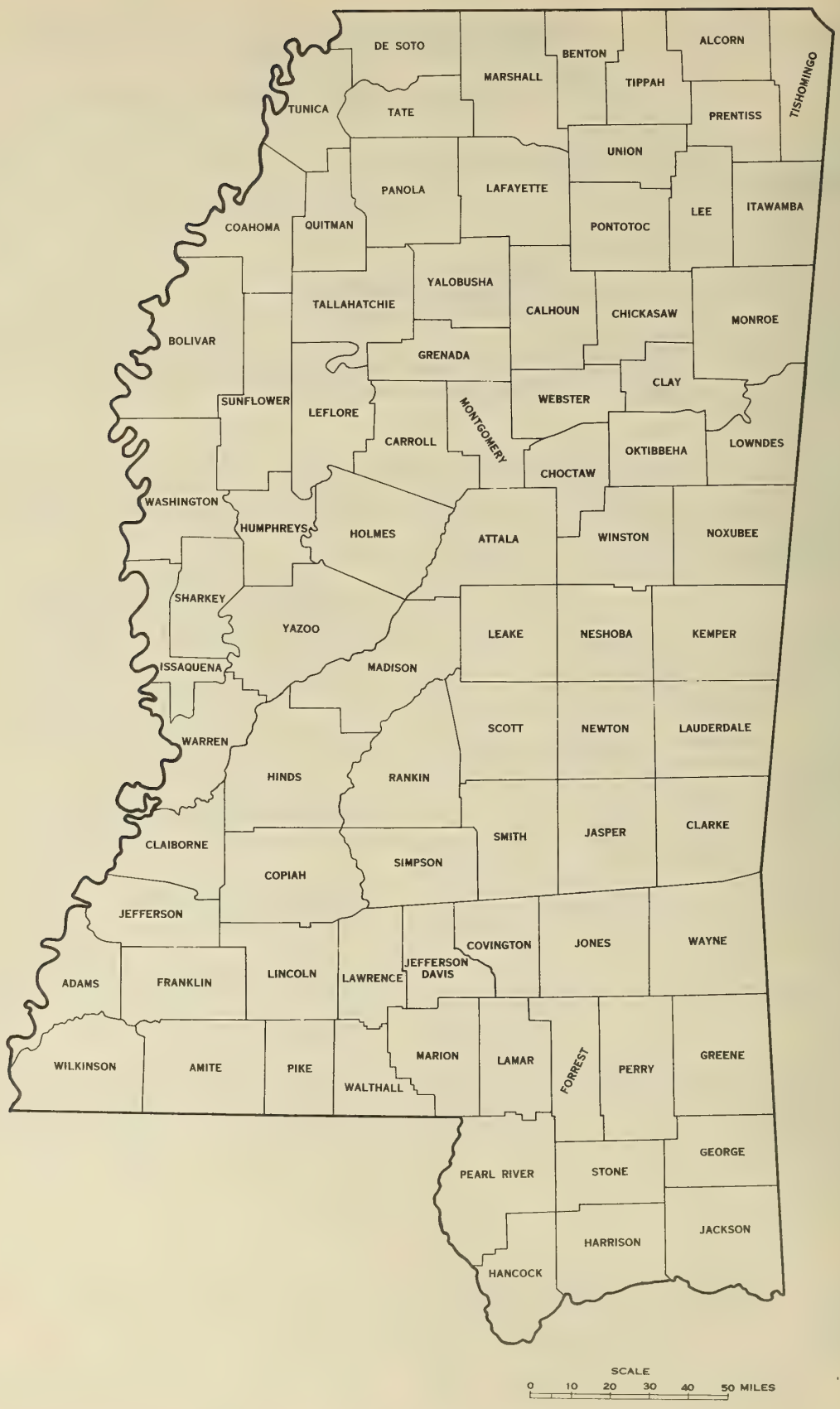
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	2,199	1,359,540	58,090	16,138	1,863	1,183,831	46,319	15,246	14.8	25.4
MERCHANT WHOLESALERS	1,337	683,264	43,310	11,836	1,095	543,830	33,757	11,007	25.6	28.3
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	101	101,481	4,788	1,015	88	86,426	4,248	1,063	17.4	12.7
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	471	197,478	5,028	1,449	442	150,282	4,584	1,469	31.4	9.7
MERCHANDISE AGENTS, BROKERS	181	230,174	3,001	1,072	147	230,635	1,759	1,206	-.2	70.6
ASSEMBLERS OF FARM PRODUCTS	109	147,143	1,963	766	91	172,658	1,971	501	-14.7	-.4

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	2,199	1,359,540	58,090	1,189,668	16,138	1,532	1,337	683,264
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	1,337	683,264	43,310	867,802	11,836	991	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	101	101,481	4,788	98,966	1,015	3	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	471	197,478	5,028	99,680	1,449	284	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	181	230,174	3,001	66,965	1,072	179	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	109	147,143	1,963	56,255	766	75	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	248	57,960	6,833	130,993	1,787	161	237	50,448
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	37	16,018	1,084	23,509	291	17	30	14,078
503	DRY GOODS, APPAREL	39	15,045	860	16,873	204	31	32	10,782
504	GROCERIES AND RELATED PRODUCTS	312	238,377	11,244	251,656	3,680	266	233	171,260
505	FARM PRODUCTS--RAW MATERIALS	216	347,716	4,042	97,688	1,699	179	51	69,968
506	ELECTRICAL GOODS	57	35,460	2,360	41,716	526	21	53	32,179
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	44	41,589	2,966	49,131	647	6	41	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES	199	89,230	9,269	180,558	1,903	105	166	76,781
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	16	13,446	945	19,161	212	9	14	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS	471	197,478	5,028	99,680	1,449	284	...	...
5093	SCRAP, WASTE MATERIALS	47	5,476	597	12,964	240	55	46	(D)
5094	TOBACCO, TOBACCO PRODUCTS	44	51,513	1,689	31,265	415	32	42	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	64	41,202	1,601	29,934	435	65	62	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	28	14,220	1,372	24,799	308	19	25	(D)
5097	FURNITURE, HOME FURNISHINGS	10	10,100	487	8,576	95	4	7	3,375
5098	LUMBER, CONSTRUCTION MATERIALS	102	65,670	3,184	73,812	932	64	84	42,764
5099	OTHER MISCELLANEOUS PRODUCTS	265	119,040	4,529	97,353	1,315	214	214	75,405

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MISSISSIPPI, TOTAL	2,199	1,359,540	58,090	1,189,668	16,138	1,532	1,337	683,264
ADAMS COUNTY	57	31,902	1,955	47,227	586	54	43	22,498
NATCHEZ	51	29,822	1,821	43,201	543	50	38	(D)
REMAINDER OF COUNTY	6	2,080	134	4,026	43	4	5	(D)
ALCORN COUNTY	35	(D)	(D)	(D)	(D)	(D)	19	(D)
CORINTH	33	(D)	(D)	(D)	(D)	(D)	18	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
AMITE COUNTY	6	2,103	74	2,095	38	5	4	(D)
ATTALA COUNTY	16	6,405	200	2,947	50	12	7	3,555
KOSCIUSKO	14	(D)	(D)	(D)	(D)	(D)	6	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
BENTON COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
BOLIVAR COUNTY	48	24,653	764	17,670	242	30	19	5,740
CLEVELAND	21	9,164	392	8,480	119	13	11	1,998
REMAINDER OF COUNTY	27	15,489	372	9,190	123	17	8	3,742
CALHOUN COUNTY	7	1,300	24	497	11	6	2	(D)
CARROLL COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
CHICKASAW COUNTY	13	5,508	182	7,466	103	11	7	1,760
CHOCTAW COUNTY	7	1,526	17	682	13	7	3	(D)
CLAIBORNE COUNTY	8	3,723	75	1,594	38	8	3	(D)
CLARKE COUNTY	11	3,161	177	3,612	51	8	8	2,337
CLAY COUNTY	13	6,937	226	4,317	80	6	4	(D)
WEST POINT	12	(D)	(D)	(D)	(D)	(D)	4	(D)
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
COAHOMA COUNTY	64	39,890	1,191	23,140	375	45	34	14,751
CLARKSDALE	51	28,758	836	17,345	286	39	30	(D)
REMAINDER OF COUNTY	13	11,132	355	5,795	89	6	4	(D)
COPIAH COUNTY	36	14,361	447	21,472	287	25	17	5,560
COVINGTON COUNTY	7	1,783	101	1,907	33	5	4	(D)
DE SOTO COUNTY	12	3,316	72	2,135	36	11	4	343
FORREST COUNTY	80	52,365	2,922	52,969	836	61	64	37,125
HATTIESBURG	73	45,432	2,659	48,129	739	56	59	(D)
REMAINDER OF COUNTY	7	6,933	263	4,840	97	5	5	(D)
FRANKLIN COUNTY	5	967	17	2,430	27	2	3	(D)
GEORGE COUNTY	14	(D)	(D)	(D)	(D)	(D)	8	(D)
GREENE COUNTY	3	510	7	255	3	2	1	(D)
GRENADA COUNTY	30	17,490	704	13,270	201	18	18	7,928
GRENADA	24	8,037	532	9,646	150	9	15	(D)
REMAINDER OF COUNTY	6	9,453	172	3,624	51	9	3	(D)
HANCOCK COUNTY	9	4,988	153	3,175	60	5	6	(D)
HARRISON COUNTY	91	49,893	3,102	58,590	825	63	73	36,444
BILOXI	34	14,996	1,241	20,985	292	26	32	(D)
GULFPORT	46	30,062	1,708	34,488	494	30	32	19,242
REMAINDER OF COUNTY	11	4,835	153	3,117	39	7	9	(D)
HINDS COUNTY	374	(D)	(D)	(D)	(D)	(D)	268	(D)
JACKSON	347	(D)	(D)	(D)	(D)	(D)	249	(D)
REMAINDER OF COUNTY	27	17,444	1,462	32,452	304	25	19	13,176
HOLMES COUNTY	19	8,091	130	3,478	74	19	6	664
HUMPHREYS COUNTY	15	5,780	258	4,913	83	14	5	2,820
ISSAQUENA COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
ITAWAMBA COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
JACKSON COUNTY	27	14,552	561	10,574	142	17	24	8,579
PASCAGOULA	20	9,431	412	8,158	110	14	17	6,953
REMAINDER OF COUNTY	7	5,121	149	2,416	32	3	7	1,626
JASPER COUNTY	8	1,019	34	653	13	7	4	346
JEFFERSON COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
JEFFERSON DAVIS COUNTY	8	4,869	167	3,578	35	6	3	801
JONES COUNTY	62	28,766	1,457	29,289	392	40	42	17,849
LAUREL	55	25,327	1,336	27,059	360	33	38	16,817
REMAINDER OF COUNTY	7	3,439	121	2,230	32	7	4	1,032

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
KEMPER COUNTY	3	545	53	1,550	31	4	2	(D)
LAFAYETTE COUNTY	11	4,854	213	4,578	62	9	6	2,683
LAMAR COUNTY	10	2,637	328	8,090	114	3	7	1,626
LAUDERDALE COUNTY	124	97,847	3,980	79,618	1,055	67	85	47,240
MERIDIAN	113	87,968	3,694	72,159	947	62	80	45,704
REMAINDER OF COUNTY	11	9,879	286	7,459	108	5	5	1,536
LAWRENCE COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
LEAKE COUNTY	7	1,668	34	639	11	4	3	(D)
LEE COUNTY	69	43,613	1,676	39,108	531	64	46	23,050
TUPELO	61	(D)	(D)	(D)	(D)	(D)	41	(D)
REMAINDER OF COUNTY	8	(D)	(D)	(D)	(D)	(D)	5	(D)
LEFLORE COUNTY	81	139,917	2,192	45,350	628	65	44	47,555
GREENWOOD	71	134,842	1,779	37,581	532	60	37	43,056
REMAINDER OF COUNTY	10	5,075	413	7,769	96	5	7	4,499
LINCOLN COUNTY	35	15,986	663	16,241	202	23	26	9,737
BROOKHAVEN	28	12,211	535	13,037	167	18	20	(D)
REMAINDER OF COUNTY	7	3,775	128	3,204	35	5	5	(D)
LOWNDES COUNTY	50	21,488	1,172	22,269	366	37	35	13,181
COLUMBUS	43	19,525	1,025	19,004	318	33	30	(D)
REMAINDER OF COUNTY	7	1,963	147	3,265	48	4	5	(D)
MADISON COUNTY	23	10,795	311	8,266	134	22	12	5,502
CANTON	19	9,897	304	7,241	106	19	10	(D)
REMAINDER OF COUNTY	4	898	7	1,025	28	3	2	(D)
MARION COUNTY	24	9,597	412	8,386	104	24	16	5,099
COLUMBIA	20	9,228	374	7,662	94	20	12	4,730
REMAINDER OF COUNTY	4	369	38	724	10	4	4	369
MARSHALL COUNTY	11	3,111	58	847	19	8	3	(D)
MONROE COUNTY	28	15,327	640	11,353	181	29	14	8,982
ABERDEEN	15	4,588	86	2,199	42	12	6	949
REMAINDER OF COUNTY	13	10,739	554	9,154	139	17	8	8,033
MONTGOMERY COUNTY	10	6,836	147	3,196	70	8	5	1,517
NESHOBA COUNTY	21	7,119	271	6,383	81	24	13	3,763
NEWTON COUNTY	15	6,301	143	2,756	46	6	6	1,942
NOXUBEE COUNTY	13	11,290	275	5,910	124	14	7	2,131
OKTIBBEHA COUNTY	14	3,577	120	2,668	42	13	6	765
STARKVILLE	12	(D)	(D)	(D)	(D)	(D)	5	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
PANOLA COUNTY	19	5,858	215	4,312	75	13	9	2,257
PEARL RIVER COUNTY	20	6,135	298	7,523	96	15	9	1,214
PICAYUNE	12	3,677	204	5,626	68	7	5	602
REMAINDER OF COUNTY	8	2,458	94	1,897	28	8	4	612
PERRY COUNTY	4	2,176	257	4,288	58	2	2	(D)
PIKE COUNTY	40	18,747	748	16,079	233	20	30	11,880
MCCOMB	30	11,689	478	10,265	145	12	21	(D)
REMAINDER OF COUNTY	10	7,058	270	5,814	88	8	9	(D)
PONTOTOC COUNTY	13	4,147	125	3,487	56	11	6	1,367
PRENTISS COUNTY	20	3,685	142	3,846	50	16	13	1,097
QUITMAN COUNTY	12	5,599	242	4,609	66	5	4	1,671
RANKIN COUNTY	19	16,378	733	15,019	172	10	12	7,377
SCOTT COUNTY	24	8,682	194	4,184	66	15	13	5,283
SHARKEY COUNTY	12	2,086	75	1,617	21	5	4	522
SIMPSON COUNTY	19	5,344	166	3,541	58	18	10	2,132
SMITH COUNTY	5	688	23	649	13	5	4	(D)
STONE COUNTY	9	1,426	34	654	15	7	4	272
SUNFLOWER COUNTY	35	34,688	1,069	14,918	287	28	18	21,960
TALLAHATCHIE COUNTY	15	3,526	162	4,408	59	6	5	2,078
TATE COUNTY	11	6,110	339	7,133	104	15	1	(D)
TIPPAH COUNTY	13	3,803	137	1,428	32	9	6	2,148
TISHOMINGO COUNTY	8	1,048	38	945	24	8	2	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
TUNICA COUNTY	12	4,795	225	4,874	69	4	4	2,377
UNION COUNTY	19	7,896	340	7,430	100	16	10	3,911
WALTHALL COUNTY	9	4,036	79	2,193	58	8	4	1,681
WARREN COUNTY	45	25,382	1,213	24,711	353	38	31	12,734
VICKSBURG	37	20,026	1,041	21,595	305	28	27	11,397
REMAINDER OF COUNTY	8	5,356	172	3,116	48	10	4	1,337
WASHINGTON COUNTY	95	74,365	2,941	58,893	786	48	56	32,164
GREENVILLE	76	53,357	2,475	45,846	615	41	48	30,324
REMAINDER OF COUNTY	19	21,008	466	13,047	171	7	8	1,840
WAYNE COUNTY	11	3,789	80	1,314	22	10	6	1,173
WEBSTER COUNTY	6	4,307	261	4,851	58	4	3	3,692
WILKINSON COUNTY	8	6,799	188	3,728	52	4	3	(D)
WINSTON COUNTY	16	5,132	138	4,188	66	15	7	2,591
LOUISVILLE	16	(D)	(D)	(D)	(D)	(D)	7	(D)
REMAINDER OF COUNTY	...	(D)	(D)	(D)	(D)	(D)	...	(D)
YALOBUSHA COUNTY	10	2,081	40	1,082	18	6	5	703
YAZOO COUNTY	25	9,304	321	6,569	107	22	11	5,674
YAZOO CITY	21	8,127	229	4,770	85	19	9	4,711
REMAINDER OF COUNTY	4	1,177	92	1,799	22	3	2	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Mississippi, total	1,863	46,319	883,317	15,246	1,313	1,095	543,830	768	640,001
Adams County	49	1,829	36,528	731	36	33	19,406	16	10,597
Natchez	44	(D)	(D)	(D)	(D)	29	(D)	15	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Alcorn County	30	314	5,846	134	37	19	6,458	11	5,001
Corinth	26	(D)	(D)	(D)	(D)	16	(D)	10	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Amite County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Attala County	17	123	2,152	59	13	7	1,967	10	2,101
Kosciusko	16	(D)	(D)	(D)	(D)	7	(D)	9	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Benton County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Bolivar County	45	1,640	27,794	878	24	21	12,479	24	10,730
Cleveland	21	339	6,837	119	8	11	4,564	10	7,071
Remainder of County	24	1,301	20,957	759	16	10	7,915	14	3,659
Calhoun County	4	7	(Z)	4	4	...	...	4	849
Carroll County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Chickasaw County	11	53	1,085	38	9	3	835	8	2,147
Choctaw County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Claiborne County	9	98	2,270	45	4	4	1,038	5	1,339
Clarke County	6	103	2,101	53	5	3	1,565	3	642
Clay County	15	155	3,155	77	9	6	1,116	9	3,441
West Point	14	(D)	(D)	(D)	(D)	6	(D)	8	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Coahoma County	62	872	17,524	324	49	27	10,976	35	43,348
Clarksdale	48	623	12,533	241	42	23	8,418	25	40,144
Remainder of County	14	249	4,991	83	7	4	2,558	10	3,204
Copiah County	30	329	5,730	140	21	13	4,551	17	9,468
Covington County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
De Soto County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Forrest County	76	2,141	40,799	742	63	61	24,751	15	9,748
Hattiesburg	68	1,992	37,961	665	47	56	23,847	12	7,578
Remainder of County	8	149	2,838	77	16	5	904	3	2,170
Franklin County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
George County	9	56	1,077	25	5	3	605	6	2,068
Greene County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Grenada County	22	498	9,762	171	18	12	5,581	10	3,519
Grenada	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Hancock County	9	138	2,560	55	8	6	2,250	3	881
Harrison County	96	2,730	53,740	961	72	81	35,940	15	9,183
Biloxi	34	(D)	(D)	(D)	(D)	33	(D)	1	(D)
Gulfport	52	(D)	(D)	(D)	(D)	39	(D)	13	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Hinds County	310	13,985	260,607	3,642	134	215	127,841	95	97,412
Jackson	287	13,129	244,081	3,422	126	202	121,694	85	93,224
Remainder of County	23	856	16,526	220	8	13	6,147	10	4,188
Holmes County	17	(D)	(D)	(D)	(D)	6	(D)	11	(D)
Humphreys County	14	238	3,680	67	12	5	2,448	9	2,933
Issaquena County	...	...	...	...	...	...	...	...	...
Itawamba County	...	...	...	...	...	...	...	...	...
Jackson County	29	369	7,169	152	24	23	4,794	6	2,244
Pascagoula	17	230	4,554	80	12	14	3,339	3	1,706
Remainder of County	12	139	2,615	72	12	9	1,455	3	538
Jasper County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Jefferson County	1	(D)	(D)	(D)	(D)	...	(D)	1	(D)
Jefferson Davis County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Jones County	48	1,068	21,662	353	37	36	22,281	12	5,714
Laurel	45	(D)	(D)	(D)	(D)	34	(D)	11	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Kemper County	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Lafayette County	12	200	4,841	84	7	9	2,389	3	1,351
Lamar County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Lauderdale County	104	2,985	56,534	938	67	67	33,852	37	43,169
Meridian	98	(D)	(D)	(D)	(D)	65	(D)	33	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Lawrence County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Leake County	7	22	(Z)	25	7	3	187	4	1,235
Lee County	51	1,941	34,685	532	38	33	21,676	18	10,581
Tupelo	46	(D)	(D)	(D)	(D)	30	(D)	16	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Leflore County	76	2,392	48,320	725	44	41	30,944	35	126,485
Greenwood	70	(D)	(D)	(D)	(D)	39	(D)	31	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Lincoln County	32	575	11,069	212	19	22	8,338	10	4,713
Brookhaven	25	(D)	(D)	(D)	(D)	18	(D)	7	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Lowndes County	42	836	16,687	280	26	29	11,130	13	7,332
Columbus	40	(D)	(D)	(D)	(D)	28	(D)	12	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Madison County	17	165	2,157	73	15	9	2,370	8	5,548
Canton	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Marion County	19	307	6,091	98	17	15	4,777	4	1,579
Columbia	19	307	6,091	98	17	15	4,777	4	1,579
Remainder of County	...	...	...	...	...	...	...	...	...
Marshall County	12	86	1,566	31	8	3	608	9	1,828
Monroe County	23	628	9,274	178	25	12	10,030	11	2,689
Aberdeen	10	54	1,075	33	7	3	278	7	1,339
Remainder of County	13	574	8,199	145	18	9	9,752	4	1,360
Montgomery County	12	224	1,884	71	13	8	2,275	4	5,028
Neshoba County	16	206	3,757	71	15	9	3,407	7	3,273
Newton County	14	185	3,805	63	11	8	2,930	6	1,953
Noxubee County	13	182	3,828	97	13	6	1,961	7	3,964
Oktibbeha County	11	79	1,731	56	11	3	866	8	2,138
Starkville	10	(D)	(D)	(D)	(D)	3	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Panola County	11	324	6,487	64	9	5	1,086	6	1,369
Pearl River	15	119	2,739	41	16	8	1,255	7	2,308
Picayune	7	89	2,226	32	10	3	622	4	1,711
Remainder of County	8	30	513	9	6	5	633	3	597
Perry County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Pike County	39	591	13,083	223	30	28	6,979	11	5,035
McComb	28	(D)	(D)	(D)	(D)	19	(D)	9	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Pontotoc County	9	102	1,783	41	9	4	1,335	5	2,270
Prentiss County	5	16	(Z)	17	6	...	...	5	1,574
Quitman County	14	149	4,324	58	6	5	2,603	9	8,478
Rankin County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Scott County	14	177	3,619	67	10	8	4,047	6	3,013
Sharkey County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Simpson County	17	118	2,437	63	17	7	1,777	10	2,603
Smith County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Stone County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Sunflower County	31	624	12,706	214	18	11	7,408	20	22,278
Tallahatchie County	11	(D)	(D)	(D)	(D)	3	(D)	8	(D)
Tate County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Tippah County	11	113	2,167	77	7	5	1,185	6	1,538
Tishomingo County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Tunica County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Union County	17	220	3,918	96	27	8	2,991	9	2,944

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Walthall County	8	48	1,113	37	8	3	972	5	1,037
Warren County	34	801	15,030	273	27	23	15,910	11	8,109
Vicksburg	31	(D)	(D)	(D)	(D)	22	(D)	9	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Washington County	93	2,750	52,079	842	53	54	25,232	39	80,836
Greenville	66	2,204	41,595	643	39	41	18,279	25	64,522
Remainder of County	27	546	10,484	199	14	13	6,953	14	16,314
Wayne County	8	38	722	13	5	4	794	4	821
Webster County	3	33	(Z)	6	...	...	...	3	572
Wilkinson County	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Winston County	15	128	2,697	52	10	7	1,619	8	1,908
Louisville	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Yalobusha County	9	29	723	22	6	5	612	4	703
Yazoo County	22	807	16,681	223	15	10	4,944	12	18,433
Yazoo City	17	(D)	(D)	(D)	(D)	6	(D)	11	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

March 1960 BC58(P)-WA25

Missouri

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Missouri totaled $9,276,734,000 during the year 1958, an increase of $1,067,146,000 or 13.0 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 86,479 paid employees during the workweek ended nearest November 15, 1958, a decrease of 2.2 percent compared with the same week in 1954. In addition, 4,441 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $424,319,000 compared with $380,198,000 in 1954, an increase of 11.6 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $3,401,361,000 an increase of $153,116,000 or 4.7 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 12-14.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

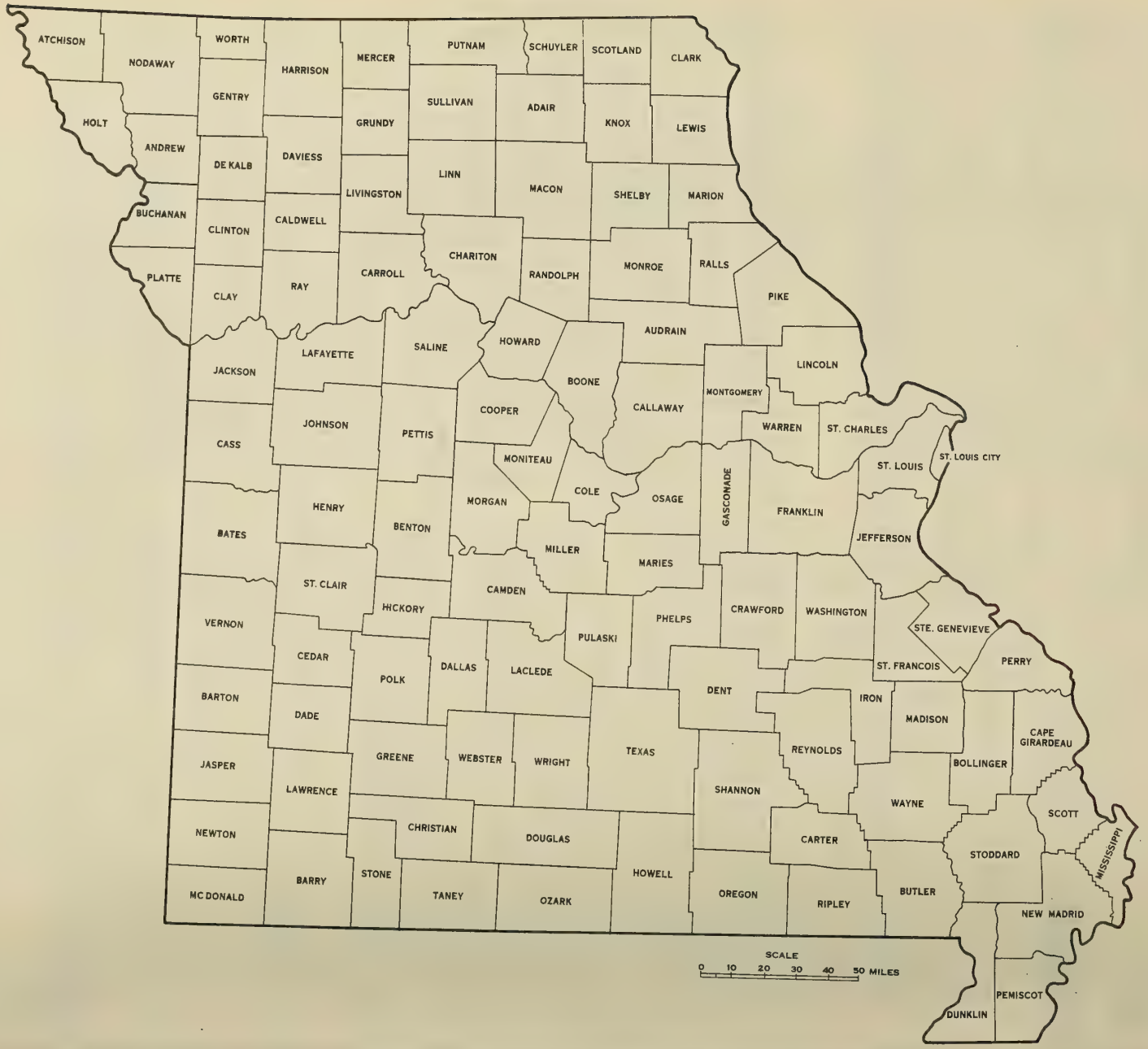
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	8,262	9,276,734	424,319	86,479	7,604	8,209,588	380,198	88,405	13.0	11.6
MERCHANT WHOLESALERS	4,729	3,401,361	239,077	52,541	4,377	3,248,245	233,146	55,997	4.7	2.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	954	3,520,275	138,513	23,516	918	2,752,205	110,706	22,067	27.9	25.1
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	1,201	402,125	15,413	3,709	1,135	369,056	12,997	3,361	9.1	18.6
MERCHANDISE AGENTS, BROKERS	974	1,720,319	23,337	4,460	827	1,595,275	16,889	4,111	7.8	38.2
ASSEMBLERS OF FARM PRODUCTS	404	232,654	7,979	2,253	347	244,807	6,460	2,869	-5.0	23.5

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	8,262	9,276,734	424,319	8,396,779	86,479	4,441	4,729	3,401,361
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	4,729	3,401,361	239,077	4,733,198	52,541	2,933	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	954	3,520,275	138,513	2,735,364	23,516	8	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	1,201	402,125	15,413	306,232	3,709	437	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	974	1,720,319	23,337	463,106	4,460	837	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	404	232,654	7,979	158,879	2,253	226	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	677	938,001	40,738	853,141	8,420	383	595	211,475
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	311	636,414	32,679	641,926	5,992	104	189	139,125
503	DRY GOODS, APPAREL	276	412,238	22,317	411,782	4,051	134	182	100,508
504	GROCERIES AND RELATED PRODUCTS	978	1,211,354	49,583	949,664	10,791	817	685	618,693
505	FARM PRODUCTS--RAW MATERIALS	627	1,420,212	15,511	338,655	4,318	456	141	452,881
506	ELECTRICAL GOODS	387	499,557	29,030	577,317	5,340	145	224	208,466
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	346	309,132	23,848	458,010	4,607	153	246	208,372
508	MACHINERY, EQUIPMENT, SUPPLIES	1,163	899,153	77,771	1,543,346	14,748	533	757	385,333
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	240	876,237	19,588	385,165	3,262	50	117	143,255
5092	PETROLEUM BULK STATIONS, TERMINALS	1,201	402,125	15,413	306,232	3,709	437	...	...
5093	SCRAP, WASTE MATERIALS	271	86,920	6,579	132,703	1,961	288	266	74,494
5094	TOBACCO, TOBACCO PRODUCTS	68	138,496	3,638	66,283	842	33	63	98,056
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	173	207,921	12,033	230,729	2,322	100	163	153,300
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	171	196,504	12,680	240,276	2,315	54	114	113,074
5097	FURNITURE, HOME FURNISHINGS	187	136,396	11,423	209,160	2,184	71	135	73,456
5098	LUMBER, CONSTRUCTION MATERIALS	305	319,090	18,421	371,479	3,614	115	214	136,612
5099	OTHER MISCELLANEOUS PRODUCTS	881	586,984	32,867	680,911	8,003	598	630	292,261

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MISSOURI, TOTAL	8,262	9,276,734	424,319	8,396,779	86,479	4,441	4,729	3,401,361
ADAIR COUNTY	37	13,465	611	12,259	176	27	19	4,390
KIRKSVILLE	35	(D)	(D)	(D)	(D)	(D)	19	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	(D)
ANDREW COUNTY	12	3,134	101	1,937	28	10	4	961
ATCHISON COUNTY	20	8,367	142	3,048	60	12	4	325
AUDRAIN COUNTY	50	23,589	899	18,284	242	32	26	13,646
MEXICO	31	19,536	733	14,807	191	19	17	13,173
REMAINDER OF COUNTY	19	4,053	166	3,477	51	13	9	473
BARRY COUNTY	25	11,055	694	14,514	129	15	11	8,699
BARTON COUNTY	25	5,327	163	2,997	45	14	6	486
BATES COUNTY	43	8,313	375	9,522	125	27	15	2,561
BENTON COUNTY	13	3,096	118	2,286	44	8	4	886
BOLLINGER COUNTY	7	599	14	222	5	3	3	(D)
BOONE COUNTY	62	33,147	1,423	28,354	400	33	35	17,495
COLUMBIA	50	29,596	1,321	25,968	364	26	30	17,220
REMAINDER OF COUNTY	12	3,551	102	2,386	36	7	5	275
BUCHANAN COUNTY	181	373,995	9,559	174,385	2,070	129	122	135,632
ST JOSEPH	143	123,591	7,854	142,311	1,743	86	113	(D)
REMAINDER OF COUNTY	38	250,404	1,705	32,074	327	43	9	(D)
BUTLER COUNTY	51	18,011	872	18,246	289	39	33	10,054
POPLAR BLUFF	46	17,431	856	17,956	283	35	31	(D)
REMAINDER OF COUNTY	5	580	16	290	6	4	2	(D)
CALDWELL COUNTY	22	5,853	287	5,328	74	10	4	2,013
CALLAWAY COUNTY	13	2,580	127	2,436	34	6	4	505
FULTON	10	1,821	92	1,831	26	3	3	(D)
REMAINDER OF COUNTY	3	759	35	605	8	3	1	(D)
CAMDEN COUNTY	5	1,167	84	1,559	22	4	4	(D)
CAPE GIRARDEAU COUNTY	96	41,857	2,385	51,182	643	38	56	25,841
CAPE GIRARDEAU	68	32,327	2,004	43,772	518	23	41	20,825
REMAINDER OF COUNTY	28	9,530	381	7,410	125	15	15	5,016
CARROLL COUNTY	30	15,309	348	6,289	104	19	5	1,726
CARTER COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
CASS COUNTY	34	5,467	235	5,437	73	21	12	1,403
CEDAR COUNTY	8	2,982	265	5,862	103	7	5	2,030
CHARITON COUNTY	18	8,288	167	3,342	61	12	2	(D)
CHRISTIAN COUNTY	8	1,599	81	1,257	19	2	...	...
CLARK COUNTY	13	2,518	127	2,926	44	10	6	1,121
CLAY COUNTY	149	346,762	15,321	290,766	2,707	38	73	110,431
EXCELSIOR SPRINGS (PART)[1]	9	1,959	101	2,929	35	5	4	943
KANSAS CITY (PART)[2]	41	60,195	3,064	58,926	513	9	16	7,544
REMAINDER OF COUNTY	99	284,608	12,156	228,911	2,159	24	53	101,944
CLINTON COUNTY	22	5,703	317	7,996	110	8	3	212
COLE COUNTY	72	26,466	1,841	35,603	432	39	45	20,330
JEFFERSON CITY	58	23,285	1,487	29,189	357	33	38	19,182
REMAINDER OF COUNTY	14	3,181	354	6,414	75	6	7	1,148
COOPER COUNTY	32	9,210	362	6,631	101	26	7	2,243
BOONVILLE	20	5,223	291	5,548	86	18	5	(D)
REMAINDER OF COUNTY	12	3,987	71	1,083	15	8	2	(D)
CRAWFORD COUNTY	17	4,392	147	3,537	48	9	9	2,100
DADE COUNTY	10	1,944	64	1,119	12	1	...	...
DALLAS COUNTY	5	424	15	228	5	4	1	(D)
DAVIESS COUNTY	17	5,376	171	3,833	53	18	3	(D)
DE KALB COUNTY	15	1,988	54	850	14	7	3	(D)
DENT COUNTY	14	5,289	148	4,140	50	10	8	3,914
DOUGLAS COUNTY	7	2,913	130	3,660	45	7	3	(D)
DUNKLIN COUNTY	75	22,801	954	20,158	312	49	41	12,685
KENNETT	29	8,085	385	7,382	105	23	19	6,567
REMAINDER OF COUNTY	46	14,716	569	12,776	207	26	22	6,118

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
[1]Excelsior Springs is in Clay and Ray Counties. [2]Kansas City is in Clay and Jackson Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE.–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
FRANKLIN COUNTY	61	19,382	1,213	26,782	326	38	29	11,288
WASHINGTON	16	10,734	646	13,381	153	10	11	9,191
REMAINDER OF COUNTY	45	8,648	567	13,401	173	28	18	2,097
GASCONADE COUNTY	23	3,735	143	3,299	58	13	7	1,614
GENTRY COUNTY	25	6,748	212	4,194	64	14	7	1,517
GREENE COUNTY	286	234,815	11,483	243,900	2,928	183	217	150,793
SPRINGFIELD	263	228,473	11,122	236,412	2,823	161	204	148,058
REMAINDER OF COUNTY	23	6,342	361	7,488	105	22	13	2,735
GRUNDY COUNTY	18	5,803	169	4,896	66	9	8	2,692
TRENTON	13	(D)	(D)	(D)	(D)	(D)	7	(D)
REMAINDER OF COUNTY	5	(D)	(D)	(D)	(D)	(D)	1	(D)
HARRISON COUNTY	29	9,648	541	9,948	140	21	10	3,815
HENRY COUNTY	45	9,852	387	7,510	125	26	20	4,129
CLINTON	27	5,779	297	5,869	97	20	17	3,186
REMAINDER OF COUNTY	18	4,073	90	1,641	28	6	3	943
HICKORY COUNTY	4	397	14	263	3	...	...	...
HOLT COUNTY	18	2,056	84	2,110	30	8	2	(D)
HOWARD COUNTY	14	3,138	96	1,590	24	4	6	1,072
HOWELL COUNTY	32	10,498	422	11,549	141	18	17	5,910
IRON COUNTY	11	1,178	54	998	20	6	5	466
JACKSON COUNTY	1,835	2,734,708	117,284	2,318,942	23,181	1,055	1,176	916,049
INDEPENDENCE	41	19,220	1,055	19,410	226	30	27	6,360
KANSAS CITY (PART)[2]	1,732	2,690,256	115,225	2,281,435	22,738	972	1,109	898,815
REMAINDER OF COUNTY	62	25,232	1,004	18,097	217	53	40	10,874
JASPER COUNTY	220	171,924	7,429	143,616	1,768	178	144	84,825
CARTHAGE	22	34,119	388	6,841	99	30	13	11,582
JOPLIN (PART)[3]	166	128,196	6,503	126,596	1,460	115	113	68,139
WEBB CITY	13	3,111	253	4,567	73	15	10	2,372
REMAINDER OF COUNTY	19	6,498	285	5,612	136	18	8	2,732
JEFFERSON COUNTY	48	14,402	713	12,864	168	31	30	6,985
DE SOTO	12	2,729	102	1,753	29	10	7	(D)
FESTUS	6	1,998	200	3,672	42	4	5	(D)
REMAINDER OF COUNTY	30	9,675	411	7,439	97	17	18	3,300
JOHNSON COUNTY	37	8,931	290	6,288	98	23	13	3,706
WARRENSBURG	18	4,232	148	2,700	37	9	7	2,895
REMAINDER OF COUNTY	19	4,699	142	3,588	61	14	6	811
KNOX COUNTY	9	2,027	24	425	10	1	3	142
LACLEDE COUNTY	29	9,475	595	12,783	193	18	18	6,541
LEBANON	25	8,961	572	12,467	186	16	16	(D)
REMAINDER OF COUNTY	4	514	23	316	7	2	2	(D)
LAFAYETTE COUNTY	45	8,850	382	6,346	105	26	14	3,522
LEXINGTON	13	3,402	150	2,425	44	9	5	978
REMAINDER OF COUNTY	32	5,448	232	3,921	61	17	9	2,544
LAWRENCE COUNTY	21	3,379	151	2,819	48	10	8	1,657
LEWIS COUNTY	15	5,953	325	6,653	75	10	7	2,902
LINCOLN COUNTY	21	4,080	154	3,124	43	11	8	1,231
LINN COUNTY	29	6,253	244	5,115	85	13	10	2,737
BROOKFIELD	14	2,546	132	2,346	29	3	5	1,161
REMAINDER OF COUNTY	15	3,707	112	2,769	56	10	5	1,576
LIVINGSTON COUNTY	37	19,086	1,165	23,682	301	14	18	9,641
CHILLICOTHE	35	(D)	(D)	(D)	(D)	(D)	18	9,641
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
MCDONALD COUNTY	18	3,296	210	5,596	85	12	8	1,059
MACON COUNTY	37	9,539	499	9,372	118	19	11	3,647
MADISON COUNTY	9	1,636	65	1,349	16	5	4	471
MARIES COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
MARION COUNTY	59	28,474	1,397	27,337	414	34	44	17,257
HANNIBAL (PART)[4]	45	20,383	1,135	21,996	321	27	34	12,862
REMAINDER OF COUNTY	14	8,091	262	5,341	93	7	10	4,395
MERCER COUNTY	13	7,293	129	5,053	61	9	4	(D)
MILLER COUNTY	18	3,861	212	8,235	67	13	6	978
MISSISSIPPI COUNTY	22	17,957	399	9,366	171	12	8	2,598
CHARLESTON	13	12,319	240	5,906	116	9	6	(D)
REMAINDER OF COUNTY	9	5,638	159	3,460	55	3	2	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
[2]Kansas City is in Clay and Jackson Counties. [3]Joplin is in Jasper and Newton Counties. [4]Hannibal is in Marion and Ralls Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MONITEAU COUNTY	17	2,298	184	3,358	46	9	5	323
MONROE COUNTY	23	4,466	156	3,441	62	13	6	544
MONTGOMERY COUNTY	24	2,474	88	1,583	28	17	11	896
MORGAN COUNTY	16	5,939	173	2,948	55	16	3	(D)
NEW MADRID COUNTY	29	13,042	567	11,321	144	13	8	2,464
SIKESTON (PART)[5]	3	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	26	(D)	(D)	(D)	(D)	(D)	7	(D)
NEWTON COUNTY	23	5,074	314	7,346	108	14	10	2,125
JOPLIN (PART)[3]	...	...	...	...	...	...	...	...
NEOSHO	19	4,313	264	6,479	93	12	8	(D)
REMAINDER OF COUNTY	4	761	50	867	15	2	2	(D)
NODAWAY COUNTY	45	18,189	487	8,244	142	34	15	3,658
MARYVILLE	24	7,447	367	6,379	95	21	11	(D)
REMAINDER OF COUNTY	21	10,742	120	1,865	47	13	4	(D)
OREGON COUNTY	9	3,339	81	1,446	19	9	4	1,462
OSAGE COUNTY	15	2,319	117	3,472	46	7	3	972
OZARK COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
PEMISCOT COUNTY	39	16,861	634	11,928	154	17	14	8,017
CARUTHERSVILLE	20	7,953	307	5,270	77	8	10	3,624
REMAINDER OF COUNTY	19	8,908	327	6,658	77	9	4	4,393
PERRY COUNTY	17	2,415	109	2,601	41	10	7	957
PETTIS COUNTY	50	19,015	848	16,575	228	35	32	14,226
SEDALIA	40	16,880	784	15,310	204	28	28	13,978
REMAINDER OF COUNTY	10	2,135	64	1,265	24	7	4	248
PHELPS COUNTY	36	9,405	593	11,074	127	19	16	2,477
ROLLA	25	7,267	476	8,941	104	10	10	2,056
REMAINDER OF COUNTY	11	2,138	117	2,133	23	9	6	421
PIKE COUNTY	26	55,930	349	6,463	83	14	14	(D)
PLATTE COUNTY	21	12,585	308	7,293	89	17	3	1,438
POLK COUNTY	19	5,622	220	3,074	61	12	4	1,765
PULASKI COUNTY	17	6,552	199	4,024	72	7	7	827
PUTNAM COUNTY	12	4,256	90	1,781	54	10	4	763
RALLS COUNTY	8	1,722	28	1,112	14	...	1	(D)
HANNIBAL (PART)[4]	1	(D)	(D)	(D)	(D)	(D)	...	...
REMAINDER OF COUNTY	7	(D)	(D)	(D)	(D)	...	1	(D)
RANDOLPH COUNTY	40	15,954	852	16,192	207	25	21	6,934
MOBERLY	36	12,825	805	15,252	183	21	20	(D)
REMAINDER OF COUNTY	4	3,129	47	940	24	4	1	(D)
RAY COUNTY	20	3,286	136	2,951	41	7	5	477
EXCELSIOR SPRINGS (PART)[1]	1	(D)	(D)	(D)	(D)	(D)	...	...
REMAINDER OF COUNTY	19	(D)	(D)	(D)	(D)	(D)	5	477
REYNOLDS COUNTY	3	211	7	162	3	2	1	(D)
RIPLEY COUNTY	6	1,455	31	531	7	3	2	(D)
ST CHARLES COUNTY	36	12,623	494	12,650	122	18	11	3,514
ST CHARLES	19	6,484	362	10,468	96	8	7	3,026
REMAINDER OF COUNTY	17	6,139	132	2,182	26	10	4	488
ST CLAIR COUNTY	11	2,063	95	2,777	40	10	4	616
ST FRANCOIS COUNTY	52	22,374	1,233	25,220	300	34	35	16,747
FLAT RIVER	16	3,996	460	5,851	79	11	11	2,912
REMAINDER OF COUNTY	36	18,378	773	19,369	221	23	24	13,835
ST LOUIS COUNTY	529	752,381	28,597	596,507	5,580	237	317	239,985
BERKELEY	3	(D)	(D)	(D)	(D)	(D)	3	(D)
BRENTWOOD	22	41,545	2,069	46,495	392	6	14	26,952
CLAYTON	90	254,239	6,104	107,535	902	36	37	59,659
FERGUSON	8	2,068	142	4,214	34	5	7	(D)
JENNINGS	4	568	57	1,768	19	1	3	(D)
KINLOCH	...	...	...	...	...	...	...	...
KIRKWOOD	31	15,813	713	12,162	119	12	16	4,112
LADUE	5	921	103	2,114	18	3	3	(D)
MAPLEWOOD	24	17,023	987	20,125	175	8	16	6,478
OVERLAND	13	18,121	1,102	27,068	244	5	12	(D)
PINE LAWN	6	1,545	86	1,654	20	3	5	(D)
RICHMOND HEIGHTS	27	29,929	758	13,366	124	21	5	956
UNIVERSITY CITY	60	34,056	2,074	40,955	424	27	35	21,490
WEBSTER GROVES	26	9,199	567	11,261	107	9	17	5,265
WELLSTON	16	(D)	(D)	(D)	(D)	(D)	13	(D)
REMAINDER OF COUNTY	194	321,505	13,138	293,064	2,844	90	131	89,475

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]Excelsior Springs is in Clay and Ray Counties. [3]Joplin is in Jasper and Newton Counties. [4]Hannibal is in Marion and Ralls Counties. [5]Sikeston is in New Madrid and Scott Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ST LOUIS	2,488	3,774,170	198,134	3,865,139	37,692	1,101	1,593	1,361,671
STE GENEVIEVE COUNTY	12	2,137	126	2,200	22	6	6	1,076
SALINE COUNTY	34	10,198	538	9,988	134	15	9	1,135
MARSHALL	17	5,722	374	7,041	94	7	5	849
REMAINDER OF COUNTY	17	4,476	164	2,947	40	8	4	286
SCHUYLER COUNTY	9	3,116	32	473	8	4	2	(D)
SCOTLAND COUNTY	13	3,986	81	1,657	30	8	4	261
SCOTT COUNTY	44	18,903	950	18,612	274	22	26	10,581
SIKESTON (PART)[5]	32	15,049	789	15,275	221	16	24	(D)
REMAINDER OF COUNTY	12	3,854	161	3,337	53	6	2	(D)
SHANNON COUNTY	3	397	23	450	5	1	1	(D)
SHELBY COUNTY	27	7,129	201	4,509	78	13	9	2,349
STODDARD COUNTY	29	10,809	355	8,446	129	22	13	4,494
STONE COUNTY	7	3,014	298	5,662	84	1	3	2,462
SULLIVAN COUNTY	15	6,558	174	4,543	56	7	2	(D)
TANEY COUNTY	9	1,175	76	1,223	16	8	6	660
TEXAS COUNTY	16	3,631	151	3,466	49	13	7	697
VERNON COUNTY	38	14,049	461	12,355	175	32	20	7,091
NEVADA	26	11,944	382	10,743	147	20	12	5,709
REMAINDER OF COUNTY	12	2,105	79	1,612	28	12	8	1,382
WARREN COUNTY	11	2,131	97	1,874	20	4	2	(D)
WASHINGTON COUNTY	12	2,300	82	1,443	20	12	7	502
WAYNE COUNTY	8	781	36	697	24	3	4	259
WEBSTER COUNTY	16	3,456	139	4,042	56	13	6	1,392
WORTH COUNTY	8	6,854	121	2,950	38	1	2	(D)
WRIGHT COUNTY	19	6,550	151	3,437	70	17	6	2,726

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
[5]Sikeston is in New Madrid and Scott Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Missouri, total	7,604	380,198	7,433,204	88,405	4,488	4,377	3,248,245	3,227	4,961,343
Adair County	37	428	8,261	174	26	25	7,237	12	2,953
Kirksville	31	386	7,417	149	22	22	7,125	9	2,302
Remainder of County	6	42	844	25	4	3	112	3	651
Andrew County	10	22	(Z)	11	10	3	212	7	1,006
Atchison County	30	217	4,695	95	32	6	690	24	7,951
Audrain County	49	788	15,188	247	29	23	10,122	26	7,477
Mexico	30	669	12,734	199	18	15	9,229	15	4,736
Remainder of County	19	119	2,454	48	11	8	893	11	2,741
Barry County	28	619	11,134	152	22	12	9,555	16	1,939
Barton County	20	158	2,733	49	15	4	782	16	3,636
Bates County	39	387	8,117	137	30	12	2,045	27	5,659
Benton County	10	75	1,685	35	8	3	110	7	1,410
Bollinger County	5	14	(Z)	10	5	...	...	5	560
Boone County	60	2,841	67,743	1,495	32	30	8,973	30	39,878
Columbia	45	2,605	63,461	1,406	24	25	6,256	20	36,760
Remainder of County	15	236	4,282	89	8	5	2,717	10	3,118
Buchanan County	185	8,382	183,965	2,131	136	119	120,277	66	247,218
St. Joseph	152	7,473	165,967	1,932	95	109	92,073	43	66,390
Remainder of County	33	909	17,998	199	41	10	28,204	23	180,828
Butler County	43	792	15,929	292	28	27	8,435	16	5,074
Poplar Bluff	37	(D)	(D)	(D)	(D)	26	(D)	11	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Caldwell County	22	155	3,204	60	16	4	751	18	2,161
Callaway County	20	162	3,383	63	18	8	883	12	2,392
Fulton	13	(D)	(D)	(D)	(D)	6	(D)	7	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Camden County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Cape Girardeau County	79	1,728	33,681	512	45	50	16,528	29	10,393
Cape Girardeau	63	1,616	31,564	469	33	43	15,828	20	8,602
Remainder of County	16	112	2,117	43	12	7	700	9	1,791
Carroll County	32	251	5,012	91	27	5	595	27	8,835
Carter County	...	(D)	(D)	(D)	(D)	...	...	...	(D)
Cass County	31	207	4,108	67	39	9	1,498	22	5,204
Cedar County	6	27	508	10	9	3	796	3	498
Chariton County	16	204	3,740	61	11	6	633	10	3,615
Christian County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Clark County	13	112	2,181	42	13	4	1,101	9	4,273
Clay County	109	9,549	185,382	2,028	33	57	72,139	52	79,970
Excelsior Springs (part)[1]	11	103	2,612	30	8	5	291	6	1,319
Kansas City (part)[2]	17	538	10,885	131	7	13	18,468	4	6,096
Remainder of County	81	8,908	171,885	1,867	18	39	53,380	42	72,555
Clinton County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Cole County	55	1,315	25,042	312	32	30	15,992	25	4,753
Jefferson City	44	1,047	20,361	247	25	26	14,469	18	3,776
Remainder of County	11	268	4,681	65	7	4	1,523	7	977
Cooper County	29	317	5,660	112	18	9	2,883	20	4,784
Boonville	21	276	4,937	83	10	9	2,883	12	2,115
Remainder of County	8	41	723	29	8	...	...	8	2,669
Crawford County	13	56	985	25	10	7	855	6	1,233
Dade County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Dallas County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Daviess County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
De Kalb County	16	(D)	(D)	(D)	(D)	2	(D)	14	(D)
Dent County	11	101	1,984	34	11	4	2,083	7	887
Douglas County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Dunklin County	60	868	16,179	344	36	25	9,684	35	8,217
Kennett	25	394	6,771	136	15	14	4,996	11	2,498
Remainder of County	35	474	9,408	208	21	11	4,688	24	5,719

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Excelsior Springs is in Clay and Ray Counties. [2]Kansas City is in Clay and Jackson Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Franklin County	52	1,032	20,495	361	34	23	6,479	29	7,500
Washington	17	389	7,801	134	11	13	4,079	4	977
Remainder of County	35	643	12,694	227	23	10	2,400	25	6,523
Gasconade County	18	81	2,121	45	16	6	1,043	12	2,196
Gentry County	23	147	2,790	69	29	6	2,338	17	1,814
Greene County	236	8,943	170,294	2,405	149	184	90,448	52	73,027
Springfield	217	8,545	162,839	2,294	134	171	87,867	46	70,280
Remainder of County	19	398	7,455	111	15	13	2,581	6	2,747
Grundy County	17	111	2,135	60	13	7	1,517	10	1,680
Trenton	14	105	2,015	51	10	7	1,517	7	1,294
Remainder of County	3	6	(Z)	9	3	...	...	3	386
Harrison County	23	244	5,386	81	18	7	1,542	16	3,999
Henry County	37	318	8,288	109	25	13	3,289	24	5,448
Clinton	20	229	6,431	70	14	10	3,003	10	2,197
Remainder of County	17	89	1,857	39	11	3	286	14	3,251
Hickory County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Holt County	18	75	1,716	33	9	3	252	15	1,964
Howard County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Howell County	26	341	6,072	128	20	18	5,179	8	1,766
Iron County	10	28	646	20	14	4	132	6	707
Jackson County	1,740	108,300	2,138,749	23,718	966	1,093	1,047,380	647	1,748,052
Independence	35	953	17,386	267	25	25	6,740	10	14,825
Kansas City (part)[2]	1,655	106,321	2,097,651	23,205	908	1,043	1,033,793	612	1,717,487
Remainder of County	50	1,026	23,712	246	33	25	6,847	25	15,740
Jasper County	211	7,064	145,279	1,885	145	142	73,103	69	63,089
Carthage	22	533	9,779	122	22	11	6,194	11	13,786
Joplin (part)[3]	164	6,124	127,348	1,619	102	115	62,059	49	45,641
Webb City	11	197	3,719	68	10	8	2,241	3	769
Remainder of County	14	210	4,433	76	11	8	2,609	6	2,893
Jefferson County	44	913	17,970	274	33	24	7,881	20	6,735
De Soto	8	66	1,316	21	6	4	1,438	4	596
Festus	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	30	(D)	(D)	(D)	(D)	15	(D)	15	(D)
Johnson County	31	163	3,083	91	29	10	1,576	21	4,804
Warrensburg	13	80	1,620	49	9	3	530	10	1,669
Remainder of County	18	83	1,463	42	20	7	1,046	11	3,135
Knox County	11	40	818	30	6	3	110	8	1,717
Laclede County	24	388	7,436	124	18	15	5,477	9	2,018
Lebanon	20	(D)	(D)	(D)	(D)	12	(D)	8	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Lafayette County	41	518	8,560	159	26	13	2,643	28	6,095
Lexington	13	186	3,253	63	4	7	1,955	6	829
Remainder of County	28	332	5,307	96	22	6	688	22	5,266
Lawrence County	19	103	1,941	45	16	7	1,268	12	1,626
Lewis County	18	352	7,129	122	14	9	5,777	9	11,287
Lincoln County	20	211	4,454	61	12	6	2,040	14	2,875
Linn County	32	224	4,784	89	26	9	2,680	23	3,323
Brookfield	17	(D)	(D)	(D)	(D)	6	(D)	11	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	3	(D)	12	(D)
Livingston County	36	1,086	22,226	321	21	20	10,551	16	6,438
Chillicothe	33	(D)	(D)	(D)	(D)	19	(D)	14	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
McDonald County	14	112	1,922	53	10	4	415	10	2,489
Macon County	36	429	8,875	136	30	14	3,476	22	9,305
Madison County	11	126	2,375	49	6	4	252	7	1,577
Maries County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Marion County	55	1,167	21,941	371	38	39	12,460	16	9,086
Hannibal (part)[4]	44	910	17,188	266	32	32	8,499	12	5,181
Remainder of County	11	257	4,753	105	6	7	3,961	4	3,905
Mercer County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Miller County	13	122	2,311	41	8	3	677	10	1,874
Mississippi County	22	596	10,878	185	17	7	1,605	15	12,972
Charleston	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2]Kansas City is in Clay and Jackson Counties. [3]Joplin is in Jasper and Newton Counties. [4]Hannibal is in Marion and Ralls Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Moniteau County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Monroe County	21	122	2,348	63	12	5	1,174	16	4,033
Montgomery County	21	124	2,402	51	16	10	710	11	1,882
Morgan County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
New Madrid County	26	496	10,073	157	17	10	4,108	16	7,339
Sikeston (part)[5]	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	23	(D)	(D)	(D)	(D)	8	(D)	15	(D)
Newton County	24	159	3,351	72	19	12	1,427	12	2,975
Joplin (part)[3]	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Neosho	17	(D)	(D)	(D)	(D)	7	(D)	10	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Nodaway County	42	335	7,029	141	37	11	4,005	31	6,761
Maryville	20	258	4,899	94	20	7	3,705	13	3,674
Remainder of County	22	77	2,130	47	17	4	300	18	3,087
Oregon County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Osage County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Ozark County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Pemiscot County	36	527	12,122	184	22	18	4,383	18	5,131
Caruthersville	20	341	8,490	126	13	12	2,598	8	3,105
Remainder of County	16	186	3,632	58	9	6	1,785	10	2,026
Perry County	18	137	2,775	58	14	8	754	10	1,385
Pettis County	63	1,205	22,652	419	45	41	13,574	22	4,702
Sedalia	55	(D)	(D)	(D)	(D)	39	(D)	16	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Phelps County	33	410	8,302	139	28	15	3,416	18	5,864
Rolla	24	(D)	(D)	(D)	(D)	12	(D)	12	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	3	(D)	6	(D)
Pike County	19	101	1,935	38	13	7	383	12	1,980
Platte County	21	172	3,799	73	18	5	1,057	16	5,873
Polk County	19	116	2,076	51	14	6	605	13	2,840
Pulaski County	11	65	1,343	20	8	4	1,059	7	1,152
Putnam County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Ralls County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Hannibal (part)[4]	...	...	...	...	...	...	...	...	...
Remainder of County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Randolph County	35	599	10,694	178	18	19	5,296	16	4,781
Moberly	27	(D)	(D)	(D)	(D)	13	(D)	14	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Ray County	26	141	2,801	58	17	8	843	18	3,636
Excelsior Springs (part)[1]	...	...	...	...	...	...	...	...	...
Remainder of County	26	141	2,801	58	17	8	843	18	3,636
Reynolds County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Ripley County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
St. Charles County	32	454	9,267	133	17	17	4,286	15	4,964
St. Charles	18	318	5,947	82	12	9	2,656	9	2,012
Remainder of County	14	136	3,320	51	5	8	1,630	6	2,952
St. Clair County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
St. Francois County	39	747	15,096	217	28	22	11,148	17	3,334
Flat River	13	220	4,309	59	12	7	2,269	6	1,308
Remainder of County	26	527	10,787	158	16	15	8,879	11	2,026
St. Louis County	370	14,131	263,459	3,014	202	246	107,631	124	118,154
Berkeley	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Brentwood	19	1,488	27,259	305	4	13	6,858	6	4,322
Clayton	57	3,702	70,114	745	31	25	7,432	32	69,659
Ferguson	3	42	756	7	3	3	682	...	...
Jennings	4	44	827	16	3	4	262	...	...
Kinloch	...	...	...	...	...	...	...	...	...
Kirkwood	23	378	6,651	75	11	16	1,940	7	3,113
Ladue	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Maplewood	20	1,024	12,241	154	12	15	4,271	5	2,585
Overland	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Pine Lawn	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Richmond Heights	23	319	5,477	62	21	8	585	15	10,561
University City	52	1,421	25,450	320	28	35	23,175	17	6,455
Webster Groves	14	144	3,256	40	10	9	1,169	5	748
Wellston	14	634	14,941	168	7	10	4,747	4	2,736
Remainder of County	119	3,723	73,483	854	66	91	49,674	28	15,807
St. Louis City (not part of St. Louis County)	2,430	192,911	3,726,181	41,849	1,140	1,595	1,458,392	835	2,242,132

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Excelsior Springs is in Clay and Ray Counties. [3]Joplin is in Jasper and Newton Counties. [4]Hannibal is in Marion and Ralls Counties. [5]Sikeston is in New Madrid and Scott Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Ste. Genevieve County	13	156	3,004	41	10	6	1,225	7	1,209
Saline County	36	521	9,896	267	19	10	6,310	26	4,469
Marshall	17	(D)	(D)	(D)	(D)	7	(D)	10	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	3	(D)	16	(D)
Schuyler County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Scotland County	14	79	1,559	56	9	3	354	11	3,056
Scott County	52	906	17,035	316	31	32	9,574	20	7,157
Sikeston (part)[5]	42	(D)	(D)	(D)	(D)	30	(D)	12	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Shannon County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Shelby County	18	116	2,321	56	13	6	614	12	3,351
Stoddard County	22	241	5,684	85	12	5	2,444	17	5,976
Stone County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Sullivan County	14	76	1,643	47	8	4	706	10	2,606
Taney County	9	55	1,169	24	7	5	307	4	875
Texas County	10	99	2,516	34	10	3	244	7	2,017
Vernon County	34	337	6,815	151	37	13	4,696	21	5,039
Nevada	26	313	6,592	134	26	13	4,696	13	3,999
Remainder of County	8	24	(Z)	17	11	...	...	8	1,040
Warren County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Washington County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Wayne County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Webster County	9	61	1,220	37	7	3	970	6	1,013
Worth County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Wright County	23	98	1,814	50	27	10	2,738	13	1,629

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[5] Sikeston is in New Madrid and Scott Counties.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts—(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

January 1960

BC58(P)-WA26

Montana

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Montana totaled $739,048,000 during the year 1958, an increase of $40,453,000 or 5.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 8,274 paid employees during the workweek ended nearest November 15, 1958, an increase of 4.9 percent compared with the same week in 1954. In addition, 528 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $33,735,000 compared with $30,207,000 in 1954, an increase of 11.7 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $310,056,000 an increase of $43,362,000 or 16.3 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 8-10.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	1,576	739,048	33,735	8,274	1,499	698,595	30,207	7,885	5.8	11.7
MERCHANT WHOLESALERS	663	310,056	22,311	5,588	558	266,694	20,357	5,256	16.3	9.6
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	66	65,101	3,553	661	74	49,119	3,128	676	32.5	13.6
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	463	110,089	3,212	781	475	85,170	2,559	665	29.3	25.5
MERCHANDISE AGENTS, BROKERS	51	110,713	1,551	501	44	103,702	1,298	500	6.8	19.5
ASSEMBLERS OF FARM PRODUCTS	333	143,089	3,108	743	348	193,910	2,865	788	-26.2	8.5

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

MONTANA


LINCOLN
FLATHEAD
GLACIER
TOOLE
LIBERTY
HILL
BLAINE
PHILLIPS
VALLEY
DANIELS
SHERIDAN
ROOSEVELT
PONDERA
TETON
CHOUTEAU
SANDERS
LAKE
RICHLAND
MC CONE
MINERAL
LEWIS AND CLARK
CASCADE
FERGUS
PETROLEUM
GARFIELD
DAWSON
MISSOULA
POWELL
JUDITH BASIN
PRAIRIE
WIBAUX
GRANITE
MEAGHER
WHEATLAND
GOLDEN VALLEY
MUSSELSHELL
FALLON
BROADWATER
TREASURE
RAVALLI
DEER LODGE
JEFFERSON
CUSTER
ROSEBUD
SILVER BOW
SWEET GRASS
YELLOWSTONE
GALLATIN
STILLWATER
CARTER
PARK
BIG HORN
MADISON
POWDER RIVER
BEAVERHEAD
CARBON
YELLOWSTONE NATIONAL PARK (PART)
SCALE
0 10 20 30 40 50 MILES

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	1,576	739,048	33,735	640,410	8,274	528	663	(D)
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	663	310,056	22,311	421,058	5,588	336	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	66	65,101	3,553	71,488	661	...	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	463	110,089	3,212	62,339	781	133	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	51	110,713	1,551	31,906	501	32	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	333	143,089	3,108	53,619	743	27	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	116	42,636	4,834	87,673	1,073	40	107	32,168
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	29	17,691	1,265	23,501	333	7	23	16,769
503	DRY GOODS, APPAREL	5	1,531	103	2,021	36	...	5	1,531
504	GROCERIES AND RELATED PRODUCTS	118	106,372	4,653	83,313	1,053	54	87	68,130
505	FARM PRODUCTS--RAW MATERIALS	373	229,592	4,067	76,448	1,205	44	24	9,652
506	ELECTRICAL GOODS	42	22,537	1,497	27,372	344	13	37	20,875
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	32	17,336	1,333	24,455	300	13	26	14,174
508	MACHINERY, EQUIPMENT, SUPPLIES	139	75,148	6,186	117,380	1,418	51	120	58,428
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	6	7,199	413	9,245	110	1	4	3,562
5092	PETROLEUM BULK STATIONS, TERMINALS	463	110,089	3,212	62,339	781	133	...	...
5093	SCRAP, WASTE MATERIALS	23	3,968	301	6,194	83	20	22	(D)
5094	TOBACCO, TOBACCO PRODUCTS	15	17,604	592	10,218	132	16	14	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	41	12,369	757	12,458	168	41	41	12,369
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	19	15,279	1,075	18,716	259	8	17	(D)
5097	FURNITURE, HOME FURNISHINGS	15	4,215	318	6,099	70	9	13	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	35	27,724	1,378	27,699	309	6	29	20,846
5099	OTHER MISCELLANEOUS PRODUCTS	105	27,758	1,751	45,279	600	72	94	23,981

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MONTANA: TOTAL	1,576	739,048	33,735	640,410	8,274	528	663	(D)
BEAVERHEAD COUNTY	15	2,601	116	2,387	32	6	5	1,137
BIG HORN COUNTY	12	2,765	103	1,959	22	6	1	(D)
BLAINE COUNTY	18	4,860	242	4,915	61	1	2	(D)
BROADWATER COUNTY	7	895	38	846	14	...	1	(D)
CARBON COUNTY	24	2,849	109	2,069	32	4	2	(D)
CARTER COUNTY	3	382	21	101	6	3	...	...
CASCADE COUNTY	167	91,778	5,662	102,019	1,322	59	107	53,849
GREAT FALLS	137	79,116	5,262	93,013	1,203	54	102	52,654
REMAINDER OF COUNTY	30	12,662	400	9,006	119	5	5	1,195
CHOUTEAU COUNTY	52	13,273	317	5,901	84	4	3	(D)
CUSTER COUNTY	26	17,287	616	10,962	158	13	14	4,830
MILES CITY	23	(D)	(D)	(D)	(D)	(D)	13	(D)
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)
DANIELS COUNTY	17	3,527	147	2,995	40	2	2	(D)
DAWSON COUNTY	39	19,225	623	10,819	173	13	17	5,405
GLENDIVE	27	14,914	463	8,111	134	11	15	(D)
REMAINDER OF COUNTY	12	4,311	160	2,708	39	2	2	(D)
DEER LODGE COUNTY	9	2,345	97	1,922	22	7	6	1,685
ANACONDA	9	2,345	97	1,922	22	7	6	1,685
REMAINDER OF COUNTY	...	...	...	...	...	...	...	...
FALLON COUNTY	11	4,044	74	1,667	26	4	1	(D)
FERGUS COUNTY	56	19,521	450	8,865	118	20	16	4,528
LEWISTOWN	20	13,004	284	5,852	70	14	14	(D)
REMAINDER OF COUNTY	36	6,517	166	3,013	48	6	2	(D)
FLATHEAD COUNTY	57	22,091	1,463	37,207	443	40	39	15,651
KALISPELL	47	19,366	1,384	35,469	420	30	33	14,031
REMAINDER OF COUNTY	10	2,725	79	1,738	23	10	6	1,620
GALLATIN COUNTY	60	19,336	937	17,564	254	17	23	6,828
BOZEMAN	31	10,297	657	12,004	163	12	19	4,518
REMAINDER OF COUNTY	29	9,039	280	5,560	91	5	4	2,310
GARFIELD COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)
GLACIER COUNTY	22	5,975	245	4,757	64	11	10	2,419
GOLDEN VALLEY COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)
GRANITE COUNTY	10	743	22	406	6	4	2	(D)
HILL COUNTY	50	33,412	1,190	22,404	297	13	19	11,161
HAVRE	27	16,718	911	16,260	196	11	19	11,161
REMAINDER OF COUNTY	23	16,694	279	6,144	101	2	...	...
JEFFERSON COUNTY	6	528	4	80	1	1	...	...
JUDITH BASIN COUNTY	23	3,432	84	1,481	23	1	1	(D)
LAKE COUNTY	17	2,855	124	2,634	32	6	3	(D)
LEWIS AND CLARK COUNTY	51	20,648	1,155	22,053	266	22	34	12,640
HELENA	48	(D)	(D)	(D)	(D)	(D)	34	12,640
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	...	...
LIBERTY COUNTY	16	7,719	196	3,198	41	2	2	(D)
LINCOLN COUNTY	15	2,097	52	1,276	19	11	6	553
MCCONE COUNTY	9	2,309	54	691	12	1	...	...
MADISON COUNTY	10	1,411	45	1,033	12	3	...	...
MEAGHER COUNTY	4	460	31	577	11	1	3	(D)
MINERAL COUNTY	5	586	9	...	...	2	1	(D)
MISSOULA COUNTY	78	44,974	2,431	49,666	661	40	62	33,315
MISSOULA	67	33,996	1,712	33,218	457	36	53	(D)
REMAINDER OF COUNTY	11	10,978	719	16,448	204	4	9	(D)
MUSSELSHELL COUNTY	12	2,353	109	1,425	24	3	4	(D)
PARK COUNTY	24	4,802	200	3,582	48	7	8	2,491
LIVINGSTON	15	3,654	158	3,097	40	7	8	2,491
REMAINDER OF COUNTY	9	1,148	42	485	8	...	...	...
PETROLEUM COUNTY	3	210	1	75	1	...	...	...
PHILLIPS COUNTY	18	2,739	94	1,819	29	4	2	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
PONDERA COUNTY	31	9,145	253	4,651	59	6	5	1,520
POWDER RIVER COUNTY	3	288	10	205	3	...	...	...
POWELL COUNTY	5	782	1	20	1	...	...	...
PRAIRIE COUNTY	8	1,413	43	546	10	...	...	...
RAVALLI COUNTY	18	3,402	161	3,415	47	14	6	683
RICHLAND COUNTY	22	13,600	223	7,093	123	3	6	3,664
ROOSEVELT COUNTY	35	12,355	295	4,989	71	11	7	1,735
ROSEBUD COUNTY	6	1,179	36	687	11	3	...	...
SANDERS COUNTY	13	2,768	97	1,890	23	1	2	(D)
SHERIDAN COUNTY	26	3,513	198	3,670	46	5	4	345
SILVER BOW COUNTY	104	73,940	4,181	74,325	883	43	64	33,948
BUTTE	99	70,784	4,051	71,849	853	42	60	(D)
REMAINDER OF COUNTY	5	3,156	130	2,476	30	1	4	(D)
STILLWATER COUNTY	12	1,863	53	817	14	2	2	(D)
SWEET GRASS COUNTY	6	750	33	856	9	4	1	(D)
TETON COUNTY	36	7,930	201	4,496	58	9	2	(D)
TOOLE COUNTY	33	16,440	442	7,704	115	6	10	(D)
TREASURE COUNTY	3	493	12	180	3	2	1	(D)
VALLEY COUNTY	41	15,524	556	12,355	188	12	13	4,099
WHEATLAND COUNTY	8	876	18	477	10	3	2	(D)
WIBAUX COUNTY	5	1,135	34	581	8	...	...	...
YELLOWSTONE COUNTY	209	206,720	9,773	180,981	2,222	71	140	95,993
BILLINGS	162	177,028	8,226	151,099	1,848	59	112	(D)
REMAINDER OF COUNTY	47	29,692	1,547	29,882	374	12	28	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Montana, total	1,499	30,207	624,620	7,885	687	558	266,694	941	431,901
Beaverhead County	12	44	846	13	10	4	760	8	1,070
Big Horn County	10	87	1,786	29	6	3	2,260	7	1,784
Blaine County	22	155	3,039	51	9	4	169	18	5,654
Broadwater County	8	27	557	12	3	...	...	8	1,075
Carbon County	27	129	2,414	34	19	3	319	24	2,621
Carter County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Cascade County	139	5,142	113,159	1,228	46	83	47,865	56	35,358
Great Falls	111	4,850	106,550	1,111	39	80	47,320	31	20,784
Remainder of County	28	292	6,609	117	7	3	545	25	14,574
Chouteau County	41	206	3,461	59	10	...	...	41	16,981
Custer County	34	677	12,156	187	16	15	4,211	19	13,856
Miles City	29	(D)	(D)	(D)	(D)	14	(D)	15	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Daniels County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Dawson County	35	488	9,466	140	9	14	5,474	21	11,463
Glendive	23	(D)	(D)	(D)	(D)	13	(D)	10	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Deer Lodge County	7	63	1,105	15	9	4	900	3	524
Anaconda	7	63	1,105	15	9	4	900	3	524
Remainder of County	...	...	...	...	...	...	...	...	...
Fallon County	10	50	1,120	14	6	...	...	10	3,735
Fergus County	60	456	9,419	126	16	12	4,697	48	11,819
Lewistown	23	306	6,886	84	8	12	4,697	11	3,106
Remainder of County	37	150	2,533	42	8	...	...	37	8,713
Flathead County	47	1,426	28,144	490	33	26	14,410	21	8,041
Kalispell	34	1,304	25,253	462	23	19	11,056	15	7,082
Remainder of County	13	122	2,891	28	10	7	3,354	6	959
Gallatin County	55	920	24,051	308	25	17	7,569	38	10,182
Bozeman	28	(D)	(D)	(D)	(D)	17	(D)	11	(D)
Remainder of County	27	(D)	(D)	(D)	(D)	...	(D)	27	(D)
Garfield County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Glacier County	26	337	6,589	71	13	9	1,570	17	7,007
Golden Valley County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Granite County	9	16	(Z)	4	8	3	209	6	533
Hill County	51	919	20,374	248	21	18	11,569	33	17,308
Havre	25	(D)	(D)	(D)	(D)	17	(D)	8	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	1	(D)	25	(D)
Jefferson County	5	3	(Z)	1	4	...	...	5	313
Judith Basin County	19	77	1,559	23	3	...	...	19	3,211
Lake County	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Lewis and Clark County	47	1,116	26,689	311	32	27	11,036	20	4,653
Helena	38	914	21,711	254	25	24	9,443	14	3,907
Remainder of County	9	202	4,978	57	7	3	1,593	6	746
Liberty County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Lincoln County	17	66	2,002	30	13	8	625	9	1,198
McCone County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Madison County	9	13	(Z)	6	5	...	...	9	709
Meagher County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Mineral County	6	1	(Z)	1	7	...	...	6	629
Missoula County	66	2,155	46,771	585	39	44	25,619	22	16,354
Missoula	57	(D)	(D)	(D)	(D)	37	(D)	20	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Musselshell County	12	75	1,644	19	7	4	723	8	1,169
Park County	23	178	3,985	47	16	6	1,336	17	2,284
Livingston	13	114	2,936	31	13	6	1,336	7	990
Remainder of County	10	64	1,050	16	3	...	...	10	1,294
Petroleum County	3	10	(Z)	3	1	...	...	3	271
Phillips County	20	(D)	(D)	(D)	(D)	1	(D)	19	(D)
Pondera County	26	182	3,775	43	10	...	...	26	13,573

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Powder River County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Powell County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Prairie County	8	35	637	9	4	...	...	8	2,544
Ravalli County	23	176	2,830	54	14	11	1,004	12	2,533
Richland County	28	496	9,090	158	9	9	4,549	19	12,140
Roosevelt County	36	241	4,620	74	18	8	3,863	28	15,482
Rosebud County	6	20	(Z)	6	4	...	...	6	1,331
Sanders County	11	6	(Z)	1	10	...	...	11	1,058
Sheridan County	18	(D)	(D)	(D)	(D)	1	(D)	17	(D)
Silver Bow County	109	4,205	81,930	1,020	49	66	35,474	43	38,246
Butte	102	4,023	78,441	984	46	62	34,410	40	36,749
Remainder of County	7	182	3,489	36	3	4	1,064	3	1,497
Stillwater County	15	(D)	(D)	(D)	(D)	1	(D)	14	(D)
Sweet Grass County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Teton County	36	(D)	(D)	(D)	(D)	2	(D)	34	(D)
Toole County	31	322	7,366	103	14	8	2,368	23	10,754
Treasure County	4	14	(Z)	4	1	...	...	4	461
Valley County	36	391	6,007	75	14	11	2,871	25	10,926
Wheatland County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Wibaux County	3	11	(Z)	4	1	...	...	3	924
Yellowstone County	196	8,444	168,647	2,017	58	122	73,557	74	98,987
Billings	163	7,798	152,908	1,813	43	109	69,065	54	67,769
Remainder of County	33	646	15,739	204	15	13	4,492	20	31,218
Yellowstone National Park (part)[1]	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. Represents zero.

[1]Yellowstone National Park is in Idaho, Montana and Wyoming.

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PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts—(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Nebraska

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Nebraska totaled $2,821,878,000 during the year 1958, an increase of $153,908,000 or 5.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 22,735 paid employees during the workweek ended nearest November 15, 1958, a decrease of 5.0 percent compared with the same week in 1954. In addition, 1,781 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $97,502,000 compared with $85,439,000 in 1954, an increase of 14.1 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $877,903,000 an increase of $74,511,000 or 9.3 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 10-12.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

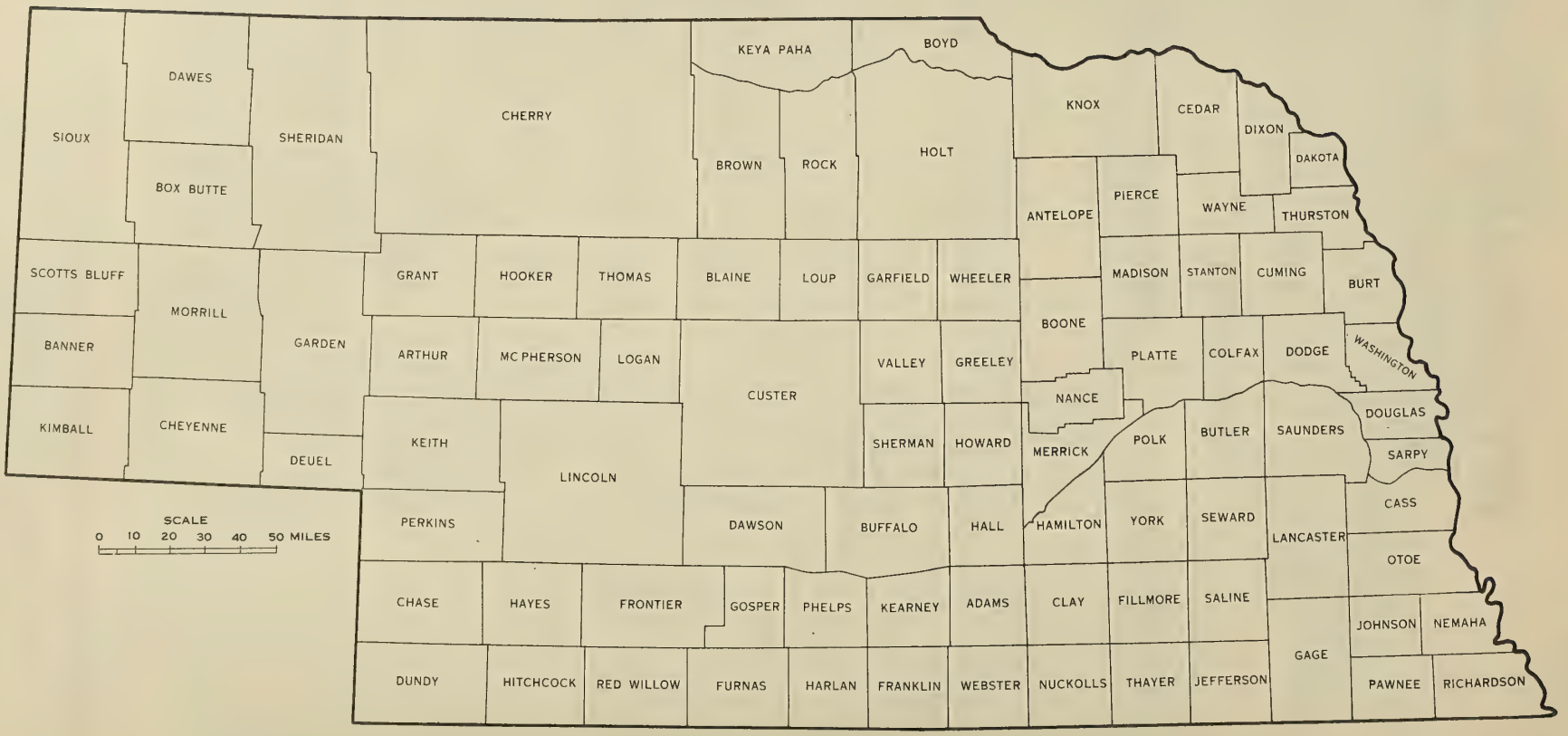
Type of operation	1958				1954				Percent change–	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	3,137	2,821,878	97,502	22,735	3,006	2,667,970	85,439	23,932	5.8	14.1
MERCHANT WHOLESALERS	1,424	877,903	56,316	13,255	1,253	803,392	51,404	14,548	9.3	9.6
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	195	530,851	21,601	3,938	194	416,846	16,565	3,549	27.3	30.4
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	687	141,571	6,394	1,635	702	147,524	5,666	1,742	-4.0	12.8
MERCHANDISE AGENTS, BROKERS	249	960,397	5,826	1,586	228	981,284	4,877	2,435	-2.1	19.5
ASSEMBLERS OF FARM PRODUCTS	582	311,156	7,365	2,321	629	318,924	6,927	2,658	-2.4	6.3

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents

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MORRILL
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GRANT
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HARLAN
FRANKLIN
WEBSTER
NUCKOLLS
THAYER
JEFFERSON
PAWNEE
RICHARDSON
SCALE
0 10 20 30 40 50 MILES

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	3,137	2,821,878	97,502	1,916,546	22,735	1,781	1,424	877,903
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	1,424	877,903	56,316	1,103,358	13,255	982	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	195	530,851	21,601	421,630	3,938	3	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	687	141,571	6,394	121,929	1,635	242	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	249	960,397	5,826	123,238	1,586	249	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	582	311,156	7,365	146,391	2,321	305	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	241	272,089	13,232	253,526	2,863	136	212	67,395
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	53	54,226	3,136	63,440	632	29	34	24,967
503	DRY GOODS, APPAREL	13	4,903	403	8,671	99	10	13	4,903
504	GROCERIES AND RELATED PRODUCTS	353	355,591	11,532	231,800	3,119	320	188	161,195
505	FARM PRODUCTS--RAW MATERIALS	724	1,239,246	11,891	253,407	3,561	442	124	159,951
506	ELECTRICAL GOODS	88	72,763	4,515	85,009	900	34	71	51,585
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	80	57,849	5,073	105,714	1,199	41	70	50,667
508	MACHINERY, EQUIPMENT, SUPPLIES	311	259,817	21,331	409,255	4,085	159	235	124,702
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	35	50,664	1,517	27,662	298	13	22	11,716
5092	PETROLEUM BULK STATIONS, TERMINALS	687	141,571	6,394	121,929	1,635	242	...	...
5093	SCRAP, WASTE MATERIALS	81	22,201	1,509	30,815	458	83	78	(D)
5094	TOBACCO, TOBACCO PRODUCTS	29	36,886	1,088	20,333	263	23	28	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	76	43,737	2,401	48,374	541	47	71	40,716
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	27	33,505	2,211	39,521	442	14	20	17,179
5097	FURNITURE, HOME FURNISHINGS	28	10,549	972	13,421	195	15	21	[illegible]
5098	LUMBER, CONSTRUCTION MATERIALS	72	67,799	3,444	68,803	727	24	52	36,267
5099	OTHER MISCELLANEOUS PRODUCTS	239	98,482	6,853	134,866	1,718	149	185	69,530

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
NEBRASKA, TOTAL	3,137	2,821,878	97,502	1,916,546	22,735	1,781	1,424	877,903
ADAMS COUNTY	69	32,600	2,765	51,222	635	48	51	27,097
HASTINGS	56	23,282	1,995	36,406	469	38	44	19,674
REMAINDER OF COUNTY	13	9,318	770	14,816	166	10	7	7,423
ANTELOPE COUNTY	28	8,612	148	6,123	72	20	7	3,595
ARTHUR COUNTY	...	...	...	...	...	...	...	...
BANNER COUNTY	...	...	...	...	...	...	...	...
BLAINE COUNTY	3	167	8	85	1	1	1	(D)
BOONE COUNTY	18	5,688	100	1,486	27	16	6	639
BOX BUTTE COUNTY	30	19,987	524	11,918	207	11	9	1,961
ALLIANCE	18	3,874	301	5,944	77	8	8	(D)
REMAINDER OF COUNTY	12	16,113	223	5,974	130	3	1	(D)
BOYD COUNTY	8	4,014	172	1,384	19	3	1	(D)
BROWN COUNTY	8	1,070	93	1,805	44	6	3	111
BUFFALO COUNTY	71	30,805	928	21,392	323	55	31	5,732
KEARNEY	42	21,943	620	13,340	219	29	27	5,026
REMAINDER OF COUNTY	29	8,862	308	8,052	104	26	4	706
BURT COUNTY	17	2,968	144	2,424	47	11	3	297
BUTLER COUNTY	26	3,782	152	3,982	57	11	2	(D)
CASS COUNTY	32	6,234	267	6,152	96	10	5	1,150
CEDAR COUNTY	33	6,175	187	4,307	83	16	6	1,192
CHASE COUNTY	14	4,014	172	3,300	47	4	1	(D)
CHERRY COUNTY	19	10,623	164	2,947	64	12	4	693
CHEYENNE COUNTY	50	22,060	791	16,575	194	18	16	4,976
CLAY COUNTY	26	6,531	202	6,927	114	10	7	1,103
COLFAX COUNTY	24	10,222	579	14,663	227	13	9	3,210
CUMING COUNTY	30	13,735	241	4,868	70	21	5	330
CUSTER COUNTY	42	14,614	288	4,909	84	28	11	2,222
DAKOTA COUNTY	20	6,545	177	4,869	47	16	10	3,017
SOUTH SIOUX CITY	16	5,212	126	2,217	34	12	8	(D)
REMAINDER OF COUNTY	4	1,333	51	2,652	13	4	2	(D)
DAWES COUNTY	21	10,098	454	6,842	124	14	8	2,165
DAWSON COUNTY	34	18,174	385	8,094	105	20	11	1,539
LEXINGTON	12	9,610	173	3,156	35	7	4	767
REMAINDER OF COUNTY	22	8,564	212	4,938	70	13	7	772
DEUEL COUNTY	11	10,010	91	1,613	25	6	3	(D)
DIXON COUNTY	7	1,007	48	290	5	3	1	(D)
DODGE COUNTY	65	31,789	1,104	23,970	343	36	29	17,622
FREMONT	36	20,478	696	15,037	225	26	23	12,699
REMAINDER OF COUNTY	29	11,311	408	8,933	118	10	6	4,923
DOUGLAS COUNTY	867	1,713,104	55,033	1,074,028	11,175	493	549	471,993
OMAHA	832	1,674,804	52,814	1,031,380	10,747	478	528	462,971
REMAINDER OF COUNTY	35	38,300	2,219	42,648	428	15	21	9,022
DUNDY COUNTY	13	6,562	139	3,005	54	6	2	(D)
FILLMORE COUNTY	26	11,392	366	8,682	156	14	7	4,851
FRANKLIN COUNTY	16	2,231	98	1,780	29	10	2	(D)
FRONTIER COUNTY	9	1,815	112	1,632	29	3	2	(D)
FURNAS COUNTY	25	6,893	163	3,687	53	17	1	(D)
GAGE COUNTY	53	24,699	1,423	22,719	329	33	24	9,971
BEATRICE	31	15,708	1,098	16,326	234	19	19	5,364
REMAINDER OF COUNTY	22	8,991	325	6,393	95	14	5	4,607
GARDEN COUNTY	7	1,581	49	613	12	5	...	...
GARFIELD COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)
GOSPER COUNTY	4	270	10	176	4	1	...	...
GRANT COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
GREELEY COUNTY	9	5,375	52	1,162	20	5	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
HALL COUNTY	100	76,807	3,744	69,491	906	53	58	33,904
GRAND ISLAND	76	48,611	3,044	55,068	734	40	52	29,890
REMAINDER OF COUNTY	24	28,196	700	14,423	172	13	6	4,014
HAMILTON COUNTY	18	6,465	217	4,273	56	10	8	1,283
HARLAN COUNTY	14	5,585	184	3,651	42	5	3	304
HAYES COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
HITCHCOCK COUNTY	10	2,344	96	2,127	29	7	1	(D)
HOLT COUNTY	32	11,769	425	7,698	120	16	12	929
HOOKER COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
HOWARD COUNTY	4	1,662	42	880	12	3	2	(D)
JEFFERSON COUNTY	31	16,145	471	9,650	161	21	14	4,711
FAIRBURY	16	5,614	347	6,568	96	13	10	4,077
REMAINDER OF COUNTY	15	10,531	124	3,082	65	8	4	634
JOHNSON COUNTY	13	1,500	60	1,369	23	7	3	(D)
KEARNEY COUNTY	16	6,257	160	2,910	41	10	1	(D)
KEITH COUNTY	23	14,885	319	7,473	94	15	7	1,599
KEYA PAHA COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
KIMBALL COUNTY	25	15,837	349	9,238	112	8	11	5,436
KNOX COUNTY	30	12,199	146	2,859	63	14	5	694
LANCASTER COUNTY	213	135,674	9,805	192,318	2,280	107	148	105,256
LINCOLN	175	112,085	8,588	168,967	2,024	98	136	89,039
REMAINDER OF COUNTY	38	23,589	1,217	23,351	256	9	12	16,217
LINCOLN COUNTY	52	23,639	1,465	24,489	300	32	32	12,998
NORTH PLATTE	41	16,380	1,386	23,154	281	24	29	12,630
REMAINDER OF COUNTY	11	7,259	79	1,335	19	8	3	368
LOGAN COUNTY	5	512	24	426	5	4	1	(D)
LOUP COUNTY	...	...	...	...	...	...	...	...
MCPHERSON COUNTY	...	...	...	...	...	...	...	...
MADISON COUNTY	60	73,503	1,802	36,236	484	29	34	26,168
NORFOLK	44	56,443	1,350	26,323	350	23	28	12,047
REMAINDER OF COUNTY	16	17,060	452	9,913	134	6	6	14,121
MERRICK COUNTY	17	4,701	179	4,125	62	10	7	2,003
MORRILL COUNTY	21	2,229	101	2,020	28	10	5	167
NANCE COUNTY	12	(D)	(D)	(D)	(D)	(D)	3	(D)
NEMAHA COUNTY	20	2,879	125	2,090	31	17	6	458
NUCKOLLS COUNTY	27	11,024	290	5,895	77	18	5	644
OTOE COUNTY	38	10,309	382	6,512	84	15	12	4,257
NEBRASKA CITY	18	5,809	272	4,381	53	6	10	(D)
REMAINDER OF COUNTY	20	4,500	110	2,131	31	9	2	(D)
PAWNEE COUNTY	13	4,145	62	1,332	25	11	1	(D)
PERKINS COUNTY	19	10,613	237	4,023	47	8	7	5,785
PHELPS COUNTY	28	9,182	552	8,092	117	11	15	3,772
PIERCE COUNTY	11	5,194	131	2,252	45	4	2	(D)
PLATTE COUNTY	46	37,014	899	17,341	237	33	23	9,089
COLUMBUS	25	7,457	380	7,817	107	26	17	5,220
REMAINDER OF COUNTY	21	29,557	519	9,524	130	7	6	3,869
POLK COUNTY	16	14,414	200	5,163	62	5	2	(D)
RED WILLOW COUNTY	32	30,705	741	16,446	233	16	14	6,465
MCCOOK	22	21,364	610	13,963	174	12	13	(D)
REMAINDER OF COUNTY	10	9,341	131	2,483	59	4	1	(D)
RICHARDSON COUNTY	28	19,967	526	11,384	185	21	10	15,278
FALLS CITY	13	10,438	415	8,933	117	10	8	(D)
REMAINDER OF COUNTY	15	9,529	111	2,451	68	11	2	(D)
ROCK COUNTY	5	(D)	(D)	(D)	(D)	(D)	1	(D)
SALINE COUNTY	29	5,895	194	3,009	59	16	9	2,679
SARPY COUNTY	8	1,891	42	1,328	20	6	2	(D)
SAUNDERS COUNTY	45	9,281	319	6,657	85	20	3	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
SCOTTS BLUFF COUNTY	103	70,698	2,857	58,340	871	59	59	25,218
SCOTTSBLUFF	53	30,587	1,353	27,794	427	33	37	12,729
REMAINDER OF COUNTY	50	40,111	1,504	30,546	444	26	22	12,489
SEWARD COUNTY	31	6,293	233	7,990	79	13	8	2,127
SHERIDAN COUNTY	29	19,996	188	5,704	78	20	8	5,441
SHERMAN COUNTY	13	1,341	91	1,826	28	11	2	(D)
SIOUX COUNTY	4	1,128	7	290	3	3	1	(D)
STANTON COUNTY	5	1,176	69	1,287	22	5	3	(D)
THAYER COUNTY	32	15,582	309	6,422	106	16	8	2,402
THOMAS COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
THURSTON COUNTY	11	6,779	95	1,759	44	8	3	370
VALLEY COUNTY	13	4,243	154	2,237	29	11	1	(D)
WASHINGTON COUNTY	18	5,753	391	7,690	99	14	9	4,395
WAYNE COUNTY	17	2,728	136	1,833	29	15	4	465
WEBSTER COUNTY	14	2,685	91	1,892	29	5	2	(D)
WHEELER COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
YORK COUNTY	39	16,693	664	10,020	138	25	18	6,810
YORK	20	10,405	331	4,809	71	18	12	4,420
REMAINDER OF COUNTY	19	6,288	333	5,211	67	7	6	2,390

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Nebraska, total	3,006	85,439	1,712,378	23,952	1,904	1,253	803,392	1,753	1,864,578
Adams County	66	2,341	45,280	592	48	50	21,376	16	7,160
Hastings	54	2,002	37,965	472	42	45	18,295	9	3,448
Remainder of County	12	339	7,315	120	6	5	3,081	7	3,712
Antelope County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Arthur County	...	...	...	...	...	...	...	...	...
Banner County	...	...	...	...	...	...	...	...	...
Blaine County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Boone County	25	164	3,401	85	28	9	1,198	16	6,632
Box Butte County	28	462	10,519	177	17	9	2,053	19	20,833
Alliance	15	(D)	(D)	(D)	(D)	7	(D)	8	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Boyd County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Brown County	9	70	1,294	29	10	3	185	6	942
Buffalo County	63	652	13,232	309	51	25	4,520	38	23,338
Kearney	39	544	10,622	245	40	22	4,284	17	15,148
Remainder of County	24	108	2,610	64	11	3	236	21	8,190
Burt County	26	216	3,753	64	12	5	969	21	3,158
Butler County	26	252	4,351	130	17	3	167	23	7,993
Cass County	34	153	3,093	60	19	5	654	29	4,263
Cedar County	28	(D)	(D)	(D)	(D)	2	(D)	26	(D)
Chase County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Cherry County	15	121	2,199	54	10	3	605	12	7,478
Cheyenne County	37	425	9,079	104	11	12	6,287	25	10,750
Clay County	22	(D)	(D)	(D)	(D)	1	(D)	21	(D)
Colfax County	17	288	5,496	87	8	6	3,175	11	8,320
Cuming County	23	169	3,172	47	15	6	750	17	4,179
Custer County	41	226	4,763	136	36	8	2,546	33	14,247
Dakota County	14	145	3,249	50	9	6	2,302	8	3,617
South Sioux City	10	(D)	(D)	(D)	(D)	5	(D)	5	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Dawes County	21	250	8,907	117	17	8	1,604	13	5,685
Dawson County	28	224	4,445	90	22	7	1,730	21	9,330
Lexington	9	106	2,186	30	9	4	1,372	5	950
Remainder of County	19	118	2,259	60	13	3	358	16	8,380
Deuel County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Dixon County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Dodge County	73	1,644	37,347	500	36	35	22,095	38	16,590
Fremont	44	1,023	23,920	320	26	28	17,170	16	11,640
Remainder of County	29	621	13,427	180	10	7	4,925	22	4,950
Douglas County	815	49,354	972,724	11,667	487	507	476,581	308	1,187,205
Omaha	792	48,535	954,863	11,362	473	497	460,791	295	1,167,719
Remainder of County	23	819	17,861	305	14	10	15,790	13	19,486
Dundy County	12	121	1,865	74	9	3	354	9	4,101
Fillmore County	31	234	4,913	113	23	5	2,002	26	10,534
Franklin County	18	100	2,026	59	12	4	710	14	3,752
Frontier County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Furnas County	22	88	1,718	58	10	3	467	19	5,401
Gage County	48	939	19,852	299	33	19	9,965	29	19,254
Beatrice	25	(D)	(D)	(D)	(D)	17	(D)	8	(D)
Remainder of County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Garden County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Garfield County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Gosper County	3	14	(Z)	6	1	...	...	3	452
Grant County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Greeley County	12	50	1,235	32	10	4	643	8	2,462

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Hall County	87	3,155	70,246	924	55	50	26,458	37	49,405
Grand Island	66	2,496	56,754	751	39	41	21,880	25	27,469
Remainder of County	21	659	13,492	173	16	9	4,578	12	21,936
Hamilton County	14	214	4,445	79	11	5	1,708	9	4,642
Harlan County	9	85	2,465	42	3	...	...	9	3,114
Hayes County	4	25	825	10	2	...	...	4	1,419
Hitchcock County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Holt County	37	439	8,909	215	30	13	2,039	24	15,786
Hooker County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Howard County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Jefferson County	37	592	11,510	230	34	16	3,812	21	7,291
Fairbury	23	(D)	(D)	(D)	(D)	14	(D)	9	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)
Johnson County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Kearney County	19	(D)	(D)	(D)	(D)	1	(D)	18	(D)
Keith County	19	145	3,104	58	16	4	255	15	14,011
Keya Paha County	...	...	...	...	...	...	...	...	...
Kimball County	18	126	2,241	39	7	6	497	12	7,225
Knox County	26	98	1,762	72	14	3	239	23	10,378
Lancaster County	195	8,863	173,928	2,306	97	132	88,189	63	32,438
Lincoln	164	8,048	161,194	2,097	79	122	76,377	42	28,693
Remainder of County	31	815	12,734	209	18	10	11,812	21	3,745
Lincoln County	54	1,136	28,336	379	42	31	10,065	23	10,836
North Platte	40	1,062	26,631	349	32	28	9,919	12	8,580
Remainder of County	14	74	1,705	30	10	3	146	11	2,256
Logan County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Loup County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
McPherson County	...	...	...	...	...	...	...	...	...
Madison County	68	1,374	30,744	422	27	32	16,200	36	28,482
Norfolk	46	1,058	24,971	334	15	25	9,472	21	21,485
Remainder of County	22	316	5,773	88	12	7	6,728	15	6,997
Merrick County	18	374	5,589	93	9	3	1,187	15	5,509
Morrill County	17	119	2,734	39	17	4	620	13	2,459
Nance County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Nemaha County	23	131	2,753	46	13	8	1,091	15	2,880
Nuckolls County	23	249	4,954	105	11	6	1,751	17	7,706
Otoe County	43	264	4,856	97	24	15	2,650	28	5,257
Nebraska City	20	155	3,201	60	12	11	1,764	9	1,290
Remainder of County	23	109	1,655	37	12	4	886	19	3,967
Pawnee County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Perkins County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Phelps County	29	551	9,570	158	14	11	3,604	18	5,442
Pierce County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Platte County	45	675	15,312	218	26	19	7,490	26	15,934
Columbus	26	489	11,533	129	19	16	6,921	10	4,122
Remainder of County	19	186	3,779	89	7	3	569	16	11,812
Polk County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Red Willow County	37	654	12,692	240	23	16	8,024	21	31,613
McCook	26	(D)	(D)	(D)	(D)	15	(D)	11	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Richardson County	33	416	8,523	143	30	7	5,363	26	11,170
Falls City	16	340	6,795	105	18	7	5,363	9	3,528
Remainder of County	17	76	1,728	38	12	...	...	17	7,642
Rock County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Saline County	38	233	5,027	107	23	3	1,315	35	6,482
Sarpy County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Saunders County	32	205	3,831	87	26	3	657	29	8,796

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

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Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Scotts Bluff County	98	2,571	49,182	951	64	53	31,119	45	25,872
Scottsbluff	55	1,345	26,937	436	37	34	9,940	21	15,014
Remainder of County	43	1,226	22,245	515	27	19	21,179	24	10,858
Seward County	27	(D)	(D)	(D)	(D)	2	(D)	25	(D)
Sheridan County	26	162	3,391	93	24	5	334	21	7,633
Sherman County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Sioux County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Stanton County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Thayer County	34	287	5,845	151	29	4	1,310	30	11,369
Thomas County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Thurston County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Valley County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Washington County	21	314	4,444	83	12	5	1,512	16	3,244
Wayne County	19	118	2,549	50	19	4	1,038	15	2,124
Webster County	21	159	3,572	127	17	4	2,863	17	8,325
Wheeler County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
York County	35	517	10,481	195	27	9	3,764	26	15,486
York	21	(D)	(D)	(D)	(D)	7	(D)	14	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	2	(D)	12	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. .. Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Nevada

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Nevada totaled $210,936,000 during the year 1958, an increase of $56,749,000 or 36.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 2,653 paid employees during the workweek ended nearest November 15, 1958, an increase of 27.9 percent compared with the same week in 1954. In addition, 267 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $12,888,000 compared with $9,226,000 in 1954, an increase of 39.7 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $146,864,000 an increase of $37,714,000 or 34.6 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 6-8.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	404	210,936	12,888	2,653	335	154,187	9,226	2,074	36.8	39.7
MERCHANT WHOLESALERS	274	146,864	10,635	2,234	231	109,150	8,211	1,845	34.6	29.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	19	7,401	842	131	13	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	92	46,906	1,169	235	82	35,353	545	131	32.7	114.5
MERCHANDISE AGENTS, BROKERS	17	(D)	(D)	(D)	7	5,723	55	22	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	2	(D)	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)

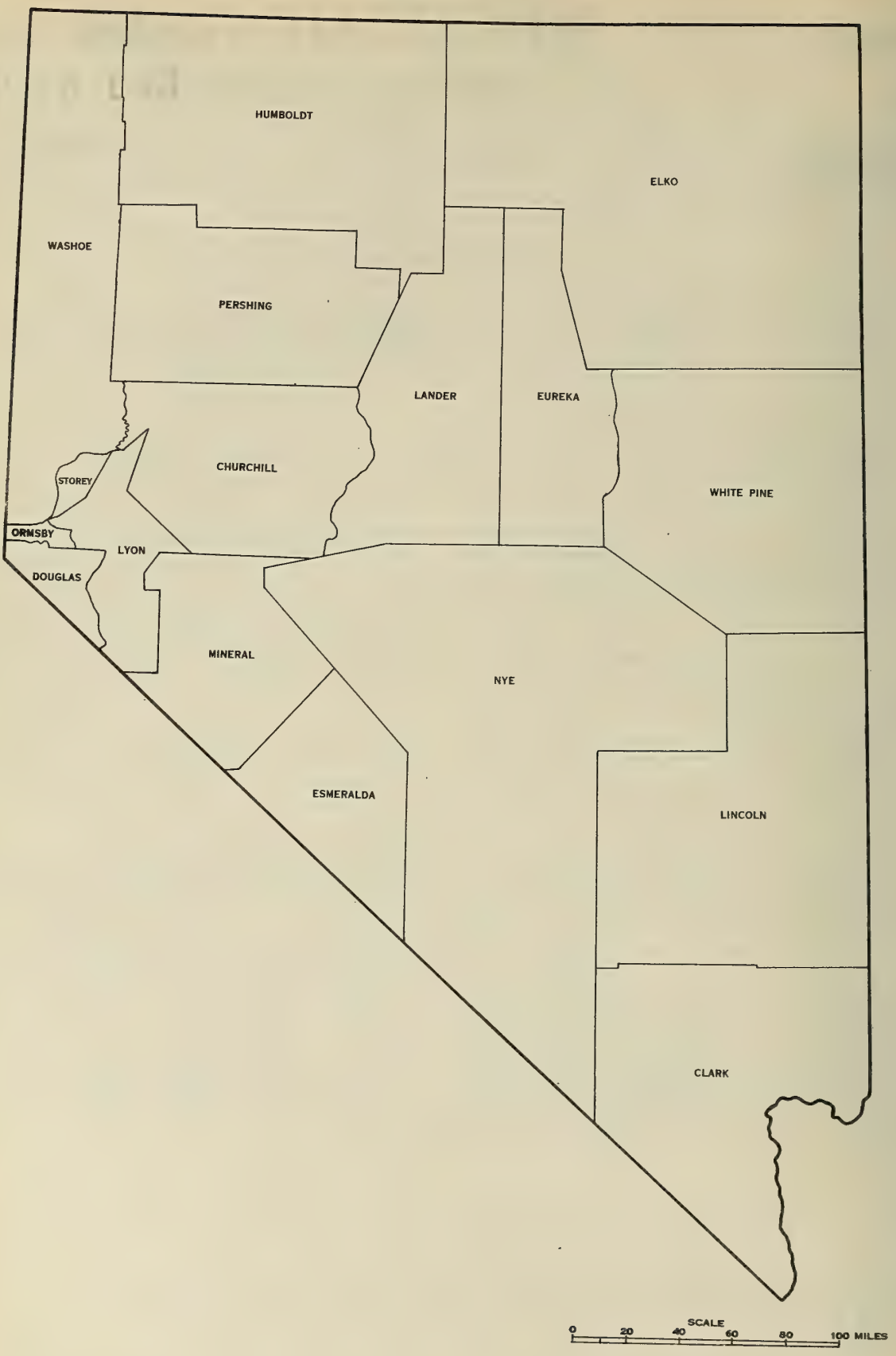
Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

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WASHOE
PERSHING
LANDER
EUREKA
CHURCHILL
STOREY
WHITE PINE
ORMSBY
LYON
DOUGLAS
MINERAL
NYE
ESMERALDA
LINCOLN
CLARK
SCALE
0
20
40
60
80
100 MILES

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	404	210,936	12,888	245,296	2,653	267	274	146,864
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	274	146,864	10,635	201,109	2,234	198	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	19	7,401	842	15,429	131	2	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	92	46,906	1,169	23,876	235	54	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	17	(D)	(D)	(D)	(D)	(D)	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	2	(D)	(D)	(D)	(D)	(D)	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	30	12,161	1,579	29,043	308	25	30	12,161
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	10	1,270	129	3,183	39	6	8	(D)
503	DRY GOODS, APPAREL	3	447	32	570	4	1	[redacted]	(D)
504	GROCERIES AND RELATED PRODUCTS	72	44,802	2,544	49,221	523	58	58	36,909
505	FARM PRODUCTS--RAW MATERIALS	6	(D)	(D)	(D)	(D)	(D)	3	3,022
506	ELECTRICAL GOODS	10	15,565	1,011	18,332	190	[redacted]	9	(D)
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	19	9,655	897	17,401	147	16	18	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES	58	17,436	1,974	36,428	375	36	47	14,320
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	3	2,102	96	1,610	14	...	3	2,102
5092	PETROLEUM BULK STATIONS, TERMINALS	92	46,906	1,169	23,876	235	54	...	...
5093	SCRAP, WASTE MATERIALS	11	1,576	164	3,933	53	[redacted]	11	1,576
5094	TOBACCO, TOBACCO PRODUCTS	7	8,814	286	4,237	51	[redacted]	7	8,814
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	25	27,221	1,303	24,804	248	15	25	27,221
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	5	(D)	(D)	(D)	(D)	(D)	5	(D)
5097	FURNITURE, HOME FURNISHINGS	6	2,231	260	5,060	70	1	[redacted]	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	15	8,949	469	9,259	111	4	13	(D)
5099	OTHER MISCELLANEOUS PRODUCTS	32	6,298	658	12,672	214	[redacted]	30	4,968

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
NEVADA, TOTAL	404	210,936	12,888	245,296	2,653	267	274	146,864
CHURCHILL COUNTY	14	4,309	158	3,395	44	16	6	953
CLARK COUNTY	140	76,861	4,628	91,809	949	89	114	55,786
LAS VEGAS	121	72,078	4,326	84,165	863	77	100	53,712
NORTH LAS VEGAS	5	2,725	157	3,884	41	4	3	(D)
REMAINDER OF COUNTY	14	2,058	145	3,760	45	8	11	(D)
DOUGLAS COUNTY	4	1,404	29	610	8	4	1	(D)
ELKO COUNTY	28	9,017	327	6,125	71	28	13	5,441
ELKO	19	6,544	263	5,669	65	18	10	3,967
REMAINDER OF COUNTY	9	2,473	64	456	6	10	3	1,474
ESMERALDA COUNTY	...	...	...	...	...	...	...	...
EUREKA COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
HUMBOLDT COUNTY	14	3,509	128	3,017	35	14	5	1,024
LANDER COUNTY	3	(D)	(D)	(D)	(D)	(D)	...	...
LINCOLN COUNTY	3	437	2	60	1	1	...	...
LYON COUNTY	8	2,434	56	1,273	15	9	4	1,292
MINERAL COUNTY	7	732	52	830	9	6	3	198
NYE COUNTY	6	869	19	481	6	3	1	(D)
ORMSBY COUNTY	6	3,013	71	1,281	12	3	2	(D)
PERSHING COUNTY	5	1,280	31	360	4	...	1	(D)
STOREY COUNTY	...	...	...	...	...	...	...	...
WASHOE COUNTY	150	102,277	7,205	131,503	1,451	88	116	78,798
RENO	131	93,819	6,449	117,463	1,314	75	102	71,659
SPARKS	11	5,664	471	8,658	86	9	9	(D)
REMAINDER OF COUNTY	8	2,794	285	5,382	51	4	5	(D)
WHITE PINE COUNTY	15	4,218	182	4,552	48	6	8	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Nevada, total	335	9,226	190,171	2,074	248	231	109,150	104	45,037
Churchill County	12	72	1,511	23	13	5	493	7	3,828
Clark County	108	3,548	72,771	757	70	93	45,946	15	11,958
Las Vegas	96	3,366	68,716	704	61	84	44,320	12	8,516
Remainder of County	12	182	4,055	53	9	9	1,626	3	3,442
Douglas County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Elko County	19	140	3,229	32	22	9	1,831	10	2,090
Elko	14	132	3,064	30	15	9	1,831	5	1,239
Remainder of County	5	8	(Z)	2	7	...	...	5	851
Esmeralda County	...	...	...	...	...	...	...	...	...
Eureka County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Humboldt County	16	142	2,713	36	16	7	1,391	9	2,086
Lander County	3	...	...	...	3	...	...	3	445
Lincoln County	3	2	(Z)	1	3	...	...	3	435
Lyon County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Mineral County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Nye County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Ormsby County	7	46	910	12	7	4	320	3	824
Pershing County	6	(D)	(D)	(D)	(D)	...	(D)	6	(D)
Storey County	...	...	...	...	...	...	...	...	...
Washoe County	124	4,991	102,532	1,131	75	99	55,399	25	16,218
Reno	115	4,701	96,345	1,062	63	93	51,796	22	12,968
Sparks	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
White Pine County	14	151	3,689	40	11	8	1,956	6	1,901

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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New Hampshire

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in New Hampshire totaled $414,625,000 during the year 1958, an increase of $106,255,000 or 35.1 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 6,128 paid employees during the workweek ended nearest November 15, 1958, an increase of 20.2 percent compared with the same week in 1954. In addition, 339 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $26,206,000 compared with $19,733,000 in 1954, an increase of 32.8 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $226,799,000 an increase of $48,302,000 or 27.1 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 6-8.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	740	414,625	26,206	6,128	615	308,370	19,733	5,099	35.1	32.8
MERCHANT WHOLESALERS	535	226,799	16,938	4,231	451	178,497	12,660	4,057	27.1	33.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	66	75,037	5,143	961	53	58,100	4,133	794	29.2	24.4
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	99	89,144	3,164	695	84	58,371	2,942	584	52.7	10.6
MERCHANDISE AGENTS, BROKERS	28	17,845	708	174	14	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	12	5,800	253	67	13	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents

NEW HAMPSHIRE



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Table 1.—WHOLESALE TRADE: 1958—THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	740	414,625	26,206	516,816	6,128	339	535	226,799
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	535	226,799	16,938	331,143	4,231	272	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	66	75,037	5,143	107,633	961	6	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	99	89,144	3,164	59,767	695	[illegible]	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	28	17,845	708	12,950	174	14	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	12	5,800	253	5,323	67	9	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	71	20,679	2,381	49,247	656	24	66	16,522
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	16	7,429	575	11,441	126	9	15	(D)
503	DRY GOODS, APPAREL	13	23,257	1,361	23,545	210	3	[illegible]	11,268
504	GROCERIES AND RELATED PRODUCTS	152	104,344	5,520	112,784	1,496	72	110	71,982
505	FARM PRODUCTS--RAW MATERIALS	8	3,566	217	4,524	50	[illegible]	[illegible]	(D)
506	ELECTRICAL GOODS	24	13,549	884	16,816	200	5	[illegible]	11,762
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	36	15,792	1,683	31,312	395	13	35	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES	83	26,036	2,845	55,430	571	29	63	19,081
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	8	6,065	568	11,839	101	5	7	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS	99	89,144	3,164	59,767	695	38	...	...
5093	SCRAP, WASTE MATERIALS	40	5,303	549	10,950	162	39	40	5,303
5094	TOBACCO, TOBACCO PRODUCTS	11	11,417	373	8,392	113	3	10	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	29	21,327	1,860	36,644	422	[illegible]	29	21,327
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	15	20,694	1,530	27,590	241	3	11	2,998
5097	FURNITURE, HOME FURNISHINGS	8	(D)	(D)	(D)	(D)	(D)	6	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	54	13,936	1,047	21,495	261	[illegible]	47	9,765
5099	OTHER MISCELLANEOUS PRODUCTS	73	(D)	(D)	(D)	(D)	(D)	[illegible]	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure (NA) Not available. (X) Item not applicable

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
NEW HAMPSHIRE, TOTAL	740	414,625	26,206	516,816	6,128	339	535	226,799
BELKNAP COUNTY	41	15,541	1,174	23,109	278	19	29	9,441
LACONIA	31	12,893	928	17,739	208	11	22	8,506
REMAINDER OF COUNTY	10	2,648	246	5,370	70	8	7	935
CARROLL COUNTY	20	4,150	311	7,068	98	6	12	1,563
CHESHIRE COUNTY	62	27,335	1,638	32,081	395	27	40	14,980
KEENE	45	20,403	1,349	27,021	316	13	33	14,546
REMAINDER OF COUNTY	17	6,932	289	5,060	79	14	7	434
COOS COUNTY	54	15,084	810	17,013	241	32	33	5,647
BERLIN	27	8,690	495	10,545	136	15	17	3,574
REMAINDER OF COUNTY	27	6,394	315	6,468	105	17	16	2,073
GRAFTON COUNTY	49	17,532	903	20,716	273	31	28	7,506
HILLSBOROUGH COUNTY	279	204,573	13,982	269,972	2,921	91	207	124,601
MANCHESTER	201	15,515	10,096	196,341	2,156	59	145	94,388
NASHUA	49	44,745	3,288	60,351	616	14	40	25,806
REMAINDER OF COUNTY	29	8,313	598	13,280	149	18	22	4,407
MERRIMACK COUNTY	66	33,946	2,650	54,992	684	23	54	23,484
CONCORD	45	24,253	1,866	38,798	484	19	38	16,394
FRANKLIN	6	4,201	226	4,131	49	...	6	4,201
REMAINDER OF COUNTY	15	5,492	558	12,063	151	4	10	2,889
ROCKINGHAM COUNTY	82	66,140	2,739	51,441	727	57	66	22,012
PORTSMOUTH	37	26,915	1,325	25,407	346	19	28	13,349
REMAINDER OF COUNTY	45	39,225	1,414	26,034	381	38	38	8,663
STRAFFORD COUNTY	52	19,300	1,455	30,522	367	30	39	11,992
DOVER	21	8,664	611	16,453	205	11	16	4,823
ROCHESTER	18	4,188	315	6,324	85	13	16	(D)
SOMERSWORTH	3	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	10	(D)	(D)	(D)	(D)	(D)	5	1,070
SULLIVAN COUNTY	35	11,024	544	9,902	144	23	27	5,573
CLAREMONT	27	9,528	462	8,601	125	12	19	4,077
REMAINDER OF COUNTY	8	1,496	82	1,301	19	11	8	1,496

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
New Hampshire, total	615	19,733	359,706	5,099	259	451	178,497	164	129,873
Belknap County	31	687	11,771	179	9	21	5,896	10	3,924
Laconia	25	(D)	(D)	(D)	(D)	16	(D)	9	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Carroll County	8	118	2,488	47	5	3	483	5	1,900
Cheshire County	41	1,281	22,672	326	16	25	14,421	16	8,051
Keene	32	978	17,254	217	9	22	13,772	10	4,024
Remainder of County	9	303	5,418	109	7	3	649	6	4,027
Coos County	43	642	12,362	205	30	25	5,403	18	7,197
Berlin	21	402	7,489	118	15	13	4,205	8	3,636
Remainder of County	22	240	4,873	87	15	12	1,198	10	3,561
Grafton County	42	645	13,058	207	21	24	3,456	18	10,006
Hillsborough County	248	10,747	190,018	2,556	78	198	102,498	50	55,751
Manchester	183	7,952	140,991	1,926	50	142	73,067	41	36,663
Nashua	43	2,528	44,552	552	15	38	26,754	5	17,248
Remainder of County	22	267	4,475	78	13	18	2,677	4	1,842
Merrimack County	65	2,229	41,406	586	23	51	20,920	14	9,704
Concord	49	1,824	34,055	468	13	38	15,806	11	8,982
Franklin	9	175	3,086	54	7	9	3,335	...	...
Remainder of County	7	230	4,265	64	3	4	1,779	3	722
Rockingham County	64	1,958	38,241	572	35	49	12,476	15	24,260
Portsmouth	35	1,172	22,430	332	20	29	10,481	6	10,166
Remainder of County	29	786	15,811	240	15	20	1,995	9	14,094
Strafford County	50	1,054	19,909	299	26	38	9,944	12	6,226
Rochester	22	656	12,409	172	7	14	2,621	8	4,004
Somersworth	12	138	2,592	45	9	12	1,634	...	...
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
	10	(D)	(D)	(D)	(D)	7	(D)	3	(D)
Sullivan County	23	372	7,781	122	16	17	3,000	6	2,854
Claremont	17	275	5,875	88	11	11	2,307	6	2,854
Remainder of County	6	97	1,906	34	5	6	693	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

March 1960

BC58(P)-WA30

New Jersey

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in New Jersey totaled $8,338,790,000 during the year 1958, an increase of $2,421,202,000 or 41.0 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 88,216 paid employees during the workweek ended nearest November 15, 1958, an increase of 11.3 percent compared with the same week in 1954. In addition, 4,205 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $455,886,000 compared with $357,433,000 in 1954, an increase of 27.5 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $3,825,518,000 an increase of $785,403,000 or 25.8 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A form for requesting announcements of final reports and for ordering copies of the preliminary area reports is provided at the end of this publication.

For explanation of procedures and definitions, see pages 9-11.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	7,973	8,338,790	455,886	88,216	6,909	5,917,588	357,433	78,309	41.0	27.5
MERCHANT WHOLESALERS	6,351	3,825,518	288,852	59,097	5,697	3,040,115	236,498	53,842	25.8	22.1
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	616	2,809,110	119,178	19,786	516	1,709,060	84,561	17,011	64.4	40.9
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	251	925,603	28,035	5,087	267	801,532	26,400	5,236	15.5	6.2
MERCHANDISE AGENTS, BROKERS	591	679,368	15,147	2,773	343	305,636	7,304	1,470	122.3	107.4
ASSEMBLERS OF FARM PRODUCTS	164	99,191	4,674	1,473	86	61,245	2,670	770	62.0	75.1

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	7,973	8,338,790	455,886	8,943,750	88,216	4,205	6,351	3,825,518
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	6,351	3,825,518	288,852	5,591,462	59,097	3,628	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	616	2,809,110	119,178	2,383,448	19,786	8	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	251	925,603	28,035	579,166	5,087	61	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	591	679,368	15,147	298,224	2,773	368	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	164	99,191	4,674	91,450	1,473	142	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	649	1,067,354	43,113	867,340	8,260	370	586	351,946
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	418	666,099	27,756	576,448	5,218	134	334	199,078
503	DRY GOODS, APPAREL	280	160,320	10,751	214,671	2,481	126	238	(D)
504	GROCERIES AND RELATED PRODUCTS	1,379	1,230,106	58,458	1,134,304	12,531	1,129	1,076	656,150
505	FARM PRODUCTS--RAW MATERIALS	74	55,267	1,789	37,941	485	51	33	17,620
506	ELECTRICAL GOODS	481	748,500	45,349	885,418	7,934	157	347	309,135
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	501	257,581	22,222	412,930	4,314	241	429	179,835
508	MACHINERY, EQUIPMENT, SUPPLIES	1,327	688,896	72,203	1,384,048	12,978	537	1,024	363,929
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	257	434,672	26,400	520,883	4,490	66	198	194,563
5092	PETROLEUM BULK STATIONS, TERMINALS	251	925,603	28,035	579,166	5,087	61	...	...
5093	SCRAP, WASTE MATERIALS	448	123,334	12,236	249,264	3,285	415	443	123,028
5094	TOBACCO, TOBACCO PRODUCTS	119	183,733	4,391	90,653	1,101	118	112	153,489
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	156	430,143	23,535	461,242	3,949	49	145	345,411
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	246	255,205	13,382	262,628	2,576	132	212	90,141
5097	FURNITURE, HOME FURNISHINGS	172	116,197	7,799	165,528	1,708	89	138	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	400	346,692	21,171	413,897	4,252	121	398	273,336
5099	OTHER MISCELLANEOUS PRODUCTS	815	649,088	37,296	687,389	7,567	409	674	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
NEW JERSEY, TOTAL	7,973	8,338,790	455,886	8,943,750	88,216	4,205	6,351	3,825,518
ATLANTIC COUNTY	232	97,132	7,736	144,638	1,722	148	177	60,561
ATLANTIC CITY	141	64,410	5,631	105,894	1,129	85	124	52,564
HAMMONTON	35	11,219	785	14,375	236	18	18	2,330
PLEASANTVILLE	15	(D)	(D)	(D)	(D)	(D)	11	(D)
VENTNOR CITY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	40	14,690	942	19,152	296	35	23	4,227
BERGEN COUNTY	927	1,103,151	58,073	1,118,623	10,486	421	724	524,416
BERGENFIELD	14	6,599	926	17,210	183	7	13	(D)
BOGOTA	7	1,349	73	1,337	21	7	7	1,349
CARLSTADT	14	8,353	1,455	27,816	295	6	12	(D)
CLIFFSIDE PARK	18	3,421	274	5,986	59	9	15	2,103
DUMONT	3	1,481	144	3,075	33	...	3	1,481
EAST PATERSON	31	18,889	1,217	22,147	225	17	19	10,967
EAST RUTHERFORD	19	20,437	759	14,240	157	10	16	(D)
ENGLEWOOD	60	48,840	4,301	79,006	783	14	47	30,154
FAIR LAWN	39	38,638	2,373	47,265	502	24	28	15,613
FAIRVIEW	19	7,509	642	12,768	139	9	18	(D)
FORT LEE	18	10,375	1,177	6,757	81	15	13	2,213
GARFIELD	22	6,294	578	11,203	125	15	21	(D)
GLEN ROCK	7	3,292	260	4,434	48	7	5	(D)
HACKENSACK	111	91,496	5,554	112,747	1,070	56	85	32,612
HASBROUCK HEIGHTS	20	17,183	1,098	23,205	178	6	9	8,746
LEONIA	6	(D)	(D)	(D)	(D)	(D)	4	(D)
LODI	37	19,341	1,837	32,542	365	16	37	19,341
MAYWOOD	6	5,397	302	5,901	45	...	5	(D)
MIDLAND PARK	4	(D)	(D)	(D)	(D)	(D)	3	(D)
NEW MILFORD	1	(D)	(D)	(D)	(D)	(D)	1	(D)
NORTH ARLINGTON	12	3,972	265	5,440	65	8	11	(D)
PALISADES PARK	21	14,292	812	16,280	174	15	18	8,430
PARAMUS	34	19,047	1,517	27,556	310	13	30	14,196
RIDGEFIELD	28	41,720	2,946	53,671	531	1	22	12,580
RIDGEFIELD PARK	18	6,827	744	18,478	187	3	15	(D)
RIDGEWOOD	27	16,941	736	14,688	107	14	17	3,956
RIVER EDGE	7	2,027	136	2,791	32	2	4	1,336
RUTHERFORD	24	7,697	602	13,016	124	11	16	3,435
TENAFLY	16	5,184	510	9,513	75	9	11	2,905
WALLINGTON	16	32,891	1,491	37,413	335	11	14	(D)
WESTWOOD	9	1,824	247	4,735	49	7	9	1,824
WOOD-RIDGE	11	9,978	787	18,612	174	7	10	(D)
REMAINDER OF COUNTY	248	619,162	23,647	455,120	3,902	96	186	282,200
LYNDHURST TWP	32	61,388	3,814	70,335	653	15	30	(D)
TEANECK TWP	35	28,466	1,906	37,734	335	20	28	15,229
BURLINGTON COUNTY	99	80,187	3,306	70,378	806	46	66	24,841
BORDENTOWN	...	...	...	...	...	...	...	...
BURLINGTON	12	16,179	513	9,990	84	6	6	1,688
PALMYRA	6	2,982	301	5,752	64	...	6	2,982
REMAINDER OF COUNTY	81	61,026	2,492	54,636	658	40	54	20,171
NEW HANOVER TWP	...	...	...	...	...	...	...	...
CAMDEN COUNTY	417	547,891	21,606	426,789	4,526	271	327	202,828
AUDUBON	9	3,345	118	1,831	22	12	8	(D)
BELLMAWR	3	4,194	263	5,519	50	2	2	(D)
CAMDEN	231	374,726	14,170	277,825	2,914	167	175	119,268
COLLINGSWOOD	12	10,635	634	10,831	105	5	11	(D)
GLOUCESTER CITY	19	14,621	764	16,340	228	7	17	(D)
HADDONFIELD	16	26,798	285	6,477	68	16	8	2,413
HADDON HEIGHTS	6	1,558	191	3,681	40	3	6	1,558
REMAINDER OF COUNTY	122	112,014	5,181	104,285	1,099	59	101	66,881
DELAWARE TWP	16	7,813	533	8,351	100	6	12	3,213
HADDON TWP	7	2,355	170	3,228	37	3	6	(D)
PENNSAUKEN TWP	38	67,035	2,876	61,826	585	8	31	29,789
CAPE MAY COUNTY	57	16,360	1,249	24,631	290	41	47	9,472
OCEAN CITY	12	1,822	147	3,999	52	11	11	(D)
WILDWOOD	21	7,480	567	10,381	129	13	18	5,406
REMAINDER OF COUNTY	24	7,058	535	10,251	109	17	18	(D)
CUMBERLAND COUNTY	172	85,706	4,426	81,626	1,082	111	121	46,310
BRIDGETON	45	26,463	1,460	26,400	331	30	31	11,459
MILLVILLE	23	7,009	462	8,980	115	13	15	5,127
VINELAND	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	104	52,234	2,504	46,246	636	68	75	29,724
LANDIS TWP	...	...	...	...	...	...	...	...
ESSEX COUNTY	2,077	2,317,264	121,911	2,392,481	23,422	1,071	1,667	1,086,387
BELLEVILLE	39	25,651	2,441	43,434	424	21	32	15,135
BLOOMFIELD	56	73,456	5,760	115,539	1,162	25	43	25,502
CALDWELL	12	3,485	222	4,041	50	4	8	1,850
EAST ORANGE	95	105,051	3,532	71,467	683	37	60	20,439
GLEN RIDGE	7	2,419	107	2,217	23	2	4	(D)
IRVINGTON	79	45,670	2,941	62,737	603	40	68	29,374
MONTCLAIR	58	103,810	2,792	57,161	488	27	37	11,362
NEWARK	1,531	1,844,974	96,816	1,898,136	18,568	819	1,261	931,498
NUTLEY	28	15,165	1,590	29,685	339	11	22	9,332
ORANGE	55	26,803	2,258	46,900	465	30	44	12,921

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ESSEX COUNTY–CON.								
SOUTH ORANGE	15	4,588	79	1,382	19	9	9	1,190
VERONA	12	6,230	263	4,890	48	5	11	(D)
WEST ORANGE	18	13,719	681	11,928	143	10	13	5,716
REMAINDER OF COUNTY	72	46,243	2,429	42,964	407	31	55	15,583
MAPLEWOOD TWP.	24	23,763	1,143	15,539	139	10	20	5,619
MILLBURN TWP	10	6,275	129	2,563	25	6	6	3,663
GLOUCESTER COUNTY	89	107,395	4,860	96,737	1,094	58	53	20,209
GLASSBORO	6	2,079	119	2,349	34	5	2	(D)
PAULSBORO	9	52,222	1,308	24,653	249	2	4	1,805
PITMAN	5	554	47	852	13	2	5	554
WOODBURY	14	6,500	451	9,083	123	16	11	4,309
REMAINDER OF COUNTY	55	46,040	2,935	59,800	675	33	31	(D)
HUDSON COUNTY	989	1,225,897	71,894	1,446,009	13,758	524	841	539,037
BAYONNE	85	114,477	6,961	127,070	1,330	52	76	62,040
GUTTENBERG	4	697	60	1,096	14	1	4	697
HARRISON	33	62,863	3,927	68,977	646	15	26	24,185
HOBOKEN	114	89,202	3,998	79,077	842	72	100	66,882
JERSEY CITY	438	685,986	37,292	761,193	6,812	227	359	241,126
KEARNEY	58	75,898	4,483	86,540	869	28	49	50,808
SECAUCUS	21	20,953	1,340	23,911	264	7	17	11,143
UNION CITY	97	101,586	4,582	118,216	1,055	57	86	26,194
WEST NEW YORK	43	17,520	1,378	24,235	275	21	40	(D)
REMAINDER OF COUNTY	96	56,715	7,873	155,694	1,651	44	84	41,310
NORTH BERGEN TWP.	76	40,495	6,142	125,274	1,301	35	69	30,344
WEEHAWKEN TWP.	16	3,570	261	5,380	59	9	13	(D)
HUNTERDON COUNTY	49	40,226	2,023	40,024	501	29	26	7,423
MERCER COUNTY	363	281,889	20,099	386,794	3,800	205	279	130,308
PRINCETON	8	11,053	554	8,963	85	8	6	(D)
TRENTON	265	209,648	15,754	298,816	2,922	153	208	102,989
REMAINDER OF COUNTY	90	61,188	3,791	79,015	793	44	65	24,821
EWING TWP.	16	7,153	434	9,257	110	7	13	(D)
HAMILTON TWP	22	33,028	1,884	36,966	296	9	17	9,271
MIDDLESEX COUNTY	313	377,881	21,737	435,140	3,844	152	256	141,077
CARTERET	5	(D)	(D)	(D)	(D)	(D)	3	(D)
DUNELLEN	4	3,620	296	7,100	55	1	2	(D)
HIGHLAND PARK	7	1,207	109	2,683	33	3	7	1,207
METUCHEN	12	4,073	600	11,488	94	5	10	(D)
MIDDLESEX	10	10,858	512	9,478	90	7	8	(D)
NEW BRUNSWICK	86	56,140	4,660	93,113	837	45	73	31,237
PERTH AMBOY	77	118,486	6,909	129,928	1,186	38	69	59,470
SAYREVILLE	1	(D)	(D)	(D)	(D)	(D)	1	(D)
SOUTH AMBOY	6	(D)	(D)	(D)	(D)	(D)	1	(D)
SOUTH PLAINFIELD	6	6,609	686	11,561	77	3	3	(D)
SOUTH RIVER	9	1,696	149	3,029	35	9	8	1,696
REMAINDER OF COUNTY	90	132,298	6,812	134,710	1,146	35	66	28,017
EDISON TWP	...	...	...	...	...	...	...	...
PISCATAWAY TWP	3	(D)	(D)	(D)	(D)	(D)	2	(D)
WOODBRIDGE TWP	20	82,757	3,297	65,550	527	13	12	3,661
MONMOUTH COUNTY	284	118,442	9,532	174,481	1,950	142	230	74,728
ASBURY PARK	38	32,386	2,115	38,821	399	11	29	16,045
FREEHOLD	16	2,790	166	3,015	40	14	13	1,664
KEANSBURG	3	(D)	(D)	(D)	(D)	(D)	3	657
KEYPORT	3	2,433	225	4,494	44	...	3	2,433
LONG BRANCH	18	6,991	847	12,952	124	10	15	(D)
NEPTUNE CITY	...	...	...	...	...	...	...	...
OCEAN PORT	2	(D)	(D)	(D)	(D)	(D)	1	(D)
RED BANK	28	15,637	1,214	20,750	242	13	21	9,185
REMAINDER OF COUNTY	176	57,131	4,863	92,526	1,074	92	145	39,598
MIDDLETOWN TWP	8	2,034	123	2,820	43	5	7	(D)
NEPTUNE TWP.	15	4,507	493	7,713	92	7	13	(D)
MORRIS COUNTY	184	103,549	6,662	120,239	1,366	100	146	66,077
BOONTON	7	(D)	(D)	(D)	(D)	(D)	5	(D)
CHATHAM	13	6,665	662	11,844	142	7	10	4,874
DOVER	23	14,490	661	13,646	160	19	21	(D)
MADISON	8	5,958	112	2,236	19	6	3	(D)
MORRISTOWN	37	20,453	1,339	24,947	294	27	[illegible]	11,975
REMAINDER OF COUNTY	96	53,352	3,742	63,184	729	40	79	[illegible]
PARSIPPANY-TROY HILLS TWP.	6	(D)	(D)	(D)	(D)	(D)	6	(D)
OCEAN COUNTY[1]	106	42,632	2,647	51,788	674	66	73	18,093
LAKEWOOD TWP	35	18,797	923	18,062	227	24	20	3,398
PASSAIC COUNTY	680	555,914	34,366	660,809	6,781	366	599	319,692
CLIFTON	114	151,048	7,336	146,703	1,427	42	94	55,164
HALEDON	7	(D)	(D)	(D)	(D)	(D)	7	4,286
HAWTHORNE	24	23,564	821	14,643	157	11	19	16,212
PASSAIC	129	95,940	6,759	122,224	1,277	77	121	72,290
PATERSON	355	257,732	17,083	336,235	3,501	202	312	153,727
PROSPECT PARK	1	(D)	(D)	(D)	(D)	(D)	1	(D)
TOTOWA	8	5,359	520	8,127	92	6	7	[illegible]
REMAINDER OF COUNTY	42	16,377	1,504	27,598	282	19	38	[illegible]
WAYNE TWP.	13	4,557	502	9,111	93	6	11	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

[1]There are no cities in this county. Places shown are towns.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
SALEM COUNTY	38	14,543	895	18,095	247	29	23	6,283
PENNS GROVE	8	3,229	344	7,067	98	5	7	(D)
SALEM	12	3,192	238	4,604	57	10	8	(D)
REMAINDER OF COUNTY	18	8,122	313	6,424	92	14	8	2,390
SOMERSET COUNTY	95	55,833	3,736	67,814	666	45	79	32,468
BOUND BROOK	18	4,611	301	5,726	72	9	16	(D)
MANVILLE	...	...	...	...	...	...	...	...
NORTH PLAINFIELD	17	4,904	536	10,100	101	12	15	(D)
RARITAN	6	(D)	(D)	(D)	(D)	(D)	4	(D)
SOMERVILLE	26	13,765	835	14,687	161	10	22	5,804
REMAINDER OF COUNTY	28	(D)	(D)	(D)	(D)	(D)	22	(D)
SUSSEX COUNTY	40	19,269	1,105	20,336	243	21	25	7,452
NEWTON	20	7,910	573	11,248	129	9	14	5,218
REMAINDER OF COUNTY	20	11,359	532	9,088	114	12	11	2,234
UNION COUNTY	692	1,109,977	56,045	1,129,082	10,504	324	544	488,146
ELIZABETH	192	251,138	13,019	259,669	2,554	106	158	105,357
LINDEN	71	214,402	6,112	134,409	1,249	34	56	30,022
PLAINFIELD	50	24,137	2,044	44,833	468	22	37	15,102
RAHWAY	17	2,522	258	4,863	56	13	15	(D)
ROSELLE	18	10,878	780	15,149	158	6	14	4,447
ROSELLE PARK	9	2,847	467	7,659	78	1	6	(D)
SUMMIT	26	38,104	1,830	40,268	293	15	19	14,940
WESTFIELD	28	34,026	1,209	20,947	207	11	22	21,429
REMAINDER OF COUNTY	281	531,923	30,326	601,285	5,441	116	217	292,222
CRANFORD TWP	15	62,546	1,528	32,466	339	6	8	46,929
HILLSIDE TWP	58	103,099	5,886	115,660	1,118	25	47	49,120
UNION TWP	98	209,328	11,755	236,592	2,112	57	75	75,135
WARREN COUNTY	70	37,652	1,978	37,236	454	35	48	19,710
PHILLIPSBURG	24	12,507	693	13,976	167	14	18	7,609
REMAINDER OF COUNTY	46	25,145	1,285	23,260	287	21	30	12,101

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
New Jersey, total	6,909	357,433	6,878,183	78,329	3,859	5,697	3,040,115	1,212	2,877,473
Atlantic County	228	6,903	127,218	1,717	170	182	62,799	46	33,719
Atlantic City	137	5,374	100,672	1,276	92	117	52,013	20	19,693
Hammonton	27	415	6,999	125	20	17	4,036	10	4,200
Pleasantville	16	372	4,863	66	15	12	2,032	4	4,353
Ventnor City	3	9	(Z)	5	3	3	112	...	...
Remainder of County	45	733	14,514	245	40	33	4,606	12	5,473
Bergen County	661	35,441	690,458	7,681	349	541	265,934	120	247,627
Bergenfield	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Bogota	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Carlstadt	13	(D)	(D)	(D)	(D)	12	(D)	1	(D)
Cliffside Park	13	(D)	(D)	(D)	(D)	12	(D)	1	(D)
Dumont	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
East Paterson	20	(D)	(D)	(D)	(D)	19	(D)	1	(D)
East Rutherford	22	1,176	22,629	248	17	18	5,495	4	15,935
Englewood	45	1,998	38,511	419	23	31	12,087	14	15,224
Fair Lawn	29	(D)	(D)	(D)	(D)	26	(D)	3	(D)
Fairview	17	636	11,523	129	7	17	7,432	...	...
Fort Lee	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Garfield	25	614	11,329	151	16	25	7,160	...	...
Glen Rock	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Hackensack	85	5,023	92,288	1,042	39	61	25,212	24	51,085
Hasbrouck Heights	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Leonia	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Lodi	19	719	12,780	172	9	19	8,536	...	...
Maywood	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Midland Park	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
New Milford	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
North Arlington	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Palisades Park	18	462	9,231	106	7	12	4,440	6	5,258
Paramus	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Ridgefield	18	(D)	(D)	(D)	(D)	15	(D)	3	(D)
Ridgefield Park	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Ridgewood	34	1,385	26,716	318	17	23	6,019	11	12,824
River Edge	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Rutherford	15	363	5,986	64	6	11	1,578	4	2,177
Teaneck	14	206	4,198	42	7	9	1,743	5	2,247
Wallington	13	(D)	(D)	(D)	(D)	11	(D)	2	(D)
Westwood	6	132	2,486	30	5	6	1,075	...	...
Wood-Ridge	11	465	9,076	105	2	11	4,472	...	...
Remainder of County	149	12,540	241,801	2,571	64	124	92,127	25	72,224
Burlington County	90	2,614	51,875	683	43	66	19,828	24	34,739
Bordentown	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Burlington	20	(D)	(D)	(D)	(D)	15	(D)	5	(D)
Palmyra	4	95	1,674	17	...	4	1,363	...	...
Remainder of County	65	(D)	(D)	(D)	(D)	47	(D)	18	(D)
Camden County	339	16,105	303,807	3,768	218	275	144,684	64	151,765
Audubon	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Bellmawr	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Camden	220	11,202	212,414	2,602	156	180	110,925	40	109,339
Collingswood	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Gloucester City	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Haddonfield	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Haddon Heights	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	72	2,523	46,791	631	40	56	17,562	16	21,434
Cape May County	49	1,041	15,864	210	27	37	7,552	12	6,201
Ocean City	8	121	1,501	22	4	5	330	3	1,117
Wildwood	27	701	11,059	137	13	23	5,489	4	2,619
Remainder of County	14	219	3,304	51	10	9	1,473	5	2,465
Cumberland County	164	3,778	85,931	1,452	108	128	32,722	36	27,890
Bridgeton	40	1,075	23,173	326	22	28	6,564	12	14,057
Millville	23	370	7,552	115	15	18	4,893	5	1,470
Vineland	78	1,581	33,029	479	55	62	16,727	16	10,794
Remainder of County	23	752	22,177	532	16	20	4,538	3	1,569
Essex County	1,850	104,541	1,984,950	21,535	1,024	1,523	902,198	327	419,219
Belleville	30	1,722	34,925	319	14	25	12,286	5	8,060
Bloomfield	51	3,396	70,242	725	19	42	16,631	9	22,472
Caldwell	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
East Orange	75	2,494	49,288	528	32	60	15,728	15	20,565
Glen Ridge	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Irvington	81	2,470	50,656	555	59	75	26,255	6	4,336
Montclair	33	1,109	18,917	212	21	27	12,150	6	8,975
Newark	1,433	86,800	1,636,433	17,844	793	1,182	719,186	251	717,038
Nutley	20	1,030	17,470	177	7	16	6,531	4	2,737
Orange	42	2,068	41,041	478	29	36	9,906	6	10,294
South Orange	13	104	2,449	28	9	5	462	3	3,824
Verona	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
West Orange	9	206	3,865	53	7	6	2,575	3	3,018
Remainder of County	50	(D)	(D)	(D)	(D)	38	(D)	12	(D)
Gloucester County	81	2,922	55,485	821	62	63	35,641	18	38,463
Glassboro	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Paulsboro	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Pitman	4	47	915	15	3	4	643	...	...
Woodbury	10	276	5,233	97	13	10	3,871	...	...
Remainder of County	57	2,133	38,935	587	40	42	28,419	15	21,824

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Hudson County	953	60,338	1,145,703	12,591	495	822	534,792	131	497,388
Bayonne	72	6,194	118,421	1,215	40	65	43,088	7	60,038
Guttenberg	9	338	6,943	93	2	9	2,893	...	...
Harrison	40	2,628	55,214	585	15	30	18,969	10	21,971
Hoboken	109	6,951	116,693	1,503	63	101	64,622	8	8,510
Jersey City	445	31,740	614,670	6,537	225	370	299,735	75	327,860
Kearny	48	3,796	62,899	726	25	41	18,413	7	25,640
Secaucus	14	(D)	(D)	(D)	(D)	12	(D)	2	(D)
Union City	88	2,194	44,952	539	70	76	27,124	12	37,121
West New York	48	(D)	(D)	(D)	(D)	46	(D)	2	(D)
Remainder of County	80	4,664	90,665	958	35	72	42,629	8	4,646
Hunterdon County	46	1,219	25,118	368	41	21	3,823	25	20,829
Mercer County	301	17,029	328,382	3,891	163	227	111,716	74	116,388
Princeton	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Trenton	243	13,087	253,605	3,054	136	190	92,042	53	75,661
Remainder of County	51	(D)	(D)	(D)	(D)	32	(D)	19	(D)
Middlesex County	286	20,276	389,734	4,338	152	243	141,210	43	232,256
Carteret	8	(D)	(D)	(D)	(D)	5	(D)	3	(D)
Dunellen	8	729	12,665	133	4	3	496	5	14,101
Highland Park	7	799	7,373	65	2	7	3,730	...	...
Metuchen	13	(D)	(D)	(D)	(D)	12	(D)	1	(D)
Middlesex	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
New Brunswick	75	3,701	70,209	847	37	65	31,689	10	13,262
Perth Amboy	75	7,732	152,385	1,630	39	68	62,812	7	105,489
Sayreville	2	(D)	(D)	(D)	(D)	2	(D)	...	...
South Amboy	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
South Plainfield	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
South River	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Remainder of County	69	5,054	93,268	1,080	42	56	31,751	13	70,430
Monmouth County	250	8,139	143,792	1,918	138	202	74,179	48	33,120
Asbury Park	40	2,150	39,285	466	11	26	14,350	14	8,696
Freehold	17	313	5,749	101	18	12	5,693	5	2,454
Keansburg	6	153	3,286	44	5	6	1,517	...	...
Keyport	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Long Branch	24	849	16,008	213	11	19	13,411	5	5,377
Red Bank	22	1,020	16,473	214	9	18	6,165	4	4,563
Remainder of County	137	(D)	(D)	(D)	(D)	118	(D)	19	(D)
Morris County	138	4,074	85,218	964	66	113	41,069	25	19,794
Boonton	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Chatham	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Dover	20	(D)	(D)	(D)	(D)	18	(D)	2	(D)
Madison	5	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Morristown	32	660	12,389	166	25	26	7,105	6	7,447
Remainder of County	69	2,009	42,679	497	22	57	21,116	12	7,197
Ocean County	97	2,007	39,939	666	72	74	26,758	23	14,764
Passaic County	656	29,671	575,530	6,636	396	597	320,350	59	150,399
Clifton	95	7,532	141,341	1,762	39	85	59,891	10	42,209
Haledon	5	135	2,515	32	10	5	1,718	...	...
Hawthorne	18	(D)	(D)	(D)	(D)	15	(D)	3	(D)
Passaic	126	7,181	139,281	1,489	84	118	85,569	8	31,044
Paterson	375	12,857	255,077	2,919	247	341	145,954	34	56,469
Prospect Park	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Totowa	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	32	(D)	(D)	(D)	(D)	29	(D)	3	(D)
Salem County	37	745	21,221	245	31	26	7,127	11	6,196
Salem	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Penns Grove	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	22	300	6,934	130	20	14	3,493	8	4,531
Somerset County	68	2,718	56,745	582	31	62	24,806	6	15,323
Bound Brook	12	396	7,513	84	6	12	4,631	...	...
Manville	2	(D)	(D)	(D)	(D)	2	(D)	...	...
North Plainfield	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Raritan	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Somerville	20	(D)	(D)	(D)	(D)	16	(D)	4	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	21	(D)	1	(D)
Sussex County	32	579	10,606	179	19	21	4,382	11	10,047
Newton	12	257	4,192	71	6	8	1,993	4	2,191
Remainder of County	20	322	6,414	108	13	13	2,389	7	7,856
Union County	519	35,836	711,204	7,674	224	426	261,059	93	391,783
Elizabeth	155	9,945	197,464	2,104	74	131	58,835	24	84,491
Linden	41	3,558	67,343	758	14	34	23,882	7	121,500
Plainfield	43	1,426	25,550	313	22	36	10,523	7	10,115
Rahway	15	193	4,067	74	13	15	1,970	...	...
Roselle	13	(D)	(D)	(D)	(D)	12	(D)	1	(D)
Roselle Park	7	406	6,444	93	1	4	2,313	3	745
Summit	22	1,435	27,909	253	10	13	8,408	9	33,383
Westfield	23	544	10,822	121	9	20	5,941	3	1,077
Remainder of County	200	(D)	(D)	(D)	(D)	161	(D)	39	(D)
Warren County	64	1,457	29,403	410	30	48	17,486	16	13,563
Phillipsburg	21	741	14,994	182	9	16	5,602	5	4,100
Remainder of County	43	716	14,409	228	21	32	11,884	11	9,463

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products—Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

FORM 3-104
(12-10-59)

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

January 1960 BC58(P)-WA31

New Mexico

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in New Mexico totaled $639,933,000 during the year 1958, an increase of $190,241,000 or 42.3 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 8,633 paid employees during the workweek ended nearest November 15, 1958, an increase of 11.5 percent compared with the same week in 1954. In addition, 734 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $35,739,000 compared with $27,450,000 in 1954, an increase of 30.2 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $392,324,000 an increase of $110,852,000 or 39.4 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 6-8.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

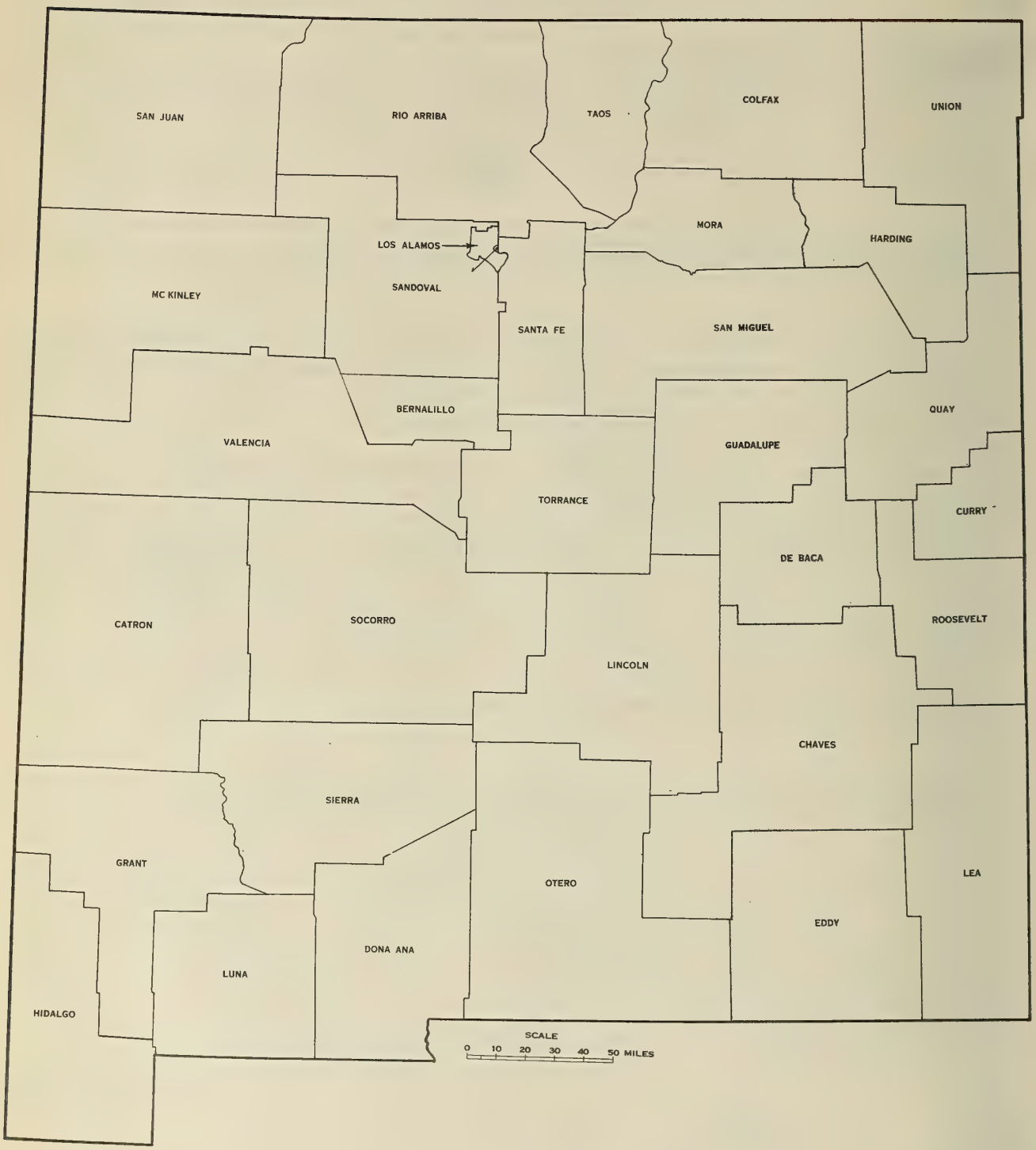
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	1,222	639,933	35,739	8,633	1,003	449,692	27,450	7,741	42.3	30.2
MERCHANT WHOLESALERS	799	392,324	26,956	6,460	630	281,472	21,511	5,820	39.4	27.1
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	75	60,586	3,673	717	61	29,980	1,969	417	102.1	86.5
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	259	111,424	3,501	865	260	81,801	3,137	904	36.2	11.6
MERCHANDISE AGENTS, BROKERS	62	60,716	883	285	25	44,015	431	213	37.9	104.9
ASSEMBLERS OF FARM PRODUCTS	27	14,883	726	306	27	12,424	702	387	19.8	3.4

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

NEW MEXICO


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HARDING
LOS ALAMOS
MC KINLEY
SANDOVAL
SANTA FE
SAN MIGUEL
BERNALILLO
QUAY
VALENCIA
GUADALUPE
TORRANCE
CURRY
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CATRON
SOCORRO
ROOSEVELT
LINCOLN
CHAVES
SIERRA
GRANT
OTERO
LEA
EDDY
DONA ANA
LUNA
HIDALGO
SCALE
0 10 20 30 40 50 MILES

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	1,222	639,933	35,739	741,853	8,633	734	799	392,324
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	799	392,324	26,956	546,381	6,460	509	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	75	60,586	3,673	75,827	717	7	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	259	111,424	3,501	76,923	865	157	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	62	60,716	883	19,990	285	50	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	27	14,883	726	22,732	306	11	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	139	43,372	4,462	95,572	1,091	111	134	38,101
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	46	18,580	1,488	33,699	388	19	44	(D)
503	DRY GOODS, APPAREL	7	3,111	205	4,594	67	9	6	(D)
504	GROCERIES AND RELATED PRODUCTS	151	96,544	4,842	101,383	1,200	114	122	78,210
505	FARM PRODUCTS--RAW MATERIALS	43	40,742	1,021	29,792	465	27	8	7,052
506	ELECTRICAL GOODS	53	31,038	1,613	33,224	377	28	40	19,451
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	42	27,435	1,928	35,234	401	20	36	24,052
508	MACHINERY, EQUIPMENT, SUPPLIES	215	108,784	8,118	159,629	1,611	85	170	82,810
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	15	13,700	878	19,380	200	5	13	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS	258	111,424	3,501	76,923	865	157	...	...
5093	SCRAP, WASTE MATERIALS	28	2,203	212	5,283	81	25	28	2,203
5094	TOBACCO, TOBACCO PRODUCTS	20	26,853	682	13,199	156	4	19	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	38	37,411	2,336	45,115	524	15	37	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	13	4,912	490	9,528	111	8	12	(D)
5097	FURNITURE, HOME FURNISHINGS	8	3,252	269	4,941	85	5	8	3,252
5098	LUMBER, CONSTRUCTION MATERIALS	44	36,742	1,775	34,743	430	24	35	27,178
5099	OTHER MISCELLANEOUS PRODUCTS	102	33,830	1,919	39,614	581	78	87	25,136

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
NEW MEXICO, TOTAL	1,222	639,933	35,739	741,853	8,633	734	799	392,324
BERNALILLO COUNTY	377	306,236	18,090	371,920	4,206	210	282	203,470
ALBUQUERQUE	341	273,113	16,772	344,719	3,890	183	256	190,998
REMAINDER OF COUNTY	36	33,123	1,318	27,201	316	27	26	12,472
CATRON COUNTY	...	...	...	...	...	...	...	...
CHAVES COUNTY	80	36,177	2,199	46,537	553	56	56	26,533
ROSWELL	68	33,742	1,937	40,016	469	47	51	25,331
REMAINDER OF COUNTY	12	2,435	262	6,521	84	9	5	1,202
COLFAX COUNTY	23	4,175	249	5,220	69	14	10	1,814
RATON	16	2,775	159	3,604	41	8	9	(D)
REMAINDER OF COUNTY	7	1,400	90	1,616	28	6	1	(D)
CURRY COUNTY	51	40,672	1,033	20,405	287	35	27	7,455
CLOVIS	43	(D)	(D)	(D)	(D)	(D)	23	(D)
REMAINDER OF COUNTY	6	(D)	(D)	(D)	(D)	(D)	4	(D)
DE BACA COUNTY	6	1,852	178	7,383	84	4	1	(D)
DONA ANA COUNTY	40	18,095	876	17,134	228	33	23	9,932
LAS CRUCES	28	14,128	796	15,491	208	23	20	9,577
REMAINDER OF COUNTY	12	3,967	80	1,643	20	10	3	355
EDDY COUNTY	73	30,266	1,612	35,585	449	52	47	16,341
ARTESIA	30	16,624	805	21,348	258	16	18	(D)
CARLSBAD	35	11,090	688	12,026	139	28	25	7,930
REMAINDER OF COUNTY	8	2,552	119	2,211	52	8	4	(D)
GRANT COUNTY	22	5,320	324	6,574	80	11	15	3,764
SILVER CITY	15	4,489	236	4,916	59	6	9	(D)
REMAINDER OF COUNTY	7	831	88	1,658	21	5	6	(D)
GUADALUPE COUNTY	14	2,466	44	897	15	5	4	272
HARDING COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
HIDALGO COUNTY	7	2,017	118	2,505	30	2	1	(D)
LEA COUNTY	127	56,855	3,339	69,172	683	67	95	39,006
HOBBS	93	47,331	2,812	57,541	566	47	68	30,673
REMAINDER OF COUNTY	34	9,524	527	11,631	117	20	27	8,333
LINCOLN COUNTY	5	1,360	54	967	14	5	1	(D)
LOS ALAMOS COUNTY	3	178	27	328	5	2	2	(D)
LUNA COUNTY	17	2,734	117	2,312	39	15	8	1,208
DEMING	17	(D)	(D)	(D)	(D)	(D)	8	(D)
REMAINDER OF COUNTY	...	(D)	(D)	(D)	(D)	(D)	...	(D)
MCKINLEY COUNTY	31	17,172	1,089	21,301	267	17	20	12,264
GALLUP	28	15,974	989	19,594	250	14	18	(D)
REMAINDER OF COUNTY	3	1,198	100	1,707	17	3	2	(D)
MORA COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
OTERO COUNTY	22	6,188	329	6,075	68	17	15	3,197
ALAMOGORDO	20	(D)	(D)	(D)	(D)	(D)	14	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
QUAY COUNTY	29	4,853	282	5,618	77	18	13	1,408
TUCUMCARI	20	4,111	253	5,088	69	17	12	(D)
REMAINDER OF COUNTY	8	551	19	300	5	1	1	(D)
RIO ARRIBA COUNTY	20	3,597	190	3,702	47	9	10	1,176
ROOSEVELT COUNTY	20	4,470	168	5,729	92	25	8	768
PORTALES	17	3,992	156	4,870	79	22	7	(D)
REMAINDER OF COUNTY	3	478	12	859	13	3	1	(D)
SANDOVAL COUNTY	5	832	28	625	5	2	1	(D)
SAN JUAN COUNTY	104	45,928	2,987	59,611	635	38	74	32,121
FARMINGTON	86	40,762	2,575	47,697	513	30	60	(D)
REMAINDER OF COUNTY	18	5,166	412	11,914	122	8	14	(D)
SAN MIGUEL COUNTY	21	6,407	448	10,086	146	10	15	4,879
LAS VEGAS (CITY)	18	5,976	424	9,581	140	9	12	4,448
LAS VEGAS (TOWN)	2	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
SANTA FE COUNTY	49	25,012	1,270	26,157	321	34	38	20,771
SANTA FE	49	(D)	(D)	(D)	(D)	(D)	38	20,771
REMAINDER OF COUNTY	...	(D)	(D)	(D)	(D)	(D)	...	...
SIERRA COUNTY	10	1,236	52	1,123	18	6	5	138
SOCORRO COUNTY	12	2,659	61	1,706	21	8	3	597
TAOS COUNTY	7	950	44	1,700	29	6	5	(D)
TORRANCE COUNTY	8	1,255	111	2,317	45	6	...	...
UNION COUNTY	11	3,328	121	2,284	35	12	4	400
VALENCIA COUNTY	24	7,227	294	6,785	82	14	15	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
New Mexico, total	1,003	27,450	584,528	7,741	703	630	281,472	373	168,220
Bernalillo County	310	13,504	285,298	3,386	220	233	127,989	77	54,760
Albuquerque	299	13,162	277,886	3,302	212	228	127,437	71	49,782
Remainder of County	11	342	7,412	84	8	5	552	6	4,978
Catron County	•••	•••	•••	•••	•••	•••	•••	•••	•••
Chaves County	81	2,466	50,602	655	53	59	30,854	22	12,688
Roswell	76	(D)	(D)	(D)	(D)	56	(D)	20	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Colfax County	30	199	4,278	97	29	13	1,597	17	2,355
Raton	17	107	2,153	52	15	10	899	7	1,269
Remainder of County	13	92	2,125	45	14	3	698	10	1,086
Curry County	47	969	21,605	374	38	26	8,136	21	27,217
Clovis	41	(D)	(D)	(D)	(D)	25	(D)	16	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
De Baca County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Dona Ana County	45	958	19,615	282	28	25	14,900	20	7,291
Las Cruces	27	677	11,066	161	15	21	14,223	6	3,365
Remainder of County	18	281	8,549	121	13	4	677	14	3,926
Eddy County	65	1,168	28,339	348	40	43	10,666	22	10,361
Artesia	31	601	16,018	196	17	18	4,377	13	7,771
Carlsbad	32	(D)	(D)	(D)	(D)	24	(D)	8	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Grant County	21	367	8,474	112	14	14	3,310	7	1,722
Silver City	13	253	6,227	80	8	9	2,727	4	1,045
Remainder of County	8	114	2,247	32	6	5	583	3	677
Guadalupe County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Harding County	3	20	(Z)	7	3	•••	•••	3	260
Hidalgo County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Lea County	84	1,951	43,816	524	36	59	32,529	25	8,780
Hobbs	65	1,719	39,070	455	27	46	26,967	19	7,677
Remainder of County	19	232	4,746	69	9	13	5,562	6	1,103
Lincoln County	6	18	(Z)	9	5	•••	•••	6	705
Los Alamos County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Luna County	12	164	4,231	98	11	6	862	6	1,553
Deming	9	72	1,201	27	10	6	862	3	503
Remainder of County	3	92	3,030	71	1	•••	•••	3	1,050
McKinley County	32	1,104	21,705	317	24	20	11,131	12	5,483
Gallup	29	(D)	(D)	(D)	(D)	19	(D)	10	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Mora County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Otero County	11	101	2,670	44	12	4	341	7	2,248
Alamogordo	8	(D)	(D)	(D)	(D)	3	(D)	5	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Quay County	24	275	5,353	82	24	12	1,865	12	3,134
Tucumcari	19	(D)	(D)	(D)	(D)	11	(D)	8	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Rio Arriba County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Roosevelt County	20	167	4,076	65	22	8	1,558	12	2,329
Portales	17	(D)	(D)	(D)	(D)	6	(D)	11	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Sandoval County	3	11	(Z)	5	3	•••	•••	3	527
San Juan County	49	1,163	24,380	310	14	34	11,308	15	6,419
San Miguel County	26	390	7,683	153	16	15	3,602	11	1,824
Las Vegas (city)	22	319	6,498	135	13	11	2,839	11	1,824
Las Vegas (town)	1	(D)	(D)	(D)	(D)	1	(D)	•••	•••
Remainder of County	3	(D)	(D)	(D)	(D)	3	(D)	•••	•••
Santa Fe County	40	1,368	22,983	344	20	30	15,528	10	4,370
Santa Fe	39	(D)	(D)	(D)	(D)	29	(D)	10	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	•••	•••
Sierra County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Socorro County	12	53	1,015	19	13	4	559	8	1,521
Taos County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Torrance County	13	97	2,270	47	13	3	338	10	1,151
Union County	12	92	2,042	37	8	3	202	9	2,063
Valencia County	12	273	10,785	224	14	5	1,015	7	1,478

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 Represents zero

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products—Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

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1958 Census of Business

WHOLESALE TRADE
Preliminary Area Report

March 1960

BC58(P)-WA32

New York

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in New York totaled $54,705,174,000 during the year 1958, an increase of $5,327,639,000 or 10.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U.S. Department of Commerce. Wholesale trade establishments in the State had a total of 415,211 paid employees during the workweek ended nearest November 15, 1958, an increase of 7.8 percent compared with the same week in 1954. In addition, 19,527 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $2,224,318,000 compared with $1,929,846,000 in 1954, an increase of 15.3 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $24,546,767,000 an increase of $2,669,501,000 or 12.2 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 12-14.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	40,169	54,705,174	2,224,318	415,211	38,003	49,377,535	1,929,846	385,121	10.8	15.3
MERCHANT WHOLESALERS	31,265	24,546,767	1,396,537	274,696	29,990	21,877,266	1,245,277	[illegible]	12.2	[illegible]
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	2,789	17,112,092	567,194	96,470	2,495	15,169,377	474,450	[illegible]	[illegible]	[illegible]
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	845	1,665,547	52,876	9,731	794	1,245,440	46,028	9,584	[illegible]	[illegible]
MERCHANDISE AGENTS, BROKERS	4,887	11,146,187	195,955	31,224	4,434	10,820,270	154,857	[illegible]	3.0	[illegible]
ASSEMBLERS OF FARM PRODUCTS	383	234,581	11,756	3,090	290	265,182	[illegible]	[illegible]	-11.5	[illegible]

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	40,169	54,705,174	2,224,318	43,848,208	415,211	19,527	31,265	24,546,767
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	31,265	24,546,767	1,396,537	26,967,541	274,696	15,981	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	2,789	17,112,092	567,194	11,890,104	96,470	72	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	845	1,665,547	52,876	1,011,337	9,731	258	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	4,887	11,146,187	195,955	3,743,724	31,224	2,952	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	383	234,581	11,756	235,502	3,090	264	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	1,789	2,417,374	104,359	2,081,507	20,612	859	1,590	889,596
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	1,799	4,217,119	202,633	3,205,175	28,018	503	1,406	(D)
503	DRY GOODS, APPAREL	6,384	9,703,466	357,794	6,895,154	61,206	3,284	4,958	4,209,323
504	GROCERIES AND RELATED PRODUCTS	5,602	7,846,044	272,573	5,397,896	53,474	3,632	4,357	4,280,442
505	FARM PRODUCTS--RAW MATERIALS	757	2,777,390	29,870	563,138	5,265	370	471	2,044,495
506	ELECTRICAL GOODS	1,920	2,409,889	129,171	2,645,035	24,431	697	1,448	1,024,953
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	1,600	858,824	70,817	1,453,857	14,795	737	1,369	625,567
508	MACHINERY, EQUIPMENT, SUPPLIES	5,138	3,719,953	294,287	5,942,038	53,439	2,064	3,915	1,535,097
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	1,132	4,584,070	92,671	1,892,322	14,707	241	780	1,651,182
5092	PETROLEUM BULK STATIONS, TERMINALS	845	1,665,547	52,876	1,011,337	9,731	258	...	...
5093	SCRAP, WASTE MATERIALS	1,341	429,679	30,532	666,276	8,636	1,310	1,318	403,621
5094	TOBACCO, TOBACCO PRODUCTS	288	1,155,904	23,510	652,256	10,381	200	270	443,095
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	619	1,482,778	74,410	1,420,017	12,575	270	538	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	1,438	1,724,759	82,057	1,640,168	14,965	591	1,222	958,241
5097	FURNITURE, HOME FURNISHINGS	1,749	1,380,307	82,576	1,713,168	16,519	887	1,431	684,208
5098	LUMBER, CONSTRUCTION MATERIALS	1,176	1,118,770	64,949	1,360,426	12,612	358	993	598,234
5099	OTHER MISCELLANEOUS PRODUCTS	6,592	7,213,301	259,233	5,308,438	53,845	3,266	5,194	1,296,285

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
NEW YORK, TOTAL	40,169	54,705,174	2,224,318	43,848,208	415,211	19,527	31,265	24,546,767
ALBANY COUNTY	571	622,939	35,133	690,535	6,867	227	401	316,161
ALBANY	426	465,809	26,534	526,557	5,206	173	305	237,376
COHOES	21	10,220	672	13,059	164	7	19	(D)
COLONIE	16	19,050	881	17,907	170	4	7	6,557
WATERVLIET	8	5,772	269	6,825	83	3	6	(D)
REMAINDER OF COUNTY	100	122,088	6,777	126,187	1,244	40	64	61,136
ALLEGANY COUNTY	37	12,312	878	20,111	282	34	29	9,062
WELLSVILLE	7	2,189	142	3,628	52	5	7	2,189
REMAINDER OF COUNTY	30	10,123	736	16,483	230	29	22	6,873
BRONX COUNTY (BRONX BOROUGH, PART OF NEW YORK CITY)	1,309	891,685	56,940	1,127,630	11,403	940	1,187	627,167
BROOME COUNTY	281	244,153	14,524	300,316	3,496	118	212	122,013
BINGHAMTON	192	120,135	9,660	194,515	2,290	82	154	83,867
ENDICOTT	21	54,076	2,150	49,894	517	4	15	16,599
JOHNSON CITY	18	24,312	1,363	29,062	380	10	13	8,494
REMAINDER OF COUNTY	50	45,630	1,351	26,845	309	22	30	13,053
CATTARAUGUS COUNTY	87	39,305	2,499	48,702	648	52	69	28,219
OLEAN	50	27,207	1,779	32,928	424	27	42	22,619
SALAMANCA	8	1,199	54	1,531	23	5	6	(D)
REMAINDER OF COUNTY	29	10,899	666	14,243	201	20	21	4,626
CAYUGA COUNTY	75	28,001	1,531	32,109	428	51	53	12,812
AUBURN	57	20,670	1,270	25,238	319	38	48	11,984
REMAINDER OF COUNTY	18	7,331	261	6,871	109	13	5	828
CHAUTAUQUA COUNTY	180	78,524	6,283	130,068	1,531	109	136	52,316
DUNKIRK	22	3,902	342	6,417	88	21	19	2,974
JAMESTOWN	93	50,987	4,279	81,573	931	43	73	35,391
REMAINDER OF COUNTY	65	23,635	1,662	42,078	512	45	44	13,951
CHEMUNG COUNTY	135	108,145	6,591	130,272	1,486	62	99	60,361
ELMIRA	94	72,880	5,244	102,837	1,184	39	72	53,912
ELMIRA HEIGHTS	9	2,272	171	3,265	36	3	8	(D)
HORSEHEADS	10	16,946	540	11,149	109	2	3	(D)
REMAINDER OF COUNTY	22	16,047	636	13,021	157	18	16	3,981
CHENANGO COUNTY	40	38,346	1,569	37,920	452	19	24	24,432
NORWICH	23	25,714	1,092	27,907	295	12	14	6,413
REMAINDER OF COUNTY	17	12,632	477	10,013	157	7	10	8,019
CLINTON COUNTY	81	50,597	2,599	46,718	593	34	54	26,066
PLATTSBURGH	48	32,430	1,653	30,126	371	17	32	15,777
REMAINDER OF COUNTY	33	18,167	946	16,592	222	17	22	10,289
COLUMBIA COUNTY	48	18,851	1,066	22,215	275	23	31	9,933
HUDSON	21	7,709	417	9,374	133	13	14	4,151
REMAINDER OF COUNTY	27	11,142	649	12,841	142	10	17	5,782
CORTLAND COUNTY	56	26,126	1,048	22,160	302	42	45	21,369
CORTLAND	31	13,764	522	11,036	157	28	25	10,364
REMAINDER OF COUNTY	25	12,362	526	11,124	145	14	20	11,005
DELAWARE COUNTY	43	16,539	931	18,043	238	21	22	10,749
DUTCHESS COUNTY	191	77,588	6,008	132,555	1,430	90	137	43,343
BEACON	10	1,127	75	3,665	50	6	8	(D)
POUGHKEEPSIE	130	56,377	4,324	92,557	999	62	95	32,330
REMAINDER OF COUNTY	51	20,084	1,609	36,333	381	22	34	(D)
ERIE COUNTY	1,769	2,251,880	101,779	2,192,797	21,262	847	1,243	883,742
BUFFALO	1,462	1,956,015	87,291	1,835,350	17,802	666	1,038	786,791
DEPEW	9	(D)	(D)	(D)	(D)	(D)	6	1,323
HAMBURG	14	6,382	298	4,848	60	8	11	(D)
KENMORE	33	53,441	1,457	33,682	315	9	16	6,574
LACKAWANNA	10	4,507	367	6,455	80	8	10	4,507
LANCASTER	11	7,061	461	8,558	91	8	10	(D)
SLOAN	1	(D)	(D)	(D)	(D)	(D)	...	...
TONAWANDA	48	96,888	3,883	81,635	744	16	11	14,478
WILLIAMSVILLE	16	10,774	422	8,459	84	13	9	5,241
REMAINDER OF COUNTY	165	113,021	7,234	208,104	2,008	116	112	56,844
ESSEX COUNTY	36	10,937	667	13,034	159	7	23	5,448
SARANAC LAKE (PART)[1]	5	1,952	150	2,971	34	4	4	(D)
REMAINDER OF COUNTY	31	8,985	517	10,063	125	3	19	(D)
FRANKLIN COUNTY	59	27,439	1,517	26,070	348	6	41	14,971
MALONE	27	11,930	627	10,733	136	15	19	8,007
SARANAC LAKE (PART)[1]	14	8,209	571	10,083	129	1	9	3,549
TUPPER LAKE	7	1,966	91	1,824	22	6	5	(D)
REMAINDER OF COUNTY	11	5,334	228	3,430	61	12	8	(D)
FULTON COUNTY	86	37,975	1,817	34,889	437	56	70	25,319
GLOVERSVILLE	64	29,936	1,372	25,204	343	24	51	19,800
JOHNSTOWN	19	7,791	416	9,118	84	10	16	5,271
REMAINDER OF COUNTY	3	248	29	567	10	2	3	248
GENESEE COUNTY	62	38,464	2,383	50,335	536	33	35	16,797
BATAVIA	33	20,093	1,266	24,622	263	20	23	10,770
REMAINDER OF COUNTY	29	18,371	1,117	25,713	273	13	12	6,027

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]Saranac Lake is in Essex and Franklin Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
GREENE COUNTY	28	11,633	901	17,086	212	17	22	6,541
CATSKILL	14	6,829	555	9,775	120	6	11	2,448
REMAINDER OF COUNTY	14	4,804	346	7,311	92	11	11	4,093
HAMILTON COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
HERKIMER COUNTY	51	16,263	811	17,475	234	28	37	10,189
FRANKFORT	1	(D)	(D)	(D)	(D)	(D)	...	...
HERKIMER	6	3,615	155	3,298	37	3	5	(D)
ILION	4	(D)	(D)	(D)	(D)	(D)	4	(D)
LITTLE FALLS	5	1,997	75	1,443	22	2	4	4,[illegible]
REMAINDER OF COUNTY	35	9,730	545	11,852	158	20	24	
JEFFERSON COUNTY	129	49,013	3,762	69,981	913	64	92	31,866
WATERTOWN	84	36,029	2,930	54,918	708	37	66	26,521
REMAINDER OF COUNTY	45	12,984	832	15,063	205	27	26	5,345
KINGS COUNTY (BROOKLYN BOROUGH, PART OF NEW YORK CITY)	3,551	2,318,511	133,238	2,853,767	29,421	2,394	3,285	1,469,017
LEWIS COUNTY	11	9,565	304	5,776	80	6	6	2,375
LIVINGSTON COUNTY	42	(D)	(D)	(D)	(D)	(D)	17	(D)
DANSVILLE	6	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	36	(D)	(D)	(D)	(D)	(D)	15	(D)
MADISON COUNTY	35	12,320	602	13,750	180	18	22	8,331
ONEIDA	15	5,557	381	7,296	92	6	12	4,531
REMAINDER OF COUNTY	20	6,763	221	6,454	88	12	10	3,800
MONROE COUNTY	898	790,387	47,785	947,613	9,752	316	648	359,759
BROCKPORT	3	(D)	(D)	(D)	(D)	(D)	1	(D)
EAST ROCHESTER	10	2,925	174	4,844	65	2	7	(D)
FAIRPORT	3	(D)	(D)	(D)	(D)	(D)	3	1,783
ROCHESTER	819	733,327	43,810	875,030	9,005	286	595	323,207
REMAINDER OF COUNTY	63	51,636	3,468	61,170	610	24	42	35,539
MONTGOMERY COUNTY	69	44,765	2,303	45,048	616	34	50	31,964
AMSTERDAM	45	27,927	1,658	31,003	439	21	36	19,515
REMAINDER OF COUNTY	24	16,837	645	14,045	177	13	14	12,449
NASSAU COUNTY	1,323	1,090,876	59,186	1,203,378	11,707	530	1,082	[illegible],146
CEDARHURST	5	797	66	1,355	18	3	5	797
EAST HILLS	2	(D)	(D)	(D)	(D)	(D)	1	(D)
EAST ROCKAWAY	5	5,805	218	4,345	44	3	4	(D)
FARMINGDALE	16	5,579	672	15,118	152	6	13	3,832
FLORAL PARK	26	13,024	900	18,419	205	16	21	[illegible],466
FREEPORT	51	22,158	2,220	44,710	458	19	44	[illegible],746
GARDEN CITY	32	55,829	3,791	73,849	622	7	20	[illegible],136
GLEN COVE	18	10,884	641	15,168	145	11	14	[illegible],828
GREAT NECK	47	85,528	3,289	62,992	552	18	26	18,858
HEMPSTEAD	76	75,455	3,400	70,052	647	18	58	24,021
KINGS POINT	1	(D)	(D)	(D)	(D)	(D)	...	...
LAWRENCE	9	1,037	123	2,735	41	4	9	1,037
LONG BEACH	11	1,350	97	2,322	29	7	10	(D)
LYNBROOK	63	32,807	2,462	53,534	515	21	60	24,050
MALVERNE	4	1,767	114	2,117	16	6	4	1,764
MASSAPEQUA PARK	3	(D)	(D)	(D)	(D)	(D)	3	(D)
MINEOLA	89	167,053	5,664	111,805	1,087	21	70	(D)
NEW HYDE PARK	49	48,166	2,253	51,668	542	22	38	25,146
ROCKVILLE CENTRE	25	14,860	1,062	23,175	227	5	21	11,481
SEA CLIFF	1	(D)	(D)	(D)	(D)	(D)	1	(D)
VALLEY STREAM	59	40,137	1,508	24,055	252	35	52	19,565
WESTBURY	72	60,381	4,136	91,359	942	17	67	48,861
WILLISTON PARK	8	7,746	337	6,492	62	3	6	(D)
REMAINDER OF COUNTY	651	437,213	26,146	522,718	5,133	287	535	203,851
NEW YORK COUNTY (MANHATTAN BOR, PART OF NEW YORK CITY)	22,040	38,939,546	1,364,339	26,129,073	235,150	10,053	16,734	16,927,238
NIAGARA COUNTY	191	128,043	7,394	161,328	1,623	82	146	50,900
LOCKPORT	42	15,534	1,406	33,215	357	21	32	10,821
NIAGARA FALLS	97	83,728	3,759	83,865	818	37	73	25,134
NORTH TONAWANDA	26	15,368	1,344	26,435	237	13	23	9,[illegible]
REMAINDER OF COUNTY	26	13,413	885	17,813	211	11	18	5,278
ONEIDA COUNTY	362	250,679	13,889	278,776	3,249	189	282	[illegible],40
ROME	36	37,916	1,301	23,563	338	19	28	9,227
UTICA	250	164,698	10,665	219,050	2,474	125	204	116,401
REMAINDER OF COUNTY	76	48,065	1,923	36,163	437	45	50	22,[illegible]
ONONDAGA COUNTY	850	1,138,604	55,662	1,111,106	10,996	335	559	141,966
BALDWINSVILLE	4	669	25	553	7	2	2	(D)
NORTH SYRACUSE	10	1,972	162	3,652	37	8	7	(D)
SYRACUSE	677	903,533	41,757	814,543	8,258	263	447	[illegible],871
REMAINDER OF COUNTY	159	232,430	13,718	292,358	2,694	59	103	65,[illegible]
ONTARIO COUNTY	71	37,531	1,351	28,482	345	43	43	15,[illegible]
CANANDAIGUA	18	13,983	245	5,250	73	14	13	[illegible],[illegible]
GENEVA	27	13,177	642	12,367	152	15	19	[illegible],493
REMAINDER OF COUNTY	26	10,371	464	10,865	120	14	11	[illegible],060

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ORANGE COUNTY	250	138,189	9,194	191,586	2,411	135	201	77,820
MIDDLETOWN	52	25,366	2,201	43,713	571	33	44	16,459
NEWBURGH	106	66,105	4,259	95,618	1,092	53	88	35,815
PORT JERVIS	15	5,043	283	6,014	82	11	15	5,043
REMAINDER OF COUNTY	77	41,675	2,451	46,241	666	38	54	20,503
ORLEANS COUNTY	38	15,834	1,622	32,608	394	21	21	9,029
MEDINA	14	7,286	1,026	19,669	193	6	10	6,477
REMAINDER OF COUNTY	24	8,548	596	12,939	201	15	11	2,552
OSWEGO COUNTY	72	20,679	1,535	31,679	401	47	49	10,327
FULTON	14	3,936	467	9,850	117	8	10	2,774
OSWEGO	33	7,673	519	12,282	162	20	27	6,099
REMAINDER OF COUNTY	25	9,070	549	9,547	122	19	12	1,454
OTSEGO COUNTY	66	30,018	1,511	31,390	437	36	42	13,772
ONEONTA	40	15,617	1,075	19,401	253	20	28	10,748
REMAINDER OF COUNTY	26	14,401	436	11,989	184	16	14	3,024
PUTNAM COUNTY	18	(D)	(D)	(D)	(D)	(D)	15	(D)
QUEENS COUNTY (QUEENS BOROUGH, PART OF NEW YORK CITY)	2,046	2,971,203	154,333	3,170,263	29,432	874	1,782	1,269,742
RENSSELAER COUNTY	130	134,974	6,942	131,633	1,507	53	101	54,919
RENSSELAER	18	65,817	1,561	23,989	250	7	8	5,434
TROY	95	63,066	4,884	97,106	1,155	37	84	46,649
REMAINDER OF COUNTY	17	6,091	497	10,538	102	9	9	2,836
RICHMOND COUNTY (RICHMOND BOR., PART OF NEW YORK CITY)	122	49,969	3,432	72,279	794	82	111	28,670
ROCKLAND COUNTY	91	82,891	3,322	65,061	685	54	80	48,813
HAVERSTRAW	5	(D)	(D)	(D)	(D)	(D)	3	(D)
NYACK	13	(D)	(D)	(D)	(D)	(D)	12	(D)
SPRING VALLEY	17	20,720	477	9,154	101	9	15	(D)
REMAINDER OF COUNTY	56	51,661	2,052	37,830	427	35	50	21,083
ST LAWRENCE COUNTY	101	50,058	2,992	56,994	680	58	66	22,147
MASSENA	21	4,797	389	7,951	92	17	17	3,905
OGDENSBURG	18	12,630	715	14,350	177	9	15	(D)
POTSDAM	7	4,731	464	7,614	83	3	4	(D)
REMAINDER OF COUNTY	55	27,900	1,424	27,079	328	29	30	11,914
SARATOGA COUNTY	58	16,225	1,126	24,323	303	30	38	9,040
MECHANICVILLE	6	1,120	35	982	16	5	5	(D)
SARATOGA SPRINGS	19	7,246	687	15,335	184	6	15	5,322
REMAINDER OF COUNTY	33	7,859	404	8,006	103	19	18	(D)
SCHENECTADY COUNTY	164	91,624	6,743	125,104	1,482	81	128	65,247
SCHENECTADY	138	86,974	6,338	117,723	1,387	60	108	(D)
SCOTIA	10	1,429	113	1,955	26	7	9	(D)
REMAINDER OF COUNTY	16	3,221	292	5,426	69	14	11	1,204
SCHOHARIE COUNTY	20	9,560	373	7,897	93	11	9	5,285
SCHUYLER COUNTY	15	4,477	274	3,684	52	10	11	3,447
SENECA COUNTY	22	13,265	782	15,234	176	12	11	4,591
SENECA FALLS	6	1,625	113	2,700	35	2	5	(D)
REMAINDER OF COUNTY	16	11,640	669	12,534	141	10	6	(D)
STEUBEN COUNTY	80	34,399	1,856	46,570	707	48	57	21,405
BATH	8	4,115	130	2,007	29	5	5	1,208
CORNING	14	4,935	421	7,060	97	8	14	4,935
HORNELL	25	7,404	507	16,101	254	15	19	4,202
REMAINDER OF COUNTY	33	17,945	798	21,402	327	20	19	11,060
SUFFOLK COUNTY	489	240,755	15,160	322,454	3,347	253	397	125,219
AMITYVILLE	15	12,831	1,210	27,630	258	4	15	12,831
BABYLON	13	4,246	389	7,374	92	3	13	4,246
LINDENHURST	18	5,029	566	12,592	141	7	16	(D)
NORTHPORT	7	2,193	85	2,166	27	5	5	(D)
PATCHOGUE	30	20,455	1,106	20,989	239	14	26	13,443
REMAINDER OF COUNTY	406	196,001	11,804	251,703	2,590	220	322	89,443
SULLIVAN COUNTY	116	35,873	2,111	41,905	523	77	95	23,675
TIOGA COUNTY	23	8,792	458	9,596	126	18	14	4,488
OWEGO	7	3,883	148	2,821	36	4	4	(D)
WAVERLY	3	338	38	1,029	13	4	3	(D)
REMAINDER OF COUNTY	13	4,571	272	5,746	77	10	7	954
TOMPKINS COUNTY	54	24,867	1,640	32,242	430	36	37	14,976
ITHACA	38	15,932	1,010	20,577	276	29	28	8,401
REMAINDER OF COUNTY	16	8,935	630	11,665	154	7	9	6,575
ULSTER COUNTY	145	77,023	4,728	91,300	1,069	102	119	54,029
ELLENVILLE	15	9,391	591	11,871	123	9	13	(D)
KINGSTON	76	36,063	2,518	46,134	572	48	66	(D)
REMAINDER OF COUNTY	54	31,569	1,619	33,295	374	45	40	17,081
WARREN COUNTY	84	28,716	2,645	48,355	571	48	56	15,291
GLENS FALLS	57	21,467	1,910	34,529	416	33	41	11,634
REMAINDER OF COUNTY	27	7,249	735	13,826	155	15	15	3,657

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
WASHINGTON COUNTY	41	17,656	1,216	21,314	338	24	28	6,384
HUDSON FALLS	10	1,994	255	4,338	57	4	7	1,245
REMAINDER OF COUNTY	31	15,662	961	16,976	281	20	21	5,139
WAYNE COUNTY	83	45,134	2,376	55,085	644	43	51	14,852
NEWARK	15	16,444	685	12,059	143	3	11	4,324
REMAINDER OF COUNTY	68	28,690	1,691	43,026	501	40	40	10,528
WESTCHESTER COUNTY	999	1,046,117	57,226	1,195,445	11,167	426	782	430,828
BRONXVILLE	8	11,236	186	2,172	24	5	3	484
CROTON ON HUDSON	2	(D)	(D)	(D)	(D)	(D)	2	(D)
DOBBS FERRY	3	(D)	(D)	(D)	(D)	(D)	2	(D)
HASTINGS ON HUDSON	2	(D)	(D)	(D)	(D)	(D)	1	(D)
IRVINGTON	4	(D)	(D)	(D)	(D)	(D)	1	(D)
LARCHMONT	12	3,190	225	4,810	48	3	11	(D)
MAMARONECK	32	34,413	2,823	53,854	503	6	27	19,709
MOUNT KISCO	12	4,665	477	8,997	94	3	12	4,665
MOUNT VERNON	199	202,004	12,566	243,940	2,393	81	156	70,973
NEW ROCHELLE	95	59,778	2,918	61,659	630	42	77	36,270
NORTH PELHAM	1	(D)	(D)	(D)	(D)	(D)	1	(D)
NORTH TARRYTOWN	4	(D)	(D)	(D)	(D)	(D)	3	(D)
OSSINING	9	23,713	1,755	31,694	349	5	6	(D)
PEEKSKILL	31	13,664	706	17,190	187	13	27	8,170
PELHAM MANOR	10	20,596	1,733	28,722	260	4	8	(D)
PLEASANTVILLE	6	945	74	2,653	25	...	6	945
PORT CHESTER	42	31,560	1,837	41,631	396	21	38	23,555
RYE	17	(D)	(D)	(D)	(D)	(D)	11	5,211
SCARSDALE	11	1,464	84	1,869	17	5	8	1,052
TARRYTOWN	8	13,213	739	16,252	104	3	6	(D)
TUCKAHOE	17	13,125	679	14,302	148	7	13	4,873
WHITE PLAINS	129	167,226	7,994	174,040	1,640	51	93	43,223
YONKERS	211	154,945	10,065	226,278	2,126	118	180	104,030
REMAINDER OF COUNTY	135	206,446	9,753	217,097	1,847	43	90	69,472
WYOMING COUNTY	21	5,742	247	9,822	107	12	12	805
YATES COUNTY	23	14,165	991	22,581	284	14	15	10,478
PENN YAN	12	3,913	228	5,198	64	6	8	(D)
REMAINDER OF COUNTY	11	10,252	763	17,383	220	8	7	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
New York, total	38,003	1,929,846	36,468,959	385,121	20,248	29,990	21,877,266	8,013	27,500,269
Albany County	546	29,988	561,510	6,729	213	382	266,359	164	258,821
Albany	429	24,267	458,458	5,433	164	293	196,766	136	213,570
Cohoes	17	(D)	(D)	(D)	(D)	14	(D)	3	(D)
Watervliet	10	318	5,656	95	4	10	2,868	...	...
Remainder of County	90	(D)	(D)	(D)	(D)	65	(D)	25	(D)
Allegany County	47	712	12,973	225	35	36	6,377	11	2,712
Wellsville	15	342	5,858	112	8	12	3,632	3	548
Remainder of County	32	370	7,115	113	27	24	2,745	8	2,164
Bronx County (Bronx Borough part of New York City)	1,224	49,365	942,984	11,308	932	1,144	599,568	80	148,649
Broome County	235	12,578	238,732	3,081	98	174	87,066	61	86,350
Binghamton	180	8,711	161,512	2,179	76	143	76,870	37	25,657
Endicott	15	(D)	(D)	(D)	(D)	12	(D)	3	(D)
Johnson City	12	1,338	25,280	335	7	7	4,680	5	17,329
Remainder of County	28	(D)	(D)	(D)	(D)	12	(D)	16	(D)
Cattaraugus County	78	2,070	37,600	562	48	59	18,338	19	10,046
Olean	48	1,395	25,135	376	25	38	13,519	10	6,632
Salamanca	9	82	1,542	33	8	6	1,045	3	509
Remainder of County	21	593	10,923	153	15	15	3,774	6	2,905
Cayuga County	82	1,772	39,483	701	52	61	15,045	21	9,591
Auburn	62	1,249	23,917	363	40	52	11,525	10	4,781
Remainder of County	20	523	15,566	338	12	9	3,520	11	4,810
Chautauqua County	172	5,334	103,890	1,428	99	128	53,625	44	31,333
Dunkirk	23	376	7,537	106	19	20	6,433	3	1,552
Jamestown	100	3,246	59,150	788	48	75	37,955	25	10,605
Remainder of County	49	1,712	37,203	534	32	33	9,237	16	19,176
Chemung County	144	7,545	131,717	1,848	62	111	65,995	33	51,141
Elmira Heights	13	(D)	(D)	(D)	(D)	11	(D)	2	(D)
Elmira	109	6,177	108,317	1,531	46	86	59,275	23	26,517
Remainder of County	22	(D)	(D)	(D)	(D)	14	(D)	8	(D)
Chenango County	44	1,813	31,963	495	24	20	13,716	24	25,440
Norwich	21	1,160	21,624	299	15	15	10,491	6	12,184
Remainder of County	23	653	10,339	196	9	5	3,225	18	13,256
Clinton County	74	1,813	32,872	468	41	47	16,297	27	19,887
Plattsburgh	55	1,577	28,285	394	26	36	14,527	19	16,517
Remainder of County	19	236	4,587	74	15	11	1,770	8	3,370
Columbia County	44	900	15,460	253	25	28	5,300	16	9,975
Hudson	21	539	8,684	129	16	15	2,547	6	4,125
Remainder of County	23	361	6,776	124	9	13	2,753	10	5,850
Cortland County	40	836	15,803	227	25	28	8,802	12	5,616
Cortland	24	541	10,524	146	18	20	6,983	4	1,096
Remainder of County	16	295	5,279	81	7	8	1,819	8	4,520
Delaware County	44	810	14,004	245	28	18	3,412	26	13,266
Dutchess County	160	5,369	101,462	1,304	80	117	36,048	43	24,643
Beacon	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Poughkeepsie	122	4,670	89,320	1,128	56	91	32,061	31	19,936
Remainder of County	26	(D)	(D)	(D)	(D)	16	(D)	10	(D)
Erie County	1,639	95,318	1,827,449	20,474	787	1,148	816,867	491	1,083,552
Buffalo	1,437	87,272	1,666,651	18,653	678	1,008	767,963	429	1,005,657
Depew	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Hamburg	12	120	2,419	29	5	8	1,158	4	1,360
Kenmore	25	922	18,673	214	13	13	5,398	12	7,973
Lackawanna	16	(D)	(D)	(D)	(D)	15	(D)	1	(D)
Lancaster	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Tonawanda	38	2,932	60,848	580	14	28	11,348	10	33,563
Remainder of County	92	2,584	49,414	620	57	60	17,340	32	33,067
Essex County	32	755	13,791	203	17	21	4,435	11	4,451
Saranac Lake (part)[1]	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	21	(D)	10	(D)
Franklin County	54	1,151	21,705	341	38	36	11,990	18	11,418
Malone	28	569	10,690	153	26	21	9,605	7	2,978
Saranac Lake (part)[1]	13	347	6,596	108	6	9	1,886	4	3,977
Tupper Lake	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	3	(D)	5	(D)
Fulton County	85	1,645	29,894	417	39	70	17,291	15	9,196
Gloversville	63	1,285	23,376	319	28	51	12,915	12	8,085
Johnstown	19	348	6,350	94	9	16	4,312	3	1,111
Remainder of County	3	12	(Z)	4	2	3	64	...	...
Genesee County	57	1,790	33,492	476	38	31	10,613	26	17,681
Batavia	36	1,102	22,586	314	18	21	6,724	15	12,864
Remainder of County	21	688	10,906	162	20	10	3,889	11	4,817
Greene County	22	689	12,059	167	10	17	6,358	5	2,469
Catskill	12	(D)	(D)	(D)	(D)	9	(D)	3	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Hamilton County	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Saranac Lake is in Essex and Franklin Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Herkimer County	44	807	16,083	261	25	27	5,366	17	9,667
Frankfort	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Herkimer	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Ilion	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Little Falls	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Remainder of County	21	376	7,751	131	10	9	1,281	12	4,657
Jefferson County	111	3,209	56,286	907	56	76	24,488	35	20,855
Watertown	72	2,433	38,899	655	28	52	20,977	20	8,731
Remainder of County	39	776	17,387	252	28	24	3,511	15	12,124
Kings County (Brooklyn Borough part of New York City)	3,340	124,239	2,412,819	28,479	2,439	3,144	1,309,945	196	623,632
Lewis County	11	221	4,490	66	5	3	1,414	8	5,007
Livingston	40	778	14,817	271	24	14	3,470	26	18,925
Dansville	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Remainder of County	34	(D)	(D)	(D)	(D)	11	(D)	23	(D)
Madison County	41	1,074	19,604	261	25	26	6,504	15	7,454
Oneida	18	440	8,723	111	10	15	3,916	3	1,064
Remainder of County	23	634	10,881	150	15	11	2,588	12	6,390
Monroe County	806	43,412	795,053	9,611	373	572	326,071	234	350,126
East Rochester	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Fairport	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Rochester	745	41,436	758,341	9,118	332	539	316,850	206	329,925
Remainder of County	51	(D)	(D)	(D)	(D)	24	(D)	27	(D)
Montgomery County	67	1,833	34,377	522	33	42	14,431	25	16,418
Amsterdam	48	1,431	26,403	400	24	37	13,640	11	6,114
Remainder of County	19	402	7,974	122	9	5	791	14	10,304
Nassau County	825	37,361	731,427	7,903	428	703	303,044	122	262,403
Cedarhurst	4	75	921	21	9	4	704	...	...
East Rockaway	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Floral Park	21	(D)	(D)	(D)	(D)	20	(D)	1	(D)
Freeport	46	1,414	25,830	316	24	43	10,775	3	1,724
Garden City	34	2,377	46,452	511	16	28	17,502	6	6,373
Glen Cove	13	(D)	(D)	(D)	(D)	10	(D)	3	(D)
Great Neck	27	782	17,628	175	19	20	4,896	7	23,205
Hempstead	72	3,652	73,184	807	38	60	28,764	12	28,561
Long Beach	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Lynbrook	51	(D)	(D)	(D)	(D)	50	(D)	1	(D)
Malverne	5	38	996	13	6	5	887	...	...
Mineola	88	5,366	106,500	1,084	36	74	37,161	14	47,789
New Hyde Park	36	2,391	44,778	481	14	28	16,077	8	10,206
Rockville Centre	25	1,686	31,395	308	20	19	8,396	6	15,830
Valley Stream	32	3,101	58,951	702	13	29	18,217	3	3,052
Westbury	37	2,071	38,854	417	21	29	16,964	8	9,833
Williston Park	7	114	985	14	5	7	699	...	...
Remainder of County	316	10,860	220,751	2,360	165	267	101,401	49	109,172
New York County (Manhattan Borough part of New York City)	22,163	1,218,607	22,854,220	224,201	11,195	17,265	15,655,066	4,898	21,771,882
Niagara County	159	5,678	106,705	1,374	88	123	35,617	36	29,140
Lockport	38	924	18,401	258	22	30	7,430	8	3,577
Niagara Falls	82	2,932	49,714	661	48	63	19,324	19	20,192
North Tonawanda	22	(D)	(D)	(D)	(D)	20	(D)	2	(D)
Remainder of County	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Oneida County	339	12,343	229,888	3,257	161	256	115,859	83	98,268
Rome	38	1,010	18,603	260	19	31	7,028	7	24,273
Utica	249	9,947	184,632	2,635	125	200	97,739	49	53,092
Remainder of County	52	1,386	26,653	362	17	25	11,092	27	20,903
Onondaga County	750	44,106	875,533	10,110	313	478	295,425	272	527,365
Syracuse	664	38,481	762,593	8,876	276	424	263,653	240	464,503
Remainder of County	86	5,625	112,940	1,234	37	54	31,772	32	62,862
Ontario County	66	1,504	29,174	402	29	39	11,679	27	22,790
Canandaigua	15	465	9,217	110	7	10	6,394	5	5,386
Geneva	32	726	13,673	195	16	22	3,604	10	8,897
Remainder of County	19	313	6,284	97	6	7	1,681	12	8,507
Orange County	217	7,354	135,614	1,779	115	164	57,185	53	46,557
Middletown	56	1,786	30,151	407	37	43	14,837	13	8,942
Newburgh	92	3,908	72,031	959	43	75	28,679	17	19,075
Port Jervis	20	385	7,078	105	13	16	4,763	4	423
Remainder of County	49	1,275	26,354	308	22	30	8,906	19	18,117
Orleans County	30	802	13,600	225	23	18	6,238	12	4,222
Medina	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	11	(D)	11	(D)
Oswego County	66	1,816	31,656	467	44	42	9,701	24	9,701
Fulton	14	332	6,278	91	9	10	1,537	4	1,379
Oswego	30	636	10,250	164	22	23	4,981	7	3,896
Remainder of County	22	848	15,128	212	13	9	3,183	13	4,426
Otsego County	52	947	17,783	309	34	36	8,874	16	8,242
Oneonta	37	672	12,654	214	24	26	6,970	11	5,432
Remainder of County	15	275	5,129	95	10	10	1,904	5	2,710
Putnam County	11	138	2,834	36	7	7	1,369	4	1,363

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. .. Represents zero

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Queens County (Queens Borough part of New York City)	1,584	111,848	2,124,036	22,611	760	1,387	877,204	197	1,178,347
Rensselaer County	142	6,694	126,336	1,570	67	113	61,431	29	55,283
Rensselaer	18	1,302	28,823	257	3	10	13,992	8	31,173
Troy	101	4,677	82,867	1,166	52	88	44,805	13	11,717
Remainder of County	23	715	14,646	147	12	15	2,634	8	12,393
Richmond County (Richmond Borough part of New York City)	113	3,668	66,119	844	78	105	30,034	8	13,911
Rockland County	75	2,509	46,161	582	55	66	27,781	9	5,680
Haverstraw	9	200	3,403	49	4	6	2,323	3	683
Nyack	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Remainder of County	54	(D)	(D)	(D)	(D)	49	(D)	5	(D)
St. Lawrence County	100	2,361	44,858	707	52	65	16,152	35	26,823
Massena	21	291	5,603	76	11	15	2,107	6	1,448
Ogdensburg	22	709	12,954	203	10	16	5,087	6	7,822
Potsdam	15	456	9,066	122	9	12	4,155	3	2,849
Remainder of County	42	905	17,235	306	22	22	4,803	20	14,704
Saratoga County	48	1,411	26,144	351	22	31	6,992	17	11,853
Mechanicville	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Saratoga Springs	24	808	14,547	221	9	18	5,201	6	3,130
Remainder of County	18	(D)	(D)	(D)	(D)	8	(D)	10	(D)
Schenectady County	143	5,649	106,315	1,417	73	114	57,136	29	26,946
Schenectady	131	5,334	100,078	1,322	60	105	55,295	26	24,939
Scotia	4	54	1,078	17	5	4	585	...	...
Remainder of County	8	261	5,159	78	8	5	1,256	3	2,007
Schoharie County	14	270	5,362	80	6	6	1,060	8	6,578
Schuyler County	9	(D)	(D)	(D)	(D)	5	(D)	4	(D)
Seneca County	22	504	10,603	146	9	10	3,455	12	8,051
Seneca Falls	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	5	(D)	10	(D)
Steuben County	85	1,450	29,518	506	52	53	12,327	32	16,027
Bath	9	108	2,034	57	7	5	921	4	2,437
Corning	16	293	5,365	88	12	16	3,868	...	...
Hornell	24	440	9,412	139	15	18	4,417	6	2,615
Remainder of County	36	609	12,707	222	18	14	3,121	22	10,975
Suffolk County	354	10,904	207,786	2,455	192	280	87,866	74	89,570
Amityville	13	450	7,620	87	7	10	4,039	3	1,452
Babylon	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Lindenhurst	19	445	7,557	112	7	19	5,369	...	...
Patchogue	29	1,022	20,561	222	17	23	11,292	6	7,186
Remainder of County	283	(D)	(D)	(D)	(D)	219	(D)	64	(D)
Sullivan County	108	1,959	31,916	462	83	82	22,104	26	9,628
Tioga County	16	433	8,125	113	6	9	4,732	7	2,554
Owego	9	210	3,823	58	5	5	1,901	4	1,830
Waverly	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
Tompkins County	59	1,625	31,025	479	39	39	11,383	20	11,717
Ithaca	46	1,265	23,568	368	34	33	8,472	13	9,136
Remainder of County	13	360	7,457	111	5	6	2,911	7	2,581
Ulster County	136	3,820	72,300	1,029	82	109	43,945	27	22,488
Kingston	84	2,474	46,828	670	55	71	34,832	13	7,677
Remainder of County	52	1,346	25,472	359	27	38	9,113	14	14,811
Warren County	73	2,770	49,821	802	39	54	15,198	19	10,922
Glens Falls	59	2,560	45,574	722	30	46	14,231	13	8,488
Remainder of County	14	210	4,247	80	9	8	967	6	2,434
Washington County	34	1,141	20,970	365	18	22	5,052	12	8,384
Hudson Falls	9	428	7,168	109	2	9	1,936	...	...
Remainder of County	25	713	13,802	256	16	13	3,116	12	8,384
Wayne County	72	2,404	49,310	566	34	38	21,659	34	25,868
Newark	16	704	17,160	156	5	11	4,258	5	12,80
Remainder of County	56	1,700	32,150	410	29	27	17,401	29	13,06
Westchester County	813	39,048	796,217	8,336	440	668	309,434	145	299,81
Bronxville	12	(D)	(D)	(D)	(D)	9	(D)	3	(D
Dobbs Ferry	6	40	(Z)	9	2	6	819	...	...
Hastings on Hudson	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Larchmont	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Mamaroneck	39	1,912	39,997	392	13	34	14,077	5	5,185
Mount Kisco	11	256	5,171	52	4	11	2,644	...	...
Mount Vernon	153	9,580	183,284	2,063	83	121	54,356	32	72,236
New Rochelle	81	2,787	54,255	532	44	69	37,261	12	13,606
North Pelham	1	(D)	(D)	(D)	(D)	1	(D)	...	...
North Tarrytown	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Ossining	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Peekskill	34	802	14,362	196	10	30	10,058	4	4,882
Pelham Manor	16	1,320	28,662	264	6	11	7,415	5	20,452
Port Chester	41	1,092	20,403	232	19	37	15,219	4	3,875
Rye	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Scarsdale	14	116	2,277	25	7	9	1,243	5	3,519

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Westchester County—Con.									
Tarrytown	8	1,997	53,599	364	2	8	11,621	...	...
Tuckahoe	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
White Plains	111	6,346	125,964	1,247	49	85	33,879	26	46,068
Yonkers	181	8,216	164,307	1,807	125	157	80,550	24	38,459
Remainder of County	62	2,701	67,043	779	39	48	26,900	14	18,798
Wyoming County	17	194	3,776	86	13	10	752	7	3,777
Yates County	24	522	8,048	158	11	13	4,901	11	4,093
Penn Yan	17	(D)	(D)	(D)	(D)	11	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products—Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts—(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM S-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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North Carolina

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in North Carolina totaled $4,901,754,000 during the year 1958, an increase of $718,082,000 or 17.2 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 54,124 paid employees during the workweek ended nearest November 15, 1958, an increase of 6.9 percent compared with the same week in 1954. In addition, 3,532 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $209,489,000 compared with $162,796,000 in 1954, an increase of 28.7 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,808,867,000 an increase of $291,884,000 or 19.2 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 12-14.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	5,551	4,901,754	209,489	54,124	4,752	4,183,672	162,796	50,617	17.2	28.7
MERCHANT WHOLESALERS	3,484	1,808,867	131,016	34,622	2,957	1,516,983	103,018	31,199	19.2	27.2
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	465	1,314,909	39,170	7,511	379	999,416	28,064	6,276	31.6	39.6
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	768	607,585	17,723	4,483	728	521,238	15,035	4,321	16.6	17.9
MERCHANDISE AGENTS, BROKERS	639	997,491	17,643	5,640	533	967,298	13,376	7,037	3.1	31.9
ASSEMBLERS OF FARM PRODUCTS	195	172,902	3,937	1,868	155	178,737	1,303	1,784	-3.3	19.2

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents

NORTH CAROLINA



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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	5,551	4,901,754	209,489	4,405,845	54,124	3,532	3,484	1,808,867
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	3,484	1,808,867	131,016	2,716,292	34,622	2,276	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	465	1,314,909	39,170	801,387	7,511	6	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	768	607,585	17,723	345,200	4,483	425	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	639	997,491	17,643	446,944	5,640	661	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	195	172,902	3,937	96,022	1,868	164	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	568	489,690	25,155	505,011	5,941	338	534	147,903
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	185	429,934	11,315	233,605	2,457	71	119	68,622
503	DRY GOODS, APPAREL	142	158,994	5,822	121,317	1,359	70	102	57,801
504	GROCERIES AND RELATED PRODUCTS	892	722,655	37,352	801,942	10,799	743	[illegible]	415,256
505	FARM PRODUCTS--RAW MATERIALS	517	859,203	12,924	387,604	6,370	610	170	183,184
506	ELECTRICAL GOODS	216	224,363	11,790	235,574	2,359	58	160	140,627
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	193	123,133	9,973	195,923	2,169	77	162	102,994
508	MACHINERY, EQUIPMENT, SUPPLIES	691	336,307	31,534	650,769	6,727	274	500	199,654
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	74	130,403	4,666	101,223	1,031	32	39	31,284
5092	PETROLEUM BULK STATIONS, TERMINALS	768	609,248	17,738	346,000	4,498	429	...	...
5093	SCRAP, WASTE MATERIALS	145	58,120	4,906	99,120	1,532	93	142	47,436
5094	TOBACCO, TOBACCO PRODUCTS	74	94,556	2,622	50,259	699	60	67	55,094
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	96	47,371	2,524	45,100	605	65	89	38,546
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	91	61,172	5,338	108,568	1,155	28	71	43,562
5097	FURNITURE, HOME FURNISHINGS	106	84,382	5,259	98,690	925	54	73	28,758
5098	LUMBER, CONSTRUCTION MATERIALS	237	172,920	9,000	186,512	2,197	141	187	117,582
5099	OTHER MISCELLANEOUS PRODUCTS	556	299,303	11,571	238,628	3,301	384	421	130,564

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
NORTH CAROLINA, TOTAL	5,551	4,901,754	209,489	4,405,845	54,124	3,532	3,484	1,808,867
ALAMANCE COUNTY	86	39,000	2,867	54,674	742	59	62	23,522
BURLINGTON	63	29,450	2,060	38,464	517	47	49	18,961
GRAHAM	6	1,532	104	2,194	50	4	4	(D)
REMAINDER OF COUNTY	17	8,018	703	14,016	175	8	9	(D)
ALEXANDER COUNTY	9	1,698	93	1,735	33	9	6	939
ALLEGHANY COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
ANSON COUNTY	20	8,374	409	8,083	113	12	13	6,624
ASHE COUNTY	17	7,554	590	11,596	152	17	9	2,207
AVERY COUNTY	7	1,599	92	2,123	25	4	4	1,192
BEAUFORT COUNTY	58	28,470	1,343	25,893	408	46	36	15,298
WASHINGTON	34	16,146	908	17,037	263	22	23	11,903
REMAINDER OF COUNTY	24	12,324	435	8,856	145	24	13	3,395
BERTIE COUNTY	15	5,747	212	4,377	69	20	2	(D)
BLADEN COUNTY	22	13,138	627	15,192	258	23	10	5,234
BRUNSWICK COUNTY	10	2,944	130	2,741	43	7	6	1,008
BUNCOMBE COUNTY	196	155,632	8,259	164,853	2,171	88	141	61,738
ASHEVILLE	156	134,100	7,361	148,359	1,894	68	113	51,622
REMAINDER OF COUNTY	40	21,532	898	16,494	277	20	28	10,116
BURKE COUNTY	27	13,352	542	9,539	148	29	19	8,535
MORGANTON	18	11,109	429	7,386	119	19	13	8,030
REMAINDER OF COUNTY	9	2,243	113	2,153	29	10	6	505
CABARRUS COUNTY	52	25,107	1,100	21,287	330	30	34	8,744
CONCORD	25	10,783	525	9,831	148	10	16	5,236
REMAINDER OF COUNTY	27	14,324	575	11,456	182	20	18	3,508
CALDWELL COUNTY	24	47,572	3,538	64,547	570	17	17	(D)
LENOIR	13	35,942	2,901	52,752	467	12	10	(D)
REMAINDER OF COUNTY	11	11,630	637	11,795	103	5	7	10,340
CAMDEN COUNTY	5	2,468	116	1,611	35	4	3	(D)
CARTERET COUNTY	48	23,687	911	19,646	301	49	33	4,422
MOREHEAD CITY	20	19,456	522	10,550	147	16	10	1,960
REMAINDER OF COUNTY	28	4,231	389	9,096	154	33	23	2,462
CASWELL COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
CATAWBA COUNTY	96	46,854	3,413	79,516	1,013	54	80	37,306
HICKORY	58	31,466	2,179	57,786	707	34	50	28,793
NEWTON	10	3,835	368	6,578	102	3	8	(D)
REMAINDER OF COUNTY	28	11,553	866	15,152	204	17	22	(D)
CHATHAM COUNTY	33	13,398	496	9,133	148	23	25	10,253
CHEROKEE COUNTY	20	5,995	223	7,741	110	13	15	3,807
CHOWAN COUNTY	21	7,960	317	7,212	212	12	10	2,725
CLAY COUNTY	3	(D)	(D)	(D)	(D)	(D)	3	(D)
CLEVELAND COUNTY	60	32,034	1,378	32,894	454	48	40	16,468
KINGS MOUNTAIN	9	5,232	148	3,561	41	8	6	1,928
SHELBY	35	20,979	1,093	24,696	347	22	25	13,985
REMAINDER OF COUNTY	16	5,823	137	4,637	66	18	9	555
COLUMBUS COUNTY	59	49,225	983	34,824	515	73	27	14,166
CRAVEN COUNTY	57	23,839	1,362	29,704	380	35	41	15,215
NEW BERN	42	17,225	976	20,886	272	25	32	11,963
REMAINDER OF COUNTY	15	6,614	386	8,818	108	10	9	3,252
CUMBERLAND COUNTY	103	54,004	3,171	61,503	829	67	83	27,650
FAYETTEVILLE	85	37,283	2,781	53,296	695	49	72	25,566
REMAINDER OF COUNTY	18	16,721	390	8,207	134	18	11	2,084
CURRITUCK COUNTY	8	3,544	107	2,384	37	9	4	(D)
DARE COUNTY	8	1,519	63	1,543	30	12	4	595
DAVIDSON COUNTY	58	22,157	1,156	25,028	328	37	42	10,869
LEXINGTON	22	7,326	426	8,157	126	16	20	(D)
THOMASVILLE	11	7,252	373	7,734	89	3	8	3,433
REMAINDER OF COUNTY	25	7,579	357	9,137	113	18	14	(D)
DAVIE COUNTY	14	4,118	200	4,420	60	16	8	1,975
DUPLIN COUNTY	35	21,149	494	13,544	248	32	9	4,444
DURHAM COUNTY	134	82,590	5,717	125,166	1,593	68	95	43,069
DURHAM	114	79,088	5,326	117,030	1,480	54	77	(D)
REMAINDER OF COUNTY	20	3,502	391	8,136	113	14	18	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
EDGECOMBE COUNTY	75	45,341	1,679	39,249	616	46	36	18,621
ROCKY MOUNT (PART)	40	27,103	1,110	24,824	316	16	21	14,263
TARBORO	23	12,897	412	9,593	231	23	12	(D)
REMAINDER OF COUNTY	12	5,341	157	4,832	69	7	3	(D)
FORSYTH COUNTY	229	173,512	10,641	215,799	2,517	148	165	87,240
WINSTON-SALEM	210	168,364	10,244	206,532	2,411	134	148	(D)
REMAINDER OF COUNTY	19	5,148	397	9,267	106	14	17	(D)
FRANKLIN COUNTY	20	9,995	331	6,235	119	22	11	2,617
GASTON COUNTY	132	133,408	4,421	82,939	1,110	70	96	78,197
BELMONT	8	7,641	372	6,783	77	8	3	548
GASTONIA	95	109,448	3,362	63,762	860	43	73	72,172
REMAINDER OF COUNTY	29	16,319	687	12,394	173	19	20	5,477
GATES COUNTY	4	564	50	976	17	4	1	(D)
GRAHAM COUNTY	...	...	...	...	...	...	...	...
GRANVILLE COUNTY	21	16,573	493	12,362	190	27	11	2,614
OXFORD	13	13,212	304	8,490	132	21	5	830
REMAINDER OF COUNTY	8	3,361	189	3,872	58	6	5	1,784
GREENE COUNTY	6	1,109	37	794	18	2	...	...
GUILFORD COUNTY	529	523,549	25,922	535,293	5,573	212	330	190,430
GREENSBORO	338	320,069	18,758	378,578	3,897	126	220	144,692
HIGH POINT	132	98,994	5,036	109,258	1,216	51	84	38,785
REMAINDER OF COUNTY	59	104,486	2,128	47,457	460	35	26	6,953
HALIFAX COUNTY	72	25,945	1,425	32,053	539	50	42	14,903
ROANOKE RAPIDS	24	6,974	520	9,785	156	12	16	4,917
REMAINDER OF COUNTY	48	18,971	905	22,268	383	38	26	9,986
HARNETT COUNTY	45	14,134	712	14,578	241	35	28	8,055
DUNN	28	8,456	448	9,316	146	18	17	4,007
REMAINDER OF COUNTY	17	5,678	264	5,262	95	17	11	4,048
HAYWOOD COUNTY	35	11,847	601	12,599	191	23	23	6,566
WAYNESVILLE	17	7,127	284	5,296	81	8	9	4,680
REMAINDER OF COUNTY	18	4,720	317	7,303	110	15	14	1,886
HENDERSON COUNTY	35	15,693	923	19,375	287	28	23	9,869
HENDERSONVILLE	25	14,434	825	16,472	250	20	15	(D)
REMAINDER OF COUNTY	10	1,259	98	2,903	37	8	[illegible]	(D)
HERTFORD COUNTY	19	19,309	846	16,773	273	12	11	11,830
HOKE COUNTY	3	413	40	814	17	2	1	(D)
HYDE COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
IREDELL COUNTY	60	26,807	1,476	34,007	412	35	41	16,667
MOORESVILLE	8	3,846	177	5,587	62	5	3	2,265
STATESVILLE	35	15,171	803	17,093	216	22	28	12,151
REMAINDER OF COUNTY	17	7,790	496	11,327	134	8	10	2,251
JACKSON COUNTY	8	2,101	89	2,003	29	7	4	202
JOHNSTON COUNTY	58	37,214	965	22,207	362	60	31	13,807
SMITHFIELD	20	19,132	433	9,065	125	22	12	8,023
REMAINDER OF COUNTY	38	18,082	532	13,142	237	38	19	5,784
JONES COUNTY	12	1,811	63	2,006	27	15	6	833
LEE COUNTY	40	21,348	1,140	24,651	377	26	24	10,906
SANFORD	32	17,336	1,007	18,979	301	19	20	10,247
REMAINDER OF COUNTY	8	4,012	133	5,672	76	7	4	659
LENOIR COUNTY	70	57,566	2,033	48,060	886	68	37	20,556
KINSTON	53	41,885	1,648	35,172	457	46	33	19,618
REMAINDER OF COUNTY	17	15,681	385	12,888	229	22	4	938
LINCOLN COUNTY	21	14,843	466	7,763	122	22	16	13,122
LINCOLNTON	17	12,762	372	5,931	98	17	15	(D)
REMAINDER OF COUNTY	4	2,081	94	1,832	24	5	1	(D)
MCDOWELL COUNTY	17	7,992	424	8,625	117	16	13	6,209
MACON COUNTY	8	1,504	99	1,917	29	4	5	(D)
MADISON COUNTY	4	2,302	65	1,251	19	3	2	(D)
MARTIN COUNTY	34	26,092	915	20,261	312	34	11	5,241
MECKLENBURG COUNTY	931	1,726,353	58,510	1,199,253	12,473	351	544	430,279
CHARLOTTE	823	1,621,302	54,357	1,107,219	11,499	304	471	386,469
REMAINDER OF COUNTY	108	105,051	4,153	92,034	974	47	73	43,810
MITCHELL COUNTY	13	6,122	385	8,363	90	5	8	3,769
MONTGOMERY COUNTY	20	9,255	183	4,316	56	18	12	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MOORE COUNTY	28	12,312	439	9,151	142	17	15	4,214
NASH COUNTY	89	66,666	2,444	53,507	871	60	61	23,329
ROCKY MOUNT (PART)	63	54,372	2,104	46,538	762	38	44	19,731
REMAINDER OF COUNTY	26	12,294	340	6,969	109	22	17	3,598
NEW HANOVER COUNTY	144	147,537	5,933	123,914	1,517	100	101	47,648
WILMINGTON	118	90,259	4,630	96,774	1,210	77	90	40,799
REMAINDER OF COUNTY	26	57,278	1,303	27,140	307	23	11	6,849
NORTHAMPTON COUNTY	19	5,176	482	10,435	164	13	8	786
ONSLOW COUNTY	29	9,004	383	9,202	112	23	19	5,254
ORANGE COUNTY	10	2,171	99	2,124	30	10	6	671
CHAPEL HILL	5	863	38	869	11	2	3	(D)
REMAINDER OF COUNTY	5	1,308	61	1,255	19	8	3	(D)
PAMLICO COUNTY	15	5,385	225	9,032	128	20	13	(D)
PASQUOTANK COUNTY	55	17,460	1,140	22,529	355	47	34	10,170
ELIZABETH CITY	38	10,764	782	15,585	232	28	26	7,336
REMAINDER OF COUNTY	17	6,696	358	6,944	123	19	8	2,834
PENDER COUNTY	9	3,395	166	4,725	55	7	3	549
PERQUIMANS COUNTY	14	5,152	184	3,662	53	14	5	970
PERSON COUNTY	24	13,102	232	9,208	138	23	12	2,206
PITT COUNTY	108	107,589	3,565	72,592	1,008	104	56	32,833
GREENVILLE	65	65,380	1,945	37,465	557	56	38	24,212
REMAINDER OF COUNTY	43	42,209	1,620	35,127	451	48	18	8,621
POLK COUNTY	9	3,637	129	3,424	44	8	7	(D)
RANDOLPH COUNTY	34	13,945	655	12,118	216	24	20	5,677
ASHEBORO	13	5,048	260	4,917	96	7	10	3,809
REMAINDER OF COUNTY	21	8,897	395	7,201	120	17	10	1,868
RICHMOND COUNTY	30	9,713	423	9,304	119	20	21	4,579
HAMLET	7	884	62	1,247	18	2	6	(D)
REMAINDER OF COUNTY	23	8,829	361	8,057	101	18	15	(D)
ROBESON COUNTY	80	51,723	1,574	41,091	567	57	42	13,187
LUMBERTON	37	29,290	1,102	24,696	338	23	22	10,657
REMAINDER OF COUNTY	43	22,433	472	16,395	229	34	20	2,530
ROCKINGHAM COUNTY	68	30,439	1,186	30,176	431	61	41	11,085
REIDSVILLE	21	10,645	344	1,105	167	20	15	(D)
REMAINDER OF COUNTY	47	19,794	842	19,125	264	41	26	(D)
ROWAN COUNTY	78	48,655	3,013	58,537	800	39	51	25,825
SALISBURY	57	30,456	2,284	44,053	597	26	38	21,360
REMAINDER OF COUNTY	21	18,199	729	14,484	203	13	13	4,465
RUTHERFORD COUNTY	35	9,859	403	8,723	137	40	27	6,021
SAMPSON COUNTY	35	10,850	467	10,433	163	33	21	4,951
CLINTON	24	7,434	294	6,597	105	25	16	3,861
REMAINDER OF COUNTY	11	3,416	173	3,836	58	8	5	1,090
SCOTLAND COUNTY	20	11,410	879	16,165	237	5	12	6,525
LAURINBURG	13	5,133	544	10,368	147	4	9	(D)
REMAINDER OF COUNTY	7	6,277	335	5,797	90	1	3	(D)
STANLY COUNTY	35	11,013	710	15,010	204	32	23	6,599
ALBEMARLE	21	6,109	290	5,600	84	24	13	(D)
REMAINDER OF COUNTY	14	4,904	420	9,410	120	8	10	(D)
STOKES COUNTY	8	2,489	359	7,106	108	10	6	(D)
SURRY COUNTY	53	25,836	1,024	23,689	356	48	32	14,348
MOUNT AIRY	24	11,304	463	12,395	188	22	18	7,374
REMAINDER OF COUNTY	29	14,532	561	11,294	168	26	14	6,974
SWAIN COUNTY	5	1,798	70	1,437	21	4	2	(D)
TRANSYLVANIA COUNTY	4	1,466	155	3,648	42	4	3	(D)
TYRRELL COUNTY	4	1,813	61	1,537	38	5	1	(D)
UNION COUNTY	42	17,662	1,000	20,605	271	38	26	10,692
MONROE	23	10,203	767	14,989	175	16	13	6,737
REMAINDER OF COUNTY	19	7,459	233	5,616	96	22	13	3,955
VANCE COUNTY	41	26,356	1,371	24,769	372	45	20	8,724
HENDERSON	30	16,764	1,089	17,599	287	31	17	(D)
REMAINDER OF COUNTY	11	9,592	282	7,170	85	14	3	(D)
WAKE COUNTY	297	341,831	17,514	363,931	4,027	151	191	159,552
RALEIGH	222	285,132	15,040	313,874	3,364	94	146	122,491
REMAINDER OF COUNTY	75	56,699	2,474	50,057	663	57	45	37,061

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
WARREN COUNTY	13	5,588	199	4,301	66	8	6	2,189
WASHINGTON COUNTY	13	6,154	375	7,781	122	7	6	2,243
WATAUGA COUNTY	16	5,337	271	7,461	167	10	9	(D)
WAYNE COUNTY	122	67,096	3,449	68,400	1,003	74	78	31,067
GOLDSBORO	76	51,692	2,782	54,325	771	46	54	26,771
REMAINDER OF COUNTY	46	15,404	667	14,075	232	28	24	4,296
WILKES COUNTY	43	34,055	1,119	22,516	362	37	34	26,775
WILSON COUNTY	81	85,849	2,735	91,202	1,422	63	52	26,720
WILSON	67	70,720	2,383	58,702	1,123	48	46	24,357
REMAINDER OF COUNTY	14	15,129	352	32,500	299	15	6	2,363
YADKIN COUNTY	8	2,256	102	2,942	38	5	5	1,137
YANCEY COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
North Carolina, total	4,752	162,796	3,334,371	50,617	2,840	2,957	1.516.983	1,795	2,666,689
Alamance County	70	1,912	38,580	627	48	49	16,265	21	18,379
Burlington	50	1,451	29,457	450	37	40	14,024	10	13,231
Graham	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	7	(D)	8	(D)
Alexander County	11	98	1,777	53	7	5	848	6	1,043
Alleghany County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Anson County	16	369	8,013	103	4	10	3,192	6	2,533
Ashe County	11	448	7,604	146	10	4	1,592	7	5,608
Avery County	3	16	(Z)	7	1	...	...	3	468
Beaufort County	50	1,386	28,206	544	39	29	15,123	21	21,653
Washington	33	1,026	21,633	414	22	23	12,357	10	9,818
Remainder of County	17	362	6,573	130	17	6	2,766	11	11,835
Bertie County	15	158	4,773	110	18	5	1,364	10	3,202
Bladen County	20	410	9,436	223	13	6	3,097	14	9,481
Brunswick County	3	106	2,553	29	1	3	1,940	...	...
Buncombe County	165	6,990	138,449	2,302	86	134	64,348	51	52,326
Asheville	154	5,747	113,807	1,863	67	110	56,496	44	41,533
Remainder of County	31	1,243	24,642	439	19	24	7,852	7	10,793
Burke County	77	432	9,294	148	17	19	6,313	8	2,580
Morganton	20	(D)	(D)	(D)	(D)	14	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Cabarrus County	44	1,013	19,323	322	28	30	8,195	14	15,844
Concord	22	(D)	(D)	(D)	(D)	15	(D)	7	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	15	(D)	7	(D)
Caldwell County	27	1,395	41,084	336	26	20	9,397	7	26,531
Lenoir	16	(D)	(D)	(D)	(D)	13	(D)	3	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Camden County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Carteret County	45	747	16,874	317	39	36	6,140	9	15,470
Morehead City	12	240	4,595	71	12	7	2,132	5	14,421
Remainder of County	33	507	12,279	246	27	29	4,008	4	1,049
Caswell County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Catawba County	88	2,767	57,641	858	49	68	32,153	20	9,967
Hickory	59	2,011	42,102	621	37	50	25,929	9	5,316
Newton	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Remainder of County	21	(D)	(D)	(D)	(D)	12	(D)	9	(D)
Chatham County	15	160	4,063	56	16	10	4,278	5	2,315
Cherokee County	17	176	4,034	70	13	11	3,737	6	2,449
Chowan County	14	334	10,069	266	6	5	2,402	9	9,234
Clay County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Cleveland County	45	1,264	24,435	418	39	33	20,160	12	13,412
Kings Mountain	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Shelby	32	1,064	20,679	340	24	25	14,033	7	7,835
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Columbus County	59	1,189	26,177	533	56	27	15,688	32	42,565
Craven County	57	1,428	23,470	448	34	41	16,491	16	8,274
New Bern	41	936	18,010	275	25	29	8,746	12	6,975
Remainder of County	16	490	5,460	173	9	12	7,745	4	1,299
Cumberland County	91	2,734	56,701	959	55	73	26,959	18	21,336
Fayetteville	75	2,439	49,496	844	48	61	24,594	14	11,769
Remainder of County	16	295	7,205	115	7	12	2,361	4	9,567
Currituck County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Dare County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Davidson County	38	729	14,469	214	30	24	6,250	14	10,938
Lexington	16	245	4,740	80	14	13	2,294	3	2,360
Thomasville	9	223	4,565	53	7	5	1,732	4	5,101
Remainder of County	13	261	5,164	81	9	6	2,224	7	3,477
Davie County	9	74	1,538	31	9	5	806	4	1,142
Duplin County	33	520	11,590	353	29	12	13,601	21	13,724
Durham County	129	3,983	77,105	1,275	78	98	33,022	31	43,093
Durham	108	3,433	66,649	1,097	66	83	30,739	25	38,968
Remainder of County	21	550	10,456	178	12	15	2,283	6	4,125

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Edgecombe County	68	1,632	35,839	679	32	37	16,650	31	29,178
Rocky Mount (part)[1]	37	1,175	25,733	417	15	24	9,704	13	13,667
Tarboro	17	243	6,160	186	12	9	5,096	8	7,638
Remainder of County	14	214	3,946	76	5	4	1,850	10	7,873
Forsyth County	191	7,771	167,512	2,401	125	139	63,640	52	78,617
Winston-Salem	177	(D)	(D)	(D)	(D)	126	(D)	51	(D)
Remainder of County	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Franklin County	15	241	3,956	100	16	7	933	8	5,254
Gaston County	114	3,430	62,008	943	70	79	88,020	35	82,118
Belmont	10	319	5,894	76	8	7	1,648	3	16,852
Gastonia	82	2,850	51,691	773	44	57	83,265	25	60,926
Remainder of County	22	261	4,423	94	18	15	3,107	7	4,340
Gates County	4	26	519	12	2	...	...	4	1,730
Graham County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Granville County	14	339	8,171	225	18	7	2,945	7	16,520
Oxford	10	(D)	(D)	(D)	(D)	3	(D)	7	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	4	(D)	...	...
Greene County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Guilford County	441	20,742	407,769	4,785	187	269	154,483	172	266,317
Greensboro	277	14,826	292,972	3,348	101	167	116,233	110	156,704
High Point	124	4,139	82,562	1,038	70	84	32,475	40	47,047
Remainder of County	40	1,777	32,235	399	16	18	5,775	22	62,566
Halifax County	62	925	21,789	463	34	41	12,290	21	9,489
Roanoke Rapids	21	385	7,748	127	8	17	4,615	4	1,699
Remainder of County	41	540	14,049	336	26	24	7,675	17	7,790
Harnett County	43	541	10,956	206	32	28	8,368	15	6,708
Dunn	33	445	9,265	176	29	23	6,984	10	5,566
Remainder of County	10	96	1,691	30	3	5	1,384	5	1,142
Haywood County	26	414	10,461	163	13	15	4,447	11	2,389
Waynesville	13	230	6,401	99	5	8	3,666	5	867
Remainder of County	13	184	4,060	64	8	7	781	6	1,522
Henderson County	33	739	15,376	284	23	21	7,514	12	5,490
Hendersonville	28	(D)	(D)	(D)	(D)	19	(D)	9	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Hertford County	25	884	18,238	346	24	14	10,677	11	10,814
Hoke County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Hyde County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Iredell County	55	924	22,166	323	42	39	11,704	16	10,372
Mooresville	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Statesville	35	646	13,472	196	21	24	6,892	11	7,932
Remainder of County	16	(D)	(D)	(D)	(D)	12	(D)	4	(D)
Jackson County	7	91	2,108	34	3	4	263	3	1,789
Johnston County	54	921	20,417	428	42	27	8,594	27	33,357
Smithfield	23	432	10,859	234	19	13	3,255	10	19,828
Remainder of County	31	489	9,558	194	23	14	5,339	17	13,529
Jones County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Lee County	34	781	15,292	273	26	19	10,189	15	8,408
Sanford	31	(D)	(D)	(D)	(D)	18	(D)	13	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Lenoir County	74	2,093	39,526	1,032	64	37	19,609	37	58,473
Kinston	56	1,719	32,838	841	42	30	16,036	26	43,486
Remainder of County	18	374	6,688	191	22	7	3,573	11	14,987
Lincoln County	19	336	5,612	98	14	14	7,365	5	7,017
Lincolnton	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	4	(D)	4	(D)
McDowell County	14	271	6,985	91	10	8	4,390	6	2,157
Macon County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Madison County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Martin County	23	480	11,802	278	23	7	3,854	16	17,140
Mecklenburg County	751	44,875	883,027	10,482	242	452	327,629	299	1,000,004
Charlotte	690	41,655	816,591	9,699	219	407	306,256	283	951,143
Remainder of County	61	3,220	66,436	783	23	45	21,373	16	48,861
Mitchell County	9	244	4,456	63	5	6	2,314	3	2,203
Montgomery County	15	166	3,013	60	15	8	1,701	7	5,862
Moore County	26	410	8,614	147	20	12	5,634	14	7,556

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable (Z) Less than $500 Represents zero

[1]Rocky Mount is in Edgecombe and Nash counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Nash County	76	1,949	43,478	899	37	44	16,667	32	40,907
Rocky Mount (part)[1]	56	1,704	38,073	784	20	33	14,563	23	36,093
Remainder of County	20	245	5,405	115	17	11	2,104	9	4,814
New Hanover County	133	5,189	109,468	1,502	80	98	37,437	35	91,047
Wilmington	108	3,959	83,038	1,179	63	86	32,156	22	53,419
Remainder of County	25	1,230	26,430	323	17	12	5,281	13	37,628
Northampton County	12	190	3,899	61	4	4	2,689	8	3,807
Onslow County	29	590	11,555	179	21	15	4,117	14	5,045
Orange County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Chapel Hill	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Pamlico County	15	(D)	(D)	(D)	(D)	13	(D)	2	(D)
Pasquotank County	52	1,148	20,445	396	32	34	11,306	18	10,911
Elizabeth City	38	825	15,819	294	23	28	7,632	10	6,884
Remainder of County	14	323	4,626	102	9	6	3,674	8	4,027
Pender County	8	140	2,525	64	5	4	1,350	4	1,486
Perquimans County	10	116	2,694	51	6	6	1,445	4	1,437
Person County	22	305	8,827	226	14	11	4,473	11	5,680
Pitt County	82	3,013	76,480	1,495	70	44	29,174	38	58,715
Greenville	56	1,869	43,198	795	44	34	25,706	22	32,210
Remainder of County	26	1,144	33,282	700	26	10	3,468	16	26,505
Polk County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Randolph County	35	522	11,192	199	25	20	4,725	15	6,176
Asheboro	12	236	5,028	85	5	9	2,907	3	1,016
Remainder of County	23	286	6,164	114	20	11	1,818	12	5,160
Richmond County	27	349	6,564	133	21	17	3,773	10	4,915
Hamlet	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	23	(D)	(D)	(D)	(D)	14	(D)	9	(D)
Robeson County	74	1,422	30,138	563	47	31	11,400	43	52,559
Lumberton	38	781	19,924	331	20	20	5,448	18	21,403
Remainder of County	36	641	10,214	232	27	11	5,952	25	31,156
Rockingham County	57	876	21,470	439	52	29	7,749	28	20,495
Reidsville	18	352	8,806	179	17	10	2,561	8	7,501
Remainder of County	39	524	12,664	260	35	19	5,188	20	12,994
Rowan County	83	2,399	46,773	705	44	54	25,316	29	31,146
Salisbury	58	1,697	31,906	505	31	39	18,497	19	26,699
Remainder of County	25	702	14,867	200	13	15	6,819	10	4,447
Rutherford County	29	454	10,912	143	17	20	3,621	9	4,446
Sampson County	29	285	5,522	110	22	12	5,961	17	7,759
Clinton	19	198	3,776	74	15	8	5,679	11	6,047
Remainder of County	10	87	1,746	36	7	4	282	6	1,712
Scotland County	24	985	24,523	354	5	15	11,336	9	4,727
Laurinburg	17	762	19,946	293	5	12	8,252	5	3,359
Remainder of County	7	223	4,577	61	...	3	3,084	4	1,368
Stanly County	25	414	8,482	163	20	14	4,149	11	4,021
Albemarle	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Stokes County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Surry County	46	757	15,812	346	43	26	9,375	20	10,541
Mount Airy	22	338	7,680	194	22	17	4,591	5	2,852
Remainder of County	24	419	8,132	152	21	9	4,784	15	7,689
Swain County	6	69	1,264	27	4	3	955	3	692
Transylvania County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Tyrrell County	7	138	2,917	64	3	3	1,437	4	3,305
Union County	27	599	11,981	157	18	15	10,447	12	8,132
Monroe	18	(D)	(D)	(D)	(D)	8	(D)	10	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Vance County	37	919	20,061	441	45	20	7,761	17	18,338
Henderson	22	590	14,177	333	31	11	2,690	11	15,218
Remainder of County	15	329	5,884	108	14	9	5,071	6	3,120
Wake County	268	11,817	237,524	3,320	138	178	118,671	90	134,088
Raleigh	204	9,946	196,619	2,527	87	137	90,088	67	113,511
Remainder of County	64	1,871	40,905	793	51	41	28,583	23	20,577
Warren County	12	151	4,069	108	14	3	2,442	9	5,265
Washington County	10	223	5,240	113	7	5	2,058	5	2,523
Watauga County	10	105	2,548	54	7	4	383	6	2,259

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[1]Rocky Mount is in Edgecombe and Nash counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Wayne County	94	2,534	48,896	902	64	63	28,608	31	23,970
Goldsboro	63	1,992	38,670	703	44	48	25,679	15	13,684
Remainder of County	31	542	10,226	199	20	15	2,929	16	8,286
Wilkes County	35	675	13,249	237	26	29	15,432	6	2,393
Wilson County	76	3,050	73,863	1,879	47	44	35,115	32	66,799
Wilson	61	2,652	65,135	1,609	40	38	33,552	23	55,928
Remainder of County	15	398	8,728	270	7	6	1,563	9	10,871
Yadkin County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Yancey County	1	(D)	(D)	(D)	(D)	1	(D)	...	...

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PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts—(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

February 1960 BC58(P)-WA34

North Dakota

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in North Dakota totaled $971,546,000 during the year 1958, an increase of $155,164,000 or 19.0 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 9,184 paid employees during the workweek ended nearest November 15, 1958, an increase of 2.5 percent compared with the same week in 1954. In addition, 639 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $39,224,000 compared with $33,059,000 in 1954, an increase of 18.6 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $321,588,000 an increase of $63,350,000 or 24.5 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 8-10.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change–	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	2,147	971,546	39,224	9,184	2,074	816,382	33,059	[illegible]	[illegible]	[illegible]
MERCHANT WHOLESALERS	557	321,588	21,196	4,936	416	258,238	17,[illegible]	[illegible]	[illegible]	[illegible]
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	66	107,280	5,815	1,011	66	112,667	[illegible]	[illegible]	[illegible]	[illegible]
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	699	107,612	4,120	1,024	712	93,[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
MERCHANDISE AGENTS, BROKERS	61	140,297	1,299	396	33	96,974	[illegible]	[illegible]	[illegible]	[illegible]
ASSEMBLERS OF FARM PRODUCTS	764	294,769	6,794	1,817	847	254,711	[illegible]	[illegible]	[illegible]	[illegible]

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents

NORTH DAKOTA



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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	2,147	971,546	39,224	780,341	9,184	639	557	321,588
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	557	321,588	21,196	428,694	4,936	332	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	66	107,280	5,815	109,840	1,011	...	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	699	107,612	[illegible]	[illegible]	[illegible]	[illegible]	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	61	140,297	1,299	32,242	396	46	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	764	294,769	6,794	129,252	1,817	132	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	110	37,384	4,074	83,585	933	55	101	25,361
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	22	21,426	2,144	39,768	413	4	14	[illegible]
503	DRY GOODS, APPAREL	1	(D)	(D)	(D)	(D)	(D)	1	(D)
504	GROCERIES AND RELATED PRODUCTS	136	120,853	5,212	102,675	1,326	77	94	81,749
505	FARM PRODUCTS--RAW MATERIALS	835	442,841	8,447	168,818	4,256	190	65	34,222
506	ELECTRICAL GOODS	24	23,159	1,516	28,583	305	10	22	(D)
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	20	13,428	972	18,127	298	9	17	11,683
508	MACHINERY, EQUIPMENT, SUPPLIES	117	84,792	6,085	123,584	1,191	38	90	41,557
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	7	3,461	268	4,530	43	7	6	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS	699	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	...	...
5093	SCRAP, WASTE MATERIALS	22	5,204	345	7,683	110	21	22	[illegible]
5094	TOBACCO, TOBACCO PRODUCTS	[illegible]	9,832	207	3,494	48	8	7	[illegible]
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	35	24,270	1,325	26,227	275	35	35	24,270
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	5	2,449	233	4,610	65	...	5	[illegible]
5097	FURNITURE, HOME FURNISHINGS	4	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	4	[illegible]
5098	LUMBER, CONSTRUCTION MATERIALS	30	19,262	1,081	25,865	290	17	27	(D)
5099	OTHER MISCELLANEOUS PRODUCTS	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure (NA) Not available (X) Item not applicable

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
NORTH DAKOTA, TOTAL	2,147	971,546	39,224	780,341	9,184	639	557	321,588
ADAMS COUNTY	22	8,855	185	4,241	55	14	7	1,347
BARNES COUNTY	57	19,116	771	12,718	170	24	14	5,819
VALLEY CITY	18	6,624	453	7,830	100	11	9	4,001
REMAINDER OF COUNTY	39	12,492	318	4,888	70	13	5	1,818
BENSON COUNTY	35	4,925	179	3,354	50	6	2	(D)
BILLINGS COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
BOTTINEAU COUNTY	49	7,963	291	5,408	69	15	5	435
BOWMAN COUNTY	17	9,702	184	5,287	64	4	5	4,834
BURKE COUNTY	27	4,728	145	2,649	37	4	1	(D)
BURLEIGH COUNTY	79	68,251	3,782	75,032	811	29	45	41,879
BISMARCK	62	59,130	3,622	67,213	734	25	43	(D)
REMAINDER OF COUNTY	17	9,121	160	7,819	77	4	2	(D)
CASS COUNTY	293	325,772	14,529	287,052	2,963	87	142	123,419
FARGO	195	193,440	12,151	239,766	2,439	59	124	107,948
REMAINDER OF COUNTY	98	132,332	2,378	47,286	524	28	18	15,471
CAVALIER COUNTY	48	13,235	278	4,370	70	12	1	381
DICKEY COUNTY	30	13,516	222	4,176	73	17	5	3,182
DIVIDE COUNTY	22	4,193	178	3,469	43	5	3	(D)
DUNN COUNTY	15	4,089	348	6,546	83	4	3	(D)
EDDY COUNTY	17	4,542	110	1,969	26	4	3	(D)
EMMONS COUNTY	25	7,263	163	2,829	37	9	2	(D)
FOSTER COUNTY	21	5,228	185	4,283	55	6	3	(D)
GOLDEN VALLEY COUNTY	14	3,886	107	1,861	28	5	2	(D)
GRAND FORKS COUNTY	110	68,302	3,084	63,359	816	59	53	35,792
GRAND FORKS	57	51,435	2,466	49,157	631	34	41	31,142
REMAINDER OF COUNTY	53	16,867	618	14,202	185	25	12	4,650
GRANT COUNTY	18	3,390	88	2,448	32	2	5	526
GRIGGS COUNTY	21	4,261	170	3,372	46	4	4	183
HETTINGER COUNTY	27	12,116	219	8,016	99	8	3	(D)
KIDDER COUNTY	26	3,706	107	1,809	31	5	6	342
LA MOURE COUNTY	36	7,764	243	5,058	89	8	3	(D)
LOGAN COUNTY	16	3,531	114	2,165	27	3	2	(D)
MCHENRY COUNTY	42	7,178	206	3,768	52	6	...	368
MCINTOSH COUNTY	27	9,024	130	2,943	63	8	4	2,164
MCKENZIE COUNTY	20	5,741	145	4,403	40	...	3	(D)
MCLEAN COUNTY	43	9,421	276	6,696	79	12	5	1,023
MERCER COUNTY	23	4,668	178	2,506	46	8	4	522
MORTON COUNTY	48	17,254	719	12,205	166	18	9	2,775
MANDAN	16	7,372	177	2,493	37	11	4	1,063
REMAINDER OF COUNTY	32	9,882	542	9,712	129	7	5	1,712
MOUNTRAIL COUNTY	39	10,360	340	6,156	82	7	6	1,363
NELSON COUNTY	30	7,423	192	3,427	45	11	2	(D)
OLIVER COUNTY	4	(D)	(D)	(D)	(D)	(D)	2	(D)
PEMBINA COUNTY	53	11,119	370	7,325	105	8	4	881
PIERCE COUNTY	21	4,150	131	2,388	33	3	2	173
RUGBY	8	2,174	67	1,393	18	3	2	173
REMAINDER OF COUNTY	13	1,976	64	995	15	...	...	...
RAMSEY COUNTY	68	20,194	861	16,971	214	25	19	7,261
DEVILS LAKE	30	10,639	609	12,058	147	19	18	(D)
REMAINDER OF COUNTY	38	9,555	252	4,913	67	6	1	(D)
RANSOM COUNTY	23	5,389	125	2,332	42	5	2	(D)
RENVILLE COUNTY	24	5,208	160	3,109	39	3	2	(D)
RICHLAND COUNTY	65	18,391	651	14,134	182	40	14	4,740
WAHPETON	16	5,571	302	6,977	85	17	8	2,949
REMAINDER OF COUNTY	49	12,820	349	7,157	97	23	6	1,791

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ROLETTE COUNTY	22	4,198	161	3,666	48	6	1	(D)
SARGENT COUNTY	28	5,821	156	3,379	50	3	2	(D)
SHERIDAN COUNTY	15	1,972	74	1,597	20	4	...	(D)
SIOUX COUNTY	9	798	51	902	12	...	...	...
SLOPE COUNTY	...	...	...	...	...	...	...	...
STARK COUNTY	51	27,746	685	12,582	180	18	18	7,595
DICKINSON	24	(D)	(D)	(D)	(D)	(D)	15	(D)
REMAINDER OF COUNTY	27	(D)	(D)	(D)	(D)	(D)	3	(D)
STEELE COUNTY	14	5,174	105	2,458	24	...	...	...
STUTSMAN COUNTY	63	19,446	800	15,595	214	9	14	5,079
JAMESTOWN	23	(D)	(D)	(D)	(D)	(D)	11	(D)
REMAINDER OF COUNTY	40	(D)	(D)	(D)	(D)	(D)	3	(D)
TOWNER COUNTY	28	8,216	169	4,207	53	5	3	(D)
TRAILL COUNTY	48	15,936	477	8,631	115	10	12	3,442
WALSH COUNTY	66	16,909	614	14,227	208	17	11	2,204
WARD COUNTY	115	69,355	3,121	61,178	706	45	56	29,315
MINOT	64	44,170	2,496	48,649	549	30	42	24,905
REMAINDER OF COUNTY	51	25,185	625	12,529	157	15	14	4,410
WELLS COUNTY	38	7,802	216	4,388	65	8	3	(D)
WILLIAMS COUNTY	94	43,767	2,415	47,621	525	24	41	28,587
WILLISTON	44	28,573	1,811	33,876	373	10	26	23,101
REMAINDER OF COUNTY	50	15,194	604	13,745	152	14	15	5,486

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
North Dakota, total	2,074	33,059	695,044	8,961	854	416	258,238	1,658	558,144
Adams County	25	196	4,909	81	11	5	907	20	5,473
Barnes County	52	415	7,707	110	16	6	2,745	46	9,192
Valley City	15	208	4,346	65	14	6	2,745	9	1,770
Remainder of County	37	207	3,361	45	2	...	...	37	7,422
Benson County	43	(D)	(D)	(D)	(D)	1	(D)	42	(D)
Billings County	...	(D)	(D)	(D)	(D)	...	...	...	(D)
Bottineau County	55	(D)	(D)	(D)	(D)	2	(D)	53	(D)
Bowman County	20	(D)	(D)	(D)	(D)	1	(D)	19	(D)
Burke County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Burleigh County	79	3,333	65,206	753	27	41	36,805	38	14,651
Bismarck	63	3,249	63,602	724	23	41	36,805	22	11,722
Remainder of County	16	84	1,604	29	4	...	...	16	2,929
Cass County	241	12,990	270,124	3,034	74	106	108,192		183,743
Fargo	155	11,772	245,383	2,727	43	101	101,980	54	101,920
Remainder of County	86	1,218	24,741	307	31	5	6,212	81	81,823
Cavalier County	48	(D)	(D)	(D)	(D)	1	(D)	47	(D)
Dickey County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Divide County	25	193	2,468	38	6	4	455	21	3,644
Dunn County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Eddy County	16	106	2,026	41	6	3	635	13	1,949
Emmons County	24	(D)	(D)	(D)	(D)	1	(D)	23	(D)
Foster County	20	(D)	(D)	(D)	(D)	2	(D)	18	(D)
Golden Valley County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Grand Forks County	95	2,631	60,221	692	45	40	22,620	55	23,804
Grand Forks	52	2,343	54,356	578	26	36	22,066	16	15,015
Remainder of County	43	288	5,865	114	19	4	554	39	8,789
Grant County	15	78	1,368	30	5	...	...	15	2,216
Griggs County	18	75	1,642	29	6	...	...	18	3,134
Hettinger County	28	(D)	(D)	(D)	(D)	2	(D)	26	(D)
Kidder County	21	(D)	(D)	(D)	(D)	1	(D)	20	(D)
La Moure County	39	(D)	(D)	(D)	(D)	2	(D)	37	(D)
Logan County	13	57	1,040	18	2	...	...	13	2,524
McHenry County	49	(D)	(D)	(D)	(D)	2	(D)	47	(D)
McIntosh County	24	117	2,502	51	12	5	549	19	3,426
McKenzie County	19	(D)	(D)	(D)	(D)	1	(D)	18	(D)
McLean County	47	444	8,889	121	21	3	1,576	44	9,396
Mercer County	20	114	2,082	50	9	...	...	20	4,013
Morton County	40	377	8,038	116	21	10	2,674	30	13,884
Mandan	17	198	4,572	66	12	7	1,839	10	6,522
Remainder of County	23	179	3,466	50	9	3	835	20	7,362
Mountrail County	37	(D)	(D)	(D)	(D)	2	(D)	35	(D)
Nelson County	37	(D)	(D)	(D)	(D)	1	(D)	36	(D)
Oliver County	4	7	(Z)	2	2	...	...	4	286
Pembina County	62	387	8,681	194	24	4	477	58	12,215
Pierce County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Ramsey County	66	664	15,441	191	30	19	7,463	47	9,063
Devils Lake	25	465	11,194	130	16	16	7,008	9	1,985
Remainder of County	41	199	4,247	61	14	3	455	38	7,078
Ransom County	25	107	1,926	38	17	3	558	22	3,631
Renville County	20	(D)	(D)	(D)	(D)	1	(D)	19	(D)
Richland County	62	445	8,412	155	38	11	4,215	51	8,043
Wahpeton	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County	49	(D)	(D)	(D)	(D)	2	(D)	47	(D)
Rolette County	29	(D)	(D)	(D)	(D)	2	(D)	27	(D)
Sargent County	28	195	4,289	62	19	...	...	28	4,438

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Sheridan County	16	60	1,073	19	7	...	...	16	1,863
Sioux County	8	16	(Z)	7	3	...	...	8	460
Slope County	...	...	...	...	...	...	...	...	...
Stark County	55	717	17,530	272	22	17	6,427	38	17,076
Dickinson	26	405	9,794	113	12	14	6,171	12	2,708
Remainder of County	29	312	7,736	159	10	3	256	26	14,368
Steele County	16	89	1,467	27	3	...	...	16	2,593
Stutsman County	62	696	15,622	225	27	12	4,565	50	9,814
Jamestown	23	(D)	(D)	(D)	(D)	11	(D)	12	(D)
Remainder of County	39	(D)	(D)	(D)	(D)	1	(D)	38	(D)
Towner County	29	(D)	(D)	(D)	(D)	1	(D)	28	(D)
Traill County	44	415	10,812	185	23	4	865	40	9,484
Walsh County	61	465	11,029	204	25	3	856	58	14,081
Ward County	108	2,649	60,720	717	47	46	30,230	62	31,415
Minot	67	2,273	53,325	607	37	42	23,731	25	25,175
Remainder of County	41	376	7,395	110	10	4	6,499	37	6,240
Wells County	43	183	3,222	53	22	3	377	40	6,765
Williams County	92	1,541	30,587	377	28	39	19,951	53	19,049
Williston	46	1,073	21,121	262	12	28	16,602	18	6,773
Remainder of County	46	468	9,466	115	16	11	3,349	35	12,276

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts--(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Ohio

(This is one of a series of preliminary area reports on selected services published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Ohio totaled $14,462,386,000 during the year 1958, an increase of 1,836,829,000 or 14.5 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 143,509 paid employees during the workweek ended nearest November 15, 1958, an increase of 5.5 percent compared with the same week in 1954. In addition, 6,421 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $694,197,000 compared with $621,405,000 in 1954, an increase of 11.7 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $5,277,290,000 an increase of $670,043,000 or 14.5 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A form for requesting announcements of final reports and for ordering copies of the preliminary area reports is provided at the end of this publication.

For explanation of procedures and definitions, see pages 13-15.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

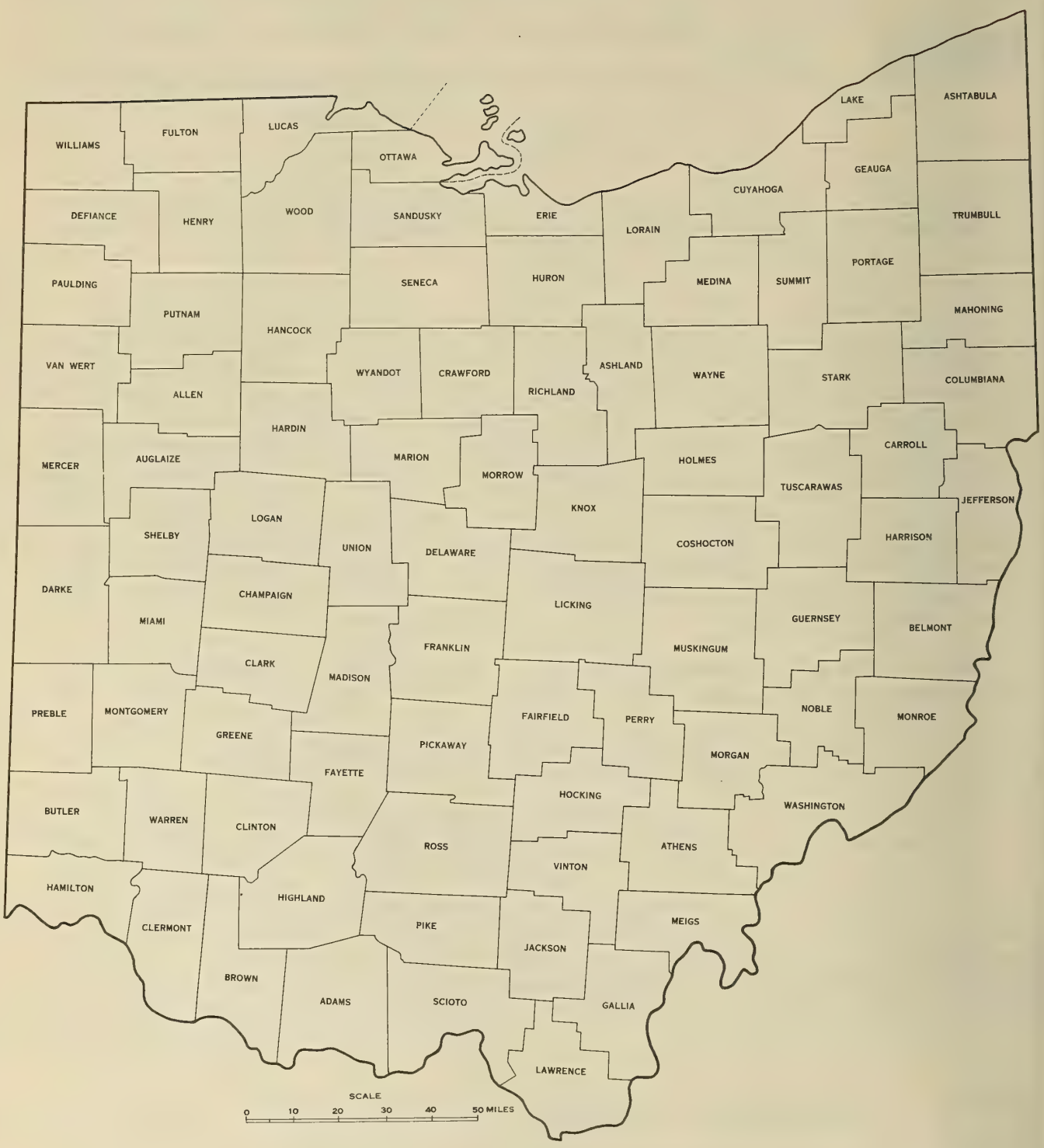
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	13,172	14,462,386	694,197	143,509	11,973	12,625,557	621,405	135,967	14.5	11.7
MERCHANT WHOLESALERS	8,660	5,277,290	426,411	93,721	7,833	4,607,247	384,256	86,470	14.5	11.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1,607	5,813,962	186,988	32,332	1,552	5,159,724	168,345	31,515	12.7	11.1
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	1,007	1,050,613	34,149	6,952	921	817,270	28,451	6,418	28.6	20.0
MERCHANDISE AGENTS, BROKERS	1,314	1,936,182	33,030	6,597	1,147	1,571,312	24,102	5,751	23.2	37.0
ASSEMBLERS OF FARM PRODUCTS	584	384,339	13,619	3,907	520	470,004	14,271	4,313	-18.2	-4.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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JACKSON
BROWN
ADAMS
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GALLIA
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SCALE
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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincorporated businesses	Establishments	Sales
		(number)	($1,000)	($1,000)	(dollars)	(number)	(number)	(number)	($1,000)
	WHOLESALE TRADE, TOTAL	13,172	14,462,386	694,197	13,709,821	143,509	6,421	8,660	5,277,290
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	8,660	5,277,290	426,411	8,412,571	93,721	4,845	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1,607	5,813,962	186,988	3,721,787	42,332	11	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	1,007	1,050,613	34,149	659,531	6,952	358	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	1,314	1,936,182	33,030	638,991	6,597	944	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	584	384,339	13,619	276,941	3,907	293	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	1,263	1,398,822	69,674	1,420,054	15,240	729	1,111	1,[illegible]67
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	535	1,104,712	40,419	782,382	7,631	142	[illegible]	[illegible]26
503	DRY GOODS, APPAREL	251	213,366	11,423	216,333	2,564	155	194	1[illegible],870
504	GROCERIES AND RELATED PRODUCTS	1,662	1,983,578	87,126	1,725,054	19,391	1,242	1,177	[illegible]7[illegible]
505	FARM PRODUCTS--RAW MATERIALS	657	888,984	14,337	299,763	4,010	217	420	[illegible]1,[illegible]68
506	ELECTRICAL GOODS	745	962,702	52,361	1,021,977	10,077	288	[illegible]	[illegible]1[illegible]
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	636	450,944	37,688	741,623	7,682	295	[illegible]	[illegible]0[illegible]
508	MACHINERY, EQUIPMENT, SUPPLIES	2,342	1,498,233	126,279	2,473,245	24,596	915	1,574	[illegible]0[illegible]49
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	626	2,093,974	48,132	961,214	8,285	11[illegible]	[illegible]	[illegible]1
5092	PETROLEUM BULK STATIONS, TERMINALS	1,007	1,050,613	34,149	659,531	6,952	[illegible]	...	...
5093	SCRAP, WASTE MATERIALS	609	336,482	25,221	511,238	6,[illegible]82	[illegible]	[illegible]	(D)
5094	TOBACCO, TOBACCO PRODUCTS	153	268,039	7,719	147,041	1,878	[illegible]	[illegible]	...
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	283	334,322	20,421	386,254	3,[illegible]46	[illegible]	[illegible]	[illegible]50
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	306	387,581	23,483	463,486	4,658	[illegible]09	[illegible]	[illegible]84
5097	FURNITURE, HOME FURNISHINGS	301	247,955	15,077	317,147	3,[illegible]5[illegible]	[illegible]04	217	[illegible]33
5098	LUMBER, CONSTRUCTION MATERIALS	614	587,975	38,742	768,626	7,[illegible]41	181	[illegible]	[illegible]91
5099	OTHER MISCELLANEOUS PRODUCTS	1,182	654,104	41,946	814,853	9,[illegible]14	[illegible]	[illegible]	[illegible]

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available (X) Item not applicable

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
OHIO, TOTAL	13,172	14,462,386	694,197	13,709,821	143,509	6,421	8,660	5,277,290
ADAMS COUNTY	12	3,311	113	2,313	36	8	6	(D)
ALLEN COUNTY	169	127,136	6,865	138,847	1,558	91	114	71,825
DELPHOS (PART)[1]	6	1,355	89	3,329	38	3	3	272
LIMA	122	72,221	5,506	110,949	1,229	67	95	50,921
REMAINDER OF COUNTY	41	53,560	1,270	24,569	291	21	16	20,632
ASHLAND COUNTY	34	7,290	524	11,240	144	22	18	4,163
ASHLAND	18	4,447	329	8,101	104	14	10	2,467
REMAINDER OF COUNTY	16	2,843	195	3,139	40	8	8	1,696
ASHTABULA COUNTY	100	39,528	2,326	47,459	596	68	67	19,846
ASHTABULA	47	19,759	1,195	23,997	282	33	37	9,300
CONNEAUT	8	(D)	(D)	(D)	(D)	(D)	7	(D)
GENEVA	7	(D)	(D)	(D)	(D)	(D)	4	(D)
REMAINDER OF COUNTY	38	14,898	845	16,756	218	22	19	8,110
ATHENS COUNTY	41	16,334	818	16,531	221	25	27	9,440
ATHENS	23	9,569	515	9,618	129	15	15	5,722
REMAINDER OF COUNTY	18	6,765	303	6,913	92	10	12	3,718
AUGLAIZE COUNTY	55	44,801	1,065	21,372	289	42	24	9,051
ST MARYS	15	8,982	227	4,247	58	10	8	2,691
WAPAKONETA	13	17,083	277	5,423	75	10	7	1,491
REMAINDER OF COUNTY	27	18,736	561	11,702	156	22	9	4,869
BELMONT COUNTY	64	20,026	1,185	23,664	302	52	45	9,915
BELLAIRE	18	(D)	(D)	(D)	(D)	(D)	17	(D)
MARTINS FERRY	13	(D)	(D)	(D)	(D)	(D)	10	(D)
REMAINDER OF COUNTY	33	11,274	552	11,022	142	28	18	4,258
BROWN COUNTY	19	8,063	229	7,894	123	18	8	1,569
BUTLER COUNTY	138	105,339	6,270	111,462	1,284	69	99	38,996
FAIRFIELD	1	(D)	(D)	(D)	(D)	(D)	1	(D)
HAMILTON	77	39,704	3,252	61,924	702	46	61	27,371
MIDDLETOWN	42	56,777	2,769	43,470	511	12	27	(D)
OXFORD	4	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	14	3,978	209	5,251	61	7	9	1,209
CARROLL COUNTY	9	3,586	42	881	13	4	5	296
CHAMPAIGN COUNTY	24	8,902	503	9,969	135	8	14	4,037
URBANA	17	7,061	403	7,850	109	7	12	(D)
REMAINDER OF COUNTY	7	1,841	100	2,119	26	1	2	(D)
CLARK COUNTY	117	68,762	5,284	99,260	1,166	52	89	43,903
SPRINGFIELD	100	57,041	4,886	91,820	1,079	41	76	38,613
REMAINDER OF COUNTY	17	11,721	398	7,440	87	11	13	5,290
CLERMONT COUNTY	38	10,109	540	11,652	147	21	23	4,154
CLINTON COUNTY	42	47,352	1,860	37,178	384	24	16	5,057
WILMINGTON	16	15,597	283	6,029	98	9	8	2,200
REMAINDER OF COUNTY	26	31,755	1,577	31,149	286	15	8	2,857
COLUMBIANA COUNTY	94	40,526	1,623	32,730	425	68	67	12,769
EAST LIVERPOOL	33	16,312	876	16,941	225	27	28	6,399
EAST PALESTINE	4	278	15	262	5	4	3	(D)
SALEM	17	3,657	230	4,640	58	14	14	2,219
WELLSVILLE	5	2,535	99	2,649	29	3	3	(D)
REMAINDER OF COUNTY	35	17,744	403	8,238	108	20	19	3,863
COSHOCTON COUNTY	37	16,122	731	15,302	177	29	22	5,679
COSHOCTON	26	10,908	530	10,719	129	19	14	3,538
REMAINDER OF COUNTY	11	5,214	201	4,583	48	10	8	2,141
CRAWFORD COUNTY	54	25,623	1,301	26,691	341	31	27	7,488
BUCYRUS	21	11,089	307	6,238	89	17	11	3,106
GALION	11	2,603	279	5,265	69	4	9	(D)
REMAINDER OF COUNTY	22	11,931	715	15,188	183	10	7	(D)
CUYAHOGA COUNTY	3,280	4,846,500	220,479	4,428,391	43,913	1,373	2,178	1,452,416
BAY	7	3,031	198	3,507	35	...	2	(D)
BEDFORD	13	4,846	436	9,474	100	6	12	(D)
BEREA	12	9,044	316	6,158	62	6	6	(D)
BROOKLYN	8	3,182	421	9,087	79	...	7	(D)
CLEVELAND	2,755	4,251,417	193,987	2,896,414	38,396	1,138	1,840	1,207,648
CLEVELAND HEIGHTS	50	35,589	929	15,730	186	30	27	3,662
EAST CLEVELAND	30	10,089	1,233	23,476	234	13	27	9,516
EUCLID	40	43,179	2,536	55,767	832	10	24	20,216
FAIRVIEW PARK	7	1,083	68	1,312	16	5	7	1,083
GARFIELD HEIGHTS	7	3,134	271	4,940	50	9	6	(D)
LAKEWOOD	66	43,170	1,790	33,910	356	31	42	19,508
LYNDHURST	6	2,837	90	1,849	17	3	2	(D)
MAPLE HEIGHTS	13	14,572	650	13,371	132	2	11	(D)
MAYFIELD HEIGHTS	4	(D)	(D)	(D)	(D)	(D)	3	(D)
NORTH OLMSTED	8	2,543	136	2,824	37	5	5	(D)
PARMA	23	(D)	(D)	(D)	(D)	(D)	15	(D)
ROCKY RIVER	35	78,317	2,106	43,082	372	13	15	11,641
SHAKER HEIGHTS	39	60,626	895	17,117	176	20	17	44,637
SOUTH EUCLID	22	7,537	354	6,878	82	16	14	3,429
UNIVERSITY HEIGHTS	10	4,510	203	3,711	45	9	9	(D)
REMAINDER OF COUNTY	125	257,212	13,105	264,961	2,557	45	87	97,768

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]Delphos is in Allen and Van Wert Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
DARKE COUNTY	80	46,964	2,508	53,902	777	55	35	15,315
GREENVILLE	27	13,339	792	14,349	165	19	15	8,127
REMAINDER OF COUNTY	53	33,625	1,716	39,553	612	36	20	7,188
DEFIANCE COUNTY	47	20,024	1,102	18,680	244	27	26	9,415
DEFIANCE	29	11,096	823	13,807	159	18	20	8,508
REMAINDER OF COUNTY	18	8,928	279	4,873	85	9	6	907
DELAWARE COUNTY	37	18,999	661	13,390	179	12	18	4,758
DELAWARE	21	14,501	482	10,037	124	5	12	3,626
REMAINDER OF COUNTY	16	4,498	179	3,353	55	7	6	1,132
ERIE COUNTY	83	38,130	2,772	55,360	607	47	62	16,926
SANDUSKY	58	27,605	2,241	44,565	488	32	47	14,110
REMAINDER OF COUNTY	25	10,525	531	10,795	119	15	15	2,816
FAIRFIELD COUNTY	63	21,899	1,100	24,040	322	40	39	9,418
LANCASTER	42	18,365	873	19,863	259	27	30	7,756
REMAINDER OF COUNTY	21	3,534	227	4,177	63	13	9	1,662
FAYETTE COUNTY	31	28,885	1,228	34,260	420	17	15	9,502
WASHINGTON	21	(D)	(D)	(D)	(D)	(D)	11	(D)
REMAINDER OF COUNTY	10	(D)	(D)	(D)	(D)	(D)	4	(D)
FRANKLIN COUNTY	938	1,118,603	63,890	1,249,916	13,117	396	678	630,847
BEXLEY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
COLUMBUS	825	914,595	54,405	1,074,343	11,363	345	617	554,506
GRANDVIEW HEIGHTS	12	19,814	1,395	23,551	256	4	8	14,493
UPPER ARLINGTON	4	3,452	21	560	4	6	1	(D)
WHITEHALL	6	(D)	(D)	(D)	(D)	(D)	5	(D)
WORTHINGTON	7	4,804	387	7,374	75	4	1	(D)
REMAINDER OF COUNTY	82	174,855	7,602	142,212	1,394	31	44	60,670
FULTON COUNTY	50	40,222	1,517	31,719	430	34	18	11,408
GALLIA COUNTY	25	15,771	563	10,156	129	18	18	6,640
GALLIPOLIS	19	12,405	474	8,564	106	15	15	6,085
REMAINDER OF COUNTY	6	3,366	89	1,592	23	3	3	555
GEAUGA COUNTY	21	9,615	528	13,039	160	10	10	(D)
GREENE COUNTY	45	31,309	1,705	28,581	334	30	28	21,414
FAIRBORN	5	1,393	50	860	11	5	3	(D)
XENIA	20	22,215	1,338	22,568	255	15	13	(D)
REMAINDER OF COUNTY	20	7,701	317	5,153	68	10	12	4,793
GUERNSEY COUNTY	37	12,813	751	13,973	189	18	23	6,734
CAMBRIDGE	33	12,173	721	13,381	180	17	21	(D)
REMAINDER OF COUNTY	4	640	30	592	9	1	2	(D)
HAMILTON COUNTY	1,848	3,176,912	122,873	2,369,455	23,896	917	1,149	820,175
CHEVIOT	9	4,556	287	5,224	67	7	6	2,325
CINCINNATI	1,581	2,855,098	109,570	2,097,594	21,127	768	973	727,655
DEER PARK	6	4,226	124	2,353	25	3	4	(D)
LINCOLN HEIGHTS	1	(D)	(D)	(D)	(D)	(D)	1	(D)
LOCKLAND	9	(D)	(D)	(D)	(D)	(D)	5	(D)
MOUNT HEALTHY	4	534	67	2,124	21	3	4	534
NORTH COLLEGE HILL	1	(D)	(D)	(D)	(D)	(D)	1	(D)
NORWOOD	44	34,030	2,504	55,222	583	16	29	21,993
READING	23	12,208	692	15,477	199	8	18	10,347
ST BERNARD	20	12,035	1,398	25,951	254	14	17	9,089
WYOMING	7	2,403	92	1,718	15	8	3	229
REMAINDER OF COUNTY	143	232,760	7,316	149,757	1,454	86	88	44,153
HANCOCK COUNTY	75	98,004	3,031	55,024	608	48	41	34,788
FINDLAY	55	44,412	2,175	37,922	438	42	36	9,126
FOSTORIA (PART)[2]	3	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	17	(D)	(D)	(D)	(D)	(D)	4	(D)
HARDIN COUNTY	40	20,197	521	10,959	169	26	12	5,966
KENTON	11	2,804	157	3,065	40	5	6	(D)
REMAINDER OF COUNTY	29	17,393	364	7,894	129	21	6	(D)
HARRISON COUNTY	15	8,023	462	8,766	109	15	9	2,999
HENRY COUNTY	50	25,567	1,101	20,816	258	21	17	5,881
NAPOLEON	21	12,819	598	11,039	135	12	11	4,740
REMAINDER OF COUNTY	29	12,748	503	9,777	123	9	6	1,141
HIGHLAND COUNTY	35	25,833	1,078	15,086	227	26	17	11,155
HILLSBORO	14	13,812	351	7,846	118	7	6	3,292
REMAINDER OF COUNTY	21	12,021	727	7,240	109	19	11	7,863
HOCKING COUNTY	7	1,574	127	1,962	30	3	4	802
LOGAN	5	(D)	(D)	(D)	(D)	(D)	3	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
HOLMES COUNTY	19	(D)	(D)	(D)	(D)	(D)	8	(D)
HURON COUNTY	56	27,387	1,680	31,671	359	30	31	17,188
BELLEVUE (PART)[3]	6	3,794	107	1,599	21	3	5	(D)
NORWALK	18	7,036	635	11,245	124	14	15	(D)
REMAINDER OF COUNTY	32	16,557	938	18,827	214	13	11	8,964

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

[2]Fostoria is in Hancock, Seneca and Wood Counties. [3]Bellevue is in Huron and Sandusky Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
JACKSON COUNTY	35	10,157	852	16,757	209	19	23	6,328
JACKSON	20	7,544	616	12,101	142	13	11	3,985
WELLSTON	8	1,712	171	3,510	49	3	6	(D)
REMAINDER OF COUNTY	7	901	65	1,146	18	3	6	(D)
JEFFERSON COUNTY	100	53,522	3,262	64,851	770	67	83	32,279
STEUBENVILLE	80	37,813	2,716	52,484	639	53	68	27,661
TORONTO	1	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	19	(D)	(D)	(D)	(D)	(D)	14	(D)
KNOX COUNTY	37	18,093	621	12,393	171	24	19	3,827
MOUNT VERNON	20	14,037	447	8,819	113	10	13	3,228
REMAINDER OF COUNTY	17	4,056	174	3,574	58	14	6	599
LAKE COUNTY	92	32,661	3,006	55,536	624	51	72	22,439
EASTLAKE	3	564	57	1,028	14	3	3	(D)
PAINESVILLE	27	10,287	744	15,236	178	18	20	5,757
WICKLIFFE	11	8,025	961	12,372	127	1	11	8,025
WILLOUGHBY	17	5,215	520	11,000	120	6	14	(D)
REMAINDER OF COUNTY	34	8,570	724	15,900	185	23	24	(D)
LAWRENCE COUNTY	31	15,837	823	17,191	200	23	20	7,060
IRONTON	19	11,129	524	9,820	123	13	14	5,085
REMAINDER OF COUNTY	12	4,708	299	7,371	77	10	6	1,975
LICKING COUNTY	67	27,365	1,355	29,869	357	54	44	14,061
NEWARK	45	15,954	1,160	24,711	291	36	37	13,251
REMAINDER OF COUNTY	22	11,411	195	5,158	66	18	7	810
LOGAN COUNTY	49	52,106	1,646	26,068	314	29	18	43,062
BELLEFONTAINE	27	(D)	(D)	(D)	(D)	(D)	12	(D)
REMAINDER OF COUNTY	22	(D)	(D)	(D)	(D)	(D)	6	(D)
LORAIN COUNTY	145	49,102	4,334	85,062	978	90	100	32,357
ELYRIA	48	15,276	1,515	31,357	371	30	38	10,370
LORAIN	56	20,963	1,609	31,940	379	38	44	17,131
OBERLIN	2	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	39	(D)	(D)	(D)	(D)	(D)	17	(D)
LUCAS COUNTY	823	776,184	48,486	934,291	9,504	360	616	382,511
MAUMEE	13	48,209	1,215	25,981	269	8	7	(D)
TOLEDO	707	636,943	43,146	826,590	8,385	303	537	318,548
REMAINDER OF COUNTY	103	91,032	4,125	81,720	850	49	72	(D)
MADISON COUNTY	29	11,094	456	11,337	139	11	10	2,988
LONDON	12	4,493	138	2,893	40	7	5	(D)
REMAINDER OF COUNTY	17	6,601	318	8,444	99	4	5	(D)
MAHONING COUNTY	402	438,301	21,941	433,269	4,576	175	299	190,795
CAMPBELL	2	(D)	(D)	(D)	(D)	(D)	2	(D)
STRUTHERS	7	(D)	(D)	(D)	(D)	(D)	6	(D)
YOUNGSTOWN (PART)[4]	337	271,096	17,727	343,645	3,673	157	256	162,529
REMAINDER OF COUNTY	56	165,358	3,990	80,894	814	13	35	26,495
MARION COUNTY	77	34,982	1,998	40,871	484	44	53	14,107
MARION	59	30,921	1,829	37,405	436	36	46	13,409
REMAINDER OF COUNTY	18	4,061	169	3,466	48	8	7	698
MEDINA COUNTY	44	27,328	1,909	35,629	414	26	22	7,083
MEDINA	15	(D)	(D)	(D)	(D)	(D)	9	3,398
WADSWORTH	6	(D)	(D)	(D)	(D)	(D)	4	(D)
REMAINDER OF COUNTY	23	10,805	657	12,959	161	11	9	(D)
MEIGS COUNTY	22	4,553	271	6,714	92	9	13	2,188
MERCER COUNTY	50	23,989	1,017	17,328	259	44	19	4,922
CELINA	13	4,437	251	4,810	54	12	6	2,046
REMAINDER OF COUNTY	37	19,552	766	12,518	205	32	13	2,876
MIAMI COUNTY	72	28,956	1,470	29,841	392	46	48	14,070
PIQUA	29	17,491	851	17,057	198	13	21	10,249
TROY	22	6,956	370	6,686	110	15	13	1,820
REMAINDER OF COUNTY	21	4,509	249	6,098	84	18	14	2,001
MONROE COUNTY	8	1,890	89	2,140	27	6	5	558
MONTGOMERY COUNTY	689	674,001	37,297	723,598	7,439	284	477	291,246
DAYTON	602	609,868	33,777	654,104	6,678	228	420	256,915
KETTERING	12	4,230	90	2,431	30	8	6	558
MIAMISBURG	6	1,380	157	2,762	41	6	4	(D)
OAKWOOD	8	9,039	160	3,027	28	5	3	(D)
VANDALIA	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	61	49,484	3,113	61,274	662	37	44	32,749
MORGAN COUNTY	12	2,833	130	2,364	38	7	7	2,058
MORROW COUNTY	10	1,733	40	752	15	8	4	275
MUSKINGUM COUNTY	106	58,698	4,724	107,814	1,254	60	76	31,911
ZANESVILLE	86	51,967	4,233	97,946	1,117	51	63	28,908
REMAINDER OF COUNTY	20	6,731	491	9,868	137	9	13	3,003
NOBLE COUNTY	7	1,641	131	2,588	47	2	3	1,004

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[4] Youngstown is in Mahoning and Trumbull Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
OTTAWA COUNTY	40	12,903	731	14,146	186	24	15	1,952
PORT CLINTON	11	3,339	295	5,600	68	6	6	(D)
REMAINDER OF COUNTY	29	9,564	436	8,546	118	18	9	(D)
PAULDING COUNTY	27	17,342	376	8,371	110	16	6	1,066
PERRY COUNTY	16	4,000	297	5,348	60	9	7	1,359
PICKAWAY COUNTY	32	14,126	628	13,715	196	15	11	3,072
CIRCLEVILLE	17	10,971	422	9,245	133	5	5	2,342
REMAINDER OF COUNTY	15	3,155	206	4,470	63	10	6	730
PIKE COUNTY	14	3,153	104	2,318	35	6	7	935
PORTAGE COUNTY	50	17,664	1,190	25,012	288	33	33	6,259
KENT	19	6,832	688	12,893	145	12	15	3,501
RAVENNA	19	7,314	319	7,323	87	12	10	(D)
REMAINDER OF COUNTY	12	3,518	183	4,796	56	9	8	(D)
PREBLE COUNTY	25	12,394	582	9,204	158	16	4	738
PUTNAM COUNTY	51	17,699	666	13,580	208	32	15	3,166
RICHLAND COUNTY	147	115,439	7,604	143,309	1,639	61	104	69,998
MANSFIELD	115	103,816	6,749	127,874	1,431	41	86	61,469
SHELBY	6	5,112	225	4,161	50	6	#	(D)
REMAINDER OF COUNTY	26	6,511	630	11,274	158	14	14	(D)
ROSS COUNTY	50	22,568	1,759	31,416	376	31	31	10,645
CHILLICOTHE	32	18,103	1,374	23,626	291	13	20	8,730
REMAINDER OF COUNTY	18	4,465	385	7,790	85	18	11	1,915
SANDUSKY COUNTY	61	31,537	1,552	37,825	446	40	33	6,887
BELLEVUE (PART)[3]	6	2,709	152	3,706	40	3	4	(D)
FREMONT	31	16,027	975	25,221	294	23	21	4,445
REMAINDER OF COUNTY	24	12,801	425	8,898	112	14	8	(D)
SCIOTO COUNTY	94	52,471	3,070	60,667	753	64	75	29,715
PORTSMOUTH	77	46,846	2,887	57,006	709	49	63	27,704
REMAINDER OF COUNTY	17	5,625	183	3,661	44	15	12	2,011
SENECA COUNTY	79	43,791	2,026	41,888	494	40	45	18,036
FOSTORIA (PART)[2]	18	3,679	348	7,017	98	1	13	2,339
TIFFIN	41	29,779	1,356	27,363	314	33	27	14,746
REMAINDER OF COUNTY	20	10,333	322	7,508	82	6	5	951
SHELBY COUNTY	50	27,469	783	15,424	210	35	24	17,566
SIDNEY	23	15,872	441	8,041	113	18	14	13,127
REMAINDER OF COUNTY	27	11,597	342	7,383	97	17	10	4,439
STARK COUNTY	363	321,268	20,940	435,208	4,534	170	291	232,708
ALLIANCE	36	40,753	1,457	35,009	359	22	30	37,158
CANTON	201	184,142	12,796	259,894	2,682	74	155	115,009
MASSILLON	33	5,719	565	17,599	179	20	29	3,232
REMAINDER OF COUNTY	93	90,654	6,122	122,706	1,314	54	77	77,309
SUMMIT COUNTY	583	767,751	34,976	703,569	7,210	243	438	274,832
AKRON	481	671,834	30,303	592,047	6,119	191	362	243,355
BARBERTON	26	32,544	2,303	59,386	516	13	21	10,952
CUYAHOGA FALLS	24	20,645	669	13,045	187	10	15	(D)
TALLMADGE	8	11,388	326	9,636	99	4	7	(D)
REMAINDER OF COUNTY	44	31,340	1,375	29,455	289	25	33	12,451
TRUMBULL COUNTY	131	153,063	6,683	130,482	1,373	69	95	44,291
GIRARD	8	3,494	455	8,746	120	***	7	(D)
NILES	9	8,096	1,340	27,088	285	2	8	(D)
WARREN	66	66,103	2,838	57,531	606	32	52	24,307
YOUNGSTOWN (PART)[4]	4	3,202	345	6,619	72	1	3	(D)
REMAINDER OF COUNTY	44	72,168	1,705	30,498	290	34	25	8,810
TUSCARAWAS COUNTY	97	43,595	3,319	66,422	689	53	71	24,544
DOVER	22	12,777	1,406	27,714	241	13	19	(D)
NEW PHILADELPHIA	32	8,289	894	19,347	211	18	25	4,890
UHRICHSVILLE	12	3,025	211	3,910	45	8	8	(D)
REMAINDER OF COUNTY	31	19,504	808	15,451	192	14	19	13,375
UNION COUNTY	26	7,539	384	7,181	103	17	11	2,590
VAN WERT COUNTY	59	29,976	1,212	24,863	290	38	21	6,653
DELPHOS (PART)[1]	2	(D)	(D)	(D)	(D)	(D)	1	(D)
VAN WERT	26	16,129	788	17,150	183	17	17	5,563
REMAINDER OF COUNTY	31	(D)	(D)	(D)	(D)	(D)	3	(D)
VINTON COUNTY	4	(D)	(D)	(D)	(D)	(D)	2	(D)
WARREN COUNTY	33	12,818	382	8,089	98	15	12	2,575
FRANKLIN	4	519	53	1,427	18	4	3	(D)
REMAINDER OF COUNTY	29	12,299	329	6,662	80	11	9	(D)
WASHINGTON COUNTY	61	36,692	2,209	40,888	525	21	41	12,118
MARIETTA	36	12,602	1,013	21,165	300	13	31	8,208
REMAINDER OF COUNTY	25	24,090	1,196	19,723	225	8	10	3,210

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

[1]Delphos is in Allen and Van Wert Counties. [2]Fostoria is in Hancock, Seneca and Wood Counties. [3]Bellevue is in Huron and [illegible] Counties. [4]Youngstown is in Mahoning and Trumbull Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
WAYNE COUNTY	91	46,737	1,995	42,451	504	53	50	23,555
ORRVILLE	6	1,879	58	1,222	15	4	3	254
WOOSTER	35	23,545	1,220	25,771	310	13	22	17,565
REMAINDER OF COUNTY	50	21,313	717	15,458	179	36	25	5,736
WILLIAMS COUNTY	56	31,859	1,556	26,253	351	26	27	10,602
BRYAN	16	8,272	615	11,907	140	6	11	5,484
REMAINDER OF COUNTY	40	23,587	941	14,346	211	20	16	5,118
WOOD COUNTY	67	33,943	1,724	28,239	365	27	40	13,921
BOWLING GREEN	17	8,439	490	8,828	119	7	11	2,567
FOSTORIA (PART)[2]	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	50	25,504	1,234	19,411	246	20	29	11,354
WYANDOT COUNTY	29	8,258	391	9,168	104	16	13	3,641

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[2]Fostoria is in Hancock, Seneca and Wood Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Ohio, total	11,973	621,405	12,163,429	135,967	6,198	7,833	4,607,247	4,140	8,018,310
Adams County	12	157	3,605	47	10	6	615	6	2,712
Allen County	159	5,709	110,639	1,394	88	107	55,238	52	45,457
Delphos (part)[1]	7	66	1,565	23	5	3	158	4	1,398
Lima	121	4,750	95,105	1,150	63	91	39,706	30	34,459
Remainder of County	31	893	13,968	221	20	13	15,374	18	9,600
Ashland County	34	434	8,208	126	32	19	4,997	15	3,308
Ashland	20	286	6,414	81	20	16	3,815	4	1,235
Remainder of County	14	148	1,794	45	12	3	1,182	11	2,073
Ashtabula County	82	1,580	30,126	445	54	59	16,074	23	13,674
Ashtabula	51	1,027	19,259	286	31	43	11,523	8	6,305
Conneaut	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	24	(D)	(D)	(D)	(D)	10	(D)	14	(D)
Athens County	38	696	14,612	244	29	21	5,511	17	9,213
Athens	22	489	10,648	170	16	10	3,350	12	6,235
Remainder of County	16	207	3,964	74	13	11	2,161	5	2,978
Auglaize County	49	909	25,082	288	40	25	7,445	24	26,352
St. Marys	12	249	6,561	75	8	7	2,179	5	6,351
Wapakoneta	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	11	(D)	15	(D)
Belmont County	57	882	17,270	270	50	41	8,874	16	5,573
Bellaire	17	(D)	(D)	(D)	(D)	16	(D)	1	(D)
Martins Ferry	14	341	6,901	98	9	10	3,011	4	2,140
Remainder of County	26	(D)	(D)	(D)	(D)	15	(D)	11	(D)
Brown County	23	304	7,303	183	21	6	935	17	10,335
Butler County	123	4,283	84,339	1,052	64	90	36,260	33	18,631
Hamilton	72	2,600	53,181	664	46	56	24,895	16	9,774
Middletown	37	1,452	26,574	322	13	27	9,467	10	4,474
Oxford	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	5	(D)	3	(D)
Carroll County	7	37	722	34	9	4	145	3	3,099
Champaign County	26	359	6,548	132	11	12	4,362	14	4,972
Urbana	13	157	3,067	63	5	8	2,787	5	1,432
Remainder of County	13	202	3,481	69	6	4	1,575	9	3,540
Clark County	112	3,851	70,528	985	42	82	28,030	30	24,193
Springfield	107	(D)	(D)	(D)	(D)	80	(D)	27	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Clermont County	31	421	10,280	126	26	20	3,548	11	4,829
Clinton County	37	471	10,352	191	35	19	5,269	18	20,222
Wilmington	19	234	5,088	99	17	9	2,094	10	5,989
Remainder of County	18	237	5,264	92	18	10	3,171	8	14,233
Columbiana County	94	2,194	46,361	598	67	70	13,960	24	17,320
East Liverpool	33	1,234	26,833	292	24	28	7,394	5	8,010
East Palestine	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Salem	18	252	5,200	84	11	14	2,455	4	1,789
Wellsville	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	33	626	12,673	193	24	21	3,640	12	6,807
Coshocton County	36	498	11,349	154	26	22	5,654	14	8,497
Coshocton	29	350	7,757	104	23	18	3,448	11	4,374
Remainder of County	7	148	3,592	50	3	4	2,173	3	4,113
Crawford County	56	1,023	23,327	334	37	31	7,020	25	14,046
Bucyrus	35	337	6,620	102	22	14	2,786	11	4,175
Galion	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	6	(D)	13	(D)
Cuyahoga County	3,067	212,465	4,178,544	42,139	1,351	2,005	1,435,837	1,062	2,794,173
Bay	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Bedford	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Berea	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Brooklyn	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Cleveland	2,708	199,744	3,937,101	39,650	1,165	1,763	1,266,285	941	2,694,559
Cleveland Heights	46	518	8,630	105	24	32	2,826	14	13,570
East Cleveland	33	821	17,129	174	18	26	4,783	5	1,526
Euclid	29	1,793	40,278	344	11	21	8,823	8	7,455
Fairview Park	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Garfield Heights	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Lakewood	60	1,978	36,806	335	33	51	14,767	29	22,208
Lyndhurst	2	(D)	(D)	(D)	(D)	***	***		
Maple Heights	7	355	7,322	79	2	7	4,892	***	***
Mayfield Heights	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
North Olmsted	2	(D)	(D)	(D)	(D)	*	(D)	***	***
Parma	14	300	6,210	79	7	1	3,771	6	2,439
Rocky River	10	176	4,075	30	4	4	1,675	6	1,400
Shaker Heights	17	477	8,388	97	4	7	1,481	10	11,907
South Euclid	19	543	11,305	137	6	13	4,592	6	3,713
University Heights	6	(D)	(D)	(D)	(D)	1	(D)	5	2,113
Remainder of County	17	3,392	65,499	720	17	50	34,455	12	13,344
Darke County	74	1,621	37,377	528	30	24	11,424	5	3,412
Greenville	6	578	12,285	169	14	11	5,407	15	1,925
Remainder of County	68	1,043	25,092	459	16	13	6,150	30	25,331

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable (Z) Less than $500 Represents zero

[1]Delphos is in Allen and Van Wert counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Defiance County	38	745	14,029	190	23	17	4,866	21	10,460
Defiance	24	623	11,253	143	14	14	4,564	10	2,998
Remainder of County	14	122	2,776	47	9	3	302	11	7,462
Delaware County	36	770	15,482	214	12	19	6,719	17	11,710
Delaware	22	551	10,916	142	9	15	5,958	7	8,269
Remainder of County	14	219	4,566	72	3	4	761	10	3,441
Erie County	78	2,311	45,118	566	45	62	15,381	16	10,632
Sandusky	54	1,850	35,470	460	31	46	13,312	8	6,187
Remainder of County	24	461	9,648	106	14	16	2,069	8	4,445
Fairfield County	57	1,671	32,739	416	40	34	7,436	23	15,279
Lancaster	37	1,463	29,217	348	22	28	7,133	9	11,742
Remainder of County	20	208	3,522	68	18	6	303	14	3,537
Fayette County	28	582	12,407	232	19	14	15,439	14	11,105
Washington	25	(D)	(D)	(D)	(D)	13	(D)	12	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Franklin County	842	55,985	1,063,234	12,411	409	605	522,150	237	465,759
Bexley	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Columbus	761	47,047	889,244	10,568	357	552	463,821	209	407,599
Grandview Heights	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Upper Arlington	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County	69	7,289	145,646	1,540	45	46	45,366	23	51,895
Fulton County	47	1,339	26,055	429	39	13	2,613	34	53,786
Gallia County	14	237	5,329	95	11	9	1,776	5	6,529
Gallipolis	10	(D)	(D)	(D)	(D)	6	(D)	4	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Geauga County	15	291	5,539	92	11	7	665	8	3,843
Greene County	32	1,758	31,062	368	21	22	22,754	10	12,091
Fairborn	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Xenia	16	935	16,099	214	9	11	17,055	5	3,502
Remainder of County	13	(D)	(D)	(D)	(D)	10	(D)	3	(D)
Guernsey County	34	527	9,752	188	19	21	5,319	13	4,167
Cambridge	29	(D)	(D)	(D)	(D)	20	(D)	9	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Hamilton County	1,790	112,210	2,149,872	23,740	887	1,110	708,277	680	2,352,604
Cheviot	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Cincinnati	1,610	100,853	1,910,851	21,235	799	987	650,386	623	2,174,994
Deer Park	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Lincoln Heights	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Lockland	11	1,382	33,526	283	2	6	734	5	19,810
Mount Healthy	1	(D)	(D)	(D)	(D)	1	(D)	...	...
North College Hill	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Norwood	41	2,690	52,720	613	15	29	9,869	12	106,874
Reading	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
St. Bernard	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Wyoming	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	83	4,007	82,307	933	46	50	21,222	33	40,079
Hancock County	65	2,491	50,364	741	44	39	37,689	26	52,467
Findlay	44	(D)	(D)	(D)	(D)	32	(D)	12	(D)
Fostoria (part)[2]	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	6	(D)	12	(D)
Hardin County	37	588	12,064	208	27	12	2,337	25	20,010
Kenton	13	252	4,894	69	9	7	1,285	6	1,539
Remainder of County	24	336	7,170	139	18	5	1,052	19	18,471
Harrison County	11	290	5,685	129	9	7	1,844	4	2,722
Henry County	45	958	22,194	287	24	15	3,721	30	28,500
Napoleon	21	507	11,516	152	10	8	2,211	13	13,439
Remainder of County	24	451	10,678	135	14	7	1,510	17	15,061
Highland County	29	363	6,936	144	23	12	2,949	17	10,871
Hillsboro	14	220	3,760	78	11	6	2,369	8	3,619
Remainder of County	15	143	3,176	66	12	6	580	9	7,252
Hocking County	10	206	3,953	59	6	5	1,939	5	1,661
Logan	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Holmes County	18	179	3,480	80	15	5	450	13	4,222
Huron County	49	1,179	22,508	302	26	25	9,761	24	12,539
Bellevue (part)[3]	6	75	1,259	19	3	3	3,765	3	1,102
Norwalk	19	556	10,194	133	11	15	4,923	4	2,798
Remainder of County	24	548	11,055	150	12	7	1,973	17	8,638
Jackson County	28	473	8,856	151	22	18	4,717	10	3,919
Jackson	15	(D)	(D)	(D)	(D)	7	(D)	8	(D)
Wellston	9	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Jefferson County	93	2,932	62,761	817	53	76	27,924	17	13,089
Steubenville	74	2,358	49,726	707	51	61	23,569	13	8,921
Toronto	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	18	(D)	(D)	(D)	(D)	14	(D)	4	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2]Fostoria is in Hancock, Seneca and Wood Counties. [3]Bellevue is in Huron and Sandusky Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Knox County	34	670	13,645	204	19	15	2,953	19	15,787
Mount Vernon	20	513	9,809	131	8	11	2,676	9	10,249
Remainder of County	14	157	3,836	73	11	4	277	10	5,539
Lake County	58	1,162	22,444	272	35	44	8,686	14	6,511
Eastlake	2	(D)	(D)	(D)	(D)	2	(D)	•••	•••
Painesville	19	615	11,750	143	9	14	4,687	5	3,263
Wickliffe	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Willoughby	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	15	(D)	7	(D)
Lawrence County	24	672	10,552	174	20	15	5,078	9	9,103
Ironton	19	(D)	(D)	(D)	(D)	14	(D)	5	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Licking County	65	1,107	22,155	347	57	43	11,850	22	8,998
Newark	43	852	17,181	256	39	35	11,202	8	3,603
Remainder of County	22	255	4,974	91	18	8	648	14	5,395
Logan County	40	1,193	21,747	303	29	15	18,993	25	11,873
Bellefontaine	21	928	16,116	219	12	11	18,352	10	2,642
Remainder of County	19	265	5,631	84	16	4	641	15	9,231
Lorain County	132	4,180	78,380	916	84	102	32,734	30	16,832
Elyria	50	1,661	30,603	369	27	39	11,638	11	8,446
Lorain	55	1,986	38,605	434	38	47	17,676	8	3,518
Oberlin	1	(D)	(D)	(D)	(D)	•••	•••	1	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	16	(D)	10	(D)
Lucas County	703	39,596	778,586	8,742	295	512	319,259	191	275,411
Maumee	10	871	15,324	191	3	6	12,418	4	17,252
Toledo	643	36,413	717,938	8,058	269	471	289,141	172	222,620
Remainder of County	50	2,312	45,324	503	18	35	17,700	15	35,539
Madison County	23	271	5,790	98	7	7	699	16	7,148
London	13	(D)	(D)	(D)	(D)	5	(D)	8	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Mahoning County	364	19,040	373,874	4,246	156	280	148,692	84	139,301
Campbell	2	(D)	(D)	(D)	(D)	2	(D)	•••	•••
Struthers	4	29	586	9	5	4	520	•••	•••
Youngstown (part)[4]	317	16,555	325,269	3,691	133	243	131,214	74	118,503
Remainder of County	41	(D)	(D)	(D)	(D)	31	(D)	10	(D)
Marion County	63	1,509	31,024	407	47	46	15,561	17	16,279
Marion	51	1,313	26,964	352	34	41	15,141	10	13,453
Remainder of County	12	196	4,060	55	13	5	420	7	2,826
Medina County	32	1,429	33,312	305	26	21	6,797	11	12,468
Medina	13	(D)	(D)	(D)	(D)	11	(D)	2	(D)
Wadsworth	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Remainder of County	12	290	5,707	71	7	6	1,917	6	3,443
Meigs County	18	184	3,648	73	10	10	2,810	8	1,988
Mercer County	43	738	18,663	231	33	19	3,930	24	17,928
Celina	14	181	3,580	53	10	9	2,114	5	1,708
Remainder of County	29	557	15,083	178	23	10	1,816	19	16,220
Miami County	67	1,119	22,031	320	29	42	11,445	15	9,125
Piqua	25	549	9,973	145	14	19	7,534	6	4,462
Troy	14	332	7,134	102	6	9	1,246	5	2,712
Remainder of County	18	236	4,925	73	9	14	2,665	4	1,951
Monroe County	10	58	1,150	30	11	5	435	5	771
Montgomery County	607	37,629	713,878	7,878	273	423	264,523	184	134,691
Dayton	538	34,455	652,252	7,165	224	377	238,426	162	104,213
Miamisburg	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Oakwood	2	(D)	(D)	(D)	(D)	•••	•••	2	(D)
Remainder of County	60	2,915	56,986	646	43	42	24,944	18	22,224
Morgan County	9	68	1,137	24	7	5	1,337	4	587
Morrow County	14	80	1,811	27	7	4	93	10	2,563
Muskingum County	91	3,479	87,271	1,125	54	69	25,553	22	19,072
Zanesville	79	3,328	83,951	1,071	47	63	24,385	16	16,518
Remainder of County	12	151	3,320	54	7	6	1,169	6	2,554
Noble County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Ottawa County	33	584	11,260	158	17	15	2,247	18	9,439
Port Clinton	11	215	4,013	53	7	7	1,274	4	2,511
Remainder of County	22	369	7,787	105	10	8	973	14	6,928
Paulding County	20	316	6,140	94	11	6	1,556	14	10,287
Perry County	17	256	5,074	61	11	7	1,[illegible]	10	2,392
Pickaway County	25	456	8,727	134	10	9	2,[illegible]	16	7,136
Circleville	11	269	4,448	71	7	5	[illegible]	6	[illegible]
Remainder of County	14	187	4,279	63	3	4	776	10	[illegible]
Pike County	18	338	7,484	87	5	5	1,309	8	[illegible]

Standard Notes: (D) Withheld to avoid disclosure (NA) Not available. n.e.c. Not elsewhere classified XXX Not applicable (Z) Less than [illegible] Represents zero

[4]Youngstown is in Mahoning and Trumbull counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Portage County	44	794	17,409	219	30	31	9,628	13	6,018
Kent	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Ravenna	15	297	6,203	66	8	9	4,493	6	2,370
Remainder of County	18	(D)	(D)	(D)	(D)	12	(D)	6	(D)
Preble County	24	278	5,447	109	17	8	1,264	16	6,553
Putnam County	40	520	10,705	206	25	17	4,982	23	10,803
Richland County	129	5,962	120,027	1,375	54	91	61,997	38	18,857
Mansfield	105	5,564	111,103	1,247	40	78	59,324	27	15,319
Shelby	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	10	(D)	9	(D)
Ross County	45	1,437	29,161	408	28	27	9,747	18	16,204
Chillicothe	32	1,127	22,284	326	19	19	7,809	13	13,194
Remainder of County	13	310	6,877	82	9	8	1,938	5	3,010
Sandusky County	56	1,290	24,911	311	46	36	7,488	20	10,925
Bellevue (part)[3]	7	177	4,294	43	5	4	780	3	1,556
Fremont	30	788	15,622	194	26	21	4,961	9	6,504
Remainder of County	19	325	4,995	74	15	11	1,747	8	2,865
Scioto County	91	3,311	64,330	891	53	71	34,762	20	32,179
Portsmouth	78	2,902	57,036	790	47	61	30,918	17	24,706
Remainder of County	13	409	7,294	101	6	10	3,844	3	7,473
Seneca County	78	1,859	36,382	535	43	49	17,298	29	13,606
Fostoria (part)[2]	18	453	8,563	125	4	14	5,306	4	968
Tiffin	35	1,042	20,813	277	25	27	10,655	8	3,626
Remainder of County	25	364	7,006	133	14	8	1,337	17	9,012
Shelby County	47	981	13,828	205	36	21	21,687	26	10,875
Sidney	27	707	8,204	111	22	16	20,725	11	3,394
Remainder of County	20	274	5,624	94	14	5	962	15	7,481
Stark County	350	17,645	362,350	4,142	168	278	185,855	72	76,442
Alliance	41	1,762	38,795	452	20	36	41,956	5	5,000
Canton	226	13,360	276,723	3,080	96	178	115,079	48	64,710
Massillon	34	1,501	27,740	322	20	30	18,048	4	1,809
Remainder of County	49	1,022	19,092	288	32	34	10,774	15	4,923
Summit County	518	31,878	624,293	6,436	247	374	195,498	144	322,697
Akron	443	29,683	577,531	5,893	197	326	184,465	117	283,189
Barberton	21	992	20,767	271	15	14	4,448	7	18,029
Cuyahoga Falls	23	277	4,987	78	17	17	2,748	6	2,040
Tallmadge	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	27	(D)	(D)	(D)	(D)	14	(D)	13	(D)
Trumbull County	104	3,975	77,045	922	57	76	29,945	28	60,105
Girard	3	120	2,701	39	...	3	1,990	...	...
Niles	10	(D)	(D)	(D)	(D)	5	(D)	5	(D)
Warren	61	2,011	39,478	445	29	52	20,727	9	34,185
Youngstown (part)[4]	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	22	540	9,720	138	15	9	1,737	13	10,081
Tuscarawas County	80	1,698	31,989	484	66	59	15,984	21	14,567
Dover	19	(D)	(D)	(D)	(D)	16	(D)	3	(D)
New Philadelphia	23	521	10,034	153	24	17	2,750	6	2,602
Uhrichsville	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Remainder of County	27	267	4,825	113	19	17	2,729	10	4,731
Union County	28	(D)	(D)	(D)	(D)	8	(D)	20	(D)
Van Wert County	53	1,032	20,340	304	34	13	5,508	40	23,229
Delphos (part)[1]	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Van Wert	26	725	14,216	207	15	9	3,010	17	11,811
Remainder of County	24	(D)	(D)	(D)	(D)	3	(D)	21	(D)
Vinton County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Warren County	15	140	2,605	37	11	7	741	8	2,767
Franklin	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Washington County	59	1,461	26,093	443	27	35	11,180	24	16,354
Marietta	40	1,042	18,508	337	16	26	9,180	14	6,997
Remainder of County	19	419	7,585	106	11	9	2,000	10	9,462
Wayne County	69	1,442	30,398	462	55	41	16,682	28	20,497
Orrville	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Wooster	35	1,006	21,358	255	25	23	12,023	12	10,111
Remainder of County	28	(D)	(D)	(D)	(D)	17	(D)	11	(D)
Williams County	46	1,075	20,827	279	25	21	10,599	25	15,438
Bryan	12	315	6,842	81	6	8	4,799	4	3,503
Remainder of County	34	760	13,985	198	19	13	6,500	21	12,335
Wood County	54	1,527	43,326	414	31	25	6,431	29	26,640
Bowling Green	16	562	10,560	142	12	9	2,125	7	8,390
Fostoria (part)[2]	...	...	...	...	...	...	...	...	...
Remainder of County	38	965	32,746	272	19	16	4,306	22	18,250
Wyandot County	7	168	10,172	157	17	9	2,121	18	9,502

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 ... Represents zero.

[1]Delphos is in Allen and Van Wert counties. [2]Fostoria is in Hancock, Seneca and Wood counties. [3]Bellevue is in Huron and Sandusky counties.
[4]Youngstown is in Mahoning and Trumbull counties.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

January 1960

BC58(P)-WA36

Oklahoma

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Oklahoma totaled $2,658,737,000 during the year 1958, an increase of $385,521,000 or 17.0 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 29,857 paid employees during the workweek ended nearest November 1958, an increase of 9.3 percent compared with the same week in 1954. In addition, 2,554 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $129,733,000 compared with $101,058,000 in 1954, an increase of 28.4 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,253,300,000 an increase of $264,712,000 or 26.8 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 10-12.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	3,896	2,658,737	129,733	29,857	3,627	2,273,216	101,058	27,224	17.0	28.4
MERCHANT WHOLESALERS	2,372	1,252,300	86,418	20,446	2,093	988,588	67,429	18,054	26.8	28.2
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	300	675,538	26,848	5,096	272	626,227	20,405	4,421	7.9	31.6
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	720	213,438	8,512	2,156	752	180,875	5,737	1,768	18.0	48.4
MERCHANDISE AGENTS, BROKERS	263	417,644	4,570	1,169	238	370,441	3,612	1,685	12.7	26.5
ASSEMBLERS OF FARM PRODUCTS	241	98,817	3,385	990	272	107,085	3,875	1,296	-7.7	-12.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	3,896	2,658,737	129,733	2,703,900	29,857	2,554	2,372	1,253,300
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	2,372	1,253,300	86,418	1,796,188	20,446	1,803	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	300	675,538	26,848	565,319	5,096	9	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	720	213,438	8,512	172,787	2,156	353	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	263	417,644	4,570	103,138	1,169	301	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	241	98,817	3,385	66,468	990	88	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	383	307,364	15,608	330,387	3,680	328	357	95,675
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	128	85,002	5,403	117,460	1,184	52	104	56,125
503	DRY GOODS, APPAREL	19	9,713	765	21,526	220	18	16	7,582
504	GROCERIES AND RELATED PRODUCTS	413	335,738	16,735	333,908	4,175	352	309	216,542
505	FARM PRODUCTS--RAW MATERIALS	399	553,225	7,411	158,525	2,092	276	84	166,922
506	ELECTRICAL GOODS	112	100,598	6,276	130,601	1,241	66	87	72,561
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	113	60,441	5,680	123,170	1,196	63	101	57,107
508	MACHINERY, EQUIPMENT, SUPPLIES	733	396,794	35,085	715,695	6,750	370	572	256,608
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	78	141,546	3,354	69,092	676	40	53	25,203
5092	PETROLEUM BULK STATIONS, TERMINALS	720	213,438	8,512	172,787	2,156	353	***	***
5093	SCRAP, WASTE MATERIALS	131	22,314	2,080	41,840	723	140	129	(D)
5094	TOBACCO, TOBACCO PRODUCTS	59	59,628	1,287	27,037	407	65	56	41,990
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	73	29,738	1,942	41,675	481	84	73	29,738
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	40	25,952	3,600	62,619	659	14	31	21,619
5097	FURNITURE, HOME FURNISHINGS	44	18,532	2,225	58,345	663	31	35	11,593
5098	LUMBER, CONSTRUCTION MATERIALS	125	76,941	5,081	110,952	1,163	61	97	40,452
5099	OTHER MISCELLANEOUS PRODUCTS	326	221,773	8,689	188,281	2,391	241	68	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure (NA) Not available (X) Item not applicable

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
OKLAHOMA, TOTAL	3,896	2,658,737	129,733	2,703,900	29,857	2,554	2,372	1,253,300
ADAIR COUNTY	9	1,519	92	2,438	48	4	3	492
ALFALFA COUNTY	23	8,692	227	4,445	58	13	9	3,757
ATOKA COUNTY	14	7,324	123	2,800	40	18	6	892
BEAVER COUNTY	15	1,533	85	2,780	58	6	5	423
BECKHAM COUNTY	43	9,785	381	7,392	104	22	24	4,049
ELK CITY	22	7,411	250	4,362	57	11	14	3,070
REMAINDER OF COUNTY	21	2,374	131	3,030	47	11	10	979
BLAINE COUNTY	28	6,935	208	4,055	65	18	11	3,480
BRYAN COUNTY	37	23,864	1,700	33,366	463	28	23	13,830
DURANT	32	22,976	1,631	31,568	438	25	19	(D)
REMAINDER OF COUNTY	5	888	69	1,798	25	3	4	(D)
CADDO COUNTY	43	8,908	524	9,921	142	23	14	2,549
ANADARKO	14	2,933	179	3,497	53	8	6	1,229
REMAINDER OF COUNTY	29	5,975	345	6,424	89	15	8	1,320
CANADIAN COUNTY	37	9,741	392	8,417	121	23	16	4,825
EL RENO	19	4,714	218	4,905	73	10	10	2,578
REMAINDER OF COUNTY	18	5,027	174	3,512	48	13	6	2,247
CARTER COUNTY	79	25,627	1,395	31,116	419	60	53	15,595
ARDMORE	45	14,372	884	17,635	270	37	34	10,480
REMAINDER OF COUNTY	34	11,255	511	13,481	149	23	19	5,115
CHEROKEE COUNTY	10	4,035	131	2,713	54	10	5	975
CHOCTAW COUNTY	14	7,049	106	2,210	29	17	5	814
HUGO	10	(D)	(D)	(D)	(D)	(D)	4	(D)
REMAINDER OF COUNTY	4	(D)	(D)	(D)	(D)	(D)	1	(D)
CIMARRON COUNTY	16	3,661	112	2,214	30	11	...	(D)
CLEVELAND COUNTY	25	8,934	529	11,689	149	26	17	5,958
NORMAN	20	8,548	501	11,127	141	22	13	(D)
REMAINDER OF COUNTY	5	386	28	562	8	4	4	(D)
COAL COUNTY	3	532	9	190	3	3	2	(D)
COMANCHE COUNTY	66	33,680	1,797	40,659	481	73	49	21,598
LAWTON	60	(D)	(D)	(D)	(D)	(D)	48	(D)
REMAINDER OF COUNTY	6	(D)	(D)	(D)	(D)	(D)	1	(D)
COTTON COUNTY	17	8,868	133	5,041	66	11	3	1,324
CRAIG COUNTY	24	10,757	243	5,430	113	26	9	1,113
VINITA	17	(D)	(D)	(D)	(D)	(D)	9	(D)
REMAINDER OF COUNTY	7	(D)	(D)	(D)	(D)	(D)	...	(D)
CREEK COUNTY	44	13,631	679	16,827	227	43	32	9,815
BRISTOW	13	3,047	130	3,231	53	13	8	2,067
DRUMRIGHT	6	1,998	83	1,591	19	3	4	(D)
SAPULPA	15	4,575	212	4,559	72	18	13	(D)
REMAINDER OF COUNTY	10	4,011	254	7,446	83	9	7	2,349
CUSTER COUNTY	47	18,701	752	17,553	261	35	21	9,563
CLINTON	24	10,602	586	14,084	194	23	15	8,568
REMAINDER OF COUNTY	23	8,099	166	3,469	67	12	6	995
DELAWARE COUNTY	7	1,266	62	2,138	23	2	4	727
DEWEY COUNTY	15	5,222	97	2,002	53	6	6	1,773
ELLIS COUNTY	13	1,683	67	1,133	14	3	3	(D)
GARFIELD COUNTY	124	118,746	3,607	77,862	805	86	77	100,068
ENID	80	35,797	2,174	42,227	529	58	61	26,644
REMAINDER OF COUNTY	44	82,949	1,433	35,635	276	28	16	73,424
GARVIN COUNTY	41	10,783	571	11,034	128	20	25	7,590
PAULS VALLEY	18	3,979	145	2,405	33	12	10	2,384
REMAINDER OF COUNTY	23	6,804	426	8,629	95	8	15	5,206
GRADY COUNTY	41	12,151	627	11,141	181	25	21	4,669
CHICKASHA	29	(D)	(D)	(D)	(D)	(D)	18	(D)
REMAINDER OF COUNTY	12	(D)	(D)	(D)	(D)	(D)	3	(D)
GRANT COUNTY	24	6,794	223	4,520	64	13	6	1,722
GREER COUNTY	16	5,490	194	3,484	44	9	6	1,139
HARMON COUNTY	12	5,061	174	3,707	51	5	1	(D)
HARPER COUNTY	17	4,948	174	3,088	40	3	3	841
HASKELL COUNTY	8	2,784	211	5,306	56	7	3	827

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
HUGHES COUNTY	13	2,552	168	3,278	43	10	4	523
HOLDENVILLE	7	(D)	(D)	(D)	(D)	(D)	3	(D)
REMAINDER OF COUNTY	6	1,065	(D)	(D)	(D)	(D)	1	(D)
JACKSON COUNTY	50	20,481	822	15,629	211	35	23	10,444
ALTUS	33	15,742	721	12,674	170	29	22	(D)
REMAINDER OF COUNTY	17	4,739	101	2,955	41	6	1	(D)
JEFFERSON COUNTY	13	6,570	82	1,670	28	13	3	810
JOHNSTON COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
KAY COUNTY	86	26,210	1,426	30,487	379	75	44	13,981
BLACKWELL	18	(D)	(D)	(D)	(D)	(D)	10	(D)
PONCA CITY	33	7,315	638	14,328	176	36	26	5,431
REMAINDER OF COUNTY	35	(D)	(D)	(D)	(D)	(D)	8	(D)
KINGFISHER COUNTY	24	7,255	282	5,033	89	15	7	970
KIOWA COUNTY	33	10,948	353	6,665	93	13	11	3,794
HOBART	14	4,145	206	3,994	56	8	7	3,035
REMAINDER OF COUNTY	19	6,803	147	2,671	37	5	4	759
LATIMER COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)
LE FLORE COUNTY	19	7,791	214	4,660	76	13	8	3,634
LINCOLN COUNTY	21	5,546	186	3,867	58	20	10	2,302
LOGAN COUNTY	32	5,050	230	4,702	77	22	14	2,243
GUTHRIE	21	3,638	153	3,001	54	18	12	(D)
REMAINDER OF COUNTY	11	1,412	77	1,701	23	4	2	(D)
LOVE COUNTY	8	1,471	45	498	7	3	3	169
MCCLAIN COUNTY	13	4,511	130	2,581	35	6	5	1,765
MCCURTAIN COUNTY	22	3,250	139	2,939	50	19	13	1,413
MCINTOSH COUNTY	9	2,009	59	1,806	27	9	4	1,282
MAJOR COUNTY	18	2,628	134	2,669	39	8	2	(D)
MARSHALL COUNTY	15	1,409	113	2,227	27	11	9	324
MAYES COUNTY	25	4,877	203	5,119	83	16	12	2,786
MURRAY COUNTY	13	2,666	108	1,545	18	5	5	639
MUSKOGEE COUNTY	107	67,546	2,768	56,557	713	77	77	47,740
MUSKOGEE	93	65,706	2,622	53,870	673	67	71	46,785
REMAINDER OF COUNTY	14	1,840	146	2,687	40	10	6	955
NOBLE COUNTY	29	9,328	373	6,458	79	16	13	3,249
PERRY	21	5,896	268	4,577	51	10	12	(D)
REMAINDER OF COUNTY	8	3,432	105	1,881	28	6	1	(D)
NOWATA COUNTY	16	3,492	319	6,784	86	14	9	2,610
OKFUSKEE COUNTY	9	1,507	115	2,407	42	8	5	937
OKLAHOMA COUNTY	968	1,104,038	53,921	1,106,560	11,671	593	698	470,010
BETHANY	3	(D)	(D)	(D)	(D)	(D)	3	(D)
EDMOND	5	997	19	465	9	6	2	(D)
MIDWEST CITY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
OKLAHOMA CITY	922	1,037,147	52,795	1,083,437	11,392	545	675	453,176
REMAINDER OF COUNTY	36	65,546	1,071	21,714	259	35	16	15,991
OKMULGEE COUNTY	42	8,181	619	12,135	173	35	30	5,182
HENRYETTA	9	(D)	(D)	(D)	(D)	(D)	6	(D)
OKMULGEE	31	5,319	458	9,207	130	21	22	3,346
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
OSAGE COUNTY	39	16,675	531	14,195	161	24	22	7,670
PAWHUSKA	19	6,820	295	9,012	106	10	12	3,913
REMAINDER OF COUNTY	20	9,855	236	5,183	55	14	10	3,757
OTTAWA COUNTY	43	8,107	555	13,238	170	28	31	5,580
MIAMI	30	5,953	425	9,955	127	18	22	4,236
REMAINDER OF COUNTY	13	2,154	130	3,283	43	10	9	1,344
PAWNEE COUNTY	6	1,817	27	571	11	7	3	733
PAYNE COUNTY	54	15,570	597	12,722	185	46	33	5,849
CUSHING	22	9,085	381	7,732	107	14	17	3,752
STILLWATER	21	3,427	146	3,773	58	20	11	1,689
REMAINDER OF COUNTY	11	3,058	70	1,217	20	12	5	408
PITTSBURG COUNTY	45	19,994	631	14,081	202	43	31	6,500
MCALESTER	36	(D)	(D)	(D)	(D)	(D)	25	(D)
REMAINDER OF COUNTY	9	(D)	(D)	(D)	(D)	(D)	6	(D)
PONTOTOC COUNTY	40	16,831	738	15,467	201	31	25	6,370
ADA	34	(D)	(D)	(D)	(D)	(D)	20	(D)
REMAINDER OF COUNTY	6	(D)	(D)	(D)	(D)	(D)	5	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
POTTAWATOMIE COUNTY	53	17,763	1,171	24,549	324	34	33	8,976
SHAWNEE	38	13,388	997	19,740	269	22	24	7,344
REMAINDER OF COUNTY	15	4,375	174	4,809	55	12	9	1,632
PUSHMATAHA COUNTY	8	1,118	33	455	6	9	3	214
ROGER MILLS COUNTY	5	561	13	250	5	3	2	(D)
ROGERS COUNTY	12	2,184	67	1,124	18	10	6	868
CLAREMORE	9	1,552	53	839	13	6	5	(D)
REMAINDER OF COUNTY	3	632	14	285	5	4	1	(D)
SEMINOLE COUNTY	58	11,811	727	14,780	195	36	43	9,726
SEMINOLE	36	9,012	577	10,858	135	23	29	7,956
WEWOKA	12	1,485	88	1,762	33	8	8	1,120
REMAINDER OF COUNTY	10	1,314	62	2,160	27	5	6	650
SEQUOYAH COUNTY	13	19,108	95	1,851	46	15	2	(D)
STEPHENS COUNTY	69	22,398	1,320	30,298	311	54	48	13,821
DUNCAN	54	16,441	1,084	25,404	260	44	36	11,230
REMAINDER OF COUNTY	15	5,957	236	4,894	51	10	12	2,591
TEXAS COUNTY	36	23,243	418	10,216	142	29	13	2,953
TILLMAN COUNTY	31	10,538	235	5,707	81	21	15	4,487
FREDERICK	16	6,498	113	2,272	33	10	10	3,834
REMAINDER OF COUNTY	15	4,040	122	3,435	48	11	5	653
TULSA COUNTY	755	702,205	42,003	871,473	8,725	402	522	359,547
SAND SPRINGS	8	3,462	397	7,814	91	4	5	(D)
TULSA	693	657,534	40,082	827,281	8,238	363	485	345,025
REMAINDER OF COUNTY	54	41,209	1,524	36,378	396	35	32	(D)
WAGONER COUNTY	14	2,002	71	1,406	21	7	5	813
WASHINGTON COUNTY	41	35,007	996	26,493	272	35	31	13,845
BARTLESVILLE	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
REMAINDER OF COUNTY	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHITA COUNTY	19	4,236	177	4,619	49	10	7	585
WOODS COUNTY	23	3,494	151	2,566	48	7	5	769
ALVA	14	2,390	106	1,781	35	7	5	(D)
REMAINDER OF COUNTY	9	1,104	45	785	13	...	...	(D)
WOODWARD COUNTY	30	25,151	706	13,319	170	14	19	5,679
WOODWARD	23	(D)	(D)	(D)	(D)	(D)	16	(D)
REMAINDER OF COUNTY	7	(D)	(D)	(D)	(D)	(D)	3	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Oklahoma, total	3,627	101,058	2,081,692	27,224	2,434	2,093	988,588	1,534	1,284,628
Adair County	11	99	2,791	53	11	5	974	6	838
Alfalfa County	19	153	2,997	67	10	4	1,810	15	2,895
Atoka County	12	73	1,561	55	12	4	623	8	5,040
Beaver County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Beckham County	44	388	7,602	146	30	19	3,164	25	6,694
Elk City	26	283	5,071	89	19	14	2,262	12	3,571
Remainder of County	18	105	2,531	57	11	5	902	13	3,123
Blaine County	25	157	2,361	62	16	5	324	20	3,049
Bryan County	33	613	11,980	202	26	21	7,899	12	3,225
Durant	29	(D)	(D)	(D)	(D)	18	(D)	11	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Caddo County	42	257	5,581	111	31	11	1,861	31	4,419
Anadarko	16	114	2,410	46	16	7	940	9	1,683
Remainder of County	26	143	3,171	65	15	4	921	22	2,736
Canadian County	32	305	5,289	97	27	13	1,854	19	5,335
El Reno	14	174	3,046	53	13	6	1,140	8	2,502
Remainder of County	18	131	2,243	44	14	7	714	11	2,833
Carter County	70	1,319	27,095	426	50	46	17,935	24	8,986
Ardmore	46	914	19,671	318	36	33	10,540	13	5,764
Remainder of County	24	405	7,424	108	14	13	7,395	11	3,222
Cherokee County	9	80	1,467	53	7	4	990	5	1,447
Choctaw County	14	162	3,621	82	11	4	1,817	10	6,220
Hugo	9	(D)	(D)	(D)	(D)	3	(D)	6	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Cimarron County	17	(D)	(D)	(D)	(D)	1	(D)	16	(D)
Cleveland County	17	265	5,419	82	16	8	3,894	9	1,831
Norman	14	254	5,291	76	15	8	3,894	6	1,675
Remainder of County	3	11	(Z)	6	1	...	...	3	156
Coal County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Comanche County	58	1,422	28,468	470	62	41	17,202	17	7,168
Lawton	51	1,151	23,654	381	49	38	16,926	13	3,724
Remainder of County	7	271	4,814	89	13	3	276	4	3,448
Cotton County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Craig County	25	177	4,130	108	19	12	1,963	13	5,500
Vinita	20	(D)	(D)	(D)	(D)	11	(D)	9	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Creek County	38	390	7,476	140	42	27	7,454	11	9,199
Bristow	13	92	1,866	36	14	10	1,571	3	525
Drumright	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Sapulpa	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	8	(D)	5	(D)
Custer County	53	720	16,725	249	44	26	7,441	27	4,843
Clinton	33	568	13,924	198	28	20	6,791	13	2,724
Remainder of County	20	152	2,801	51	16	6	650	14	2,119
Delaware County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Dewey County	14	81	2,065	48	14	3	721	11	803
Ellis County	14	104	2,077	27	12	3	2,549	11	1,232
Garfield County	112	3,187	68,884	937	74	72	43,204	40	37,745
Enid	78	2,832	62,229	795	64	62	37,875	16	29,821
Remainder of County	34	355	6,655	142	10	10	5,329	24	7,924
Garvin County	44	634	13,681	193	25	25	16,293	19	5,832
Pauls Valley	20	317	6,962	100	11	12	6,549	8	2,759
Remainder of County	24	317	6,719	93	14	13	9,744	11	3,073
Grady County	50	654	13,425	235	40	27	7,475	23	4,474
Chickasha	32	404	8,674	151	32	19	5,768	13	3,194
Remainder of County	18	250	4,751	84	8	8	1,707	10	1,280
Grant County	25	195	3,565	51	13	4	197	21	3,892
Greer County	20	111	2,734	64	15	7	532	13	1,590
Harmon County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Harper County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Haskell County	4	62	1,093	18	[illegible]	...	...	4	1,097
Hughes County	18	154	3,194	65	20	4	631	14	2,563
Holdenville	11	137	2,844	39	10	4	631	7	1,946
Remainder of County	7	17	(Z)	26	10	...	...	7	1,759

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. Represents zero

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Jackson County	56	736	16,076	254	30	24	8,141	32	5,883
Altus	34	(D)	(D)	(D)	(D)	22	(D)	12	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	2	(D)	20	(D)
Jefferson County	13	69	1,611	52	8	3	352	10	3,290
Johnston County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Kay County	84	1,413	28,037	450	59	45	15,412	39	8,534
Blackwell	16	286	5,947	98	9	10	3,876	6	587
Ponca City	40	829	16,282	224	34	28	7,725	12	2,075
Remainder of County	28	298	5,808	128	15	7	3,811	21	5,872
Kingfisher County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Kiowa County	32	304	6,210	171	21	4	1,063	28	8,028
Hobart	15	202	4,249	117	11	4	1,063	11	4,698
Remainder of County	17	102	1,961	54	10	...	...	17	3,330
Latimer County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Le Flore County	21	127	2,627	71	15	8	1,866	13	2,056
Lincoln County	17	148	2,809	71	9	8	1,671	9	1,740
Logan County	32	288	5,531	107	31	14	2,774	18	1,928
Guthrie	24	(D)	(D)	(D)	(D)	13	(D)	11	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Love County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
McClain County	12	(D)	(D)	(D)	(D)	3	(D)	9	(D)
McCurtain County	14	79	1,551	45	11	5	648	9	2,987
McIntosh County	13	43	883	21	16	3	657	10	1,793
Major County	15	75	1,631	24	11	4	634	11	1,016
Marshall County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Mayes County	20	159	3,053	61	20	6	1,247	14	2,114
Murray County	11	98	1,777	24	8	3	464	8	1,862
Muskogee County	98	2,104	39,304	661	59	66	28,970	32	17,903
Muskogee	82	1,978	37,071	601	48	60	27,263	22	12,670
Remainder of County	16	126	2,233	60	11	6	1,707	10	5,233
Noble County	24	236	4,000	80	18	10	3,487	14	4,737
Perry	18	(D)	(D)	(D)	(D)	9	(D)	9	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Nowata County	15	255	5,467	89	10	5	2,064	10	1,997
Okfuskee County	9	52	997	21	7	4	812	5	649
Oklahoma County	856	42,360	858,138	10,479	522	605	383,157	251	544,963
Bethany	3	16	(Z)	5	4	3	206	...	...
Edmond	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Midwest City	...	...	...	...	...	...	...	...	...
Oklahoma City	808	41,125	834,202	10,166	471	577	358,051	231	488,421
Remainder of County	39	(D)	(D)	(D)	(D)	23	(D)	16	(D)
Okmulgee County	44	450	8,764	191	39	31	6,846	13	3,344
Henryetta	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Okmulgee	29	312	6,071	119	19	23	4,511	6	1,281
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Osage County	35	395	7,457	137	25	19	4,761	16	4,816
Pawhuska	11	125	1,966	36	11	6	1,651	5	931
Remainder of County	24	270	5,491	101	14	13	3,110	11	3,885
Ottawa County	41	493	10,799	166	30	25	3,127	16	3,772
Miami	27	302	6,508	104	18	18	2,424	9	2,315
Remainder of County	14	191	4,291	62	12	7	703	7	1,457
Pawnee County	11	81	1,459	43	15	4	971	7	1,306
Payne County	43	705	17,911	279	31	20	6,969	23	7,468
Cushing	15	318	6,110	96	7	11	6,165	4	1,194
Stillwater	19	(D)	(D)	(D)	(D)	8	(D)	11	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Pittsburg County	50	647	12,502	232	49	32	8,304	18	7,665
McAlester	43	(D)	(D)	(D)	(D)	28	(D)	15	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Pontotoc County	41	712	13,188	214	23	27	8,686	14	4,488
Ada	38	(D)	(D)	(D)	(D)	25	(D)	13	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Pottawatomie County	55	948	20,071	295	34	39	10,705	16	4,354
Shawnee	41	829	18,062	259	24	29	9,118	12	3,516
Remainder of County	14	119	2,009	36	10	10	1,587	4	838
Pushmataha County	6	36	689	11	5	3	659	3	349

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Roger Mills County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Rogers County	14	79	1,618	39	15	9	811	5	1,131
Claremore	8	(D)	(D)	(D)	(D)	5	(D)	3	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Seminole County	71	1,053	21,563	299	44	54	16,957	17	4,110
Seminole	48	881	17,971	228	28	38	13,616	10	3,266
Wewoka	14	114	2,236	40	9	11	2,686	3	317
Remainder of County	9	58	1,356	31	7	5	655	4	527
Sequoyah County	14	112	2,145	57	15	...	...	14	16,330
Stephens County	69	1,360	24,946	378	44	45	18,655	24	7,942
Duncan	55	1,206	22,170	320	33	34	15,865	21	6,568
Remainder of County	14	154	2,776	58	11	11	2,790	3	1,374
Texas County	36	334	8,982	158	31	13	2,057	23	15,289
Tillman County	25	164	3,785	79	16	9	2,224	16	5,179
Frederick	16	(D)	(D)	(D)	(D)	7	(D)	9	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Tulsa County	671	30,417	641,183	6,872	363	464	271,796	207	387,037
Sand Springs	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Tulsa	618	28,903	612,247	6,515	328	434	258,496	184	355,528
Remainder of County	48	(D)	(D)	(D)	(D)	26	(D)	22	(D)
Wagoner County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Washington County	39	629	11,892	195	21	29	8,854	10	15,928
Bartlesville	36	(D)	(D)	(D)	(D)	28	(D)	8	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Washita County	20	159	3,895	68	12	6	640	14	2,026
Woods County	25	274	6,283	113	22	8	3,062	17	2,858
Alva	16	(D)	(D)	(D)	(D)	7	(D)	9	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Woodward County	33	476	9,751	159	17	19	4,230	14	10,345
Woodward	23	(D)	(D)	(D)	(D)	17	(D)	6	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

February 1960

BC58(P)-WA37

Oregon

(This is one of a series of preliminary area reports on selected services published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Oregon totaled $3,200,155,000 during the year 1958, an increase of $767,813,000 or 31.6 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 30,256 paid employees during the workweek ended nearest November 15, 1958, an increase of 4 percent compared with the same week in 1954. In addition, 2,198 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $148,079,000 compared with $124,607,000 in 1954, an increase of 18.8 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,716,933,000 an increase of $435,533,000 or 34.0 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 8-10.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

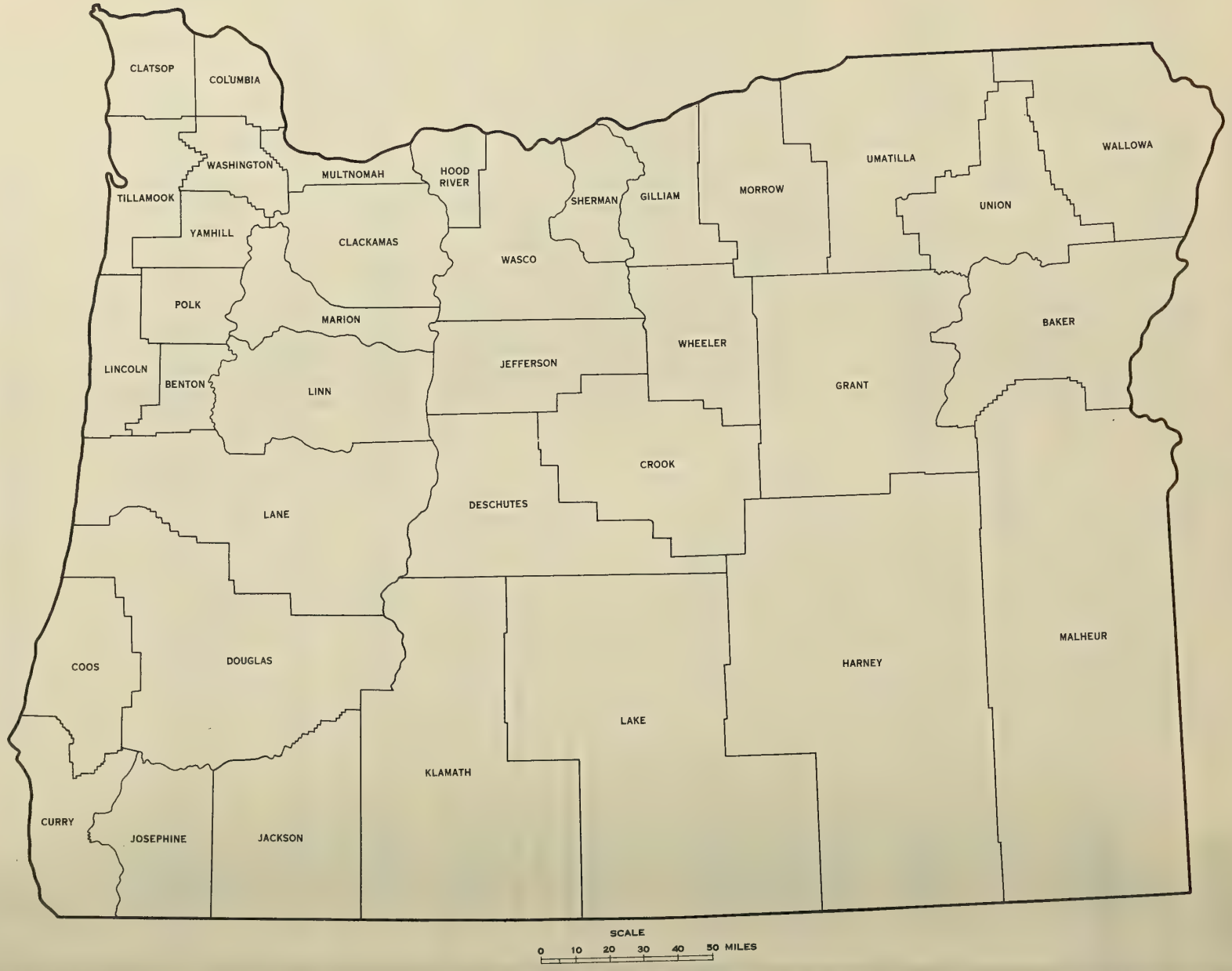
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	3,417	3,200,155	148,079	30,256	2,995	2,432,342	124,607	29,068	31.6	18.8
MERCHANT WHOLESALERS	2,207	1,716,933	96,686	20,160	1,935	1,281,400	82,634	19,011	34.0	17.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	317	748,396	29,754	5,080	266	493,257	21,854	4,509	51.7	36.1
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	494	282,568	9,601	1,881	455	237,582	8,295	1,798	18.9	15.7
MERCHANDISE AGENTS, BROKERS	249	369,747	5,668	1,239	198	342,646	5,088	1,250	7.9	11.4
ASSEMBLERS OF FARM PRODUCTS	150	82,511	6,370	1,896	141	77,497	6,736	2,476	6.5	-5.4

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	3,417	3,200,155	148,079	3,004,568	30,256	2,198	2,207	1,716,933
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	2,207	1,716,933	96,686	1,971,300	20,160	1,603	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	317	748,396	29,754	594,598	5,080	5	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	494	282,568	9,601	194,450	1,881	301	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	249	369,747	5,668	114,861	1,239	216	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	150	82,511	6,370	129,359	1,896	73	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	385	312,652	17,876	367,101	3,670	277	344	104,362
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	112	88,734	6,434	135,512	1,312	47	59	44,055
503	DRY GOODS, APPAREL	44	41,827	2,648	58,760	437	38	33	11,595
504	GROCERIES AND RELATED PRODUCTS	435	469,152	20,165	394,963	4,709	342	268	240,963
505	FARM PRODUCTS--RAW MATERIALS	132	443,141	5,707	133,663	1,567	76	49	317,536
506	ELECTRICAL GOODS	152	157,777	9,111	180,114	1,647	55	103	95,714
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	118	62,101	6,218	127,452	1,256	68	98	53,659
508	MACHINERY, EQUIPMENT, SUPPLIES	556	301,708	30,388	608,832	5,643	293	443	194,727
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	77	124,330	5,104	103,040	937	28	51	94,856
5092	PETROLEUM BULK STATIONS, TERMINALS	494	282,568	9,601	194,450	1,881	301	...	...
5093	SCRAP, WASTE MATERIALS	67	15,109	1,928	41,741	455	71	67	15,109
5094	TOBACCO, TOBACCO PRODUCTS	27	46,995	1,112	22,147	245	17	26	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	84	56,175	3,027	59,362	591	97	81	38,966
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	52	52,261	3,176	63,949	586	30	38	25,875
5097	FURNITURE, HOME FURNISHINGS	53	28,667	2,022	38,432	428	35	43	21,196
5098	LUMBER, CONSTRUCTION MATERIALS	265	511,589	11,955	236,674	2,147	161	216	156,869
5099	OTHER MISCELLANEOUS PRODUCTS	364	205,369	11,607	238,376	2,745	262	288	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
OREGON, TOTAL	3,417	3,200,155	148,079	3,004,568	30,256	2,198	2,207	1,716,933
BAKER COUNTY	32	25,543	717	18,345	206	25	11	6,394
BAKER	25	24,320	675	17,670	198	21	10	(D)
REMAINDER OF COUNTY	7	1,223	42	675	8	4	1	(D)
BENTON COUNTY	40	23,257	612	14,666	181	28	25	12,835
CORVALLIS	19	4,425	300	7,117	79	13	13	1,956
REMAINDER OF COUNTY	21	18,832	312	7,549	102	15	12	10,879
CLACKAMAS COUNTY	72	71,302	3,091	54,092	639	59	44	54,234
MILWAUKIE	20	(D)	(D)	(D)	(D)	(D)	13	(D)
OREGON CITY	11	(D)	(D)	(D)	(D)	(D)	8	(D)
REMAINDER OF COUNTY	41	53,942	1,808	29,196	377	37	23	46,536
CLATSOP COUNTY	47	10,466	765	15,283	161	31	30	5,182
ASTORIA	30	7,592	581	11,776	121	21	20	3,872
REMAINDER OF COUNTY	17	2,874	184	3,507	40	10	10	1,310
COLUMBIA COUNTY	26	5,515	124	3,062	35	18	7	517
COOS COUNTY	80	31,763	1,832	35,384	365	64	57	20,487
COOS BAY	34	14,481	998	18,561	195	26	32	(D)
NORTH BEND	17	6,672	320	6,114	68	10	10	(D)
REMAINDER OF COUNTY	29	10,610	514	10,709	102	28	15	4,056
CROOK COUNTY	15	4,062	200	3,929	48	8	11	2,698
CURRY COUNTY	12	5,180	224	3,512	38	10	7	3,943
DESCHUTES COUNTY	61	29,124	1,195	26,430	297	50	40	16,460
BEND	38	14,626	636	14,049	141	34	30	10,936
REMAINDER OF COUNTY	23	14,498	559	12,381	156	16	10	5,524
DOUGLAS COUNTY	84	31,409	1,654	32,702	347	69	57	16,962
ROSEBURG	38	16,934	1,046	21,136	222	27	32	12,998
REMAINDER OF COUNTY	46	14,475	608	11,566	125	42	25	3,964
GILLIAM COUNTY	11	4,092	214	3,817	45	3	3	1,463
GRANT COUNTY	14	3,906	197	3,899	46	9	9	2,702
HARNEY COUNTY	13	2,365	54	1,331	14	6	4	379
HOOD RIVER COUNTY	23	17,636	501	7,539	79	16	8	724
JACKSON COUNTY	128	83,093	4,729	84,453	903	87	88	58,021
ASHLAND	7	5,620	274	7,154	82	9	5	(D)
MEDFORD	98	62,071	3,776	66,985	704	60	71	48,632
REMAINDER OF COUNTY	23	15,402	679	10,314	117	18	12	(D)
JEFFERSON COUNTY	17	7,948	477	15,838	196	9	3	(D)
JOSEPHINE COUNTY	34	23,402	671	14,935	152	30	21	7,539
GRANTS PASS	21	19,928	499	10,806	105	15	12	6,069
REMAINDER OF COUNTY	13	3,474	172	4,129	47	15	9	1,470
KLAMATH COUNTY	80	42,321	2,312	48,137	543	61	49	18,891
KLAMATH FALLS	54	26,434	1,874	38,326	363	39	40	17,141
REMAINDER OF COUNTY	26	15,887	438	9,811	180	22	9	1,750
LAKE COUNTY	10	2,429	130	1,576	18	8	3	663
LANE COUNTY	258	203,254	9,848	203,865	2,081	190	187	141,263
EUGENE	190	164,801	8,015	162,547	1,701	137	140	131,146
SPRINGFIELD	10	(D)	(D)	(D)	(D)	(D)	8	2,032
REMAINDER OF COUNTY	58	(D)	(D)	(D)	(D)	(D)	39	8,085
LINCOLN COUNTY	41	7,552	353	8,579	108	31	24	2,792
LINN COUNTY	79	30,291	1,476	29,408	359	58	38	11,713
ALBANY	35	17,863	730	14,288	161	22	18	9,440
LEBANON	6	1,484	189	3,644	46	3	4	(D)
REMAINDER OF COUNTY	38	10,944	557	11,476	152	33	16	(D)
MALHEUR COUNTY	51	40,664	1,153	19,965	335	30	17	6,741
MARION COUNTY	164	77,163	5,019	105,652	1,111	103	100	46,296
SALEM (PART)[1]	115	61,322	4,286	90,272	914	74	83	40,954
REMAINDER OF COUNTY	49	15,841	733	15,380	197	29	17	5,342
MORROW COUNTY	14	5,386	277	7,085	57	5	8	4,366
MULTNOMAH COUNTY	1,637	2,263,877	103,665	2,087,918	20,140	931	1,179	1,225,205
PORTLAND	1,552	2,139,907	99,974	2,016,130	19,214	875	1,125	1,205,018
REMAINDER OF COUNTY	85	123,970	3,691	71,788	926	56	54	20,187
POLK COUNTY	37	24,027	865	22,425	207	19	14	3,975
SALEM (PART)[1]	10	4,741	341	10,638	83	2	6	1,853
REMAINDER OF COUNTY	27	19,286	524	11,787	124	17	8	2,122
SHERMAN COUNTY	11	2,987	148	4,946	34	2	5	2,282
TILLAMOOK COUNTY	24	6,795	322	6,972	74	21	11	1,459

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]Salem is in Marion and Polk Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
UMATILLA COUNTY	71	30,615	1,171	24,028	306	52	29	9,436
PENDLETON	33	11,726	615	12,040	148	26	18	5,839
REMAINDER OF COUNTY	38	18,889	556	11,988	158	26	11	3,597
UNION COUNTY	50	15,394	774	14,171	187	38	24	5,775
LA GRANDE	25	7,200	588	10,695	128	20	17	5,130
REMAINDER OF COUNTY	25	8,194	186	3,476	59	18	7	645
WALLOWA COUNTY	17	7,599	261	5,445	86	6	4	976
WASCO COUNTY	49	17,765	870	19,887	218	34	27	8,871
DALLES CITY	35	14,993	811	18,812	203	25	23	8,596
REMAINDER OF COUNTY	14	2,772	59	1,075	15	9	4	275
WASHINGTON COUNTY	67	30,248	1,483	37,529	431	49	43	11,912
HILLSBORO	18	6,337	652	16,875	177	16	9	3,110
REMAINDER OF COUNTY	49	23,911	831	20,654	254	33	34	8,802
WHEELER COUNTY	4	571	10	190	2	2	1	(D)
YAMHILL COUNTY	44	11,154	685	17,573	207	36	19	3,322
MCMINNVILLE	15	3,024	257	5,559	70	15	10	[illegible]137
REMAINDER OF COUNTY	29	8,130	428	12,014	137	21	9	1,185

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Oregon, total	2,995	124,607	2,590,486	29,086	2,011	1,935	1,281,400	1,060	1,150,942
Baker County	28	705	13,803	216	24	12	8,530	16	8,698
Baker	23	622	11,204	199	20	12	8,530	11	7,891
Remainder of County	5	83	2,599	17	4	...	...	5	807
Benton County	29	543	10,033	151	20	16	5,639	13	7,529
Corvallis	16	404	7,361	102	8	11	4,485	5	2,375
Remainder of County	13	139	2,672	49	12	5	1,154	8	5,154
Clackamas County	52	1,045	31,254	278	48	32	19,157	20	9,171
Milwaukie	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Oregon City	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	39	838	27,376	234	39	22	17,468	17	8,120
Clatsop County	54	890	17,638	213	38	30	4,941	24	6,106
Astoria	37	762	15,028	176	19	22	4,194	15	4,854
Remainder of County	17	128	2,610	37	19	8	747	9	1,252
Columbia County	21	215	4,211	59	17	9	1,492	12	2,144
Coos County	73	2,075	39,713	402	53	55	19,262	18	24,698
Coos Bay	29	(D)	(D)	(D)	(D)	28	(D)	1	(D)
North Bend	13	341	6,588	62	9	7	1,547	6	5,800
Remainder of County	31	(D)	(D)	(D)	(D)	20	(D)	11	(D)
Crook County	10	195	4,134	56	9	6	1,377	4	1,648
Curry County	8	92	1,729	20	8	5	686	3	1,082
Deschutes County	50	873	18,798	247	36	34	8,170	16	6,533
Bend	36	564	11,266	119	28	29	7,333	7	3,477
Remainder of County	14	309	7,532	128	8	5	837	9	3,056
Douglas County	82	1,751	35,940	400	64	58	16,269	24	17,999
Roseburg	40	1,287	25,196	260	31	33	11,072	7	4,776
Remainder of County	42	464	10,744	140	33	25	5,197	17	13,223
Gilliam County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Grant County	12	132	3,621	35	9	5	2,268	7	1,903
Harney County	11	71	1,720	26	10	5	692	6	1,280
Hood River County	21	2,068	51,671	819	18	10	7,937	11	4,013
Jackson County	115	4,648	100,488	1,014	67	84	62,359	31	19,056
Ashland	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Medford	81	2,478	49,316	494	45	59	38,488	22	12,891
Remainder of County	29	(D)	(D)	(D)	(D)	21	(D)	8	(D)
Jefferson County	15	238	5,769	92	10	3	203	12	3,763
Josephine County	34	1,324	29,287	327	34	23	9,655	11	7,891
Grants Pass	22	325	7,244	89	21	14	3,931	8	6,252
Remainder of County	12	999	22,043	238	13	9	5,724	3	1,639
Klamath County	67	1,571	36,307	388	59	39	12,202	28	14,333
Klamath Falls	51	(D)	(D)	(D)	(D)	38	(D)	13	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Lake County	15	116	1,981	26	13	7	599	8	1,382
Lane County	210	6,565	132,655	1,506	175	161	132,521	49	32,303
Eugene	145	5,435	108,024	1,231	117	115	112,821	30	26,554
Springfield	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	58	(D)	(D)	(D)	(D)	40	(D)	18	(D)
Lincoln County	33	494	8,154	107	30	18	4,567	15	3,502
Linn County	74	1,622	31,597	445	57	41	15,639	33	10,297
Albany	29	790	14,519	188	30	21	8,830	8	3,164
Lebanon	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Remainder of County	39	(D)	(D)	(D)	(D)	16	(D)	23	(D)
Malheur County	44	714	14,128	253	38	14	4,458	30	18,146
Marion County	146	4,743	110,505	1,710	81	86	30,356	60	27,493
Salem (part)[1]	103	2,919	66,223	962	55	68	25,297	35	14,917
Remainder of County	43	1,824	44,282	748	26	18	5,059	25	12,576
Morrow County	14	(D)	(D)	(D)	(D)	1	(D)	13	(D)
Multnomah County	1,414	85,242	1,752,934	18,453	805	1,016	872,196	398	822,294
Portland	1,353	82,551	1,699,371	17,834	767	977	857,588	376	761,011
Remainder of County	61	2,691	53,563	619	38	39	14,608	22	61,283
Polk County	36	816	18,492	227	18	18	4,198	18	24,936
Salem (part)[1]	10	216	4,660	52	5	5	2,204	5	4,345
Remainder of County	26	600	13,832	175	13	13	1,994	13	20,591
Sherman County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Tillamook County	28	551	9,711	119	35	15	2,525	13	9,000

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Salem is in Marion and Polk counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Umatilla County	85	1,365	26,098	368	64	42	7,373	43	20,535
Pendleton	34	625	10,218	143	29	21	4,725	13	11,143
Remainder of County	51	740	15,880	225	35	21	2,648	30	9,392
Union County	37	465	7,997	146	22	18	3,525	19	4,426
La Grande	17	299	5,408	96	10	12	2,761	5	1,507
Remainder of County	20	166	2,589	50	12	6	764	14	2,919
Wallowa County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Wasco County	46	769	13,604	182	34	22	3,116	24	8,374
The Dalles	28	574	9,084	128	20	18	2,220	10	5,430
Remainder of County	18	195	4,520	54	14	4	896	14	2,944
Washington County	50	1,094	21,218	300	39	29	9,620	21	9,840
Hillsboro	13	261	5,441	84	8	7	1,598	6	2,680
Remainder of County	37	833	15,777	216	31	22	8,022	15	7,160
Wheeler County	4	7	(Z)	3	4	...	...	4	759
Yamhill County	42	1,165	27,911	363	42	15	8,027	27	10,033
McMinnville	15	457	8,128	98	12	10	7,729	5	1,075
Remainder of County	27	708	19,783	265	30	5	298	22	8,958

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products—Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments--wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts--(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Pennsylvania

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Pennsylvania totaled $15,509,012,000 during the year 1958, an increase of $2,113,770,000 or 15.8 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 168,312 paid employees during the workweek ended nearest November 15, 1958, an increase of 1.6 percent compared with the same week in 1954. In addition, 11,785 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $800,109,000 compared with $706,305,000 in 1954, an increase of 13.3 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $6,248,192,000 an increase of $690,098,000 or 12.4 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 15-17.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

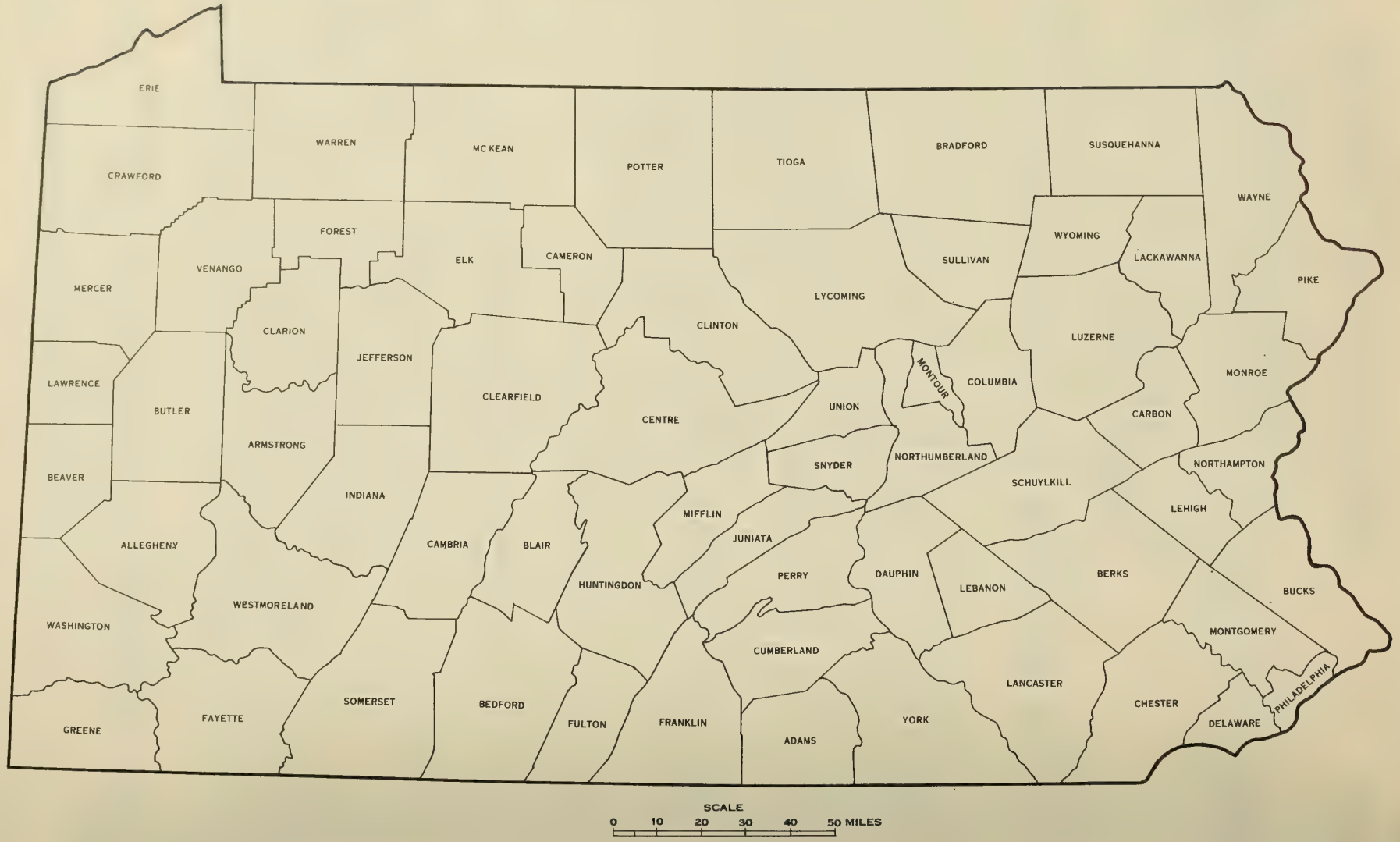
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	15,997	15,509,012	800,109	168,312	15,073	13,395,242	706,305	165,698	15.8	13.3
MERCHANT WHOLESALERS	11,987	6,248,192	490,561	111,895	11,279	5,558,094	431,583	108,306	12.4	13.7
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1,650	6,120,646	226,381	39,914	1,639	5,373,552	205,926	40,762	13.9	9.9
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	745	1,070,019	40,106	7,717	724	919,910	36,294	8,557	16.3	10.5
MERCHANDISE AGENTS, BROKERS	1,416	1,946,477	38,081	7,140	1,258	1,374,130	25,262	5,841	41.7	50.7
ASSEMBLERS OF FARM PRODUCTS	199	123,678	4,980	1,646	173	169,556	7,240	2,232	-27.1	-31.2

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

PENNSYLVANIA



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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	15,997	15,509,012	800,109	15,922,717	168,312	11,785	11,987	6,248,192
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	11,987	6,248,192	490,561	9,684,054	111,895	10,034	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1,650	6,120,646	226,381	4,628,302	39,914	24	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	745	1,070,019	40,106	769,608	7,717	352	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	1,416	1,946,477	38,081	731,880	7,140	1,219	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	199	123,678	4,980	108,873	1,646	156	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	1,345	1,428,494	66,290	1,321,950	14,761	981	1,219	366,268
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	548	922,341	40,807	811,919	8,153	233	331	202,801
503	DRY GOODS, APPAREL	574	358,837	25,402	466,590	5,277	548	480	184,970
504	GROCERIES AND RELATED PRODUCTS	2,518	2,854,558	120,171	2,378,215	27,614	2,301	1,865	1,338,076
505	FARM PRODUCTS--RAW MATERIALS	265	439,549	7,216	140,945	1,984	205	120	205,341
506	ELECTRICAL GOODS	852	1,141,771	67,112	1,397,089	13,325	432	594	470,264
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	735	444,885	41,193	767,453	8,321	468	596	325,569
508	MACHINERY, EQUIPMENT, SUPPLIES	2,453	1,545,513	148,712	2,956,220	27,855	1,326	1,741	715,882
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	669	2,190,407	52,570	1,044,547	8,716	254	406	421,459
5092	PETROLEUM BULK STATIONS, TERMINALS	745	1,070,019	40,106	769,608	7,717	352	...	...
5093	SCRAP, WASTE MATERIALS	847	282,034	25,877	541,864	7,329	909	834	275,276
5094	TOBACCO, TOBACCO PRODUCTS	235	280,898	8,422	160,484	2,263	267	225	220,963
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	1,166	451,714	22,558	423,859	5,359	1,302	1,118	307,076
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	414	291,051	24,485	506,462	5,034	322	338	200,438
5097	FURNITURE, HOME FURNISHINGS	455	334,713	21,049	441,732	4,599	312	358	184,490
5098	LUMBER, CONSTRUCTION MATERIALS	703	643,079	39,926	844,099	8,177	387	557	345,860
5099	OTHER MISCELLANEOUS PRODUCTS	1,473	829,149	48,213	949,681	11,828	1,186	1,205	483,459

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
PENNSYLVANIA: TOTAL	15,997	15,509,012	800,109	15,922,717	168,312	11,785	11,987	6,248,192
ADAMS COUNTY	43	30,089	1,820	33,470	407	24	31	9,595
GETTYSBURG	13	5,935	478	7,966	122	7	10	4,266
REMAINDER OF COUNTY	30	24,154	1,342	25,504	285	17	21	5,329
ALLEGHENY COUNTY	2,738	4,061,511	183,516	3,598,269	34,231	1,761	1,930	1,308,222
AVALON	1	(D)	(D)	(D)	(D)	(D)	...	...
BALDWIN	8	3,094	170	2,936	30	7	6	(D)
BELLEVUE	3	(D)	(D)	(D)	(D)	(D)	...	...
BETHEL	13	4,811	483	7,890	74	4	12	(D)
BRACKENRIDGE	4	1,046	49	1,124	17	8	4	1,046
BRADDOCK	29	21,578	997	21,040	238	32	28	(D)
BRENTWOOD	11	23,530	578	10,375	113	6	8	(D)
BRIDGEVILLE	5	1,695	62	1,560	19	5	5	1,695
CARNEGIE	26	84,790	2,467	45,756	431	12	22	15,322
CASTLE SHANNON	29	36,941	1,592	31,033	241	23	18	11,638
CLAIRTON	11	5,189	203	3,988	50	11	10	(D)
CORAOPOLIS	12	5,547	269	4,112	47	11	12	5,547
CRAFTON	3	(D)	(D)	(D)	(D)	(D)	3	(D)
DORMONT	23	14,327	783	16,590	165	21	15	9,725
DUQUESNE	10	1,605	99	1,461	27	8	10	1,605
EAST PITTSBURGH	7	2,390	123	2,547	33	5	6	(D)
EDGEWOOD	1	(D)	(D)	(D)	(D)	(D)	...	...
ETNA	8	19,228	223	4,581	37	6	6	(D)
FOREST HILLS	2	(D)	(D)	(D)	(D)	(D)	2	(D)
GLASSPORT	4	(D)	(D)	(D)	(D)	(D)	3	(D)
HOMESTEAD	8	1,706	88	1,790	24	6	7	(D)
JEFFERSON	...	...	...	...	...	...	...	...
MCKEESPORT	69	47,240	3,921	75,496	808	60	63	39,176
MCKEES ROCKS	32	23,627	2,207	42,500	439	29	30	(D)
MILLVALE	14	4,104	408	8,135	75	10	14	4,104
MONROEVILLE	12	7,983	614	14,310	148	8	11	(D)
MOUNT OLIVER	1	(D)	(D)	(D)	(D)	(D)	1	(D)
MUNHALL	3	(D)	(D)	(D)	(D)	(D)	3	(D)
NORTH BRADDOCK	3	(D)	(D)	(D)	(D)	(D)	3	(D)
OAKMONT	5	1,041	113	2,048	24	5	4	(D)
PITCAIRN	2	(D)	(D)	(D)	(D)	(D)	2	(D)
PITTSBURGH	1,996	3,270,975	145,987	2,865,988	26,936	1,206	1,348	974,356
PLEASANT HILLS	9	7,531	502	9,863	100	9	5	5,430
RANKIN	4	(D)	(D)	(D)	(D)	(D)	4	(D)
SEWICKLEY	4	558	20	566	6	3	2	(D)
SHARPSBURG	20	12,991	1,030	19,282	219	14	17	(D)
SWISSVALE	8	1,238	101	2,039	24	5	8	1,238
TARENTUM	16	5,205	267	8,136	101	14	14	(D)
TURTLE CREEK	6	1,304	120	2,262	26	5	6	1,304
WEST MIFFLIN	10	113,708	1,473	25,905	238	2	5	111,069
WEST VIEW	3	819	36	706	5	2	1	(D)
WHITEHALL	8	6,099	175	3,409	30	6	4	902
WHITE OAK	...	...	...	...	...	...	...	...
WILKINSBURG	34	20,363	1,478	26,024	272	39	24	10,136
WILMERDING	7	2,614	187	3,861	47	9	7	2,614
REMAINDER OF COUNTY	254	285,255	15,210	301,884	2,799	156	177	118,690
HARRISON TWP	4	434	22	649	8	5	4	434
MCCANDLESS TWP	...	...	...	...	...	...	...	...
MOUNT LEBANON TWP	44	39,103	1,019	20,693	198	32	23	16,663
PENN TWP	5	(D)	(D)	(D)	(D)	(D)	3	(D)
ROSS TWP	10	6,613	307	5,840	46	8	8	(D)
SHALER TWP	9	9,052	606	11,552	100	5	7	(D)
SCOTT TWP	...	...	...	...	...	...	...	...
STOWE TWP	8	13,913	1,062	19,265	203	5	6	(D)
ARMSTRONG COUNTY	61	25,862	1,362	26,674	298	58	50	7,362
FORD CITY	5	1,032	68	1,328	17	6	4	(D)
KITTANNING	28	17,116	730	13,613	156	24	25	(D)
REMAINDER OF COUNTY	28	7,714	564	11,733	125	28	21	3,039
BEAVER COUNTY	137	123,090	3,718	72,210	840	116	115	33,431
ALIQUIPPA	12	3,287	147	2,839	44	14	11	(D)
AMBRIDGE	14	(D)	(D)	(D)	(D)	(D)	11	(D)
BEAVER	7	2,257	149	2,171	30	5	5	(D)
BEAVER FALLS	38	21,450	1,026	19,922	261	32	33	9,449
ECONOMY	...	...	...	...	...	...	...	...
ELLWOOD CITY (PART)	1	(D)	(D)	(D)	(D)	(D)	1	(D)
MIDLAND	2	(D)	(D)	(D)	(D)	(D)	2	(D)
MONACA	7	1,816	126	2,622	31	5	7	1,816
NEW BRIGHTON	13	5,625	326	8,247	99	8	13	5,625
ROCHESTER	15	7,116	653	11,842	118	13	14	(D)
REMAINDER OF COUNTY	28	17,657	606	11,534	118	21	18	1,719
HOPEWELL TWP	...	...	...	...	...	...	...	...
BEDFORD COUNTY	48	25,261	1,382	30,102	385	46	26	7,129
BERKS COUNTY	387	205,175	13,767	289,224	3,576	258	302	114,703
READING	275	138,583	10,102	213,634	2,634	185	218	87,431
SHILLINGTON	6	986	107	1,988	29	6	5	(D)
WEST READING	10	10,124	625	11,898	136	4	7	7,721
REMAINDER OF COUNTY	96	55,482	2,933	61,704	777	63	72	(D)
MUHLENBERG TWP	...	...	...	...	...	...	...	...

Standard Notes ... Represents zero. (D) Withheld to avoid disclosure (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
BLAIR COUNTY	184	122,003	7,513	147,674	1,864	129	136	65,809
ALTOONA	130	77,631	5,375	102,816	1,363	84	101	49,816
HOLLIDAYSBURG	7	2,392	95	1,782	24	6	6	(D)
TYRONE	17	7,240	503	12,041	160	15	15	(D)
REMAINDER OF COUNTY	31	34,761	1,541	31,075	318	25	15	7,103
BRADFORD COUNTY	53	17,626	871	20,647	302	37	34	11,200
SAYRE	9	1,978	110	2,088	34	9	7	(D)
REMAINDER OF COUNTY	44	15,648	761	18,559	268	28	27	(D)
BUCKS COUNTY	169	70,755	5,291	113,155	1,371	132	135	44,419
BRISTOL	20	8,247	639	20,812	282	16	17	(D)
DOYLESTOWN	20	14,691	714	14,272	170	14	13	9,353
MORRISVILLE	5	843	61	1,626	17	4	4	(D)
QUAKERTOWN	15	3,466	297	5,539	85	11	15	3,466
REMAINDER OF COUNTY	110	43,508	3,580	70,906	817	87	86	26,278
BENSALEM TWP	4	1,981	177	3,544	39	6	4	1,981
BRISTOL TWP	7	1,617	233	4,638	42	6	5	(D)
FALLS TWP	...	...	...	...	...	...	...	...
LOWER SOUTHAMPTON TWP	...	...	...	...	...	...	...	...
MIDDLETOWN TWP	...	...	...	...	...	...	...	...
WARMINSTER TWP	...	...	...	...	...	...	...	...
BUTLER COUNTY	112	51,907	3,545	71,782	842	88	88	35,969
BUTLER	55	22,054	1,581	31,581	398	46	49	18,616
REMAINDER OF COUNTY	57	29,853	1,964	40,201	444	42	39	17,353
BUTLER TWP	E	11,958	761	15,078	181	6	6	(D)
CAMBRIA COUNTY	217	110,444	7,738	157,045	1,840	134	160	61,028
JOHNSTOWN	142	79,450	6,145	120,940	1,394	72	106	47,531
NANTY-GLO	1	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	74	(D)	(D)	(D)	(D)	(D)	53	(D)
CAMERON COUNTY	4	(D)	(D)	(D)	(D)	(D)	4	327
CARBON COUNTY	32	7,625	419	7,988	122	28	26	5,865
JIM THORPE	3	(D)	(D)	(D)	(D)	(D)	1	(D)
LANSFORD	9	2,494	136	2,596	46	7	9	2,494
LEHIGHTON	7	2,918	171	3,205	41	6	6	(D)
PALMERTON	5	(D)	(D)	(D)	(D)	(D)	4	(D)
REMAINDER OF COUNTY	E	1,580	68	1,351	20	10	6	(D)
CENTRE COUNTY	57	16,594	922	19,608	258	44	38	7,487
BELLEFONTE	10	1,975	130	2,312	29	11	8	(D)
STATE COLLEGE	13	2,461	164	3,500	53	5	9	(D)
REMAINDER OF COUNTY	35	12,158	628	13,796	176	28	22	4,980
CHESTER COUNTY	183	118,172	6,367	135,859	1,560	123	132	43,650
COATESVILLE	21	19,680	1,345	29,930	391	16	18	6,036
PHOENIXVILLE	10	3,138	259	4,649	54	9	9	(D)
WEST CHESTER	34	15,028	1,029	19,356	219	21	27	(D)
REMAINDER OF COUNTY	118	80,326	3,734	81,924	896	77	78	30,150
TREDYFFRIN TWP	...	...	...	...	...	...	...	...
CLARION COUNTY	42	11,997	714	14,568	193	35	33	7,578
CLEARFIELD COUNTY	92	35,783	2,454	50,090	564	65	75	24,424
CLEARFIELD	21	5,929	519	10,023	126	18	18	4,171
DU BOIS	30	14,477	743	15,462	177	17	22	8,759
REMAINDER OF COUNTY	41	15,377	1,192	24,605	261	30	35	11,494
CLINTON COUNTY	36	12,758	2,248	33,163	288	34	26	7,756
LOCK HAVEN	23	8,987	633	30,269	244	23	18	5,881
REMAINDER OF COUNTY	13	3,771	1,615	2,894	44	11	8	1,875
COLUMBIA COUNTY	56	18,735	1,005	19,454	269	47	42	6,162
ASHLAND (PART)[2]	...	...	...	...	...	...	...	...
BERWICK	19	3,033	190	3,977	62	19	15	(D)
BLOOMSBURG	28	10,180	465	8,561	124	22	19	2,625
REMAINDER OF COUNTY	9	5,522	350	6,916	83	6	8	(D)
CRAWFORD COUNTY	70	43,148	1,942	37,707	458	56	47	23,963
MEADVILLE	29	17,102	927	16,918	238	25	23	12,989
TITUSVILLE	13	10,188	368	8,465	76	12	9	(D)
REMAINDER OF COUNTY	28	15,858	647	12,324	144	19	15	(D)
CUMBERLAND COUNTY	111	101,247	5,576	116,982	1,376	69	79	27,837
CAMP HILL	9	9,130	576	10,862	95	4	4	382
CARLISLE	22	12,660	577	11,410	179	17	17	4,475
MECHANICSBURG	E	1,795	159	2,766	34	4	E	1,795
NEW CUMBERLAND	4	1,553	242	4,882	53	3	3	(D)
SHIPPENSBURG (PART)[3]	5	1,540	98	9,715	183	4	3	(D)
REMAINDER OF COUNTY	63	74,569	3,924	77,347	832	37	44	20,131
DAUPHIN COUNTY	393	432,537	26,377	526,282	5,692	214	280	207,855
HARRISBURG	292	308,885	20,369	411,956	4,425	138	202	144,802
MIDDLETOWN	11	3,127	161	3,102	40	12	9	(D)
STEELTON	3	509	54	931	13	3	2	(D)
REMAINDER OF COUNTY	87	120,016	5,793	110,293	1,214	61	67	61,500
SUSQUEHANNA TWP	22	34,816	2,009	36,479	478	16	20	(D)
SWATARA TWP	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[2]Ashland is in Columbia and Schuylkill Counties. [3]Shippensburg is in Cumberland and Franklin Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
DELAWARE COUNTY	408	415,164	16,123	324,758	3,229	310	298	102,145
CHESTER	83	55,104	5,521	110,984	1,173	72	77	40,050
CLIFTON HEIGHTS	6	811	77	1,907	25	3	6	811
COLLINGDALE	5	3,993	363	8,487	65	4	5	3,993
DARBY	4	519	41	784	11	4	3	(D)
FOLCROFT	1	(D)	(D)	(D)	(D)	(D)	1	(D)
GLENOLDEN	5	2,230	187	3,996	53	3	5	2,230
LANSDOWNE	15	8,921	444	9,018	123	23	12	4,967
MEDIA	19	4,420	349	8,163	75	15	13	1,888
NORWOOD	1	(D)	(D)	(D)	(D)	(D)	1	(D)
PROSPECT PARK	8	8,158	297	5,670	56	12	7	(D)
SHARON HILL	3	(D)	(D)	(D)	(D)	(D)	1	(D)
YEADON	7	1,980	97	1,941	23	4	5	(D)
REMAINDER OF COUNTY	251	309,652	8,356	166,426	1,549	166	162	44,513
HAVERFORD TWP	25	13,723	545	12,424	113	17	14	5,338
RADNOR TWP	13	2,468	175	3,731	37	9	8	1,532
MARPLE TWP	...	...	...	...	...	...	...	...
RIDLEY TWP	5	1,062	72	1,623	18	14	5	1,062
SPRINGFIELD TWP	13	6,922	323	6,166	64	7	11	(D)
UPPER DARBY TWP	91	70,810	3,421	65,816	598	47	55	17,706
ELK COUNTY	31	9,507	603	14,964	150	33	26	5,020
RIDGWAY	7	1,949	82	1,687	24	8	6	(D)
ST MARYS	12	5,603	337	9,398	75	12	10	(D)
REMAINDER OF COUNTY	12	1,955	184	3,879	51	13	10	(D)
ERIE COUNTY	334	175,592	14,660	286,175	3,102	224	253	104,876
CORRY	8	4,687	533	10,076	70	5	7	(D)
ERIE	263	138,668	12,208	240,809	2,672	179	205	87,390
REMAINDER OF COUNTY	63	32,237	1,919	35,290	360	40	41	16,314
HARBORCREEK TWP	...	...	...	...	...	...	...	...
MILLCREEK TWP	19	13,007	544	11,309	88	11	14	(D)
FAYETTE COUNTY	146	54,619	3,570	74,290	933	139	115	33,255
BROWNSVILLE	6	1,486	86	1,948	27	6	4	(D)
CONNELLSVILLE	19	3,640	350	7,280	92	16	15	(D)
UNIONTOWN	62	27,093	1,858	37,748	476	46	49	16,374
REMAINDER OF COUNTY	59	22,400	1,276	27,314	338	71	47	13,462
GERMAN TWP	...	...	...	...	...	...	...	...
NORTH UNION TWP	7	(D)	(D)	(D)	(D)	(D)	5	(D)
REDSTONE TWP	8	5,311	154	3,001	46	9	7	(D)
SOUTH UNION TWP	3	(D)	(D)	(D)	(D)	(D)	1	(D)
FOREST COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
FRANKLIN COUNTY	87	49,207	2,631	49,822	661	67	55	17,204
CHAMBERSBURG	44	19,388	959	20,717	282	37	31	10,726
SHIPPENSBURG (PART)[3]	...	...	...	...	...	...	...	...
WAYNESBORO	17	11,820	1,326	22,423	266	8	9	3,313
REMAINDER OF COUNTY	26	17,999	346	6,682	113	22	15	3,165
FULTON COUNTY	5	728	56	1,560	22	4	3	(D)
GREENE COUNTY	27	11,322	370	8,898	109	28	22	7,174
WAYNESBURG	9	2,623	155	4,164	55	6	8	(D)
REMAINDER OF COUNTY	18	8,699	215	4,734	54	22	14	(D)
HUNTINGDON COUNTY	30	16,181	1,051	21,515	280	26	24	10,247
HUNTINGDON	14	8,918	872	17,871	227	12	12	(D)
REMAINDER OF COUNTY	16	7,263	179	3,644	53	14	12	(D)
INDIANA COUNTY	55	30,566	1,482	28,125	378	43	42	12,373
BLAIRSVILLE	7	2,910	265	3,989	57	4	6	(D)
INDIANA	27	7,864	674	12,680	169	16	21	(D)
REMAINDER OF COUNTY	21	19,792	543	11,456	152	23	15	4,822
JEFFERSON COUNTY	54	23,235	1,705	32,760	378	47	42	19,144
PUNXSUTAWNEY	23	12,129	773	13,433	143	15	17	10,179
REMAINDER OF COUNTY	31	11,106	932	19,327	235	32	25	8,965
JUNIATA COUNTY	8	2,087	124	2,649	47	5	4	(D)
LACKAWANNA COUNTY	393	224,949	15,586	310,859	3,880	311	314	151,050
ARCHBALD	3	(D)	(D)	(D)	(D)	(D)	3	(D)
BLAKELY	...	...	...	...	...	...	...	...
CARBONDALE	14	2,800	124	2,383	34	14	10	1,818
DICKSON CITY	7	1,271	90	2,433	34	6	7	1,271
DUNMORE	7	2,161	210	4,098	50	9	7	2,161
OLD FORGE	2	(D)	(D)	(D)	(D)	(D)	2	(D)
OLYPHANT	2	(D)	(D)	(D)	(D)	(D)	2	(D)
SCRANTON	331	206,059	14,277	285,671	3,540	248	263	137,617
TAYLOR	...	...	...	...	...	...	...	...
THROOP	2	(D)	(D)	(D)	(D)	(D)	2	(D)
WINTON	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	25	8,684	644	11,908	158	26	18	4,209
LANCASTER COUNTY	413	326,998	15,909	319,341	4,207	314	291	139,175
COLUMBIA	17	3,152	213	3,716	53	13	15	(D)
ELIZABETHTOWN	12	8,389	238	4,912	70	10	9	4,155
EPHRATA	23	12,751	1,439	27,113	333	16	18	5,739
LANCASTER	191	183,321	9,425	184,606	2,488	129	138	94,447
LITITZ	7	3,678	229	3,916	48	6	6	(D)
REMAINDER OF COUNTY	163	115,707	4,365	95,078	1,215	140	105	28,961

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[3] Shippensburg is in Cumberland and Franklin Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincorporated businesses	Establishments	Sales
	(number)	($1,000)	($1,000)	(dollars)	(number)	(number)	(number)	($1,000)
LAWRENCE COUNTY	122	41,877	3,271	69,337	759	93	99	33,785
ELLWOOD CITY (PART)[1]	6	1,614	81	1,480	20	6	4	(D)
NEW CASTLE	93	33,886	2,849	61,490	666	67	78	(D)
REMAINDER OF COUNTY	23	6,377	341	6,367	73	20	17	4,250
LEBANON COUNTY	92	45,964	2,825	57,619	769	75	73	28,879
LEBANON	50	14,321	1,535	30,577	440	39	43	12,236
PALMYRA	4	2,290	216	4,600	58	5	4	2,234
REMAINDER OF COUNTY	38	29,353	1,074	22,442	271	31	26	14,409
LEHIGH COUNTY	361	243,995	17,417	357,290	3,886	234	270	121,015
ALLENTOWN	278	193,487	14,112	286,695	3,149	180	211	104,894
BETHLEHEM (PART)[4]	20	6,536	873	17,672	224	11	19	(D)
EMMAUS	10	6,224	587	12,762	103	5	5	(D)
FOUNTAIN HILL	4	(D)	(D)	(D)	(D)	(D)	4	1,546
REMAINDER OF COUNTY	49	36,202	1,786	39,005	398	35	31	8,090
WHITEHALL TWP	3	(D)	(D)	(D)	(D)	(D)	2	(D)
LUZERNE COUNTY	540	310,614	17,495	366,661	4,543	476	432	181,206
ASHLEY	3	(D)	(D)	(D)	(D)	(D)	3	(D)
DURYEA	1	(D)	(D)	(D)	(D)	(D)	1	(D)
EDWARDSVILLE	5	492	25	676	15	4	4	(D)
EXETER	5	7,947	272	5,039	52	1	2	(D)
FORTY FORT	16	10,924	665	13,759	137	10	13	(D)
FREELAND	4	497	22	295	8	6	4	497
HAZLETON	86	41,984	2,283	46,949	606	80	75	33,977
KINGSTON	42	20,554	1,897	39,438	444	39	31	15,767
LARKSVILLE	1	(D)	(D)	(D)	(D)	(D)	1	(D)
LUZERNE	6	2,405	198	2,847	39	4	5	(D)
NANTICOKE	11	1,378	103	1,867	30	15	11	1,378
PITTSTON	30	11,056	675	12,539	185	31	26	8,671
PLYMOUTH	13	3,445	288	5,851	70	12	12	(D)
SWOYERSVILLE	4	1,194	69	1,398	27	5	4	1,194
WEST HAZLETON	7	638	35	641	13	9	5	(D)
WEST PITTSTON	5	8,262	169	4,715	47	4	5	(D)
WILKES-BARRE	233	149,200	8,782	183,890	2,356	189	181	86,753
REMAINDER OF COUNTY	67	49,326	1,916	45,206	485	61	49	18,654
HANOVER TWP	1	(D)	(D)	(D)	(D)	(D)	1	(D)
PLAINS TWP	3	492	29	549	11	8	2	(D)
LYCOMING COUNTY	145	74,533	5,327	108,136	1,385	80	110	45,792
JERSEY SHORE	5	(D)	(D)	(D)	(D)	(D)	3	(D)
SOUTH WILLIAMSPORT	1	(D)	(D)	(D)	(D)	(D)	1	(D)
WILLIAMSPORT	98	45,479	3,592	74,646	945	52	78	32,804
REMAINDER OF COUNTY	41	25,811	1,560	29,399	378	24	28	9,839
MCKEAN COUNTY	71	21,686	1,695	33,720	416	49	56	15,379
BRADFORD	35	15,918	1,340	25,432	305	19	29	12,363
KANE	13	1,805	132	2,556	38	10	9	584
REMAINDER OF COUNTY	23	3,963	223	5,732	73	20	18	2,432
MERCER COUNTY	105	74,646	3,723	78,959	883	89	81	51,962
FARRELL	12	2,761	176	3,308	47	8	11	(D)
GREENVILLE	12	5,132	383	7,173	110	9	11	(D)
GROVE CITY	8	2,047	139	2,489	25	10	4	932
SHARON	37	42,170	1,893	38,748	432	39	31	32,606
SHARPSVILLE	1	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	35	(D)	(D)	(D)	(D)	(D)	23	8,732
HICKORY TWP	...	...	...	...	...	...	...	...
MIFFLIN COUNTY	57	24,971	1,423	27,736	384	49	44	16,203
LEWISTOWN	39	15,641	993	19,165	265	36	33	14,013
REMAINDER OF COUNTY	18	9,330	430	8,571	119	13	11	2,190
MONROE COUNTY	51	16,222	803	15,351	224	49	32	6,495
EAST STROUDSBURG	7	2,810	125	2,411	53	5	4	754
STROUDSBURG	30	11,829	578	11,108	143	30	20	5,034
REMAINDER OF COUNTY	14	1,583	100	1,832	28	14	8	707
MONTGOMERY COUNTY	728	847,548	32,930	636,163	6,332	498	447	270,523
BRIDGEPORT	11	22,270	916	18,058	185	6	10	(D)
CONSHOHOCKEN	13	5,409	2,674	50,512	558	4	9	1,894
ELKINS PARK	4	(D)	(D)	(D)	(D)	(D)	3	(D)
HATBORO	6	660	175	4,955	92	4	6	660
JENKINTOWN	38	30,430	825	17,510	151	28	21	11,380
LANSDALE	20	4,557	441	10,143	124	11	18	(D)
MELROSE	...	...	...	...	...	...	...	...
NARBERTH	32	23,915	857	18,090	142	23	9	5,538
NORRISTOWN	70	37,385	2,137	41,606	485	53	55	26,917
POTTSTOWN	37	14,804	1,233	23,508	278	33	32	12,694
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
ABINGTON TWP	31	20,509	890	16,879	165	21	22	11,736
CHELTENHAM TWP	35	25,046	1,046	20,962	226	34	19	12,279
LOWER MERION TWP	100	169,453	4,608	89,155	744	81	40	13,506
SPRINGFIELD TWP	18	8,367	371	6,215	58	10	11	1,873
UPPER MERION TWP	...	...	...	...	...	...	...	...
UPPER MORELAND TWP	...	...	...	...	...	...	...	...
WHITEMARSH TWP	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1]Ellwood City is in Beaver and Lawrence Counties. [4]Bethlehem is in Lehigh and Northampton Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MONTOUR COUNTY	11	8,093	228	4,978	69	13	9	(D)
DANVILLE	9	(D)	(D)	(D)	(D)	(D)	8	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
NORTHAMPTON COUNTY	187	102,998	6,859	137,087	1,648	141	154	66,656
BANGOR	8	840	57	945	16	7	7	(D)
BETHLEHEM (PART)[4]	49	38,963	2,085	42,017	554	47	39	27,326
EASTON	73	36,376	2,566	47,749	604	51	62	25,198
HELLERTOWN	4	705	46	954	15	3	4	705
NAZARETH	3	6,751	177	3,069	27	1	2	5,259
NORTHAMPTON	5	946	79	1,348	25	4	4	(D)
WILSON	7	2,129	173	4,315	55	6	6	(D)
REMAINDER OF COUNTY	38	16,288	1,676	36,690	352	22	30	10,195
NORTHUMBERLAND COUNTY	118	48,657	3,262	64,427	865	102	95	25,562
KULPMONT	2	(D)	(D)	(D)	(D)	(D)	2	(D)
MILTON	9	5,210	287	4,748	65	9	8	(D)
MOUNT CARMEL	16	3,164	181	3,737	74	18	16	3,164
SHAMOKIN	25	9,405	1,021	20,006	277	25	21	(D)
SUNBURY	41	16,198	1,112	22,993	280	26	31	9,692
REMAINDER OF COUNTY	25	14,468	644	12,454	158	22	17	3,404
COAL TWP	4	(D)	(D)	(D)	(D)	(D)	2	(D)
PERRY COUNTY	23	6,176	298	6,595	84	13	11	(D)
PHILADELPHIA COUNTY (COEXT. WITH PHILADELPHIA CITY)	4,876	6,026,798	310,060	6,141,045	62,006	3,758	3,779	2,342,603
PIKE COUNTY	8	1,946	87	1,916	27	3	5	669
POTTER COUNTY	20	5,082	150	3,354	58	10	13	1,090
SCHUYLKILL COUNTY	192	74,865	4,868	18,515	1,436	154	160	42,843
ASHLAND (PART)[2]	6	1,494	141	5,050	47	6	6	1,494
COALDALE	1	(D)	(D)	(D)	(D)	(D)	1	(D)
FRACKVILLE	10	4,356	299	6,011	74	7	7	(D)
MAHANOY CITY	12	4,567	92	2,103	33	12	11	(D)
MINERSVILLE	4	529	34	788	13	6	4	529
POTTSVILLE	59	23,530	1,928	38,268	495	36	51	15,150
ST CLAIR	3	(D)	(D)	(D)	(D)	(D)	3	(D)
SCHUYLKILL HAVEN	7	2,056	93	1,990	23	5	6	(D)
SHENANDOAH	19	5,279	570	12,444	222	24	18	(D)
TAMAQUA	9	2,890	143	3,499	61	7	8	(D)
REMAINDER OF COUNTY	62	29,474	1,539	37,742	458	47	45	9,834
SNYDER COUNTY	26	5,025	350	8,005	122	24	20	3,137
SOMERSET COUNTY	70	22,420	1,374	29,062	394	45	50	13,410
SOMERSET	25	7,409	627	12,257	162	12	18	3,916
WINDBER	9	1,685	115	2,063	30	4	7	(D)
REMAINDER OF COUNTY	36	13,326	632	14,742	202	29	26	(D)
SULLIVAN COUNTY	4	1,380	127	2,579	29	3	3	(D)
SUSQUEHANNA COUNTY	25	4,479	270	6,454	97	20	19	2,763
TIOGA COUNTY	43	10,957	566	12,891	185	37	25	4,013
UNION COUNTY	21	8,202	643	12,021	185	16	17	6,413
LEWISBURG	5	3,939	382	6,253	91	4	4	(D)
REMAINDER OF COUNTY	16	4,263	261	5,768	94	12	13	(D)
VENANGO COUNTY	66	25,327	1,509	30,113	391	66	52	11,763
FRANKLIN	13	4,143	352	6,275	75	15	10	2,902
OIL CITY	37	15,130	927	18,399	251	38	32	7,779
REMAINDER OF COUNTY	16	6,054	230	5,439	65	13	10	1,082
WARREN COUNTY	48	27,631	1,810	40,420	456	35	41	16,864
WARREN	35	23,864	1,532	28,409	349	26	31	14,001
REMAINDER OF COUNTY	13	3,767	278	12,011	107	9	10	2,863
WASHINGTON COUNTY	171	97,796	6,725	136,810	1,532	155	140	59,895
CALIFORNIA	[illegible]	(D)	(D)	(D)	(D)	(D)	2	(D)
CANONSBURG	10	4,456	238	6,555	72	10	6	2,398
CENTERVILLE	1	(D)	(D)	(D)	(D)	(D)	***	***
CHARLEROI	19	25,606	1,766	33,553	350	27	17	(D)
DONORA	8	1,651	214	2,825	38	10	7	(D)
MONONGAHELA	11	2,704	261	8,391	92	8	11	2,704
WASHINGTON	58	25,443	2,423	48,674	562	46	48	16,378
REMAINDER OF COUNTY	62	34,162	1,650	33,594	389	52	49	13,971
WAYNE COUNTY	42	10,931	587	12,532	176	32	26	4,128
HONESDALE	19	7,113	359	7,986	110	10	10	2,214
REMAINDER OF COUNTY	23	3,818	228	4,546	66	22	16	1,914

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[2]Ashland is in Columbia and Schuylkill Counties. [4]Bethlehem is in Lehigh and Northampton Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
WESTMORELAND COUNTY	246	108,175	6,211	135,099	1,641	228	207	60,109
ARNOLD	1	(D)	(D)	(D)	(D)	(D)	1	(D)
GREENSBURG	44	20,666	1,877	5,028	609	34	37	11,485
JEANNETTE	14	3,682	291	5,166	75	11	11	2,934
LATROBE	22	7,653	473	8,681	96	27	18	4,164
MONESSEN	11	2,594	64	1,114	18	14	11	2,594
MOUNT PLEASANT	7	1,591	137	2,638	31	6	7	1,591
NEW KENSINGTON	30	10,751	659	12,133	165	35	28	(D)
SCOTTDALE	7	1,159	75	1,448	19	10	7	1,159
VANDERGRIFT	10	997	71	1,498	22	12	9	(D)
REMAINDER OF COUNTY	98	58,765	2,502	50,421	584	77	76	26,030
DERRY TWP	3	309	23	445	12	2	3	309
HEMPFIELD TWP	17	11,501	468	10,449	128	16	16	(D)
LOWER BURRELL TWP	...	...	...	...	...	...	...	...
MOUNT PLEASANT TWP	3	(D)	(D)	(D)	(D)	(D)	3	(D)
NORTH HUNTINGDON TWP	4	3,117	237	4,267	54	2	3	(D)
UNITY TWP	...	...	...	...	...	...	...	...
WYOMING COUNTY	15	5,265	165	3,124	50	14	5	(D)
YORK COUNTY	294	219,676	14,528	274,757	3,135	166	232	131,965
HANOVER	32	9,317	700	13,838	206	22	27	6,288
RED LION	7	1,625	87	1,603	30	3	7	(D)
WEST YORK	6	5,510	668	10,959	118	1	6	5,510
YORK	170	146,540	9,771	181,586	2,025	86	135	83,610
REMAINDER OF COUNTY	80	58,026	3,456	68,959	773	54	58	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Pennsylvania, total	15,073	706,305	13,690,882	165,698	10,826	11,279	5,558,094	3,794	7,837,148
Adams County	35	804	17,454	243	30	24	6,623	11	6,223
Gettysburg	16	438	7,121	133	16	12	4,780	4	1,646
Remainder of County	19	366	10,333	110	14	12	1,843	7	4,577
Allegheny County	2,599	163,279	3,169,374	34,040	1,607	1,802	1,120,439	797	2,194,680
Avalon	3	25	880	8	...	3	235	...	...
Bellevue	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Bethel	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Brackenridge	3	(D)	(D)	(D)	(D)	3	(D)	...	(D)
Braddock	29	(D)	(D)	(D)	(D)	27	(D)	2	(D)
Brentwood	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Bridgeville	5	68	1,468	24	5	5	1,178	...	...
Carnegie	28	2,065	38,141	413	15	25	19,136	3	828
Castle Shannon	15	589	11,374	114	12	10	3,257	5	18,848
Clairton	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Coraopolis	14	678	11,280	168	12	10	2,043	4	6,884
Crafton	5	16	(Z)	9	4	5	285	...	...
Dormont	22	262	6,685	73	15	10	3,706	12	4,925
Duquesne	9	70	1,765	38	5	9	1,519	...	...
East Pittsburgh	6	74	1,301	20	4	6	1,875	...	...
Edgewood	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Etna	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Forest Hills	...	...	...	...	...	...	...	...	...
Glassport	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Homestead	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
McKeesport	64	3,006	57,149	728	67	59	31,092	5	4,222
McKees Rocks	28	1,411	25,232	305	21	23	12,475	5	11,407
Millvale	11	251	4,971	64	10	11	2,791	...	...
Mount Oliver	4	74	1,453	21	2	4	806	...	...
Munhall	4	119	2,196	33	2	4	3,266	...	...
North Braddock	3	146	2,627	33	...	3	1,951	...	...
Oakmont	3	54	1,149	11	2	3	965	...	...
Pitcairn	...	...	...	...	...	...	...	...	...
Pittsburgh	2,028	138,520	2,686,679	28,558	1,194	1,339	909,719	689	2,040,024
Rankin	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Sewickley	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Sharpsburg	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Swissvale	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Tarentum	9	324	6,765	94	6	9	3,353	...	...
Turtle Creek	8	125	2,567	37	7	8	1,879	...	...
West Mifflin	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
West View	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Whitehall	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
White Oak	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Wilkinsburg	40	1,225	29,582	328	20	31	11,643	9	6,086
Wilmerding	6	73	1,525	27	9	6	1,375	...	...
Remainder of County	167	9,983	202,714	2,062	107	128	59,701	39	74,168
Armstrong County	54	1,387	28,530	407	33	40	16,586	14	8,600
Ford City	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Kittanning	24	853	17,286	214	16	20	12,571	4	3,374
Remainder of County	24	(D)	(D)	(D)	(D)	15	(D)	9	(D)
Beaver County	120	3,227	62,140	842	96	99	26,127	21	33,442
Aliquippa	9	141	2,213	45	9	9	1,985	...	...
Ambridge	15	319	7,512	75	13	15	4,608	...	...
Beaver	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Beaver Falls	34	811	15,532	238	28	29	6,438	5	9,891
Ellwood City (part)[1]	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Midland	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Monaca	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
New Brighton	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Rochester	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Remainder of County	23	981	19,068	232	16	12	2,389	11	20,550
Bedford County	29	737	14,973	232	26	13	4,549	16	12,088
Berks County	358	12,985	243,411	3,427	241	273	109,820	85	118,956
Reading	260	9,236	170,941	2,429	171	202	79,116	58	88,202
Shillington	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
West Reading	14	617	10,894	158	5	11	3,961	3	1,119
Remainder of County	77	(D)	(D)	(D)	(D)	55	(D)	22	(D)
Blair County	174	5,788	114,785	1,688	113	132	50,877	42	46,465
Altoona	123	4,321	85,850	1,247	80	101	41,213	22	26,281
Hollidaysburg	9	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Tyrone	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Remainder of County	29	(D)	(D)	(D)	(D)	11	(D)	18	(D)
Bradford County	48	1,005	20,004	339	36	29	7,983	19	9,549
Sayre	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	40	(D)	(D)	(D)	(D)	22	(D)	18	(D)
Bucks County	132	4,584	90,393	1,326	86	103	32,271	29	29,714
Bristol	16	664	13,789	165	6	12	2,359	4	7,644
Doylestown	11	476	8,669	131	12	8	8,960	3	3,240
Morrisville	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Quakertown	14	(D)	(D)	(D)	(D)	12	(D)	2	(D)
Remainder of County	85	2,567	50,303	707	56	66	17,100	19	17,110
Butler County	102	2,538	55,206	723	80	81	25,578	21	8,222
Butler	63	2,064	45,863	564	49	53	22,586	10	3,134
Remainder of County	39	474	9,343	159	31	28	2,992	11	5,088

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Ellwood City is in Beaver and Lawrence Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Cambria County	212	6,191	123,593	1,678	126	162	52,986	50	42,255
Johnstown	146	5,037	100,121	1,312	77	111	41,785	35	30,081
Nanty Glo	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	65	(D)	(D)	(D)	(D)	50	(D)	15	(D)
Cameron County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Carbon County	40	460	9,010	145	23	36	6,268	4	1,293
Jim Thorpe	3	21	(Z)	8	1	3	204	...	...
Lansford	11	217	4,221	67	6	11	3,117	...	...
Lehighton	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Palmerton	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Centre County	47	736	13,584	251	31	34	7,095	13	8,816
Bellefonte	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
State College	12	119	2,880	52	1	9	1,396	3	482
Remainder of County	27	(D)	(D)	(D)	(D)	19	(D)	8	(D)
Chester County	158	5,640	109,809	1,527	119	119	36,256	39	57,115
Coatesville	24	2,028	39,068	503	17	21	8,335	3	9,990
Phoenixville	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
West Chester	25	388	9,214	138	21	21	3,588	4	3,078
Remainder of County	97	(D)	(D)	(D)	(D)	67	(D)	30	(D)
Clarion County	41	502	11,562	184	34	34	4,856	7	3,876
Clearfield County	73	1,456	27,834	477	53	56	12,451	17	9,518
Clearfield	19	370	7,065	115	14	15	3,579	4	1,579
Du Bois	28	701	15,545	202	21	20	4,774	8	5,838
Remainder of County	26	385	7,224	160	18	21	4,098	5	2,101
Clinton County	28	649	11,608	200	30	20	5,702	8	2,986
Lock Haven	18	557	9,989	171	20	14	4,523	4	2,125
Remainder of County	10	92	1,619	29	10	6	1,179	4	861
Columbia County	46	912	17,763	294	33	34	6,225	12	10,059
Ashland (part)[2]	...	...	...	...	...	...	...	...	...
Berwick	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Bloomsburg	24	439	8,589	146	15	16	3,570	8	6,889
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Crawford County	73	1,118	25,684	359	61	46	11,933	27	10,214
Meadville	34	560	12,092	186	28	26	5,883	8	3,737
Titusville	14	233	4,162	60	10	9	3,373	5	1,768
Remainder of County	25	325	9,430	113	23	11	2,677	14	4,709
Cumberland County	73	3,894	69,338	930	48	48	18,210	25	38,213
Camp Hill	6	303	5,827	71	3	3	553	3	3,119
Carlisle	24	462	9,779	165	29	19	4,298	5	5,530
Mechanicsburg	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
New Cumberland	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Shippensburg (part)[3]	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	30	2,883	48,177	633	12	16	11,080	14	28,343
Dauphin County	361	24,502	465,728	5,815	196	244	174,761	117	209,345
Harrisburg	296	21,904	414,486	5,093	159	200	159,495	96	169,430
Middletown	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Steelton	6	125	2,315	34	4	3	367	3	717
Remainder of County	54	(D)	(D)	(D)	(D)	37	(D)	17	(D)
Delaware County	335	11,541	225,586	2,668	273	262	81,814	73	93,051
Chester	86	5,974	117,810	1,282	88	82	42,751	4	14,279
Clifton Heights	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Collingdale	4	250	5,181	46	1	4	1,985	...	...
Darby	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Glenolden	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Lansdowne	19	(D)	(D)	(D)	(D)	16	(D)	3	(D)
Media	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Norwood	...	...	...	...	...	...	...	...	...
Prospect Park	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Sharon Hill	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Yeadon	4	64	1,106	17	3	4	419	...	...
Remainder of County	191	3,959	75,428	982	147	131	27,578	60	64,083
Elk County	24	419	10,223	120	27	19	3,626	5	2,267
Ridgway	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
St. Marys	8	(D)	(D)	(D)	(D)	7	(D)	...	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	6	(D)	3	(D)
Erie County	314	11,250	224,240	2,769	200	237	123,962	77	69,914
Corry	12	281	4,524	77	6	9	1,578	3	2,275
Erie	259	10,209	203,959	2,489	161	201	118,079	58	55,624
Remainder of County	43	760	15,757	203	33	27	4,205	16	12,015
Fayette County	145	3,071	59,152	897	111	111	30,514	34	19,462
Brownsville	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Connellsville	18	359	8,966	101	12	15	3,425	3	1,481
Uniontown	66	1,989	35,524	548	51	50	20,000	16	12,108
Remainder of County	54	(D)	(D)	(D)	(D)	40	(D)	14	(D)
Forest County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Franklin County	85	2,001	48,498	624	66	54	12,906	31	29,727
Chambersburg	41	876	23,622	283	29	29	7,926	12	7,479
Shippensburg (part)[3]	...	...	...	...	...	...	...	...	...
Waynesboro	17	599	12,901	156	11	11	3,083	6	6,038
Remainder of County	27	526	11,975	185	26	14	1,897	13	16,210

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2]Ashland is in Columbia and Schuylkill Counties. [3]Shippensburg is in Cumberland and Franklin Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Fulton County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Greene County	27	289	4,777	115	33	22	3,895	5	2,344
Waynesburg	14	(D)	(D)	(D)	(D)	12	(D)	2	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	10	(D)	3	(D)
Huntingdon County	30	840	16,599	271	21	23	9,707	7	3,132
Huntingdon	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	12	(D)	6	(D)
Indiana County	53	1,290	26,007	437	36	39	16,202	14	9,055
Blairsville	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Indiana	21	628	12,100	209	10	14	8,727	7	2,057
Remainder of County	21	(D)	(D)	(D)	(D)	16	(D)	5	(D)
Jefferson County	46	874	16,012	259	37	34	9,974	12	2,957
Punxsutawney	21	315	6,193	102	14	16	4,426	5	1,234
Remainder of County	25	559	9,819	157	23	18	5,548	7	1,723
Juniata County	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Lackawanna County	381	13,029	262,408	3,515	252	302	114,046	79	72,186
Archbald	3	71	1,136	11	...	3	826	...	...
Blakely	...	...	...	...	...	...	...	...	...
Carbondale	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Dickson City	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Dunmore	3	105	2,403	33	2	3	837	...	...
Old Forge	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Olyphant	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Scranton	323	11,933	238,090	3,162	208	254	100,973	69	67,048
Taylor	...	...	...	...	...	...	...	...	...
Throop	3	37	767	10	3	3	689	...	...
Winton	...	...	...	...	...	...	...	...	...
Remainder of County	26	601	12,450	171	19	20	5,002	6	3,924
Lancaster County	361	14,229	274,203	3,908	254	264	119,939	97	163,061
Columbia	15	(D)	(D)	(D)	(D)	13	(D)	2	(D)
Elizabethtown	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Ephrata	15	921	21,245	363	13	10	7,009	5	5,193
Lancaster	186	9,231	172,139	2,341	123	139	70,998	47	85,103
Lititz	9	163	4,320	43	5	9	3,043	...	...
Remainder of County	125	3,494	67,904	1,031	94	84	25,857	41	67,755
Lawrence County	111	2,780	58,058	784	103	92	30,020	19	11,379
Ellwood City (part)[1]	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
New Castle	85	2,330	48,396	636	73	73	25,525	12	7,485
Remainder of County	17	(D)	(D)	(D)	(D)	12	(D)	5	(D)
Lebanon County	91	2,253	40,735	677	68	72	22,025	19	12,765
Lebanon	52	1,372	24,475	426	39	43	10,025	9	2,870
Palmyra	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	22	(D)	9	(D)
Lehigh County	328	19,042	377,833	4,816	212	251	114,486	77	124,029
Allentown	259	14,848	293,629	3,748	161	202	104,189	57	79,004
Bethlehem (part)[4]	17	415	10,250	144	14	17	5,115	...	...
Emmaus	9	582	12,640	97	5	4	499	5	6,809
Fountain Hill	...	...	...	...	...	...	...	...	...
Remainder of County	43	3,197	61,314	827	32	28	4,683	15	38,216
Luzerne County	477	14,510	287,114	4,006	391	379	133,259	98	95,722
Ashley	...	...	...	...	...	...	...	...	...
Duryea	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Edwardsville	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Exeter	4	(D)	(D)	(D)	(D)	2	(D)	...	...
Forty Fort	17	613	11,324	144	4	12	3,383	5	5,242
Freeland	7	84	2,003	27	6	7	1,173	...	...
Hazleton	81	2,415	47,922	715	79	71	26,015	10	9,222
Kingston	37	1,837	35,887	430	33	27	14,122	10	8,854
Larksville	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Luzerne	...	...	...	...	...	...	...	...	...
Nanticoke	...	...	...	...	...	...	...	...	...
Pittston	17	(D)	(D)	(D)	(D)	15	(D)	2	(D)
Plymouth	8	169	3,025	51	6	8	2,125	...	...
Swoyersville	2	(D)	(D)	(D)	(D)	2	(D)	...	...
West Hazleton	6	158	3,355	43	3	3	145	3	887
West Pittston	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Wilkes-Barre	227	7,586	148,859	2,060	178	180	71,032	47	51,637
Remainder of County	57	895	19,515	322	48	41	9,685	16	10,769
Lycoming County	134	4,597	90,531	1,255	72	110	37,773	24	20,952
Jersey Shore	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
South Williamsport	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Williamsport	97	3,536	68,892	969	45	85	34,036	12	9,075
Remainder of County	30	(D)	(D)	(D)	(D)	20	(D)	10	(D)
McKean County	85	2,029	40,898	552	61	70	17,012	15	6,446
Bradford	51	1,675	33,011	431	30	45	14,183	6	3,060
Kane	14	120	2,636	40	12	10	794	4	918
Remainder of County	20	234	5,251	81	19	15	2,035	5	2,468
Mercer County	96	3,658	77,893	915	90	77	37,659	19	52,518
Farrell	12	322	6,950	92	13	12	3,540	...	...
Greenville	13	(D)	(D)	(D)	(D)	11	(D)	2	(D)
Grove City	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Sharon	42	2,193	46,945	475	44	34	25,928	8	45,608
Sharpsville	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	19	449	9,971	177	12	13	1,838	6	5,620

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Ellwood City is in Beaver and Lawrence Counties.

[4] Bethlehem is in Lehigh and Northampton Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Mifflin County	57	974	19,542	381	51	45	10,771	12	6,467
Lewistown	44	706	14,039	263	43	38	8,422	6	1,788
Remainder of County	13	266	5,503	118	8	7	2,349	6	4,679
Monroe County	49	812	17,167	249	43	35	7,122	14	5,486
East Stroudsburg	7	(D)	(D)	(D)	(D)	4	(D)	3	(D)
Stroudsburg	33	562	10,328	160	32	23	5,466	10	4,092
Remainder of County	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Montgomery County	537	15,704	305,939	3,851	367	371	139,787	166	177,790
Bridgeport	6	(D)	(D)	(D)	(D)	6	(D)	...	...
Conshohocken	15	(D)	(D)	(D)	(D)	14	(D)	1	(D)
Jenkintown	30	434	7,591	92	26	19	7,003	11	7,854
Lansdale	20	455	9,431	131	11	17	4,041	3	1,381
Narberth	15	219	4,987	52	8	4	593	11	7,231
Norristown	71	2,183	43,149	569	47	61	17,988	10	8,010
Pottstown	42	1,211	24,164	338	38	36	9,634	6	3,088
Remainder of County	338	(D)	(D)	(D)	(D)	214	(D)	124	(D)
Montour County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Danville	7	(D)	(D)	(D)	(D)	7	(D)	...	...
Remainder of County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Northampton County	193	6,228	112,884	1,642	134	168	72,006	25	23,613
Bangor	11	82	1,446	28	10	11	1,224	...	...
Bethlehem (part)[4]	55	2,188	36,716	568	44	48	34,811	7	3,160
Easton	87	2,926	52,858	769	56	75	27,309	12	15,914
Hellertown	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Nazareth	4	40	626	8	1	4	558	...	...
Northampton	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Wilson	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	25	(D)	(D)	(D)	(D)	21	(D)	4	(D)
Northumberland County	121	2,704	49,942	839	108	99	24,040	22	16,599
Kulpmont	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Milton	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Mount Carmel	19	310	5,528	82	18	14	3,263	...	...
Shamokin	32	770	13,851	261	29	27	6,554	5	4,192
Sunbury	33	924	16,947	258	31	26	7,382	5	3,088
Remainder of County	28	(D)	(D)	(D)	(D)	17	(D)	11	(D)
Perry County	17	224	4,217	68	16	8	1,139	9	2,662
Philadelphia County (Coextensive with Philadelphia City)	4,943	296,882	5,690,515	65,479	3,783	3,750	2,363,553	1,193	3,687,786
Pike County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Potter County	21	265	7,553	169	12	13	1,367	8	2,513
Schuylkill County	190	4,852	90,556	1,498	151	155	41,648	35	34,568
Ashland (part)[2]	6	171	3,608	47	5	6	2,055	...	...
Coaldale	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Frackville	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Mahanoy City	10	77	1,399	31	6	10	1,774	...	...
Minersville	5	35	728	13	3	5	667	...	...
Pottsville	61	1,688	31,143	522	44	53	16,394	8	9,500
St. Clair	4	202	(Z)	9	4	4	1,008	...	...
Schuylkill Haven	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Shenandoah	22	(D)	(D)	(D)	(D)	20	(D)	2	(D)
Tamaqua	15	(D)	(D)	(D)	(D)	13	(D)	2	(D)
Remainder of County	47	1,086	21,272	356	41	27	7,525	20	19,986
Snyder County	22	366	3,444	78	15	16	1,462	6	1,924
Somerset County	53	678	12,473	240	34	40	9,397	13	9,639
Somerset	16	283	5,397	77	7	12	2,753	4	6,503
Windber	7	29	585	19	2	4	432	3	900
Remainder of County	30	366	6,491	144	25	24	6,212	6	2,236
Sullivan County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Susquehanna County	21	208	4,557	80	13	14	1,983	7	1,827
Tioga County	32	223	4,651	103	25	19	1,396	13	4,165
Union County	21	442	7,397	140	12	16	3,659	5	1,725
Lewisburg	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	13	(D)	3	(D)
Venango County	62	1,400	28,314	436	55	53	11,916	9	10,935
Franklin	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Oil City	36	922	18,653	295	32	31	7,673	5	5,993
Remainder of County	14	(D)	(D)	(D)	(D)	11	(D)	3	(D)
Warren County	41	1,360	27,254	508	41	32	9,983	9	4,591
Warren	31	1,061	20,594	367	35	26	8,666	5	3,092
Remainder of County	10	299	6,660	141	6	6	1,317	4	1,499
Washington County	166	4,587	99,228	1,317	148	136	44,525	30	33,512
Canonsburg	16	856	22,716	208	13	12	7,988	4	1,807
Centerville	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Charleroi	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Donora	9	95	1,785	44	12	9	1,602	...	...
Monongahela	11	116	2,320	60	13	11	1,802	...	...
Washington	53	1,259	23,285	369	42	42	13,381	11	7,717
Remainder of County	62	(D)	(D)	(D)	(D)	49	(D)	13	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2]Ashland is in Columbia and Schuylkill Counties. [4]Bethlehem is in Lehigh and Northampton Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Wayne County	33	369	7,822	135	15	20	6,857	13	7,142
Honesdale	21	280	5,157	86	9	13	5,882	8	5,844
Remainder of County	12	89	2,665	49	6	7	975	5	1,298
Westmoreland County	241	5,404	110,494	1,564	188	201	47,697	40	53,467
Arnold	3	24	(Z)	8	2	3	333	...	...
Greensburg	62	2,106	42,004	595	47	50	17,234	12	10,047
Jeannette	19	388	7,502	159	15	15	3,029	4	1,742
Latrobe	22	517	11,067	133	17	17	2,450	5	9,697
Monessen	12	154	3,126	57	12	12	3,844	...	...
Mount Pleasant	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
New Kensington	24	(D)	(D)	(D)	(D)	22	(D)	2	(D)
Scottdale	7	99	2,674	34	5	7	1,240	...	...
Vandergrift	12	100	1,444	34	10	12	1,484	...	...
Remainder of County	66	1,464	30,619	365	42	50	8,988	16	31,081
Wyoming County	21	200	4,130	97	18	10	1,531	11	4,622
York County	266	11,930	232,507	2,955	150	200	93,207	66	87,214
Hanover	35	683	13,220	238	23	30	6,644	5	1,703
Red Lion	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
West York	1	(D)	(D)	(D)	(D)	1	(D)	...	...
York	178	10,288	200,398	2,342	89	134	80,015	44	74,224
Remainder of County	44	(D)	(D)	(D)	(D)	28	(D)	16	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts—(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

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U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

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PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

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Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Rhode Island

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Rhode Island totaled $1,008,518,000 during the year 1958, an increase of $83,358,000 or 9.0 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 12,965 paid employees during the workweek ended nearest November 15, 1958, an increase of 3.3 percent compared with the same week in 1954. In addition, 570 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $56,966,000 compared with $49,206,000 in 1954, an increase of 15.8 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $522,972,000 an increase of $44,713,000 or 9.3 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A form for requesting announcements of final reports and for ordering copies of the preliminary area reports is provided at the end of this publication.

For explanation of procedures and definitions, see pages 5-7.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	1,305	1,008,518	56,966	12,965	1,265	925,160	49,206	12,554	9.0	15.8
MERCHANT WHOLESALERS	1,080	522,972	36,777	9,022	1,053	478,259	32,688	8,806	9.3	12.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	100	237,387	12,132	2,390	93	250,922	9,602	2,208	-5.4	26.3
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	41	171,492	6,419	1,180	44	143,442	5,895	1,264	19.6	8.9
MERCHANDISE AGENTS, BROKERS	74	74,902	1,499	319	62	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	10	1,765	139	54	4	(D)	(D)	(D)	(D)	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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RHODE ISLAND



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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	1,305	1,008,518	56,966	1,113,251	12,965	570	1,080	522,972
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	1,080	522,972	36,777	717,488	9,022	516	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	100	237,387	12,132	240,410	2,390	2	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	41	171,492	6,419	120,792	1,180	8	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	74	74,902	1,499	30,710	319	38	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	10	1,765	139	3,851	54	6	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	101	28,026	2,713	52,664	729	65	97	19,750
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	67	126,693	4,911	87,669	908	12	45	35,464
503	DRY GOODS, APPAREL	59	40,927	2,263	52,961	695	29	49	24,277
504	GROCERIES AND RELATED PRODUCTS	213	170,629	8,317	160,939	2,027	134	178	111,949
505	FARM PRODUCTS--RAW MATERIALS	13	29,922	401	8,115	85	2	10	(D)
506	ELECTRICAL GOODS	61	44,730	3,677	64,501	743	17	54	41,456
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	65	22,672	2,437	47,421	559	22	62	21,602
508	MACHINERY, EQUIPMENT, SUPPLIES	190	62,663	8,378	156,418	1,703	61	152	39,389
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	24	42,189	1,270	25,124	247	2	18	15,011
5092	PETROLEUM BULK STATIONS, TERMINALS	41	171,492	6,419	120,792	1,180	8	...	...
5093	SCRAP, WASTE MATERIALS	75	26,649	1,961	39,879	575	41	73	(D)
5094	TOBACCO, TOBACCO PRODUCTS	22	37,342	1,064	19,049	226	8	20	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	28	29,535	2,103	41,594	424	5	27	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	42	16,061	1,593	33,540	347	13	34	12,313
5097	FURNITURE, HOME FURNISHINGS	29	7,686	758	18,039	237	11	28	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	46	26,264	1,918	41,040	426	13	38	17,648
5099	OTHER MISCELLANEOUS PRODUCTS	229	125,038	6,783	143,506	1,854	127	195	64,692

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
RHODE ISLAND, TOTAL	1,305	1,008,518	56,966	1,113,251	12,965	570	1,080	522,972
BRISTOL COUNTY [1]	30	7,479	863	17,040	253	19	28	(D)
BRISTOL TOWN	10	3,029	75	1,620	21	6	9	(D)
WARREN TOWN	15	3,905	775	15,190	227	11	14	(D)
KENT COUNTY	64	15,864	988	21,917	282	29	57	11,319
WARWICK	37	8,025	512	11,328	147	20	33	(D)
REMAINDER OF COUNTY	27	7,839	476	10,589	135	9	24	(D)
WEST WARWICK TOWN	17	5,691	353	7,765	84	4	15	(D)
NEWPORT COUNTY	38	18,098	808	15,200	208	37	31	8,866
NEWPORT	27	12,428	641	11,539	166	28	24	(D)
REMAINDER OF COUNTY	11	5,670	167	3,661	42	9	7	(D)
PROVIDENCE COUNTY	1,142	958,083	53,442	1,040,160	12,010	472	937	491,080
CENTRAL FALLS	19	6,678	406	9,492	147	8	15	(D)
CRANSTON	53	16,574	949	20,389	256	26	46	9,427
PAWTUCKET	115	75,390	5,296	109,030	1,230	44	99	47,353
PROVIDENCE	765	681,209	38,738	732,544	8,441	318	617	364,192
WOONSOCKET	88	37,944	2,400	50,160	624	37	79	29,773
REMAINDER OF COUNTY	102	140,288	5,653	118,545	1,312	39	81	(D)
CUMBERLAND TOWN	6	(D)	(D)	(D)	(D)	(D)	5	(D)
EAST PROVIDENCE TOWN	51	62,874	3,273	59,990	647	14	41	18,767
JOHNSTON TOWN	14	4,436	508	12,239	170	10	13	(D)
LINCOLN TOWN	5	3,191	99	1,696	17	2	2	(D)
NORTH PROVIDENCE TOWN	6	(D)	(D)	(D)	(D)	(D)	6	(D)
WASHINGTON COUNTY [1]	31	8,994	865	18,934	212	13	27	6,910
NORTH KINGSTOWN TOWN	2	(D)	(D)	(D)	(D)	(D)	2	(D)
SOUTH KINGSTOWN TOWN	4	(D)	(D)	(D)	(D)	(D)	3	(D)
WESTERLY TOWN	14	2,969	301	6,582	77	8	13	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1] There are no cities in this county. Places shown are towns.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Rhode Island, total	1,256	49,206	926,110	12,554	582	1,053	478,259	203	446,901
Bristol County	20	(D)	(D)	(D)	(D)	19	(D)	1	(D)
Kent County	56	1,080	20,190	294	27	51	12,890	5	3,359
Warwick	29	(D)	(D)	(D)	(D)	26	(D)	3	(D)
Remainder of County	27	(D)	(D)	(D)	(D)	25	(D)	2	(D)
Newport County	36	(D)	(D)	(D)	(D)	26	(D)	10	(D)
Newport	24	(D)	(D)	(D)	(D)	18	(D)	6	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	8	(D)	4	(D)
Providence County	1,117	46,193	866,808	11,660	504	935	446,960	182	426,005
Central Falls	15	(D)	(D)	(D)	(D)	14	(D)	1	(D)
Cranston	40	983	16,240	251	21	30	12,718	10	9,208
Pawtucket	111	3,819	74,720	1,015	53	94	34,219	17	23,272
Providence	784	34,424	643,468	8,689	328	654	340,063	130	250,862
Woonsocket	78	1,955	35,950	530	38	69	35,349	9	7,469
Remainder of County	89	(D)	(D)	(D)	(D)	74	(D)	15	(D)
Washington County	27	(D)	(D)	(D)	(D)	22	(D)	5	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

FORM 3-104
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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Rhode Island

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Rhode Island totaled $1,008,518,000 during the year 1958, an increase of $83,358,000 or 9.0 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 12,965 paid employees during the workweek ended nearest November 15, 1958, an increase of 3.3 percent compared with the same week in 1954. In addition, 570 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $56,966,000 compared with $49,206,000 in 1954, an increase of 15.8 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $522,972,000 an increase of $44,713,000 or 9.3 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A form for requesting announcements of final reports and for ordering copies of the preliminary area reports is provided at the end of this publication.

For explanation of procedures and definitions, see pages 5-7.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	1,305	1,008,518	56,966	12,965	1,265	925,160	49,206	12,554	9.0	15.8
MERCHANT WHOLESALERS	1,080	522,972	36,777	9,022	1,053	478,259	32,688	8,806	9.3	12.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	100	237,387	12,132	2,390	93	250,922	9,602	2,208	-5.4	26.3
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	41	171,492	6,419	1,180	44	143,442	5,895	1,264	19.6	8.9
MERCHANDISE AGENTS, BROKERS	74	74,902	1,499	319	62	(D)	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	10	1,765	139	54	4	(D)	(D)	(D)	(D)	(D)

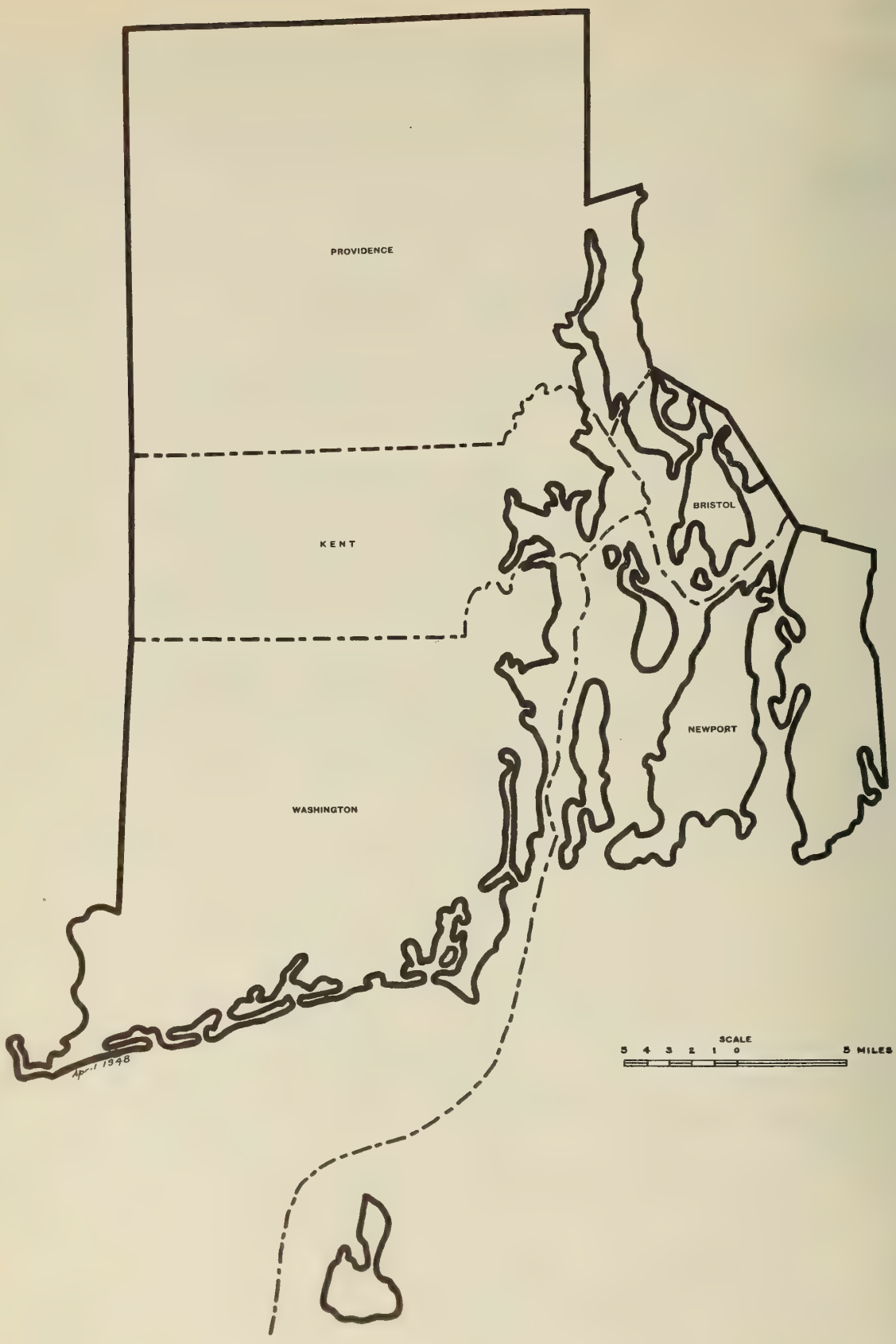
Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

RHODE ISLAND



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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	1,305	1,008,518	56,966	1,113,251	12,965	570	1,080	522,972
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	1,080	522,972	36,777	717,488	9,022	516	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	100	237,387	12,132	240,410	2,390	2	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	41	171,492	6,419	120,792	1,180	8	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	74	74,902	1,499	30,710	319	38	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	10	1,765	139	3,851	54	5	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	101	28,026	2,713	52,664	729	65	97	19,750
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	67	126,693	4,911	87,669	908	12	45	35,464
503	DRY GOODS, APPAREL	59	40,927	2,263	52,961	695	29	49	24,277
504	GROCERIES AND RELATED PRODUCTS	213	170,629	8,317	160,939	2,027	134	178	111,949
505	FARM PRODUCTS--RAW MATERIALS	13	29,922	401	8,115	85	2	10	(D)
506	ELECTRICAL GOODS	61	44,730	3,677	64,501	743	17	54	41,456
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	65	22,672	2,437	47,421	559	22	62	21,602
508	MACHINERY, EQUIPMENT, SUPPLIES	190	62,663	8,378	156,418	1,703	61	152	39,389
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	24	42,189	1,270	25,124	247	2	18	15,011
5092	PETROLEUM BULK STATIONS, TERMINALS	41	171,492	6,419	120,792	1,180	8	...	...
5093	SCRAP, WASTE MATERIALS	75	26,649	1,961	39,879	575	41	73	(D)
5094	TOBACCO, TOBACCO PRODUCTS	22	37,342	1,064	19,049	226	8	20	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	28	29,535	2,103	41,594	424	5	27	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	42	16,061	1,593	33,540	347	13	34	12,313
5097	FURNITURE, HOME FURNISHINGS	29	7,686	758	18,039	237	11	28	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	46	26,264	1,918	41,040	426	13	38	17,648
5099	OTHER MISCELLANEOUS PRODUCTS	229	125,038	6,783	143,506	1,854	127	195	64,692

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
RHODE ISLAND, TOTAL	1,305	1,008,518	56,966	1,113,251	12,965	570	1,080	522,972
BRISTOL COUNTY [1]	30	7,479	863	17,040	253	19	28	(D)
BRISTOL TOWN	10	3,029	75	1,620	21	6	9	(D)
WARREN TOWN	15	3,905	775	15,190	227	11	14	(D)
KENT COUNTY	64	15,864	988	21,917	282	29	57	11,319
WARWICK	37	8,025	512	11,328	147	20	33	(D)
REMAINDER OF COUNTY	27	7,839	476	10,589	135	9	24	(D)
WEST WARWICK TOWN	17	5,691	353	7,765	84	4	15	(D)
NEWPORT COUNTY	38	18,098	805	15,200	208	37	31	8,866
NEWPORT	27	12,428	641	11,539	166	28	24	(D)
REMAINDER OF COUNTY	11	5,670	167	3,661	42	9	7	(D)
PROVIDENCE COUNTY	1,142	958,083	53,442	1,040,160	12,010	472	937	491,080
CENTRAL FALLS	19	6,678	406	9,492	147	8	15	(D)
CRANSTON	53	16,574	949	20,389	256	26	46	9,427
PAWTUCKET	115	75,390	5,296	109,030	1,230	44	99	47,353
PROVIDENCE	765	681,209	38,738	732,544	8,441	318	617	364,192
WOONSOCKET	88	37,944	2,400	50,160	624	37	79	29,773
REMAINDER OF COUNTY	102	140,288	5,653	118,545	1,312	39	81	(D)
CUMBERLAND TOWN	6	(D)	(D)	(D)	(D)	(D)	5	(D)
EAST PROVIDENCE TOWN	51	62,874	3,273	59,990	647	14	41	18,767
JOHNSTON TOWN	14	4,436	508	12,239	170	10	13	(D)
LINCOLN TOWN	5	3,191	99	1,696	17	2	2	(D)
NORTH PROVIDENCE TOWN	6	(D)	(D)	(D)	(D)	(D)	6	(D)
WASHINGTON COUNTY [1]	31	8,994	865	18,934	212	13	27	6,910
NORTH KINGSTOWN TOWN	2	(D)	(D)	(D)	(D)	(D)	2	(D)
SOUTH KINGSTOWN TOWN	4	(D)	(D)	(D)	(D)	(D)	3	(D)
WESTERLY TOWN	14	2,969	301	6,582	77	8	13	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1] There are no cities in this county. Places shown are towns.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Rhode Island, total	1,256	49,206	926,110	12,554	582	1,053	478,259	203	446,901
Bristol County	20	(D)	(D)	(D)	(D)	19	(D)	1	(D)
Kent County	56	1,080	20,190	294	27	51	12,890	5	3,359
Warwick	29	(D)	(D)	(D)	(D)	26	(D)	3	(D)
Remainder of County	27	(D)	(D)	(D)	(D)	25	(D)	2	(D)
Newport County	36	(D)	(D)	(D)	(D)	26	(D)	10	(D)
Newport	24	(D)	(D)	(D)	(D)	18	(D)	6	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	8	(D)	4	(D)
Providence County	1,117	46,193	866,808	11,660	504	935	446,960	182	426,005
Central Falls	15	(D)	(D)	(D)	(D)	14	(D)	1	(D)
Cranston	40	983	16,240	251	21	30	12,718	10	9,208
Pawtucket	111	3,819	74,720	1,015	53	94	34,219	17	23,272
Providence	784	34,424	643,468	8,689	328	654	340,063	130	250,862
Woonsocket	78	1,955	35,950	530	38	69	35,349	9	7,469
Remainder of County	89	(D)	(D)	(D)	(D)	74	(D)	15	(D)
Washington County	27	(D)	(D)	(D)	(D)	22	(D)	5	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

JAN 7 2 PM '60

December 1959 BC58(P)-WA40

South Carolina

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in South Carolina totaled $1,563,482 during the year 1958, an increase of $222,242 or 16.6 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 20,069 paid employees during the workweek ended nearest November 15, 1958, an increase of 8.5 percent compared with the same week in 1954. In addition, 1,478 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $74,206 compared with $56,394 in 1954, an increase of 31.6 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $784,660 an increase of $150,287 or 23.7 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary fingings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 8-10.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	2,332	1,563,482	74,206	20,069	2,016	1,341,240	56,394	18,490	16.6	31.6
MERCHANT WHOLESALERS	1,503	784,660	50,412	14,006	1,256	634,373	37,966	11,860	23.7	32.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	141	171,081	9,394	2,155	146	139,726	7,746	2,085	22.4	21.3
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	402	305,209	9,467	2,375	379	230,707	7,052	2,823	32.3	34.2
MERCHANDISE AGENTS, BROKERS	213	267,934	4,074	1,026	174	293,217	2,790	1,216	-8.6	46.0
ASSEMBLERS OF FARM PRODUCTS	73	34,598	859	507	61	43,217	840	506	-19.9	2.3

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

SOUTH CAROLINA



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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	2,332	1,563,482	74,206	1,472,489	20,069	1,478	1,503	784,660
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	1,503	784,660	50,412	991,308	14,006	997	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	141	171,081	9,394	199,007	2,155	2	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	402	305,209	9,467	180,548	2,375	219	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	213	267,934	4,074	78,518	1,026	199	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	73	34,598	859	23,108	507	61	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	243	68,660	6,222	120,767	1,734	156	237	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	60	43,965	2,947	55,292	721	25	47	40,606
503	DRY GOODS, APPAREL	41	24,644	1,100	18,999	259	34	36	14,828
504	GROCERIES AND RELATED PRODUCTS	413	350,792	15,784	308,168	4,745	322	279	186,964
505	FARM PRODUCTS--RAW MATERIALS	179	222,627	3,055	70,220	1,000	185	75	94,776
506	ELECTRICAL GOODS	85	49,343	3,031	56,872	684	18	78	45,199
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	78	43,117	4,300	80,569	988	36	69	40,926
508	MACHINERY, EQUIPMENT, SUPPLIES	234	111,949	10,446	208,932	2,329	107	183	70,892
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	30	27,206	1,860	37,949	499	18	22	15,381
5092	PETROLEUM BULK STATIONS, TERMINALS	402	305,209	9,467	180,548	2,375	219	...	...
5093	SCRAP, WASTE MATERIALS	75	16,413	1,220	26,219	462	63	70	(D)
5094	TOBACCO, TOBACCO PRODUCTS	39	44,514	1,177	23,056	378	27	37	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	63	66,421	2,642	45,976	570	25	62	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	36	15,594	1,559	33,038	403	12	30	14,810
5097	FURNITURE, HOME FURNISHINGS	33	10,878	1,150	23,981	345	14	26	9,067
5098	LUMBER, CONSTRUCTION MATERIALS	92	57,373	3,184	79,530	1,118	52	71	33,785
5099	OTHER MISCELLANEOUS PRODUCTS	229	104,777	5,062	102,373	1,459	165	181	59,203

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
SOUTH CAROLINA, TOTAL	2,332	1,563,482	74,206	1,472,489	20,069	1,478	1,503	784,660
ABBEVILLE COUNTY	10	2,179	99	1,945	30	8	5	928
ABBEVILLE	6	1,367	63	1,285	19	4	5	(D)
REMAINDER OF COUNTY	4	812	36	660	11	4	-	(D)
AIKEN COUNTY	41	8,844	472	10,029	160	34	24	4,273
AIKEN	27	6,432	356	7,462	107	21	19	3,935
NORTH AUGUSTA	2	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	12	(D)	(D)	(D)	(D)	(D)	4	(D)
ALLENDALE COUNTY	10	9,747	310	6,195	98	5	6	8,281
ANDERSON COUNTY	95	56,288	2,436	51,407	685	47	69	21,295
ANDERSON	58	28,671	1,774	34,360	470	24	47	17,747
REMAINDER OF COUNTY	37	27,617	662	17,047	215	23	22	3,548
BAMBERG COUNTY	11	(D)	(D)	(D)	(D)	(D)	4	(D)
BARNWELL COUNTY	12	4,296	170	3,472	54	8	6	1,776
BEAUFORT COUNTY	19	4,893	266	7,465	128	13	12	(D)
BEAUFORT	9	3,073	107	3,265	48	6	4	926
REMAINDER OF COUNTY	10	1,820	159	4,200	80	7	8	(D)
BERKELEY COUNTY	10	2,698	87	1,716	27	7	5	889
CALHOUN COUNTY	14	6,118	273	6,578	101	9	4	3,144
CHARLESTON COUNTY	237	212,774	11,796	229,614	3,042	127	164	97,908
CHARLESTON	160	119,631	7,244	140,018	1,891	78	120	71,495
REMAINDER OF COUNTY	77	93,143	4,552	89,596	1,151	49	44	26,413
CHEROKEE COUNTY	15	6,484	460	8,527	105	10	9	3,880
GAFFNEY	11	5,941	432	7,993	94	5	6	(D)
REMAINDER OF COUNTY	4	543	28	534	11	5	3	(D)
CHESTER COUNTY	20	9,037	609	11,861	169	15	14	(D)
CHESTER	14	8,863	591	11,132	155	9	9	7,456
REMAINDER OF COUNTY	6	174	18	729	14	6	5	(D)
CHESTERFIELD COUNTY	33	12,561	533	9,764	172	28	19	6,875
CLARENDON COUNTY	15	4,002	160	3,566	73	13	9	1,738
COLLETON COUNTY	27	12,033	550	8,633	156	24	16	5,501
DARLINGTON COUNTY	49	25,166	1,032	31,464	547	31	31	13,256
DARLINGTON	24	15,524	660	24,535	433	16	19	11,885
HARTSVILLE	11	1,878	130	2,526	33	7	6	(D)
REMAINDER OF COUNTY	14	7,764	242	4,403	81	8	6	(D)
DILLON COUNTY	22	8,898	481	8,331	130	14	13	5,519
DILLON	8	2,307	163	2,285	33	9	5	1,705
REMAINDER OF COUNTY	14	6,591	318	6,046	97	5	8	3,814
DORCHESTER COUNTY	14	6,070	230	4,880	65	7	5	1,444
EDGEFIELD COUNTY	12	(D)	(D)	(D)	(D)	(D)	5	(D)
FAIRFIELD COUNTY	12	2,608	218	5,990	94	12	9	1,409
FLORENCE COUNTY	125	82,956	3,276	66,525	993	99	75	35,499
FLORENCE	66	39,574	2,113	43,668	648	36	46	19,399
LAKE CITY	25	20,079	689	11,880	168	31	11	10,626
REMAINDER OF COUNTY	34	23,303	474	10,977	177	32	18	5,474
GEORGETOWN COUNTY	26	7,049	285	6,622	89	20	16	2,446
GEORGETOWN	20	5,882	250	5,930	77	16	12	(D)
REMAINDER OF COUNTY	6	1,167	35	692	12	4	4	(D)
GREENVILLE COUNTY	336	239,625	12,402	250,783	3,291	174	222	121,092
GREENVILLE	238	186,713	10,058	204,564	2,616	107	148	92,415
GREER (PART)	3	(D)	(D)	(D)	(D)	(D)	3	(D)
REMAINDER OF COUNTY	95	(D)	(D)	(D)	(D)	(D)	71	(D)
GREENWOOD COUNTY	44	46,452	1,063	23,328	335	20	27	33,020
GREENWOOD	34	43,907	889	20,072	283	16	23	32,122
REMAINDER OF COUNTY	10	2,545	174	3,256	52	4	4	898
HAMPTON COUNTY	19	8,388	258	4,491	73	10	9	4,515
HORRY COUNTY	55	18,432	902	19,394	279	43	37	9,017
CONWAY	28	9,498	554	10,798	146	18	20	5,017
MYRTLE BEACH	7	1,728	94	1,333	36	2	7	1,728
REMAINDER OF COUNTY	20	7,206	254	7,263	97	23	10	2,272
JASPER COUNTY	9	1,322	80	2,200	34	4	5	331
KERSHAW COUNTY	21	10,972	375	7,557	121	12	9	1,446
CAMDEN	16	(D)	(D)	(D)	(D)	(D)	6	(D)
REMAINDER OF COUNTY	5	(D)	(D)	(D)	(D)	(D)	3	(D)

Standard Notes — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
LANCASTER COUNTY	26	11,058	564	10,637	159	20	16	5,629
LANCASTER	12	5,260	236	4,453	60	8	7	3,095
REMAINDER OF COUNTY	14	5,798	328	6,184	99	12	9	2,534
LAURENS COUNTY	29	14,821	544	10,141	162	28	22	11,215
CLINTON	7	3,091	132	2,486	46	7	6	(D)
LAURENS	18	9,482	323	5,907	79	16	13	8,067
REMAINDER OF COUNTY	4	2,248	89	1,748	37	5	3	(D)
LEE COUNTY	10	3,378	163	2,693	38	8	4	632
LEXINGTON COUNTY	40	22,822	1,103	21,905	268	29	27	8,656
CAYCE	2	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	38	(D)	(D)	(D)	(D)	(D)	25	(D)
MCCORMICK COUNTY	4	848	23	527	9	4	2	(D)
MARION COUNTY	34	38,369	886	15,885	235	28	14	9,078
MARION	15	12,151	357	6,847	116	11	9	8,447
MULLINS	12	23,643	366	5,781	71	15	4	(D)
REMAINDER OF COUNTY	7	2,575	163	3,257	48	2	1	(D)
MARLBORO COUNTY	28	17,499	508	9,834	176	19	18	3,285
BENNETTSVILLE	21	5,942	293	5,296	96	15	16	(D)
REMAINDER OF COUNTY	7	11,557	215	4,538	80	4	2	(D)
NEW BERRY COUNTY	19	6,029	423	4,266	84	11	9	2,549
NEWBERRY	11	4,048	390	3,622	69	6	7	(D)
REMAINDER OF COUNTY	8	1,981	33	644	15	5	2	(D)
OCONEE COUNTY	25	9,048	465	10,601	175	24	18	5,125
ORANGEBURG COUNTY	77	41,097	1,828	39,511	611	59	42	20,737
ORANGEBURG	36	17,788	1,194	26,974	385	22	28	13,791
REMAINDER OF COUNTY	41	23,309	634	12,537	226	37	14	6,946
PICKENS COUNTY	21	8,269	360	7,599	102	17	13	5,468
EASLEY	10	3,005	185	3,872	56	9	7	1,839
REMAINDER OF COUNTY	11	5,264	175	3,727	46	8	6	3,629
RICHLAND COUNTY	351	312,328	17,305	327,522	3,896	192	254	195,491
COLUMBIA	300	267,322	14,997	286,958	3,364	169	217	166,648
EAU CLAIRE	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	51	45,006	2,308	40,564	532	23	37	28,843
SALUDA COUNTY	9	5,471	132	3,921	67	10	5	910
SPARTANBURG COUNTY	166	180,026	6,752	126,075	1,828	83	111	80,060
GREER (PART)	1	(D)	(D)	(D)	(D)	(D)	1	(D)
SPARTANBURG	93	109,966	4,237	78,119	1,047	32	64	60,082
REMAINDER OF COUNTY	72	(D)	(D)	(D)	(D)	(D)	46	(D)
SUMTER COUNTY	54	29,530	2,145	39,053	513	37	38	18,855
SUMTER	41	20,804	1,765	33,076	443	32	31	16,610
REMAINDER OF COUNTY	13	8,726	380	5,977	70	5	7	2,245
UNION COUNTY	18	4,650	293	5,864	102	8	13	2,818
UNION	15	(D)	(D)	(D)	(D)	(D)	11	(D)
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	2	(D)
WILLIAMSBURG COUNTY	40	13,289	408	10,630	143	36	22	3,357
YORK COUNTY	68	27,687	1,197	27,434	364	50	46	12,835
ROCK HILL	44	17,364	821	18,000	234	30	31	9,938
REMAINDER OF COUNTY	24	10,323	376	9,434	130	20	15	2,897

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

[For total sales, add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
South Carolina, total	2,016	56,394	1,088,549	18,490	1,220	1,256	634,373	760	706,867
Abbeville County	9	84	1,544	31	5	4	907	5	1,129
Abbeville	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	...	...	4	(D)
Aiken County	30	383	8,162	131	27	16	2,569	14	5,496
Aiken	16	269	5,980	80	15	7	1,340	9	4,425
North Augusta	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	8	(D)	4	(D)
Allendale County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Anderson County	81	1,868	35,520	709	40	57	18,255	24	14,458
Anderson	54	1,330	25,342	540	28	43	14,239	11	6,535
Remainder of County	27	538	10,178	169	12	14	4,016	13	7,923
Bamberg County	12	114	2,131	65	11	5	657	7	1,745
Barnwell County	8	120	2,377	52	5	4	1,461	4	3,838
Beaufort County	20	199	3,547	71	8	13	1,747	7	1,951
Beaufort	12	137	2,339	38	4	8	1,361	4	1,473
Remainder of County	8	62	1,208	33	4	5	386	3	478
Berkeley County	7	25	500	13	6	3	709	4	1,748
Calhoun County	13	230	4,006	104	10	5	2,243	8	5,141
Charleston County	229	8,482	159,295	3,239	116	164	77,109	65	69,756
Charleston	166	6,236	114,013	1,811	89	126	67,268	40	28,745
Remainder of County	63	2,246	45,282	1,428	27	38	9,841	25	41,011
Cherokee County	17	429	7,491	122	13	10	3,307	7	2,347
Gaffney	14	(D)	(D)	(D)	(D)	8	(D)	6	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Chester County	19	671	11,289	186	11	13	9,636	6	1,612
Chester	17	(D)	(D)	(D)	(D)	11	(D)	6	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Chesterfield County	23	207	3,427	74	25	11	5,688	12	6,469
Clarendon County	11	52	1,197	26	6	5	317	6	1,779
Colleton County	22	330	6,949	160	15	11	2,779	11	5,833
Darlington County	33	673	12,588	264	20	21	10,729	12	9,034
Darlington	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Hartsville	11	202	3,633	67	5	7	2,230	4	1,427
Remainder of County	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Dillon County	21	456	12,820	267	18	8	4,639	13	5,582
Dillon	13	188	8,237	179	16	5	1,979	8	3,248
Remainder of County	8	268	4,583	88	2	3	2,660	5	2,334
Dorchester County	12	141	2,833	63	6	5	2,025	7	1,989
Edgefield County	8	97	1,718	34	8	3	3,043	5	2,278
Fairfield County	12	158	3,047	66	9	8	1,607	4	1,464
Florence County	106	2,536	50,734	1,137	69	61	21,778	45	40,302
Florence	62	1,747	32,217	576	36	44	13,315	18	19,061
Lake City	19	(D)	(D)	(D)	(D)	7	(D)	12	(D)
Remainder of County	25	(D)	(D)	(D)	(D)	10	(D)	15	(D)
Georgetown County	19	241	4,497	86	12	10	1,678	9	3,442
Georgetown	15	(D)	(D)	(D)	(D)	8	(D)	7	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Greenville County	282	9,070	179,678	2,563	129	185	94,063	97	138,659
Greenville	223	7,748	154,175	2,067	94	140	80,123	83	123,159
Greer (part)[1]	5	(D)	(D)	(D)	(D)	5	(D)	...	...
Remainder of County	54	(D)	(D)	(D)	(D)	40	(D)	14	(D)
Greenwood County	47	983	17,849	315	25	30	14,172	17	26,289
Greenwood	33	738	13,560	209	14	22	12,296	11	24,089
Remainder of County	14	245	4,189	106	11	8	1,876	6	2,200
Hampton County	13	169	3,332	74	14	6	1,407	7	5,171
Horry County	50	876	16,637	356	30	26	9,641	24	14,896
Conway	21	549	10,331	162	11	15	7,661	6	3,901
Remainder of County	29	327	6,306	194	19	11	1,980	18	10,995
Jasper County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Kershaw County	20	520	9,616	156	10	10	3,068	10	3,989
Camden	18	(D)	(D)	(D)	(D)	9	(D)	9	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Lancaster County	18	478	9,070	153	13	9	3,417	9	4,971
Lancaster	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Greer is in Greenville and Spartanburg Counties.

Table 2A. WHOLESALE TRADE: 1954 — COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE — Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

[For total sales, add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Laurens County	46	478	9,034	152	23	17	10,072	9	3,523
Clinton	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Laurens	17	330	6,116	91	9	11	8,302	6	1,421
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Lee County	10	98	2,416	40	6	4	865	6	3,259
Lexington County	33	1,034	22,670	315	25	17	6,374	16	19,436
McCormick County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Marion County	42	909	17,004	366	35	17	9,792	25	29,585
Marion	12	(D)	(D)	(D)	(D)	6	(D)	6	(D)
Remainder of County	30	(D)	(D)	(D)	(D)	11	(D)	19	(D)
Marlboro County	17	211	3,724	97	13	7	3,349	10	5,759
Bennettsville	10	142	2,431	47	6	4	1,185	6	2,902
Remainder of County	7	69	1,293	50	7	3	2,164	4	2,857
Newberry County	15	269	4,741	84	13	6	3,062	9	2,999
Newberry	9	(D)	(D)	(D)	(D)	5	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Oconee County	24	336	6,723	145	21	18	5,052	6	2,261
Orangeburg County	65	1,381	25,653	457	51	37	18,619	28	18,697
Orangeburg	25	813	15,158	252	16	20	9,076	5	6,651
Remainder of County	40	568	10,495	205	35	17	9,543	23	12,046
Pickens County	18	263	4,793	85	11	11	4,932	7	2,118
Easley	9	133	2,556	42	6	6	2,357	3	923
Remainder of County	9	130	2,237	43	5	5	2,575	4	1,195
Richland County	306	13,946	270,624	3,717	172	217	168,548	89	101,051
Columbia	263	12,371	241,633	3,233	132	187	146,194	76	91,708
Eau Claire	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County	42	(D)	(D)	(D)	(D)	30	(D)	12	(D)
Saluda County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Spartanburg County	136	5,001	92,903	1,452	72	91	64,461	45	98,590
Greer (part)[1]	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Spartanburg	86	3,008	53,832	837	38	65	52,478	21	56,991
Remainder of County	49	(D)	(D)	(D)	(D)	26	(D)	23	(D)
Sumter County	55	1,163	22,462	456	25	36	12,084	19	11,019
Sumter	42	931	18,218	392	19	28	8,849	14	8,496
Remainder of County	13	232	4,244	64	6	8	3,235	5	2,523
Union County	18	233	4,451	97	10	13	6,091	5	1,619
Union	18	233	4,451	97	10	13	6,091	5	1,619
Remainder of County	...	...	...	...	...	...	...	...	...
Williamsburg County	31	265	4,827	111	26	14	2,194	17	8,871
York County	56	839	16,500	274	35	37	12,309	19	13,226
Rock Hill	33	573	11,149	167	21	27	11,053	6	3,316
Remainder of County	23	266	5,351	107	14	10	1,256	13	9,910

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Greer is in Greenville and Spartanburg Counties.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts--(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

PUBLICATIONS TO BE SENT TO: *(Please print or type)*

Name

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City and zone

State

Amount of money order, check, or GPO coupons enclosed

$

Charge to my Superintendent of Documents Account

Account No. _____

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

February 1960 BC58(P)-WA41

South Dakota

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in South Dakota totaled $1,007,951,000 during the year 1958, an increase of $223,463,000 or 28.5 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 8,766 paid employees during the workweek ended nearest November 15, 1958, an increase of 4.9 percent compared with the same week in 1954. In addition, 770 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $33,425,000 compared with $27,782,000 in 1954, an increase of 20.3 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $265,985,000 an increase of $61,784,000 or 30.3 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 8-10.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

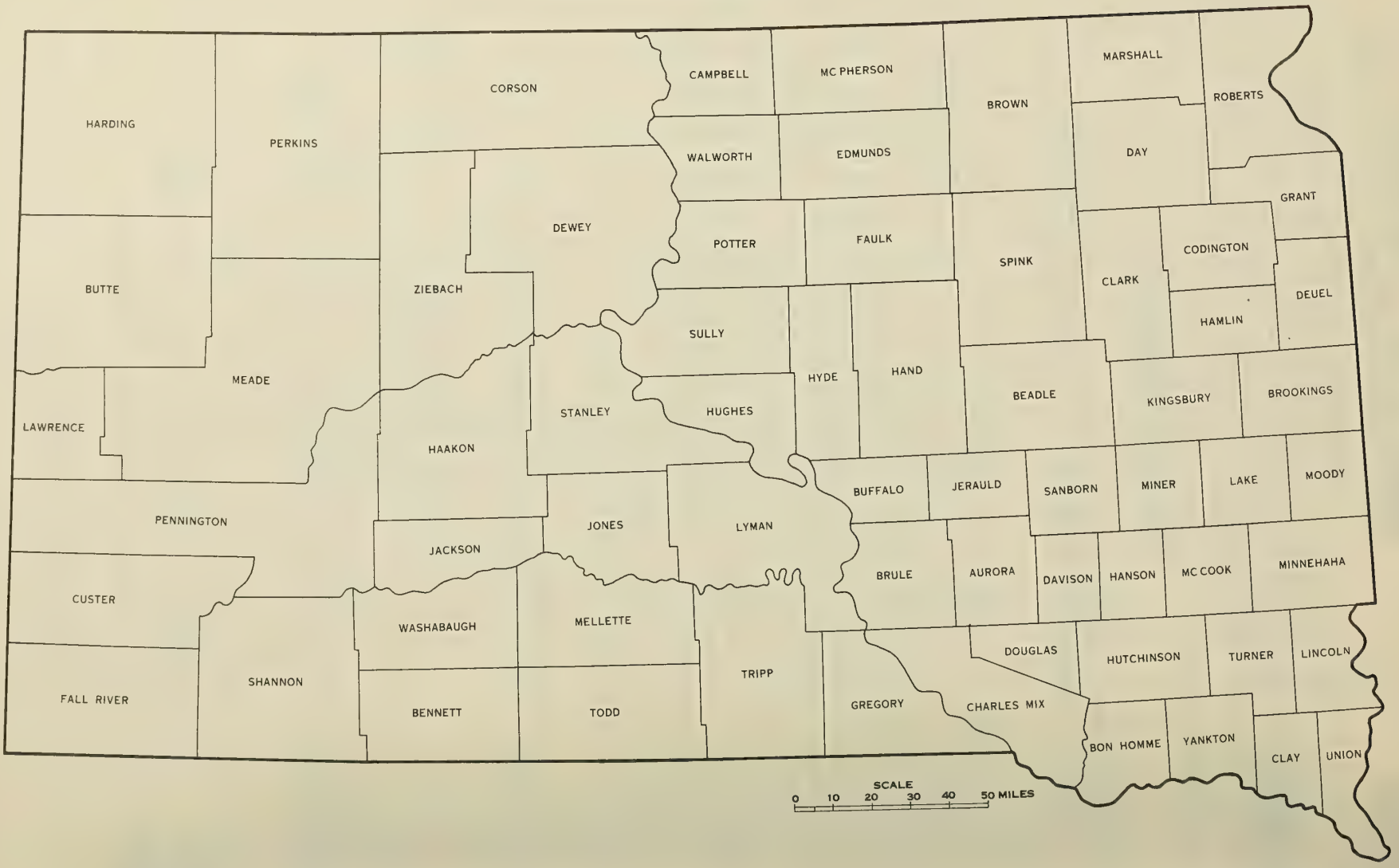
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	1,834	1,007,951	33,425	8,766	1,693	784,488	27,782	8,350	28.5	20.3
MERCHANT WHOLESALERS	615	265,985	18,453	4,532	440	204,201	15,096	3,964	30.3	22.2
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	52	60,017	3,326	633	57	47,003	2,873	695	27.7	15.8
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	589	114,910	4,379	1,197	596	103,264	3,665	1,051	11.3	19.5
MERCHANDISE AGENTS, BROKERS	109	365,179	2,628	1,014	80	272,879	1,711	1,074	33.8	53.6
ASSEMBLERS OF FARM PRODUCTS	469	201,860	4,639	1,390	520	157,141	4,437	1,566	28.5	4.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

SOUTH DAKOTA



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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	1,834	1,007,951	33,425	688,992	8,766	770	615	265,985
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	615	265,985	18,453	371,943	4,532	388	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	52	60,017	3,326	64,331	633	2	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	589	114,910	4,379	91,179	1,197	163	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	109	365,179	2,628	61,425	1,014	93	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	469	201,860	4,639	100,114	1,390	124	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	87	23,467	3,010	61,292	742	47	86	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	22	12,335	894	18,465	202	13	16	11,629
503	DRY GOODS, APPAREL	2	(D)	(D)	(D)	(D)	(D)	2	(D)
504	GROCERIES AND RELATED PRODUCTS	182	109,707	5,059	98,633	1,391	135	102	70,439
505	FARM PRODUCTS--RAW MATERIALS	544	553,536	6,198	145,982	2,208	177	61	35,585
506	ELECTRICAL GOODS	27	16,646	1,319	27,216	302	12	26	(D)
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	28	13,696	1,184	22,965	264	6	27	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES	106	70,012	5,008	94,774	1,002	52	81	29,566
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	3	(D)	(D)	(D)	(D)	(D)	3	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS	589	114,910	4,379	91,179	1,197	163	...	...
5093	SCRAP, WASTE MATERIALS	36	2,781	277	5,978	98	41	36	2,781
5094	TOBACCO, TOBACCO PRODUCTS	13	11,309	330	6,243	82	11	12	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	52	21,246	1,234	26,416	260	48	51	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	9	2,868	351	8,117	76	2	9	2,868
5097	FURNITURE, HOME FURNISHINGS	6	(D)	(D)	(D)	(D)	(D)	5	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	34	17,210	1,727	33,291	355	13	32	(D)
5099	OTHER MISCELLANEOUS PRODUCTS	94	26,581	1,953	38,221	490	43	66	18,652

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
SOUTH DAKOTA, TOTAL	1,834	1,007,951	33,425	688,992	8,766	770	615	265,985
AURORA COUNTY	12	1,499	63	1,164	17	4	1	(D)
BEADLE COUNTY	71	26,954	1,104	24,885	343	41	33	10,054
HURON	48	20,946	955	21,931	284	34	30	(D)
REMAINDER OF COUNTY	23	6,008	149	2,954	59	7	3	(D)
BENNETT COUNTY	4	3,996	71	1,194	31	1	1	(D)
BON HOMME COUNTY	24	7,033	145	3,026	45	6	2	(D)
BROOKINGS COUNTY	44	14,828	830	21,377	257	30	16	3,482
BROOKINGS	23	10,323	665	12,765	150	16	11	2,671
REMAINDER OF COUNTY	21	4,505	165	8,612	107	14	5	811
BROWN COUNTY	125	122,155	3,569	75,442	888	44	51	24,394
ABERDEEN	71	89,027	2,992	62,164	664	36	45	23,835
REMAINDER OF COUNTY	54	33,128	577	13,278	224	8	6	559
BRULE COUNTY	18	19,947	254	7,694	100	8	5	2,900
BUFFALO COUNTY	...	...	...	...	...	...	...	...
BUTTE COUNTY	27	27,540	412	9,483	160	16	7	1,241
CAMPBELL COUNTY	9	2,467	68	1,365	16	3	1	(D)
CHARLES MIX COUNTY	23	6,272	127	2,067	34	6	2	(D)
CLARK COUNTY	24	4,637	97	2,065	38	9	1	(D)
CLAY COUNTY	12	3,225	109	2,232	33	7	...	...
VERMILLION	6	2,318	76	1,532	20	4	...	...
REMAINDER OF COUNTY	6	907	33	700	13	3	...	...
CODINGTON COUNTY	62	37,064	1,675	33,806	420	37	34	12,327
WATERTOWN	45	32,864	1,527	31,303	366	32	30	11,308
REMAINDER OF COUNTY	17	4,200	148	2,503	54	5	4	1,019
CORSON COUNTY	16	7,501	116	2,731	53	3	2	(D)
CUSTER COUNTY	9	970	34	649	12	7	6	466
DAVISON COUNTY	52	17,501	699	14,445	186	36	23	5,045
MITCHELL	41	11,964	608	12,372	161	28	22	(D)
REMAINDER OF COUNTY	11	5,537	91	2,073	25	8	1	(D)
DAY COUNTY	44	10,734	438	9,412	168	16	10	3,774
DEUEL COUNTY	19	4,046	162	3,982	59	6	3	(D)
DEWEY COUNTY	17	4,348	47	2,048	38	3	5	211
DOUGLAS COUNTY	15	3,085	109	2,008	33	6	1	(D)
EDMUNDS COUNTY	27	8,210	366	6,876	85	8	8	4,955
FALL RIVER COUNTY	23	5,415	133	2,725	41	9	6	677
HOT SPRINGS	11	1,748	57	1,195	13	6	4	(D)
REMAINDER OF COUNTY	12	3,667	76	1,530	28	3	2	(D)
FAULK COUNTY	25	9,400	211	4,045	58	7	6	2,542
GRANT COUNTY	20	6,390	171	3,913	53	10	4	1,682
GREGORY COUNTY	23	9,188	198	4,789	58	8	5	2,269
HAAKON COUNTY	12	5,092	58	1,563	18	5	2	(D)
HAMLIN COUNTY	20	4,815	156	3,219	58	5	1	(D)
HAND COUNTY	19	9,468	161	3,215	62	5	2	(D)
HANSON COUNTY	13	2,393	67	1,503	23	4	1	(D)
HARDING COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
HUGHES COUNTY	31	9,626	384	6,875	88	13	12	3,570
PIERRE	24	8,550	369	6,551	84	11	11	(D)
REMAINDER OF COUNTY	7	1,076	15	324	4	2	1	(D)
HUTCHINSON COUNTY	36	11,723	365	9,919	133	16	5	715
HYDE COUNTY	9	1,181	65	1,346	20	5	1	(D)
JACKSON COUNTY	12	1,177	31	611	11	2	2	(D)
JERAULD COUNTY	13	2,150	91	1,726	30	8	4	600
JONES COUNTY	11	1,773	57	1,479	18	4	...	...
KINGSBURY COUNTY	37	9,755	242	5,424	84	11	4	1,154
LAKE COUNTY	24	10,215	447	8,042	114	7	6	3,400
MADISON	12	5,612	342	6,010	84	3	3	(D)
REMAINDER OF COUNTY	12	4,603	105	2,032	30	4	3	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
LAWRENCE COUNTY	25	5,859	361	7,278	96	8	15	4,100
LEAD	4	302	15	290	3	3	3	(D)
REMAINDER OF COUNTY	21	5,557	346	6,988	93	5	12	(D)
LINCOLN COUNTY	23	11,826	391	5,151	81	9	5	1,522
LYMAN COUNTY	18	4,818	169	1,769	27	7	1	(D)
MCCOOK COUNTY	26	5,716	232	4,449	68	9	4	1,826
MCPHERSON COUNTY	19	9,630	162	3,565	46	6	4	1,864
MARSHALL COUNTY	23	6,031	134	2,773	44	11	7	756
MEADE COUNTY	14	11,535	121	3,790	62	4	5	709
MELLETTE COUNTY	4	(D)	(D)	(D)	(D)	(D)	1	(D)
MINER COUNTY	21	2,569	105	1,862	27	10	1	(D)
MINNEHAHA COUNTY	257	355,243	12,138	239,039	2,693	120	151	112,470
SIOUX FALLS	220	342,404	11,542	228,665	2,542	102	141	106,977
REMAINDER OF COUNTY	37	12,839	596	10,374	151	18	10	5,493
MOODY COUNTY	16	5,051	156	2,615	41	7	1	(D)
PENNINGTON COUNTY	121	46,808	3,161	64,072	790	49	81	34,871
RAPID CITY	95	39,977	2,795	56,926	682	42	76	32,355
REMAINDER OF COUNTY	26	6,831	366	7,146	108	7	5	2,516
PERKINS COUNTY	17	5,562	80	1,792	35	10	6	732
POTTER COUNTY	16	3,625	62	1,235	19	5	3	(D)
ROBERTS COUNTY	40	13,090	328	11,077	134	11	6	1,298
SANBORN COUNTY	12	1,703	65	1,646	17	4	1	(D)
SHANNON COUNTY	...	...	...	...	...	...	...	...
SPINK COUNTY	45	11,047	299	5,490	82	13	6	851
STANLEY COUNTY	3	551	43	790	12	3	2	(D)
SULLY COUNTY	10	3,059	66	1,501	21	1	...	...
TODD COUNTY	3	(D)	(D)	(D)	(D)	(D)	3	(D)
TRIPP COUNTY	19	14,865	385	7,378	142	13	3	(D)
TURNER COUNTY	30	7,122	217	5,310	68	9	4	854
UNION COUNTY	20	7,062	198	3,420	50	11	4	2,373
WALWORTH COUNTY	24	8,508	210	4,272	70	6	9	2,011
WASHABAUGH COUNTY	...	...	...	...	...	...	...	...
YANKTON COUNTY	40	31,306	882	17,676	224	26	20	5,202
YANKTON	26	7,966	412	7,888	99	22	16	(D)
REMAINDER OF COUNTY	14	23,340	470	9,788	125	4	4	(D)
ZIEBACH COUNTY	5	384	21	506	9	1	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
South Dakota, total	1,693	27,782	541,689	8,350	902	440	204,201	1,253	580,287
Aurora County	9	47	771	16	5	...	...	9	1,852
Beadle County	55	775		236	27	24	6,845	31	10,180
Huron	36	(D)	(D)	(D)	(D)	22	(D)	14	(D)
Remainder of County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Bennett County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Bon Homme County	23	(D)	(D)	(D)	(D)	2	(D)	21	(D)
Brookings County	45	735	14,137	221	45	13	3,505	32	8,617
Brookings	23	(D)	(D)	(D)	(D)	11	(D)	12	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	2	(D)	20	(D)
Brown County	119	2,619	52,385	766	55	47	24,010	72	29,704
Aberdeen	66	2,312	45,960	606	36	43	21,710	23	16,302
Remainder of County	53	307	6,425	160	19	4	2,300	49	13,402
Brule County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Buffalo County	...	...	...	...	...	...	...	...	...
Butte County	21	(D)	(D)	(D)	(D)	2	(D)	19	(D)
Campbell County	7	34	657	10	3	...	...	7	1,413
Charles Mix County	30	205	3,632	85	12	4	824	26	10,009
Clark County	25	(D)	(D)	(D)	(D)	1	(D)	24	(D)
Clay County	15	(D)	(D)	(D)	(D)	1	(D)	14	(D)
Vermillion	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	...	...	8	(D)
Codington County	63	1,482	29,365	456	26	29	11,414	34	15,622
Watertown	43	(D)	(D)	(D)	(D)	28	(D)	15	(D)
Remainder of County	20	(D)	(D)	(D)	(D)	1	(D)	19	(D)
Corson County	16	(D)	(D)	(D)	(D)	1	(D)	15	(D)
Custer County	8	44	778	17	9	4	305	4	522
Davison County	53	893	17,622	292	47	21	5,021	32	12,890
Mitchell	46	838	16,586	278	43	21	5,021	25	11,255
Remainder of County	7	55	1,036	14	4	...	...	7	1,635
Day County	40	326	6,460	119	21	8	1,647	32	4,387
Deuel County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Dewey County	13	37	631	19	5	...	...	13	2,009
Douglas County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Edmunds County	29	(D)	(D)	(D)	(D)	1	(D)	28	(D)
Fall River County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Hot Springs	5	(D)	(D)	(D)	(D)	...	...	5	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Faulk County	26	(D)	(D)	(D)	(D)	1	(D)	25	(D)
Grant County	22	181	3,787	66	12	3	1,312	19	3,408
Gregory County	24	192	3,835	103	15	3	2,038	21	6,457
Haakon County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Hamlin County	24	(D)	(D)	(D)	(D)	1	(D)	23	(D)
Hand County	16	147	2,793	75	7	3	665	13	7,827
Hanson County	13	55	964	17	7	...	...	13	2,627
Harding County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Hughes County	24	189	2,704	61	13	8	2,564	16	2,956
Pierre	17	172	2,444	54	9	8	2,564	9	1,777
Remainder of County	7	17	(Z)	7	4	...	...	7	1,179
Hutchinson County	31	(D)	(D)	(D)	(D)	2	(D)	29	(D)
Hyde County	8	49	1,109	17	5	...	...	8	1,176
Jackson County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Jerauld County	14	(D)	(D)	(D)	(D)	1	(D)	13	(D)
Jones County	9	47	655	13	4	...	...	9	2,444
Kingsbury County	36	(D)	(D)	(D)	(D)	2	(D)	34	(D)
Lake County	25	394	7,525	120	12	7	2,786	18	5,837
Madison	16	341	6,395	90	9	7	2,786	9	3,670
Remainder of County	9	53	1,130	30	3	...	...	9	2,167

Standard Notes (D) Withheld to avoid disclosure (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Lawrence County	24	379	7,348	111	12	13	4,607	11	1,582
Lead	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	22	(D)	(D)	(D)	(D)	12	(D)	10	(D)
Lincoln County	21	(D)	(D)	(D)	(D)	1	(D)	20	(D)
Lyman County	16	43	878	24	9	...	...	16	3,831
McCook County	22	(D)	(D)	(D)	(D)	2	(D)	20	(D)
McPherson County	24	(D)	(D)	(D)	(D)	2	(D)	22	(D)
Marshall County	22	145	2,959	70	13	3	175	19	5,734
Meade County	16	167	3,999	69	6	5	3,785	11	7,973
Mellette County	4	2	(Z)	1	4	...	...	4	570
Miner County	20	79	1,559	27	10	...	...	20	3,348
Minnehaha County	208	10,548	206,157	2,569	96	111	87,511	97	223,551
Sioux Falls	182	9,992	197,745	2,413	76	108	85,273	74	210,960
Remainder of County	26	556	8,412	156	20	3	2,238	23	12,591
Moody County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Pennington County	94	2,796	50,779	662	33	55	23,517	39	16,630
Rapid City	71	2,552	47,204	609	23	50	22,131	21	9,696
Remainder of County	23	244	3,575	53	10	5	1,386	18	6,934
Perkins County	19	130	2,594	46	12	5	557	14	3,897
Potter County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Roberts County	39	325	6,859	144	19	5	902	34	9,458
Sanborn County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Shannon County	...	...	...	...	...	...	...	...	...
Spink County	48	243	4,964	107	15	5	411	43	6,194
Stanley County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Sully County	11	45	863	15	5	...	...	11	2,454
Todd County	...	...	...	...	...	...	...	...	...
Tripp County	18	127	2,847	61	18	3	382	15	9,643
Turner County	28	199	3,813	72	9	...	...	28	8,036
Union County	19	(D)	(D)	(D)	(D)	2	(D)	17	(D)
Walworth County	31	327	6,812	113	16	7	2,486	24	7,620
Washabaugh County	...	...	...	...	...	...	...	...	...
Yankton County	33	640	12,507	228	19	17	6,075	16	12,422
Yankton	23	(D)	(D)	(D)	(D)	15	(D)	8	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Ziebach County	5	(D)	(D)	(D)	(D)	1	(D)	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts--(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

February 1960 BC58(P)-WA42

Tennessee

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Tennessee totaled $4,984,473,000 during the year 1958, an increase of $420,477,000 or 9.2 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State, had a total of 48,755 paid employees during the workweek ended nearest November 15, 1958, an increase of 3.7 percent compared with the same week in 1954. In addition, 3,125 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $203,845,000 compared with $166,179,000 in 1954, an increase of 22.7 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $2,240,273,000 a decrease of $3,348,000 or -0.1 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 10-12.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

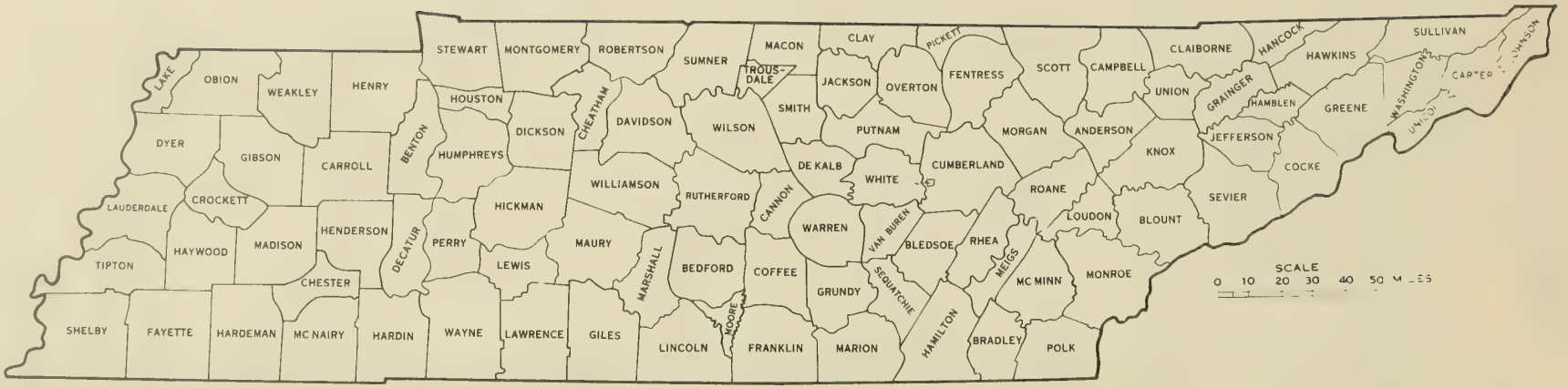
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	4,385	4,984,473	203,845	48,755	3,877	4,563,996	166,179	47,011	9.2	22.7
MERCHANT WHOLESALERS	2,891	2,240,273	135,322	33,889	2,531	2,243,621	113,325	31,829	-0.1	19.4
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	410	1,356,359	47,446	8,919	386	887,857	35,761	8,938	52.8	32.7
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	428	385,673	8,064	2,047	379	298,283	7,313	2,089	29.3	10.3
MERCHANDISE AGENTS, BROKERS	536	843,450	9,663	2,945	491	996,742	8,074	3,397	-15.4	19.7
ASSEMBLERS OF FARM PRODUCTS	120	158,718	3,350	955	90	137,493	1,706	758	15.4	96.4

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

TENNESSEE


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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	4,385	4,984,473	203,845	4,000,709	48,755	3,125	2,891	2,240,273
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	2,891	2,240,273	135,322	2,626,279	33,889	2,080	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	410	1,356,359	47,446	931,042	8,919	6	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	428	385,673	8,064	158,897	2,047	313	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	536	843,450	9,663	224,109	2,945	598	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	120	158,718	3,350	60,382	955	128	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	511	468,009	22,843	451,159	5,477	338	465	139,213
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	160	340,581	13,804	260,239	2,702	70	103	69,100
503	DRY GOODS, APPAREL	123	145,486	6,107	122,868	1,750	105	101	69,555
504	GROCERIES AND RELATED PRODUCTS	645	757,536	29,870	594,484	8,089	595	420	392,862
505	FARM PRODUCTS--RAW MATERIALS	361	1,053,959	12,055	255,309	3,570	386	123	489,390
506	ELECTRICAL GOODS	201	237,926	13,604	256,207	2,807	80	159	141,822
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	176	174,946	12,255	223,913	2,869	106	129	123,888
508	MACHINERY, EQUIPMENT, SUPPLIES	597	375,824	37,112	713,902	7,591	257	434	194,703
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	102	177,588	6,439	131,600	1,343	59	61	64,699
5092	PETROLEUM BULK STATIONS, TERMINALS	428	385,673	8,064	158,897	2,047	313	...	...
5093	SCRAP, WASTE MATERIALS	95	36,209	3,294	69,170	1,038	106	94	36,083
5094	TOBACCO, TOBACCO PRODUCTS	55	116,300	3,273	61,607	835	45	43	62,893
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	97	87,223	4,279	75,496	949	83	96	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	95	119,565	5,515	108,437	1,194	36	69	45,720
5097	FURNITURE, HOME FURNISHINGS	81	37,481	3,719	85,331	982	46	65	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	213	143,549	9,593	192,548	2,462	142	179	89,327
5099	OTHER MISCELLANEOUS PRODUCTS	445	326,618	12,019	239,542	3,050	358	350	207,601

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
TENNESSEE, TOTAL	4,385	4,984,473	203,845	4,000,709	48,755	3,125	2,891	2,240,273
ANDERSON COUNTY	14	10,228	256	6,194	84	11	8	851
BEDFORD COUNTY	31	9,859	315	5,784	93	26	24	3,776
SHELBYVILLE	25	8,577	245	4,938	75	24	19	(D)
REMAINDER OF COUNTY	6	1,282	70	846	18	2	5	(D)
BENTON COUNTY	6	2,411	66	1,454	26	3	3	(D)
BLEDSOE COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
BLOUNT COUNTY	28	13,366	993	19,971	261	19	21	9,255
ALCOA	3	2,580	197	3,917	46	...	2	(D)
MARYVILLE	19	8,415	754	14,906	199	15	14	5,616
REMAINDER OF COUNTY	6	2,371	42	1,148	16	4	5	(D)
BRADLEY COUNTY	39	17,047	641	10,935	192	38	29	11,935
CLEVELAND	33	15,095	568	9,407	163	31	24	(D)
REMAINDER OF COUNTY	6	1,952	73	1,528	29	7	5	(D)
CAMPBELL COUNTY	21	7,963	271	5,967	84	11	14	5,355
LA FOLLETTE	11	5,826	164	3,630	50	6	7	4,107
REMAINDER OF COUNTY	10	2,137	107	2,337	34	5	7	1,248
CANNON COUNTY	...	...	...	...	...	...	...	...
CARROLL COUNTY	19	8,859	296	6,385	123	15	11	5,472
CARTER COUNTY	14	4,268	274	6,543	104	14	13	(D)
ELIZABETHTON	9	3,470	193	3,934	55	7	8	(D)
REMAINDER OF COUNTY	5	798	81	2,609	49	7	5	798
CHEATHAM COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
CHESTER COUNTY	9	3,874	87	1,468	19	9	6	(D)
CLAIBORNE COUNTY	10	7,196	132	4,079	70	8	4	1,333
CLAY COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
COCKE COUNTY	14	12,409	187	4,060	65	16	7	3,582
COFFEE COUNTY	22	7,205	296	6,564	97	22	12	2,521
TULLAHOMA (PART)[1]	17	5,328	236	5,614	78	11	9	(D)
REMAINDER OF COUNTY	5	1,877	60	950	19	11	3	(D)
CROCKETT COUNTY	7	2,446	68	1,242	17	7	1	(D)
CUMBERLAND COUNTY	24	10,778	435	8,735	144	15	17	8,495
DAVIDSON COUNTY	709	754,199	42,501	825,457	9,874	452	499	416,541
NASHVILLE	620	606,851	35,689	697,367	8,390	402	431	351,826
REMAINDER OF COUNTY	89	147,348	6,812	128,090	1,484	50	68	64,715
DECATUR COUNTY	4	3,863	60	1,222	14	4	2	(D)
DE KALB COUNTY	4	(D)	(D)	(D)	(D)	(D)	2	(D)
DICKSON COUNTY	15	4,431	163	3,200	51	13	8	1,342
DYER COUNTY	46	20,169	833	14,368	262	37	22	6,730
DYERSBURG	37	12,308	735	11,858	203	24	19	6,628
REMAINDER OF COUNTY	9	7,861	98	2,510	59	13	3	102
FAYETTE COUNTY	11	1,859	69	1,829	27	9	7	832
FENTRESS COUNTY	4	1,235	19	701	11	8	3	(D)
FRANKLIN COUNTY	16	3,969	185	3,221	48	13	11	1,704
TULLAHOMA (PART)[1]	1	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	15	(D)	(D)	(D)	(D)	(D)	10	(D)
GIBSON COUNTY	52	16,340	502	12,072	193	49	28	5,646
HUMBOLDT	11	1,459	87	2,956	41	9	6	301
REMAINDER OF COUNTY	41	14,881	415	9,116	152	40	22	5,345
GILES COUNTY	28	12,233	358	7,685	124	28	16	4,620
PULASKI	23	11,870	313	6,695	114	25	14	(D)
REMAINDER OF COUNTY	3	363	45	990	10	3	2	(D)
GRAINGER COUNTY	...	...	...	...	...	...	...	...
GREENE COUNTY	39	54,751	1,471	33,215	469	27	19	38,533
GREENEVILLE	35	52,196	1,424	31,040	433	25	17	(D)
REMAINDER OF COUNTY	4	2,555	47	2,175	36	2	2	(D)
GRUNDY COUNTY	6	795	55	1,616	26	6	5	(D)
HAMBLEN COUNTY	33	26,523	1,445	26,706	432	30	20	12,398
MORRISTOWN	30	25,405	1,347	24,568	386	25	17	11,280
REMAINDER OF COUNTY	3	1,118	98	2,138	46	5	3	1,118
HAMILTON COUNTY	421	428,061	19,770	373,005	4,415	242	295	231,571
CHATTANOOGA	393	395,167	18,859	355,056	4,198	225	276	217,625
EAST RIDGE	4	1,407	85	1,803	22	3	4	1,407
REMAINDER OF COUNTY	24	31,487	826	16,146	195	14	15	12,539

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[1] Also in [illegible] and Franklin Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
HANCOCK COUNTY	...	...	...	...	...	...	...	...
HARDEMAN COUNTY	8	2,028	148	3,063	59	9	5	(D)
HARDIN COUNTY	10	3,113	107	2,652	45	11	5	795
HAWKINS COUNTY	10	5,906	157	3,400	46	10	7	1,207
HAYWOOD COUNTY	11	2,886	36	492	12	10	5	157
HENDERSON COUNTY	14	7,410	217	4,559	79	17	7	(D)
HENRY COUNTY	30	10,905	448	12,139	166	23	17	4,069
PARIS	23	(D)	(D)	(D)	(D)	(D)	12	(D)
REMAINDER OF COUNTY	7	(D)	(D)	(D)	(D)	(D)	5	(D)
HICKMAN COUNTY	5	922	24	631	13	7	3	(D)
HOUSTON COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
HUMPHREYS COUNTY	5	1,708	51	854	17	6	4	(D)
JACKSON COUNTY	5	3,256	183	3,954	65	7	1	(D)
JEFFERSON COUNTY	7	2,721	173	3,733	41	6	7	2,721
JOHNSON COUNTY	3	1,660	34	678	12	3	1	(D)
KNOX COUNTY	448	433,721	24,864	492,523	5,883	238	324	207,358
KNOXVILLE	400	367,429	23,165	457,151	5,477	209	292	196,231
REMAINDER OF COUNTY	48	66,292	1,699	35,372	406	29	32	11,127
LAKE COUNTY	8	2,338	51	1,223	21	5	2	(D)
LAUDERDALE COUNTY	13	1,876	134	2,955	46	10	6	588
LAWRENCE COUNTY	25	5,733	289	4,739	87	25	15	2,212
LAWRENCEBURG	17	4,334	197	3,452	56	17	9	(D)
REMAINDER OF COUNTY	8	1,399	92	1,287	31	8	6	(D)
LEWIS COUNTY	7	931	39	745	15	7	4	493
LINCOLN COUNTY	26	8,951	276	6,126	130	31	15	2,182
FAYETTEVILLE	22	8,284	245	5,318	119	24	12	(D)
REMAINDER OF COUNTY	4	667	31	808	11	7	3	(D)
LOUDON COUNTY	10	2,792	140	2,983	48	8	7	1,076
LENOIR CITY	4	866	49	940	14	2	3	(D)
REMAINDER OF COUNTY	6	1,926	91	2,043	34	6	4	(D)
MCMINN COUNTY	32	11,207	386	8,792	143	36	20	4,331
ATHENS	24	9,457	334	6,853	108	24	14	(D)
REMAINDER OF COUNTY	8	1,750	52	1,939	35	12	6	(D)
MCNAIRY COUNTY	13	3,394	132	2,969	36	9	6	814
MACON COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
MADISON COUNTY	89	46,431	2,695	52,774	739	73	67	33,220
JACKSON	83	(D)	(D)	(D)	(D)	(D)	62	(D)
REMAINDER OF COUNTY	6	(D)	(D)	(D)	(D)	(D)	5	(D)
MARION COUNTY	17	3,887	170	3,583	58	12	13	2,181
MARSHALL COUNTY	13	2,809	107	2,406	34	11	6	1,111
LEWISBURG	11	(D)	(D)	(D)	(D)	(D)	5	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
MAURY COUNTY	32	23,277	567	14,312	282	34	14	5,980
COLUMBIA	24	18,570	509	13,354	272	31	14	5,980
REMAINDER OF COUNTY	8	4,707	58	958	10	3	...	...
MEIGS COUNTY	...	...	...	...	...	...	...	...
MONROE COUNTY	11	10,131	273	8,466	113	6	8	4,392
MONTGOMERY COUNTY	51	36,863	1,310	24,103	397	42	27	13,944
CLARKSVILLE	50	(D)	(D)	(D)	(D)	(D)	27	13,944
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
MOORE COUNTY	...	...	...	...	...	...	...	...
MORGAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
OBION COUNTY	42	17,793	755	16,941	242	42	26	6,960
UNION CITY	26	10,779	544	11,493	156	23	15	4,541
REMAINDER OF COUNTY	16	7,014	211	5,448	86	19	11	2,419
OVERTON COUNTY	4	1,050	69	1,772	30	4	3	(D)
PERRY COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
PICKETT COUNTY	...	...	...	...	...	...	...	...
POLK COUNTY	3	916	33	562	9	2	2	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
PUTNAM COUNTY	32	15,181	437	7,570	123	39	22	4,762
COOKEVILLE	24	(D)	(D)	(D)	(D)	(D)	17	(D)
REMAINDER OF COUNTY	8	(D)	(D)	(D)	(D)	(D)	5	(D)
RHEA COUNTY	8	3,210	51	993	21	7	4	405
ROANE COUNTY	27	12,848	669	13,746	190	29	18	4,964
HARRIMAN	8	5,482	287	5,552	87	9	5	1,571
REMAINDER OF COUNTY	19	7,366	382	8,194	103	20	13	3,393
ROBERTSON COUNTY	31	16,810	384	10,132	145	40	7	841
SPRINGFIELD	26	12,121	341	9,120	122	29	5	(D)
REMAINDER OF COUNTY	5	4,689	43	1,012	23	11	2	(D)
RUTHERFORD COUNTY	40	23,184	1,026	20,476	290	45	28	16,906
MURFREESBORO	34	15,160	661	13,838	209	42	22	8,882
REMAINDER OF COUNTY	6	8,024	365	6,638	81	3	6	8,024
SCOTT COUNTY	13	3,796	194	4,080	58	20	12	(D)
SEQUATCHIE COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
SEVIER COUNTY	12	2,580	96	2,032	30	12	10	(D)
SHELBY COUNTY	1,208	2,351,131	79,781	1,546,376	17,676	743	812	995,186
MEMPHIS	1,164	2,311,063	78,389	1,513,935	17,240	706	781	980,327
REMAINDER OF COUNTY	44	40,068	1,392	32,441	436	37	31	14,859
SMITH COUNTY	22	15,241	283	6,649	140	27	7	2,508
STEWART COUNTY	3	1,705	7	560	7	4	1	(D)
SULLIVAN COUNTY	119	259,558	8,191	156,046	1,603	63	86	37,702
BRISTOL	47	37,282	1,968	38,488	513	27	30	(D)
KINGSPORT	61	(D)	(D)	(D)	(D)	(D)	49	22,075
REMAINDER OF COUNTY	11	(D)	(D)	(D)	(D)	(D)	7	(D)
SUMNER COUNTY	24	27,870	452	12,071	217	29	11	4,740
GALLATIN	18	26,930	430	11,827	212	21	8	(D)
REMAINDER OF COUNTY	6	940	22	244	5	8	3	(D)
TIPTON COUNTY	23	8,556	297	6,224	100	23	11	3,546
TROUSDALE COUNTY	7	4,392	41	4,018	85	9	...	...
UNICOI COUNTY	5	639	44	986	11	4	4	(D)
UNION COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
VAN BUREN COUNTY	...	...	...	...	...	...	...	...
WARREN COUNTY	19	10,990	325	7,408	129	22	11	7,221
MCMINNVILLE	15	9,575	284	5,913	107	16	9	(D)
REMAINDER OF COUNTY	4	1,415	41	1,495	22	6	2	(D)
WASHINGTON COUNTY	93	83,764	4,581	93,046	1,200	54	66	58,894
JOHNSON CITY	84	63,202	3,377	68,966	889	49	58	39,846
REMAINDER OF COUNTY	9	20,562	1,204	24,080	311	5	8	(D)
WAYNE COUNTY	...	...	...	...	...	...	...	...
WEAKLEY COUNTY	37	10,514	330	6,722	132	44	18	4,685
WHITE COUNTY	16	6,480	190	4,680	82	14	7	1,606
WILLIAMSON COUNTY	16	7,384	166	6,434	138	16	6	1,453
FRANKLIN	10	4,608	112	5,551	127	7	3	(D)
REMAINDER OF COUNTY	6	2,776	54	883	11	9	3	(D)
WILSON COUNTY	19	7,728	484	8,334	128	17	11	2,573
LEBANON	15	(D)	(D)	(D)	(D)	(D)	10	(D)
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Tennessee, total	3,877	166,179	3,260,544	47,011	2,584	2,531	2,243,621	1,346	2,320,375
Anderson County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Bedford County	20	209	3,898	81	16	13	1,760	7	4,236
Shelbyville	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Benton County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Bledsoe County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Blount County	22	446	9,025	133	14	14	5,763	8	4,168
Alcoa	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Maryville	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	3	(D)	...	...
Bradley County	28	474	9,560	186	24	20	7,466	8	5,219
Cleveland	26	(D)	(D)	(D)	(D)	18	(D)	8	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Campbell County	17	214	4,406	83	10	11	3,018	6	2,926
La Follette	8	(D)	(D)	(D)	(D)	4	(D)	4	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Cannon County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Carroll County	20	300	5,982	150	21	10	4,130	10	7,879
Carter County	11	(D)	(D)	(D)	(D)	10	(D)	1	(D)
Elizabethton	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	3	(D)	...	...
Cheatham County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Chester County	9	69	1,199	45	6	6	2,858	3	2,163
Claiborne County	10	90	1,768	34	10	4	729	6	5,126
Clay County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Cocke County	10	125	2,789	61	13	4	2,909	6	4,474
Coffee County	19	295	5,463	93	12	12	3,453	7	2,774
Tullahoma	16	279	5,128	87	11	9	3,175	7	2,774
Remainder of County	3	16	(Z)	6	1	3	278	...	...
Crockett County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Cumberland County	12	317	6,221	124	5	7	7,240	5	1,853
Davidson County	615	31,522	603,388	8,550	351	438	323,770	177	253,919
Nashville	564	28,470	542,766	7,776	324	398	275,059	166	229,103
Remainder of County	51	3,052	60,622	774	27	40	48,711	11	24,816
Decatur County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
De Kalb County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Dickson County	16	108	2,191	47	17	7	1,292	9	2,658
Dyer County	39	670	12,131	243	32	21	6,984	18	11,651
Dyersburg	33	(D)	(D)	(D)	(D)	19	(D)	14	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Fayette County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Fentress County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Franklin County	16	146	2,900	63	19	10	1,127	6	1,959
Gibson County	38	416	7,395	170	30	22	6,044	16	7,012
Humboldt	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	17	(D)	14	(D)
Giles County	22	297	5,940	140	21	13	5,243	9	4,837
Pulaski	21	(D)	(D)	(D)	(D)	13	(D)	8	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Grainger County	...	...	...	...	...	...	...	...	...
Greene County	31	2,015	31,647	791	17	11	24,173	20	18,725
Greeneville	24	(D)	(D)	(D)	(D)	10	(D)	14	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Grundy County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hamblen County	39	1,165	22,219	408	34	27	10,796	12	11,094
Morristown	35	(D)	(D)	(D)	(D)	24	(D)	11	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hamilton County	385	17,446	340,855	4,378	203	269	200,560	116	170,245
Chattanooga	375	(D)	(D)	(D)	(D)	263	(D)	112	(D)
East Ridge	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	9	(D)	(D)	(D)	(D)	5	(D)	4	(D)
Hancock County	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
[illegible] County	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Hardin County	11	76	2,358	56	9	3	229	8	2,751
Hawkins County	12	169	11,518	138	11	3	636	9	10,745
Haywood County	12	122	2,348	51	7	6	1,704	6	3,203
Henderson County	10	(D)	(D)	(D)	(D)	3	(D)	7	(D)
Henry County	28	318	7,343	150	21	20	4,011	8	4,507
[illegible]	23	(D)	(D)	(D)	(D)	17	(D)	6	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Hickman County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Houston County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Humphreys County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Jackson County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Jefferson County	3	33	641	14	1	3	698	...	...
Johnson County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Knox County	391	20,502	391,176	5,009	192	278	162,977	113	245,271
Knoxville	363	19,591	374,708	4,770	172	256	155,048	107	213,654
Remainder of County	28	911	16,468	239	20	22	7,929	6	31,617
Lake County	6	39	741	20	4	...	...	6	2,383
Lauderdale County	9	96	1,653	37	9	5	1,228	4	622
Lawrence County	19	128	2,760	68	24	15	2,551	4	1,282
Lawrenceburg	14	102	2,169	55	18	10	1,513	4	1,282
Remainder of County	5	26	591	13	6	5	1,038	...	...
Lewis County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Lincoln County	23	270	5,517	221	17	11	2,480	12	6,038
Fayetteville	23	270	5,517	221	17	11	2,480	12	6,038
Remainder of County	...	...	...	...	...	...	...	...	...
Loudon County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Lenoir City	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
McMinn County	27	375	7,738	156	22	18	4,967	9	6,612
Athens	22	256	5,290	93	18	13	2,870	9	6,612
Remainder of County	5	119	2,448	63	4	5	2,097	...	...
McNairy County	9	56	878	18	6	4	167	5	2,063
Macon County	...	...	...	...	...	...	...	...	...
Madison County	96	2,254	41,240	738	76	44	27,275	22	12,965
Jackson	79	(D)	(D)	(D)	(D)	58	(D)	21	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Marion County	12	167	3,209	62	12	9	2,417	3	958
Marshall County	15	132	2,659	75	9	10	1,222	5	1,400
[illegible]	13	(D)	(D)	(D)	(D)	8	(D)	5	(D)
[illegible] of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Maury County	26	430	10,002	303	25	12	5,720	14	11,134
[illegible]	16	(D)	(D)	(D)	(D)	10	(D)	6	(D)
[illegible] County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
[illegible]	...	...	...	...	...	...	...	...	...
[illegible]	12	245	5,431	106	9	8	3,654	4	3,914
Montgomery County	43	1,232	20,439	407	47	25	14,350	23	12,829
[illegible]	46	(D)	(D)	(D)	(D)	25	(D)	21	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Moore County	...	...	...	...	...	...	...	...	...
[illegible]	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
[illegible]	44	688	13,491	259	44	26	9,704	18	10,119
Union City	31	499	9,667	175	28	17	6,773	14	5,180
Remainder of County	13	189	3,824	84	16	9	2,931	4	4,939
[illegible]	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Perry County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Pickett County	...	...	...	...	...	...	...	...	...
[illegible]	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
[illegible]	34	356	6,918	152	36	25	5,458	9	7,970
[illegible]	5	263	5,328	122	25	20	3,262	5	6,742
Remainder of County	7	93	1,590	30	11	5	2,196	4	1,232

Symbols and Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Rhea County	6	57	1,220	18	4	3	605	3	1,025
Roane County	21	497	8,883	145	22	14	4,198	7	7,148
Harriman	12	279	4,944	74	8	8	1,711	4	5,155
Remainder of County	9	218	3,939	71	14	6	2,487	3	1,993
Robertson County	32	334	6,826	122	29	13	2,645	19	11,859
Springfield	26	(D)	(D)	(D)	(D)	11	(D)	15	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Rutherford County	31	527	10,321	221	40	19	6,968	12	8,403
Murfreesboro	29	(D)	(D)	(D)	(D)	17	(D)	12	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Scott County	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Sequatchie County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Sevier County	7	52	950	23	9	3	1,616	4	1,477
Shelby County	1,089	67,809	1,353,798	18,161	659	716	1,233,626	373	1,127,400
Memphis	1,066	67,518	1,348,107	18,062	640	700	1,230,527	366	1,125,748
Remainder of County	23	291	5,691	99	19	16	3,099	7	1,652
Smith County	23	205	7,591	309	18	5	1,876	18	13,662
Stewart County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Sullivan County	114	6,000	120,905	1,417	53	84	36,039	30	64,181
Bristol	53	1,601	33,023	505	30	39	19,951	14	10,860
Kingsport	52	(D)	(D)	(D)	(D)	40	(D)	12	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	5	(D)	4	(D)
Sumner County	29	(D)	(D)	(D)	(D)	18	(D)	11	(D)
Gallatin	25	(D)	(D)	(D)	(D)	15	(D)	10	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Tipton County	20	212	4,038	104	23	5	2,818	15	7,046
Trousdale County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Unicoi County	5	81	1,858	25	9	5	767	...	...
Union County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Van Buren County	...	...	...	...	...	...	...	...	...
Warren County	12	187	2,722	64	8	7	2,635	5	2,122
McMinnville	10	(D)	(D)	(D)	(D)	6	(D)	4	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Washington County	91	3,070	61,117	986	55	67	38,977	24	19,995
Johnson City	79	(D)	(D)	(D)	(D)	56	(D)	23	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Wayne County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Weakley County	25	340	6,040	137	25	14	4,347	11	2,257
White County	17	157	2,080	47	16	10	1,320	7	3,635
Williamson County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Franklin	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Wilson County	20	279	4,841	100	20	13	2,095	7	3,330
Lebanon	19	(D)	(D)	(D)	(D)	12	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Texas totaled $14,249,344,000 during the year 1958, an increase of $3,199,752,000 or 29.0 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 154,270 paid employees during the workweek ended nearest November 15, 1958, an increase of 13.3 percent compared with the same week in 1954. In addition, 10,133 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $681,977,000 compared with $516,987,000 in 1954, an increase of 31.9 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $6,980,443,000 an increase of $1,284,947,000 or 22.6 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 22-24.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

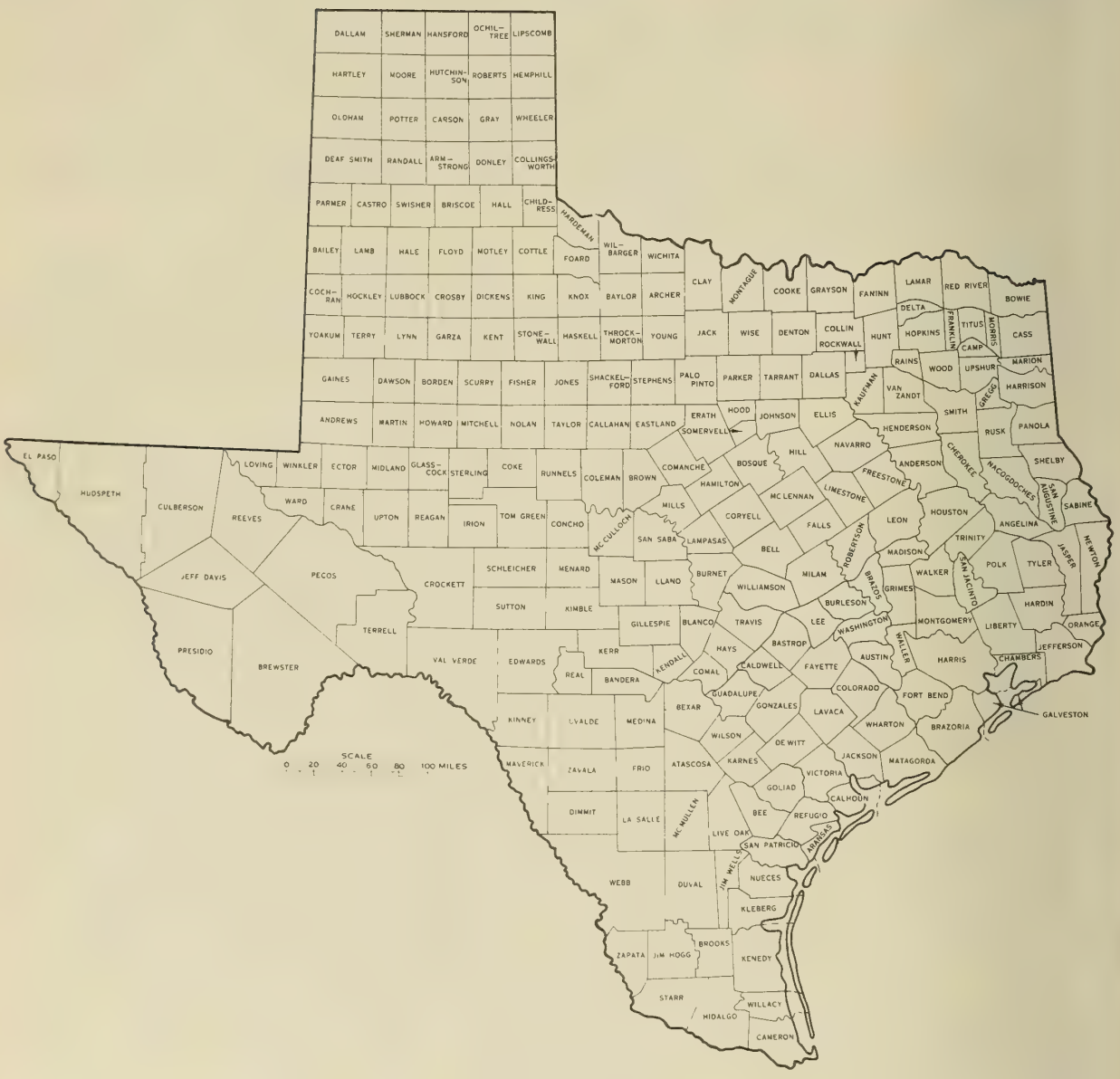
Type of operation	1958				1954				Percent change–	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	15,884	14,249,344	681,977	154,270	13,745	11,049,592	516,987	136,084	29.0	31.9
MERCHANT WHOLESALERS	10,261	6,980,443	449,408	107,019	8,738	5,695,496	340,709	91,716	22.6	32.0
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1,541	3,959,587	153,527	27,946	1,360	2,804,288	119,371	25,540	41.2	28.7
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	2,064	1,002,053	31,078	7,017	1,999	751,132	24,674	6,812	33.4	26.0
MERCHANDISE AGENTS, BROKERS	1,382	1,874,510	31,096	6,665	1,025	1,411,810	17,435	5,736	32.8	78.4
ASSEMBLERS OF FARM PRODUCTS	636	432,751	16,868	5,623	623	386,866	14,798	6,280	11.9	14.0

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

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BRISCOE
HALL
CHILDRESS
HARDEMAN
BAILEY
LAMB
HALE
FLOYD
MOTLEY
COTTLE
FOARD
WILBARGER
WICHITA
CLAY
MONTAGUE
COOKE
GRAYSON
FANNIN
LAMAR
RED RIVER
BOWIE
COCHRAN
HOCKLEY
LUBBOCK
CROSBY
DICKENS
KING
KNOX
BAYLOR
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YOAKUM
TERRY
LYNN
GARZA
KENT
STONEWALL
HASKELL
THROCKMORTON
YOUNG
JACK
WISE
DENTON
COLLIN
ROCKWALL
HUNT
DELTA
HOPKINS
FRANKLIN
TITUS
MORRIS
CASS
CAMP
GAINES
DAWSON
BORDEN
SCURRY
FISHER
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CHEROKEE
SHELBY
HILL
ANDERSON
NACOGDOCHES
SAN AUGUSTINE
SABINE
EL PASO
HUDSPETH
CULBERSON
LOVING
WINKLER
ECTOR
MIDLAND
GLASSCOCK
STERLING
COKE
RUNNELS
COLEMAN
BROWN
COMANCHE
BOSQUE
HAMILTON
FREESTONE
LIMESTONE
HOUSTON
LEON
ANGELINA
TRINITY
JASPER
NEWTON
WARD
CRANE
UPTON
REAGAN
IRION
TOM GREEN
CONCHO
MILLS
MCCULLOCH
SAN SABA
LAMPASAS
CORYELL
MCLENNAN
FALLS
BELL
ROBERTSON
MADISON
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POLK
TYLER
REEVES
JEFF DAVIS
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CROCKETT
SCHLEICHER
MENARD
MASON
LLANO
BURNET
WILLIAMSON
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GRIMES
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GILLESPIE
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BREWSTER
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KERR
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WALLER
HARRIS
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KINNEY
UVALDE
MEDINA
WILSON
DE WITT
WHARTON
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MCMULLEN
BEE
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JIM WELLS
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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	15,884	14,249,344	681,977	12,993,184	154,270	10,133	10,261	6,980,443
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	10,261	6,980,443	449,408	8,563,850	107,019	7,131	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	1,541	3,959,587	153,527	2,948,160	27,946	44	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	2,064	1,002,053	31,078	551,567	7,017	1,147	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	1,382	1,874,510	31,096	607,077	6,665	1,310	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	636	432,751	16,868	322,530	5,623	501	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	1,493	1,407,869	67,642	1,303,950	15,127	1,187	1,329	410,077
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	627	657,956	33,586	646,728	7,163	252	448	233,496
503	DRY GOODS, APPAREL	247	255,021	9,644	180,793	2,793	166	158	94,803
504	GROCERIES AND RELATED PRODUCTS	2,069	2,184,216	99,287	1,863,534	25,211	1,882	1,470	1,306,077
505	FARM PRODUCTS--RAW MATERIALS	1,049	2,177,683	33,579	633,372	9,392	856	352	1,187,403
506	ELECTRICAL GOODS	714	788,260	48,372	920,563	9,113	322	496	406,503
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	623	493,735	40,338	773,576	8,529	333	496	357,473
508	MACHINERY, EQUIPMENT, SUPPLIES	2,920	1,790,427	150,319	2,851,147	30,503	1,287	2,210	1,062,582
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	341	904,710	25,242	490,956	4,810	111	228	212,881
5092	PETROLEUM BULK STATIONS, TERMINALS	2,064	1,002,053	31,078	551,567	7,017	1,147	...	...
5093	SCRAP, WASTE MATERIALS	386	127,858	10,447	199,810	3,117	375	379	109,821
5094	TOBACCO, TOBACCO PRODUCTS	148	259,820	5,775	108,714	1,439	98	136	189,257
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	421	394,354	18,658	364,355	4,137	315	398	326,940
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	257	208,505	15,142	287,011	3,331	134	197	141,378
5097	FURNITURE, HOME FURNISHINGS	266	179,894	12,195	225,855	2,782	160	179	89,834
5098	LUMBER, CONSTRUCTION MATERIALS	619	493,035	33,425	669,165	8,023	330	483	291,491
5099	OTHER MISCELLANEOUS PRODUCTS	1,640	923,948	47,248	922,088	11,783	1,178	1,301	560,427

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
TEXAS, TOTAL	15,884	14,249,344	681,977	12,993,184	154,270	10,133	10,261	6,980,443
ANDERSON COUNTY	32	9,752	406	8,765	136	23	21	3,627
PALESTINE	27	(D)	(D)	(D)	(D)	(D)	19	(D)
REMAINDER OF COUNTY	5	(D)	(D)	(D)	(D)	(D)	2	(D)
ANDREWS COUNTY	18	7,772	308	6,189	61	12	13	6,713
ANGELINA COUNTY	53	48,888	1,160	24,446	299	41	37	40,995
LUFKIN	45	47,799	1,126	23,921	284	35	31	(D)
REMAINDER OF COUNTY	8	1,089	34	525	15	6	6	(D)
ARANSAS COUNTY	12	3,784	229	6,570	114	12	11	(D)
ARANSAS PASS (PART)[1]	3	2,037	49	861	25	1	3	2,037
REMAINDER OF COUNTY	9	1,747	180	5,709	89	11	8	(D)
ARCHER COUNTY	9	1,623	92	1,851	23	10	4	345
ARMSTRONG COUNTY	5	1,390	90	1,586	20	6	...	...
ATASCOSA COUNTY	18	5,270	131	2,715	39	14	6	998
AUSTIN COUNTY	20	15,528	167	4,239	97	17	9	1,158
BAILEY COUNTY	15	4,819	299	5,780	73	12	6	2,469
BANDERA COUNTY	3	(D)	(D)	(D)	(D)	(D)	2	(D)
BASTROP COUNTY	15	2,347	58	1,800	24	7	7	1,063
BAYLOR COUNTY	16	5,521	165	3,377	47	14	8	882
BEE COUNTY	33	8,750	399	8,671	111	20	21	4,235
BEEVILLE	20	6,038	210	4,406	62	13	12	2,450
REMAINDER OF COUNTY	13	2,712	189	4,265	49	7	9	1,785
BELL COUNTY	76	28,083	1,198	25,484	413	68	47	13,667
BELTON	6	1,426	38	794	11	3	4	(D)
KILLEEN	6	1,439	55	1,049	16	6	4	(D)
TEMPLE	50	20,547	911	19,390	275	47	33	10,030
REMAINDER OF COUNTY	14	4,671	194	4,251	111	12	6	2,302
BEXAR COUNTY	882	754,714	46,400	895,915	11,794	623	693	490,660
ALAMO HEIGHTS	1	(D)	(D)	(D)	(D)	(D)	...	...
SAN ANTONIO	855	737,077	45,523	876,131	11,521	604	673	(D)
REMAINDER OF COUNTY	26	(D)	(D)	(D)	(D)	(D)	20	(D)
BLANCO COUNTY	6	3,256	122	3,054	33	2	3	(D)
BORDEN COUNTY	...	...	...	...	...	...	...	...
BOSQUE COUNTY	14	6,198	53	1,374	18	10	3	283
BOWIE COUNTY	96	54,645	2,338	46,228	711	79	62	18,129
TEXARKANA	81	43,053	2,139	42,444	647	64	56	17,229
REMAINDER OF COUNTY	15	11,592	199	3,784	64	15	6	900
BRAZORIA COUNTY	59	21,779	1,225	24,627	311	32	40	12,893
FREEPORT	17	7,894	349	7,111	95	8	13	5,175
REMAINDER OF COUNTY	42	13,885	876	17,516	216	24	27	6,718
BRAZOS COUNTY	51	16,731	781	14,641	233	51	39	6,835
BRYAN	48	15,951	748	14,027	223	50	37	6,662
COLLEGE STATION	1	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
BREWSTER COUNTY	11	2,702	118	2,417	33	10	4	1,051
ALPINE	9	(D)	(D)	(D)	(D)	(D)	3	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
BRISCOE COUNTY	7	(D)	(D)	(D)	(D)	(D)	3	(D)
BROOKS COUNTY	18	3,660	248	4,571	67	9	11	1,964
FALFURRIAS	17	(D)	(D)	(D)	(D)	(D)	10	(D)
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
BROWN COUNTY	54	26,347	1,103	22,849	342	58	35	12,446
BROWNWOOD	50	22,695	1,055	21,844	327	55	34	(D)
REMAINDER OF COUNTY	4	3,652	48	1,005	15	3	1	(D)
BURLESON COUNTY	14	2,400	72	1,085	21	10	7	1,356
BURNET COUNTY	11	1,557	33	1,049	13	5	3	410
CALDWELL COUNTY	27	8,323	370	7,022	90	19	14	2,165
LOCKHART	9	1,370	39	696	14	6	5	692
REMAINDER OF COUNTY	18	6,953	331	6,326	76	13	9	1,473
CALHOUN COUNTY	17	5,094	264	5,109	102	14	7	(D)
PORT LAVACA	11	3,680	225	4,114	88	10	5	(D)
REMAINDER OF COUNTY	6	1,414	39	995	14	4	2	(D)
CALLAHAN COUNTY	12	3,884	50	979	17	8	5	823

Standard Notes — Represents zero (D) Withheld to avoid disclosure (NA) Not available. (X) Item not applicable.

[1] Area [illegible]

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
CAMERON COUNTY	256	127,001	6,779	118,851	1,761	174	176	86,821
BROWNSVILLE	77	44,613	1,729	30,310	452	49	58	31,674
HARLINGEN	114	53,619	3,233	62,506	864	79	80	41,372
SAN BENITO	18	10,113	843	9,749	114	15	8	2,695
REMAINDER OF COUNTY	47	18,656	974	16,286	331	31	30	11,080
CAMP COUNTY	17	4,662	144	3,011	61	17	11	2,170
CARSON COUNTY	17	2,433	194	4,643	55	6	2	(D)
CASS COUNTY	19	6,965	111	2,141	36	15	10	2,923
CASTRO COUNTY	17	5,422	300	5,980	92	3	5	2,295
CHAMBERS COUNTY	7	10,530	218	4,645	47	...	4	(D)
CHEROKEE COUNTY	43	16,109	678	13,178	193	38	23	6,119
JACKSONVILLE	27	12,431	519	9,907	141	28	13	4,461
RUSK	5	798	20	587	7	2	2	(D)
REMAINDER OF COUNTY	11	2,880	139	2,684	45	8	8	(D)
CHILDRESS COUNTY	24	6,468	248	4,143	66	25	13	3,460
CHILDRESS	22	(D)	(D)	(D)	(D)	(D)	13	3,460
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
CLAY COUNTY	10	1,618	41	1,371	19	5	2	(D)
COCHRAN COUNTY	9	1,377	64	1,311	21	7	3	286
COKE COUNTY	4	272	9	166	3	2	1	(D)
COLEMAN COUNTY	30	4,258	215	3,954	62	19	13	2,072
COLEMAN	23	3,809	202	3,709	58	17	12	(D)
REMAINDER OF COUNTY	7	449	13	245	4	2	1	(D)
COLLIN COUNTY	47	13,389	567	11,321	242	42	20	4,757
MCKINNEY	25	8,251	387	7,371	106	24	13	4,046
REMAINDER OF COUNTY	22	5,138	180	3,950	136	18	7	711
COLLINGSWORTH COUNTY	11	3,944	58	1,306	21	8	4	(D)
COLORADO COUNTY	30	19,307	343	6,251	101	23	11	7,206
COMAL COUNTY	28	9,732	482	9,127	166	21	18	7,418
NEW BRAUNFELS	25	9,283	466	8,752	160	18	16	(D)
REMAINDER OF COUNTY	3	449	16	375	6	3	2	(D)
COMANCHE COUNTY	23	12,558	440	10,629	216	18	9	2,268
CONCHO COUNTY	6	996	21	645	8	3	2	(D)
COOKE COUNTY	38	11,964	522	9,626	121	25	25	5,374
GAINESVILLE	29	10,383	404	7,405	97	21	20	4,578
REMAINDER OF COUNTY	9	1,581	118	2,221	24	4	5	796
CORYELL COUNTY	17	11,886	149	2,910	78	15	5	686
COTTLE COUNTY	9	1,651	59	1,371	22	5	1	(D)
CRANE COUNTY	8	1,624	133	2,820	43	3	7	(D)
CROCKETT COUNTY	5	1,999	44	744	9	4	1	(D)
CROSBY COUNTY	15	2,620	160	3,289	46	13	5	1,049
CULBERSON COUNTY	5	983	29	680	10	3	3	(D)
DALLAM COUNTY	26	19,485	462	8,389	117	21	14	8,238
DALHART (PART)[2]	22	17,919	438	8,074	107	20	14	8,238
REMAINDER OF COUNTY	4	1,566	24	315	10	1	...	...
DALLAS COUNTY	2,498	3,968,517	179,024	3,298,934	36,377	1,363	1,485	1,454,314
DALLAS	2,370	3,860,029	172,164	3,194,771	35,311	1,262	1,398	1,405,326
GARLAND	16	29,157	1,269	25,324	216	11	7	(D)
GRAND PRAIRIE (PART)[3]	33	10,452	545	11,119	152	27	28	6,679
HIGHLAND PARK	2	(D)	(D)	(D)	(D)	(D)	...	...
UNIVERSITY PARK	11	(D)	(D)	(D)	(D)	(D)	4	(D)
REMAINDER OF COUNTY	66	59,038	4,592	60,136	628	52	48	39,119
DAWSON COUNTY	45	16,655	782	17,883	240	48	23	6,401
LAMESA	34	10,919	459	9,647	135	29	19	4,777
REMAINDER OF COUNTY	11	5,736	323	8,236	105	19	4	1,624
DEAF SMITH COUNTY	21	10,468	574	9,611	149	19	7	3,534
HEREFORD	16	8,486	522	8,505	135	14	6	(D)
REMAINDER OF COUNTY	5	1,982	52	1,106	14	5	1	(D)
DELTA COUNTY	6	577	22	528	15	4	4	(D)
DENTON COUNTY	47	19,500	819	16,828	249	52	30	12,139
DENTON	30	11,336	621	12,478	160	33	21	7,430
REMAINDER OF COUNTY	17	8,164	198	4,350	89	19	9	4,709

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[2]Dalhart is in Dallam and Hartley Counties. [3]Grand Prairie is in Dallas and Tarrant Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
DEWITT COUNTY	46	22,251	400	8,925	142	43	24	4,617
CUERO	17	7,239	103	3,007	48	17	8	(D)
YOAKUM (PART)[4]	14	3,282	167	3,636	56	10	10	2,860
REMAINDER OF COUNTY	15	11,730	130	2,282	38	16	6	(D)
DICKENS COUNTY	6	1,720	86	1,282	31	4	2	(D)
DIMMIT COUNTY	8	1,054	36	700	15	5	1	(D)
DONLEY COUNTY	10	1,564	38	1,124	15	5	3	(D)
DUVAL COUNTY	20	3,794	207	4,655	56	9	13	2,817
EASTLAND COUNTY	40	27,729	639	12,721	252	30	19	7,384
CISCO	11	2,795	153	2,781	49	10	5	1,873
REMAINDER OF COUNTY	29	24,934	486	9,940	203	20	13	5,511
ECTOR COUNTY	229	202,371	11,640	230,206	2,269	106	180	155,660
ODESSA	207	196,444	11,131	219,369	2,160	89	164	153,184
REMAINDER OF COUNTY	22	5,927	509	10,837	109	17	16	2,476
EDWARDS COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
ELLIS COUNTY	44	15,782	521	10,660	170	36	25	6,140
ENNIS	9	3,691	136	2,855	43	10	5	1,537
WAXAHACHIE	20	5,362	244	5,036	78	17	11	2,305
REMAINDER OF COUNTY	15	6,729	141	2,769	49	9	9	2,298
EL PASO COUNTY	410	449,383	22,847	443,083	5,136	217	300	208,337
EL PASO	395	440,603	22,539	438,615	5,069	207	296	208,070
REMAINDER OF COUNTY	15	8,780	308	4,468	67	10	4	267
ERATH COUNTY	23	4,780	178	3,712	69	18	12	2,384
STEPHENVILLE	15	3,327	136	2,772	48	11	8	(D)
REMAINDER OF COUNTY	8	1,453	42	940	21	7	4	(D)
FALLS COUNTY	27	8,061	134	3,161	53	19	12	1,489
MARLIN	15	3,316	97	2,099	41	14	9	1,423
REMAINDER OF COUNTY	12	4,745	37	1,062	12	5	3	66
FANNIN COUNTY	38	22,004	340	7,872	122	28	20	11,741
BONHAM	23	19,563	262	5,552	84	15	12	10,377
REMAINDER OF COUNTY	15	2,441	78	2,320	38	13	8	1,364
FAYETTE COUNTY	48	17,097	442	8,203	140	41	22	5,243
FISHER COUNTY	8	1,041	51	2,110	31	5	2	(D)
FLOYD COUNTY	28	8,359	447	10,508	129	20	6	313
FOARD COUNTY	7	2,093	49	783	11	4	...	...
FORT BEND COUNTY	27	9,611	486	9,365	117	20	17	4,371
ROSENBERG	20	5,225	304	5,862	86	16	14	(D)
REMAINDER OF COUNTY	7	4,386	182	3,503	31	4	3	(D)
FRANKLIN COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
FREESTONE COUNTY	8	2,155	118	2,338	21	4	1	(D)
FRIO COUNTY	14	3,024	113	2,023	35	6	7	2,063
GAINES COUNTY	18	7,430	312	6,249	101	9	8	1,910
GALVESTON COUNTY	127	103,693	4,339	81,935	1,158	84	97	81,867
GALVESTON	97	92,554	3,586	67,484	1,001	63	76	78,230
TEXAS CITY	20	8,654	645	11,315	116	12	14	2,458
REMAINDER OF COUNTY	10	2,485	108	3,136	41	9	7	1,179
GARZA COUNTY	13	2,122	94	2,145	36	10	7	1,158
GILLESPIE COUNTY	24	10,662	539	11,428	342	19	14	6,566
GLASSCOCK COUNTY	...	...	...	...	...	...	...	...
GOLIAD COUNTY	6	631	32	606	10	3	2	(D)
GONZALES COUNTY	29	8,581	250	4,767	79	25	13	2,527
GONZALES	14	6,622	220	4,152	69	16	9	(D)
REMAINDER OF COUNTY	15	1,959	30	615	10	9	4	(D)
GRAY COUNTY	76	26,129	1,950	39,492	364	40	53	17,817
PAMPA	64	24,079	1,785	36,359	318	34	46	17,080
REMAINDER OF COUNTY	12	2,050	165	3,133	46	6	7	737
GRAYSON COUNTY	84	33,126	2,003	36,511	522	61	58	21,506
DENISON	22	4,991	428	8,135	116	16	16	2,630
SHERMAN	37	21,646	1,278	21,838	318	24	28	15,487
REMAINDER OF COUNTY	25	6,489	297	6,538	88	21	14	3,389
GREGG COUNTY	142	50,308	4,287	86,190	1,033	110	117	45,150
GLADEWATER (PART)[5]	7	3,224	217	4,761	62	8	8	(D)
KILGORE (PART)[5]	38	12,381	1,000	20,979	227	31	30	10,346
LONGVIEW	62	28,556	1,853	35,876	445	47	51	20,458
REMAINDER OF COUNTY	35	(D)	(D)	(D)	(D)	(D)	30	(D)

Standard Notes — Represents zero (D) Withheld to avoid disclosure (NA) Not available. (X) Item not applicable.

[5] Kilgore is in Gregg and Rusk Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
GRIMES COUNTY	11	2,780	75	1,514	22	10	3	(D)
NAVASOTA	9	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
GUADALUPE COUNTY	25	8,806	370	8,738	123	21	13	6,452
SEGUIN	21	7,859	356	8,477	119	19	13	6,452
REMAINDER OF COUNTY	4	947	14	261	4	2	...	...
HALE COUNTY	77	29,885	1,842	39,700	515	53	48	17,098
PLAINVIEW	50	23,903	1,419	29,036	373	33	37	15,044
REMAINDER OF COUNTY	27	5,982	423	10,664	142	20	11	2,054
HALL COUNTY	22	6,255	203	4,448	65	18	11	1,943
HAMILTON COUNTY	25	7,572	155	3,906	60	21	7	1,465
HANSFORD COUNTY	18	5,009	267	5,192	59	9	5	(D)
HARDEMAN COUNTY	14	9,744	120	2,320	55	14	2	(D)
HARDIN COUNTY	11	2,857	104	2,131	30	9	5	697
HARRIS COUNTY	2,367	3,685,278	166,385	3,109,044	33,170	1,186	1,657	1,728,953
BAYTOWN	21	14,441	562	11,271	150	12	14	3,731
BELLAIRE	9	(D)	(D)	(D)	(D)	(D)	7	(D)
GALENA PARK	7	10,928	784	12,474	130	...	3	(D)
HOUSTON	2,240	3,548,107	161,138	3,005,918	32,116	1,113	1,566	1,691,945
JACINTO CITY	...	...	...	...	...	...	...	...
PASADENA	26	3,646	339	6,989	81	16	23	3,150
WEST UNIVERSITY PLACE	2	(D)	(D)	(D)	(D)	(D)	1	(D)
REMAINDER OF COUNTY	62	106,061	3,411	69,631	655	42	43	23,742
HARRISON COUNTY	48	14,026	951	19,360	280	45	31	8,030
MARSHALL	40	12,357	785	15,887	249	39	27	7,766
REMAINDER OF COUNTY	8	1,669	166	3,473	31	6	4	264
HARTLEY COUNTY	3	381	43	879	11	1	...	...
DALHART (PART)[2]	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	3	381	43	879	11	1	...	...
HASKELL COUNTY	19	2,921	194	4,560	53	15	9	1,221
HAYS COUNTY	23	6,385	231	4,350	74	23	9	2,916
SAN MARCOS	14	5,085	189	3,493	59	14	5	(D)
REMAINDER OF COUNTY	9	1,300	42	857	15	9	4	(D)
HEMPHILL COUNTY	5	1,065	41	795	10	1	2	(D)
HENDERSON COUNTY	26	17,676	459	8,725	160	21	14	8,911
ATHENS	20	15,494	420	7,955	149	16	11	8,243
REMAINDER OF COUNTY	6	2,182	39	770	11	5	3	668
HIDALGO COUNTY	259	134,154	8,799	164,977	3,195	222	143	61,709
DONNA	15	(D)	(D)	(D)	(D)	(D)	5	9,266
EDINBURG	27	18,747	1,802	33,820	605	35	16	5,963
MCALLEN	81	33,857	1,838	38,233	673	61	56	20,475
MERCEDES	17	(D)	(D)	(D)	(D)	(D)	6	(D)
MISSION	29	14,420	512	12,454	320	28	16	8,764
PHARR	25	16,172	1,314	23,461	514	25	10	(D)
WESLACO	21	14,722	1,377	19,372	506	20	10	5,413
REMAINDER OF COUNTY	44	15,796	1,079	19,817	288	28	24	6,750
HILL COUNTY	31	17,652	221	4,305	67	26	11	6,709
HILLSBORO	16	12,170	116	2,135	38	13	8	6,615
REMAINDER OF COUNTY	15	5,482	105	2,170	29	13	3	94
HOCKLEY COUNTY	41	10,255	597	13,401	176	20	21	5,623
LEVELLAND	19	4,801	241	5,611	97	14	7	(D)
REMAINDER OF COUNTY	22	5,454	356	7,790	79	6	14	(D)
HOOD COUNTY	10	1,207	14	515	7	7	3	166
HOPKINS COUNTY	24	12,732	371	6,676	104	20	16	5,439
SULPHUR SPRINGS	22	(D)	(D)	(D)	(D)	(D)	15	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
HOUSTON COUNTY	22	12,034	285	5,456	80	22	11	8,599
CROCKETT	16	(D)	(D)	(D)	(D)	(D)	9	(D)
REMAINDER OF COUNTY	6	(D)	(D)	(D)	(D)	(D)	2	(D)
HOWARD COUNTY	66	22,977	1,412	28,979	388	45	52	15,000
BIG SPRING	58	22,270	1,334	26,880	351	42	48	14,871
REMAINDER OF COUNTY	8	707	78	2,099	37	3	4	129
HUDSPETH COUNTY	4	670	14	252	9	4	3	(D)
HUNT COUNTY	62	23,812	1,050	18,927	276	49	40	9,936
COMMERCE	7	1,384	138	2,825	35	7	6	(D)
GREENVILLE	48	16,463	848	14,948	225	37	31	8,258
REMAINDER OF COUNTY	7	5,965	64	1,154	16	5	3	(D)
HUTCHINSON COUNTY	56	25,529	1,847	32,757	402	38	45	21,858
BORGER	51	24,047	1,774	31,846	392	31	43	(D)
REMAINDER OF COUNTY	5	1,482	73	911	10	7	2	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[2]Dalhart is in Dallam and Hartley Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
IRION COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
JACK COUNTY	9	1,796	22	649	12	7	2	(D)
JACKSON COUNTY	17	5,836	206	4,051	63	13	9	2,230
JASPER COUNTY	21	7,829	338	6,998	88	21	11	4,091
JEFF DAVIS COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
JEFFERSON COUNTY	354	283,307	16,114	316,147	3,654	180	276	178,713
BEAUMONT	270	185,584	12,525	245,767	2,773	141	208	109,697
PORT ARTHUR	62	67,214	2,632	53,774	713	31	54	59,025
PORT NECHES	3	139	21	260	5	3	2	(D)
REMAINDER OF COUNTY	19	30,370	936	16,346	163	5	12	(D)
JIM HOGG COUNTY	7	1,706	52	994	15	3	4	576
JIM WELLS COUNTY	52	28,347	1,348	25,084	383	30	34	15,369
ALICE	43	18,697	1,115	20,616	295	25	28	(D)
REMAINDER OF COUNTY	9	9,650	233	4,468	88	5	6	(D)
JOHNSON COUNTY	37	9,635	366	6,854	110	32	20	4,441
CLEBURNE	23	5,700	320	5,903	82	21	13	2,273
REMAINDER OF COUNTY	14	3,935	46	951	28	11	7	2,168
JONES COUNTY	43	16,264	703	13,949	180	34	19	8,187
STAMFORD	21	6,045	301	6,322	87	23	9	4,053
REMAINDER OF COUNTY	22	10,219	402	7,627	93	11	10	4,134
KARNES COUNTY	23	19,025	210	4,009	64	14	9	7,977
KAUFMAN COUNTY	26	4,000	259	5,454	106	11	10	1,054
TERRELL	14	1,794	71	1,686	23	4	6	(D)
REMAINDER OF COUNTY	12	2,206	188	3,768	83	7	4	(D)
KENDALL COUNTY	10	2,088	61	1,080	20	10	3	490
KENEDY COUNTY	...	...	...	...	...	...	...	...
KENT COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
KERR COUNTY	21	5,567	192	4,383	70	15	9	1,084
KERRVILLE	13	3,319	148	3,143	49	8	6	(D)
REMAINDER OF COUNTY	8	2,248	44	1,240	21	7	3	(D)
KIMBLE COUNTY	8	1,109	38	1,762	20	6	5	439
KING COUNTY	...	...	...	...	...	...	...	...
KINNEY COUNTY	...	...	...	...	...	...	...	...
KLEBERG COUNTY	23	5,966	269	6,552	108	17	15	3,026
KINGSVILLE	20	(D)	(D)	(D)	(D)	(D)	13	(D)
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	2	(D)
KNOX COUNTY	13	2,957	45	1,042	18	8	5	306
LAMAR COUNTY	49	21,031	886	18,847	297	38	33	11,203
PARIS	45	20,515	855	18,340	291	35	31	(D)
REMAINDER OF COUNTY	4	516	31	507	6	3	2	(D)
LAMB COUNTY	35	12,296	414	8,592	123	33	11	7,713
LITTLEFIELD	15	8,058	176	3,601	54	17	6	6,223
REMAINDER OF COUNTY	20	4,238	238	4,991	69	16	5	1,490
LAMPASAS COUNTY	17	13,046	250	4,942	68	21	5	300
LA SALLE COUNTY	10	858	41	796	13	4	4	268
LAVACA COUNTY	26	48,038	464	9,266	114	20	11	(D)
YOAKUM (PART)	5	600	12	520	5	1	1	(D)
REMAINDER OF COUNTY	21	47,438	452	8,746	109	19	10	(D)
LEE COUNTY	14	3,785	75	1,582	34	10	5	(D)
LEON COUNTY	8	1,148	18	360	8	4	1	(D)
LIBERTY COUNTY	43	14,278	584	12,389	174	22	22	4,918
CLEVELAND	8	1,765	82	2,066	26	7	3	895
REMAINDER OF COUNTY	35	12,513	502	10,323	148	15	19	4,023
LIMESTONE COUNTY	30	13,244	430	8,074	137	20	18	4,072
MEXIA	17	4,360	198	3,746	55	11	12	(D)
REMAINDER OF COUNTY	13	8,884	232	4,328	82	9	6	(D)
LIPSCOMB COUNTY	10	3,552	166	2,688	32	5	2	(D)
LIVE OAK COUNTY	12	3,313	59	1,170	15	5	3	193
LLANO COUNTY	10	2,083	50	956	29	9	4	886
LOVING COUNTY	...	...	...	...	...	...	...	...

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Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
LUBBOCK COUNTY	385	319,973	15,935	310,296	3,680	258	289	220,242
LUBBOCK	350	310,672	15,189	297,153	3,511	232	270	215,042
SLATON	11	1,944	108	2,223	34	7	6	1,062
REMAINDER OF COUNTY	24	7,357	638	10,920	135	19	13	4,138
LYNN COUNTY	23	6,158	296	6,319	78	10	4	(D)
MCCULLOCH COUNTY	18	4,776	165	3,005	43	13	7	1,325
BRADY	10	3,783	112	1,963	33	9	5	(D)
REMAINDER OF COUNTY	8	993	53	1,042	10	4	2	(D)
MCLENNAN COUNTY	240	123,777	8,281	157,390	2,067	185	163	80,470
WACO	194	111,244	7,827	148,579	1,921	145	144	75,803
REMAINDER OF COUNTY	46	12,533	454	8,811	146	40	19	4,667
MCMULLEN COUNTY	...	...	...	...	...	...	...	...
MADISON COUNTY	9	5,467	60	1,136	15	4	...	...
MARION COUNTY	8	1,828	136	2,504	51	7	6	(D)
MARTIN COUNTY	8	2,543	129	2,893	40	8	3	246
MASON COUNTY	5	5,229	83	1,777	37	5	3	(D)
MATAGORDA COUNTY	37	23,582	772	13,977	183	29	22	14,065
BAY CITY	23	21,230	620	11,385	144	17	13	12,682
REMAINDER OF COUNTY	14	2,352	152	2,592	39	12	9	1,383
MAVERICK COUNTY	16	2,931	199	3,731	95	17	12	2,193
EAGLE PASS	14	(D)	(D)	(D)	(D)	(D)	10	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
MEDINA COUNTY	27	9,067	456	7,900	108	13	12	5,471
MENARD COUNTY	7	1,822	66	1,240	18	7	2	(D)
MIDLAND COUNTY	117	65,415	4,435	87,662	1,025	44	81	40,566
MIDLAND	95	52,530	3,414	68,780	793	34	66	33,024
REMAINDER OF COUNTY	22	12,885	1,021	18,882	232	10	15	7,542
MILAM COUNTY	33	12,002	424	8,897	129	28	14	5,228
CAMERON	20	7,078	379	7,576	109	14	11	5,113
REMAINDER OF COUNTY	13	4,924	45	1,321	20	14	3	115
MILLS COUNTY	3	9,358	83	1,565	38	11	1	(D)
MITCHELL COUNTY	24	7,970	202	4,848	70	22	15	2,229
COLORADO CITY	14	1,880	92	2,006	27	10	9	962
REMAINDER OF COUNTY	10	6,090	110	2,842	43	12	6	1,267
MONTAGUE COUNTY	38	17,359	653	12,693	154	39	20	11,600
MONTGOMERY COUNTY	26	7,143	381	8,087	107	19	20	4,451
CONROE	23	(D)	(D)	(D)	(D)	(D)	17	(D)
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	3	(D)
MOORE COUNTY	17	3,856	313	6,098	72	8	14	2,811
DUMAS	10	2,062	157	3,319	43	5	7	1,017
REMAINDER OF COUNTY	7	1,794	156	2,779	29	3	7	1,794
MORRIS COUNTY	7	1,117	27	436	5	4	3	203
MOTLEY COUNTY	7	501	17	233	3	4	4	168
NACOGDOCHES COUNTY	44	22,229	735	13,808	211	36	30	11,280
NACOGDOCHES	37	(D)	(D)	(D)	(D)	(D)	25	(D)
REMAINDER OF COUNTY	7	(D)	(D)	(D)	(D)	(D)	5	(D)
NAVARRO COUNTY	51	35,631	1,037	20,091	249	52	30	22,572
CORSICANA	42	33,964	955	18,251	225	45	28	(D)
REMAINDER OF COUNTY	9	1,667	82	1,840	24	7	2	(D)
NEWTON COUNTY	4	539	26	395	9	5	2	(D)
NOLAN COUNTY	37	10,838	685	12,939	185	21	24	6,708
SWEETWATER	33	10,615	662	12,531	165	20	22	(D)
REMAINDER OF COUNTY	4	223	23	408	20	1	2	(D)
NUECES COUNTY	349	230,898	13,693	269,954	3,424	167	250	147,838
CORPUS CHRISTI	316	210,607	13,042	256,103	3,225	154	239	143,186
ROBSTOWN	13	3,817	72	1,420	22	6	2	(D)
REMAINDER OF COUNTY	20	16,474	579	12,431	177	7	9	(D)
OCHILTREE COUNTY	31	11,559	494	11,159	118	13	14	4,536
OLDHAM COUNTY	7	1,614	60	1,172	20	2	...	...
ORANGE COUNTY	29	11,681	894	16,303	238	24	20	6,999
ORANGE	20	7,849	356	7,365	88	16	14	(D)
REMAINDER OF COUNTY	9	3,832	538	8,938	150	8	6	(D)
PALO PINTO COUNTY	21	5,469	147	2,703	38	16	12	1,867
MINERAL WELLS	19	(D)	(D)	(D)	(D)	(D)	12	1,867
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...

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Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
PANOLA COUNTY	24	8,377	248	5,500	72	19	15	3,641
PARKER COUNTY	26	6,636	232	5,493	89	25	14	1,934
WEATHERFORD	20	(D)	(D)	(D)	(D)	(D)	9	(D)
REMAINDER OF COUNTY	6	(D)	(D)	(D)	(D)	(D)	5	(D)
PARMER COUNTY	28	11,212	796	16,534	211	12	6	4,074
PECOS COUNTY	23	5,885	225	5,831	84	12	12	2,793
POLK COUNTY	20	7,898	255	4,892	66	15	12	4,249
POTTER COUNTY	293	277,309	18,590	366,444	3,961	141	216	174,931
AMARILLO (PART)[7]	281	270,867	18,200	359,258	3,885	130	210	171,939
REMAINDER OF COUNTY	12	6,442	390	7,186	76	11	6	2,992
PRESIDIO COUNTY	9	1,789	45	987	18	5	4	253
RAINS COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
RANDALL COUNTY	17	8,577	736	13,290	151	8	9	6,794
AMARILLO (PART)[7]	6	6,307	595	10,792	114	4	6	(D)
REMAINDER OF COUNTY	11	2,270	141	2,498	37	4	3	(D)
REAGAN COUNTY	12	2,607	134	2,588	34	4	7	1,326
REAL COUNTY	3	351	5	...	...	1	...	...
RED RIVER COUNTY	22	7,204	159	3,124	48	12	9	750
REEVES COUNTY	40	18,738	1,048	20,880	287	23	23	12,274
PECOS	33	17,685	948	18,836	232	23	20	11,718
REMAINDER OF COUNTY	7	1,053	100	2,044	55	...	3	556
REFUGIO COUNTY	12	2,861	155	2,764	42	7	6	1,096
ROBERTS COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
ROBERTSON COUNTY	26	8,215	190	4,587	85	15	8	1,789
ROCKWALL COUNTY	4	610	33	642	10	2	2	(D)
RUNNELS COUNTY	34	8,832	497	10,756	131	36	13	3,648
BALLINGER	16	4,993	154	3,812	48	22	6	1,446
REMAINDER OF COUNTY	18	3,839	343	6,944	83	14	7	2,202
RUSK COUNTY	45	15,325	541	13,883	190	38	27	4,950
HENDERSON	26	9,224	309	7,976	109	22	13	2,013
KILGORE (PART)[6]	3	434	24	519	8	3	2	(D)
REMAINDER OF COUNTY	16	5,667	208	5,388	75	13	12	(D)
SABINE COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
SAN AUGUSTINE COUNTY	11	5,830	90	2,600	52	8	5	2,194
SAN JACINTO COUNTY	...	...	...	...	...	...	...	...
SAN PATRICIO COUNTY	56	14,496	1,130	19,337	273	34	25	4,319
ARANSAS PASS (PART)[2]	13	2,817	176	3,702	44	8	11	(D)
REMAINDER OF COUNTY	43	11,679	954	15,635	229	26	14	(D)
SAN SABA COUNTY	11	4,259	62	1,750	30	11	5	2,854
SCHLEICHER COUNTY	5	608	6	75	6	2	1	(D)
SCURRY COUNTY	50	17,752	938	21,584	252	25	31	12,061
SNYDER	36	14,111	656	13,561	144	20	25	10,064
REMAINDER OF COUNTY	14	3,641	282	8,023	108	5	6	1,997
SHACKELFORD COUNTY	15	3,461	87	1,661	17	7	4	1,231
SHELBY COUNTY	26	10,656	226	5,230	86	26	14	5,580
SHERMAN COUNTY	10	2,789	128	2,241	29	5	...	...
SMITH COUNTY	155	88,190	4,687	88,329	1,118	113	109	55,726
TYLER	131	76,526	4,116	77,975	967	97	98	52,845
REMAINDER OF COUNTY	24	11,664	571	10,354	151	16	11	2,881
SOMERVELL COUNTY	...	...	...	...	...	...	...	...
STARR COUNTY	8	1,729	20	360	12	6	4	259
STEPHENS COUNTY	26	4,877	281	5,757	74	28	15	3,053
BRECKENRIDGE	23	4,501	275	5,667	73	26	14	(D)
REMAINDER OF COUNTY	3	376	6	90	1	2	1	(D)
STERLING COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
STONEWALL COUNTY	5	1,526	91	1,814	24	2	2	(D)
SUTTON COUNTY	5	2,875	48	971	22	3	1	(D)
SWISHER COUNTY	34	15,026	740	15,697	204	22	9	4,251

Standard Notes — Represents zero (D) Withheld to avoid disclosure (NA) Not available. (X) Item not applicable.

[6]Kilgore is in Gregg and Rusk Counties. [7]Amarillo is in Potter and Randall Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
TARRANT COUNTY	808	819,765	43,726	836,073	9,525	490	616	481,346
ARLINGTON	30	26,436	925	19,518	239	16	23	8,477
FORT WORTH	734	760,857	41,348	786,061	8,931	448	556	458,356
GRAND PRAIRIE (PART)[3]	2	(D)	(D)	(D)	(D)	(D)	2	(D)
HALTOM CITY	4	327	30	971	12	3	4	327
RIVER OAKS	1	(D)	(D)	(D)	(D)	(D)	1	(D)
WHITE SETTLEMENT	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	37	29,454	1,189	25,006	297	21	30	11,495
TAYLOR COUNTY	207	169,604	7,434	151,962	1,858	145	146	105,586
ABILENE	196	163,767	7,304	148,699	1,786	136	142	105,122
REMAINDER OF COUNTY	11	5,837	130	3,263	72	9	4	464
TERRELL COUNTY	5	1,410	18	360	7	3	...	...
TERRY COUNTY	30	7,952	369	7,711	92	25	16	2,794
BROWNFIELD	27	7,510	361	7,526	89	24	14	(D)
REMAINDER OF COUNTY	3	442	8	185	3	1	2	(D)
THROCKMORTON COUNTY	6	612	16	332	6	4	1	(D)
TITUS COUNTY	27	16,547	328	7,490	100	22	19	5,580
MOUNT PLEASANT	22	(D)	(D)	(D)	(D)	(D)	15	(D)
REMAINDER OF COUNTY	5	(D)	(D)	(D)	(D)	(D)	4	(D)
TOM GREEN COUNTY	130	74,622	3,336	69,639	952	117	104	35,828
SAN ANGELO	125	73,166	3,253	67,879	921	113	100	(D)
REMAINDER OF COUNTY	5	1,456	83	1,760	31	4	4	(D)
TRAVIS COUNTY	270	170,811	9,659	190,004	2,375	182	205	106,398
AUSTIN	255	157,438	9,183	179,079	2,238	172	194	13,586
REMAINDER OF COUNTY	15	13,373	476	10,925	137	10	11	(D)
TRINITY COUNTY	13	1,746	35	829	20	6	5	812
TYLER COUNTY	14	3,461	106	3,009	37	15	8	840
UPSHUR COUNTY	13	5,124	335	6,363	133	12	9	4,123
GLADEWATER (PART)[3]	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	13	5,124	335	6,363	133	12	9	4,123
UPTON COUNTY	25	7,787	332	6,882	68	11	17	5,208
UVALDE COUNTY	30	10,513	506	8,644	117	21	16	4,008
UVALDE	24	6,316	352	7,860	105	18	15	(D)
REMAINDER OF COUNTY	6	4,197	154	784	12	3	1	(D)
VAL VERDE COUNTY	21	7,526	302	7,018	109	16	12	2,535
DEL RIO	21	7,526	302	7,018	109	16	12	2,535
REMAINDER OF COUNTY	...	...	...	...	...	...	...	...
VAN ZANDT COUNTY	24	5,485	137	2,914	50	20	14	2,251
VICTORIA COUNTY	79	47,929	2,280	45,112	545	46	56	25,466
VICTORIA	68	42,367	2,076	41,076	500	40	50	23,444
REMAINDER OF COUNTY	11	5,562	204	4,036	45	6	6	2,022
WALKER COUNTY	15	4,459	258	4,349	68	10	8	2,914
HUNTSVILLE	13	(D)	(D)	(D)	(D)	(D)	8	2,914
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
WALLER COUNTY	10	1,966	111	2,124	36	9	5	846
WARD COUNTY	32	14,373	626	10,490	121	16	25	11,566
MONAHANS	29	14,039	612	10,288	117	13	22	11,232
REMAINDER OF COUNTY	3	334	14	202	4	3	3	334
WASHINGTON COUNTY	33	22,839	751	15,288	239	29	22	18,521
BRENHAM	27	(D)	(D)	(D)	(D)	(D)	17	(D)
REMAINDER OF COUNTY	6	(D)	(D)	(D)	(D)	(D)	5	(D)
WEBB COUNTY	86	38,416	1,647	32,642	686	86	67	30,034
LAREDO	83	37,439	1,570	31,245	662	85	65	(D)
REMAINDER OF COUNTY	3	977	77	1,397	24	1	2	(D)
WHARTON COUNTY	57	27,395	1,077	19,189	280	51	36	10,594
EL CAMPO	26	7,809	531	9,177	126	21	19	5,423
REMAINDER OF COUNTY	31	19,586	546	10,012	154	30	17	5,171
WHEELER COUNTY	24	6,629	192	4,564	67	22	13	1,914
WICHITA COUNTY	259	118,222	7,462	147,820	1,841	174	205	86,636
WICHITA FALLS	208	88,768	6,313	124,892	1,585	134	165	68,532
REMAINDER OF COUNTY	51	29,454	1,149	22,928	256	40	40	18,104
WILBARGER COUNTY	39	14,327	486	10,684	139	34	24	4,652
VERNON	36	(D)	(D)	(D)	(D)	(D)	24	4,652
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	...	...
WILLACY COUNTY	23	17,706	476	7,430	86	12	5	11,876
RAYMONDVILLE	18	15,762	406	6,509	75	11	6	11,876
REMAINDER OF COUNTY	5	1,944	70	921	11	1	...	...
WILLIAMSON COUNTY	51	16,293	430	9,271	189	47	25	5,527
TAYLOR	19	5,546	186	3,793	53	19	11	1,712
REMAINDER OF COUNTY	32	10,747	244	5,478	136	28	14	3,815

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

[3]Grand Prairie is in Dallas and Tarrant Counties. [3]Gladewater is in Gregg and Upshur Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
WILSON COUNTY	17	3,434	101	1,911	51	13	4	354
WINKLER COUNTY	20	12,433	457	9,439	91	9	17	11,247
KERMIT	17	11,247	411	8,719	83	4	16	(D)
REMAINDER OF COUNTY	3	1,186	46	720	8	5	1	(D)
WISE COUNTY	18	6,184	242	4,857	73	9	9	3,220
WOOD COUNTY	31	15,835	465	9,166	136	17	17	8,208
YOAKUM COUNTY	7	3,357	112	2,261	24	4	5	(D)
YOUNG COUNTY	45	13,872	600	12,024	148	29	30	7,887
GRAHAM	27	7,565	448	8,565	89	14	20	5,693
REMAINDER OF COUNTY	18	6,307	152	3,459	59	15	10	2,194
ZAPATA COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
ZAVALA COUNTY	12	3,054	204	4,030	53	7	4	430
CRYSTAL CITY	11	(D)	(D)	(D)	(D)	(D)	4	430
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Texas, total	13,745	516,987	10,418,892	136,084	9,159	8,738	5,695,496	5,707	5,354,096
Anderson County	31	317	6,570	128	20	17	3,511	14	5,410
Palestine	22	(D)	(D)	(D)	(D)	15	(D)	7	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Andrews County	9	124	2,671	49	7	6	2,464	3	953
Angelina County	40	807	16,453	242	28	28	29,723	12	7,391
Lufkin	35	(D)	(D)	(D)	(D)	24	(D)	11	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Aransas County	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
Aransas Pass (part)[1]	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Archer County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Armstrong County	7	85	1,569	23	6	...	...	7	1,400
Atascosa County	18	116	2,843	47	13	9	1,837	9	2,061
Austin County	15	151	3,710	88	16	7	1,379	8	5,429
Bailey County	17	284	5,124	83	16	6	1,957	11	3,558
Bandera County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Bastrop County	17	75	1,922	48	16	7	1,064	10	3,403
Baylor County	13	95	2,256	58	9	3	193	10	3,081
Bee County	23	195	4,097	80	14	11	1,251	12	5,327
Beeville	15	93	1,896	44	10	8	824	7	2,183
Remainder of County	8	102	2,201	36	4	3	427	5	3,144
Bell County	66	1,156	22,540	389	55	42	12,897	24	13,455
Belton	3	24	(Z)	6	2	...	...	3	982
Killeen	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Temple	46	865	16,984	274	37	34	10,940	12	4,925
Remainder of County	11	(D)	(D)	(D)	(D)	4	(D)	7	(D)
Bexar County	800	38,088	765,201	10,747	552	628	371,120	172	238,896
Alamo Heights	...	...	...	...	...	...	...	...	...
San Antonio	795	(D)	(D)	(D)	(D)	624	(D)	171	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Blanco County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Borden County	...	...	...	...	...	...	...	...	...
Bosque County	14	90	2,182	120	12	5	849	9	3,657
Bowie County	90	1,936	39,977	591	74	62	17,442	28	29,731
Texarkana	76	1,866	38,558	565	59	57	17,068	19	21,065
Remainder of County	14	70	1,419	26	15	5	374	9	8,666
Brazoria County	46	810	17,080	232	34	25	5,504	21	9,940
Freeport	11	122	3,177	68	8	8	2,043	3	642
Remainder of County	35	688	13,903	164	26	17	3,461	18	9,298
Brazos County	37	474	10,042	180	34	25	5,894	12	9,824
Bryan	32	(D)	(D)	(D)	(D)	23	(D)	9	(D)
College Station	...	...	...	...	...	...	...	...	...
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Brewster County	9	90	1,679	28	4	4	1,011	5	877
Alpine	8	(D)	(D)	(D)	(D)	3	(D)	5	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Briscoe County	10	40	923	21	11	5	309	5	680
Brooks County	16	154	3,192	56	9	8	1,397	8	1,546
Falfurrias	14	(D)	(D)	(D)	(D)	7	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Brown County	51	743	14,831	282	42	31	11,547	20	8,695
Brownwood	43	629	12,657	239	36	28	9,183	15	4,728
Remainder of County	8	114	2,174	43	6	3	2,364	5	3,967
Burleson County	13	81	1,361	22	8	6	1,480	7	1,004
Burnet County	13	31	733	12	13	5	348	8	856
Caldwell County	23	257	5,445	87	13	9	1,365	14	3,716
Lockhart	10	84	2,084	39	7	4	479	6	1,504
Remainder of County	13	173	3,361	48	6	5	886	8	2,212
Calhoun County	22	366	6,215	118	16	12	3,636	10	1,715
Port Lavaca	12	267	4,405	96	11	8	3,039	4	1,136
Remainder of County	10	99	1,810	22	5	4	647	6	579
Callahan County	10	42	1,037	20	10	4	569	6	1,268

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Aransas Pass is in Aransas and San Patricio counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Cameron County	228	6,001	102,232	2,104	135	161	78,047	67	36,455
Brownsville	76	1,448	28,815	545	43	55	28,993	21	17,964
Harlingen	100	2,470	50,253	864	62	72	26,588	28	9,945
San Benito	22	584	9,418	155	17	14	4,252	8	3,686
Remainder of County	30	1,499	13,746	540	13	20	18,214	10	4,860
Camp County	10	89	1,688	41	10	6	1,781	4	555
Carson County	15	96	1,914	33	8	...	...	15	1,904
Cass County	16	118	2,315	64	21	5	2,653	11	3,230
Castro County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Chambers County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Cherokee County	34	828	16,085	269	20	20	18,912	14	3,971
Jacksonville	23	651	12,801	206	15	16	17,877	7	2,551
Rusk	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	3	(D)	4	(D)
Childress County	23	193	3,601	68	21	15	4,210	8	1,174
Childress	22	(D)	(D)	(D)	(D)	15	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Clay County	6	32	751	18	5	...	...	6	775
Cochran County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Coke County	4	11	(Z)	5	4	...	...	4	292
Coleman County	27	270	5,768	90	19	12	2,523	15	2,904
Coleman	19	(D)	(D)	(D)	(D)	10	(D)	9	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Collin County	45	556	10,207	185	43	18	4,642	27	7,905
McKinney	24	247	4,940	94	24	11	2,403	13	4,643
Remainder of County	21	309	5,267	91	19	7	2,239	14	3,262
Collingsworth County	7	33	666	25	10	...	...	7	1,705
Colorado County	25	259	5,070	105	16	9	5,042	16	9,098
Comal County	22	166	3,218	77	16	14	1,963	8	2,792
New Braunfels	19	(D)	(D)	(D)	(D)	12	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Comanche County	20	311	6,074	161	14	7	2,449	13	6,757
Concho County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Cooke County	33	577	11,786	182	26	18	5,723	15	4,960
Gainesville	23	481	10,060	131	20	12	4,758	11	3,220
Remainder of County	10	96	1,726	51	6	6	965	4	1,740
Coryell County	16	181	3,445	108	12	3	1,050	13	6,076
Cottle County	10	76	1,553	31	10	3	208	7	900
Crane County	3	6	(Z)	2	2	3	169	...	...
Crockett County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Crosby County	17	217	4,776	72	19	4	376	13	3,590
Culberson County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Dallas County	25	378	7,719	141	17	10	3,631	15	5,619
Dallas (part)[1]	20	353	7,274	133	15	10	3,631	10	4,901
Remainder of County	5	25	(Z)	8	2	...	...	5	718
Dallas County	2,078	130,021	2,589,910	29,422	1,210	1,246	1,217,260	832	1,774,517
Dallas	1,959	125,715	2,503,922	28,388	1,129	1,160	1,187,609	799	1,704,873
Garland	13	(D)	(D)	(D)	(D)	10	(D)	3	(D)
Grand Prairie (part)[2]	20	(D)	(D)	(D)	(D)	18	(D)	2	(D)
Highland Park	5	179	4,362	35	7	...	...	5	15,178
University Park	13	151	2,770	34	11	6	773	7	4,133
Remainder of County	68	2,870	55,937	717	44	52	20,923	16	37,680
Dawson County	45	524	13,016	186	36	26	6,186	19	7,522
Lamesa	33	440	10,699	144	28	18	5,316	15	6,730
Remainder of County	12	84	2,317	42	8	8	870	4	792
Deaf Smith County	24	516	10,390	162	20	9	1,950	15	6,095
Hereford	19	(D)	(D)	(D)	(D)	8	(D)	11	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Delta County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Denton County	45	521	10,666	185	43	27	6,800	18	4,275
Denton	31	425	8,802	147	27	22	6,013	9	2,273
Remainder of County	14	96	1,864	38	16	5	787	9	2,002
De Witt County	46	462	8,740	201	39	31	11,571	15	8,429
Cuero	19	212	4,586	108	16	12	6,933	7	7,498
Yoakum (part)[3]	15	197	3,057	73	15	11	3,653	4	558
Remainder of County	12	53	1,097	20	8	8	985	4	373

Standard Notes (D) Withheld to avoid disclosure. (NA) Not available n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Dallas and Kaufman counties. [2] Grand Prairie is in Dallas and Tarrant counties. [3] Yoakum is in DeWitt and Lavaca counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Dickens County	10	64	1,752	26	8	3	599	7	970
Dimmit County	11	196	4,487	120	9	4	476	7	3,650
Donley County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Duval County	14	143	2,912	43	6	8	2,061	6	757
Eastland County	46	701	12,449	285	30	20	9,888	26	14,866
Cisco	12	202	3,684	75	9	6	2,450	6	725
Remainder of County	34	499	8,765	210	21	14	7,438	20	14,141
Ector County	171	6,946	156,501	1,479	86	133	105,357	38	24,302
Odessa	155	(D)	(D)	(D)	(D)	118	(D)	37	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	15	(D)	1	(D)
Edwards County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Ellis County	33	336	6,005	126	44	16	5,577	17	6,248
Ennis	9	(D)	(D)	(D)	(D)	4	(D)	5	(D)
Waxahachie	17	209	3,601	68	22	10	3,907	7	2,406
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
El Paso County	360	16,582	334,507	4,410	220	262	155,655	98	135,614
El Paso	346	16,426	330,417	4,328	208	254	154,577	92	134,216
Remainder of County	14	156	4,090	82	12	8	1,078	6	1,398
Erath County	20	186	4,296	88	13	9	3,088	11	3,150
Stephenville	13	(D)	(D)	(D)	(D)	7	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Falls County	26	113	2,094	61	17	11	2,169	15	5,612
Marlin	13	80	1,193	27	6	8	1,586	5	1,006
Remainder of County	13	33	901	34	11	3	583	10	4,606
Fannin County	27	174	3,766	91	24	10	2,747	17	6,948
Bonham	15	84	1,564	42	15	6	1,671	9	5,412
Remainder of County	12	90	2,202	49	9	4	1,076	8	1,536
Fayette County	47	395	8,420	229	35	25	4,817	22	12,509
Fisher County	10	49	1,166	20	4	5	521	5	641
Floyd County	29	314	7,288	110	15	9	5,429	20	2,635
Foard County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Fort Bend County	32	314	6,376	109	28	20	6,246	12	5,455
Rosenberg	23	249	4,995	85	21	16	5,464	7	2,622
Remainder of County	9	65	1,381	24	7	4	782	5	2,833
Franklin County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Freestone County	3	3	(Z)	1	3	...	...	3	723
Frio County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Gaines County	14	248	5,285	65	11	5	628	9	4,221
Galveston County	117	3,829	79,576	1,128	78	95	67,199	22	31,740
Galveston	92	3,338	68,749	992	64	78	64,807	14	9,589
Texas City	18	(D)	(D)	(D)	(D)	12	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Garza County	9	39	1,073	29	5	5	648	4	668
Gillespie County	20	192	3,984	87	22	11	2,939	9	4,386
Glasscock County	...	...	...	...	...	...	...	...	...
Goliad County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Gonzales County	28	198	3,717	96	32	8	1,826	20	8,316
Gonzales	12	(D)	(D)	(D)	(D)	6	(D)	6	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	2	(D)	14	(D)
Gray County	55	1,067	21,683	280	36	37	13,106	18	5,327
Pampa	48	(D)	(D)	(D)	(D)	35	(D)	13	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Grayson County	81	1,707	31,287	521	62	52	25,308	29	11,620
Denison	23	525	10,139	186	14	17	5,949	6	2,327
Sherman	33	867	15,097	224	32	24	15,171	9	5,737
Remainder of County	25	315	6,051	111	16	11	4,188	14	3,556
Gregg County	143	4,186	85,063	1,133	101	115	49,037	28	12,422
Gladewater (part)[5]	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
Kilgore (part)[6]	44	981	20,092	258	33	36	15,907	8	1,637
Longview	64	2,405	49,597	662	44	50	23,721	14	9,070
Remainder of County	27	(D)	(D)	(D)	(D)	22	(D)	5	(D)
Grimes County	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Navasota	10	(D)	(D)	(D)	(D)	5	(D)	5	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[5]Gladewater is in Gregg and Upshur counties. [6]Kilgore is in Gregg and Rusk counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Guadalupe County	23	412	9,780	181	17	12	5,262	11	3,377
Seguin	21	(D)	(D)	(D)	(D)	12	(D)	9	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	...	(D)	2	(D)
Hale County	63	1,175	26,222	352	46	25	11,642	38	23,270
Plainview	42	744	16,000	217	32	21	9,435	21	17,798
Remainder of County	21	431	10,222	135	14	4	2,207	17	5,472
Hall County	21	100	2,104	43	21	8	1,451	13	1,842
Hamilton County	19	240	2,007	71	22	5	712	14	3,633
Hansford County	18	183	3,337	48	13	5	412	13	1,961
Hardeman County	19	443	12,544	197	18	6	7,966	13	2,779
Hardin County	10	60	1,277	36	9	6	602	4	1,273
Harris County	1,903	123,917	2,485,507	28,377	970	1,340	1,385,323	563	1,336,938
Baytown	20	717	13,158	167	13	14	4,299	6	7,234
Bellaire	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Galena Park	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Houston	1,806	120,258	2,414,945	27,535	916	1,270	1,366,006	536	1,273,406
Jacinto City	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Pasadena	11	616	11,351	141	5	11	3,631	...	...
West University Place	...	...	...	...	...	...	...	...	...
Remainder of County	54	1,736	32,984	389	32	36	8,466	18	54,593
Harrison County	37	568	10,574	182	40	23	5,962	14	3,809
Marshall	32	(D)	(D)	(D)	(D)	20	(D)	12	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Hartley County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Dalhart (part)[2]	...	...	...	...	...	...	...	...	...
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Haskell County	17	125	2,991	56	12	5	520	12	1,676
Hays County	25	294	6,232	122	24	10	2,902	15	4,219
San Marcos	18	(D)	(D)	(D)	(D)	8	(D)	10	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Hemphill County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Henderson County	21	221	10,284	348	29	11	2,222	10	9,670
Athens	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	...	...	3	(D)
Hidalgo County	234	7,247	131,577	3,313	198	128	45,683	106	51,854
Donna	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Edinburg	25	1,209	25,858	670	25	15	7,456	10	4,670
McAllen	67	1,328	25,207	570	55	45	13,249	22	10,716
Mercedes	15	469	4,635	103	12	7	2,624	8	4,300
Mission	20	339	6,714	207	14	13	5,150	7	2,661
Pharr	31	926	18,906	430	30	17	4,205	14	9,749
Weslaco	19	1,360	24,143	548	25	8	3,741	11	6,508
Remainder of County	45	(D)	(D)	(D)	(D)	21	(D)	24	(D)
Hill County	32	184	3,345	85	30	10	7,904	22	7,672
Hillsboro	17	(D)	(D)	(D)	(D)	8	(D)	9	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Hockley County	29	462	9,998	137	13	14	6,535	15	4,130
Levelland	15	172	4,474	73	12	5	795	10	2,568
Remainder of County	14	290	5,524	64	1	9	5,740	5	1,562
Hood County	9	22	(Z)	8	9	3	104	6	1,492
Hopkins County	22	377	7,954	146	22	16	6,156	6	3,806
Sulphur Springs	20	(D)	(D)	(D)	(D)	15	(D)	5	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Houston County	20	177	3,581	88	15	8	2,059	12	8,584
Crockett	13	(D)	(D)	(D)	(D)	6	(D)	7	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Howard County	63	1,047	21,453	317	39	48	16,850	15	8,430
Big Spring	56	(D)	(D)	(D)	(D)	43	(D)	13	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Hudspeth County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Hunt County	50	685	12,308	215	38	32	11,515	18	7,689
Commerce	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Greenville	40	576	10,638	183	31	26	8,289	14	7,218
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Hutchinson County	43	753	16,971	223	24	36	11,941	7	2,657
Borger	38	(D)	(D)	(D)	(D)	33	(D)	5	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Irion County	3	25	797	6	2	...	...	3	1,239
Jack County	11	100	2,285	39	10	5	1,621	6	906
Jackson County	11	108	2,030	54	6	5	976	6	1,873

Standard Notes (D) Withheld to avoid disclosure (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[2] Dallam and Hartley Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15 · Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15 · Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Jasper County	23	215	4,198	84	16	12	2,749	11	2,773
Jeff Davis County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Jefferson County	287	11,655	240,602	3,138	155	217	119,660	70	67,500
Beaumont	220	9,158	187,821	2,401	114	163	93,891	57	44,743
Port Arthur	50	1,826	40,428	587	37	42	18,918	8	8,904
Port Neches	...	...	...	...	...	...	...	...	...
Remainder of County	17	671	12,353	150	4	12	6,851	5	13,853
Jim Hogg County	7	57	1,143	23	8	4	636	3	1,219
Jim Wells County	50	1,075	22,971	371	29	33	16,341	17	9,774
Alice	42	885	18,921	255	26	29	14,740	13	3,806
Remainder of County	8	190	4,050	116	3	4	1,601	4	5,968
Johnson County	38	292	5,783	106	37	20	2,288	18	4,161
Cleburne	24	248	4,864	76	21	14	1,893	10	2,261
Remainder of County	14	44	919	30	16	6	395	8	1,900
Jones County	45	637	12,720	213	35	19	8,261	26	7,288
Stamford	18	256	4,801	91	17	11	5,640	7	968
Remainder of County	27	381	7,919	122	18	8	2,621	19	6,324
Karnes County	17	136	3,426	74	17	7	8,230	10	8,937
Kaufman County	21	143	2,671	44	15	6	599	15	3,638
Terrell	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
Remainder of County	11	(D)	(D)	(D)	(D)	4	(D)	7	(D)
Kendall County	12	76	1,403	27	13	3	880	9	1,754
Kenedy County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Kent County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Kerr County	21	124	2,455	56	22	11	680	10	3,985
Kerrville	13	60	1,415	25	12	7	485	6	1,506
Remainder of County	8	64	1,040	31	10	4	195	4	2,479
Kimble County	6	49	1,097	31	5	3	705	3	465
King County	...	...	...	...	...	...	...	...	...
Kinney County	...	...	...	...	...	...	...	...	...
Kleberg County	18	214	4,082	82	12	11	3,241	7	2,241
Kingsville	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Knox County	14	36	700	32	12	4	455	10	3,036
Lamar County	47	798	18,034	370	49	33	8,987	14	11,788
Paris	43	(D)	(D)	(D)	(D)	29	(D)	14	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	4	(D)	...	(D)
Lamb County	43	545	11,207	162	30	14	8,113	29	7,494
Littlefield	23	309	6,328	92	20	10	7,949	13	3,182
Remainder of County	20	236	4,879	70	10	4	164	16	4,312
Lampasas County	19	110	1,837	66	39	4	201	15	9,054
La Salle County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Lavaca County	23	(D)	(D)	(D)	(D)	9	(D)	14	(D)
Yoakum (part)[4]	3	(D)	(D)	(D)	(D)	...	...	3	(D)
Remainder of County	20	(D)	(D)	(D)	(D)	9	(D)	11	(D)
Lee County	12	56	1,168	64	8	5	445	7	2,716
Leon County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Liberty County	39	561	9,016	143	26	21	4,743	18	6,912
Cleveland	11	84	1,620	28	10	6	1,203	5	1,286
Remainder of County	28	477	7,396	115	16	15	3,540	13	5,626
Limestone County	30	299	5,677	120	19	17	3,920	13	7,485
Mexia	19	180	3,648	60	10	14	2,769	5	1,534
Remainder of County	11	119	2,029	60	9	3	1,151	8	5,951
Lipscomb County	10	(D)	(D)	(D)	(D)	1	(D)	9	(D)
Live Oak County	12	62	1,344	21	9	4	575	8	1,272
Llano County	12	48	891	23	10	4	600	8	997
Loving County	...	...	...	...	...	...	...	...	...
Lubbock County	313	11,042	252,153	2,864	211	236	176,383	77	87,078
Lubbock	289	10,383	239,395	2,691	185	224	171,605	65	83,282
Slaton	7	(D)	(D)	(D)	(D)	3	(D)	4	(D)
Remainder of County	17	(D)	(D)	(D)	(D)	9	(D)	8	(D)
Lynn County	18	(D)	(D)	(D)	(D)	1	(D)	17	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[4] Yoakum is in DeWitt and Lavaca counties.

Table 2A WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
McCulloch County	20	237	4,519	98	16	6	2,103	14	4,704
Brady	16	(D)	(D)	(D)	(D)	5	(D)	11	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
McLennan County	229	7,908	162,488	2,285	142	169	99,134	60	47,105
Waco	198	7,264	151,820	2,115	114	157	94,459	41	39,330
Remainder of County	31	644	10,668	170	28	12	4,675	19	7,775
McMullen County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Madison County	7	21	(Z)	5	5	...	...	7	1,849
Marion County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Martin County	4	(D)	(D)	(D)	(D)	4	(D)	...	(D)
Mason County	3	(D)	(D)	(D)	(D)	...	...	3	(D)
Matagorda County	28	559	10,089	202	27	14	7,994	14	5,397
Bay City	19	338	7,040	108	17	11	6,580	8	3,662
Remainder of County	9	221	3,049	94	10	3	1,414	6	1,735
Maverick County	14	89	1,502	38	11	8	1,368	6	1,372
Eagle Pass	14	89	1,502	38	11	8	1,368	6	1,372
Remainder of County	...	...	...	...	...	...	...	...	...
Medina County	26	361	6,794	149	20	12	3,266	14	3,425
Menard County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Midland County	83	3,685	81,042	926	36	56	28,147	27	42,707
Midland	69	3,285	71,098	813	29	45	24,629	24	41,265
Remainder of County	14	400	9,944	113	7	11	3,518	3	1,442
Milam	30	441	6,489	150	31	13	5,184	17	3,934
Cameron	16	311	5,438	115	17	10	5,057	6	1,879
Remainder of County	14	130	1,051	35	14	3	127	11	2,055
Mills County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Mitchell County	20	206	4,447	66	17	9	1,660	11	3,465
Colorado City	16	(D)	(D)	(D)	(D)	7	(D)	9	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Montague County	40	349	7,009	109	36	24	5,826	16	2,343
Montgomery County	32	407	9,047	144	36	25	4,101	7	2,377
Conroe	28	(D)	(D)	(D)	(D)	22	(D)	6	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Moore County	17	211	3,765	60	10	12	1,959	5	1,238
Dumas	11	(D)	(D)	(D)	(D)	7	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Morris County	6	17	(Z)	6	4	3	372	3	603
Motley County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Nacogdoches County	33	534	10,655	200	20	20	6,518	13	5,545
Nacogdoches	28	(D)	(D)	(D)	(D)	17	(D)	11	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Navarro County	48	568	10,864	194	39	31	12,512	17	12,601
Corsicana	32	496	9,408	145	26	23	9,412	9	10,036
Remainder of County	16	72	1,456	49	13	8	3,100	8	2,565
Newton County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Nolan County	40	659	12,729	203	35	25	6,141	15	10,017
Sweetwater	33	(D)	(D)	(D)	(D)	23	(D)	10	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Nueces County	336	12,334	253,577	3,319	192	242	152,589	94	62,901
Corpus Christi	289	11,261	233,240	3,011	168	229	143,063	60	47,274
Robstown	16	252	3,261	80	12	4	385	12	3,183
Remainder of County	31	821	17,076	228	12	9	9,141	22	12,444
Ochiltree County	17	210	4,138	71	9	5	781	12	6,141
Oldham County	10	(D)	(D)	(D)	(D)	2	(D)	8	(D)
[illegible] County	24	1,024	23,470	277	14	17	14,413	7	2,778
[illegible]	23	(D)	(D)	(D)	(D)	16	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
[illegible] County	22	141	2,705	70	12	15	2,117	7	2,582
[illegible]	16	(D)	(D)	(D)	(D)	11	(D)	5	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
[illegible] County	17	164	3,187	67	14	8	2,852	9	3,078
[illegible] County	22	281	6,026	125	22	12	3,133	10	2,393
[illegible]	19	(D)	(D)	(D)	(D)	11	(D)	8	(D)
[illegible]	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
[illegible] County	23	312	6,873	99	13	7	3,260	16	3,473

Standard Notes (D) Withheld to avoid disclosure (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Pecos County	17	102	2,914	43	11	9	1,189	8	993
Polk County	16	158	3,221	72	11	6	3,238	10	2,976
Potter County	267	14,310	285,738	3,404	146	194	135,365	73	107,210
Amarillo (part)[7]	257	(D)	(D)	(D)	(D)	190	(D)	67	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	4	(D)	6	(D)
Presidio County	13	86	1,810	33	11	5	470	8	1,514
Rains County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Randall County	16	83	1,779	40	14	5	491	11	1,165
Amarillo (part)[7]	4	(D)	(D)	(D)	(D)	4	(D)	...	...
Remainder of County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Reagan County	8	157	3,251	28	4	4	1,048	4	1,018
Real County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Red River County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Reeves County	30	562	11,810	185	19	20	6,484	10	3,154
Pecos	21	446	8,693	122	11	14	5,657	7	2,478
Remainder of County	9	116	3,117	63	8	6	827	3	676
Refugio County	12	131	2,602	43	7	5	1,351	7	1,587
Roberts County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Robertson County	19	132	2,806	47	18	6	247	13	4,366
Rockwall County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Runnels County	35	325	6,150	115	38	12	2,901	23	9,108
Ballinger	22	247	4,857	86	25	8	1,689	14	7,409
Remainder of County	13	78	1,293	29	13	4	1,212	9	1,699
Rusk County	40	543	11,347	203	29	28	5,071	12	4,906
Henderson	25	(D)	(D)	(D)	(D)	14	(D)	11	(D)
Kilgore (part)[6]	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Sabine County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
San Augustine County	11	105	2,708	73	9	5	1,863	6	1,274
San Jacinto County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
San Patricio County	48	947	13,878	249	24	16	5,925	32	7,257
Aransas Pass (part)[1]	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Remainder of County	41	(D)	(D)	(D)	(D)	10	(D)	31	(D)
San Saba County	9	43	838	35	11	3	1,073	6	1,800
Schleicher County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Scurry County	50	737	14,891	200	24	36	15,603	14	4,030
Snyder	36	618	12,034	151	16	26	12,676	10	3,264
Remainder of County	14	119	2,857	49	8	10	2,927	4	766
Shackelford County	15	99	1,791	24	10	5	1,908	10	928
Shelby County	23	275	5,440	142	21	12	6,946	11	3,251
Sherman County	10	111	2,628	32	6	...	...	10	1,875
Smith County	141	3,893	78,945	1,131	93	102	44,019	39	25,373
Tyler	125	3,632	74,460	1,056	83	91	41,007	34	24,390
Remainder of County	16	261	4,485	75	10	11	3,012	5	983
Somervell County	...	...	...	...	...	...	...	...	...
Starr County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Stephens County	28	309	6,159	101	25	21	4,126	7	1,214
Breckenridge	27	(D)	(D)	(D)	(D)	20	(D)	7	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Sterling County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Stonewall County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Sutton County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Swisher County	23	320	6,558	115	23	5	456	18	6,677
Tarrant County	725	32,585	657,643	8,693	446	540	421,448	185	300,547
Arlington	20	332	7,710	121	9	13	3,828	7	2,127
Fort Worth	666	31,131	624,997	8,250	413	501	394,036	165	289,305
Haltom City	3	49	1,192	18	3	3	388	...	...
River Oaks	...	...	...	...	...	...	...	...	...
Grand Prairie (part)[3]	1	(D)	(D)	(D)	(D)	...	...	1	(D)
White Settlement	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	33	(D)	(D)	(D)	(D)	21	(D)	12	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. Represents zero.

[1]Aransas Pass is in Aransas and San Patricio counties. [3]Grand Prairie is in Dalls and Tarrant counties. [6]Kilgore is in Gregg and Rusk counties. [7]Amarillo is in Potter and Randall counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Taylor County	183	5,415	107,491	1,486	134	136	61,290	47	36,935
Abilene	168	5,153	101,594	1,377	118	128	59,022	40	35,464
Remainder of County	15	262	5,657	109	16	8	2,268	7	1,471
Terrell County	3	32	625	9	3	...	...	3	497
Terry County	25	267	5,858	81	25	11	2,500	14	3,287
Brownfield	24	(D)	(D)	(D)	(D)	10	(D)	14	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Throckmorton County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Titus County	25	319	6,429	148	12	16	4,289	9	5,368
Mount Pleasant	21	288	5,836	136	11	12	3,872	9	5,368
Remainder of County	4	31	593	12	1	4	417	...	...
Tom Green County	123	3,458	70,551	956	102	100	40,098	23	14,102
San Angelo	121	(D)	(D)	(D)	(D)	98	(D)	23	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Travis County	212	7,633	150,515	2,089	139	161	66,846	51	58,251
Austin	200	7,537	148,479	2,057	127	153	66,011	47	56,033
Remainder of County	12	96	2,036	32	12	8	835	4	2,218
Trinity County	10	18	(Z)	8	9	3	334	7	701
Tyler County	12	168	3,879	75	19	6	1,376	6	1,694
Upshur County	16	244	4,748	113	8	11	3,979	5	989
Gladewater (part)[3]	...	...	...	...	...	...	...	...	...
Remainder of County	16	244	4,748	113	8	11	3,979	5	989
Upton County	21	314	6,691	82	9	15	5,809	6	1,871
Uvalde County	23	316	6,164	139	18	13	4,773	10	2,855
Uvalde	17	294	5,617	129	13	10	4,600	7	2,399
Remainder of County	6	22	547	10	5	3	173	3	456
Val Verde County	19	233	4,920	85	10	12	3,581	7	3,262
Del Rio	19	233	4,920	85	10	12	3,581	7	3,262
Remainder of County	...	...	...	...	...	...	...	...	...
Van Zandt County	21	103	2,748	89	19	7	1,152	14	2,302
Victoria County	59	1,442	27,741	432	38	41	17,889	18	14,872
Victoria	52	(D)	(D)	(D)	(D)	36	(D)	16	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Walker County	16	239	4,408	113	14	9	4,128	7	2,936
Huntsville	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Waller County	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Ward County	30	572	10,990	135	19	22	8,494	8	2,161
Monahans	28	(D)	(D)	(D)	(D)	20	(D)	8	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	2	(D)	...	..
Washington County	29	599	11,438	192	20	18	10,072	11	4,264
Brenham	28	(D)	(D)	(D)	(D)	18	(D)	10	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Webb County	80	1,251	22,274	515	72	63	17,913	17	8,600
Laredo	76	1,225	21,794	505	70	59	17,515	17	8,600
Remainder of County	4	26	(Z)	10	2	4	398	...	...
Wharton County	52	847	18,542	314	40	32	8,534	20	17,698
El Campo	19	361	9,721	117	19	11	2,595	8	5,898
Remainder of County	33	486	8,821	197	21	21	5,939	12	11,800
Wheeler County	16	68	1,695	31	15	7	687	9	1,560
Wichita County	206	7,121	148,983	1,895	138	151	79,211	55	40,998
Wichita Falls	178	6,823	143,645	1,789	118	134	72,254	44	33,868
Remainder of County	28	298	5,338	106	20	17	6,957	11	7,130
Wilbarger County	37	390	8,012	185	32	20	4,060	17	8,641
Vernon	33	(D)	(D)	(D)	(D)	19	(D)	14	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Willacy County	17	344	5,014	142	11	5	1,497	12	6,139
Raymondville	11	(D)	(D)	(D)	(D)	4	(D)	7	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Williamson County	57	614	12,324	248	52	29	5,968	28	8,914
Taylor	24	326	5,896	106	28	15	1,716	9	5,186
Remainder of County	33	288	6,428	142	24	14	4,252	19	3,728
Wilson County	20	131	3,885	57	16	8	990	12	3,525
Winkler County	15	(D)	(D)	(D)	(D)	13	(D)	2	(D)
Kermit	14	(D)	(D)	(D)	(D)	13	(D)	1	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Wise County	14	67	1,556	59	13	4	485	10	1,806

Standard Notes (D) Withheld to avoid disclosure. (NA) Not available n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[3] Area in Gregg and Harrison counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Wood County	21	291	5,616	123	18	10	6,193	11	4,005
Yoakum County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Young County	32	442	8,627	119	17	19	8,754	13	3,945
Graham	19	292	5,645	78	7	12	6,578	7	2,202
Remainder of County	13	150	2,982	41	10	7	2,176	6	1,743
Zapata County	...	...	...	...	...	...	...	...	...
Zavala County	13	108	1,774	54	9	6	206	7	1,118
Crystal City	9	(D)	(D)	(D)	(D)	4	(D)	5	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

January 1960 BC58(P)-WA44

Utah

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Utah totaled $1,199,606,000 during the year 1958, an increase of $321,659,000 or 36.6 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 13,611 paid employees during the workweek ended nearest November 15, 1958, an increase of 11.1 percent compared with the same week in 1954. In addition, 769 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $61,983,000 compared with $48,180,000 in 1954, an increase of 28.6 percent.

The sales of the merchant wholesaler segment of wholesaler trade in the State totaled $521,658,000 an increase of $154,185,000 or 42.0 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 6-8.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

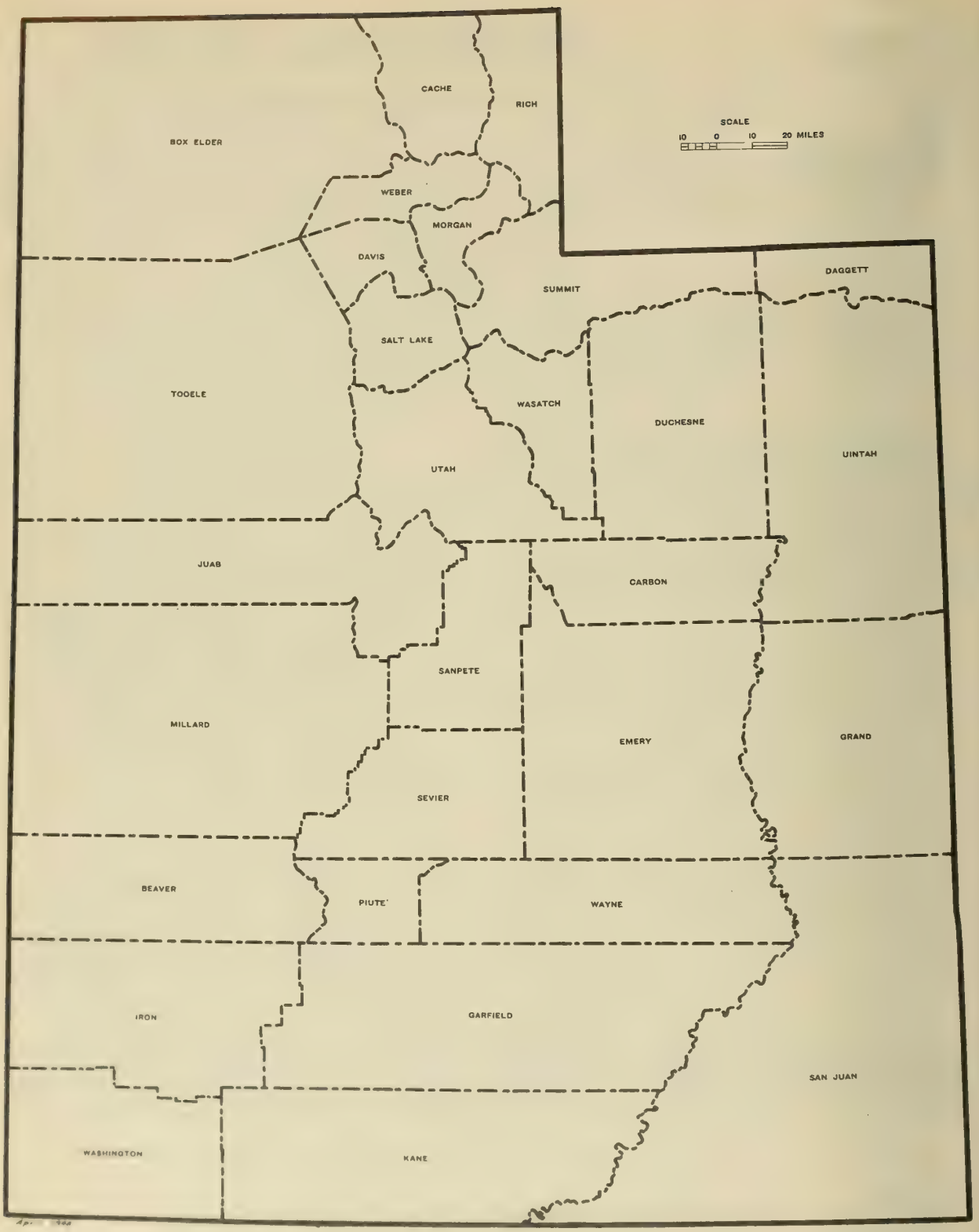
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	1,386	1,199,606	61,983	13,611	1,174	877,947	48,180	12,250	36.6	28.6
MERCHANT WHOLESALERS	867	521,658	42,202	9,657	703	367,473	31,789	8,312	42.0	32.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	147	322,578	13,448	2,364	143	207,993	10,237	2,096	55.1	31.4
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	194	107,519	2,814	668	184	82,854	2,519	672	29.8	11.7
MERCHANDISE AGENTS, BROKERS	110	172,439	1,720	445	84	141,370	1,414	451	22.0	21.6
ASSEMBLERS OF FARM PRODUCTS	68	75,412	1,799	477	60	78,257	2,221	719	-3.6	19.0

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

UTAH


CACHE
RICH
BOX ELDER
SCALE
10 0 10 20 MILES
WEBER
MORGAN
DAVIS
SUMMIT
DAGGETT
SALT LAKE
TOOELE
WASATCH
DUCHESNE
UINTAH
UTAH
JUAB
CARBON
SANPETE
MILLARD
EMERY
GRAND
SEVIER
BEAVER
PIUTE
WAYNE
IRON
GARFIELD
SAN JUAN
WASHINGTON
KANE

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	1,386	1,199,606	61,983	1,223,821	13,611	769	867	521,658
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	867	521,658	42,202	835,234	9,657	527	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	147	322,578	13,448	259,372	2,364	...	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	194	107,519	2,814	57,831	668	76	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	110	172,439	1,720	35,953	445	123	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	68	75,412	1,799	35,431	477	43	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	162	158,179	9,206	181,288	2,019	110	141	58,621
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	51	44,661	3,740	74,899	841	17	39	25,146
503	DRY GOODS, APPAREL	11	6,381	470	10,635	111	6	9	(D)
504	GROCERIES AND RELATED PRODUCTS	218	233,320	8,263	164,354	2,018	187	141	99,546
505	FARM PRODUCTS--RAW MATERIALS	73	137,101	1,523	33,062	457	58	16	(D)
506	ELECTRICAL GOODS	74	(D)	(D)	(D)	(D)	(D)	54	(D)
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	62	(D)	(D)	(D)	(D)	(D)	52	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES	210	122,146	10,983	209,368	2,119	97	157	68,539
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	33	63,441	1,672	32,923	311	8	20	12,713
5092	PETROLEUM BULK STATIONS, TERMINALS	194	107,519	2,814	57,831	668	76	...	...
5093	SCRAP, WASTE MATERIALS	28	3,503	466	11,064	170	24	28	3,503
5094	TOBACCO, TOBACCO PRODUCTS	11	15,827	433	7,884	81	7	10	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	19	8,042	548	10,820	140	16	19	8,042
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	22	34,757	2,483	50,750	463	5	15	19,783
5097	FURNITURE, HOME FURNISHINGS	25	18,342	1,363	26,278	303	8	15	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	63	55,823	3,492	73,269	771	25	50	33,960
5099	OTHER MISCELLANEOUS PRODUCTS	130	75,241	4,984	96,131	1,194	65	101	43,782

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
UTAH: TOTAL	1,386	1,199,606	61,983	1,223,821	13,611	769	867	521,658
BEAVER COUNTY	6	922	15	296	4	2	1	(D)
BOX ELDER COUNTY	28	10,060	381	7,280	100	18	11	3,574
BRIGHAM CITY	11	2,779	49	1,837	29	8	7	(D)
REMAINDER OF COUNTY	17	7,281	332	5,443	71	10	4	(D)
CACHE COUNTY	32	7,425	392	8,115	119	32	17	3,524
LOGAN	21	5,278	298	5,768	73	20	13	2,380
REMAINDER OF COUNTY	11	2,147	94	2,347	46	12	4	1,144
CARBON COUNTY	27	8,391	280	6,510	82	20	17	(D)
PRICE	19	(D)	(D)	(D)	(D)	(D)	12	3,018
REMAINDER OF COUNTY	8	(D)	(D)	(D)	(D)	(D)	5	(D)
DAGGETT COUNTY	...	...	...	...	...	...	...	...
DAVIS COUNTY	31	34,736	1,558	28,242	322	17	16	(D)
BOUNTIFUL	7	1,934	193	3,542	57	3	5	(D)
REMAINDER OF COUNTY	24	32,802	1,365	24,700	265	14	11	(D)
DUCHESNE COUNTY	15	5,301	94	1,780	24	10	6	689
EMERY COUNTY	5	916	20	400	6	4	2	(D)
GARFIELD COUNTY	3	(D)	(D)	(D)	(D)	(D)	1	(D)
GRAND COUNTY	11	2,261	124	2,572	27	7	6	770
IRON COUNTY	21	4,436	180	4,313	64	17	11	2,256
CEDAR CITY	19	(D)	(D)	(D)	(D)	(D)	11	2,256
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
JUAB COUNTY	11	2,327	87	1,830	21	5	3	(D)
KANE COUNTY	7	2,351	53	1,562	15	3	3	(D)
MILLARD COUNTY	16	6,444	180	4,587	75	10	2	(D)
MORGAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
PIUTE COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
RICH COUNTY	3	353	15	257	8	1	1	(D)
SALT LAKE COUNTY	827	892,831	50,951	1,000,040	10,781	394	570	406,933
MURRAY	11	4,301	270	5,780	86	3	7	1,469
SALT LAKE CITY	743	832,884	47,903	939,375	10,012	357	514	388,715
SOUTH SALT LAKE	18	8,816	792	14,241	166	10	18	6,039
REMAINDER OF COUNTY	54	44,053	1,931	39,544	506	24	31	10,710
SAN JUAN COUNTY	19	3,703	250	5,618	61	21	10	1,749
SANPETE COUNTY	19	1,845	65	1,379	22	10	7	404
SEVIER COUNTY	19	(D)	(D)	(D)	(D)	(D)	9	2,039
SUMMIT COUNTY	6	1,229	57	1,102	13	...	1	(D)
TOOELE COUNTY	15	2,325	36	929	11	3	4	303
TOOELE	7	1,218	21	665	8	1	3	(D)
REMAINDER OF COUNTY	8	1,107	15	264	3	2	1	(D)
UINTAH COUNTY	18	3,589	222	4,925	46	12	7	822
UTAH COUNTY	87	34,096	1,669	35,057	423	69	56	12,984
AMERICAN FORK	8	2,640	99	1,961	27	5	3	481
OREM	7	607	39	1,465	18	7	6	(D)
PROVO	46	17,790	1,094	22,626	250	33	34	9,322
SPANISH FORK CITY	7	3,613	71	1,414	19	6	4	(D)
SPRINGVILLE	6	2,635	130	2,453	29	1	1	(D)
REMAINDER OF COUNTY	13	6,811	236	5,138	80	17	8	1,251
WASATCH COUNTY	7	958	20	486	6	3	2	(D)
WASHINGTON COUNTY	13	4,830	344	6,356	75	14	5	1,738
WAYNE COUNTY	3	984	18	156	4	1	1	(D)
WEBER COUNTY	133	152,473	4,517	89,444	1,146	77	97	69,164
OGDEN	119	130,772	4,143	82,118	1,049	66	86	(D)
REMAINDER OF COUNTY	14	21,701	374	7,326	97	11	11	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Utah, total	1,174	48,180	989,949	12,250	746	703	367,473	471	510,474
Beaver County	3	8	(Z)	2	4	...	...	3	531
Box Elder County	24	164	7,070	77	15	7	629	17	4,341
Brigham City	8	38	789	15	6	3	346	5	748
Remainder of County	16	126	6,281	62	9	4	283	12	3,593
Cache County	35	614	14,046	191	28	20	4,569	15	7,909
Logan	25	407	9,234	131	19	16	2,221	9	5,023
Remainder of County	10	207	1,812	60	9	4	2,348	6	4,886
Carbon County	24	307	6,971	112	26	15	4,132	9	2,825
Price	18	(D)	(D)	(D)	(D)	11	(D)	7	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Daggett County	...	...	...	...	...	...	...	...	...
Davis County	27	894	20,221	271	18	11	1,755	16	35,065
Bountiful	9	(D)	(D)	(D)	(D)	7	(D)	2	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	4	(D)	14	(D)
Duchesne County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Emery County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Garfield County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Grand County	9	149	3,791	49	5	4	1,179	5	1,925
Iron County	19	195	3,319	53	25	11	1,961	8	1,970
Cedar City	17	(D)	(D)	(D)	(D)	10	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Juab County	11	(D)	(D)	(D)	(D)	2	(D)	9	(D)
Kane County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Millard County	13	(D)	(D)	(D)	(D)	1	(D)	12	(D)
Morgan County	3	36	720	9	2	...	...	3	222
Piute County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Rich County	...	...	...	...	...	...	...	...	...
Salt Lake County	707	38,480	775,706	9,230	382	485	292,068	222	294,116
Murray	11	206	4,158	58	3	7	1,667	4	1,693
Salt Lake City	639	36,927	741,419	8,777	327	437	279,580	202	280,886
South Salt Lake	17	(D)	(D)	(D)	(D)	15	(D)	2	(D)
Remainder of County	40	(D)	(D)	(D)	(D)	26	(D)	14	(D)
San Juan County	2	(D)	(D)	(D)	(D)	...	(D)	2	(D)
Sanpete County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Sevier County	22	391	9,989	228	14	10	2,882	12	10,371
Summit County	6	...	...	...	6	...	...	6	617
Tooele County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)
Tooele	6	(D)	(D)	(D)	(D)	2	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	...	...	6	(D)
Uintah County	16	171	4,008	45	8	7	954	9	2,113
Utah County	75	1,701	39,772	548	53	42	9,123	33	22,155
American Fork	5	96	1,839	29	2	...	...	5	2,359
Orem	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Provo	39	1,180	25,186	307	26	27	7,770	12	8,410
Spanish Fork City	6	90	1,801	59	5	3	311	3	2,818
Springville	7	108	1,732	30	4	4	625	3	1,145
Remainder of County	13	(D)	(D)	(D)	(D)	4	(D)	9	(D)
Wasatch County	8	20	(Z)	7	5	3	249	5	572
Washington County	9	177	3,423	47	8	4	1,763	5	1,364
Wayne County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Weber County	114	4,436	88,744	1,207	78	73	44,435	41	110,712
Ogden	106	(D)	(D)	(D)	(D)	69	(D)	37	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	4	(D)	4	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Vermont

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Vermont totaled $235,188,000 during the year 1958, an increase of $55,261,000, or 30.7 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 3,740 paid employees during the workweek ended nearest November 15, 1958, an increase of 13.5 percent compared with the same week in 1954. In addition, 254 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $15,011,000 compared with $11,949,000 in 1954, an increase of 25.6 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $128,621,000 an increase of $32,481,000 or 33.8 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 6-8.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	484	235,188	15,011	3,740	423	179,927	11,949	3,294	30.7	25.6
MERCHANT WHOLESALERS	330	128,621	10,929	2,798	279	96,140	8,108	2,397	33.8	34.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	38	19,250	1,575	357	34	20,790	1,398	348	-7.4	12.7
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	78	52,362	1,664	339	77	44,544	1,965	392	17.6	-15.3
MERCHANDISE AGENTS, BROKERS	16	15,874	267	61	10	6,845	128	62	131.9	108.6
ASSEMBLERS OF FARM PRODUCTS	22	19,081	576	185	23	11,608	350	95	64.4	64.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

VERMONT


FRANKLIN
ORLEANS
GRAND ISLE
ESSEX
LAMOILLE
CALEDONIA
CHITTENDEN
WASHINGTON
ADDISON
ORANGE
RUTLAND
WINDSOR
BENNINGTON
WINDHAM

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	484	235,188	15,011	286,330	3,740	254	330	128,621
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	330	128,621	10,929	205,894	2,798	202	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	38	19,250	1,575	32,123	357	...	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	78	52,362	1,664	28,911	339	32	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	16	15,874	267	5,660	61	11	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	22	19,081	576	13,742	185	9	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	42	10,740	1,495	28,853	389	28	41	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	7	2,890	302	5,243	62	3	5	(D)
503	DRY GOODS, APPAREL	4	(D)	(D)	(D)	(D)	(D)	4	(D)
504	GROCERIES AND RELATED PRODUCTS	94	71,000	3,151	60,156	772	47	56	34,350
505	FARM PRODUCTS--RAW MATERIALS	17	6,838	222	8,288	110	16	6	(D)
506	ELECTRICAL GOODS	23	19,614	1,543	27,974	342	7	22	(D)
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	14	6,121	762	12,764	178	6	14	6,121
508	MACHINERY, EQUIPMENT, SUPPLIES	66	17,799	2,025	37,788	510	23	51	11,975
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	3	3,416	179	4,398	48	...	3	3,416
5092	PETROLEUM BULK STATIONS, TERMINALS	78	52,362	1,664	28,911	339	32	...	...
5093	SCRAP, WASTE MATERIALS	21	1,845	204	5,151	74	18	21	1,845
5094	TOBACCO, TOBACCO PRODUCTS	8	7,399	217	3,871	58	4	8	7,399
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	17	6,302	506	9,745	145	13	17	6,302
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	13	7,244	494	9,229	130	3	11	(D)
5097	FURNITURE, HOME FURNISHINGS	3	227	16	408	6	4	2	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	22	4,445	540	11,209	144	8	20	(D)
5099	OTHER MISCELLANEOUS PRODUCTS	52	(D)	(D)	(D)	(D)	(D)	49	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
VERMONT: TOTAL	484	235,188	15,011	286,330	3,740	254	330	128,621
ADDISON COUNTY	7	2,015	66	1,471	23	8	3	(D)
BENNINGTON COUNTY	23	5,750	251	4,977	75	11	17	2,809
BENNINGTON VILLAGE	16	(D)	(D)	(D)	(D)	(D)	10	(D)
REMAINDER OF COUNTY	7	(D)	(D)	(D)	(D)	(D)	7	(D)
BENNINGTON TOWN BALANCE	2	(D)	(D)	(D)	(D)	(D)	2	(D)
CALEDONIA COUNTY	34	16,285	1,201	22,307	314	15	23	10,141
ST JOHNSBURY VILLAGE	17	11,431	786	15,384	203	6	12	(D)
REMAINDER OF COUNTY	17	4,854	415	6,923	111	9	11	(D)
ST JOHNSBURY TOWN BALANCE	5	2,827	311	5,401	86	4	2	(D)
CHITTENDEN COUNTY	142	90,551	6,265	115,077	1,438	73	106	53,152
BURLINGTON	119	82,033	5,691	105,079	1,294	54	88	48,099
WINOOSKI	2	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	21	(D)	(D)	(D)	(D)	(D)	16	(D)
ESSEX COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
FRANKLIN COUNTY	31	16,211	832	18,556	254	26	19	6,455
ST ALBANS	13	8,894	468	8,497	122	11	9	4,564
REMAINDER OF COUNTY	18	7,317	364	10,059	132	15	10	1,891
GRAND ISLE COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
LAMOILLE COUNTY	9	4,342	262	6,969	98	5	5	1,711
ORANGE COUNTY	14	5,406	357	7,600	133	9	7	3,457
ORLEANS COUNTY	22	7,475	299	5,613	89	14	9	1,902
NEWPORT	13	3,887	175	3,171	47	10	6	(D)
REMAINDER OF COUNTY	9	3,588	124	2,442	42	4	3	(D)
RUTLAND COUNTY	57	22,042	1,518	29,017	377	22	41	13,006
RUTLAND	48	18,714	1,335	25,237	321	18	34	(D)
REMAINDER OF COUNTY	9	3,328	183	3,780	56	4	7	(D)
WASHINGTON COUNTY	69	21,719	1,530	28,076	361	39	48	12,580
BARRE	26	9,921	608	10,349	130	14	18	6,221
MONTPELIER	27	8,240	712	13,318	167	15	19	4,705
REMAINDER OF COUNTY	16	3,558	210	4,409	64	10	11	1,654
WINDHAM COUNTY[1]	27	15,681	996	18,926	212	16	20	(D)
BRATTLEBORO TOWN	12	9,503	819	14,218	159	6	10	(D)
WINDSOR COUNTY	45	25,569	1,401	27,077	357	15	29	14,226

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.
[1]There are no cities in this county. Place shown is a town.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Vermont, total	423	11,949	219,658	3,294	214	279	96,140	144	83,787
Addison County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Bennington County	21	208	4,057	63	12	13	1,577	8	3,617
Bennington	15	132	2,561	42	11	10	674	5	2,118
Remainder of County	6	76	1,496	21	1	3	903	3	1,499
Caledonia County	24	778	16,311	245	12	19	7,601	5	3,119
St. Johnsbury	18	(D)	(D)	(D)	(D)	14	(D)	4	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Chittenden County	111	4,820	88,321	1,255	55	78	36,771	33	28,686
Burlington	92	4,503	82,637	1,168	43	67	35,156	25	26,363
Winooski	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Remainder of County	17	(D)	(D)	(D)	(D)	9	(D)	8	(D)
Essex County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Franklin County	26	485	6,787	118	16	14	4,352	12	7,470
St. Albans	10	154	2,878	44	6	6	2,780	4	1,161
Remainder of County	16	331	3,909	74	10	8	1,572	8	6,309
Grand Isle County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Lamoille County	8	(D)	(D)	(D)	(D)	3	(D)	5	(D)
Orange County	9	80	1,608	32	8	5	273	4	901
Orleans County	21	254	4,059	82	11	8	1,177	13	6,817
Newport	12	(D)	(D)	(D)	(D)	7	(D)	5	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Rutland County	63	1,511	28,692	427	26	50	12,762	13	8,166
Rutland	53	(D)	(D)	(D)	(D)	41	(D)	12	(D)
Remainder of County	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Washington County	60	1,705	24,889	369	31	44	11,267	16	6,278
Barre	25	654	10,890	164	9	18	6,058	7	3,056
Montpelier	27	(D)	(D)	(D)	(D)	20	(D)	7	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Windham County	28	645	15,576	233	18	19	7,992	9	4,607
Windsor County	41	1,230	25,721	394	15	24	11,429	17	7,714

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products—Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

February 1960 BC58(P)-WA46

Virginia

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Virginia totaled $3,512,521,000 during the year 1958, an increase of $935,059,000 or 36.3 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 43,246 paid employees during the workweek ended nearest November 15, 1958, an increase of 5.4 percent compared with the same week in 1954. In addition, 1,963 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $171,521,000 compared with $134,216,000 in 1954, an increase of 27.8 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,528,443,000 an increase of $305,152,000 or 24.9 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A form for requesting announcements of final reports and for ordering copies of the preliminary area reports is provided at the end of this publication.

For explanation of procedures and definitions, see pages 9-11.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

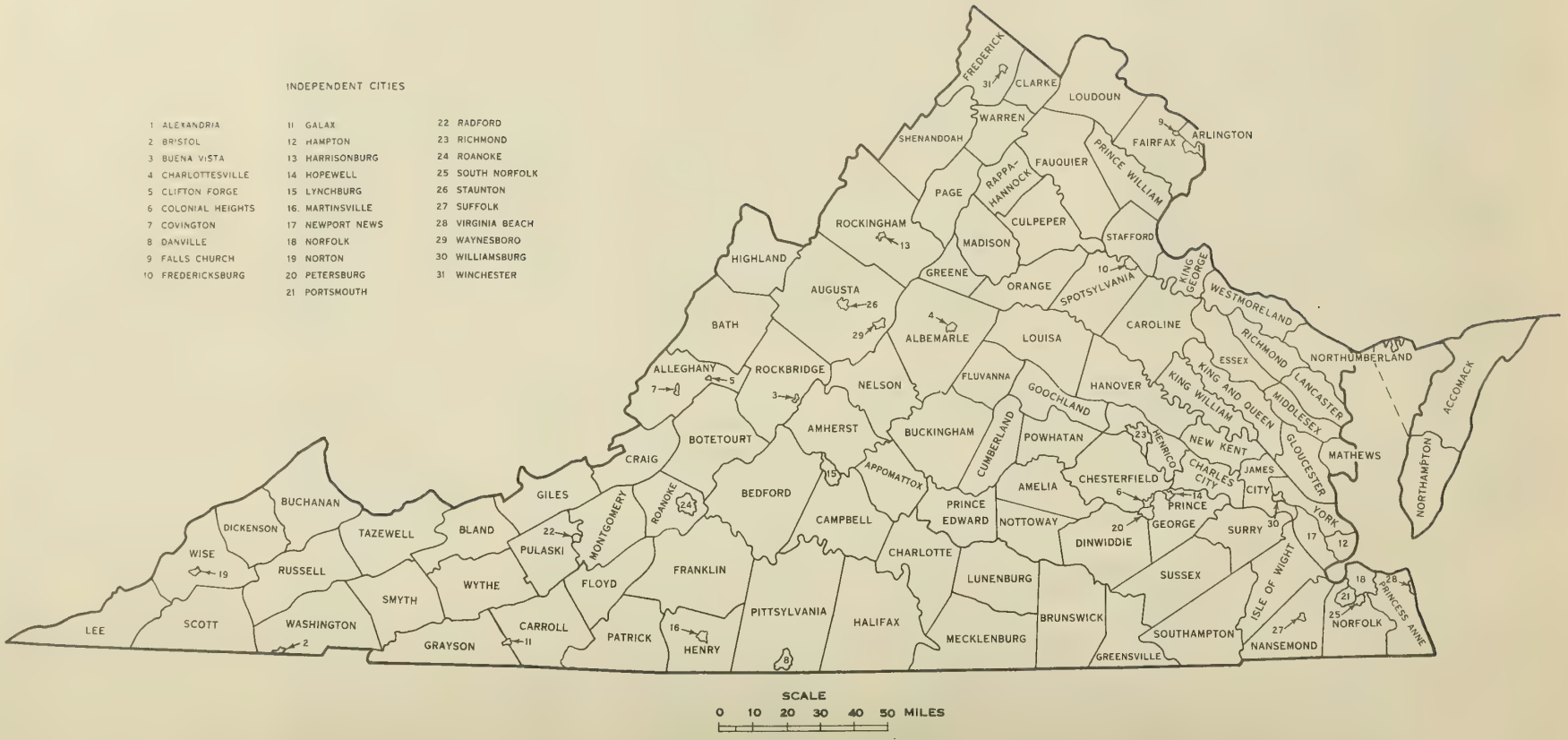
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	3,744	3,512,521	171,521	43,246	3,362	2,577,462	134,216	41,047	36.3	27.8
MERCHANT WHOLESALERS	2,472	1,528,443	109,133	27,966	2,213	1,223,291	90,684	27,199	24.9	20.3
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	334	800,626	34,066	6,780	296	504,376	22,354	5,135	58.7	52.4
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	475	452,060	14,696	3,402	414	367,939	11,255	2,960	22.9	30.6
MERCHANDISE AGENTS, BROKERS	367	650,563	9,307	3,030	339	413,708	6,484	3,706	57.3	43.5
ASSEMBLERS OF FARM PRODUCTS	96	80,829	4,319	2,068	100	68,148	3,439	2,047	18.6	25.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

VIRGINIA


INDEPENDENT CITIES
1 ALEXANDRIA
2 BRISTOL
3 BUENA VISTA
4 CHARLOTTESVILLE
5 CLIFTON FORGE
6 COLONIAL HEIGHTS
7 COVINGTON
8 DANVILLE
9 FALLS CHURCH
10 FREDERICKSBURG
11 GALAX
12 HAMPTON
13 HARRISONBURG
14 HOPEWELL
15 LYNCHBURG
16 MARTINSVILLE
17 NEWPORT NEWS
18 NORFOLK
19 NORTON
20 PETERSBURG
21 PORTSMOUTH
22 RADFORD
23 RICHMOND
24 ROANOKE
25 SOUTH NORFOLK
26 STAUNTON
27 SUFFOLK
28 VIRGINIA BEACH
29 WAYNESBORO
30 WILLIAMSBURG
31 WINCHESTER
FREDERICK
CLARKE
LOUDOUN
WARREN
SHENANDOAH
FAIRFAX
ARLINGTON
PRINCE WILLIAM
FAUQUIER
RAPPAHANNOCK
PAGE
CULPEPER
MADISON
STAFFORD
ROCKINGHAM
HIGHLAND
GREENE
ORANGE
SPOTSYLVANIA
KING GEORGE
WESTMORELAND
AUGUSTA
BATH
ALBEMARLE
LOUISA
CAROLINE
RICHMOND
NORTHUMBERLAND
ESSEX
LANCASTER
ALLEGHANY
ROCKBRIDGE
NELSON
FLUVANNA
HANOVER
KING AND QUEEN
KING WILLIAM
MIDDLESEX
ACCOMACK
GOOCHLAND
BOTETOURT
AMHERST
BUCKINGHAM
POWHATAN
NEW KENT
GLOUCESTER
MATHEWS
CUMBERLAND
CRAIG
APPOMATTOX
CHESTERFIELD
CHARLES CITY
JAMES CITY
YORK
NORTHAMPTON
BUCHANAN
GILES
BEDFORD
AMELIA
PRINCE EDWARD
PRINCE GEORGE
DICKENSON
TAZEWELL
BLAND
MONTGOMERY
ROANOKE
CAMPBELL
NOTTOWAY
DINWIDDIE
SURRY
WISE
PULASKI
CHARLOTTE
SUSSEX
RUSSELL
WYTHE
FLOYD
FRANKLIN
LUNENBURG
ISLE OF WIGHT
SMYTH
PITTSYLVANIA
HALIFAX
BRUNSWICK
SOUTHAMPTON
PRINCESS ANNE
WASHINGTON
CARROLL
PATRICK
HENRY
MECKLENBURG
NORFOLK
LEE
SCOTT
GRAYSON
GREENSVILLE
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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	3,744	3,512,521	171,521	3,534,667	43,246	1,963	2,472	1,528,443
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	2,472	1,528,443	109,133	2,181,626	27,966	1,424	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	334	800,626	34,066	730,548	6,780	5	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	475	452,060	14,696	293,505	3,402	186	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	367	650,563	9,307	222,234	3,030	283	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	96	80,829	4,319	106,754	2,068	65	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	343	268,342	17,227	346,792	4,164	145	321	97,176
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	98	106,683	6,624	136,842	1,513	28	69	63,690
503	DRY GOODS, APPAREL	51	36,324	2,280	53,974	576	43	44	26,472
504	GROCERIES AND RELATED PRODUCTS	707	626,094	28,548	577,347	8,222	487	501	331,401
505	FARM PRODUCTS--RAW MATERIALS	223	582,055	10,329	270,057	4,688	165	70	231,224
506	ELECTRICAL GOODS	167	207,022	13,157	246,102	2,541	46	130	93,851
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	155	114,659	9,375	184,945	2,163	45	127	85,274
508	MACHINERY, EQUIPMENT, SUPPLIES	471	268,003	27,297	540,744	5,487	208	335	169,084
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	92	212,908	5,210	107,647	1,042	36	61	37,768
5092	PETROLEUM BULK STATIONS, TERMINALS	475	452,060	14,696	293,505	3,402	186	...	...
5093	SCRAP, WASTE MATERIALS	104	24,533	2,900	60,326	1,001	95	100	(D)
5094	TOBACCO, TOBACCO PRODUCTS	43	94,352	2,085	49,687	643	42	38	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	116	78,808	4,694	86,656	1,036	95	108	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	71	65,100	4,491	95,832	916	21	55	33,987
5097	FURNITURE, HOME FURNISHINGS	63	29,479	3,331	74,505	841	22	53	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	225	173,437	10,341	215,892	2,609	77	182	102,495
5099	OTHER MISCELLANEOUS PRODUCTS	340	172,662	8,936	193,814	2,402	222	278	98,407

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
VIRGINIA, TOTAL	3,744	3,512,521	171,521	3,534,667	43,246	1,963	2,472	1,528,443
ACCOMACK COUNTY	53	18,681	1,024	29,625	488	43	34	9,274
ALBEMARLE COUNTY	15	8,801	483	5,950	98	7	9	(D)
ALEXANDRIA	78	74,571	3,646	75,333	803	24	57	24,659
ALLEGHANY COUNTY	5	(D)	(D)	(D)	(D)	(D)	4	(D)
AMELIA COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
AMHERST COUNTY	5	4,610	204	3,440	40	4	5	4,610
APPOMATTOX COUNTY	3	815	45	944	37	5	2	(D)
ARLINGTON COUNTY	89	211,670	10,209	193,370	1,979	28	64	43,946
AUGUSTA COUNTY	14	7,783	217	4,371	76	9	9	1,197
BATH COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
BEDFORD COUNTY	15	6,296	303	5,304	101	12	9	3,739
BLAND COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
BOTETOURT COUNTY	5	1,745	159	2,934	29	2	3	(D)
BRISTOL	49	27,545	1,659	34,103	442	28	38	18,499
BRUNSWICK COUNTY	12	3,232	120	3,560	57	9	8	1,175
BUCHANAN COUNTY	23	10,635	616	13,863	150	16	20	7,891
BUCKINGHAM COUNTY	4	2,158	450	6,879	102	1	2	(D)
BUENA VISTA	4	(D)	(D)	(D)	(D)	(D)	3	(D)
CAMPBELL COUNTY	17	10,340	319	8,629	119	17	7	(D)
CAROLINE COUNTY	8	2,629	162	3,584	75	7	4	(D)
CARROLL COUNTY	9	1,169	72	1,382	26	7	8	(D)
CHARLES CITY COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
CHARLOTTE COUNTY	6	1,440	54	1,405	20	6	3	(D)
CHARLOTTESVILLE	52	21,214	2,074	46,769	534	20	37	13,980
CHESTERFIELD COUNTY	12	9,805	463	8,282	107	6	9	3,513
CLARKE COUNTY	2	(D)	(D)	(D)	(D)	(D)	...	...
CLIFTON FORGE	2	(D)	(D)	(D)	(D)	(D)	...	...
COLONIAL HEIGHTS	5	1,085	72	1,721	32	4	4	(D)
COVINGTON	11	6,067	232	4,251	64	5	5	3,448
CRAIG COUNTY	...	(D)	(D)	(D)	(D)	(D)	...	...
CULPEPER COUNTY	19	9,894	405	7,999	111	11	10	3,024
CUMBERLAND COUNTY	...	...	...	...	...	...	...	...
DANVILLE	86	123,475	3,829	104,396	1,652	55	53	57,327
DICKENSON COUNTY	3	(D)	(D)	(D)	(D)	(D)	3	(D)
DINWIDDIE COUNTY	4	633	8	147	3	2	2	(D)
ESSEX COUNTY	7	4,560	207	4,578	84	2	4	2,271
FAIRFAX COUNTY	40	14,208	1,000	24,966	258	23	25	8,952
FALLS CHURCH	7	1,708	262	4,544	48	6	6	(D)
FAUQUIER COUNTY	21	13,322	412	9,675	169	15	10	4,232
FLOYD COUNTY	3	185	62	1,199	15	2	2	(D)
FLUVANNA COUNTY	3	950	14	244	8	3	1	(D)
FRANKLIN COUNTY	12	3,507	242	5,505	77	13	9	(D)
FREDERICK COUNTY	30	19,976	905	16,177	224	20	11	3,956
FREDERICKSBURG	31	23,957	900	20,179	259	27	22	8,794
GALAX	17	8,977	443	8,763	137	15	9	2,546
GILES COUNTY	8	2,371	50	953	18	7	3	431
GLOUCESTER COUNTY	19	4,234	336	8,634	162	16	13	1,240
GOOCHLAND COUNTY	3	528	12	164	5	2	2	(D)
GRAYSON COUNTY	4	574	39	757	14	3	3	(D)
GREENE COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
GREENSVILLE COUNTY	24	6,991	332	7,073	106	15	15	3,449
EMPORIA	20	6,578	286	6,172	92	14	11	3,036
REMAINDER OF COUNTY	4	413	46	901	14	1	4	413
HALIFAX COUNTY	28	17,101	544	19,757	269	30	10	4,444
SOUTH BOSTON	19	12,079	413	16,546	232	20	6	(D)
REMAINDER OF COUNTY	9	5,022	131	3,211	37	10	4	(D)
HAMPTON	49	15,646	1,311	26,963	429	32	37	11,619
HANOVER COUNTY	11	3,665	249	5,416	70	4	6	2,304
HARRISONBURG	40	18,925	1,140	22,877	371	38	31	13,024
HENRICO COUNTY	52	42,638	1,978	41,646	475	15	35	9,942
HENRY COUNTY	27	20,279	948	20,546	233	17	17	6,542
HIGHLAND COUNTY	...	...	...	...	...	...	...	...
HOPEWELL	7	(D)	(D)	(D)	(D)	(D)	5	(D)
ISLE OF WIGHT COUNTY	15	47,353	553	11,752	97	6	2	(D)
JAMES CITY COUNTY	4	411	48	877	14	4	3	(D)
KING AND QUEEN COUNTY	...	...	...	...	...	...	...	...
KING GEORGE COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
KING WILLIAM COUNTY	8	3,004	121	2,374	29	7	3	1,162
LANCASTER COUNTY	26	7,926	388	12,625	198	20	17	4,790
LEE COUNTY	17	6,825	142	4,274	71	13	11	1,553
LOUDOUN COUNTY	15	8,270	151	3,674	60	5	5	300
LOUISA COUNTY	10	2,662	62	1,609	24	4	3	1,080
LUNENBURG COUNTY	11	8,515	216	7,752	140	12	6	1,495
LYNCHBURG	113	93,658	4,694	89,515	1,101	59	76	54,195
MADISON COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
MARTINSVILLE	26	11,012	496	10,369	131	13	14	5,007

Standard Notes . Represents zero. (D) Withheld to avoid disclosure (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
MATHEWS COUNTY	12	2,982	178	6,182	78	5	7	1,848
MECKLENBURG COUNTY	51	20,770	911	24,126	430	38	25	6,332
MIDDLESEX COUNTY	7	2,998	192	4,629	75	2	5	(D)
MONTGOMERY COUNTY	12	6,269	253	4,097	83	2	9	2,383
NANSEMOND COUNTY	17	6,501	332	7,344	130	13	10	2,815
NELSON COUNTY	5	1,083	100	1,954	26	2	3	(D)
NEW KENT COUNTY	4	2,090	92	1,936	45	1	3	(D)
NEWPORT NEWS	95	58,663	4,279	73,738	1,005	38	76	36,386
NORFOLK COUNTY	29	28,280	2,434	63,130	598	16	16	9,862
NORFOLK	451	423,773	24,753	480,069	5,738	206	334	237,865
NORTHAMPTON COUNTY	23	18,629	466	8,983	136	12	10	864
NORTHUMBERLAND COUNTY	14	2,561	163	4,848	93	11	11	(D)
NORTON	17	9,452	434	8,169	110	7	11	5,183
NOTTOWAY COUNTY	16	10,427	439	8,826	123	7	8	5,297
ORANGE COUNTY	11	7,781	112	3,134	53	2	7	1,363
PAGE COUNTY	13	2,787	93	1,978	33	10	6	1,339
PATRICK COUNTY	5	2,766	86	2,994	37	4	3	(D)
PETERSBURG	46	35,587	2,047	40,859	547	18	31	15,103
PITTSYLVANIA COUNTY	15	4,888	387	9,337	124	10	10	1,511
PORTSMOUTH	52	40,179	2,373	47,774	595	27	42	17,628
POWHATAN COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
PRINCE EDWARD COUNTY	25	13,042	601	8,440	138	20	16	6,878
PRINCE GEORGE COUNTY	4	8,484	159	5,261	63	1	2	(D)
PRINCE WILLIAM COUNTY	11	3,917	351	7,071	91	6	10	(D)
PRINCESS ANNE COUNTY	18	6,794	552	12,586	155	7	10	4,334
PULASKI COUNTY	20	8,722	256	5,142	79	15	14	3,907
PULASKI	17	5,576	219	4,343	67	12	12	(D)
REMAINDER OF COUNTY	3	3,146	37	799	12	3	2	(D)
RADFORD	10	4,342	206	4,332	53	6	6	2,320
RAPPAHANNOCK COUNTY	3	(D)	(D)	(D)	(D)	(D)	...	...
RICHMOND COUNTY	16	4,921	316	6,616	92	10	10	2,338
RICHMOND	710	1,137,988	51,184	1,043,620	10,981	275	475	480,780
ROANOKE COUNTY	39	32,892	1,592	32,378	398	23	31	24,659
SALEM	17	20,863	688	13,160	172	8	15	(D)
REMAINDER OF COUNTY	22	12,029	904	19,218	226	15	16	(D)
ROANOKE	238	203,123	13,536	269,208	3,050	98	165	102,414
ROCKBRIDGE COUNTY	17	5,890	363	7,781	121	15	10	3,340
LEXINGTON	5	2,912	161	3,163	45	1	3	(D)
REMAINDER OF COUNTY	12	2,978	202	4,618	76	14	7	(D)
ROCKINGHAM COUNTY	38	25,789	1,122	23,534	387	28	23	13,659
RUSSELL COUNTY	5	1,459	122	2,337	30	3	4	(D)
SCOTT COUNTY	3	2,228	44	838	12	5	1	(D)
SHENANDOAH COUNTY	21	8,517	346	6,701	81	11	12	4,262
SMYTH COUNTY	18	4,879	279	6,534	80	14	12	2,667
MARION	9	3,608	193	4,821	54	7	5	(D)
REMAINDER OF COUNTY	9	1,271	86	1,713	26	7	7	(D)
SOUTHAMPTON COUNTY	21	17,221	869	18,478	335	8	8	1,914
SOUTH NORFOLK	21	70,127	2,465	45,805	539	8	10	30,956
SPOTSYLVANIA COUNTY	8	11,156	351	7,658	104	2	4	2,684
STAFFORD COUNTY	4	758	35	620	8	3	2	(D)
STAUNTON	34	26,043	1,532	29,399	400	13	24	12,972
SUFFOLK	38	40,316	2,336	61,707	1,310	26	23	6,939
SURRY COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
SUSSEX COUNTY	6	5,896	197	5,710	119	3	2	(D)
TAZEWELL COUNTY	33	49,328	1,596	32,786	335	15	17	14,261
VIRGINIA BEACH	8	2,698	181	3,326	44	1	6	(D)
WARREN COUNTY	20	10,653	475	9,336	141	14	14	3,742
FRONT ROYAL	14	6,741	185	4,004	69	14	10	(D)
REMAINDER OF COUNTY	6	3,912	290	5,332	72	...	4	(D)
WASHINGTON COUNTY	32	46,029	1,100	24,066	379	17	17	16,058
WAYNESBORO	17	10,322	825	15,941	203	8	14	9,595
WESTMORELAND COUNTY	6	2,053	63	1,235	18	5	3	690
WILLIAMSBURG	5	2,263	118	2,980	31	...	3	(D)
WINCHESTER	33	18,288	1,195	23,793	317	20	25	11,521
WISE COUNTY	28	15,921	765	15,814	232	25	20	11,434
BIG STONE GAP	9	3,024	181	3,851	62	7	7	(D)
REMAINDER OF COUNTY	19	12,897	584	11,963	170	18	13	(D)
WYTHE COUNTY	20	16,251	421	7,969	126	12	11	10,487
WYTHEVILLE	17	15,570	361	6,621	108	11	11	10,487
REMAINDER OF COUNTY	3	681	60	1,348	18	1	...	...
YORK COUNTY	11	2,524	157	5,809	109	10	9	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Virginia, total	3,362	134,216	2,699,617	41,047	1,821	2,213	1,223,291	1,149	1,354,171
Accomack County	50	818	20,764	493	36	33	6,217	17	8,585
Albemarle County	18	400	8,049	170	15	10	3,020	8	7,930
Alleghany County	6	105	2,650	40	1	3	516	3	847
Amelia County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Amherst County	3	62	1,287	21	4	3	1,488	...	...
Appomattox County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Arlington County	57	2,871	53,163	679	22	44	19,130	13	37,991
Augusta County	13	362	6,552	128	12	9	3,432	4	5,940
Bath County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Bedford County	19	304	6,038	120	6	11	3,264	8	2,767
Bland County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Botetourt County	4	(D)	(D)	(D)	(D)	1	(D)	3	(D)
Brunswick County	7	63	1,942	44	4	3	2,663	4	2,212
Buchanan County	17	406	8,448	102	9	13	4,513	4	1,596
Buckingham County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Campbell County	23	262	6,469	165	19	12	2,893	11	6,889
Caroline County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Carroll County	7	96	1,167	37	10	4	634	3	702
Charles City County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Charlotte County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Chesterfield County	10	(D)	(D)	(D)	(D)	9	(D)	1	(D)
Clarke County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Craig County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Culpeper County	18	205	4,314	87	10	9	4,637	9	4,073
Cumberland County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Dickenson County	2	(D)	(D)	(D)	(D)	2	(D)	...	(D)
Dinwiddie County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Essex County	8	92	1,302	53	3	5	821	3	1,774
Fairfax County	24	920	18,044	215	18	19	8,404	5	1,794
Fauquier County	16	382	7,957	129	7	8	3,310	8	5,874
Floyd County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Fluvanna County	6	17	(Z)	6	5	3	164	3	747
Franklin County	8	73	1,908	36	3	3	248	5	2,147
Frederick County	20	389	7,714	155	11	9	2,478	11	8,932
Giles County	7	61	1,416	32	5	3	486	4	2,045
Gloucester County	16	225	6,117	170	12	13	3,220	3	1,176
Goochland County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Grayson County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Greene County	...	...	...	...	...	...	...	...	...
Greenville County	23	(D)	(D)	(D)	(D)	11	(D)	12	(D)
[illegible]	22	[illegible]	(D)	(D)	(D)	10	(D)	12	(D)
[illegible]	1	(D)	(D)	(D)	(D)	1	(D)	...	...
[illegible]	45	274	6,454	167	20	8	1,614	17	13,889
[illegible]	14	224	5,685	145	13	4	895	14	12,781
[illegible]	7	45	769	22	7	4	719	3	1,108
[illegible]	10	145	3,102	47	4	7	464	3	3,309
[illegible]	28	1,601	33,029	365	13	18	6,964	10	17,218
[illegible]	15	294	6,635	89	17	10	2,045	10	4,935
[illegible]	1	(D)	(D)	[illegible]	(D)	...	...	1	(D)
[illegible]	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)

Standard Note: [illegible] withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500 ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
James City County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
King and Queen County	...	...	...	...	...	...	...	...	...
King George County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
King William County	8	113	2,131	34	5	3	1,866	5	1,924
Lancaster County	23	123	3,724	135	23	17	1,665	6	1,639
Lee County	11	102	1,904	44	6	7	1,141	4	3,257
Loudoun County	13	184	4,616	88	9	5	948	8	4,226
Louisa County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Lunenberg County	12	227	5,740	211	10	5	3,232	7	5,591
Madison County	...	...	...	...	...	...	...	...	...
Mathews County	6	39	748	18	3	3	249	3	894
Mecklenburg County	33	455	12,837	383	27	14	2,936	19	9,915
Middlesex County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Montgomery County	9	149	2,590	72	4	6	1,221	3	3,205
Nansemond County	20	530	15,343	404	14	11	5,950	9	3,369
Nelson County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
New Kent County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Norfolk County	16	716	16,717	257	9	10	1,695	6	7,312
Northampton County	24	361	7,818	282	18	14	2,946	10	4,300
Northumberland County	18	293	8,721	249	15	13	1,650	5	1,314
Nottoway County	14	339	7,534	120	5	4	3,171	10	3,818
Orange County	11	162	3,223	63	5	6	1,823	5	5,105
Page County	9	121	2,370	42	6	4	1,788	5	1,144
Patrick County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Pittsylvania County	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Powhatan County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Prince Edward County	29	491	6,551	153	27	18	6,711	11	4,253
Prince George County	...	...	...	...	...	...	...	...	...
Prince William County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Princess Anne County	12	292	6,396	89	4	7	2,511	5	951
Pulaski County	17	358	7,126	130	11	12	4,898	5	3,542
Pulaski	15	(D)	(D)	(D)	(D)	11	(D)	4	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Rappahannock County	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Richmond County	19	414	9,088	154	9	14	2,712	5	1,282
Roanoke County	25	602	11,905	172	12	17	6,043	8	5,631
Salem	11	312	5,734	80	6	6	1,274	5	4,281
Remainder of County	14	290	6,171	92	6	11	4,769	3	1,350
Rockbridge County	14	265	6,188	104	8	8	3,595	6	2,174
Lexington	7	224	5,131	75	2	4	3,280	3	1,113
Remainder of County	7	41	1,057	29	6	4	315	3	1,061
Rockingham County	34	1,178	23,314	469	15	18	6,364	16	16,494
Russell County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Scott County	6	60	949	24	5	3	510	3	2,076
Shenandoah County	18	215	4,144	89	8	8	1,479	10	2,984
Smyth County	13	303	6,723	151	8	13	4,268	5	1,801
Marion	12	(D)	(D)	(D)	(D)	9	(D)	3	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Southampton County	17	620	12,598	272	10	10	7,609	7	6,343
Spotsylvania County	9	310	5,573	88	3	4	1,139	5	2,874
Stafford County	2	(D)	(D)	(D)	(D)	2	(D)	...	...
Surry County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Sussex County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Tazewell County	33	1,170	25,219	347	17	18	9,002	15	23,363
Warren County	21	421	8,067	165	10	15	3,241	6	6,337
Front Royal	16	(D)	(D)	(D)	(D)	12	(D)	4	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Washington County	26	586	11,210	295	10	11	7,397	15	16,203
Westmoreland County	6	55	3,042	40	5	3	571	3	866
Wise County	23	621	12,354	225	26	19	11,981	4	3,017
Big Stone Gap	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	15	(D)	3	(D)
Wythe County	22	422	7,389	136	16	15	6,936	7	3,949
Wytheville	17	(D)	(D)	(D)	(D)	12	(D)	5	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
York County	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)
INDEPENDENT CITIES									
Alexandria	61	2,085	38,720	519	25	49	15,198	12	26,059
Bristol	49	1,695	36,127	498	25	35	17,201	14	11,228
Buena Vista	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Charlottesville	49	1,163	23,519	358	21	33	10,329	16	5,795
Clifton Forge	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Colonial Heights	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Covington	8	126	2,239	47	4	3	975	5	1,991
Danville	93	4,415	106,647	2,598	54	55	49,563	38	76,292
Falls Church	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Fredericksburg	28	707	14,321	211	19	16	6,331	12	10,000
Hampton	42	1,064	18,668	428	28	35	10,262	7	3,222
Harrisonburg	38	943	17,548	312	26	30	9,013	8	8,583
Hopewell	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Lynchburg	112	4,499	83,387	1,237	58	76	42,562	36	28,051
Martinsville	24	469	8,020	141	16	14	4,456	10	9,590
Newport News	74	2,760	50,273	862	29	53	24,807	21	19,360
Norfolk	453	23,328	445,118	6,049	37	345	259,905	108	150,411
Petersburg	48	1,977	37,987	576	20	35	14,653	13	12,585
Portsmouth	52	2,415	46,020	727	35	42	21,156	10	13,022
Radford	10	246	4,561	66	2	6	3,175	4	2,685
Richmond	650	41,096	824,736	9,930	270	430	361,605	220	461,033
Roanoke	219	11,402	223,883	2,941	94	152	99,417	66	68,332
South Norfolk	15	2,058	39,129	548	8	5	2,056	10	35,248
Staunton	30	1,165	30,270	404	13	17	7,203	13	16,344
Suffolk	35	2,174	56,592	1,232	21	23	10,831	12	30,361
Virginia Beach	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Warwick	14	(D)	(D)	(D)	(D)	12	(D)	2	(D)
Waynesboro	13	362	6,881	114	9	9	5,648	4	699
Williamsburg	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Winchester	43	1,333	26,995	491	21	27	10,072	16	7,609
Galax	14	292	5,492	106	7	7	2,366	7	5,370
[illegible]	15	348	95	5,660	9	9	3,276	6	5,827

General Notes (D) Withheld to avoid disclosure (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

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Washington

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Washington totaled $4,248,624,000 during the year 1958, an increase of $790,993,000 or 22.9 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 48,393 paid employees during the workweek ended nearest November 15, 1958, a decrease of 0.5 percent compared with the same week in 1954. In addition, 2,736 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $230,013,000 compared with $200,962,000 in 1954, an increase of 14.5 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,938,885,000 an increase of $213,822,000 or 12.4 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 8-10.

Table A.—WHOLESALE TRADE: 1958 AND 1954—THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	5,134	4,248,624	230,013	48,393	4,658	3,457,631	200,962	48,617	22.9	14.5
MERCHANT WHOLESALERS	3,149	1,938,885	144,181	29,850	2,796	1,725,063	128,069	29,821	12.4	12.6
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	539	1,043,551	49,164	8,591	500	799,221	40,084	8,150	30.6	22.7
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	673	388,469	12,608	2,596	698	339,958	12,001	2,703	14.3	5.1
MERCHANDISE AGENTS, BROKERS	475	636,355	11,942	2,498	355	388,685	6,200	1,454	63.7	92.6
ASSEMBLERS OF FARM PRODUCTS	298	241,364	12,118	4,858	309	204,704	14,608	6,489	17.9	-17.0

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	5,134	4,248,624	230,013	4,824,642	48,393	2,736	3,149	1,938,885
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	3,149	1,938,885	144,181	3,020,138	29,850	1,958	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	539	1,043,551	49,164	1,004,560	8,591	5	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	673	388,469	12,608	267,042	2,596	324	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	475	636,355	11,942	229,714	2,498	339	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	298	241,364	12,118	303,188	4,858	110	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	479	264,805	19,599	408,538	3,976	300	438	115,088
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	180	168,320	10,570	202,607	1,990	66	105	71,960
503	DRY GOODS, APPAREL	60	42,801	2,225	50,044	478	38	42	18,892
504	GROCERIES AND RELATED PRODUCTS	790	1,027,161	44,850	956,538	11,818	534	450	413,021
505	FARM PRODUCTS--RAW MATERIALS	241	277,909	5,945	101,171	1,233	89	58	110,048
506	ELECTRICAL GOODS	272	282,752	17,127	367,397	3,329	108	168	141,507
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	239	192,596	14,740	297,318	3,109	141	177	132,964
508	MACHINERY, EQUIPMENT, SUPPLIES	771	371,474	38,025	888,786	7,030	315	561	220,008
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	103	177,730	6,996	143,742	1,197	30	58	51,946
5092	PETROLEUM BULK STATIONS, TERMINALS	673	388,469	12,608	267,042	2,596	324	...	...
5093	SCRAP, WASTE MATERIALS	106	16,933	2,338	46,434	491	94	106	16,933
5094	TOBACCO, TOBACCO PRODUCTS	23	51,699	1,139	22,421	254	24	20	33,578
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	136	75,442	5,387	105,947	884	98	122	67,206
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	97	110,168	7,096	144,701	1,332	31	74	50,771
5097	FURNITURE, HOME FURNISHINGS	114	65,304	6,331	122,868	1,410	59	87	40,397
5098	LUMBER, CONSTRUCTION MATERIALS	324	460,578	17,698	349,958	3,251	152	264	285,293
5099	OTHER MISCELLANEOUS PRODUCTS	526	274,483	17,339	349,130	4,015	333	419	169,271

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
WASHINGTON, TOTAL	5,134	4,248,624	230,013	4,824,642	48,393	2,736	3,149	1,938,885
ADAMS COUNTY	45	23,210	497	7,873	89	12	3	(D)
ASOTIN COUNTY	10	4,330	228	3,662	41	9	7	(D)
CLARKSTON	9	(D)	(D)	(D)	(D)	(D)	7	(D)
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
BENTON COUNTY	66	28,517	1,315	30,608	380	56	33	9,694
KENNEWICK	32	9,777	740	13,565	174	23	22	5,662
RICHLAND	8	5,082	349	11,637	124	6	6	(D)
REMAINDER OF COUNTY	26	13,658	226	5,406	82	27	5	(D)
CHELAN COUNTY	122	117,531	6,841	166,591	2,636	60	59	34,557
WENATCHEE	79	72,834	4,137	91,412	1,154	33	44	21,109
REMAINDER OF COUNTY	43	44,697	2,704	75,179	1,482	27	15	13,448
CLALLAM COUNTY	52	12,794	769	14,632	172	34	31	6,499
PORT ANGELES	33	9,587	599	11,885	146	24	22	5,616
REMAINDER OF COUNTY	19	3,207	170	2,747	26	10	9	883
CLARK COUNTY	80	55,653	2,489	48,850	509	67	55	39,497
CAMAS	2	(D)	(D)	(D)	(D)	(D)	1	(D)
VANCOUVER	57	51,270	2,243	44,631	449	45	39	38,273
REMAINDER OF COUNTY	21	(D)	(D)	(D)	(D)	(D)	15	(D)
COLUMBIA COUNTY	6	5,284	51	950	9	1	...	...
COWLITZ COUNTY	63	33,457	1,456	29,168	299	49	45	14,260
KELSO	15	5,856	158	3,093	46	15	12	(D)
LONGVIEW	34	11,004	826	16,356	172	25	27	8,553
REMAINDER OF COUNTY	14	16,597	472	9,719	81	9	6	(D)
DOUGLAS COUNTY	8	1,665	219	6,531	87	1	...	...
FERRY COUNTY	7	1,592	17	315	3	3	...	...
FRANKLIN COUNTY	55	24,198	1,392	25,953	269	31	29	8,582
PASCO	42	19,925	1,200	22,253	231	25	26	(D)
REMAINDER OF COUNTY	13	4,273	192	3,700	38	6	3	(D)
GARFIELD COUNTY	6	4,458	90	1,391	15	1	...	...
GRANT COUNTY	95	33,652	2,104	39,432	496	37	34	6,005
GRAYS HARBOR COUNTY	77	23,739	1,666	34,855	385	47	53	14,825
ABERDEEN	42	16,172	1,267	25,376	254	25	35	11,546
HOQUIAM	15	4,853	276	6,967	100	8	11	2,959
REMAINDER OF COUNTY	20	2,714	123	2,512	31	14	7	320
ISLAND COUNTY	11	2,356	59	1,166	16	6	3	(D)
JEFFERSON COUNTY	13	1,681	113	2,948	21	8	5	361
PORT TOWNSEND	10	1,544	103	2,845	19	5	2	(D)
REMAINDER OF COUNTY	3	137	10	103	2	3	3	(D)
KING COUNTY	2,177	2,409,559	127,107	2,694,713	23,881	1,031	1,438	999,704
AUBURN	11	5,894	214	4,769	59	6	7	1,695
RENTON	25	12,068	747	14,791	173	23	20	6,994
SEATTLE	1,983	2,324,407	123,306	2,612,883	23,041	896	1,307	964,059
REMAINDER OF COUNTY	158	67,190	2,840	62,270	608	106	104	26,956
KITSAP COUNTY	52	16,324	1,027	19,841	209	35	33	7,011
BREMERTON	32	10,880	704	14,027	143	20	22	5,423
REMAINDER OF COUNTY	20	5,444	323	5,814	66	15	11	1,588
KITTITAS COUNTY	43	10,087	473	11,526	121	32	17	2,453
ELLENSBURG	22	6,080	291	5,911	67	13	8	1,516
REMAINDER OF COUNTY	21	4,007	182	5,615	54	19	9	937
KLICKITAT COUNTY	23	7,385	173	2,837	33	13	6	1,088
LEWIS COUNTY	73	22,593	1,084	24,047	280	56	42	12,636
CENTRALIA	30	5,368	408	8,223	104	22	18	2,412
CHEHALIS	22	10,781	393	8,657	93	19	16	8,355
REMAINDER OF COUNTY	21	6,444	283	7,167	83	15	8	1,869
LINCOLN COUNTY	62	34,806	943	16,045	177	13	13	16,545
MASON COUNTY	19	18,044	434	9,756	91	10	10	802
SHELTON	11	17,180	421	9,534	87	6	6	683
REMAINDER OF COUNTY	8	864	13	222	4	4	4	119
OKANOGAN COUNTY	54	38,970	1,559	46,635	948	27	13	2,469
PACIFIC COUNTY	26	4,741	308	5,157	62	19	12	1,803
PEND OREILLE COUNTY	11	1,529	32	410	5	5	1	(D)
PIERCE COUNTY	377	295,691	18,856	375,947	3,909	214	292	215,063
PUYALLUP	11	4,145	282	5,288	56	5	8	2,485
TACOMA	309	275,087	17,622	342,113	3,524	166	247	204,684
REMAINDER OF COUNTY	57	16,459	952	28,546	329	43	37	7,894
SAN JUAN COUNTY	7	635	10	421	6	2	1	(D)

Footnotes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
SKAGIT COUNTY	75	(D)	(D)	(D)	(D)	(D)	51	12,412
ANACORTES	9	(D)	(D)	(D)	(D)	(D)	5	(D)
MOUNT VERNON	28	9,968	719	12,712	126	23	22	7,418
REMAINDER OF COUNTY	38	7,579	472	10,734	124	32	24	(D)
SKAMANIA COUNTY	6	1,312	80	1,844	23	5	4	(D)
SNOHOMISH COUNTY	168	86,386	5,499	115,180	1,227	124	121	48,287
EVERETT	92	53,783	4,179	86,805	935	68	76	41,996
REMAINDER OF COUNTY	76	32,603	1,320	28,375	292	56	45	6,291
SPOKANE COUNTY	605	543,062	30,948	623,248	6,402	298	426	329,348
SPOKANE	517	509,102	29,120	584,110	5,996	249	383	317,423
REMAINDER OF COUNTY	88	33,960	1,828	39,138	406	49	43	11,925
STEVENS COUNTY	28	8,346	363	5,368	77	17	8	1,792
THURSTON COUNTY	60	20,930	1,552	31,459	320	35	40	10,408
OLYMPIA	50	18,227	1,329	26,778	271	28	33	8,199
REMAINDER OF COUNTY	10	2,703	223	4,681	49	7	7	2,209
WAHKIAKUM COUNTY	5	513	16	392	6	3	1	(D)
WALLA WALLA COUNTY	88	48,718	3,005	66,083	803	35	40	24,169
WALLA WALLA	66	35,962	2,780	61,176	737	31	34	23,002
REMAINDER OF COUNTY	22	12,756	225	4,907	66	4	6	1,167
WHATCOM COUNTY	97	39,093	2,676	52,765	574	65	65	27,532
BELLINGHAM	76	34,413	2,514	49,872	529	50	59	27,029
REMAINDER OF COUNTY	21	4,680	162	2,893	45	15	6	503
WHITMAN COUNTY	87	31,874	846	17,929	235	27	17	13,168
PULLMAN	8	2,086	115	2,589	35	8	4	775
REMAINDER OF COUNTY	79	29,788	731	15,340	200	19	13	12,393
YAKIMA COUNTY	275	212,132	12,169	257,691	3,251	136	141	73,331
TOPPENISH	19	9,030	268	5,365	99	18	10	1,409
YAKIMA	156	139,039	7,690	171,280	2,024	91	96	54,755
REMAINDER OF COUNTY	100	64,063	4,211	81,046	1,128	77	35	17,167

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll	Employees					
	(Number)	($1,000)	(Dollars)	(Number)	(Number)	(Number)	($1,000)	(Number)	($1,000)
Washington, total	4,658	200,962	4,109,409	48,617	2,615	2,796	1,725,063	1,862	1,732,568
Adams County	43	321	6,197	74	21	6	1,877	37	9,487
Asotin County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Clarkston	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Remainder of County	...	...	...	...	...	...	...	...	...
Benton County	51	1,077	21,464	249	24	20	4,260	31	14,071
Kennewick	26	642	12,454	143	12	16	3,731	10	4,510
Remainder of County	25	435	9,010	106	12	4	529	21	9,561
Chelan County	109	6,456	170,657	3,091	60	43	23,228	66	57,078
Wenatchee	66	3,421	74,732	1,187	36	33	16,026	33	30,631
Remainder of County	43	3,035	95,925	1,904	24	10	7,202	33	26,447
Clallam County	49	667	12,811	158	40	29	5,314	20	7,405
Port Angeles	32	510	9,883	123	27	23	4,450	9	5,355
Remainder of County	17	157	2,928	35	13	6	864	11	2,050
Clark County	73	2,731	53,330	535	50	46	86,272	27	11,644
Vancouver	55	2,570	50,040	480	34	38	85,111	17	8,507
Remainder of County	18	161	3,290	55	16	8	1,161	10	3,137
Columbia County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)
Cowlitz County	60	965	22,191	246	52	38	7,439	22	7,111
Kelso	17	129	2,950	45	19	11	1,087	6	1,492
Longview	30	651	15,908	153	21	21	5,194	9	3,601
Remainder of County	13	185	3,333	48	12	6	1,158	7	2,018
Douglas County	17	(D)	(D)	(D)	(D)	2	(D)	15	(D)
Ferry County	4	7	(Z)	2	4	...	...	4	1,185
Franklin County	40	828	17,639	208	22	18	5,049	22	17,027
Pasco	27	(D)	(D)	(D)	(D)	16	(D)	11	(D)
Remainder of County	13	(D)	(D)	(D)	(D)	2	(D)	11	(D)
Garfield County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Grant County	74	1,567	32,783	517	34	26	7,387	48	16,490
Grays Harbor County	71	1,655	32,657	426	47	45	12,836	26	11,862
Aberdeen	37	992	19,661	242	29	31	9,262	6	3,752
Hoquiam	12	455	9,229	130	8	7	3,262	5	3,463
Remainder of County	22	208	3,767	54	10	7	312	15	4,647
Island County	11	48	1,001	19	8	3	257	8	1,373
Jefferson County	10	59	1,151	11	6	3	320	7	1,011
Port Townsend	9	(D)	(D)	(D)	(D)	3	(D)	6	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	...	(D)	1	(D)
King County	1,941	108,350	2,182,059	23,06	992	1,296	867,025	645	1,086,652
Auburn	8	81	1,629	21	3	5	655	3	1,067
Renton	17	679	12,797	121	12	14	4,242	3	1,378
Seattle	1,818	105,004	2,115,257	22,328	894	1,220	848,548	598	1,035,224
Remainder of County	98	2,586	52,376	591	83	57	13,580	41	48,983
Kitsap County	62	1,353	25,654	333	38	39	9,774	23	10,275
Bremerton	37	968	17,813	225	19	27	7,885	10	4,318
Remainder of County	25	385	7,841	108	19	12	1,889	13	5,957
Kittitas County	38	405	9,385	199	24	15	2,635	23	5,681
Ellensburg	23	314	6,766	144	16	12	2,459	11	3,889
Remainder of County	15	91	2,619	55	8	3	176	12	1,792
Klickitat County	20	191	4,214	57	12	5	3,036	15	5,032
Lewis County	63	1,016	21,389	279	52	36	11,462	27	8,819
Centralia	20	215	4,127	51	14	12	2,001	8	1,274
Chehalis	20	595	12,201	144	12	16	8,251	4	3,110
Remainder of County	23	206	5,061	84	26	8	1,210	15	4,435
Lincoln County	60	625	9,540	141	28	9	5,399	51	13,767
Mason County	23	229	4,600	84	17	14	1,360	9	1,781
Shelton	10	158	2,567	44	5	5	687	5	1,334
Remainder of County	13	71	2,033	40	12	9	673	4	447
Okanogan County	55	1,114	31,527	756	31	12	3,279	43	16,803
Pacific County	27	264	4,870	87	26	11	1,375	16	3,059
Pend Oreille County	11	(D)	(D)	(D)	(D)	1	(D)	10	(D)
Pierce County	369	19,345	410,607	4,718	198	289	201,272	80	72,252
Puyallup	15	316	7,253	66	8	10	1,745	5	2,618
Tacoma	298	17,856	384,322	4,309	144	242	190,010	56	55,673
Remainder of County	56	1,173	19,032	343	46	37	9,517	19	13,961
San Juan County	8	(D)	(D)	(D)	(D)	1	(D)	7	(D)

Standard Notes. (D) Withheld to avoid disclosure (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Skagit County	57	1,747	28,457	378	37	32	13,561	25	8,799
Anacortes	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Mount Vernon	25	828	9,925	130	13	17	5,626	8	3,326
Remainder of County	24	(D)	(D)	(D)	(D)	13	(D)	11	(D)
Skamania County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Snohomish County	131	3,593	76,887	866	79	84	27,176	47	18,125
Everett	74	2,192	46,651	532	43	57	22,706	17	11,049
Remainder of County	57	1,401	30,236	334	36	27	4,470	30	7,076
Spokane County	504	24,867	502,950	5,792	270	356	270,274	148	141,703
Spokane	447	23,842	482,936	5,550	227	327	263,683	120	132,492
Remainder of County	57	1,025	20,014	242	43	29	6,591	28	9,211
Stevens County	23	69	1,491	26	20	3	277	20	2,810
Thurston County	60	1,314	27,029	318	34	40	8,876	20	7,494
Olympia	48	1,193	24,612	278	26	31	7,551	17	7,070
Remainder of County	12	121	2,417	40	8	9	1,325	3	424
Wahkiakum County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Walla Walla County	90	2,425	44,066	606	39	42	39,000	48	17,896
Walla Walla	60	2,110	39,071	513	29	33	35,968	27	6,626
Remainder of County	30	315	4,995	93	10	9	3,032	21	11,270
Whatcom County	99	3,186	67,745	741	69	62	23,932	37	17,360
Bellingham	74	2,935	63,482	665	52	53	23,175	21	13,125
Remainder of County	25	251	4,263	76	17	9	757	16	4,235
Whitman County	88	1,276	23,192	332	45	24	12,628	64	15,764
Pullman	12	234	3,119	52	6	5	1,025	7	2,730
Remainder of County	76	1,042	20,073	280	39	19	11,603	57	13,034
Yakima County	287	12,473	243,485	4,076	186	136	64,536	151	110,501
Toppenish	14	159	3,141	74	14	7	763	7	7,145
Yakima	158	7,491	141,499	2,240	86	90	54,279	68	62,902
Remainder of County	115	4,823	98,845	1,762	86	39	9,494	76	40,454

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products—Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts--(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

Please indicate number of copies of each publication you wish to purchase.

Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
U.S. Summary				Montana			
Alabama				Nebraska			
Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
Connecticut				North Carolina			
Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
Georgia				Oregon			
Guam				Pennsylvania			
Hawaii				Rhode Island			
Idaho				South Carolina			
Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
Louisiana				Virginia			
Maine				Virgin Islands			
Maryland				Washington			
Massachusetts				West Virginia			
Michigan				Wisconsin			
Minnesota				Wyoming			
Mississippi				Complete set *(54 area reports)*			
Missouri							

If you wish to receive future announcements of 1958 Census of Business final reports and volumes, please check here. . . . . ☐

PUBLICATIONS TO BE SENT TO: *(Please print or type)*

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USCOMM-DC 68

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

Jan 22 4 PM '60

January 1960 BC58(P)-WA48

West Virginia

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in West Virginia totaled $1,322,280,000 during the year 1958, an increase of $256,990,000 or 24.1 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 18,553 paid employees during the workweek ended nearest November 15, 1958, an increase of 4.0 percent compared with the same week in 1954. In addition, 921 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $79,045,000 compared with $67,064,000 in 1954, an increase of 17.9 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $679,195,000 an increase of $131,374,000 or 24.0 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A description of final publications and a form for requesting announcements of final reports and for ordering copies of the preliminary area reports are provided at the end of this publication.

For explanation of procedures and definitions, see pages 8-10.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

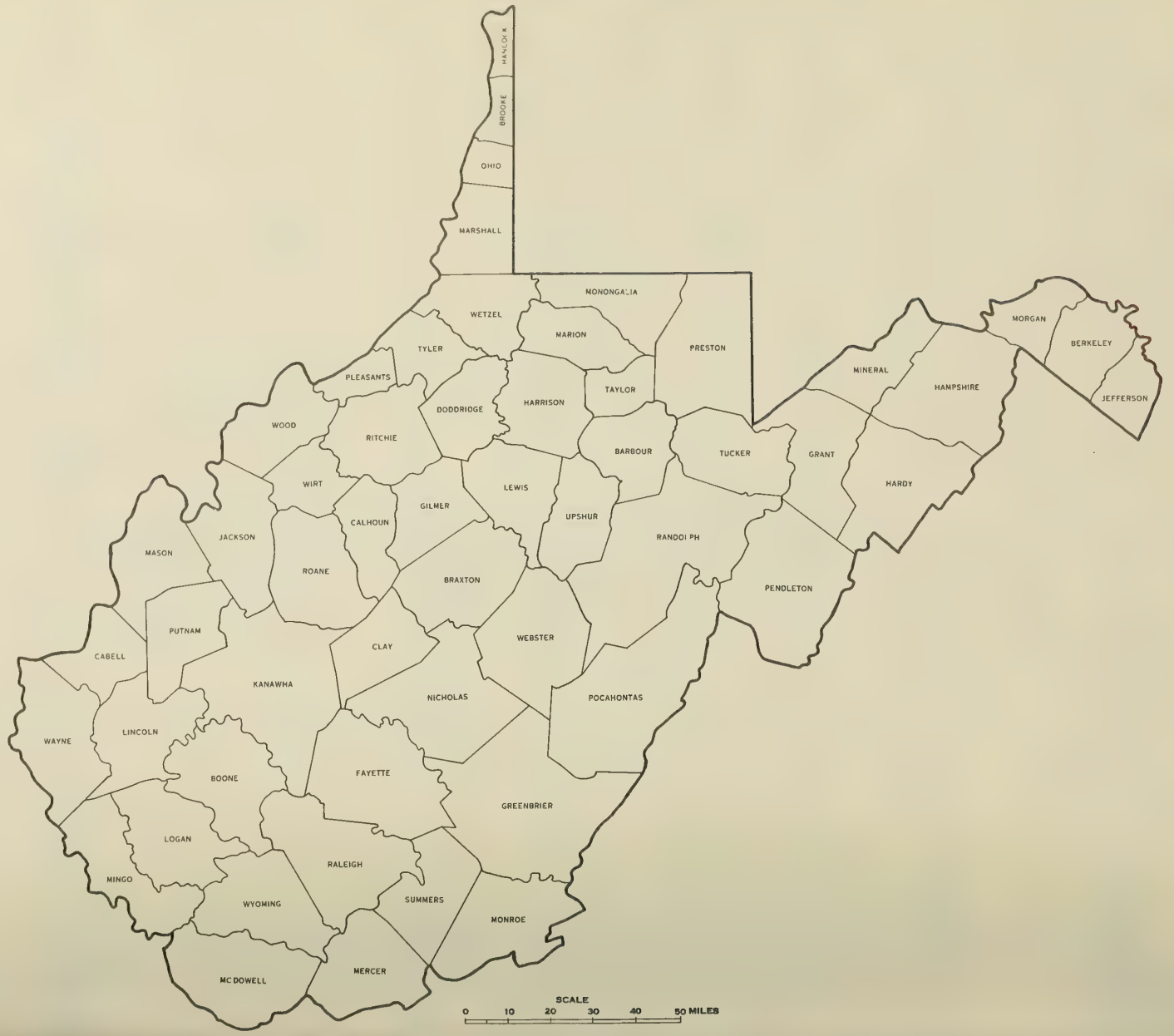
Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	1,996	1,322,280	79,045	18,553	1,823	1,065,290	67,064	17,830	24.1	17.9
MERCHANT WHOLESALERS	1,495	679,195	59,337	14,295	1,339	547,821	49,189	13,397	24.0	20.6
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	179	282,514	11,370	2,285	173	208,880	10,744	2,349	35.3	5.8
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	168	144,645	4,350	1,000	157	111,600	3,952	990	29.6	10.1
MERCHANDISE AGENTS, BROKERS	131	206,657	3,608	839	121	189,932	2,918	962	8.8	23.6
ASSEMBLERS OF FARM PRODUCTS	23	9,269	380	134	33	7,057	261	132	31.3	45.6

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

WEST VIRGINIA



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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	1,996	1,322,280	79,045	1,543,149	18,553	921	1,495	679,195
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	1,495	679,195	59,337	1,145,163	14,295	773	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	179	282,514	11,370	228,664	2,285	6	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	168	144,645	4,350	89,086	1,000	63	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	131	206,657	3,608	72,697	839	64	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	23	9,269	380	7,539	134	15	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	238	93,869	8,260	160,506	2,061	117	232	53,340
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	53	39,568	2,607	47,265	550	18	39	24,018
503	DRY GOODS, APPAREL	17	16,276	1,766	35,811	417	10	17	16,276
504	GROCERIES AND RELATED PRODUCTS	379	273,490	15,032	286,541	3,724	231	271	159,800
505	FARM PRODUCTS--RAW MATERIALS	35	32,760	485	12,856	274	9	3	72
506	ELECTRICAL GOODS	86	67,988	6,018	115,591	1,223	26	71	57,245
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	75	42,045	4,823	92,740	1,120	24	74	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES	326	161,239	14,951	293,136	3,047	97	242	98,106
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	94	234,049	5,094	98,451	1,010	30	71	64,301
5092	PETROLEUM BULK STATIONS, TERMINALS	168	144,645	4,350	89,086	1,000	63	...	...
5093	SCRAP, WASTE MATERIALS	68	13,172	1,607	33,253	545	54	68	13,172
5094	TOBACCO, TOBACCO PRODUCTS	40	65,867	2,090	40,327	522	20	36	44,252
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	101	22,383	1,961	35,359	475	76	97	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	27	13,423	1,499	29,871	348	7	24	11,228
5097	FURNITURE, HOME FURNISHINGS	25	14,615	1,648	31,409	401	6	24	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	110	49,100	3,772	79,822	938	36	90	27,197
5099	OTHER MISCELLANEOUS PRODUCTS	154	37,791	3,082	61,125	898	97	136	32,749

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
WEST VIRGINIA, TOTAL	1,996	1,322,280	79,045	1,543,149	18,553	921	1,495	679,195
BARBOUR COUNTY	9	2,055	152	2,882	44	8	8	(D)
BERKELEY COUNTY	41	10,129	526	11,740	216	31	26	6,061
MARTINSBURG	28	7,315	388	8,186	155	26	20	5,348
REMAINDER OF COUNTY	13	2,814	138	3,554	61	5	6	713
BOONE COUNTY	10	1,940	149	2,613	40	5	6	1,153
BRAXTON COUNTY	13	5,915	166	3,485	55	7	8	1,732
BROOKE COUNTY	18	4,073	379	7,199	89	11	16	(D)
WEIRTON (PART)	4	822	100	2,205	22	...	3	(D)
WELLSBURG	8	1,289	131	2,236	30	4	7	(D)
REMAINDER OF COUNTY	6	1,962	148	2,758	37	7	6	(D)
CABELL COUNTY	253	240,336	13,031	257,225	2,935	103	185	93,628
HUNTINGTON (PART)	250	240,119	12,997	256,505	2,925	101	182	93,411
REMAINDER OF COUNTY	3	217	34	720	10	2	3	217
CALHOUN COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
CLAY COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
DODDRIDGE COUNTY	2	(D)	(D)	(D)	(D)	(D)	2	(D)
FAYETTE COUNTY	27	18,937	577	15,837	170	13	22	5,122
GILMER COUNTY	...	...	...	...	...	...	...	...
GRANT COUNTY	11	5,033	216	5,716	93	9	9	(D)
GREENBRIER COUNTY	30	8,862	1,173	12,176	184	22	21	5,213
HAMPSHIRE COUNTY	7	3,173	81	2,075	29	6	6	(D)
HANCOCK COUNTY	21	(D)	(D)	(D)	(D)	(D)	18	(D)
WEIRTON (PART)	16	(D)	(D)	(D)	(D)	(D)	14	(D)
REMAINDER OF COUNTY	5	1,064	31	800	9	3	4	(D)
HARDY COUNTY	8	8,178	151	3,607	75	1	4	(D)
HARRISON COUNTY	140	93,536	5,861	109,050	1,344	52	103	52,481
CLARKSBURG	108	75,284	4,745	87,787	1,077	42	75	39,557
REMAINDER OF COUNTY	32	18,252	1,116	21,263	267	10	28	12,924
JACKSON COUNTY	15	4,702	272	5,366	74	5	11	(D)
JEFFERSON COUNTY	14	6,111	281	7,450	127	8	9	2,163
KANAWHA COUNTY	354	304,977	20,003	391,320	4,352	111	263	177,788
CHARLESTON	293	263,241	18,169	346,670	3,877	77	217	148,100
DUNBAR	5	2,379	159	3,356	38	5	5	(D)
ST ALBANS	12	2,707	134	2,488	32	6	9	(D)
SOUTH CHARLESTON	18	7,795	504	10,411	109	4	13	3,736
REMAINDER OF COUNTY	26	28,855	1,037	28,395	296	19	19	22,528
LEWIS COUNTY	15	6,113	367	9,882	146	7	10	(D)
WESTON	12	(D)	(D)	(D)	(D)	(D)	10	(D)
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	...	(D)
LINCOLN COUNTY	4	448	33	1,398	16	3	4	448
LOGAN COUNTY	42	22,498	1,778	35,197	401	23	31	14,195
LOGAN	15	12,622	812	14,618	183	3	8	7,831
REMAINDER OF COUNTY	27	9,876	966	20,579	218	20	23	6,364
MCDOWELL COUNTY	39	11,799	797	16,229	224	26	33	8,798
WELCH	11	3,788	393	8,614	106	10	10	(D)
REMAINDER OF COUNTY	28	8,011	404	7,615	118	16	23	(D)
MARION COUNTY	64	29,914	2,100	40,440	543	29	51	19,715
FAIRMONT	54	28,642	1,954	38,002	507	25	44	18,709
REMAINDER OF COUNTY	10	1,272	146	2,438	36	4	7	1,006
MARSHALL COUNTY	19	6,692	366	7,183	91	9	15	2,604
MOUNDSVILLE	13	5,894	270	5,101	62	7	10	(D)
REMAINDER OF COUNTY	6	798	96	2,082	29	2	5	(D)
MASON COUNTY	11	6,260	305	4,957	77	6	6	1,677
MERCER COUNTY	98	93,387	5,511	106,381	1,307	59	73	47,612
BLUEFIELD	67	77,309	4,364	84,482	1,004	35	43	31,948
PRINCETON	14	7,611	538	9,977	133	11	13	(D)
REMAINDER OF COUNTY	17	8,467	609	11,922	170	13	17	(D)
MINERAL COUNTY	13	1,956	123	2,358	41	9	11	(D)
KEYSER	8	940	66	1,313	19	6	7	(D)
REMAINDER OF COUNTY	5	1,016	57	1,045	22	3	4	(D)
MINGO COUNTY	42	16,135	1,334	25,725	291	19	34	11,227
WILLIAMSON	24	13,093	1,180	22,867	257	10	19	9,435
REMAINDER OF COUNTY	18	3,042	154	2,858	34	9	15	1,792
MONONGALIA COUNTY	62	25,359	1,584	30,645	408	34	49	14,351
MORGANTOWN	48	18,602	1,285	24,682	327	28	40	12,128
REMAINDER OF COUNTY	14	6,757	299	5,963	81	6	9	2,223
MONROE COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
MORGAN COUNTY	6	1,576	53	960	18	3	4	(D)

Standard Notes: Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
NICHOLAS COUNTY	12	2,671	166	3,846	44	3	9	1,977
RICHWOOD	5	1,644	105	2,088	23	...	4	(D)
REMAINDER OF COUNTY	7	1,027	61	1,758	21	3	5	(D)
OHIO COUNTY	201	151,737	10,257	200,031	2,241	80	152	88,342
WHEELING	193	148,742	10,005	195,302	2,178	75	146	(D)
REMAINDER OF COUNTY	8	2,995	252	4,729	63	5	6	(D)
PENDLETON COUNTY	8	3,273	97	2,829	48	5	4	1,407
PLEASANTS COUNTY	4	1,007	109	2,171	43	2	3	(D)
POCAHONTAS COUNTY	8	2,783	171	4,146	55	...	4	1,249
PRESTON COUNTY	17	5,963	288	6,589	83	13	14	3,619
PUTNAM COUNTY	4	966	41	1,051	15	4	3	(D)
RALEIGH COUNTY	70	32,511	2,715	50,984	642	25	56	21,747
BECKLEY	45	20,866	1,718	31,416	410	12	33	(D)
REMAINDER OF COUNTY	25	11,645	997	19,568	232	13	23	(D)
RANDOLPH COUNTY	37	15,174	787	16,186	225	19	26	8,366
ELKINS	32	14,126	680	13,911	191	16	22	(D)
REMAINDER OF COUNTY	5	1,048	107	2,275	34	3	4	(D)
RITCHIE COUNTY	12	2,475	116	2,195	35	9	8	1,589
ROANE COUNTY	23	6,053	291	6,480	108	20	17	3,320
SUMMERS COUNTY	11	3,227	150	2,941	46	10	8	1,465
HINTON	8	(D)	(D)	(D)	(D)	(D)	5	(D)
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	3	(D)
TAYLOR COUNTY	7	4,102	149	2,672	46	8	6	(D)
GRAFTON	5	(D)	(D)	(D)	(D)	(D)	5	(D)
REMAINDER OF COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
TUCKER COUNTY	4	161	10	151	4	3	3	(D)
TYLER COUNTY	6	870	34	375	7	7	5	(D)
UPSHUR COUNTY	19	4,142	197	4,303	77	15	16	(D)
BUCKHANNON	9	2,301	135	2,754	42	8	8	(D)
REMAINDER OF COUNTY	10	1,841	62	1,549	35	7	8	(D)
WAYNE COUNTY	15	21,601	725	11,794	141	5	8	1,400
HUNTINGTON (PART)	4	4,091	355	4,098	62	...	...	...
REMAINDER OF COUNTY	11	17,510	370	7,696	79	5	8	1,400
WEBSTER COUNTY	5	1,555	80	1,609	23	2	4	(D)
WETZEL COUNTY	20	5,488	457	9,323	129	17	11	2,823
WIRT COUNTY	1	(D)	(D)	(D)	(D)	(D)	1	(D)
WOOD COUNTY	112	50,974	4,022	77,345	971	37	90	37,066
PARKERSBURG	101	47,314	3,772	72,642	905	30	81	33,479
VIENNA	3	(D)	(D)	(D)	(D)	(D)	3	(D)
REMAINDER OF COUNTY	8	(D)	(D)	(D)	(D)	(D)	6	(D)
WYOMING COUNTY	7	4,779	263	6,102	60	3	5	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
West Virginia, total	1,823	67,064	1,351,351	17,830	848	1,339	547,821	484	[1]517,469
Barbour County	12	(D)	(D)	(D)	(D)	10	(D)	?	(D)
Berkeley County	35	388	8,175	187	27	26	6,734	9	2,925
Martinsburg	27	(D)	(D)	(D)	(D)	20	(D)	7	(D)
Remainder of County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Boone County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Braxton County	13	135	2,708	51	8	8	1,381	5	2,765
Brooke County	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Weirton (part)[2]	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Wellsburg	7	(D)	(D)	(D)	(D)	7	(D)	...	...
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Cabell County	245	11,009	225,846	2,767	115	180	85,659	65	103,426
Huntington (part)[3]	239	(D)	(D)	(D)	(D)	175	(D)	64	(D)
Remainder of County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Calhoun County	...	...	...	...	...	...	...	...	...
Clay County	...	...	...	...	...	...	...	...	...
Doddridge County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Fayette County	26	1,077	27,166	313	11	20	2,382	6	13,330
Gilmer County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Grant County	15	172	3,412	80	9	9	3,920	6	1,778
Greenbrier County	29	524	12,630	201	19	23	4,109	6	4,460
Hampshire County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Hancock County	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Weirton (part)[2]	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Remainder of County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Hardy County	7	97	1,204	42	5	4	3,210	3	3,893
Harrison County	131	4,721	97,729	1,267	46	90	37,284	41	40,438
Clarksburg	111	4,002	83,310	1,063	37	77	32,310	34	35,411
Remainder of County	20	719	14,419	204	9	13	4,974	7	5,027
Jackson County	12	88	1,419	42	3	7	1,598	5	760
Jefferson County	12	223	4,750	94	6	5	545	7	5,088
Kanawha County	319	18,119	365,720	4,206	95	242	136,270	77	79,808
Charleston	270	16,456	328,614	3,783	73	208	128,061	62	69,523
Dunbar	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
St. Albans	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
South Charleston	11	277	5,284	65	3	7	932	4	1,795
Remainder of County	29	1,302	29,958	332	13	21	6,586	8	7,640
Lewis County	16	359	6,352	135	11	11	3,873	5	2,968
Weston	13	(D)	(D)	(D)	(D)	9	(D)	4	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Lincoln County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Logan County	36	1,835	36,150	472	16	25	13,698	11	6,717
Logan	18	1,039	20,055	271	6	13	9,168	5	3,217
Remainder of County	18	796	16,095	201	10	12	4,530	6	3,500
McDowell County	30	779	15,557	231	13	24	8,175	6	3,339
Welch	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Remainder of County	18	(D)	(D)	(D)	(D)	13	(D)	5	(D)
Marion County	60	1,416	29,391	441	36	47	14,703	13	8,192
Fairmont	48	(D)	(D)	(D)	(D)	36	(D)	12	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	11	(D)	1	(D)
Marshall County	15	187	3,212	81	10	9	2,300	6	3,545
Moundsville	12	(D)	(D)	(D)	(D)	8	(D)	4	(D)
Remainder of County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Mason County	9	120	2,170	50	6	5	933	4	2,335
Mercer County	103	4,690	89,507	1,207	48	69	43,277	34	36,399
Bluefield	79	(D)	(D)	(D)	(D)	46	(D)	33	(D)
Princeton	15	(D)	(D)	(D)	(D)	14	(D)	1	(D)
Remainder of County	9	163	3,391	55	6	9	2,192	...	...
Mineral County	16	(D)	(D)	(D)	(D)	14	(D)	2	(D)
Keyser	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Mingo County	36	1,575	31,250	359	13	28	13,310	8	4,246
Williamson	24	(D)	(D)	(D)	(D)	18	(D)	6	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	10	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Not comparable with information in 1948 and previous wholesale Census publications due to differences in reporting sales offices of steel companies. [2] Weirton is in Brooke and Hancock Counties. [3] Huntington is in Cabell and Wayne Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Monongalia	61	1,150	23,879	354	32	46	10,848	15	11,156
Morgantown	53	996	19,416	306	30	42	10,612	11	6,574
Remainder of County	8	154	4,463	48	2	4	236	4	4,582
Monroe County	3	(D)	(D)	(D)	(D)	1	(D)	2	(D)
Morgan County	8	77	1,475	30	2	5	573	3	1,245
Nicholas County	8	(D)	(D)	(D)	(D)	6	(D)	2	(D)
Richwood	3	(D)	(D)	(D)	(D)	2	(D)	1	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Ohio County	185	8,131	152,021	2,042	70	141	71,746	44	53,958
Wheeling	180	(D)	(D)	(D)	(D)	139	(D)	41	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Pendleton County	8	71	1,446	56	6	4	1,802	4	1,694
Pleasants County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Pocahontas County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Preston County	14	183	3,470	92	9	11	2,653	3	2,109
Putnam County	5	20	551	10	7	5	543	...	...
Raleigh County	76	2,552	55,335	769	40	61	21,863	15	16,594
Beckley	52	1,564	31,090	455	26	41	12,939	11	8,130
Remainder of County	24	988	24,245	314	14	20	8,924	4	8,464
Randolph County	32	557	10,882	198	21	21	5,707	11	4,351
Elkins	29	536	10,443	192	19	21	5,707	8	3,031
Remainder of County	3	21	(Z)	6	2	...	...	3	1,320
Ritchie County	11	125	2,994	65	9	7	1,915	4	789
Roane County	13	152	3,050	69	6	9	1,902	4	2,308
Summers County	10	124	2,752	57	8	7	677	3	1,966
Hinton	6	98	1,989	42	4	3	393	3	1,966
Remainder of County	4	26	763	15	4	4	284	...	...
Taylor County	6	(D)	(D)	(D)	(D)	5	(D)	1	(D)
Grafton	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Remainder of County	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Tucker County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Tyler County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Upshur County	14	263	5,839	110	7	11	2,627	3	1,064
Buckhannon	9	(D)	(D)	(D)	(D)	8	(D)	1	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)
Wayne County	9	436	8,622	107	2	6	1,915	3	9,367
Huntington (part)[3]	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	5	(D)	2	(D)
Webster County	4	(D)	(D)	(D)	(D)	3	(D)	1	(D)
Wetzel County	15	115	2,109	48	12	9	1,759	6	750
Wirt County	...	...	...	...	...	...	...	...	...
Wood County	89	4,034	79,416	1,078	33	68	20,781	21	16,027
Parkersburg	78	(D)	(D)	(D)	(D)	59	(D)	19	(D)
Vienna	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	10	(D)	(D)	(D)	(D)	8	(D)	2	(D)
Wyoming County	5	(D)	(D)	(D)	(D)	3	(D)	2	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[3]Huntington is in Cabell and Wayne Counties.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products—Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

PUBLICATION PLAN FOR THE 1958 CENSUS OF BUSINESS

PUBLICATION OF FINAL CENSUS RESULTS

The 1958 Census of Business consists of three major trade segments—wholesale trade, retail trade, and selected services. The final results of the 1958 Census will be released in the form of separate series of reports for each of these trade segments; a separate report will be prepared for public warehouses. These final reports will supersede the preliminary reports, of which this is one.

The 1958 Business Census report series for wholesale trade, retail trade, and selected services, will consist basically of four parts—(1) Area Reports, (2) Subject Reports, (3) Trade Reports, and (4) Central Business District Reports.

Subsequent to the issuance of the separate final reports, Area and Subject Reports will be consolidated and issued as Census volumes. Announcements concerning the final report series and the volumes may be obtained by filling out the order form included with this report.

The report series described above do not cover Puerto Rico, results for which will be issued separately.

THE WHOLESALE TRADE SERIES

Following are brief descriptions of the series for wholesale trade:

Area Reports

A separate report for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, Guam, and continental United States showing by kind-of-business data on number of establishments, sales for the year, payroll for the year, payroll and number of paid employees for the workweek ended nearest November 15, 1958, and number of proprietors. Detailed kind-of-business data are provided for the State, and for each standard metropolitan statistical area. In addition number of establishments and sales for the year for less detailed kind-of-business groupings are shown for merchant wholesalers, manufacturers' sales branches and sale offices, merchandise agents and brokers, and also for all other wholesale types combined. Data are also provided for each city of 5,000 or more inhabitants. The number of kinds of business for which figures are published will vary according to the number of establishments in the area.

Subject Reports

These reports will provide data for such subjects as sales-size of wholesale establishments, credit sales and accounts receivable, class of customer, sales by commodity or product lines, and statistics for petroleum bulk plants and terminals. They will include statistics by kind of business for the United States as a whole and, in some cases, for geographic divisions, standard metropolitan statistical areas, and States, with cross classification by related subjects.

Trade Reports

This series assembles data for a particular trade or group of related trades. The data for the most part are assembled from area and subject reports. The trades covered in a specified trade report are not limited to those in a specific industry division such as Wholesale Trade but may include trades in any of the industry divisions covered by the 1958 Census of Business.

Central Business District Reports

Although these reports are designed primarily to present information for retail trade, they will also include data for two service businesses--hotels and motion picture theaters. A report will be provided for each of a number of large metropolitan cities, with data presented by kind of business. Included will be general statistics (establishments, sales, and annual payroll) by kind of business for the central business district, the central city, the central city exclusive of the central business district, the standard metropolitan statistical area, and the standard metropolitan statistical area exclusive of the central business district. In addition, for a number of the larger metropolitan areas, statistics will be published for major business centers outside the central business district.

CENSUS VOLUMES

After all area and subject reports have been completed, they will be assembled and issued as 1958 Census volumes. These volumes will contain more explanatory materials and will include some miscellaneous statistics not published as separate reports. Separate volumes will be issued for area statistics and for subject statistics.

Since Alaska and Hawaii were not admitted as States until 1959, all United States summary data in the publications of the 1958 Census of Business do not include these States.

FORM 3-104
(12-10-59)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

ORDER FORM

PRELIMINARY AREA REPORTS OF THE 1958 CENSUS OF BUSINESS

These series are now in preparation. Each report will be mailed as soon as it is printed.

Three separate preliminary series of reports - for retail trade, for wholesale trade, and for selected services - are being issued. Each of these three preliminary series includes a report for the United States and one for each State, the District of Columbia, Alaska, Hawaii, Virgin Islands, and Guam. Orders should be sent to the Bureau of the Census, Washington 25, D.C., or any U.S. Department of Commerce Field Office. Payment must be included with your order. Make check or money order payable to Census, Department of Commerce. Government Printing Office coupons will also be accepted. If you wish to charge your account with the Superintendent of Documents, please report your account number.

Single reports are priced at 15¢ each. One set of all area reports for one trade - retail, wholesale, or selected services - is priced at $6.00. A complete set of all reports for the three trades is priced at $18.00.

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Area	Retail trade	Wholesale trade	Selected services	Area	Retail trade	Wholesale trade	Selected services
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Alaska				Nevada			
Arizona				New Hampshire			
Arkansas				New Jersey			
California				New Mexico			
Colorado				New York			
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Delaware				North Dakota			
District of Columbia				Ohio			
Florida				Oklahoma			
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Illinois				South Dakota			
Indiana				Tennessee			
Iowa				Texas			
Kansas				Utah			
Kentucky				Vermont			
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Massachusetts				West Virginia			
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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

February 1960 BC58(P)-WA49

Wisconsin

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Wisconsin totaled $4,426,451,000 during the year 1958, an increase of $857,372,000 or 24.0 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 52,551 paid employees during the workweek ended nearest November 15, 1958, an increase of 10.9 percent compared with the same week in 1954. In addition, 3,032 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $236,269,000 compared with $196,581,000 in 1954, an increase of 20.2 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $1,982,255,000 an increase of $371,626,000 or 23.1 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 10-12.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	6,178	4,426,451	236,269	52,551	5,609	3,569,079	196,581	47,376	24.0	20.2
MERCHANT WHOLESALERS	3,712	1,982,255	156,929	34,955	3,288	1,610,629	128,250	31,609	23.1	22.4
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	493	1,330,676	46,482	8,063	471	1,043,519	42,421	8,867	27.5	9.6
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	1,290	458,203	18,053	4,155	1,218	367,039	14,613	3,632	24.8	23.5
MERCHANDISE AGENTS, BROKERS	374	447,033	8,703	3,511	284	321,758	5,192	1,109	38.9	67.6
ASSEMBLERS OF FARM PRODUCTS	309	208,284	6,102	1,867	348	226,134	6,105	2,159	-7.9	0.0

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	6,178	4,426,451	236,269	4,684,227	52,551	3,032	3,712	1,982,253
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	3,712	1,982,255	156,929	3,093,702	34,955	2,133	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	493	1,330,676	46,482	940,158	8,063	4	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	1,290	458,203	18,053	356,847	4,155	374	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	374	447,033	8,703	169,068	3,511	279	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	309	208,284	6,102	124,452	1,867	242	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	409	314,819	19,911	409,655	4,137	188	374	95,700
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	143	94,322	7,590	139,772	1,465	50	99	58,055
503	DRY GOODS, APPAREL	68	30,052	2,105	36,492	432	32	59	13,570
504	GROCERIES AND RELATED PRODUCTS	876	800,932	36,776	725,203	8,844	566	607	484,572
505	FARM PRODUCTS--RAW MATERIALS	279	349,624	5,857	125,282	1,638	194	59	99,246
506	ELECTRICAL GOODS	261	277,179	17,467	345,205	3,524	113	204	153,394
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	221	153,552	11,438	227,197	2,163	81	190	116,274
508	MACHINERY, EQUIPMENT, SUPPLIES	832	522,816	45,229	866,888	8,127	358	586	233,571
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	125	488,982	10,452	220,646	1,803	40	65	67,413
5092	PETROLEUM BULK STATIONS, TERMINALS	1,290	458,203	18,053	356,847	4,155	374	...	...
5093	SCRAP, WASTE MATERIALS	232	51,235	6,540	132,798	1,792	209	229	(D)
5094	TOBACCO, TOBACCO PRODUCTS	72	103,344	3,193	62,863	781	52	67	83,145
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	362	192,384	11,439	231,915	4,107	285	347	177,527
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	145	142,990	8,868	168,723	1,634	61	119	58,433
5097	FURNITURE, HOME FURNISHINGS	80	43,247	2,660	52,119	503	32	64	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	244	156,552	11,753	234,966	2,358	92	208	105,617
5099	OTHER MISCELLANEOUS PRODUCTS	539	246,218	16,938	347,656	5,088	305	435	162,109

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
WISCONSIN TOTAL	6,178	4,426,451	236,269	4,684,227	52,551	3,032	3,712	1,982,253
ADAMS COUNTY	6	562	34	1,037	8	3	2	(D)
ASHLAND COUNTY	30	10,183	690	13,358	157	11	14	6,125
ASHLAND	27	9,924	689	12,998	153	10	13	(D)
REMAINDER OF COUNTY	3	259	1	360	4	1	1	(D)
BARRON COUNTY	60	19,650	1,044	19,577	238	35	25	8,067
RICE LAKE	25	6,484	407	8,106	98	16	13	4,582
REMAINDER OF COUNTY	35	13,166	637	11,471	140	19	12	3,485
BAYFIELD COUNTY	12	1,872	146	4,827	51	7	4	760
BROWN COUNTY	259	256,475	12,899	243,903	2,694	117	186	109,555
DE PERE	6	2,595	154	2,657	39	2	5	(D)
GREEN BAY	213	233,120	11,809	225,752	2,420	92	157	99,326
REMAINDER OF COUNTY	40	20,760	936	15,494	235	23	24	(D)
BUFFALO COUNTY	21	4,489	219	4,246	66	11	9	(D)
BURNETT COUNTY	10	1,271	58	1,407	19	6	3	(D)
CALUMET COUNTY	26	6,549	307	6,364	78	11	7	691
CHIPPEWA COUNTY	46	12,054	543	11,218	145	21	25	3,806
CHIPPEWA FALLS	17	2,642	226	4,911	56	7	12	1,464
EAU CLAIRE (PART)[1]	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	29	9,412	317	6,307	89	14	13	2,342
CLARK COUNTY	59	33,193	775	14,915	214	33	21	18,756
COLUMBIA COUNTY	63	31,302	1,680	37,164	510	31	24	(D)
PORTAGE	25	21,474	1,287	29,277	413	12	14	15,561
REMAINDER OF COUNTY	38	9,828	393	7,887	97	19	10	(D)
CRAWFORD COUNTY	27	6,277	158	2,320	35	18	12	2,499
PRAIRIE DU CHIEN	15	3,782	90	1,517	21	11	9	(D)
REMAINDER OF COUNTY	12	2,495	68	803	14	7	3	(D)
DANE COUNTY	344	218,384	15,741	321,389	3,327	137	227	132,413
MADISON	239	169,038	12,575	255,986	2,550	91	181	114,053
REMAINDER OF COUNTY	105	49,346	3,166	65,403	777	46	46	18,360
DODGE COUNTY	79	21,717	1,259	25,173	322	50	41	6,876
BEAVER DAM	27	14,042	821	15,701	192	15	16	3,777
WATERTOWN (PART)[2]	5	(D)	(D)	(D)	(D)	(D)	4	(D)
WAUPUN (PART)[3]	2	(D)	(D)	(D)	(D)	(D)	2	(D)
REMAINDER OF COUNTY	45	6,690	360	8,145	114	32	19	2,278
DOOR COUNTY	37	7,275	402	7,414	97	18	16	3,373
STURGEON BAY	28	6,207	360	6,599	88	15	15	(D)
REMAINDER OF COUNTY	9	1,068	42	815	9	3	1	(D)
DOUGLAS COUNTY	57	99,241	2,926	62,004	656	26	42	89,664
SUPERIOR	48	97,990	2,889	61,302	647	21	39	89,422
REMAINDER OF COUNTY	9	1,251	37	702	9	5	3	242
DUNN COUNTY	35	6,844	320	6,527	96	25	12	2,982
MENOMONIE	20	5,144	264	5,162	75	17	10	(D)
REMAINDER OF COUNTY	15	1,700	56	1,365	21	8	2	(D)
EAU CLAIRE COUNTY	114	73,856	5,563	107,981	3,021	43	78	57,619
EAU CLAIRE (PART)[1]	90	64,779	5,185	98,544	1,060	31	66	54,670
REMAINDER OF COUNTY	24	9,077	378	9,437	1,961	12	12	2,949
FLORENCE COUNTY	2	(D)	(D)	(D)	(D)	(D)	1	(D)
FOND DU LAC COUNTY	117	52,064	3,428	66,059	720	52	70	36,195
FOND DU LAC	71	37,611	3,101	58,487	603	23	53	30,314
RIPON	12	2,243	135	3,055	35	8	6	(D)
WAUPUN (PART)[3]	4	5,192	35	690	10	4	1	(D)
REMAINDER OF COUNTY	30	7,018	157	3,827	72	17	10	770
FOREST COUNTY	13	1,649	24	975	17	6	6	401
GRANT COUNTY	74	27,062	668	14,181	213	40	21	7,697
PLATTEVILLE	13	7,026	217	4,963	61	8	6	4,404
REMAINDER OF COUNTY	61	20,036	451	9,218	152	32	15	3,293
GREEN COUNTY	63	29,701	1,661	36,725	533	39	29	15,496
MONROE	35	18,067	1,332	31,159	442	29	23	11,386
REMAINDER OF COUNTY	28	11,634	329	5,566	91	10	6	4,110
GREEN LAKE COUNTY	23	5,563	187	4,413	54	11	8	1,924
IOWA COUNTY	35	7,314	200	3,806	60	20	11	2,125
IRON COUNTY	12	2,210	82	1,952	27	11	9	(D)
JACKSON COUNTY	21	5,261	246	5,193	64	11	6	2,042
JEFFERSON COUNTY	74	27,571	1,377	27,985	402	50	36	15,343
FORT ATKINSON	13	3,720	330	6,606	100	8	7	2,307
WATERTOWN (PART)[2]	29	13,049	556	11,917	166	21	16	7,502
REMAINDER OF COUNTY	32	10,802	491	9,462	136	21	13	5,534

Standard Notes . Represents zero. (D) Withheld to avoid disclosure (NA) Not available. (X) Item not applicable.

[1] [illegible] [2] Watertown is in Dodge and Jefferson Counties. [3] Waupun is in Dodge and Fond du Lac Counties.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
JUNEAU COUNTY	35	6,242	238	5,535	80	23	12	1,514
KENOSHA COUNTY	84	53,887	2,457	52,329	608	49	59	20,762
KENOSHA	66	47,805	2,137	45,963	537	32	50	20,232
REMAINDER OF COUNTY	18	6,082	320	6,366	71	17	9	530
KEWAUNEE COUNTY	21	7,220	155	3,133	44	15	6	427
LA CROSSE COUNTY	144	95,791	5,690	111,254	1,266	83	108	71,520
LA CROSSE	123	87,546	5,324	103,121	1,166	72	97	68,071
REMAINDER OF COUNTY	21	8,245	366	8,133	100	11	11	3,449
LAFAYETTE COUNTY	30	(D)	(D)	(D)	(D)	(D)	6	(D)
LANGLADE COUNTY	41	9,618	484	10,316	159	23	25	4,581
ANTIGO	31	6,855	401	8,605	141	17	20	(D)
REMAINDER OF COUNTY	10	2,763	83	1,711	18	6	5	(D)
LINCOLN COUNTY	37	6,003	338	7,394	103	17	19	1,752
MERRILL	15	2,915	172	4,231	58	7	9	1,255
REMAINDER OF COUNTY	22	3,088	166	3,163	45	10	10	497
MANITOWOC COUNTY	103	34,326	2,458	47,317	609	56	62	24,488
MANITOWOC	51	22,898	1,913	35,862	464	33	43	19,756
TWO RIVERS	23	5,466	264	5,087	66	13	11	3,375
REMAINDER OF COUNTY	29	5,962	281	6,368	79	10	8	1,357
MARATHON COUNTY	132	49,555	4,172	85,594	1,041	52	77	29,595
WAUSAU	78	36,453	3,149	62,652	693	23	52	22,895
REMAINDER OF COUNTY	54	13,102	1,023	22,942	348	29	25	6,700
MARINETTE COUNTY	57	15,525	826	15,404	236	33	32	6,557
MARINETTE	35	8,622	697	12,535	176	21	25	5,594
REMAINDER OF COUNTY	22	6,903	129	2,869	60	12	7	963
MARQUETTE COUNTY	7	870	29	705	6	3	1	(D)
MILWAUKEE COUNTY	1,906	2,368,715	120,676	2,394,406	24,129	822	1,339	875,354
CUDAHY	10	3,357	304	4,499	48	6	9	(D)
MILWAUKEE	1,699	2,161,266	109,878	2,175,391	21,891	700	1,195	775,048
SHOREWOOD	7	6,294	203	4,745	21	4	2	(D)
SOUTH MILWAUKEE	11	9,813	573	10,792	153	7	7	(D)
WAUWATOSA	49	52,742	2,861	58,408	582	28	35	43,549
WEST ALLIS	52	75,577	2,810	59,393	593	37	41	17,675
WEST MILWAUKEE	16	21,629	1,340	25,255	213	5	13	8,420
WHITEFISH BAY	15	6,865	196	2,707	27	12	3	718
REMAINDER OF COUNTY	47	31,172	2,511	53,216	601	23	34	25,181
MONROE COUNTY	46	13,633	614	12,339	190	29	19	5,082
SPARTA	12	2,828	131	2,082	32	8	7	1,488
REMAINDER OF COUNTY	34	10,805	483	10,257	158	21	12	3,594
OCONTO COUNTY	39	12,227	535	12,203	169	25	23	9,679
OCONTO	9	1,035	84	1,664	35	4	8	(D)
REMAINDER OF COUNTY	30	11,192	451	10,539	134	21	15	(D)
ONEIDA COUNTY	46	12,563	704	12,260	146	28	29	8,582
RHINELANDER	22	8,989	494	7,964	96	15	16	7,020
REMAINDER OF COUNTY	24	3,574	210	4,296	50	13	13	1,562
OUTAGAMIE COUNTY	153	102,574	6,781	128,330	1,391	65	98	62,304
APPLETON	106	77,802	5,585	103,723	1,123	41	77	57,168
KAUKAUNA	7	10,347	426	8,166	49	1	3	(D)
REMAINDER OF COUNTY	40	14,425	770	16,441	219	23	18	(D)
OZAUKEE COUNTY	38	10,106	514	10,238	129	21	21	5,554
PEPIN COUNTY	15	3,194	220	2,759	53	9	2	(D)
PIERCE COUNTY	37	7,148	516	10,749	114	24	15	2,005
POLK COUNTY	36	13,285	457	9,323	125	16	8	(D)
PORTAGE COUNTY	61	33,111	1,864	33,885	392	38	41	25,412
STEVENS POINT	40	28,323	1,695	30,711	332	19	30	22,907
REMAINDER OF COUNTY	21	4,788	169	3,174	60	19	11	2,505
PRICE COUNTY	22	4,887	291	4,945	58	11	10	1,624
RACINE COUNTY	161	71,473	5,747	112,866	1,193	83	113	38,095
RACINE	115	55,155	4,663	93,122	970	53	89	29,092
REMAINDER OF COUNTY	46	16,318	1,084	19,744	223	30	24	9,003
RICHLAND COUNTY	28	15,145	476	9,461	150	21	13	2,741
ROCK COUNTY	143	79,756	3,013	62,224	792	81	75	27,447
BELOIT	37	11,900	835	17,747	219	15	23	7,014
JANESVILLE	54	22,572	1,639	29,554	356	30	37	17,276
REMAINDER OF COUNTY	52	45,284	539	14,923	217	36	15	3,157
RUSK COUNTY	21	2,853	159	3,720	56	15	8	898
ST CROIX COUNTY	40	(D)	(D)	(D)	(D)	(D)	16	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE–Continued

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
SAUK COUNTY	60	19,322	1,011	20,084	253	35	22	5,772
BARABOO	17	6,814	476	8,236	111	10	8	3,992
REMAINDER OF COUNTY	43	12,508	535	11,848	142	25	14	1,780
SAWYER COUNTY	11	1,844	83	1,478	24	7	5	857
SHAWANO COUNTY	42	7,596	427	9,931	166	28	19	2,490
SHAWANO	15	3,850	212	5,159	94	14	8	1,583
REMAINDER OF COUNTY	27	3,746	215	4,772	72	14	11	907
SHEBOYGAN COUNTY	124	63,020	3,948	77,767	984	54	86	44,308
SHEBOYGAN	85	46,521	3,208	62,351	787	34	69	38,318
REMAINDER OF COUNTY	39	16,499	740	15,416	197	20	17	5,990
TAYLOR COUNTY	27	6,029	246	4,326	63	17	15	3,934
TREMPEALEAU COUNTY	33	8,511	270	5,353	86	15	11	3,334
VERNON COUNTY	49	15,833	780	24,019	302	27	13	2,867
VILAS COUNTY	14	2,761	144	2,496	30	4	3	391
WALWORTH COUNTY	81	25,370	1,349	22,408	260	37	35	10,319
WHITEWATER	12	2,066	260	5,327	64	4	6	1,110
REMAINDER OF COUNTY	69	23,304	1,089	17,081	196	33	29	9,209
WASHBURN COUNTY	17	4,757	250	6,972	100	10	6	(D)
WASHINGTON COUNTY	51	29,331	1,023	20,759	231	33	22	3,270
WEST BEND	13	3,288	237	4,827	55	6	6	548
REMAINDER OF COUNTY	38	26,043	786	15,932	176	27	16	2,722
WAUKESHA COUNTY	145	58,433	4,262	84,523	882	72	99	28,960
OCONOMOWOC	18	12,065	735	14,162	165	12	13	6,990
WAUKESHA	41	16,791	1,153	23,412	240	14	26	5,907
REMAINDER OF COUNTY	86	29,577	2,374	46,949	477	46	60	16,063
WAUPACA COUNTY	69	29,961	1,143	21,312	340	52	29	13,001
WAUSHARA COUNTY	18	4,694	150	2,999	39	6	4	880
WINNEBAGO COUNTY	168	84,212	6,254	114,614	1,268	77	121	47,767
MENASHA	10	4,357	644	10,305	129	6	7	(D)
NEENAH	26	22,914	935	18,454	163	13	15	6,264
OSHKOSH	105	43,645	4,155	75,991	854	41	81	34,209
REMAINDER OF COUNTY	27	13,296	520	9,864	122	17	18	(D)
WOOD COUNTY	67	44,548	1,999	37,612	447	37	40	33,829
MARSHFIELD	28	32,166	1,102	19,704	235	13	16	25,883
WISCONSIN RAPIDS	26	8,838	657	12,573	145	15	17	(D)
REMAINDER OF COUNTY	13	3,544	240	5,335	67	9	7	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest Nov. 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll (Dollars)	Employees (Number)					
	(Number)	($1,000)			(Number)	(Number)	($1,000)	(Number)	($1,000)
Wisconsin, total	5,609	196,581	3,899,614	47,376	2,996	3,288	1,610,629	2,321	1,958,450
Adams County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Ashland County	33	598	11,462	140	14	16	7,280	17	4,036
Ashland	26	557	10,677	127	10	13	[illegible],555	13	3,696
Remainder of County	7	41	785	13	4	3	725	4	340
Barron County	68	975	18,618	300	43	33	8,795	35	15,249
Rice Lake	28	359	7,593	119	19	20	6,661	8	2,073
Remainder of County	40	616	11,025	181	24	13	2,134	27	13,176
Bayfield County	11	60	1,107	21	10	3	367	8	824
Brown County	222	9,550	178,017	2,194	107	151	83,249	71	101,693
De Pere	6	(D)	(D)	(D)	(D)	4	(D)	2	(D)
Green Bay	185	8,894	166,393	1,997	91	134	74,845	51	93,951
Remainder of County	31	(D)	(D)	(D)	(D)	13	(D)	18	(D)
Buffalo County	17	117	2,653	41	11	5	358	12	2,824
Burnett County	15	(D)	(D)	(D)	(D)	6	(D)	9	(D)
Calumet County	24	370	9,135	142	15	8	1,715	16	5,169
Chippewa County	52	548	11,924	200	28	25	7,253	27	4,749
Chippewa Falls	20	207	4,839	71	9	13	1,774	7	1,451
Eau Claire (part)[1]	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Remainder of County	31	(D)	(D)	(D)	(D)	12	(D)	19	(D)
Clark County	60	635	12,368	194	33	20	16,886	40	[illegible],851
Columbia County	55	1,095	20,350	392	31	28	13,242	27	7,259
Portage	23	836	14,834	288	12	17	11,914	6	1,610
Remainder of County	32	259	5,516	104	19	11	1,328	21	5,649
Crawford County	23	203	3,995	53	15	10	2,548	13	3,253
Prairie du Chien	14	(D)	(D)	(D)	(D)	9	(D)	5	(D)
Remainder of County	9	(D)	(D)	(D)	(D)	1	(D)	8	(D)
Dane County	309	12,984	266,701	3,081	140	188	109,361	121	88,851
Madison	228	11,224	231,612	2,625	82	162	101,419	66	68,856
Remainder of County	81	1,760	35,089	456	58	26	7,942	55	19,995
Dodge County	64	1,127	25,186	321	47	27	5,499	37	16,046
Watertown (part)[2]	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Waupun (part)[3]	1	(D)	(D)	(D)	(D)	1	(D)	...	...
Remainder of County	62	(D)	(D)	(D)	(D)	25	(D)	37	(D)
Door County	21	244	5,943	73	13	9	2,165	12	2,843
Sturgeon Bay	14	(D)	(D)	(D)	(D)	8	(D)	6	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	1	(D)	6	(D)
Douglas County	67	2,644	60,615	726	37	51	97,951	16	5,278
Superior	55	(D)	(D)	(D)	(D)	46	(D)	9	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Dunn County	30	269	5,568	94	23	8	7,732	22	3,222
Menomonie	18	(D)	(D)	(D)	(D)	7	(D)	11	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	1	(D)	11	(D)
Eau Claire County	102	4,101	77,475	1,081	32	71	40,593	31	37,030
Eau Claire (part)[1]	90	(D)	(D)	(D)	(D)	66	(D)	24	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	5	(D)	7	(D)
Florence County	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Fond du Lac County	115	3,296	66,531	816	56	65	30,901	50	19,520
Fond du Lac	73	2,788	55,965	650	28	52	29,739	21	10,461
Ripon	11	177	3,710	49	9	3	195	8	3,221
Waupun (part)[3]	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Remainder of County	26	(D)	(D)	(D)	(D)	8	(D)	18	(D)
Forest ounty	11	42	887	15	8	5	306	6	1,021
Grant County	75	635	11,212	198	48	21	5,327	54	20,829
Platteville	11	(D)	(D)	(D)	(D)	3	(D)	8	(D)
Remainder of County	64	(D)	(D)	(D)	(D)	18	(D)	46	(D)
Green County	67	1,640	32,776	643	39	25	15,513	42	21,884
Monroe	39	1,495	29,784	580	23	18	12,570	21	18,664
Remainder of County	28	145	2,992	63	16	7	2,943	21	3,220
Green Lake County	22	182	3,587	54	11	9	964	13	5,072
Iowa County	32	170	3,288	53	21	8	1,684	24	6,644
Iron County	11	148	2,817	45	9	7	1,981	4	953
Jackson County	25	216	3,859	78	20	8	1,471	17	4,458
Jefferson County	67	1,158	23,341	369	46	35	8,906	32	7,915
Fort Atkinson	12	250	4,446	69	7	8	1,963	4	766
Watertown (part)[2]	29	612	12,924	205	18	18	5,750	11	2,941
Remainder of County	26	296	5,971	95	21	9	1,193	17	4,208
Juneau County	41	247	5,148	100	30	14	1,723	27	5,742

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1]Eau Claire is in Chippewa and Eau Claire Counties. [2]Watertown is in Dodge and Jefferson Counties. [3]Waupun is in Dodge and Fond du Lac Counties.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Kenosha County	72	2,022	39,114	504	52	51	15,933	21	15,793
Kenosha	59	1,895	36,733	446	38	46	15,594	13	13,720
Remainder of County	13	127	2,381	58	14	5	339	8	2,073
Kewaunee County	18	102	1,859	39	12	6	358	12	1,947
La Crosse County	126	4,386	82,821	1,107	60	89	40,462	37	18,957
La Crosse	109	4,114	76,884	1,034	48	82	38,775	27	15,527
Remainder of County	17	272	5,937	73	12	7	1,687	10	3,430
Lafayette County	42	254	4,594	93	26	5	1,493	37	7,491
Langlade County	42	878	18,335	297	26	28	6,029	14	6,623
Antigo	34	783	16,540	268	22	24	5,742	10	5,855
Remainder of County	8	95	1,795	29	4	4	287	4	768
Lincoln County	27	350	6,907	113	11	11	1,608	16	3,025
Merrill	14	239	4,871	79	6	7	1,141	7	1,694
Remainder of County	13	111	2,036	34	5	4	467	9	1,331
Manitowoc County	90	2,218	43,783	690	43	56	17,673	34	13,624
Manitowoc	56	1,549	29,057	448	27	45	15,740	11	3,217
Two Rivers	11	80	1,589	27	6	7	1,208	4	797
Remainder of County	23	589	13,137	215	10	4	725	19	9,610
Marathon County	102	3,052	63,739	808	57	60	23,795	42	12,257
Wausau	67	2,580	54,698	649	31	48	21,861	19	6,056
Remainder of County	35	472	9,041	159	26	12	1,934	23	6,201
Marinette County	62	570	11,847	193	46	38	5,442	24	9,406
Marinette	38	436	8,576	148	25	29	4,484	9	1,888
Remainder of County	24	134	3,271	45	21	9	958	15	7,518
Marquette County	6	(D)	(D)	(D)	(D)	1	(D)	5	(D)
Milwaukee County	1,714	103,948	2,077,686	22,813	750	1,203	715,700	511	1,137,992
Cudahy	8	99	1,808	22	7	8	1,198	...	...
Milwaukee	1,559	94,676	1,889,652	20,689	667	1,093	682,465	466	1,097,020
Shorewood	9	315	5,822	58	4	4	731	5	11,120
South Milwaukee	11	(D)	(D)	(D)	(D)	9	(D)	2	(D)
Wauwatosa	39	1,346	25,227	265	22	25	9,479	14	7,436
West Allis	33	1,370	31,502	322	16	28	9,953	5	3,429
West Milwaukee	13	(D)	(D)	(D)	(D)	10	(D)	3	(D)
Whitefish Bay	13	112	2,427	22	12	6	562	7	2,415
Remainder of County	29	1,172	26,503	375	13	20	4,109	9	6,783
Monroe County	55	693	13,653	196	39	30	5,807	25	5,567
Sparta	19	300	5,592	73	14	11	1,751	8	2,535
Remainder of County	36	393	8,061	123	25	19	4,056	17	3,032
Oconto County	25	211	3,838	66	20	11	4,362	14	2,059
Oconto	9	(D)	(D)	(D)	(D)	6	(D)	3	(D)
Remainder of County	16	(D)	(D)	(D)	(D)	5	(D)	11	(D)
Oneida County	37	485	9,242	134	26	23	6,495	14	2,856
Rhinelander	26	440	8,377	120	15	19	5,938	7	1,381
Remainder of County	11	45	865	14	11	4	557	7	1,475
Outagamie County	120	4,797	87,530	1,118	55	80	37,937	40	17,869
Appleton	86	4,042	71,811	926	31	68	36,244	18	6,450
Kaukauna	8	366	7,602	74	6	3	324	5	7,359
Remainder of County	26	389	8,117	118	18	9	1,369	17	4,060
Ozaukee County	30	303	6,419	92	20	20	2,535	10	2,337
Pepin County	15	146	3,383	55	14	4	757	11	1,375
Pierce County	35	422	7,866	129	24	10	2,824	25	3,416
Polk County	39	429	8,082	127	31	13	2,588	26	7,617
Portage County	58	1,365	26,226	374	35	38	15,804	20	4,857
Stevens Point	44	1,254	24,226	323	23	32	14,996	12	3,998
Remainder of County	14	111	2,000	51	12	6	808	8	859
Price County	20	149	2,974	36	14	8	2,993	12	1,888
Racine County	141	4,734	96,549	1,097	83	93	28,540	48	33,796
Racine	107	4,136	82,418	933	52	77	24,669	30	26,636
Remainder of County	34	598	14,131	164	31	16	3,871	18	7,160
Richland County	27	442	8,540	119	14	11	2,565	16	10,795
Rock County	132	2,546	53,367	695	80	76	20,761	56	46,884
[illegible]	33	763	14,601	199	20	23	8,256	10	3,112
[illegible]	56	1,122	26,251	273	28	37	10,231	19	5,879
Remainder of County	43	661	12,515	223	32	16	2,274	27	37,893
[illegible]	14	274	4,266	57	10	3	1,076	11	1,733
[illegible]	40	1,840	24,179	440	25	10	2,342	30	21,382
[illegible]	56	714	13,406	239	37	18	4,812	38	11,757
[illegible]	19	266	4,392	73	9	8	2,346	11	3,234
[illegible]	37	448	9,014	166	28	10	2,466	27	8,523
[illegible]	11	23	549	10	11	4	350	7	834

Standard Notes (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Shawano County	35	291	5,602	94	25	12	1,668	23	3,953
Shawano	16	136	2,690	40	14	9	1,269	7	1,429
Remainder of County	19	155	2,912	54	11	3	399	16	2,524
Sheboygan County	126	3,286	66,358	868	63	86	36,546	40	44,029
Sheboygan	84	2,677	53,123	664	32	66	31,451	18	7,191
Remainder of County	42	609	13,235	204	31	20	5,095	22	36,838
Taylor County	23	646	11,508	222	19	10	7,923	13	2,466
Trempealeau County	34	203	4,190	82	22	9	1,987	25	5,423
Vernon County	32	267	4,994	88	21	9	1,245	23	8,661
Vilas County	12	87	1,584	23	8	4	463	8	1,798
Walworth County	72	1,022	19,768	257	38	32	7,079	40	16,814
Whitewater	9	109	2,021	25	6	3	463	6	1,339
Remainder of County	63	913	17,747	232	32	29	6,616	34	15,475
Washburn County	16	82	1,823	27	11	4	380	12	1,503
Washington County	34	278	5,308	76	26	14	1,812	20	4,014
West Bend	12	95	1,940	29	6	6	395	6	1,431
Remainder of County	22	183	3,368	47	20	8	1,417	14	2,583
Waukesha County	105	2,319	48,824	615	74	66	21,220	39	18,044
Oconomowoc	14	330	12,479	139	8	10	7,213	4	4,637
Waukesha	34	1,114	19,367	216	24	23	7,470	11	6,541
Remainder of County	57	875	16,978	260	42	33	6,537	24	6,866
Waupaca County	68	992	21,184	358	51	29	16,982	39	9,214
Waushara County	19	100	2,919	36	11	5	164	14	2,303
Winnebago County	163	4,471	82,627	1,033	63	115	34,284	48	24,012
Menasha	14	466	7,587	109	2	10	2,182	4	4,877
Neenah	28	681	13,696	139	14	20	6,183	8	5,080
Oshkosh	103	3,069	55,926	708	40	74	23,322	29	12,536
Remainder of County	18	255	5,418	77	7	11	2,597	7	1,519
Wood County	67	1,498	28,645	385	36	35	30,580	32	7,852
Marshfield	32	807	15,013	214	21	21	25,996	11	2,156
Wisconsin Rapids	23	(D)	(D)	(D)	(D)	12	(D)	11	(D)
Remainder of County	12	(D)	(D)	(D)	(D)	2	(D)	10	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll--workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees--workweek ended nearest November 15.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

JAN 29 4 27 PM '60

January 1960 BC58(P)-WA50

Wyoming

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Wyoming totaled $209,467,000 during the year 1958, an increase of $10,015,000 or 5.0 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale trade establishments in the State had a total of 2,646 paid employees during the workweek ended nearest November 15, 1958, an increase of 2.7 percent compared with the same week in 1954. In addition, 314 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $10,985,000 compared with $9,212,000 in 1954, an increase of 19.2 percent.

The sales of the merchant wholesaler segment of wholesale trade in the State totaled $109,699,000 an increase of $12,697,000 or 13.1 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated.

For explanation of procedures and definitions, see pages 6-8.

Table A.–WHOLESALE TRADE: 1958 AND 1954–THE STATE

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	615	209,467	10,985	2,646	553	199,452	9,212	2,576	5.0	19.2
MERCHANT WHOLESALERS	319	109,699	7,278	1,693	276	97,002	5,834	1,555	13.1	24.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	37	16,801	1,479	283	28	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	206	41,524	1,339	357	201	41,418	1,382	407	0.3	-3.1
MERCHANDISE AGENTS, BROKERS	18	25,723	286	151	19	28,340	299	277	-8.2	-4.3
ASSEMBLERS OF FARM PRODUCTS	35	15,720	603	162	29	(D)	(D)	(D)	(D)	(D)

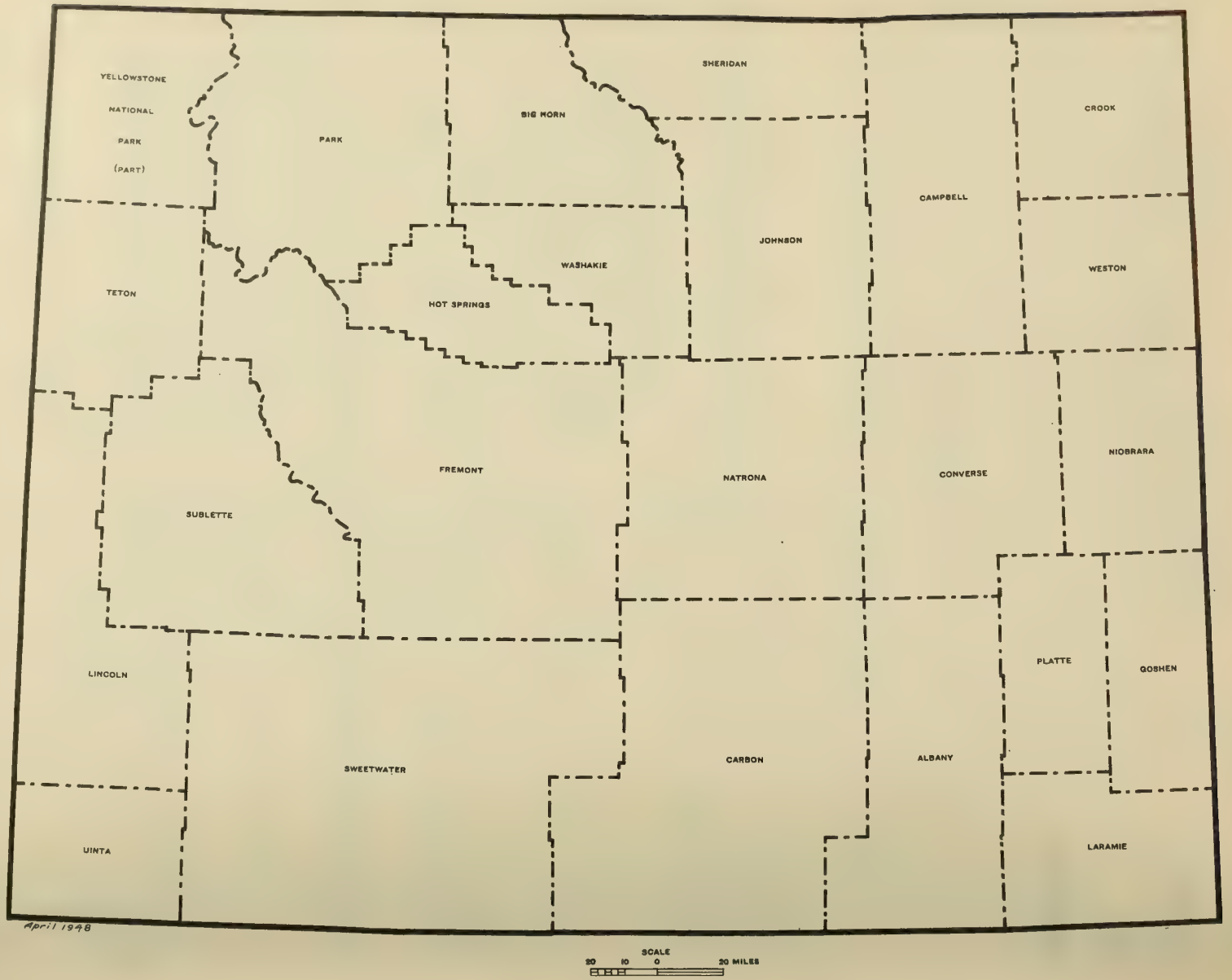
Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.

WYOMING


YELLOWSTONE
NATIONAL
PARK
(PART)
PARK
BIG HORN
SHERIDAN
CROOK
CAMPBELL
JOHNSON
WASHAKIE
WESTON
TETON
HOT SPRINGS
FREMONT
NATRONA
CONVERSE
NIOBRARA
SUBLETTE
LINCOLN
SWEETWATER
CARBON
ALBANY
PLATTE
GOSHEN
UINTA
LARAMIE
April 1948
SCALE
20 10 0 20 MILES

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Table 1.–WHOLESALE TRADE: 1958–THE STATE

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	615	209,467	10,985	232,633	2,646	314	319	109,699
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	319	109,699	7,278	150,724	1,693	204	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	37	16,801	1,479	33,327	283	...	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	206	41,524	1,339	29,872	357	83	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	18	25,723	286	7,233	151	17	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	35	15,720	603	11,477	162	10	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	57	15,334	1,799	37,884	382	25	57	15,334
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	19	1,675	159	4,318	48	3	18	(D)
503	DRY GOODS, APPAREL	1	(D)	(D)	(D)	(D)	(D)	1	(D)
504	GROCERIES AND RELATED PRODUCTS	57	19,794	1,332	31,981	385	46	46	15,850
505	FARM PRODUCTS--RAW MATERIALS	48	35,975	675	15,145	255	25	8	1,954
506	ELECTRICAL GOODS	11	2,817	263	4,872	52	3	11	2,817
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	8	2,207	147	3,123	38	3	8	2,207
508	MACHINERY, EQUIPMENT, SUPPLIES	109	47,151	3,261	66,752	656	35	82	36,368
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	6	3,168	174	3,937	46	3	4	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS	206	41,524	1,339	29,872	357	83	...	...
5093	SCRAP, WASTE MATERIALS	20	2,015	220	4,250	71	20	20	2,015
5094	TOBACCO, TOBACCO PRODUCTS	7	6,379	210	3,657	51	4	7	6,379
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	21	13,683	515	9,347	95	15	21	13,683
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	4	396	86	1,606	20	2	4	396
5097	FURNITURE, HOME FURNISHINGS	1	(D)	(D)	(D)	(D)	(D)	1	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	7	3,449	284	6,450	63	5	6	(D)
5099	OTHER MISCELLANEOUS PRODUCTS	33	13,729	513	9,218	123	39	25	7,819

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
WYOMING, TOTAL	615	209,467	10,985	232,633	2,646	314	319	109,699
ALBANY COUNTY	23	5,047	340	6,793	91	16	14	2,585
LARAMIE	22	(D)	(D)	(D)	(D)	(D)	14	2,585
REMAINDER OF COUNTY	1	(D)	(D)	(D)	(D)	(D)	...	...
BIG HORN COUNTY	30	5,321	374	7,313	83	13	8	1,641
CAMPBELL COUNTY	13	6,967	177	3,209	47	6	3	(D)
CARBON COUNTY	16	4,845	157	2,888	36	15	7	(D)
RAWLINS	11	(D)	(D)	(D)	(D)	(D)	7	(D)
REMAINDER OF COUNTY	5	(D)	(D)	(D)	(D)	(D)	...	...
CONVERSE COUNTY	13	1,576	37	1,035	12	7	4	234
CROOK COUNTY	8	868	41	898	14	3	2	(D)
FREMONT COUNTY	38	10,513	498	10,119	117	18	14	3,415
GOSHEN COUNTY	29	14,894	304	5,585	84	18	11	1,229
HOT SPRINGS COUNTY	8	1,880	47	1,011	25	4	2	(D)
JOHNSON COUNTY	8	905	38	1,536	17	2	2	(D)
LARAMIE COUNTY	98	35,902	2,264	45,785	548	62	66	26,528
CHEYENNE	84	32,747	2,022	41,081	494	48	60	25,320
REMAINDER OF COUNTY	14	3,155	242	4,704	54	14	6	1,208
LINCOLN COUNTY	19	1,939	64	1,237	18	10	7	660
NATRONA COUNTY	121	62,732	4,109	91,541	879	55	87	42,670
CASPER	104	54,107	3,436	77,307	757	48	75	(D)
REMAINDER OF COUNTY	17	8,625	673	14,234	122	7	12	(D)
NIOBRARA COUNTY	12	5,262	79	3,268	36	3	4	1,053
PARK COUNTY	30	9,305	440	8,742	106	11	11	3,927
PLATTE COUNTY	19	5,828	126	3,369	46	5	1	(D)
SHERIDAN COUNTY	30	10,765	666	13,065	198	15	19	6,517
SHERIDAN	25	(D)	(D)	(D)	(D)	(D)	18	(D)
REMAINDER OF COUNTY	5	(D)	(D)	(D)	(D)	(D)	1	(D)
SUBLETTE COUNTY	5	379	39	563	5	2	3	(D)
SWEETWATER COUNTY	33	11,907	549	11,368	133	19	23	9,123
ROCK SPRINGS	30	(D)	(D)	(D)	(D)	(D)	21	(D)
REMAINDER OF COUNTY	3	(D)	(D)	(D)	(D)	(D)	2	(D)
TETON COUNTY	10	1,890	59	1,052	15	7	4	(D)
UINTA COUNTY	13	1,589	57	1,208	14	6	8	681
WASHAKIE COUNTY	27	6,569	399	8,496	96	10	12	3,524
WESTON COUNTY	12	2,584	121	2,552	26	7	7	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Wyoming, total	553	9,212	184,618	2,576	366	276	97,002	277	102,450
Albany County	21	214	4,358	74	19	14	2,917	7	1,956
Laramie	21	214	4,358	74	19	14	2,917	7	1,956
Remainder of County	...	...	...	...	...	...	...	...	...
Big Horn County	27	260	5,027	68	21	9	1,877	18	2,196
Campbell County	9	(D)	(D)	(D)	(D)	2	(D)	7	(D)
Carbon County	21	168	3,373	52	21	9	1,984	12	3,539
Rawlins	17	167	3,355	51	18	9	1,984	8	3,198
Remainder of County	4	1	(Z)	1	3	...	...	4	341
Converse County	11	27	570	9	9	5	169	6	830
Crook County	5	24	(Z)	7	5	...	...	5	882
Fremont County	33	359	7,082	143	27	9	2,114	24	5,687
Goshen County	24	277	5,245	96	16	7	697	17	12,614
Hot Springs County	8	38	642	10	5	4	1,229	4	549
Johnson County	9	30	695	11	7	3	81	6	624
Laramie County	73	1,779	32,679	457	47	42	18,986	31	17,120
Cheyenne	58	(D)	(D)	(D)	(D)	40	(D)	18	(D)
Remainder of County	15	(D)	(D)	(D)	(D)	2	(D)	13	(D)
Lincoln County	17	98	2,657	44	13	5	299	12	2,830
Natrona County	112	3,604	74,210	813	49	75	37,479	37	23,307
Casper	100	3,138	64,671	719	43	69	34,953	31	14,452
Remainder of County	12	466	9,539	94	6	6	2,526	6	8,855
Niobrara County	13	93	2,200	37	8	5	725	8	4,368
Park County	26	298	5,829	80	17	13	5,271	13	4,995
Platte County	15	70	1,255	17	10	...	...	15	1,671
Sheridan County	37	687	14,337	216	21	23	6,512	14	4,281
Sheridan	32	(D)	(D)	(D)	(D)	22	(D)	10	(D)
Remainder of County	5	(D)	(D)	(D)	(D)	1	(D)	4	(D)
Sublette County	4	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Sweetwater County	30	441	7,857	119	19	22	6,345	8	2,601
Rock Springs	28	(D)	(D)	(D)	(D)	21	(D)	7	(D)
Remainder of County	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
Teton County	8	(D)	(D)	(D)	(D)	2	(D)	6	(D)
Uinta County	7	(D)	(D)	(D)	(D)	2	(D)	5	(D)
Washakie County	25	283	6,022	90	14	10	2,742	15	4,673
Weston County	18	263	5,178	68	9	13	6,618	5	1,468
Yellowstone National Park (part)[1]	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Yellowstone National Park is in Idaho, Montana and Wyoming.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.--This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.--Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale—industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).—Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).—Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).—Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).—Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).—Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).—Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).—Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.—Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.—Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.—Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.—(SIC Industry 5092 as described above).

Assemblers of farm products.—Establishments selling at wholesale the products they buy or receive direct from farmers.

1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

March 1960 BC58(P)-WA51

Alaska

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Alaska totaled $139,593,000 during the year 1958, an increase of $44,872,000 or 47.4 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale establishments in Alaska had a total of 1,496 paid employees during the workweek ended nearest November 15, 1958, an increase of 52.6 percent compared with the same week in 1954. In addition, 79 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $8,762,000 compared with $6,274,000 in 1954, an increase of 39.7 percent.

The sales of the merchant wholesaler segment of wholesale trade totaled $70,365,000 an increase of $28,955,000 or 69.9 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A form for requesting announcements of final reports and for ordering copies of the preliminary area reports is provided at the end of this publication.

For explanation of procedures and definitions, see pages 5-7.

Table A.--WHOLESALE TRADE. 1958 AND 1954--THE TERRITORY

Type of operation	1958				1954				Percent change—	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	238	139,593	8,762	1,496	184	94,721	6,274	981	47.4	39.7
MERCHANT WHOLESALERS	151	70,365	6,468	1,169	100	41,410	3,997	641	69.9	61.8
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	9	6,646	454	69	7	(D)	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	64	47,451	1,589	215	64	36,754	1,215	172	29.1	30.8
MERCHANDISE AGENTS, BROKERS	14	15,131	251	43	12	9,416	231	39	60.7	8.7
ASSEMBLERS OF FARM PRODUCTS	...	...	...	...	1	(D)	(D)	(D)	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

For sale by Bureau of the Census, Washington 25, D. C., and U.S. Department of Commerce Field Offices. 15 cents.


ALASKA
INSET
SCALE
MILES
FIRST JUDICIAL DIVISION
SECOND JUDICIAL DIVISION
THIRD JUDICIAL DIVISION
FOURTH JUDICIAL DIVISION
ARCTIC OCEAN
BERING SEA
PACIFIC OCEAN
BERING STRAIT
ALEUTIAN ISLANDS
UNGA PENINSULA
SEE INSET FOR FIRST JUDICIAL DIVISION
SKAGWAY
HAINES
JUNEAU
SITKA
PETERSBURG
WRANGELL
KETCHIKAN
HYDER
NOATAK-KOBUK
KOYUKUK
FAIRBANKS (PT.)
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KOYUK
NULATO
FORT GIBBON
RAMPART
TOLOVANA
CIRCLE
HOT SPRINGS
EAGLE
NENANA
INNOKO
OTTER
MOUNT MCKINLEY
WADE HAMPTON
TALKEETNA
WASILLA
CHITINA
WHITTIER
ANCHORAGE
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Table 1.--WHOLESALE TRADE. 1958--THE TERRITORY

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	238	139,593	8,762	178,208	1,496	79	151	70,365
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	151	70,365	6,468	131,707	1,169	58	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	9	6,646	454	9,925	69	...	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	64	47,451	1,589	31,475	215	3	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	14	15,131	251	5,101	43	18	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	...	...	...	...	...	...	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	19	8,053	1,124	20,677	192	4	19	8,053
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	7	3,538	181	4,230	59	3	5	(D)
503	DRY GOODS, APPAREL	4	1,215	187	3,625	31	...	4	1,215
504	GROCERIES AND RELATED PRODUCTS	36	33,254	1,530	31,761	326	31	29	22,771
505	FARM PRODUCTS--RAW MATERIALS	...	...	...	...	...	...	...	...
506	ELECTRICAL GOODS	7	(D)	(D)	(D)	(D)	(D)	7	(D)
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	8	2,675	197	4,294	29	3	7	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES	45	17,236	2,029	37,822	323	22	39	13,758
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	...	...	...	...	...	...	...	...
5092	PETROLEUM BULK STATIONS, TERMINALS	64	47,451	1,589	31,475	215	3	...	...
5093	SCRAP, WASTE MATERIALS	1	(D)	(D)	(D)	(D)	(D)	1	(D)
5094	TOBACCO, TOBACCO PRODUCTS	2	(D)	(D)	(D)	(D)	(D)	1	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	11	5,319	303	5,586	57	1	11	5,319
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	7	(D)	(D)	(D)	(D)	(D)	4	(D)
5097	FURNITURE, HOME FURNISHINGS	1	(D)	(D)	(D)	(D)	(D)	1	(D)
5098	LUMBER, CONSTRUCTION MATERIALS	5	(D)	(D)	(D)	(D)	(D)	4	1,752
5099	OTHER MISCELLANEOUS PRODUCTS	21	5,658	512	14,036	101	5	19	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–JUDICIAL DIVISIONS; CITIES OF 5,000 INHABITANTS OR MORE

Judicial division and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
ALASKA, TOTAL	238	139,593	8,762	178,208	1,496	79	151	70,365
FIRST JUDICIAL DIVISION	59	21,166	1,497	31,378	274	27	27	7,025
JUNEAU	13	5,313	365	7,592	68	6	10	2,093
KETCHIKAN	14	5,485	477	10,547	77	12	9	2,212
REMAINDER OF DIVISION	32	10,368	655	13,239	129	9	8	2,720
SECOND JUDICIAL DIVISION	6	1,647	100	1,809	21	1	3	305
THIRD JUDICIAL DIVISION	128	92,284	5,377	111,459	973	40	86	48,276
ANCHORAGE	94	79,390	4,658	96,875	844	32	72	44,195
REMAINDER OF DIVISION	34	12,894	719	14,584	129	8	14	4,081
FOURTH JUDICIAL DIVISION	45	24,496	1,788	33,562	228	11	35	14,759
FAIRBANKS	30	18,980	1,574	29,641	206	9	28	(D)
REMAINDER OF DIVISION	15	5,516	214	3,921	22	2	7	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954--JUDICIAL DIVISIONS, CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale — Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types — Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

Judicial division and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Alaska, total	184	6,274	128,583	981	83	100	41,410	84	53,311
First Judicial Division	60	1,163	28,769	225	35	21	5,699	39	15,539
Juneau	9	196	4,047	58	3	6	1,686	3	4,206
Ketchikan	15	475	9,443	76	6	8	2,617	7	3,138
Remainder of Division	36	492	15,279	91	26	7	1,396	29	8,195
Second Judicial Division	5	(D)	(D)	(D)	(D)	2	(D)	3	(D)
Third Judicial Division	84	3,970	77,372	595	30	51	26,112	33	30,202
Anchorage	53	2,654	49,506	381	12	39	22,340	14	18,165
Remainder of Division	31	1,316	27,866	214	18	12	3,772	19	12,037
Fourth Judicial Division	35	(D)	(D)	(D)	(D)	26	(D)	9	(D)
Fairbanks	24	(D)	(D)	(D)	(D)	23	(D)	1	(D)
Remainder of Division	11	(D)	(D)	(D)	(D)	3	(D)	8	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.--Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.--Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.--Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products—Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

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1958 Census of Business

WHOLESALE TRADE

Preliminary Area Report

March 1960 BC58(P)-WA52

Hawaii

(This is one of a series of preliminary area reports on wholesale trade published as part of the 1958 Census of Business. This series will be superseded by a series of area reports which will furnish final statistics and which will subsequently be included in an area statistics volume.)

Sales of wholesale trade establishments in Hawaii totaled $626,381,000 during the year 1958, an increase of $69,353,000 or 12.5 percent since the latest previous Census which covered operations in 1954. This was announced today by the Bureau of the Census, U. S. Department of Commerce. Wholesale establishments in Hawaii had a total of 9,135 paid employees during the workweek ended nearest November 15, 1958, an increase of 3.0 percent compared with the same week in 1954. In addition, 379 active proprietors and partners were engaged in the operation of wholesale establishments. The annual payroll amounted to $38,148,000 compared with $33,886,000 in 1954, an increase of 12.6 percent.

The sales of the merchant wholesaler segment of wholesale trade totaled $344,367,000 an increase of $75,350,000 or 28.0 percent since 1954. In the same period, sales of merchant wholesalers in the continental United States increased an estimated 14 percent.

This report provides preliminary findings for that portion of the 1958 Census of Business which relates to wholesale trade. It is not anticipated that there will be substantial differences between the preliminary and final figures. However, it is expected there will be a number of revisions to incorporate late returns and corrections to figures initially submitted or estimated. A form for requesting announcements of final reports and for ordering copies of the preliminary area reports is provided at the end of this publication.

For explanation of procedures and definitions, see pages 5-7.

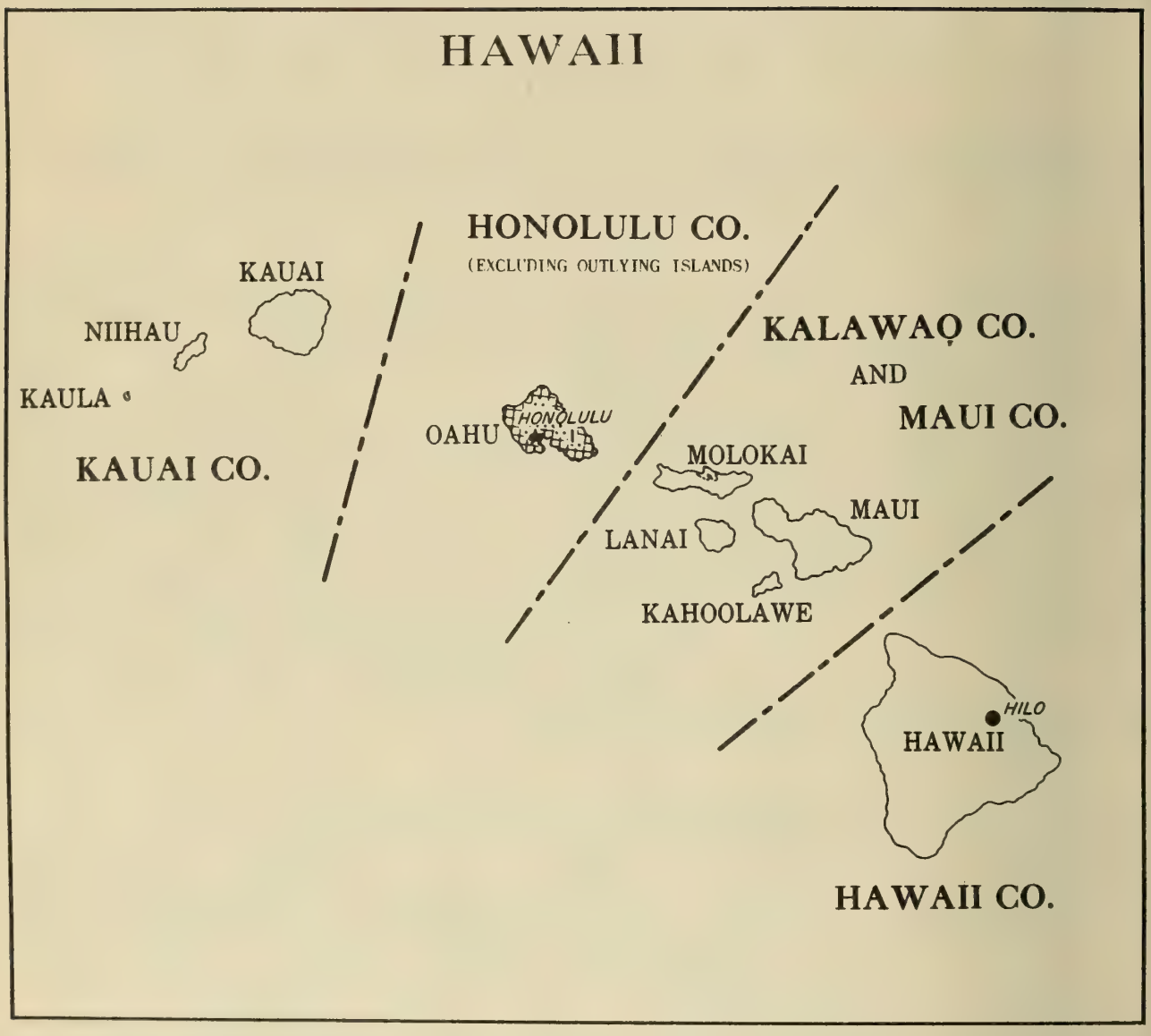
Table A.–WHOLESALE TRADE: 1958 AND 1954–THE TERRITORY

Type of operation	1958				1954				Percent change–	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	In sales 1954 to 1958	In payroll 1954 to 1958
WHOLESALE TRADE, TOTAL	779	626,381	38,148	9,135	590	557,028	33,886	8,866	12.5	12.6
MERCHANT WHOLESALERS	584	344,367	29,614	7,490	441	269,017	24,571	6,841	28.0	20.5
MANUFACTURERS' SALES BRANCHES, SALES OFFICES	50	56,367	3,142	613	38	44,805	2,783	665	25.8	12.9
PETROLEUM BULK PLANTS, TERMINALS, LP GAS FACILITIES	32	73,858	1,737	294	34	56,515	1,360	283	30.7	27.7
MERCHANDISE AGENTS, BROKERS	84	144,713	3,120	555	68	183,304	4,928	951	-21.1	-36.7
ASSEMBLERS OF FARM PRODUCTS	29	7,076	535	183	9	3,382	244	126	109.2	119.3

U.S. DEPARTMENT OF COMMERCE, Frederick H. Mueller, Secretary

BUREAU OF THE CENSUS, Robert W. Burgess, Director

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Table 1.–WHOLESALE TRADE: 1958–THE TERRITORY

SIC code	Type of operation and kind of business	Total wholesale trade						Merchant wholesalers	
		Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
	WHOLESALE TRADE, TOTAL	779	626,381	38,148	794,845	9,135	379	584	344,367
	TYPE OF OPERATION								
	MERCHANT WHOLESALERS	584	344,367	29,614	616,550	7,490	294	(X)	(X)
	MANUFACTURERS' SALES BRANCHES, SALES OFFICES	50	56,367	3,142	66,969	613	...	(X)	(X)
	PETROL. BULK PLANTS, TERMINALS, LP GAS FACIL.	32	73,858	1,737	36,254	294	3	(X)	(X)
	MERCHANDISE AGENTS, BROKERS	84	144,713	3,120	62,424	555	66	(X)	(X)
	ASSEMBLERS OF FARM PRODUCTS	29	7,076	535	12,648	183	16	(X)	(X)
	KIND OF BUSINESS								
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	59	30,480	3,405	74,849	900	29	54	26,964
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	42	18,700	1,439	27,972	319	14	35	15,937
503	DRY GOODS, APPAREL	26	16,801	1,036	21,079	236	7	18	13,210
504	GROCERIES AND RELATED PRODUCTS	209	187,299	6,946	144,179	1,904	164	151	82,374
505	FARM PRODUCTS--RAW MATERIALS	3	(D)	(D)	(D)	(D)	(D)	...	...
506	ELECTRICAL GOODS	38	39,211	3,231	62,321	716	17	32	33,734
507	HARDWARE; PLUMBING, HEATING EQUIP., SUPPLIES	22	16,696	1,661	34,767	367	7	16	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES	97	36,898	4,418	104,031	1,008	38	77	25,486
5091	METALS, MINERALS (EX. PETROL. PROD., SCRAP)	5	12,463	1,125	23,380	255	1	4	(D)
5092	PETROLEUM BULK STATIONS, TERMINALS	32	73,858	1,737	36,254	294	3	...	...
5093	SCRAP, WASTE MATERIALS	16	4,690	432	7,586	100	4	15	(D)
5094	TOBACCO, TOBACCO PRODUCTS	8	16,261	415	8,020	99	3	7	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	21	(D)	(D)	(D)	(D)	(D)	21	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	18	14,077	1,896	38,583	453	1	13	(D)
5097	FURNITURE, HOME FURNISHINGS	30	10,697	911	20,051	245	17	22	7,095
5098	LUMBER, CONSTRUCTION MATERIALS	28	31,753	2,682	55,385	662	6	24	23,749
5099	OTHER MISCELLANEOUS PRODUCTS	125	90,205	5,732	113,087	1,314	66	95	39,886
	UNCLASSIFIED BY KIND OF BUSINESS	...	...	...	...	...	...	...	...

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2.–WHOLESALE TRADE: 1958–COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

County and city	Total wholesale trade						Merchant wholesalers	
	Establishments (number)	Sales ($1,000)	Payroll, entire year ($1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Establishments (number)	Sales ($1,000)
HAWAII: TOTAL	779	626,381	38,148	794,845	9,135	379	584	344,367
HAWAII COUNTY	91	38,862	2,446	53,525	757	24	68	27,973
HILO	70	32,304	2,155	46,055	626	15	57	24,089
REMAINDER OF COUNTY	21	6,558	291	7,470	131	9	11	3,884
HONOLULU COUNTY	606	557,222	33,759	700,827	7,846	334	451	295,755
HONOLULU	590	551,713	33,540	696,533	7,780	326	439	293,810
KAILUA-LANIKAI	1	(D)	(D)	(D)	(D)	(D)	1	(D)
WAHIAWA	2	(D)	(D)	(D)	(D)	(D)	1	(D)
WAIPAHU	...	...	...	...	...	...	...	...
REMAINDER OF COUNTY	13	3,572	166	3,085	57	6	10	(D)
KAUAI COUNTY	34	13,379	1,162	23,948	311	6	28	9,844
MAUI COUNTY	48	16,918	781	16,545	221	15	37	10,795
KAHULUI	14	8,808	333	6,138	76	2	11	(D)
WAILUKU	23	5,724	389	9,316	130	8	21	(D)
REMAINDER OF COUNTY	11	2,386	59	1,091	15	5	5	(D)

Standard Notes: ... Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Item not applicable.

Table 2A. WHOLESALE TRADE: 1954—COUNTIES; CITIES OF 5,000 INHABITANTS OR MORE

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

[For total sales add sales for "Merchant wholesalers" and "Other operating types"]

County and city	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year ($1,000)	Payroll and paid employees, workweek ended nearest Nov. 15: Payroll (Dollars)	Payroll and paid employees, workweek ended nearest Nov. 15: Employees (Number)	Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales ($1,000)	Establishments (Number)	Sales ($1,000)
Hawaii, total[1]	590	33,886	693,034	8,866	335	441	269,017	149	288,011
Hawaii County	67	2,308	48,048	729	33	50	28,218	17	8,542
Hilo	45	2,066	43,055	623	19	39	22,407	6	6,001
Remainder of County	22	242	4,993	106	14	11	5,811	11	2,541
Honolulu County[1] [2]	468	29,382	605,628	7,472	273	350	218,892	118	270,357
Honolulu[1]	452	29,445	602,945	7,433	264	341	218,121	111	267,648
Kailua-Lanikai	...	...	...	...	...	...	...	...	...
Wahiawa	5	(D)	(D)	(D)	(D)	4	(D)	1	(D)
Waipahu	...	...	...	...	...	...	...	...	...
Remainder of County	11	(D)	(D)	(D)	(D)	5	(D)	6	(D)
Kauai County	18	975	19,875	284	8	12	8,936	6	3,539
Maui County	37	1,021	19,483	381	21	29	12,971	8	5,573
Kahului	15	784	14,853	295	3	12	9,188	3	3,958
Wailuku	15	(D)	(D)	(D)	(D)	14	(D)	1	(D)
Remainder of County	7	(D)	(D)	(D)	(D)	3	(D)	4	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than $500. ... Represents zero.

[1] Adjusted to scope of the 1958 Wholesale Census.
[2] Legal designation is "City and County of Honolulu."

PROCEDURES AND DEFINITIONS

KINDS OF WHOLESALE BUSINESS COVERED

This report covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual issued by the Bureau of the Budget, Executive Office of the President. This report does not include data for administrative offices and other units which service and are auxiliary to wholesale establishments of the same organization. (See KIND-OF-BUSINESS CLASSIFICATIONS below for definitions of the wholesale kind of business categories for which data are shown in this report.)

COMPARISON OF THE 1954 AND 1958 CENSUSES

In all major respects, the 1954 and 1958 Censuses were conducted under similar conditions and procedures. Strict comparability in the data for the two Censuses is limited by the following factors:

(1) Because of annexations and other boundary changes, the physical area of a number of urban places in 1958 is not the same as it was in 1954. This factor should be taken into consideration in evaluating changes in Census findings from 1954, as in each Census the statistics for urban places are in accordance with the boundaries for those places in the Census year.

(2) Revisions made in the 1957 edition of the SIC Manual have necessitated the following changes in establishment classifications used in the 1954 Census of Wholesale Trade:

(a) Ready-mixed concrete distributors, now part of SIC Industry 3273, have been transferred out of the wholesale trade division.

(b) Wallpaper wholesale establishments have been transferred from "Paper, Paper Products" to "Other Miscellaneous Products."

(c) "Air Conditioning, Commercial Refrigeration Equipment" has been transferred from "Machinery, Equipment, Supplies" to "Hardware; Plumbing, Heating Equipment, Supplies."

(d) Wholesale coal establishments have been transferred from "Other Miscellaneous Products" to "Metals, Minerals (Except Petroleum Products, Scrap)."

METHOD OF ENUMERATION

Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payments of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, retail, manufacturing, mineral industries, in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78 and 79 of the Services division of the SIC, and in public warehousing, SIC major group 42, except 421. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business. Each establishment was mailed a report form appropriate to its BOASI classification, for those cases for which a BOASI classification had not yet been established, a general purpose form was used. Although the BOASI classification was used to facilitate distribution of Census forms, the Census classification was determined by replies to questions on the Census report form.

CENSUS DISCLOSURE RULES

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by these rules, so that this item is shown in instances where other items of information for the same kind of business or locality are suppressed.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated on the basis of the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership all activities generally were grouped together as a single establishment and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, when distinct and separate economic activities, for which different industry classification codes were appropriate, were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the Censuses.

The "number of establishments" shown in this report is the number in business at the end of the Census year.

Sales.—Sales include the total of merchandise sold whether or not payment was received in 1958 and receipts from repairs and from other services to customers. Sales are normally recorded net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local State or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments, or paid by manufacturers or importers and passed along to wholesale businesses, are also included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade, including any retail sales made by them. They do not include sales at wholesale made by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

The sales figures shown for merchandise agents and brokers in this report represent the value of the goods involved in sales transactions negotiated rather than commission received, or earnings.

Payroll, entire year.—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations,

it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1958. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—workweek ended nearest November 15.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses.—Includes owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the Standard Industrial Classification (SIC) Manual, and as covered in the 1958 Census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, professional users; or to other wholesalers; or in acting as agents in buying merchandise for or selling merchandise to such persons or companies.

Establishments covered by the Census were assigned a kind-of-business classification in accordance with the provisions of the SIC. However, because generally a more detailed classification is required for Census purposes than is available in the SIC, additional kinds of business have been identified within the SIC categories. Data for these additional kinds of business will be presented in the final Census reports.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind of business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of different commodities which characterize the establishment's business. Thus, the classifications of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes wholesale establishments in which the sales of food and related products is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products" some of their receipts may be derived from the sale of non-food products.

The kind-of-business material which follows includes a description of the major groups into which all wholesales trade is divided and also descriptions of those kinds of business within the major groups for which separate information is provided in the preliminary report series. (NOTE: Greater kind-of-business detail will be provided in the final report series of the Census.)

Motor Vehicles, Automotive Equipment (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and rubber tires and tubes for passenger and commercial vehicles.

Drugs, Chemicals, Allied Products (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnish in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in SIC 5099.

Dry Goods, Apparel (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie and footwear.

Groceries and Related Products (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products (butter, cheese, ice cream, etc.); poultry and poultry products; confectionery; fish and sea food; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments primarily engaged in blending tea and grinding and packaging spices; those engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc. are included in the SIC Manufactures division and data for them are included in the Census of Manufactures publications.

Farm Products--Raw Materials (SIC 505)

Establishments primarily engaged in the wholesale distribution of (1) farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins and raw furs; raw silk; leaf tobacco; wool and mohair; and (2) livestock; horses and mules.

Electrical Goods (SIC 506)

Establishments primarily engaged in the selling at wholesale of wiring supplies, television and radio sets, self-contained air conditioning units; electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Establishments primarily engaged in the selling of electrical commercial and industrial machines are classified in SIC 508; automotive electrical equipment is classified in SIC 501.

Hardware; Plumbing and Heating Equipment, Supplies (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in SIC 501; establishments primarily selling self-contained air conditioning units are classified in SIC 506.

Machinery, Equipment, Supplies (SIC 508)

Establishments primarily engaged in selling at wholesale--industrial machinery, equipment and supplies; agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in wholesaling office, restaurant, and hotel furniture are classified in SIC 5097; those wholesaling air conditioning and refrigeration equipment, in SIC 507; and those wholesaling motor vehicles and motor vehicle parts, in SIC 501.

Miscellaneous Wholesalers (SIC 509)

Metals, minerals (except petroleum products and scrap) (SIC 5091).--Establishments primarily engaged in the wholesale distribution of coal and coke; ferrous and nonferrous metals; and miscellaneous nonmetallic minerals excepting those primarily handling petroleum products, scrap, and precious metals.

Petroleum bulk stations, terminals (SIC 5092).--Petroleum bulk stations and terminals primarily engaged in the storage and wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and packaged goods distributors engaged in wholesaling petroleum products, but not having bulk storage facilities, are classified in SIC 5099.

Scrap, waste materials (SIC 5093).--Establishments primarily engaged in assembling, breaking up, sorting and selling scrap and waste materials at wholesale. Includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5936.

Tobacco, tobacco products (SIC 5094).--Establishments primarily engaged in the wholesale distribution of tobacco and its products except leaf tobacco wholesalers classified in SIC 505.

Beer, wine, distilled alcoholic beverages (SIC 5095).--Establishments primarily engaged in the wholesale distribution of beer, wines, and distilled alcoholic beverages. Establishments which buy wines and other liquors in bulk from manufacturers and then bottle and wholesale them are included in this classification.

Paper, paper products (except wallpaper) (SIC 5096).--Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. Establishments primarily engaged in selling wallpaper at wholesale are classified in "Wholesalers, not elsewhere classified," SIC 5099.

Furniture, home furnishings (SIC 5097).--Establishments primarily engaged in the wholesale distribution of household, restaurant, and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of household electrical goods are classified in SIC 506, and the wholesale distribution of office machines and equipment (other than furniture) in SIC 508.

Lumber, construction materials (SIC 5098).--Establishments primarily engaged in the wholesale distribution of lumber and building materials such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand. Lumber yards primarily engaged in selling direct to contractors, or for household or farm consumption are classified in retail trade.

Wholesalers, not elsewhere classified (SIC 5099).--Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies, including feed and seed; precious metals; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise. Also included are the wholesalers of petroleum products mentioned above in "Petroleum bulk stations and terminals," SIC 5092.

TYPE-OF-OPERATION CLASSIFICATIONS

In this report all wholesale establishments are assigned to one of the following five type-of-operation classifications:

Merchant wholesalers.--Establishments taking title to the goods they sell; the classification includes wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.

Manufacturers sales branches, sales offices.--Establishments excluding retail stores, maintained by manufacturing and mining companies apart from plants or mines for the purpose of marketing the company's products.

Merchandise agents, brokers.--Establishments negotiating the sale or purchase of merchandise on a commission basis.

Petroleum bulk stations, terminals.--(SIC Industry 5092 as described above).

Assemblers of farm products.--Establishments selling at wholesale the products they buy or receive direct from farmers.

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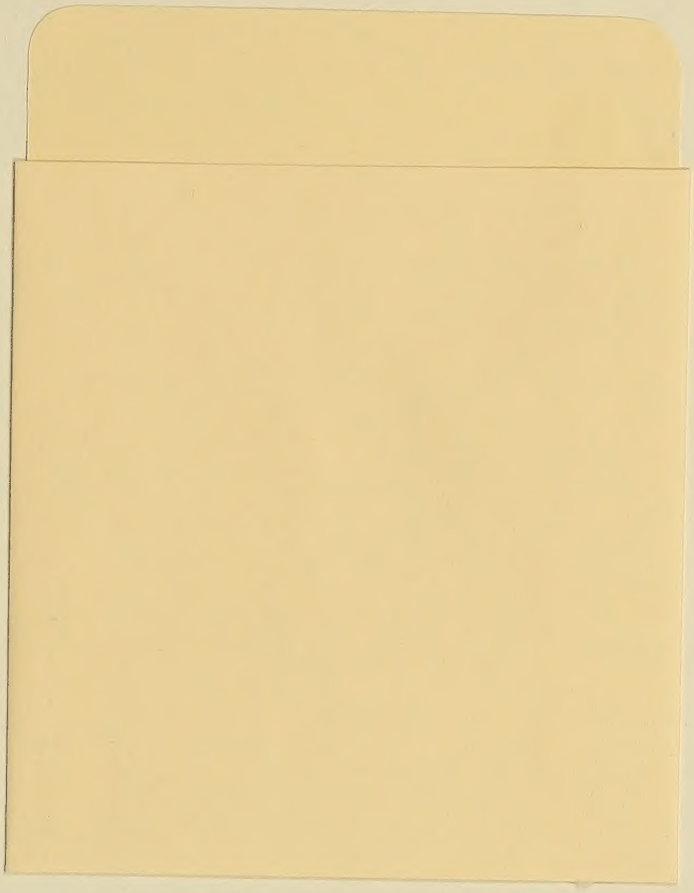
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